

8 AMERICAN MAILING &

# PENNSYLVANIA

## HISTORICAL

Descriptive & Biographical  
REVIEW.

### CITIES & TOWNS,

### MAILING, SHIPPING, EXPRESS & TELEGRAPH

### ADVISER

SHOULD BE USED BY EVERY BUSINESS MAN  
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INDUSTRIAL  
AND  
COMMERCIAL RESOURCES  
OF  
PENNSYLVANIA.

*Historical, Descriptive and Biographical Review.*

CITIES AND TOWNS

OF

HARRISBURG, LANCASTER, NORRISTOWN, YORK, COLUMBIA, MEDIA,  
CONSHOHOCKEN, DOYLESTOWN, LEBANON,  
LANSDALE, BRISTOL, CHESTER,  
ETC., ETC.

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## INDEX TO TOWNS.

NAME OF TOWN.	PAGE	NAME OF TOWN.	PAGE:
BRIDGEPORT, . . . . .	142	LANCASTER, . . . . .	78
BRISTOL, . . . . .	108	LANSDALE, . . . . .	114
CARLISLE, . . . . .	184	LEBANON, . . . . .	117
CHAMBERSBURG, . . . . .	183	MEDIA, . . . . .	135
CHESTER, . . . . .	128	MIDDLETOWN, . . . . .	131
COATESVILLE, . . . . .	138	NEWTOWN, . . . . .	105
COLUMBIA, . . . . .	96	NORRISTOWN, . . . . .	85
CONSHOHOCKEN, . . . . .	100	POTTSTOWN, . . . . .	141
DOWNINGTOWN, . . . . .	127	STEELETON, . . . . .	125
DOYLESTOWN, . . . . .	102	WEST CHESTER, . . . . .	110
ELIZABETHTOWN, . . . . .	142	YARDLEY, . . . . .	140
HANOVER, . . . . .	99	YORK, . . . . .	93
HARRISBURG, . . . . .	65		



# INDEX.

	PAGE		PAGE		PAGE
Adams, W. J., & Bro., Furniture, Harrisburg	71	Charter House, I. Ivison, Propr., Media	136	Effrig, Samuel, & Co., Provisions, Lansdale	115
Ade, T. S., Jeweler, Norristown	93	Chester Carriage Works	139	Ehgart, Courad, & Co., Groceries, Hanover	99
Alker, Geo. H., Watches, Norristown	82	Chester Worsted Mills (Limited)	139	Eldridge, T. C., Coal, Hardware, etc., West Chester	113
Apple, T. P., Plumber, West Chester	112	Chestnut Grove House, Mrs. M. A. Hoeckley Media	136	Ellis, John, Hardware, Conshohocken	108
Appleton, C., Hosiery Mill, Bristol	109	Church, E. F., Printing, Newtown	107	Embrae's Rotary Butter-worker, West Chester	113
Arasapha Mfg. Co., Cotton Goods, Chester	128	Cilley & Miller, Planing Mill, Lebanon	119	Emery, L. F., Groceries, Norristown	90
Armor, Judson, Carriages, Downingtown	127	City Grocery, Harrisburg	76	Engle, H. B., Hardware, Middletown	132
Askew & Schied, Tailors, Lancaster	83	City Hotel, Joseph Shantz, Propr., Lebanon	124	Enterprise Iron Works, Norristown	86
Atkins & Bro., Groceries, Lebanon	124	Clark, Samuel, Groceries, Lancaster	84	Entreklin, W. F., Painter, Harrisburg	74
Aughinbaugh, C. A., Jeweller, Harrisburg	68	Clayton, R. E., Harness, Yardley	141	FELKER, A. S., Jeweller, Steelton	126
Auvergne Mills, Cotton Jeans, So. Chester	131	Cleaver, A. F., Hotel, Newtown	106	Fink, Henry, Brewery, Harrisburg	68
BALILEY, S. E., Mfr. Carriages, Lancaster	81	Cleckner & Burke, Stoves, Harrisburg	70	Fletcher House, Columbia	97
Baker, N. H., Florist, Coatesville	139	Closson House, Mrs. J. W. Closson, Propr., Bristol	110	First National Bank, Lebanon	121
Baker, W. S., Gents' Furnisher, Norristown	88	Coatesville Carriage Works	138	First National Bank, Newtown	105
Baldwin, H. C., Planing Mill, West Chester	112	Cohen & Bros., Boots and Shoes, Lebanon	124	Fletcher House, Joe Fletcher, Prop., Steelton	126
Banks, A. G., Bargain Store, Middletown	132	Cohn, Gustave, Dry-goods, Coatesville	138	Flickinger, J. B., Dry-goods, Steelton	126
Bard, B. F., Carriage Works, Coatesville	138	Columbia Foundry & Machine Works	98	Flinn & Breneman, House-furnishing goods, Lancaster	126
Barnitz, J. S., Druggist, Chambersburg	133	Columbia Iron Co., Columbia	96	Fonash, J. S., Carriages, Doylestown	105
Barrett, James, Hardware, Doylestown	103	Comly, Joseph R., Flour Mill, Yardley	140	Ford, R. D., Undertaker, Coatesville	138
Bate, W. T., & Son, Boiler Mfrs., etc., Conshohocken	100	Compton, G. W., Wall Papers, Chester	131	Fountain House, J. M. Purdy, Prop., Doylestown	102
Baughman, N. G., Washing Machines, York	95	Coney, F. A., Dentist, Doylestown	105	Fox & Embich, Lumber, Lebanon	121
Beatty & Son, Granite Works, Harrisburg	68	Continental Hotel, A. Slack, Yardley	141	Frey & Eckert, Boots and Shoes, Lancaster	80
Beaver, Jacob, Gen'l Mds., Lansdale	116	Couffer House, Steelton	126	Froehlich, J., Tailoring, Harrisburg	70
Beehive, Dry Goods, etc., Coatesville	138	Cowden, S. L., Plumber, Norristown	91	Funck, John K., Millinery, Lebanon	122
Bender & Son, Dry-goods, etc., York	95	Cowden, W. K., Coal, Harrisburg	73	GANGES, G. H., Confectioner, West Chester	113
Berens, E. A., Jeweller, Yardley	141	Cox, S. B., Hotel, Lebanon	133	Gardner & Harrison, Towels, Norristown	88
Berger, Henry, Planing Mill, Lancaster	79	Cravens, L. R., Photographer, Doylestown	105	Garner, J. E., Business College, Harrisburg	71
Bergstresser, A. W., Wall Paper, Harrisburg	76	Crossdale, J. W., Gen'l Mds., Newtown	107	Gartside, J. & A., Keokuk Mills, Chester	128
Bergstresser, W. J., Painter, Harrisburg	77	Croil, J. & E. L., Furniture, Middletown	131	Geller, J. S., General Mds., Lansdale	116
Best, Austin, M.D., Druggist, Steelton	136	Curran, Patrick, Wines, etc., Norristown	91	Globe Tack Works, Norristown	86
Bignon, Dr. F. G., Druggist, Lansdale	116	Curtis, W. C., Groceries, Media	137	Gorgas, Geo. A., Druggist, Harrisburg	74
Bischoff & Engelhard, Mfrg. Jewellers, Lancaster	73	DALE & HART, Wholesale Drugs, York	94	Graef, E. H., Confectioner, Lebanon	120
Bishop, W. O. Dry-goods, Harrisburg	79	Dance, J. G., Carriage Mfr., Coatesville	139	Grabam, D., & Son, Combs, Lancaster	120
Black, E. B., Artists' Supplies, Harrisburg	69	Davis, A., Flour and Feed, West Chester	110	Graybill, Geo., Insurance, York	140
Blaker, A. & Co., Agricultural Impts., Newtown	106	Davis, L. M., Tinware, etc., Lansdale	116	Green Plain Creamery, Yardley	140
Blickenderfer, R., Iron Foundry, Lancaster	81	Davison, J. C., Bottler, Chester	131	Green, W. H., Vulcan, Works, Coatesville	129
Bloomhall, F. J., Jeweller, Conshohocken	102	Daugherty, J. E., Marble Works, Lebanon	122	Greenawalt House, J. H. Brubaker, Elizabethtown	142
Boas, C. A., Jeweler, Harrisburg	67	De Coursey, Josiah, Hotel, Yardley	140	Greenwalt Bros., Tannery, Harrisburg	69
Bolling, O. J., Water Wheels, York	95	De Haven, R. E., Coal, Norristown	89	Greenwood, Samuel, & Son, Woollen Shawls, etc., Coatesville	140
Bolton House, Harrisburg	68	Denton, George, Undertaker	133	Groff, J. A., Attorney, West Chester	113
Bowers, Jas., Sons, Mungoes and Rhodites, Chester	129	Derr Marble & Granite Works (The), Norristown	92	Groff, J. S., Cigars and Tobacco, Newtown	107
Boyer, Edward, Mfr. Cigars, Harrisburg	76	Dettweiler, M. C., Liquors, Harrisburg	67	HABERBUSH, M., Mfr. Harness, Lancaster	84
Bressler & Sprang, Hardware, etc., Lebanon	120	Dewald, J., Stoves and Ranges, Lebanon	122	Haldeman, Geo. W. & B. F., Dry-goods, Columbia	97
Brick Hotel, A. F. Cleaver, Newtown	106	Dick, Adam, Boots and Shoes, Doylestown	105	Hallowell, J. C., Merchant Tailor, Conshohocken	101
Brinton, G. F., Boots & Shoes, West Chester	111	Diller, Alfred, Mfr. Hubs, etc., Lancaster	83	Hamil, Wm., Grocer, Norristown	93
Bristol Carpet Mills, Thos. L. Leedom & Co.	108	Diller, Isaac, & Sons, Hardware, Lancaster	80	Hanway, J. M., Groceries, Coatesville	140
Brooke Hall, Seminary, Media	137	Dipner, J. L., & Bro., Groceries, Harrisburg	73	Hargrave, Thos., Marble Works, Doylestown	104
Brubaker, J. H., Hotel, Elizabethtown	142	Dissinger, A., Dry-goods, Elizabethtown	142	Harlackner, J. C., Grocer, Harrisburg	76
Bruce, R. P., Queensware, etc., Bristol	109	Dittenhofer, C. G., Tobacco, etc., Lancaster	85	Harley, James P., Grocer, Norristown	91
Brunner, J. D., Carriage Works, Doylestown	105	Doan, J. E., Doors, Blinds, etc., Coatesville	139	Harman, Levi, Furnishing Goods, Coatesville	140
Bryan, Joseph, Sr., Magnolia Mills, Chester	129	Doehne, Geo., Brewer, Harrisburg	75	Harnish & Co., Dry-goods, Lancaster	63
Buck, E. S., Groceries, York	94	Dolton, Mrs. S. E., Dry-goods, Newtown	108	Harrisburg Bottling Works	74
Buckley, Ralph, Plumber, Media	135	Donnelly, J., Stoves, etc., Doylestown	104	Harrisburg Business College	71
Burrill, Mrs. J. C., Dry-goods, Newtown	107	Donovan, J., Marble Works, Carlisle	134	Harrisburg Slate Works	73
Buttord, R. H., Photographer, York	95	Donovan, W., Cigars and Tobacco, West Chester	112	Harry, Dr. J. W., Druggist, Conshohocken	102
Butz, Walter D., Hosiery Mfr., Norristown	90	Dow, Frank M., Shoe Store, Harrisburg	73	Hartman, G., Restaurant, Pottstown	141
CADWALLADER, A. S., Creamery, Yardley	140	Downingtown Mfg. Co., Machine Works	127	Harvey, G. T., Druggist, Doylestown	104
Calders Livery & Omnibus Office, Harrisburg	69	Doylestown Machine Works	102	Hauk, A. B., Patented Articles, Lebanon	124
Campbell, W., Groceries, Media	137	Dugan, P. F., Roofing, Conshohocken	101	Hawley, Samuel W., Sporting Goods, Medley	136
Canizares, M. M., Cigar Mfr., West Chester	111	Dungan, M. K., Painter, Doylestown	104	Heebner & Sons, Agricultural Implements, Lansdale	114
Carey & Bro., Plumbers, etc., Media	137	Dunkle, A. B., Furniture, Steelton	126	Heintzsch, J. F., Paints, etc., Lancaster	98
Central Drug Store, Lebanon	125	Dunkle, J. A., & Son, Hardware, Steelton	127	Heise, H. H., Hardware, Columbia	82
		EACHUS, JAMES, General Mds., Coatesville	139	Heist, T. H., Hotel, Harrisburg	68
		Eagle Hotel, M. J. Speakman, West Chester	111	Hempeler & Tice, Stationers, Lebanon	124
		Eagle Hotel, S. B. Cox, Prop., Lebanon	123	Hench & Stuart, White Goods, Harrisburg	67
		Eagle Marble and Granite Works, Lebanon	122	Hendrick, J. B., Groceries, Norristown	89
		Eagle Steam Planing-mill, Lebanon	119		
		Eastman, Miss M. L., Seminary, Media	137		
		Eby, Jonas F., Grain Elevator, Lancaster	85		
		Edison Electric Illuminating Co., West Chester	118		

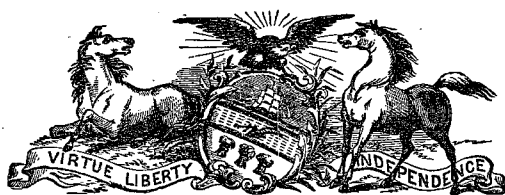
	PAGE		PAGE		PAGE		PAGE
Leadon, A. S., & Co., Gen. Mdse. Conshohocken	102	Newlin, E. P., Hotel, West Chester	111	Schmidt, H. A., Mfr. Frames, Lancaster	82	Strickler's, A., Sons, Flouring Mills, Lebanon	124
Leadon, T. L., & Co., Carpet Mfrs., Bristol	108	Newsome, D., Groceries, South Chester	130	Schmidt, J. C. & Co., Chains, York	96	Studebaker, N., Grocer, Harrisburg	77
Ledy, F. H., Tannery, Doylestown	103	Newtown Enterprise, E. F. Church, Publisher	107	Schum, P., Son & Co., Woolen Mill, Lancaster	79	Stuequehanna Iron Works, Middletown	131
Leinbach, H. A., Mercht. Tailor, Lebanon	120	Norbeck & Miley, Carriage Mfrs., Lancaster	82	Scott, D. J., Lumber, West Chester	111	Swartzlander, J., Plaster Mill, Yardley	141
Lemen, Henry E., Mfr. Rifles, etc., Lancaster	83	Norristown Hosiery Co., Norristown	90	Seeds, Enos, Livery Stable, West Chester	111	TANGER, D. S., & Son, Hardware, Hanover	99
Light, A. S., & Co., Hardware, etc., Lebanon	123	North Chester Brick-yard	130	Selser, Charles, Sewing Machines, Doylestown	104	Taylor, H. B., Hardware, Chester	130
Lincoln Mfg. Co., Cotton-yarns, Chester	123	OBERHOLTZER, J. L., Baker, Lansdale	116	Selzer, J. H., & Bro., Dry-goods, Lebanon	124	Taylor & Hulshizer, Druggists, Doylestown	105
Linwood Cotton Mills & Dye Works, Chester	123	Ottey, A. P., Boots and Shoes, Media	137	Shaffer, Jacob, Mfr. Marble, etc., Harrisburg	74	Tibbe, A. L., Livery Stables, Harrisburg	73
Little, John F., Cigars, etc., Lancaster	81	PALMER, PHINEAS, Carriages, York	94	Shantz, Joseph, Hotel, Lebanon	124	Thomas, H. G., Real Estate, etc., Coatesville	139
Livingston, Jacob, & Co., Cigars and Tobacco, Carlisle	134	Paragon Seed & Plant Co., Newtown	107	Sharpe, W. B., Merchant Tailor, Coatesville	138	Thompson, J. G., Dentist, Coatesville	139
Locher, Chas. A., Druggist, Lancaster	85	Park Hotel and Restaurant, Harrisburg	75	Shaub, Dr. J. C., Veterinary Surgeon, Lancaster	82	Thompson, T. H., Flour and Feed, So. Chester	130
Lochiel House, Harrisburg	66	Patton, J. F., & Co., Druggist, York	94	Shearer, E. S., Baskets, Harrisburg	76	Thwaites, C. H., Plumbing, Conshohocken	101
Long, F. M., Harness, etc., Norristown	89	Patton, Scott, Groceries, Columbia	97	Shepherd, John, & Son, Furniture, Columbia	99	Tomlinson, E. A., Hotel, Newtown	106
Lowe Mfg. Co., Gas Boilers, etc., Norristown	88	Patton, T. W., Cigars and Tobaccos, Bristol	109	Sherman & Pierce, Hot-bed Sashes, etc., Bristol	110	Trainer, D., & Sons, Cotton Yarns, Chester	129
MAGEE & O'BRIEN, Tea and Coffee, Norristown	92	Pedrick, Thomas, Blacksmith, Downingtown	127	Shirk, H. S., Mfr. Carpets, Lancaster	84	Trout, Harry L., Bookbinder, Lancaster	84
Magnolia Mills, Chester	133	Peirce, C. W., Coal Wood, etc., Bristol	109	Shirk, Ira C., Groceries, etc., Lebanon	125	Tyler, Matthew, Hardware, York	94
Maguire, J. J., Watches, etc., Harrisburg	77	Penna. Agricultural Works, York	93	Shoemaker, John L., & Son, House-furnishing Goods, Harrisburg	75	Tyson, A. H., & Bro., Harness, Lansdale	116
Manbeck & Sando, Dry-goods, Lebanon	124	Penna. Bolt & Nut Co., Lebanon	120	Shortidge's Media Academy, Media	135	U. B. MUTUAL AID SOCIETY of Pa., Lebanon	119
Mansion House, E. P. Newlin, West Chester	111	Penna. Folding Iron and Steel Gate and Guard Co., Harrisburg	96	Shull, D. J., Marble Works, Chambersburg	133	Union Tea & Coffee Co., York	95
Martin, J. H., Coal & Lumber, Yardley	140	Perry, R. W., Painter, Norristown	93	Sible, J. S., Ice and Coal Harrisburg	71	VALENTINE, S. T., Painter, Bristol	109
Martin, Henry, Brick Machinery, Lancaster	81	Phoads, J. E., Coal, Harrisburg	70	Siegler, C. L., Dentist, Doylestown	103	Vandever, Benjamin, Hotel, Coatesville	139
Matthes, F. A., Druggist, Lebanon	125	Pickock, Robert, Carriage-builder, Newtown	107	Singerly, G. A., & Co., Grain Binder, Norristown	87	Vaux, Wm. H., Grocer, Doylestown	104
Maurer, B. L., Insurance Agt., Chambersburg	133	Poulton, L., Mfr. Frames, Harrisburg	74	Slack, A., Hotel, Yardley	141	Vaux, W. & Co., Seeds, Doylestown	103
McBrien, Jacob, Harness Mfr., Bristol	110	Pott, Henry, & Co., Boiler Works, Lebanon	123	Stritzinger, F. G., Baker, Norristown	90	Vulcan Works, Iron Pipe, etc., Chester	129
McClure, Dr. H. C., Dentist, Coatesville	139	Providence Hosiery Mill, Bristol	109	Smith, Bros., Rattan Chairs, Chambersburg	133	WALLER, JOHN, Liquors, Harrisburg	75
McFadden, A. B., Furniture, Harrisburg	74	Purdy, John M., Hotel, Doylestown	102	Smith, Geo. W., Marble Works, Norristown	89	Walmer, T. S., Grocer, etc., Lebanon	125
McFall, J. T., Hats, Caps, etc., York	96	QUAY, JOHN J., Baker, etc., Norristown	91	Smith, J. W., Furniture, West Chester	110	Washington Mutual Fire Ins. Co., Lebanon	119
McFarlan, Geo. P., Grocery, Lebanon	121	Quickel, H. F., Machinists' Supplies, Harrisburg	72	Smith, Wm., & Co., Druggists, York	94	Watson & Buckman, Planing Mill, Newtown	106
McGinnis, Jas., Teaming, Norristown	92	Quigley, E. F., Bakery, Conshohocken	101	Smith & Harvey, Stoves and Heaters, Newtown	106	Weasner, A. T., Cigars and Tobacco, Yardley	141
McGrath, Patrick, Liquors, Norristown	87	Quillman, B., Hardware, Norristown	89	Smith & Keffer, Mfr. Cigars, Harrisburg	71	Webster, George C., Druggist, Media	136
McKinley, W. H., Hotel, Chambersburg	133	Quillman, Phillip, Groceries, Norristown	86	Snavelly, D. M., Flour and Feed, Middletown	132	Weidler, M. B., Tobacco, Lancaster	83
Medlar, G. W., Grocer, Doylestown	104	RAILROAD HOTEL, B. E. French, Middletown	132	Snyder, J. C., Grocers, Norristown	87	Weik, F. H., & Co., Plumbing, Bristol	109
Messimer, B. F., Horseshoer, Harrisburg	72	Rambler's, Boots, Shoes, etc., Middletown	132	Snyder, P. C., & Bro., Millinery, Lancaster	83	Weinrebe, Louis, Baker, Doylestown	104
Melby, Geo. W., Boots and Shoes, Harrisburg	74	Randall, W. E., Photographer, Newtown	107	So. Chester Mfg. Co., Woollen Mills, South Chester	130	Weldin, J. L., Undertaker, Downingtown	127
Meyer, Max, Fruits, etc., West Chester	112	Randall, W. H., Hardware, Doylestown	104	Soubrier, Geo. H., Undertaker, Harrisburg	74	Wetherill, F. W., Furniture, Downingtown	127
Meyers, George, Confectioner, Conshohocken	101	Raymond & Campbell, Iron Works, Middletown	131	Sower, F. D., Stationer, Norristown	89	White, Chas. S., Furniture, York	94
Middletown Furniture Mfg. Co.	131	Raysors', Dr. M. F., Druggist, Harrisburg	76	Spangler Mfg. Co., Agricultural Impts., York	95	White & Selser, Dry-goods, Doylestown	103
Midway House, Aaron Smith, Propr., Coatesville	138	Rayton, Burgoyne, Mercht. Tailor, Doylestown	103	Speakman, C. N., Stationer, Coatesville	139	Whitehall Hotel, E. A. Tomlinson, Newton	106
Miller, F. P. D., Groceries, Columbia	98	Reed, Geo. E., Tobacco, Harrisburg	69	Speelman, M. J., Hotel, West Chester	111	Whitehead, A., & Son, Grocers, Norristown	88
Miller, H. W., Groceries, Hanover	99	Reed, H. P., & Son, Groceries, Conshohocken	101	Spreukel, P. K., Millinery, Harrisburg	70	Wilkinson, I., Confectionery, Norristown	90
Miller, J. H., Insurance, Lebanon	119	Reel, Adam, Grocer, Harrisburg	70	Stapler, J. M., Grocer, Newtown	107	Wills & Keefer, Jewelry, Lancaster	81
Miller Organ Co., Lebanon	123	Reist & Co., Mfrs. Cigars, etc., Lancaster	82	Stark, Geo. E., Carriage Works, Chester	129	Wilson & Fenimore, Paper-hangings, Bristol	103
Miller's Pharmacy, Chambersburg	133	Rimick, Jacob, Plumber, Chambersburg	133	Starr, J. W., Druggist, Middletown	132	Withauer, W. B., Restaurant, Middletown	132
Montgomery Boiler & Machine Works, Conshohocken	100	Ritter, H. B., & Co., Cigars, etc., Norristown	88	State Capital Broom Factory, Harrisburg	75	Wohlsen, Wm., Planing Mill, etc., Lancaster	79
Montgomery House, W. H. McKinley, & Chambersburg	133	Robinson, G. W., Meat Market, Newtown	106	Stauffer, W. D., & Co., Hatters, Lancaster	79	Woomer, E. M., Provisions, Lebanon	125
Moore, J. H., Marble Works, Doylestown	103	Robinson, H. W., Paper-hangings, West Chester	110	Steelton Flouring Mill Co., Steelton	125	Worstall Bros., Fertilizers, etc., Newtown	106
Moore, J. T., Groceries, Norristown	93	Rodenbough, M. S., Stationery, Norristown	92	Steen, J. H., Druggist, Conshohocken	101	Worthington, F. L., Gen. Mdse., Doylestown	103
Moore, Michael, Carriage-builder, Newtown	107	Rohrer, Jere, Liquors, Lancaster	82	Steepster, Daniel H., Plumber, Norristown	89	Wright, W. F., Hardware, Bristol	109
Morley, Winfield S., Jeweller, Harrisburg	73	Rorer, T. E., Groceries, etc., Media	137	Steeper & Hutchinson, Plumber, Norristown	91	Wykoff, Wm., Plumber, Harrisburg	75
Morris, H. M., Blacksmith, West Chester	111	Rose, E. D., Real Estate, Norristown	92	Steinman, Geo. M., & Co., Hardware, Lancaster	80	Wynkoop, W., Real Estate, Newtown	108
Mosser & Kaufman, Lumber, Steelton	126	Rose, S. J., & Son, Brick Mfrs., North Chester	130	Stephens & Beeten, Carpets, etc., Carlisle	134	Wynn, J. R., Leather and Findings, Pottstown	141
Mowday, David S., Undertaker, Norristown	87	Ross, Dr. Geo., & Co., Druggists, Lebanon	121	Stephenson House, B. Vandever, Coatesville	139	YARLEY ROLLER MILL, Flour, Yardley	140
Moyer Marble Works, Norristown	89	Rote, J. E., Photographer, Lancaster	85	Stoyer, J. R., Paper-hangings, Harrisburg	70	Yarnall, N. L., & Sons, Cotton Jeans, So. Chester	131
Mullin & Loomis, Clothiers, West Chester	111	Rounfort, C. E., Bakery, Harrisburg	71	Strahley, Jacob, Undertaker, Norristown	92	Yeakle, Atwood, Druggist, Norristown	90
NAGLE, E., Blacksmith, Middletown	132	Royers, J. R., Confectionery, Lancaster	79	Strickler, H. A., Mfr. Frames, Lancaster	82	York Match Company, York	86
Neely, Wm. F., Undertaker, Harrisburg	73	Rush, Samuel P., Renovator, Media	136	Schmidt, H. A., Mfr. Frames, Lancaster	82	Young, J. K., Druggist, Bristol	109
Neiman, Geo. F., Hardware, Norristown	90	Ruth, A. D., Agricultural Implements, Lansdale	115	Schmidt, J. C. & Co., Chains, York	96	Young, Wm. J., & Co., Grain, etc., Hanover	99
Newbold, R. S., & Son, Mfrs. Machinery, Norristown	91	SAXTON & BIXLER, Hardware, Carlisle	134	Schum, P., Son & Co., Woolen Mill, Lancaster	79	ZIMMERMAN, C. O., & SON, Mfr. Brick, Harrisburg	67
		Scheetz, A. F., & Co., Dry-goods, Doylestown	104	Scott, D. J., Lumber, West Chester	111	Zimmerman, Jacob, Coal, Norristown	92
				Seeds, Enos, Livery Stable, West Chester	111	Zook, Morris, Leather, Lancaster	83

# STATE OF PENNSYLVANIA.



*Pennsylvania Farmers Shipping their Produce to Market.*

## HISTORICAL AND DESCRIPTIVE REVIEW—INDUSTRIES, COMMERCE, AND TRADE—GAZETTEER, EXPRESS, TELEGRAPH AND MAILING GUIDE.



The first white settlement in Pennsylvania was made by a colony of Swedes, who settled at and near Chester, then called Uplandt, in 1643. They remained under the Swedish governors of the Delaware colonists until 1655, when the Dutch governor of New Amsterdam took the Swedish forts and assumed the government. In 1664 the settlements on the Delaware passed, with New Amsterdam, under the control of the English.

In 1681 the king Charles II. granted to William Penn, in compensation for services rendered by his father, a tract of land between the parallels of 40° and 42° north latitude, extending from the Delaware river five degrees westward. In 1682 the proprietor, accompanied by about two thousand colonists—English and Welsh Quakers—came over and founded Philadelphia.

A controversy in reference to boundaries immediately arose between Penn and Lord Baltimore, the proprietor of Maryland. A deed agreeing upon the present southern boundary was finally executed by their heirs in 1732, but it was not until the year 1767 that it was surveyed and its position definitely marked. At every fifth mile large stone posts were set, bearing upon one side the arms of the Penns, on the other those of the Baltimore family. The line they marked is "Mason and Dixon's Line," since made famous in American political controversy.

The colonists under Penn's leadership were English and Welsh Friends, and the wise and humane policy adopted by them, in their dealings with the Indians, secured them and their descendants from that constant succession of Indian hostilities from which the other colonies suffered.

A German immigration, begun about 1750, peopling the counties adjacent to Philadelphia, was the first large accession to the original Swedish and Quaker colony. Next was a considerable immigration of Scotch and Irish, which diffused itself extensively over the State.

From the day that Pennsylvania renounced her allegiance to the crown of Great Britain, and dissolved and overthrew the proprietary government, her march has been steady and uninterrupted in the course of political, social, commercial and mechanical prosperity. In population she exceeds the Netherlands, Switzerland, Denmark, Scotland, Portugal, Greece, Chili, Morocco, Columbia, the Argentine Confederation, Peru, Venezuela, Bolivia and Paraguay, and in dignity of character, as a people, she knows no superior. Since 1776 great cities that were unknown have grown up within her borders, and thousands now dwell where at that time was a wilderness frequented by wild animals. Alleghany City, Erie, Harrisburg, Lancaster, Norristown, Pittsburgh, Reading, Scranton, Chester, Wilkesbarre, Williamsport, Columbia, Allentown, Easton and York were then, some of them, mere straggling settlements, and most of them did not exist.

Pennsylvania was one of the thirteen original States of the Union, and, with regard to population and wealth, second to New York only. The State extends from 39° 43' to 42° 15' north latitude, and from 74° 40' to 80° 40' west longitude. It is bounded on the north by New York and Lake Erie, on the west by Ohio and West Virginia, on the south by West Virginia, Maryland and Delaware, and on the east by New York and New Jersey. It has the shape of a rectangle, which is 303 miles long from east to west, and 176 miles wide from north to south, and includes an area of 46,000 square miles, or 29,440,000 acres. Its boundaries are straight lines, with the exception of the eastern, which is formed by the Delaware river, and the western extremity of the northern, which is formed by Lake Erie.

### SURFACE.

Pennsylvania is naturally divided into three parts: a south-eastern district of plains and scattered hills; a mountain belt of symmetrical and parallel ranges; and a western table land of a rolling surface, deeply furrowed by valleys of erosion.

1. The south-eastern district is bounded on the north-west by the Blue or Kittatinny mountains, and on the east by the Delaware river, and corresponds to the "middle country" of Virginia. Along the banks of the Delaware, below Trenton, N. J., there extends a narrow plain of low land, rarely exceeding a few miles in width or a few feet in height above the sea level, and in which is situated the larger portion of the city of Philadelphia. From this plain the ground rises, gently in some parts, boldly and with hilly slopes in others, and gradually ascends to a thousand feet at the base of the Kittatinny. The surface of the district is undulating or rolling, and along the borders of the water-courses often presents scenery of great boldness and picturesque beauty; for example, on the well-known Wissahickon, near Philadelphia, on the Brandywine, the Schuylkill, and elsewhere. The country lying along the Kittatinny mountains, known as the Cumberland valley, is a part of the "great valley" which extends through the entire length of the Appalachian system, from Canada to Alabama. But the mountain ranges that elsewhere cut off the great valley from the open country on the seaboard, sink in Pennsylvania beneath the plain for a distance of 60 miles, so that the Cumberland valley is but partially bounded by the South mountain of Adams, Franklin and Cumberland counties, (the continuation of the Virginian Blue Ridge), the Forest hills in Berks and Lebanon counties and the South mountain of Berks and Bucks counties (the continuation of the highland belt of New Jersey). The detached ridges which traverse the county to the south of the Cumberland valley are the Welsh hills, between Lancaster, Berks and Chester counties, the Conewago hills of York and Dauphin counties, and the Coppermine ridge in Chester county, while isolated mountains of trap rock, like the Haycock in Berks county and the Round Top in York, add another feature to the scenery.

2. The mountain belt extends through the State in a width of about 50 miles, between the Kittatinny mountains on the one side and the Alleghany mountains on the other. The latter range includes the culminating ground of the State, and has a mean elevation of 2000 feet, and

summits of 2500 feet above the sea level. Its northern extremity rises from the table land of Wayne county (which enters this State from New York, where it forms the base of the Catskill mountains), runs for 40 miles straight south, 63° west (here known by the local name of Great North mountain), and then setting north for 10 miles, and giving issue to the waters of Muncy creek, it takes a new departure south, 85° west, to the ravines of Loyalsock creek and Lycoming creek. From this point the range makes a straight line south, 62° west, to the gorge at Lock Haven, where the West Branch of the Susquehanna river breaks through it; and thence to Maryland, it forms a nearly unbroken wall of rock, 1000 feet above its eastern base, trending south, 50° west, from Black creek to Altoona, and thence south, 29° west. Between this great wall (the precipitous eastern slope of the Alleghany mountains) and the Kittatinny mountains there is a large number of ridges with uniform slopes, being in many cases unvaried by ravine or gully for many miles. The crests are for the most part sharp, and for long distances preserve the same height, being only here and there interrupted by notches, some of which descend to the valley levels, and give passages to the streams of the country. In many instances two parallel ridges unite at their extremities, and inclose a deep, narrow, oval valley, resembling a long, sharply pointed canoe or skiff. This mountain belt is intersected near the middle by the valley of the Susquehanna river, which is very irregular in width, now contracted by the jutting mountains on each side, now widening to 20 and 30 miles by valleys running up between these mountains.

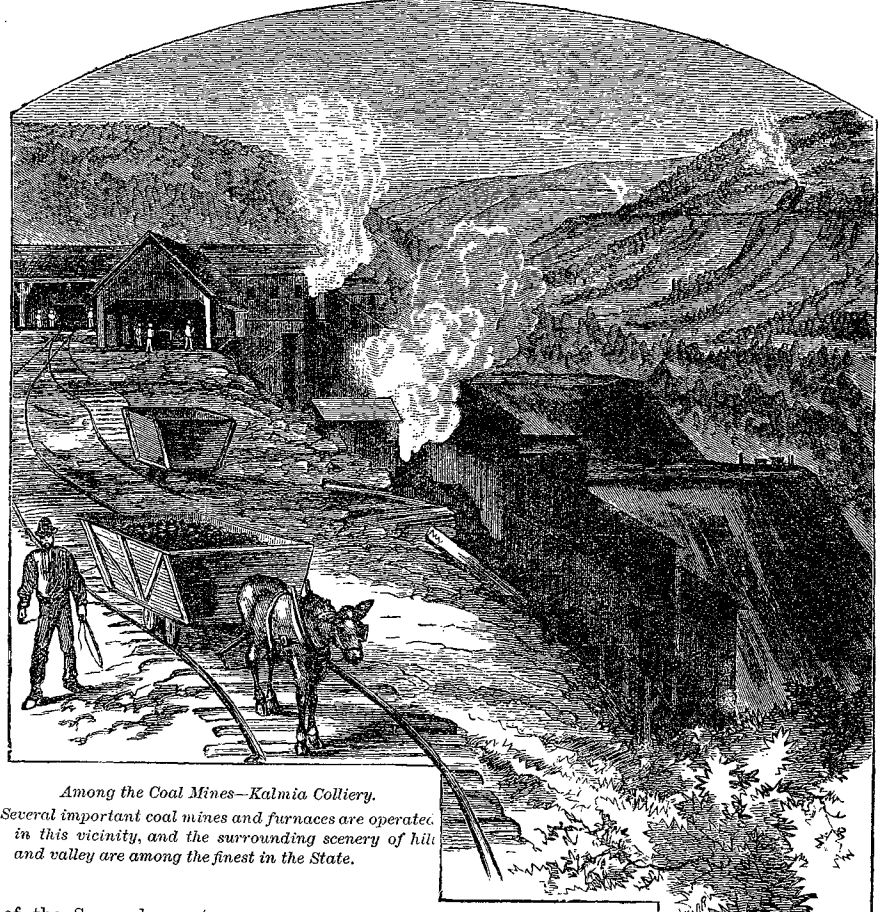
To the east of the Susquehanna valley lies the anthracite region, which includes the Pottsville and Mine Hill basin, between the Sharp mountains and the plateau-like Broad mountain; the Shamokin and Mahanoy basin, between the Lime mountain and the Mahanoy and Little mountains; the Beaver Meadow mountain basin, extending to Bucks mountain in the north, and intersected by numerous short ranges; and, lastly, the Wilkesbarre and Scranton basin, also known as the Wyoming valley, which is bordered on the south-east by the range of the Wyoming and Moosic mountains, and on the north-west by that of the Knob mountain, Shawney range, Capon's range and the Lackawanna mountains, and which is, perhaps, the most perfect of the canoe-shaped valleys of the State. The East branch of the Susquehanna river enters it near the middle of its northern rim, flows through a large portion of it in a southwesterly direction, and leaves it through a gap in the Wyoming mountains.

Between the last-named range, the Delaware river, the upper course of the Lehigh river, and the Kittatinny mountains, there extends the Pocono, or Poco wilderness, which consists of the "Shades of Death," a region of swamps and laurel thickets, the haunt of the panther, the bear, and other wild animals, and extensive beach-timbered plateaus, 2000 feet above the sea. It chiefly includes Pike and Monroe counties.

That part of the mountain belt which lies west of the Susquehanna valley may be termed the Juniata country. The traveller who crosses it from the Blue to the Alleghany mountains has to pass everywhere over narrow mountain ranges and through broad and fertile valleys. Leaving out the unimportant ones, they may be enumerated as follows. The first long chain that succeeds the Blue is that of the Tuscarora mountains, and west of it lies the Tuscarora valley, 50 miles long and curving from the Susquehanna river to Fulton county. Then follows the composite range of the Shade and Black Log mountains, beyond which is the long valley, commencing at Middleburg, in Snyder county, and running to Lewistown, where it becomes the Juniata valley proper. At Newton-Hamilton it becomes the great Aughwick valley, and enters Maryland at Wewersburg. For a hundred miles it preserves a width of about eight miles. Kishacoquillas valley, back of Lewistown, is inclosed between Jack's mountain and Stone mountain at its southern end, and the Seven mountains at its northern end. It is about 53 miles long, and nowhere exceeds four miles in width. The Stone valley is shut off from all connection with the Susquehanna country by the circuit of the Seven mountains, and bounded by Stone mountain in the east, and Tus-

sey's mountain in the west. Huntingdon stands in the centre, and Warrior's ridge occupies the middle of its floor. From the end of Terrace mountain, rising 1200 feet above the Juniata river, the tourist may overlook the scene and enjoy one of the grandest landscape views in the State. Broad Top mountain, in Huntingdon and Bedford counties, reduces its width (elsewhere 12 or 16 miles) to four miles.

West of Tussey's mountain and Nittany mountain lies the Nittany valley, which is bounded on the west by the Bald Eagle range, and on the north-east by the Buffalo mountain, and has a length within the State of 110 miles, but varies in width from four to 20 miles. It is everywhere fertile and well settled, and abounds in deposits of hematite iron ore. The Bald Eagle valley is the last of the series, and faces, for 160 miles, the wall of the Alleghany mountains from Muncy, on the North Branch of the Susquehanna, to the Maryland State line. For 100 miles it is bounded on the south-east by the Bald Eagle mountains. For 35 miles the Susquehanna flows through it; the next 40 miles are traversed by Bald Eagle creek, and then the drainage is reversed into the Juniata for 41 miles. Near the headwaters of the Frankstown Branch the valley widens and forms a hatchet-shaped cove, in which are the fields, fur-



Among the Coal Mines—Kalmia Colliery.  
Several important coal mines and furnaces are operated in this vicinity, and the surrounding scenery of hill and valley are among the finest in the State.

naces and iron mines of Hollidaysburg and Frankstown. The next 20 miles are occupied by the headwaters of the Raystown Branch, and here opens the Bedford valley to the east.

3. The western table land occupies one-half the area of the State, and extends from the crest of the Alleghany mountains toward New York, Lake Erie and Ohio. It includes the Mehoopany mountain in Sullivan county, which extends beyond the Susquehanna at Tunkhannock, the Towanda mountain in Bradford county, and the Blossburg mountain and the Crooked Creek mountain, both in Tioga county. This north-eastern part of the table land is the region of white-pine forests and the Susquehanna lumber trade. The south-eastern part is intersected by Negrow mountain, Laurel ridge and Chestnut ridge. The last two ranges inclose the Ligonier valley, and, where they are intersected by the Youghiogheny river, present scenery both grand and beautiful.

#### RIVERS.

The principal rivers of Pennsylvania empty either into the Atlantic ocean through Delaware and Chesapeake bays, or into the Ohio. The water-shed between these two drainage systems follows the southern

extremity of the Alleghany mountains, turns north-west in Somerset county, and then intersects the western table land in Clarion, Elk, McKean and Potter counties. The Ohio river is formed at Pittsburg by the confluence of the Alleghany and Monongahela rivers. The former receives Conewango, Oil and French creeks, from the north-west, and Tionesta creek, Clarion river, Red Bank creek, Mahoning creek, Crooked creek and Conemaugh river from the east. Into the Monongahela river empty the Youghiogheny and several small creeks in Greene and Washington counties.

The Susquehanna river drains nearly one-half of the area of the State. It is formed by the East and West branches, which unite above Sunbury in Northumberland county. From this point the stream flows south to the mouth of the Juniata river, and, turning south-east, passes by Harrisburg and Columbia, and empties into the northern extremity of Chesapeake bay, at Port Deposit, Maryland. The principal tributary of the Susquehanna is the Juniata river, which is formed by the confluence, below Huntingdon, of the Frankstown and Raystown branches, follows an easterly course across the mountain belt, and empties above Petersburg.

The Delaware river rises on the western declivities of the Catskill mountains, New York, in two branches—the main or Coquago branch, and the East or Popacton branch—which unite near Hancock, Delaware county, N. Y. Thence the river flows south-east, separating New York from Pennsylvania to Port Jervis, where it turns south-west and flows along the northern base of the Shawangunk mountains of New Jersey. At the Delaware Water Gap it traverses the celebrated notch between the Shawangunk and Blue mountains, which rise nearly 1200 feet above its banks, and thence follows a southerly course to the South mountain, a few miles below Easton. Here it turns again south-east as far as Trenton, N. J., where it falls over a rocky ledge and meets tide-water, 132 miles from the sea. Flowing once more in a south-westerly direction it passes by Philadelphia, and gradually expands into Delaware bay, between the States of Delaware and New Jersey. It is navigable to Philadelphia for the largest vessels, and for smaller boats to Trenton. The area drained by the Delaware is estimated at 11,250 square miles. The principal tributaries are Lackawaxen creek, the Lehigh river, Schuylkill river, and Brandywine river.

#### CLIMATE.

The climate of Pennsylvania varies considerably with the elevation above the sea, and, while the lower portions of the State have very hot summers, with the thermometer rising to 100°, the higher portions have pleasant summers, but long and severe winters. The mean annual temperature is over 52° in the south-eastern counties, and decreases to 48° and 44° in the central and northern counties respectively. The amount of rain and snow which falls varies from 36 to 40 inches. In the south-east corner it is nearly 48 inches.

#### VEGETATION.

The vegetation of Pennsylvania is rich and varied. Extensive forests cover much of the mountain belt and the western table land, consisting of pines and coniferous trees in the north-central parts of the State, and of deciduous trees in the rest of the State. Climbing plants, such as the wild grape, the trumpet flower, etc., are quite abundant, and greatly add to the attractive beauty of the forests. The undergrowth consists largely of flowering shrubs, as the "laurel," a species of rhododendron, the azalea, and many others.

#### POPULATION.

The population of Pennsylvania in 1790 was 434,373; in 1800, 602,365; in 1810, 810,091; in 1820, 1,047,507; in 1830, 1,348,233; in 1840, 1,724,033; in 1850, 2,311,786; in 1860, 2,906,215; and in 1870, 3,521,951; and in 1880, 4,547,096.

#### MINERALS AND MINING.

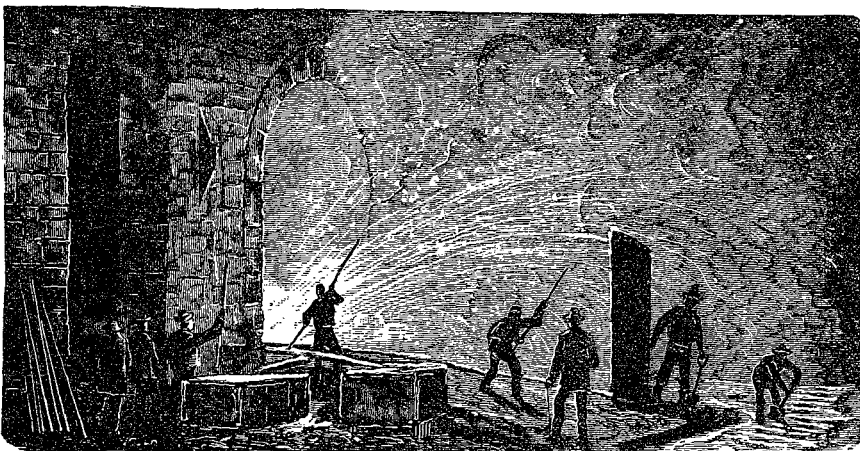
Although Pennsylvania has no deposits of precious metals, its iron and coal treasures alone render it one of the richest mining States of the Union. The anthracite coal fields, in the mountain belt between the Susquehanna and Delaware rivers, have already been mentioned. The bituminous coal is nearly all produced in five counties—Greene, Fayette, Washington, Monroe and Alleghany; and the semi-bituminous coal, which is largely used for manufacturing purposes, is produced in the counties of Tioga, Bradford, Center, Cambria and Huntingdon. The coal product of the State, in 1870, was computed to have been 7,075,841



Old time travelling.—Crossing the Mountains.

tons of bituminous coal of all kinds, and 15,849,899 tons of anthracite coal, making a grand total of 23,525,740 tons.

Petroleum was known to exist in Pennsylvania at a very early day, but it had no commercial importance until 1859. Since then the oil regions on Oil creek and on the Shenango river have yielded immense quantities of this useful substance, not only for home consumption,



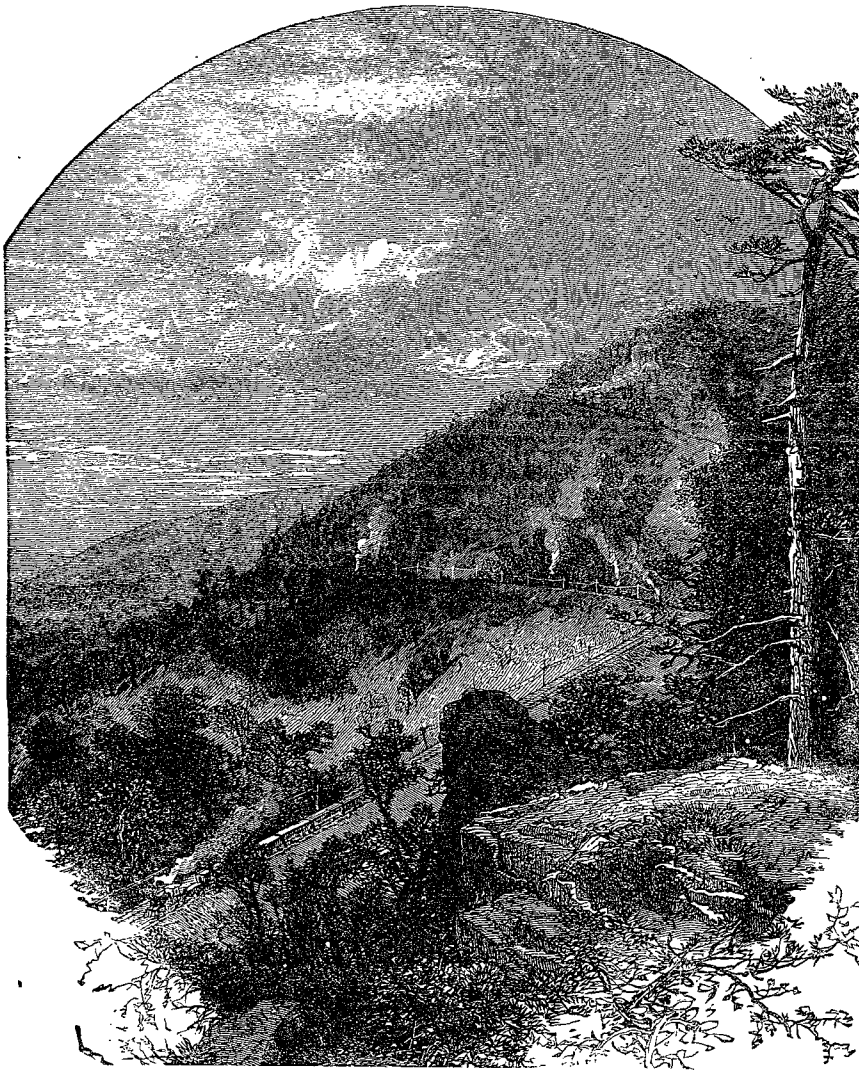
Blast furnace—Reading Iron Works.

but also for export into foreign countries. In 1859 the petroleum product amounted to 82,000 barrels; in 1864 to 2,116,109 barrels; and in 1870 to 5,659,000 barrels, of which 3,270,951 barrels were exported.

Pennsylvania is the first "iron" State in the Union, and produces more of this metal and articles manufactured from it than all the other States and territories together. The mines are scattered throughout the mountain belt, the south-eastern district, and, to a more limited extent, through the western table land.

Salt springs occur chiefly in the valleys of the Monongahela, Kiskiminetas and Beaver rivers, which yield about 1,700,000 bushels annually. Limestone, marble, slate, and superior building stones are very abundant. Marble is found chiefly in Chester and Montgomery counties; the slate of York and Lehigh counties is of superior quality; zinc mines are worked near Bethlehem and in Huntingdon county; graphite is ob-





Quakake Junction—Philadelphia and Reading R.R.

The views here are grand and imposing, the foreground composed of strong-limbed trees and a beautiful stream running down into the valley beneath, where picturesque mills digest the floating acres of logs.

tained in Bucks county, and nickle from the "Gap Nickel Mines," in Lancaster county, the only ones in the United States. Chromium occurs in great quantities in Chester and Lancaster counties, and salt-petre deposits have been discovered in the central parts of the State.

According to the census report, the mining products of the State, in 1870, had a value of \$76,208,390, of which \$38,436,745 were for anthracite coal, \$13,921,069 for bituminous coal, \$18,045,967 for petroleum, \$3,944,146 for iron, \$618,229 for slate, \$873,879 for stone, \$235,555 for zinc, \$101,000 for marble, \$24,000 for nickle, and \$7800 for copper.

AGRICULTURE.

Pennsylvania has a very large amount of the best farming soil in the country, and is pre-eminently an agricultural State. The richest lands are in the picturesque valleys intervening between the numerous mountain ranges of the interior and in the south-east portion of the State, embracing the counties of Delaware, Bucks, Montgomery, Chester, Lancaster, Lebanon, Berks and Lehigh. The northern tier of counties, lying on the table land north and north-west of the Alleghany mountains, is less productive, and as yet but thinly settled.

In 1870 there were 174,041 farms in Pennsylvania, of which 61,268 contained from 50 to 100 acres; 48,151 from 20 to 50 acres; 38,273 from 100 to 500 acres; 15,905 from 10 to 20 acres; 152 over 500 acres; and the remainder, 10,292, under 10 acres. The farms included 11,515,965 acres of improved land (or 30.12 per cent. of the area of the State), 5,740,864 acres of woodland, and 737,371 of unimproved land. The cash value of farms

amounted to \$1,043,481,582, and of farming implements, \$35,658,196. The estimated value of all farm productions, including additions to stock, etc., was \$183,946,027; of orchard products, \$4,208,094; of market gardens, \$1,810,016; and of forest products, \$2,670,370.

The farm productions were: spring wheat, 322,328 bushels; winter wheat, 19,350,639 bushels; rye, 3,577,641 bushels; Indian corn, 34,702,006 bushels; oats, 36,478,585 bushels; barley, 529,562 bushels; buckwheat, 2,532,173 bushels; Irish potatoes, 12,889,367 bushels; sweet potatoes, 131,572 bushels; tobacco, 3,467,539 pounds; wool, 6,561,722 pounds; butter, 60,834,644 pounds; cheese, 1,145,209 pounds; flax, 815,906 pounds; maple sugar, 1,545,917 pounds; sorghum molasses, 213,373 gallons; hay, 2,848,219 tons.

The live stock had a value of \$115,647,075, and comprised 460,339 horses, 18,009 mules and asses, 706,437 milch cows, 30,048 working oxen, 608,066 other cattle, 1,794,301 sheep, and 867,548 swine.

MANUFACTURES.

No State in the Union has greater facilities for manufacturing than Pennsylvania, in its abundance of water power, coal and iron. According to the census of 1870, there were 37,200 manufacturing establishments (the largest number of any State in the Union), against 22,363 in 1860, using 6230 steam engines, of 221,936 horse power, and 7603 water wheels, of 141,982 horse power. There were employed 319,487 hands, of whom 256,543 were males above 16 years of age, 43,712 above 15 years of age, and 19,232 youths. The capital invested in manufacturing was \$406,821,845; the wages paid amounted to \$127,976,594; the materials consumed had a value of \$421,198,673; and the goods and commodities produced a value of \$711,894,344 (being second only to that of the State of New York), and since which time a marked and manifest increase in all branches of manufacturing industries has taken place, to such an extent as to render it a mere matter of conjecture as to whether Pennsylvania, in the next census returns, may not head the list.

The following were the products of industry exceeding \$1,000,000 in value:

Agricultural implements.....	\$ 3,652,295	Curried leather.....	\$5,499,833
Blacksmithing.....	5,398,589	Morocco.....	3,225,041
Bleaching and dyeing.....	7,385,114	Lime.....	2,058,675
Book-binding.....	3,588,623	Distilled liquors.....	4,618,828
Boots and shoes.....	16,864,310	Malt liquors.....	7,056,400
Brass-founding and finishing.....	2,030,055	Picture and mirror frames.....	1,140,973
Bread and bakery products.....	5,597,291	Planed lumber.....	6,323,605
Brick.....	6,071,209	Sawn lumber.....	23,980,985
Carpentering and building.....	27,336,490	Machinery.....	13,102,370
Carpets.....	10,218,621	Steam engines and boilers.....	8,922,401
Carriages and wagons.....	6,682,302	Malt.....	1,721,205
Passenger and freight cars.....	9,288,041	Marble and stone work.....	4,843,302
Men's clothing.....	21,880,319	Packed and cured meat.....	6,810,692
Women's clothing.....	1,158,237	Refined sugar.....	26,731,016
Rectified coal oil.....	15,251,223	Animal oil.....	1,065,089
Confectionery.....	2,491,332	Linseed oil.....	1,043,534
Cooperage.....	3,309,470	Lead and zinc paint.....	3,776,390
Cordage and twine.....	1,701,511	Paper (writing printing and wrap- ping).....	4,626,946
Cotton goods.....	16,626,101	Patent medicines and compounds.....	6,344,796
Drugs and chemicals.....	8,451,991	Printed cotton and woollen goods.....	6,113,584
Fertilizers.....	1,635,200	Printing and publishing.....	13,482,449
Flour and meal.....	49,476,245	Saddlery and harness.....	3,051,771
Furniture.....	7,491,032	Sash, doors and blinds.....	5,911,671
Gas.....	4,113,374	Saws.....	1,225,184
Gas and lamp fixtures.....	1,171,783	Ship-building, repairing and ship materials.....	3,088,244
Glassware.....	7,407,135	Silk goods.....	1,632,900
Hardware.....	1,537,687	Soap and candles.....	3,149,451
Hats and caps.....	2,813,766	Bessemer steel.....	1,405,000
Heating apparatus.....	1,197,066	Cast and forged steel and steel springs.....	4,626,663
Hosiery.....	5,306,738	Stone and earthen ware.....	1,650,747
Forged and rolled iron.....	37,976,471	Tin, copper and sheet iron ware.....	5,311,810
Bolts, nuts and rivets.....	3,112,307	Tobacco and cigars.....	6,234,493
Nails and spikes.....	6,783,639	Umbrellas and canes.....	2,049,738
Wrought-iron pipe.....	4,582,394	Turned and carved wood.....	1,105,470
Pig iron.....	32,636,410	Woollen goods.....	27,361,897
Iron castings.....	15,089,415	Worsted goods.....	7,889,638
Stoves and hollow ware.....	3,668,880		
Jewelry.....	1,664,431		
Tanned leather.....	19,828,223		

## COMMERCE, RAILROADS, ETC.

Although Pennsylvania is not a seaboard State, its great maritime port, Philadelphia, gives it easy access to and from the ocean and good facilities for foreign commerce. In extent of exportation and importation, Philadelphia is the sixth port of entry in the Union. The only other ports of entry of the State are Pittsburg and Erie. The commercial fleet of the State comprises about 5000 vessels of all kinds, with an aggregate of nearly 700,000 tons. Of these, Philadelphia has more than 4000 vessels, Pittsburg over 500 vessels, and Erie about 150 vessels. During the fiscal year ended December, 1879, the total value of imports from foreign countries at Philadelphia was \$27,224,549; and of exports of domestic commodities to foreign countries, \$50,685,838; of which \$7,830,635 was carried in American, and \$42,853,203 in foreign vessels—the commerce of the port aggregating, in round numbers, \$78,000,000.

Of far more importance than the foreign commerce is the domestic commerce of the State, owing to the vast amount of its home productions (coal, iron, agricultural products and manufactures). The natural highways of commerce are limited, and consist in the navigable waters of Lake Erie and the Delaware river, which only touch the borders of the State. The means of communication comprise very complete systems of railways and canals. The principal lines of the former are—the Pennsylvania Railroad, the Erie Railroad, the Atlantic and Great Western Railroad, the Lake Shore and Michigan Southern Railroad, the Philadelphia and Erie Railroad, the Alleghany Valley Railroad, the Cumberland Valley Railroad, the Delaware, Lackawanna and Western Railroad, the Lehigh Valley Railroad, the Northern Central Railroad, the Oil Creek and Alleghany River Railroad, the Pennsylvania and New York Railroad, the Philadelphia and Reading Railroad, the Pittsburg, Washington and Baltimore Railroad, and the Philadelphia and West Chester Railroad.

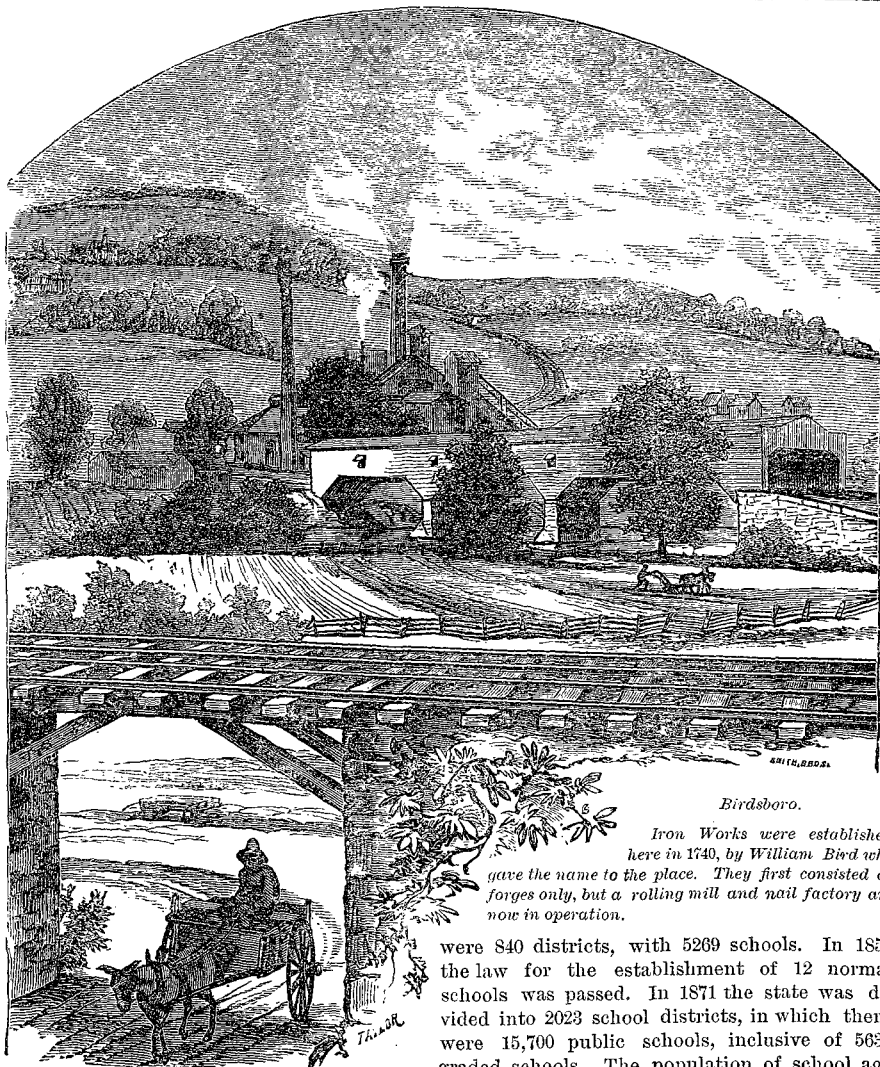
The canal system of Pennsylvania is very complete, and comprises 12 distinct lines, with a total length of 920 miles, of which 507 are within the limits of the State. The Schuylkill Canal is 108 miles long; the Pennsylvania Canal (360 miles long) has 169 locks, 536 bridges, and 68 aqueducts; of the Delaware and Hudson Canal (108 miles long), but 25 miles are in Pennsylvania; and the Erie and Pittsburg Canal intersects the north-western tier of counties.

## WEALTH, TAXATION AND DEBT.

The taxable property of Pennsylvania was assessed in 1870 at \$1,313,236,024, of which \$1,071,680,934 were for real estate, and \$241,555,108 for personal property. The true value of real and personal property was estimated at \$3,803,340,112, against \$1,416,501,818 in 1860. The public debt of the State was, on November 30, 1871, \$29,779,820. During the fiscal year ended November 30, 1872, \$2,476,326 were paid by the Commissioners of the Sinking Fund, leaving a debt of \$27,303,494. From this sum should be deducted \$9,300,000 being assets in the sinking fund, and \$1,482,455, being cash balance in the treasury. This would make the amount of debt unprovided for, \$16,521,039. The total debts of the counties in 1870 amounted to \$49,173,850, and those of cities and towns to \$8,741,649. The receipts of the State Treasury during the fiscal year ended November 30, 1872, were \$8,625,446, of which \$7,148,637 were ordinary receipts, the remainder being the cash balance on hand from the preceding year. The disbursements were \$7,142,990, of which \$2,960,631 were ordinary expenses, \$2,476,326 were loans, etc., redeemed, and the balance, \$1,706,032, was applied to the payment of interest on loans. The balance of cash remaining in the treasury on November 30, 1872, was \$1,482,455.

## EDUCATION, PRESS, ETC.

The first permanent school fund was created in 1831, and therewith the first foundation was laid for the public-school system. In that year the State had but 93 school districts, with 451 schools. In 1838 there



Eidsboro.

Iron Works were established here in 1740, by William Bird who gave the name to the place. They first consisted of forges only, but a rolling mill and nail factory are now in operation.

were 840 districts, with 5269 schools. In 1857 the law for the establishment of 12 normal schools was passed. In 1871 the state was divided into 2023 school districts, in which there were 15,700 public schools, inclusive of 5634 graded schools. The population of school age (from six to 21 years) numbered, in 1870, 975,753, of whom 834,614 were enrolled. The number of teachers was 18,021, viz.: 7720 male, and 10,301 female. The total school property was estimated at \$16,889,624, and the total expenditures for school purposes amounted to \$8,580,918 (for the year ended June 8, 1871). Pennsylvania has five normal schools, which are located at Millersville, Edinboro, Mansfield, Kutztown and Bloomsburg. The receipts of the normal schools were \$161,303, and the expenditures \$149,819. The number of private schools was 346, and of academies and high schools, 161. The pupils of these two classes of institutions numbered 19,394, and the number of teachers giving instruction therein, 720.

Of the 30 universities and colleges in the State, the following are the most prominent: the University of Pennsylvania, founded in 1755, and located at Philadelphia; Dickinson College (Methodist), at Carlisle; Washington and Jefferson College, at Washington; the Moravian College, at Bethlehem; Alleghany College, at Meadville; the Western University, at Pittsburgh; La Fayette College (Presbyterian), at Easton; Lehigh University, at South Bethlehem; Pennsylvania College, at Gettysburg; Haverford College (Quaker), at West Haverford; the Augustinian College of Villa Nova (Roman Catholic), in Delaware county; Lewisburg University, at Lewisburg; St. Vincent's College (Roman Catholic), in Westmoreland county; Muhlenburgh College (Lutheran), at Allentown; and Franklin and Marshall College, at Lancaster.

According to the census of 1870, the six universities of Pennsylvania had 127 teachers, of whom 17 were females, and 1391 male and 170 female students. There were six medical, two dental, 11 theological, one agricultural and eight commercial schools in the State.

The earliest newspaper of Pennsylvania was the "American Weekly Mercury," which was issued in 1719 by William Brady. In 1776 there were published nine papers; in 1810, 71; in 1850, 310; in 1860, 367; and in 1870, 540; and in 1880, 620.

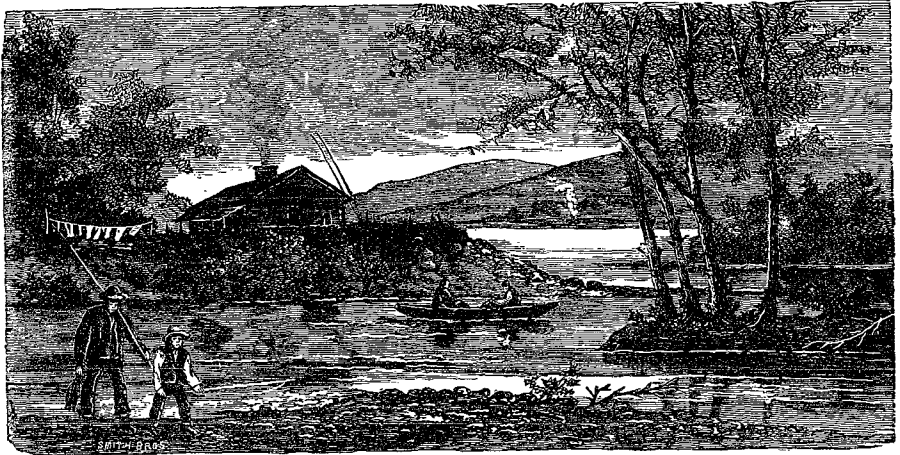
## PENAL AND CHARITABLE INSTITUTIONS.

Pennsylvania has two State Penitentiaries, one at Alleghany City and the other at Philadelphia. In both the convicts are subjected to solitary confinement. The three State Lunatic Hospitals are located at Harrisburg, at Dixmont, near Pittsburg, and at Danville, in Montour county. Among the many charitable institutions supported by private endowment, the Pennsylvania Hospital, with its insane department, and the Girard College for Orphans, both at Philadelphia, are the most conspicuous. The Asylum for the Relief of Persons Deprived of the Use of Their Reason was founded at Philadelphia in 1813 by the Society of Friends, and the Woodbrook Insane Hospital in 1859, at Media. The Deaf and Dumb Asylum in Philadelphia was opened for the reception of patrons in 1825. The "Pennsylvania Institution for the Instruction of the Blind" is also located in Philadelphia, and was founded by an incorporated society. In 1853 the Pennsylvania Training School for Feeble-minded Children was organized at Germantown, but has since been removed to a farm near Media, in Delaware county.

In no State is there made more liberal provision than in Pennsylvania for the orphan children of soldiers who fell during the civil war. In 1872 there were 39 orphan schools in the State, and the number of children therein was 3720, while to November 1st, 1872, there had been expended for this purpose the sum of \$3,467,543.

## STATE HOUSE AT HARRISBURG.—GOVERNMENT.

The territory embraced within the present limits of Pennsylvania was granted by Charles II. to William Penn, and was settled by English and Welsh Quakers, under his direction in 1681. The State Constitution was



*The Susquehanna from the Mouth of the Catawissa.*

tioned among the counties on a ratio obtained by dividing the population of the State by 200.

Any male citizen, 21 years of age, who shall have been a citizen of the United States for one month, who shall have resided in the State one year (or six months, if a former elector therein), and in his election district two months, is entitled to vote.

The judicial power of the State is vested in a Supreme Court, composed of seven judges, elected for a term of 21 years; in Courts of Common Pleas, which shall have one judge for every district of 40,000 inhabitants, and who is to be elected for 10 years; in Courts of Oyer and Terminer, General Jail Delivery, Quarter Sessions, and Orphans' Courts, which are to be presided over by the judge of the Common Pleas Court in the same district.

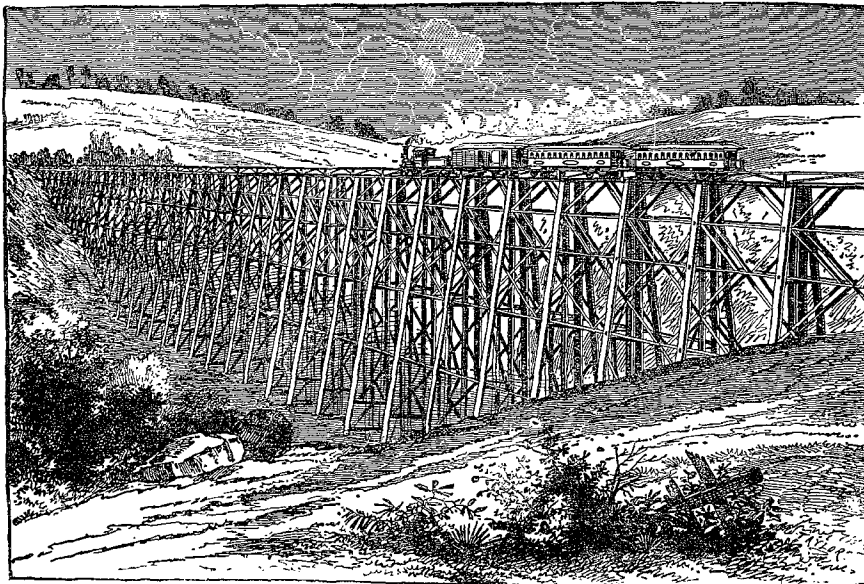
## ELEMENTS OF WEALTH.

Within the borders of Pennsylvania there are elements of wealth and material for productive industry, in quantities and of a character not to be found in any part of the United States, in her coal fields, anthracite and bituminous, her ever-flowing fountains of petroleum, her agricultural resources, her forests, her quarries of marble and of limestone, and mines of iron. How much better to possess these elements of wealth, that stimulate energy, skill and honest industry, than mountains of gold or caves of precious gems, that tend to debauch and demoralize, and make the rich a creature of silken luxury and the poor the abject slaves of these vicious masters.

The productive industry of this State, down to 1870, in agriculture, was \$183,946,027; in mining, \$76,208,390; in manufactures, \$711,894,344; and in fisheries, \$38,114. There were 11,516,965 acres of productive land, and of woodland, 5,740,864 acres, making, in all, 17,994,200 acres of land. The cash value of the farms was \$1,043,481,582; the value of implements of machinery, \$35,658,096; her live stock was valued at \$115,647,075; the whole value at her farm

productions amounted to \$183,946,027. The coal trade of Pennsylvania commenced in 1820, with a total production and sale of 365 tons. In 1873 the State produced 22,828,118 tons of anthracite, and 6,085,222 tons of bituminous coal. About the year 1858 the Penn Rock-Oil Company was organized on a farm near Titusville. It produced about eight barrels a day. From that time, down to 1870, there have been produced 32,512,226 barrels of this oil, of which 15,751,246 barrels were exported to all parts of the world. Now compare this condition of our State with its resources 100 years ago, when Dr. Franklin said there were about 160,000 white inhabitants, and when, according to the highest statement given at the time it assumed sovereign power, its whole population was not over 300,000.

But the public schools are Pennsylvania's great triumph. By the original frame of government and the great law enacted in the first year of the province under the authority of William Penn, it was pro-



*Ringtown Trestle.*

adopted in 1776, and has since been amended in 1838, 1850, 1857 and 1871. In December, 1873, a new constitution, to take effect January 1st, 1874, except in certain specified instances, was submitted to the people and ratified by nearly 150,000 majority. Under its provisions the executive department consists of a Governor, elected for four years; a Lieutenant-Governor, elected for the same time; a Secretary of the Commonwealth, an Attorney-General, and a Superintendent of Public Instruction, the first two nominated by the Governor and confirmed by the Senate during pleasure, the latter for a term of four years; a Secretary of Internal Affairs, elected for four years; an Auditor-General, elected for three years; and a State Treasurer, elected for two years.

The legislative power is vested in a General Assembly, consisting of a Senate and House of Representatives. Senators are elected for a term of four years, and Representatives for two years. The number of Senators is 50. The members of the House of Representatives are appar-

vided that schools should be established for the education of the young, and the motto selected for those schools, by William Penn himself, was, "Good instruction is better than riches." From that time down to 1749, under this policy, a few public schools of considerable merit were opened by the Quakers and by the Moravians in Philadelphia and in Bucks county. In 1749 the germ of the University of Pennsylvania began in the form of an academy, and from it there arose three departments, the academical, the collegiate, and the medical. The fame of that medical school is one of the glories of the whole nation. In it such men as Shippen, Rush, Wistar, Physic and Hare taught, and since then the great Jefferson Medical College has arisen, and others of repute.

From the first, Pennsylvania enjoyed a great system of public improvement. The first stone turnpike in the Union was made here, and so the first canal, over 100 miles in length. The stone turnpike from Lancaster to Philadelphia, 62 miles in length, was commenced in 1792, and finished in 1794, at a cost of \$465,000, by a private company; and, as late as 1832, 220 turnpike companies had been authorized by law, and most of them constructed turnpike to the extent of 3000 miles. In 1843 a continuous line of stone turnpike extended from Trenton, on the Delaware, to the boundary of Ohio, 340 miles in length, with numerous bridges costing more than the celebrated road of Napoleon over the Simplon. From time to time, from the year 1791 to the year 1840, did the State perfect and construct, by itself and incorporated companies, a multitude of canals, the length of which was 1280 miles, and to that date the total length of railroads was 795 miles, 118 of which belonged to the Commonwealth. In 1847 the great Pennsylvania Railroad was begun, and in six and one-half years completed, in the building of which some of the most bold and astounding feats of constructive engineering were accomplished. The Philadelphia and Erie Railroad was begun in 1852, and finished in 1864. In 1857, from motives of public policy, the Commonwealth sold its public works, and they are now possessed and used by private corporations. There are 19 canals in the State of Pennsylvania, and 139 railroads in active operation.

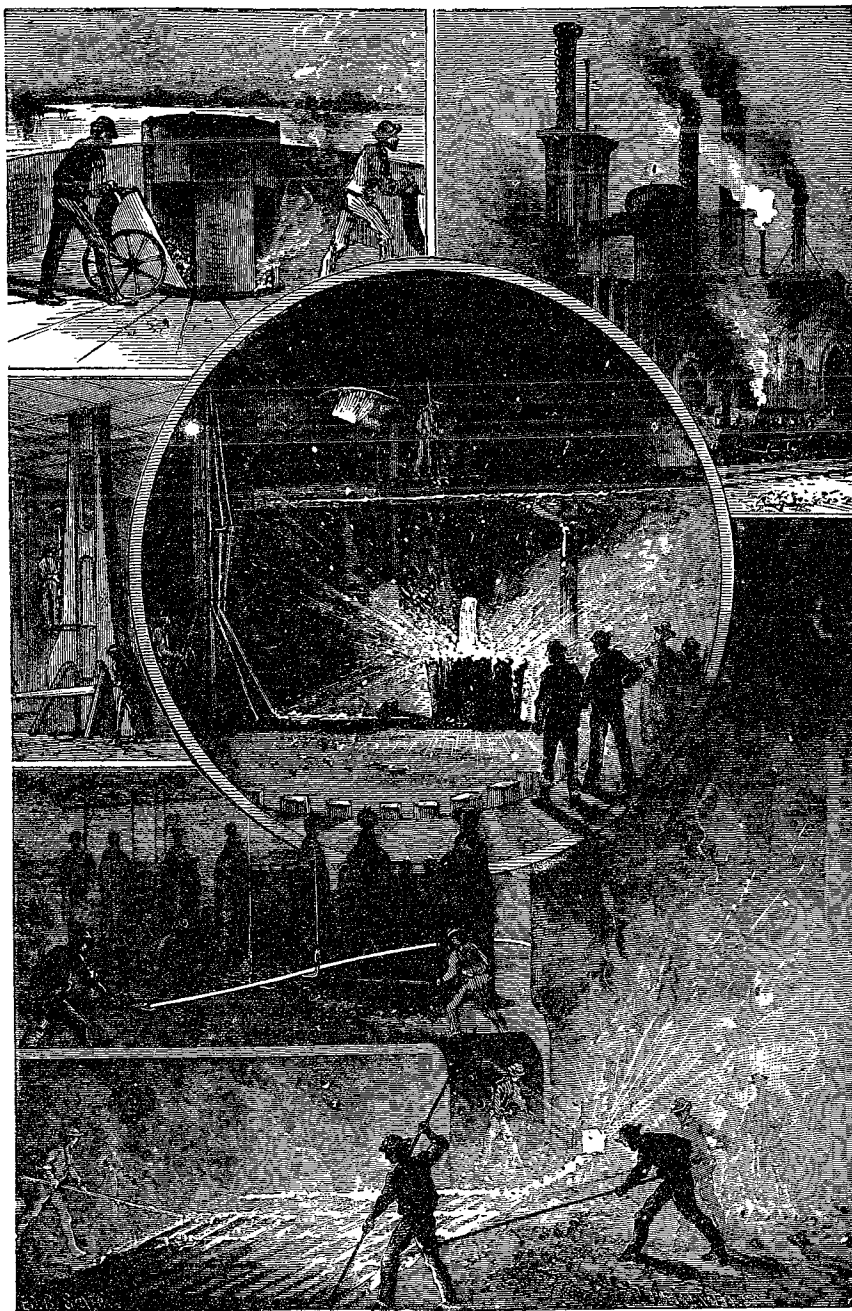
THE DISCOVERY OF COAL.

In 1790, in the Schuylkill region, on the Broad mountains, Nicho Allen, a hunter, camped out for the night under a ledge of rocks and kindled a fire on the fragments of black stone. He lay down to sleep, and, in the night, awoke and found the rocks aflame. He made his discovery known, and, five years later, the blacksmiths of Schuylkill county were using this coal in their forges. As a remarkable coincidence, Philip Ginter, a poor hunter, in 1791, on the Bear mountains, nine miles west of Mauch Chunk, made a like discovery. From that hour the destinies of Pennsylvania were changed, and, from an agricultural people, they were destined to become a mining and manufacturing Commonwealth, making the whole United States tributary to them. But Pennsylvania's coal and iron, like her men, were to conquer wherever they went. From the time that the British troops abandoned Philadelphia, no foe, foreign or domestic, has gained a foothold in Pennsylvania, and they never will.

The total population of Pennsylvania, in 1870, was 3,502,311, which probably increased to 4,000,000 in 1876. This population is mainly native-born, being descended from early colonists, embracing Swedes, Dutch, English, German, Welsh, Scotch and Irish. In the populous cities and in the mining counties there is a considerable foreign population, mostly German, English, Welsh, Irish and Scotch.

Of the aborigines of the country, all that now remains is a small part of the *Cornplanter* tribe in Warren county.

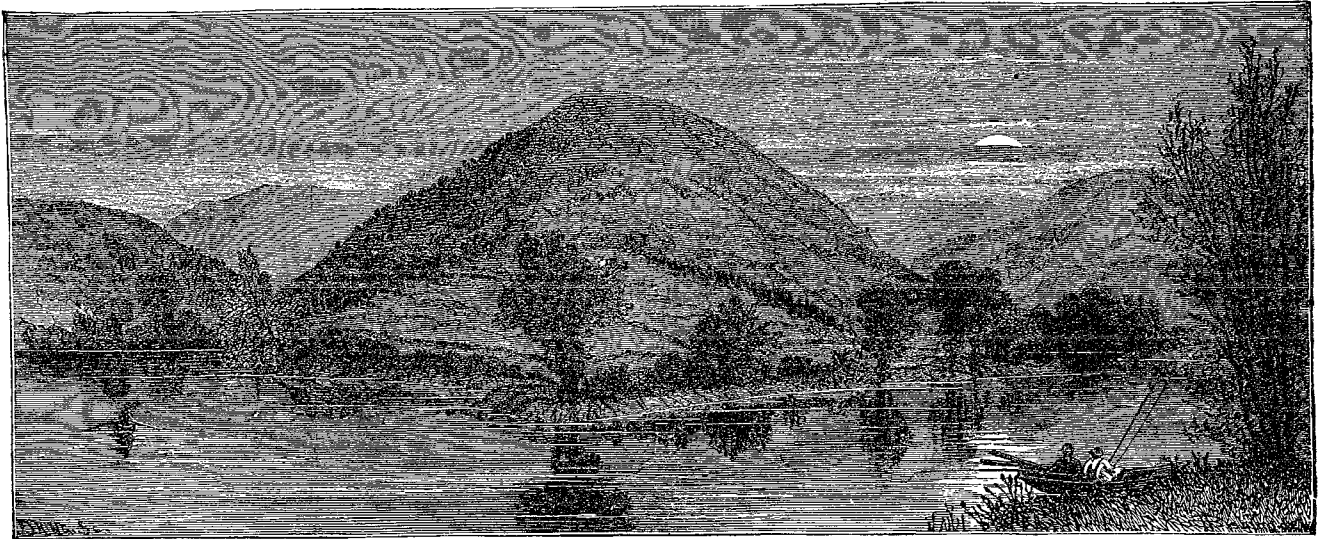
Pennsylvania is divided into 67 counties, the population in 1880 and 1860 being as follows:



Manufacturing Iron and Steel.

Counties.	1880.	1860.	Counties.	1880.	1860.
Adams	32,388	28,006	Lawrence	139,534	22,999
Alleghany	310,285	178,731	Lackawanna	34,000	.....
Armstrong	31,127	35,797	Lebanon	88,388	31,831
Beaver	39,703	29,140	Lehigh	66,220	43,753
Bedford	26,000	26,736	Luzerne	119,000	90,244
Berks	130,000	93,818	Lycoming	57,437	37,399
Blair	52,720	27,829	McKean	42,578	8,859
Bradford	58,162	48,734	Mercer	55,000	36,856
Bucks	68,588	63,578	Mifflin	22,760	16,340
Butler	51,000	35,594	Montgomery	20,228	16,733
Cambria	47,997	29,155	Northampton	65,568	70,500
Cameron	5,143	21,083	Northumberland	16,000	13,063
Carbon	31,547	27,000	Perry	69,500	47,904
Centre	43,000	27,000	Schuylkill	53,000	26,922
Chester	83,069	74,578	Pike	27,420	22,798
Clarion	29,000	24,988	Philadelphia	847,542	565,529
Clearfield	42,500	18,759	Potter	9,514	7,155
Clinton	30,000	17,723	Snyder	20,000	11,470
Columbia	32,402	25,065	Somerset	137,000	89,510
Crawford	69,250	48,755	Sullivan	17,362	15,085
Cumberland	45,825	40,098	Susquehanna	34,662	26,778
Dauphin	78,412	46,756	Tioga	8,000	5,637
Delaware	55,955	30,597	Union	37,100	36,307
Elk	12,788	5,915	Venango	43,000	31,044
Erie	77,549	49,432	Warren	16,654	14,145
Fayette	58,755	39,909	Washington	48,711	25,043
Forest	4,273	868	Wayne	30,000	19,190
Franklin	50,020	42,126	Westmoreland	56,844	46,205
Fulton	10,860	9,131	York	33,206	32,239
Greene	29,061	24,343	York	79,800	53,736
Huntingdon	35,000	28,100	York	16,220	12,540
Indiana	40,950	33,687		91,000	68,200
Jefferson	27,862	18,270			
Juniata	18,212	16,986			
Lancaster	75,000	116,614			
			Total population in 1880, 4,547,096; in 1860, 2,906,115.		

BRIEF REVIEW OF THE VARIOUS COUNTIES OF THE STATE, SHOWING THEIR RESOURCES AND PECULIAR BUSINESS ADVANTAGES, ALPHABETICALLY ARRANGED.



Scenery of Pennsylvania—Moonlight on the Juniata.

ADAMS COUNTY.

This county was formed January 23, 1800, and was originally part of York county. It has an area of 350,000 acres. It contains immense quantities of limestone, which is the source of wealth to the inhabitants thereof. The stone is made into lime, and the farmers use it as a fertilizer. Old, worn-out lands, that were not worth the tax assessed upon them, were rendered very productive through the agency of the lime. This county produces large numbers of horses, cattle, sheep, hogs, poultry, wheat, corn, rye, oats, timothy and clover seed, hay, apples, peaches, grapes, strawberries, butter, and eggs. Iron ore also abounds, which is a source of revenue to the residents. Copper, in its native state, and as a carbonate, is found between a central part to the western boundary of the county. It does not appear that the earlier settlers were ever troubled by Indian raids, but, in more modern times, it was the scene of a tremendous conflict between the United States and Confederate forces, which event goes down to posterity as the "Battle of Gettysburg." Population, in 1870, 30,315; 1880, 32,388.

ALLEGHANY COUNTY.

This great county, containing 482,560 acres, was formed September 24, 1788, from parts of Washington and Westmoreland counties. Bituminous coal abounds within its borders to an inexhaustible extent. One hundred millions of bushels of this coal are annually exported from its mines. In Pittsburgh, from four to five million dollars' worth of glass is manufactured every year. In iron and steel, this city is the great market of the country. The other important staple production is petroleum, the revenue from which amounts to many millions of dollars per annum. Population, in 1870, 262,204; 1880, 340,285.

ARMSTRONG COUNTY.

This county, containing 400,000 acres, was formed March 12, 1800, and was taken from Alleghany, Westmoreland and Lycoming counties. Bituminous coal is found in all parts of it, the veins being about four feet in thickness. Cannel coal also abounds, the vein being nine feet thick. In the northern part of the county there are large quantities of iron ore, limestone, salt, salt-water, roofing-slate, petroleum, and indications of lead. It is also a fine grain-growing county—one of the best in western Pennsylvania. Population, in 1870, 43,382; 1880, 54,127.

BEAVER COUNTY.

This county, containing 298,240 acres, was formed March 12, 1800, and was originally a part of Alleghany and Washington counties. The mineral productions consist of extensive beds of bituminous coal, limestone, cannel coal, and fossil remains of fish and mollusks, and large shales, of which there are great quantities. Iron ore is also found in different parts of the county. The industries are numerous, among which we

notice planing mills, paper mills, saw-mills, sash, shingle and door factories, brick works, carriage and glass works, casket works, and steamboat building. Linseed oil, scythes, agricultural implements, woollen yarn, pig iron, hollow ware, stoves, carpets, and flour, are largely manufactured in this county. There are many valleys of rich bottom land well suited to sheep husbandry, and the cultivation of all kinds of grain, which grow abundantly. The natural irrigation is very liberal. Population, in 1870, 36,148; 1880, 39,708.

BEDFORD COUNTY.

The original county of Bedford, formed March 9, 1771, of a part of Cumberland county, was very large, and its early history is made horrible by the many massacres of the settlers by the Indians. The county now is greatly reduced in size, but it contains some of the most charming landscapes, which have been the theme of the poet, the painter and photographer. The industries consist of large steam tanneries and grist-mills, iron furnaces, woollen goods, factories, planing mills, etc. The valleys are generally underlaid with very rich brown and red hematite iron ore. Trenton, or lower strata of limestone, and every other geological formation of limestone can be found in this county. The medicinal springs of this locality are world-renowned. Population, in 1870, 29,635; 1880, 36,000.

BERKS COUNTY.

This county, containing 593,280 acres, was formed March 11, 1752, and was taken from parts of Philadelphia, Chester and Lancaster counties. Topographically speaking, it is very much diversified, its hills containing enormous mineral wealth. The streams of water furnish immense power for mills, furnaces, forges, and other manufactories. Much of the land is very fertile in the production of wheat and other cereals. The whole rural population are the most persevering people on the face of the earth engaged in agricultural pursuits. The manufactures consist of blooms, forged and rolled iron, bolts, nuts, spikes, nails, wrought tubes, pig iron, castings of all kinds, machinery, agricultural implements, furniture, engines, boilers, locomotives, passenger and freight cars, rails, canal boats, boots, shoes, bricks, carriages, wagons, clothing, cotton and woollen goods, wool hats, caps, flour-mill products, tanned and curried leather, malt liquors, sash, doors, and blinds, and cigars. School-houses and churches are erected in all settled localities in the county. There are 425 schools. The crystal cave at Virginsville, discovered about 15 years ago, is an object of immense attraction. Population, in 1870, 106,701; 1880, 130,000.

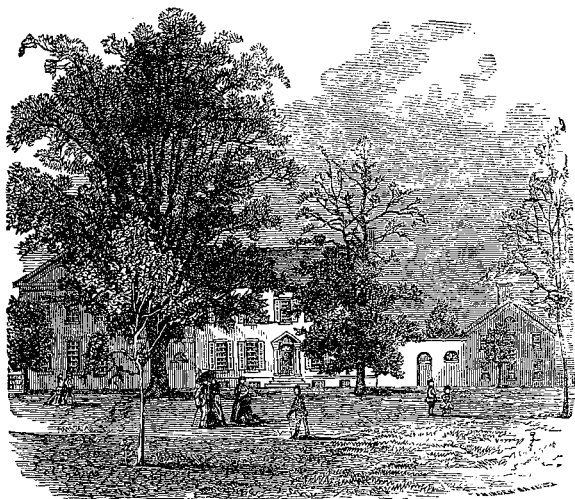
BLAIR COUNTY.

This county was formed February 26, 1846, and was taken from parts of Huntingdon and Bedford counties. Its general surface is moun-

tainous. The principal mineral production is iron ore. Several thousand tons of iron per week are produced as material for many rolling mills and nail factories. There are three or four valleys in this county which are remarkable for their exquisite natural beauty. "Arch Spring and Cave," in Sinking Spring valley, is one of the most attractive places to be seen anywhere in or out of the State. The spring never fails, and it furnishes sufficient power to drive a large flour-mill. Altoona is located in this county. The Pennsylvania Railroad Company's works at this place occupy 122 acres, and the improvements there are still extending. All over this county there are located schools, churches, grist-mills, furnaces, planing mills, foundries, and machine shops. It may be said this county is remarkable for its many beautiful, ever-flowing and powerful springs of crystal waters. All the mountains are rich in minerals, and the valleys are well watered and exceedingly fertile. There are no better farms in the world than those in Morrison's Cove and Sinking Spring valley. A large iron trade is one of the immense industries of this county. Population, in 1870, 38,051; 1880, 52,720.

## BRADFORD COUNTY.

This county was formed February 21, 1810, and was taken from a part of Luzerne and Lycoming counties. Previous to March 24, 1812, this county was called Ontario, but its name was changed to Bradford on that date. It contains 751,360 acres. A great portion of this section is remarkable for its many streams of water, denominated creeks or runs, which have numerous branches, all finally emptying into the beautiful



Bucks County Farm House.

Susquehanna. The surface of this county is rough, with mountainous spurs, through which the Susquehanna forces its way, as though impatient to make a new course for itself, dashing impetuously amid towering cliffs and verdure-clad hills, in all the wild luxuriousness of primeval Nature—grand and inspiring as a spectacle and a power, causing a foreign tourist to say of the scene, "Beautiful as the gateway of Paradise." There are high table lands in all this section, excellent for grazing purposes and the production of good summer cereals. Agriculture is the principal employment of the residents. The rearing of horses, cattle, sheep, and the production of butter, are special features. Some of the finest cattle herds in the United States can be seen here. Oats, corn and buckwheat are the chief grains. Good crops of wheat are raised on the river and creek flats. Some attention has been given to the production of barley, millet and hops. Enormous quantities of potatoes are raised here, and thousands of bushels or barrels are annually sent to market. The principal mineral productions are coal and flagging. Superior iron ore is mined in the western part of the county. The blue-tinted marble, which can endure a vast amount of wear and exposure, has of late become an important industry. The whole county was once covered with heavy forests—pine, hemlock, beech, maple, walnut, black ash, birch, and oak. These primeval trees have disappeared from a large portion of the county, there being scarcely a stump of them left to mark the localities of their native growth. A summary of the industries of Bradford may be thus briefly recapitulated: immense productions of the best butter in the county, hay, bark, lumber, coal, and iron. The county is famous for its mineral springs and its chief town Towanda—a thriving settlement on the right bank of the Susquehanna river. Population, in 1870, 53,204; 1880, 58,162.

## BUCKS COUNTY.

This is one of the original counties established by William Penn in the year 1682. It contains 384,000 acres. It was the abode of Tories and desperate thieves during a part of the American Revolution, the patriots being few in number, comparatively speaking. There are three geological belts, or strata, extending across the county, the minerals being gneiss, mica, hornblende, and slate. The river land is very fertile. The greater part of the county is red shale, with sandstone and conglomerates. The upper soil is excellent for the growing of grass and cereals. Limestone and hematite iron ore crop out in some sections. The northern part is composed of primary rocks and sandstone. Lead is found in this county, and the mines are being successfully worked. There are also plumbago deposits. A stove was fabricated out of the iron ore found here in the year 1727, and cannon balls of Bucks county iron were cast during the Revolution. The resources of the county are mostly agricultural. The soil along the margins of the Delaware and tributary streams is very fertile, producing very large crops of cereals, but of late years much attention has been paid to stock-raising and the dairy. Immense quantities of butter and milk, and clover and timothy hay, find a ready sale in Philadelphia. Population, in 1870, 64,336; 1880, 68,588.

## BUTLER COUNTY.

This county was formed March 12, 1860, and, originally, was a part of Alleghany county. It contains 502,400 acres. The mineral wealth of Butler county places it foremost among the counties of the State. The entire surface seems to be underlaid with inexhaustible beds of white, blue, black and yellow clay, suitable for bricks and other manufactures. There is an abundance of limestone, some of it fossilized, and the best kind of sandstone, bituminous and cannel coal, in large quantities, and a great abundance of iron ore. For the production of petroleum, it is the greatest coal-oil region in the world, producing more than 10,000 barrels of oil per day for several years. Volumes of gas from the internal heat of the earth issue forth in large quantities—more in one hour than the combined gas works in Philadelphia can produce in 24 hours. The soil is good for farming and grazing purposes, and the surface is beautifully diversified with hills and valleys, and streams of water. In time, Butler will become the great manufacturing centre of the United States. The timber consists of white and black oak, chestnut, cherry, and sugar maple. The farmers are thrifty and enterprising, and particularly so are the Germans, who push agriculture to the highest state of perfection. Immense quantities of coal, as well as coal oil, are exported, and cannel coal is now shipped in considerable quantities to the lake cities. In point of production, Butler county is one of the most important in the State. Population, in 1870, 36,510; 1880, 51,000.

## CAMBRIA COUNTY.

This county was formed March 25, 1804. It was originally a part of Huntingdon, Somerset and Bedford counties, and named in honor of the Welsh people, Cambria being the ancient name of Wales. It contains 428,800 acres. The soil is better adapted to grazing purposes than grain-growing; still, a large part of the northern section produces most excellent wheat. Oats are abundant, but corn scarce. Were it not for the length and severity of the winters, it would be one of the finest stock-growing counties in the State. The entire county is based on coal. There is a succession of drifts reaching more than 25 miles in extent, from which the best bituminous coal is shipped in enormous quantities. Iron ore abounds plentifully, but it is only utilized near Johnstown, to supply the works of the Cambria Iron Company. The greatest steel and iron-manufacturing company in the world is located at Johnstown. Its business, per annum, amounts to \$10,000,000, the number of men, women and boys employed there aggregating 5000. These works cover 60 acres, the rolling mill alone occupying seven acres. The daily production amounts to 300 tons of steel and iron rails. The Cambria Iron Company has 11 locomotives in use for transporting coal, ore, pig iron, etc. There are extensive tanneries in Johnstown and vicinity. The business in lumber is very heavy. Vast quantities of hard and soft wood, such as ash, maple, cucumber, cherry, poplar and hemlock, are manufactured for the market, East and West. Oak "Shooks" are made here and shipped to the island of Cuba. The lumber business is enormous. Large quantities of butter are made in the county. In the western part there is a peninsula, upon a part of which is an immense rock, which must have been split in two by some grand convulsion of Nature. There is hardly room in the chasm for a wagon to pass. The walls of this rock are perpendicular, and, if brought together, would fit

each other. The bottom of the crevice is as cool as an ice-house, even on the hottest summer noonday, the snow remaining there until June. Population, in 1870, 36,569; 1880, 47,687.

## CAMERON COUNTY.

This county was formed March 29, 1860, and named in honor of Pennsylvania's veteran statesman, Simon Cameron. It originally formed a part of Clinton, Elk, McKean and Potter counties. It contains an area of 256,000 acres, and is located among the spurs on the eastern slope of the Alleghany mountains. Nearly the whole county is well drained by the Sinnemahoning river, which empties into the west branch of the Susquehanna. There are five veins of bituminous coal in the county, all of them workable. The soil is adapted to abundantly produce all the grasses and cereals. The timber consists of white pine, white oak, hemlock, elm, butternut, cherry, sugar maple, and several varieties of oak and pine. The manufacturing of leather and lumber are the principal productions. The waters abound with many kinds of fish, and the forests are alive with deer, black bear, wild turkey, and other game. Large tanneries, using hemlock bark, are established in this county, and coal is occasionally taken from its bed and forwarded to market. The pioneers who settled in this section, history says, thought there was more value in a barrel of whiskey than in a cow, and many of their descendants think so still. Flax was much cultivated among the earlier settlers, and some attention was paid to raising sheep. Population, in 1870, 4,273; 1880, 5,143.



Apple Orchard, Delaware County.—Gathering Apples for Market.

## CARBON COUNTY.

This county was formed March 13, 1843, of parts of Northampton and Monroe counties. It contains 256,000 acres, very mountainous and extremely wild. It is watered by important and picturesque streams. The chief productions are lumber and coal, one-third of the county being adapted to agriculture. Iron, slate and mineral paint are abundant. There are numerous puddling furnaces, heating furnaces and rolling mills, which produce bar iron, scrolls, band iron, pigs, etc. Great quantities of lumber are shipped from the northerly section of the county. There are several glens and cascades, and the celebrated "switch-back" railroad, in this county, which attract thousands of visitors in the summer season. This county contains the highest bridge in the United States; it spans the Nesquehoning valley, one of the most beautiful chasms of Nature in Pennsylvania. The residents of the county are mostly miners of coal and iron. It is a magnificent section of the State for tourists, photographers and pleasure-seekers generally. Population, in 1870, 28,144; 1880, 31,547.

## CENTRE COUNTY.

This county was formed February 13, 1800, of parts of Mifflin, Northumberland, Lycoming and Huntingdon counties. The early period of its history is marked with Indian massacres and the heroism of the settlers. It was in this county, among the Blue mountains, where the celebrated Indian chief, "Bald Eagle," had his "nest," but no trace of the village can be found. The industries may be summed up as follows: furnaces for the production of iron were built as far back as the year 1792; now, there are many industrial establishments, such as forges, slitting and rolling mills, extensive screw factories, and nail factories; the general productions may be classified as pig metal and blooms, to nearly 20,000 tons annually. Among the architectural im-

provements is the Pennsylvania State College, an important educational institution. The grounds occupy 400 acres. Population, in 1870, 34,418; 1880, 43,000.

## CHESTER COUNTY.

This was one of the three original counties formed by William Penn in the year 1682. Other counties were formed from portions of it, so that the present Chester contains an area of 486,400 acres, embracing every variety of soil and surface. Red shale, sandstone, gneiss rock, limestone, and marble of all shades—blue, black, and nearly pure white. The Girard College, in Philadelphia, is built of this marble. It is composed of silex and nearly pure carbonate of lime, and, although hard to work, yet it is valuable for monumental purposes. There are also, in this county, mica, slate, beds of serpentine, hornblende and pure feldspar. There is also a mineral in the south-western part of the county, known as "chrome," which is exported to Europe; it is very valuable. Lead, copper, graphite or plumbago, "kaolin," "corundum," pure glass sand, and iron ore, are found in different sections of the county. The iron works at Phoenixville and Coatesville are the most extensive, the former being considered the largest in the United States. Iron bridge-building is a specialty of the establishment. The following works indicate the principal industries of the county: sewing machines, cotton and woollen mills, flouring mills, American wood-paper mill, stoves and hollow-ware foundries, fulling mills, spoke and wheel factories, and boiler-plate iron works. The valley of Chester is about three

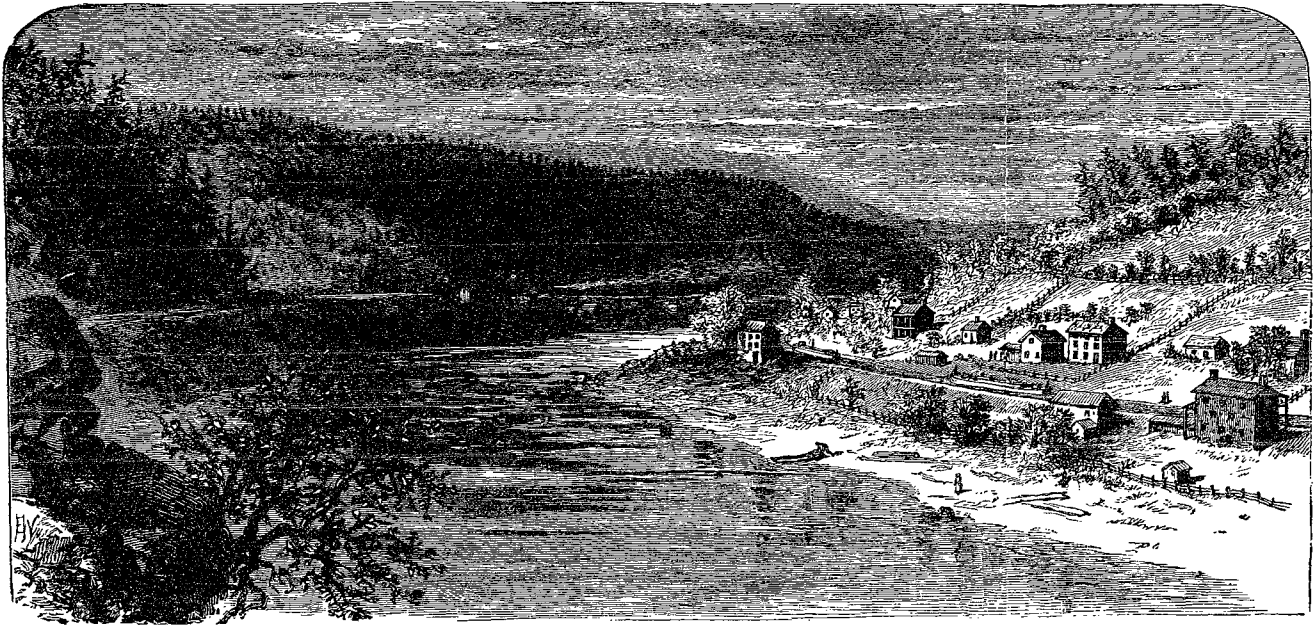
miles wide, dotted with splendid farms, the farmers paying considerable attention to the raising of beef cattle and sheep. Population, in 1870, 77,805; 1880, 83,000.

## CLARION COUNTY.

This county was formed March 17, 1839, of parts of Lycoming and Northumberland counties. It contains 384,000 acres, the surface being very much diversified. The uplands are rolling and hilly, and, along the streams, the surface is broken, and in many places precipitous. Much of the ground is adapted to grazing purposes, and, as a general thing, it is susceptible of a high state of cultivation. The mountains contain inexhaustible mines of iron ore, and there are immense beds of fire-clay and plenty of coal of excellent quality. There are, in some places, three veins of coal. The northern part of the county is covered with pine forests. The most important industry is petroleum. The county is well watered. Much attention is paid to popular education, and there is a considerable number of private academies and other institutes of learning. The iron industries seem to be almost abandoned, the great attraction being petroleum. Pine tar was once an industry in this county, but its manufacture has greatly fallen off. The public spirit of the people is manifested in various ways in the construction of handsome buildings, water works, churches and seminaries. Population, in 1870, 26,536; 1880, 29,000.

## CLEARFIELD COUNTY.

This county was formed March 26, 1804, from parts of Lycoming and Northumberland counties, and, for space, is one of the largest in the State, containing an area of 921,600 acres. Its position is central in Pennsylvania. There are no continuous mountain ranges, but there is a succession of ridges and hills, with table lands near the head of streams of water. The west branch of the Susquehanna runs through



View on the Delaware River near Easton.

the county. Among the minerals are limestone of excellent fertilizing qualities, bituminous coal, fire-clay and iron ore. The forests contain immense pines, with here and there oak, maple, beech, birch and poplar. The principal industries are manufacturing white-pine lumber, fire-brick and railroad ties, but, as the forests disappear before the hardy woodman's axe, agriculture increases, and in this industry there is much greater activity than was ever known in this naturally wild, though beautiful and valuable county. Population, in 1870, 25,741; 1880, 42,500.

## CLINTON COUNTY.

This county was formed June 21, 1839, from parts of Lycoming and Centre counties. It is rather irregular in shape, located near the centre of the State, and contains 640,000 acres. Its surface is diversified with mountains, hills and valleys, all of which, at one time, were covered with dense forests, mostly of pine and oak, with considerable walnut, chestnut, hickory, maple, ash and hemlock. Several of the valleys are exceedingly fertile. The west branch of the Susquehanna flows through the county to the extent of 50 miles, and, at the lower end, breaks through the Alleghany mountains. The industries may be summed up as follows: lumber to the extent of 100,000,000 of feet per year, logs and square timber about the same amount, laths, pickets, shingles, fire-brick, stoneware, lime, wheat, oats, corn, buckwheat, hay and iron. It is not claimed that Clinton is an agricultural county. The mineral resources are immense, consisting of iron ore, fire-clay, potters' clay, sand for glass, limestone, bituminous seams 30 feet thick, sandstone, and varieties of marble. The early settlers in this territory were occasionally subjected to raids made by the Indians, during which many heroic acts were performed by the men and women of that time. Population, in 1870, 23,211; 1880, 30,000.

## COLUMBIA COUNTY.

This county was formed March 22, 1813, and was originally a part of Northumberland county. It contains about 300,000 acres and is located partly in the Appalachian-mountain belt. A heavy bed of limestone runs through the county. There is an abundance of iron ore and anthracite coal. The industries are indicated by such establishments as iron companies, car and machine shops, grist-mills, planing mills, tanneries, foundries, paper mills, rolling mills, forges, smith shops, lime-kilns, etc. This section of the State was subjected to raids by blood-thirsty Indians in former days; some of their acts of cruelty are too horrible for detail. The residents of the county have greatly advanced in civilization, as the State Normal School and public schools generally, churches, "meeting-houses," Odd Fellows and Masonic halls furnish attractive monumental evidence of this interesting fact. Population, in 1870, 28,766; 1880, 32,402.

## CRAWFORD COUNTY.

This county was formed March 12, 1800, from a part of Alleghany county. It contains 623,360 acres. The surface is heavily rolling, looking like immense mounds from eight to ten miles apart. For corn, oats, wheat and grazing, the soil is not surpassed anywhere. Immense springs of crystal waters abound, and grateful shades for flocks of sheep and herds of beef cattle are on every hill-side. Dense forests of primeval grandeur cover many sections, and thus give shelter to wild deer. Extensive flour and lumber mills are on the Venango river, which courses its way through the county diagonally from the northwest. Oil creek is in the east, and empties into the Alleghany about six miles above the mouth of the Venango. The largest lake in Pennsylvania is in this county. It is five miles long and two wide, and is known as the Conneaut lake, near which is a bed of marl. Red and yellow sandstone abound in some parts, which hardens when exposed to the atmosphere. When first taken out it is very easily worked. Iron ore and bituminous coal abound in the southern section. The valley of Oil creek, in this county, where petroleum was discovered centuries ago, led to the drilling of the earth in that locality in the year 1859, and oil came forth in gushing quantities. The industries may be briefly summed up as follows: the manufacture of iron, wood, wool, oil, raising of horses and horned cattle, the best in the country, and the making of cheese, of which 10,000,000 of pounds are produced annually. In the late civil war this county furnished nine regiments, one of them cavalry, among them being the famous "Bucktails." These Americans were very hardy, descending from German and Scotch-Irish stock. Population, in 1870, 63,832; 1880, 69,250.

## CUMBERLAND COUNTY.

This county was formed January 27, 1750, and was originally a part of Lancaster county. It contains 348,160 acres, of which 256,000 and upward are under cultivation. As a general thing, the surface is level: it is an immense valley between the Blue mountains on the north, and South mountain on the south. The minerals are very hard white sandstone, red sandstone, limestone, brown and gray sandstone, iron ore and pipe ore. The county has a plentiful supply of water, which gives motive power to many mills erected on the banks of the different streams. Iron factories, furnaces and forges are in many places. Timber of several varieties grows in the mountainous or hilly sections, from which supplies of fuel are obtained for the iron works and for domestic use. The first settlers in this county were terribly harassed by the Indians. Everything was stolen from them, and hundreds of men, women and children were reduced to beggary and starvation, while others were butchered without mercy. The farms are highly improved and very extensive and flourishing. Population, in 1870, 43,912; 1880, 45,825.



## DAUPHIN COUNTY.

This county was formed March 4, 1785, from a part of Lancaster county. It contains 341,120 acres. This county is composed of rapid streams of water, extensive forests, immense mountains and fertile vales. The capital of the State is located in this county. There are also several Presbyterian churches, erected more than half a century before the county was formed. In one of them are the original wooden pegs upon which the worshippers in those provincial days used to hang their rifles. The principal mineral productions of the county are limestone, slate, varied shales, some particularly red, free-burning bituminous coal, boulders, gravel, etc. The industrial establishments are large, some of them being immense. They consist of car and machine shops, nail works, foundries, cotton mills, machine works, steel works, and, in fact, all departments of manufactures. The farms are large and very productive of all kinds of cereals and grass, and the towns throughout the county are in a very flourishing condition. Population in 1870, 60,740; 1880, 78,912.



Forest Scene, Lancaster County.

## DELAWARE COUNTY.

This county was formed September 26, 1789, and was originally a part of Chester county. It contains 113,289 acres. The surface is somewhat undulating, the north-western part being rather hilly. The mineral productions are granite, gneiss, feldspar, and serpentine stone. The industries are exceedingly extensive, consisting of immense shipyards, paper mills, woollen and cotton mills, saw-mills, flour-mills, foundries, machine shops, etc. The farms are well cultivated, producing oats, barley, corn, wheat, rye, hay, cows, oxen, horses, sheep, swine, butter, eggs, poultry, and orchard fruits. The whole area of the county is well watered by numerous streams which empty into the river Delaware. On a part of the river front of the county, the Lazaretto, or quarantine station is located. Numerous churches, schools, academies, seminaries and halls are erected in different localities throughout the territory. Population in 1870, 39,403; 1880, 55,955.

## ELK COUNTY.

This county was formed April 18, 1843, of parts of Jefferson, Clearfield and McKean counties. It was once inhabited by large droves of the noble elk, now exterminated. The name of the county is derived from



Erie County Farm House.

this animal. The vast resources of this territory are principally lumber and coal. There are seven veins of bituminous coal, each 28 feet thick, two veins of cannel coal, three feet each in thickness, and two beds of lime, partly fossilized. Iron ore, which yields 30 to 40 per cent. of pure metal, abounds in the hills. Heavily-timbered wildernesses cover a large portion of the county. Tanning and lumber are the principal active industries. In the vicinity of St. Mary's, coal of good quality is mined and shipped to market. The community system, combining a union of labor and capital, was tried in this county on the Fourier and other plans, but they all proved to be disastrous failures. Population in 1870, 8,488; 1880, 12,788.

## ERIE COUNTY.

This county was formed March 12, 1800, and was formerly a part of Allegheny county. In early times it was the scene of a desperate Indian war between the *Eries* and *Iroquois*. The former brought on the war and the latter were the victors. The *Eries* fought until the entire tribe was annihilated. Years after this, the whole territory was overrun with wolves and other wild beasts; so much so, that travelling was very dangerous in the first half of the eighteenth century. The trade of Erie in iron ore, anthracite and bituminous coal, lumber and petroleum, is immense, and the various kinds of manufactures show an extraordinary increase. Large quantities of Mackinaw trout, black bass and white fish are exported from Erie to many localities. There is a heavy trade, something on the barter principle. Lake Superior iron ore, and lumber from Canada and Michigan, are brought to Erie in immense quantities, and the vessels are freighted back with coal and coal oil. Grain elevators, dry docks, large ship-yards, 25 churches, and two fine parks and fountains, are among the improvements of this great lake city. There are quite a number of dairy farms, which produce large quantities of cheese, in some of the townships, in different sections of the county. Population in 1870, 65,973; 1880, 77,549.

## FAYETTE COUNTY.

This county was formed September 26, 1783, from a part of Westmoreland county, and was named in honor of General La Fayette, the friend of Washington. The county is rich in mineral and agricultural resources, is remarkable for several fine springs of water, and a notable cave. The mineral formations seem to come together in veins. There are stratas of glass sand, cannel coal, fine iron ore, sandstone, limestone, and bituminous coal. They seem to lap each other, and are from 150 to 200 feet above the surface of the river. Population in 1870, 43,284; 1880, 58,755.

## FOREST COUNTY.

This county was formed April 11, 1848, of a part of Jefferson county; on October 31, 1866, a part of Venango county was also added. It contains 284,800 acres, many streams of water, and precipitous hills, some of them 800 feet high. The valleys are very deep. A large portion of the land is worthless, but the flats and tops of the hills are good for agriculture. Three-fourths of the county remain uncultivated. Buhr-stones for mills, bituminous and cannel coal, a great abundance of iron ore, potters' clay and petroleum, are in this county. It is the centre of the oil basin, and oil was discovered here in the year 1769. The Indians used it for toothache and rheumatism. There are several towns in the county, but few manufactures. Population in 1870, 4,010; 1880, 4,278.

## FRANKLIN COUNTY.

This county was formed September 9, 1784, from a part of Cumberland county. It contains 469,730 acres, and is located in the Cumberland valley. In former times there were numerous Indian depredations of an appalling character. In more modern times it was invaded by the Confederate army, who burnt the city of Chambersburg and did other damage to personal property. The agricultural, mineral and manufact-

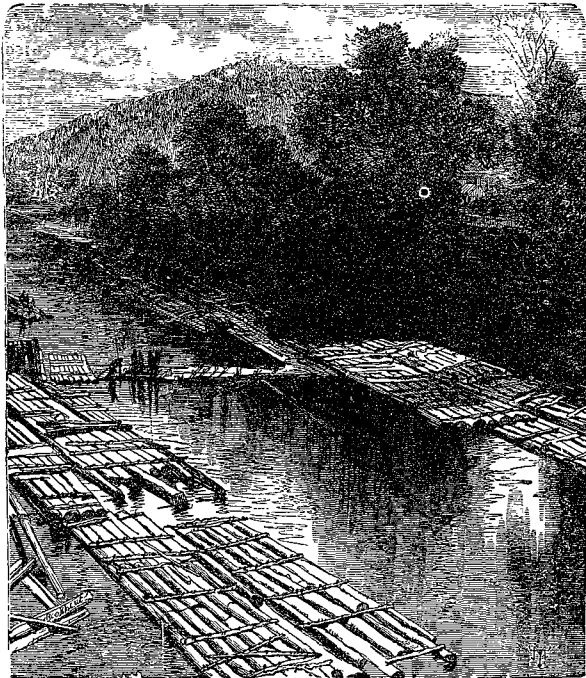
uring resources are very extensive. Hard white sandstone, red and gray sandstone and limestone abound everywhere. The whole county is well supplied with water, there being many streams, but none very large, and they furnish the motive power for many mills and manufactories. Iron ore plentifully abounds. The farms are large and highly cultivated. Flour-mills by the hundreds, and straw, board and agricultural-implement manufactories, contribute to the industries of this naturally handsome and greatly improved county. Population in 1870, 45,365; 1880, 50,020.

#### FULTON COUNTY.

This county was formed April 19, 1850, from a part of Bedford county. It contains 268,800 acres, and is hilly and mountainous. Numerous streams of water flow through the county, and the mountains and hills are yet covered with primeval forests. Agriculture is the principal industry of the population, and the next in magnitude is the making of leather. Several of the tanneries are immense. There are also iron foundries, machine shops, grist-mills, lumber mills, and woollen mills, in different parts of the county. Iron ore of all varieties and bituminous coal abound everywhere, but, practically, they remain undeveloped for want of facilities for transportation. A portion of the broad-top coal basin is in this county, but it is not worked. Population in 1870, 9,360; 1880, 10,360.

#### GREENE COUNTY.

This county was formed February 9, 1796, and was originally a part of Washington county. It contains 384,000 acres. The Monongahela river runs through it, which affords safe navigation. There are other streams of water, and the valleys through which they run are exceedingly fertile—none more so—while every variety of heavy timber waves its luxuriant foliage on the hills. Wheat, rye, corn and grass are produced in great abundance. Bituminous coal is found everywhere; there is a vast amount of iron ore, and a number of "salt licks," fire-clay, etc. The early history of this section of Pennsylvania is marked with horrible atrocities by the Indians. Population in 1870, 25,887; 1880, 29,061.



Rafting Logs, on the Lehigh.

#### HUNTINGDON COUNTY.

This county was formed September 20, 1787, of a part of Bedford county. It is located in the centre of the mountain region, and its surface is therefore more or less broken. The entire area is drained by the Juniata river. Coal and iron mines are extensively worked in many localities. The industries may be summed up as follows: planing mills, woollen manufactories, forges, furnaces, rolling mills, car foundries, and industrial works, water and steam grist-mills, saw-mills, water and steam sand-crushers, tanneries, shoe, carriage, broom, chair and furniture manufactories. There are a large number of towns and villages, some of them containing very imposing buildings, in which halls dedicated to Odd Fellowship are conspicuous. Population in 1870, 31,251; 1880, 38,000.



In the Woods, near Harrisburgh.

#### INDIANA COUNTY.

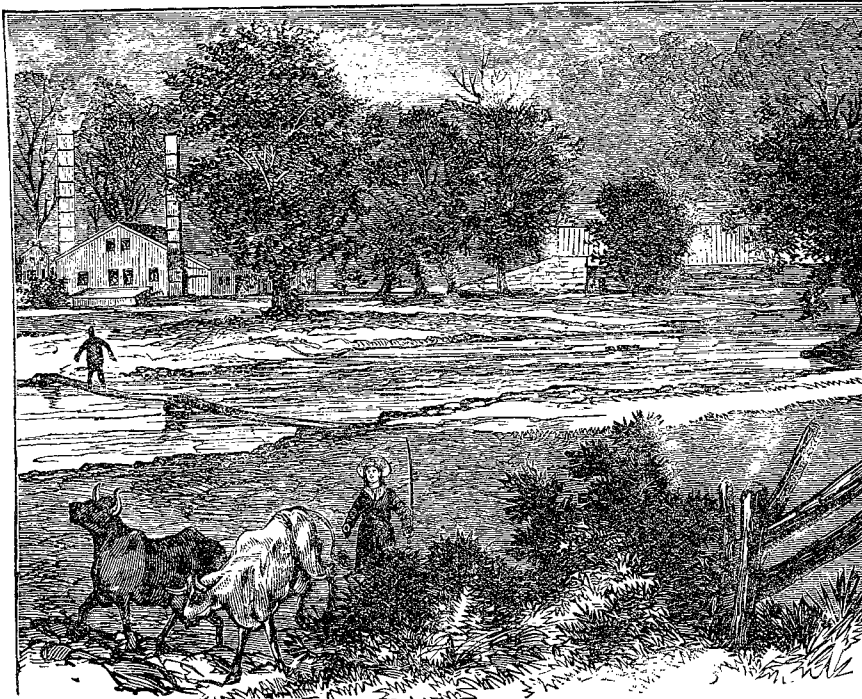
This county was formed March 30, 1803, of parts of Westmoreland and Lycoming counties. It contains 596,600 acres, and is well watered by many streams. The timber in the east part of the county is white pine, hemlock and spruce pine. In the western part, it is white oak, black oak, red oak, chestnut oak, hickory, poplar, locust, chestnut, cucumber, cherry, walnut and sugar maple. These trees must be the growth of the present century and a half, as, in the earlier days, Indiana county was clear of timber and brush, and clothed with high grass. The mineral resources are iron ore, limestone, salt, bituminous coal, slate, blue sandstone (very hard), and sandstone variegated with blue and red. Numerous salt wells have been constructed, from which salt is manufactured in large quantities. There are several large towns, with fine, wide streets, and magnificent buildings. Population in 1870, 36,138; 1880, 40,950.

#### JEFFERSON COUNTY.

This county was formed March 26, 1804, from a part of Lycoming county. It contains 412,800 acres. The surface about the creeks and smaller streams is rugged, the hills being high and precipitous. The table lands are gently undulating. There is not a mountain in the county. Farming and stock-raising are active industries. In some localities the soil is barren, but in other places it is very fertile, where rich crops of wheat, rye, buckwheat, oats, corn, potatoes and hay reward the thrifty husbandmen. Bituminous coal forms the base of every hill, and sandstone is abundant. Salt water can be obtained at a depth of 600 to 800 feet below the surface. Limestone of excellent quality is found in several localities, and iron ore has recently been discovered in different parts of the county. Many large saw-mills, planing mills, foundries, chair factories, woollen mills, etc., indicate the manufacturing industries of the people. Population in 1870, 21,655; 1880, 27,862.

#### JUNIATA COUNTY.

This county was formed March 2, 1831, of a part of Mifflin county. Its area contains 230,400 acres, of which one-half are cleared. Belts of rock formations range across the county in the same direction as the mountains. In these belts, or ridges, are found limestone, red shales, sandstones and green slate. There are a number of grist and saw-mills, woollen factories and wind-mill establishments in the county, which afford employment to a large number of people. The early settlers in this section of Pennsylvania were often raided upon by the aborigines, and the most shocking depredations and murders were committed. Population in 1870, 17,390; 1880, 18,212.



*Pennsylvania Scenery—View on the Manatwony at the Pine Iron Works.*

#### LACKAWANNA COUNTY.

In the spring of 1879 the northern portion was taken from Luzerne and erected into a county by an act of the Legislature, and called "Lackawanna," from the river of that name which flows through it. It is the youngest and one of the most thriving counties in the State, has an area of about 200,000 acres, and contains many beautiful hills and valleys. Immense anthracite coal fields abound, and large quantities of this article are mined and shipped to New York. The prominent industries are the manufacture of iron, Bessemer steel rails, and the mining of coal. A multitude of machine shops, foundries and manufacturing establishments of various kinds furnish employment to a great number of the inhabitants. The trade in lumber and shingles is very extensive, and farming and cattle-raising are largely carried on. Scranton—which rapidly grew in wealth and population, and became one of the important cities of Pennsylvania—is located in this county. The inhabitants of Lackawanna county are among the most enterprising and thrifty in the State. Population in 1880, 75,000.

#### LANCASTER COUNTY.

This county was formed May 10, 1729, and was originally a part of Chester county. It contains 593,920 acres. The surface for the most part is slightly undulating, but there are a few high hills within its borders. Its mineral resources are extensive, and there is no county in the State with such a variety of natural wealth, nor any where the resources have been more thoroughly developed. Its mineral deposits and industries may be summed up as follows: red shale and sandstone, fine limestone, iron, copper, nickel—the biggest mine in the world—extensive lead mines, valuable slate quarries, large beds of magnesite, chrome, granite, red and gray sandstone, traces of gold, and immense beds of pure red gravel. The industries are indicated as follows: extensive farms of wheat, corn, rye, oats, etc., rolling mills, cotton mills, watch factories, machine shops, engine and boiler works, agricultural implements, chip hat and bonnet works, organ factories, tobacco warehouses, glass works, grist-mills, and many other industries. The celebrated-Litz spring is in this county; it drives seven mills. It seems as though this county, at one time, was the headquarters of the Indians. Many curious relics have been found, such as Phœnician beads, hatchets, spear heads, crocks, iron swords, and iron and stone cannon balls, from two to four inches in diameter. Mussel shells have been ploughed up, on some of the farms, far above high-water mark. Population in 1870, 121,340; 1880, 139,534.

#### LAWRENCE COUNTY.

This county was formed March 28, 1849, out of portions of Mercer and Beaver counties. It was once covered with dense forests of hick-

ory, oak, chestnut, poplar, and pine trees, most of which were girdled by the early settlers to the depth of the sap. This killed the trees, after which they were made into heaps and burned, as the best and quickest way to get clear of them. The discovery of bituminous coal opened up a new industry in the county, and it is the only fuel used for domestic purposes, and large quantities are used in furnaces. Considerable of this coal is exported. The mineral productions of the county are vast mines of rich iron ore and inexhaustible limestone beds. The industries are connected with extensive coal-mining operations, smelting furnaces, rolling mills, nail and nut factories, bar iron, rails, sheet iron, and window glass. There is immense wealth in mineral and surface resources in this county. The celebrated "Roundhead" regiment, that did a great deal of hard service in the late American Rebellion, was raised in this section of the State. Population in 1870, 27,298; 1880, 34,000.

#### LEBANON COUNTY.

This county was formed February 16, 1813, from parts of Dauphin and Lancaster counties, and a finer section or better-cultivated country cannot be found in any part of the State. Its agricultural products amount to over \$3,000,000 per annum. Its farms are large, the barns are great in size, and the dwellings commodious and handsome. Its extensive orchards and fertile meadows are in the highest state of cultivation. The farmers are intelligent and remarkable for their energy. The principal mineral resource of Lebanon is iron of the richest kind. In fact, it might be called the iron county. At a place called Cornwall there is the most valuable mass of iron ore that has ever been discovered on earth. There are three hills of this metal, the middle one being 400 feet high, cone-like, springing up from a base that covers from 40 to 50 acres. This triple mine has been worked for more than a century. In the Revolution of 1776 the proprietors of Cornwall furnished munitions of war from these celebrated iron hills, for the use of the patriotic colonists. Limited space prevents giving a description of this vast Cornwall estate. Suffice it to say, that, with its vast furnaces, its



*Valley Forge, Montgomery Co.*

mountains of metal, its iron produce, its splendid farms, its improved stock, and its grandeur in natural luxuriance, it is not paralleled in any part of the known world. The county contains a considerable number of townships, some of them pretty large, and all in the most flourishing condition, with happy and industrious populations. Population in 1870, 34,096; 1880, 38,383.

#### LEHIGH COUNTY.

This county was formed March 6, 1812, from a part of Northampton county. It contains 249,860 acres, of which two-thirds are improved. Its mineral resources are immense and varied. They consist of Potsdam sandstone, crystalline magnetic iron, silurian and blue limestone, vast iron ore, coal, zinc mines, copper, manganese, hydraulic cement, slates for schools and roofing, and excellent sandstone for building purposes. The county is full of thriving towns, five railroads run through it, the hum of machinery is heard in many localities, and the smoke from the stacks of hundreds of furnaces, give the shades of the extensive picture. All kinds of grasses and cereals are raised in great abundance. The primitive settlers here, without regard to sex or age, were massacred by the Indians. Some horrible narratives could be written about them, but civilization has made its mark, and "Lehigh" is doing "better" every day. Population in 1870, 56,796; 1880, 66,220.

#### LUZERNE COUNTY.

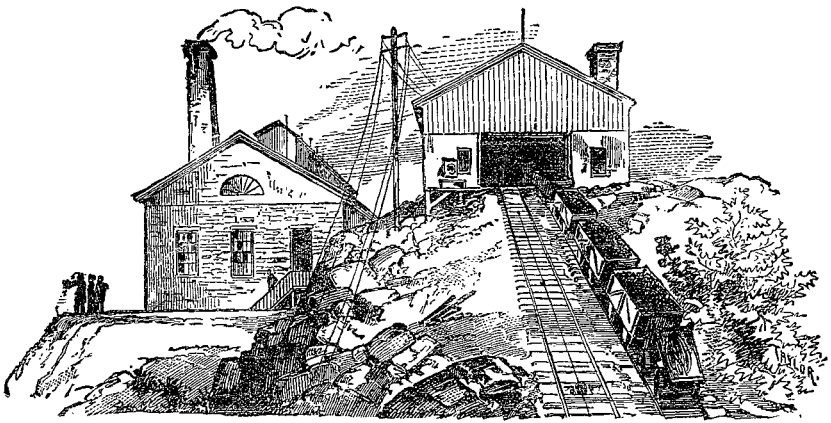
This county was formed September 25, 1786, from a part of Northumberland county, and contains over 600,000 acres. Luzerne is a district of mountains, with beautiful valleys, among which we record that of Wyoming, with its bloody historical pages. The county or about two-thirds of it, is based on anthracite coal. The other minerals are red shale and several kinds of rich iron ore. Its early history is a long number of years of desolation and horror from Indian and other raids, and ice and other floods. Its industries are very active. The iron works and many other industrial establishments give employment to thousands of men. The coal, lumber and shingle trade are the most active of export industries. There are four immense springs of water, which form pretty lakes. Farming and grazing are carried on to a very great extent, the soil in the valleys being exceedingly fertile. Luzerne may be considered as having all the elements of wealth in its soil equal to any other section of the same size in any part of the county. Population in 1870, 119,000; 1880, 160,915.

#### LYCOMING COUNTY.

This county was formed April 13, 1795, and was originally a part of Northumberland county. It is a section of marvellous contrasts in Nature, the valleys bring narrow and the mountains from 1500 to 2000 feet high, which are heavily timbered. The industries consist in lumber, wheat, tanneries, factories in many branches of trade, saw-mills, large iron works, etc. The mineral resources are bituminous and semi-bituminous coal, fossil iron, limestone, black marble, black oxide of manganese, silver, copper ore, gray carbonate of iron, stoneware and fire-clay, specimens of zinc are cropping out, good flag stones, slate, and several shades of mineral paint. The whole county is well watered, the several streams flowing into each other and finally disappearing under limestone rocks. Where all this water goes to has not been ascertained. Population in 1870, 57,487; 1880, 47,626.

#### MCKEAN COUNTY.

This county was formed March 26, 1804, and was formerly a part of Lycoming county. It contains 640,000 acres, which may be classified as table land. The Alleghany river runs through it, into the State of New York. The average surface of the ground is about 2000 feet above the ocean level, and it is well adapted to grazing and dairy purposes. In the near future it will be a vast produce market for wool, beef, butter and cheese. There are immense coal fields almost everywhere, also innumerable springs of pure, cold water, and dense forests of hemlock and hard woods. The lumber trade sums up to 100,000,000 feet per annum. The white pine has almost disappeared. The largest tannery in the world, and the most extensive saw-mills, are located in this county. Three principal railroads are laid in different localities, and, taking in view these and other evidences of public spirit, McKean will soon become one of the greatest producing counties in the State. Indian corn, wheat and rye yield abundant crops in all the large and naturally beautiful valleys. Population in 1870, 8,825; 1880, 42,578.



*Pennsylvania Scenery—Mahanoy Plane Coal Mines.*

#### MERCER COUNTY.

This county was formed March 12, 1800, from a part of Alleghany county. It has an area of 573,440 acres, and is located on the dividing line between Pennsylvania and Ohio. The surface is undulating and well watered by many springs. It is underlaid with limestone, the soil is very rich, and it may be classed as a great agricultural and prosperous iron-mining county. Its industries are extensive farming and grazing, immense coal-mining and iron manufactories in Shenango valley and other places, the largest railroad factory in the United States, there are splendid water powers, with a considerable number of manufacturing establishments for a great variety of purposes, in the beautiful and thriving towns, that add to the wealth and prosperity of the whole territory. Population in 1870, 49,977; 1880, 55,000.

#### MIFFLIN COUNTY.

This county was formed September 19, 1789, from parts of Cumberland and Northumberland counties. Its area consists of 236,800 acres. Its boundaries are very irregular in shape. The industries of this section of the State are comprised of such establishments as iron works, tanneries, boiler works, flour mills, axe factories, woollen mills, and other mechanical works. The mineral resources are immense limestone formations, pipe ore, white sandstone so silicious that it is made into glassware. There is something very singular in this sandstone: it is very compact, but it soon loosens upon being exposed to the atmosphere. It is very white. In the limestone rocks are numerous caves, some of them of large dimensions, in which saltpetre abounds and certain other lime or earth concretions. The icicles formed in winter, in these caves, hang in stalactites in the summer, as pure as those which pend from the "caves of Dian's temple." Visitors are quite numerous at these places in the summer. There are a number of notable springs in this county, one or more of them possessing medicinal virtues. Population in 1870, 17,508; 1880, 22,760.

#### MONROE COUNTY.

This county was formed April 1, 1836, from parts of Northampton and Pike counties. It has an area of 384,000 acres, and its principal natural feature is high and very rugged mountains of sandstone underlying coal formations. There are several long ridges and spurs, with narrow valleys, underlaid with limestone and slate. The water power, for nearly all kinds of manufacturing industries, is very great. The Delaware river passes through the southern portion of the county, and, making several short turns, washes the base of the Blue mountains, whose craggy cliffs slope upward to the height of 1600 feet. This is called the Delaware Water Gap. In the north-western part of the county is an immense swamp, at the headwaters of the Lehigh. This spongy territory is covered thickly with pine trees, and it is popularly known as the "shade" or "shadow of death." The industries of Monroe are flour mills, tanneries, foundries, woollen mills, glass factories, and emery-wheel mills. It may be truly said that a very large portion of the county is composed of rugged mountains, very uninviting and desolate. Population in 1870, 18,362; 1880, 20,228.

#### MONTGOMERY COUNTY.

This county was formed September 10, 1784, and was formerly a part of Philadelphia county. It contains 300,000 acres, nearly all of which is in a state of cultivation. The agricultural resources amount to about one-fifth of the valuation of the whole county. Within its boundary lines the historical "Valley Forge" is located, or, rather, where it was

located. It is on the west side of the Schuylkill, about 23 miles from Independence Hall. The mineral resources of the county are primitive rocks, gneiss, talc, slate, limestone, marble, iron ore, red shale, sandstone, and copper and traditional silver and lead mines. The industries are iron-mining to a great extent, lime for land and building purposes to the extent of 2,500,000 bushels per annum, a great number of cotton and woollen mills, furnaces, rolling mills, marble-saw factories, and grist and silk mills. It may be said that Montgomery is as rich in productions and wealth, agricultural, mineral and manufacture, as any other county of its size in the State. Population in 1870, 81,612; 1880, 95,506.

#### MONTOUR COUNTY.

This county was formed May 3, 1850, from a part of Columbia county. There is considerable level land within its borders, but much of it is uncultivated. The only product of any consequence is iron manufacture, and this is produced mostly at Danville, where there are a number of foundries, blast forges, rolling mills and steel works, conducted on the co-operative principle. There are a considerable number of churches, some of which, for architecture, are not surpassed in the country. The State Hospital for the Insane is located a short distance from Danville. There are large quantities of blue marble in this county, valuable for building purposes, and there are a number of splendid agricultural districts drained by the Mahoning creek. Population in 1870, 15,344; 1880, 16,000.

#### NORTHAMPTON COUNTY.

This county, formed March 11, 1752, from a part of Bucks county, contains 336,800 acres. It was obtained from the Indians, under an agreement with them, based upon the celebrated "day-and-a-half walk," which led to an Indian war within three years thereafter. The great industries are the production of zinc, iron and slate. The zinc mines yield 17,000 tons per annum, the manufacture being zinc white, spelter and sheet zinc. The steel mills produce 1100 tons of steel rails per week. The minerals are primary rocks, gneiss, magnetic iron, limestone and superior slate. The agricultural resources are immense. The soil is productive of heavy crops of grass and all kinds of cereals, wheat, buckwheat and Indian corn predominating. There are many beautiful buildings in all the townships and cities of the county. Population in 1870, 61,432; 1880, 69,500.

#### NORTHUMBERLAND COUNTY.

This county was formed March 21, 1772, from parts of Lancaster, Cumberland, Berks, Bedford and Northampton counties. The southern part is mountainous, and the northern part level and swampy. The whole area is well watered. The north and west branches of the Susquehanna river join in this county. The valleys are very fertile. The most important mineral production is anthracite coal, of which large quantities are mined. There are also mountains of limestone in this county. There are quite a number of lumber and saw-mills, and other mechanical and manufacturing industries in different sections of the territory. Sunbury is the most important town for industries and population in the county. Population in 1870, 41,444; 1880, 53,000.

#### PERRY COUNTY.

This county was formed March 22, 1820, of a part of Cumberland county, and contains 436,480 acres. The mineral productions are fossil iron ore and a superior quality of limestone. Two valleys run through this county, one of them being very large. The ground is very fertile. The industries are the Duncannon Iron Works, steam tanneries, carriage factories, furnaces, etc. In former days the Indians were very troublesome in this county; they committed many horrible murders of men, women and children. History says the French offered a bounty for every scalp of an Englishman the Indians brought in; therefore, the "red skins" killed all the whites they could, regardless of nationality. Population in 1870, 25,447; 1880, 27,420.

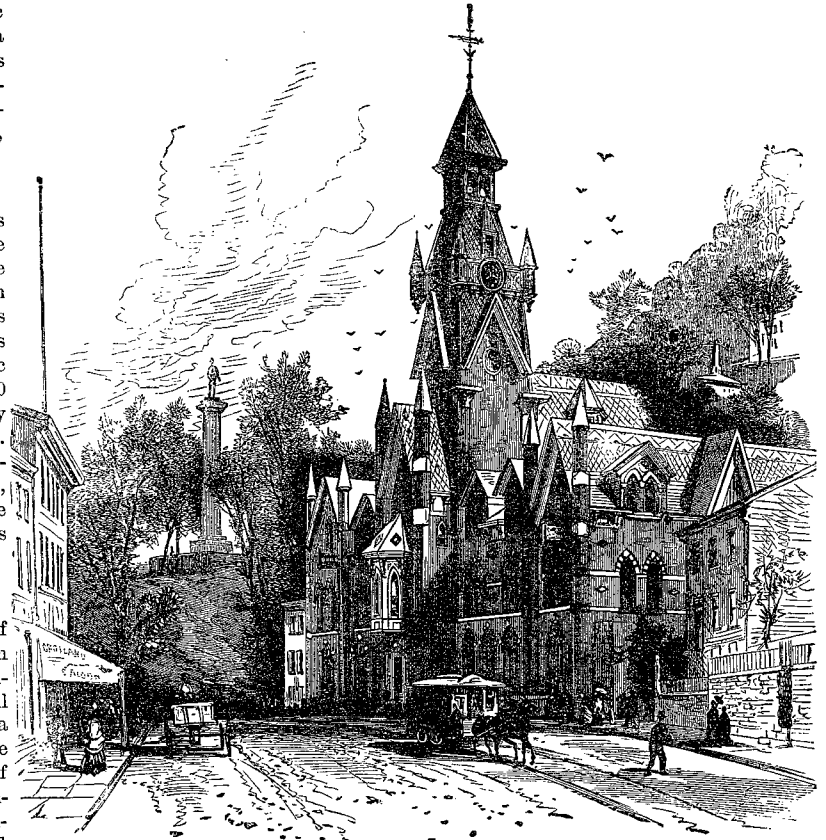
#### PHILADELPHIA COUNTY.

This county was one of the original three counties, Bucks, Philadelphia and Chester, formed by William Penn, in the latter part of the year 1682, the charter of the Province bearing date, March 4, 1681. The county has been greatly reduced since it was formed, as it now contains only about 83,000 acres. Its mineral resources are gneiss, mica, gray

sandstone, granite, blue stone, limestone, red and gray shale, primary rocks, brick, and potters' clay. The river Schuylkill runs through the county and divides the city of Philadelphia, the two sections being united by a number of splendid bridges. The rural part of the county is under high cultivation, mostly as dairy farms. These are the most productive sections in eastern Pennsylvania. The agricultural industries are incidental to dairy produce. The mechanical industries are very extensive, there being nearly 12,000 manufacturing establishments within its borders, producing at least \$400,000,000 manufactures per annum. Belgian blocks are quarried in the northern section of the county, and used for paving purposes. Hard granite, like stone, is also quarried, and it is used for building purposes. Population in 1870, 674,022; 1880, 847,542.

#### PIKE COUNTY.

This county was formed March 26, 1814, of a part of Wayne county, and at that time it was densely covered with forests of white and yellow pine, hickory, ash, oak, hemlock, and groves of apple trees. It borders on the Delaware river. The chief industries consist in manufact-

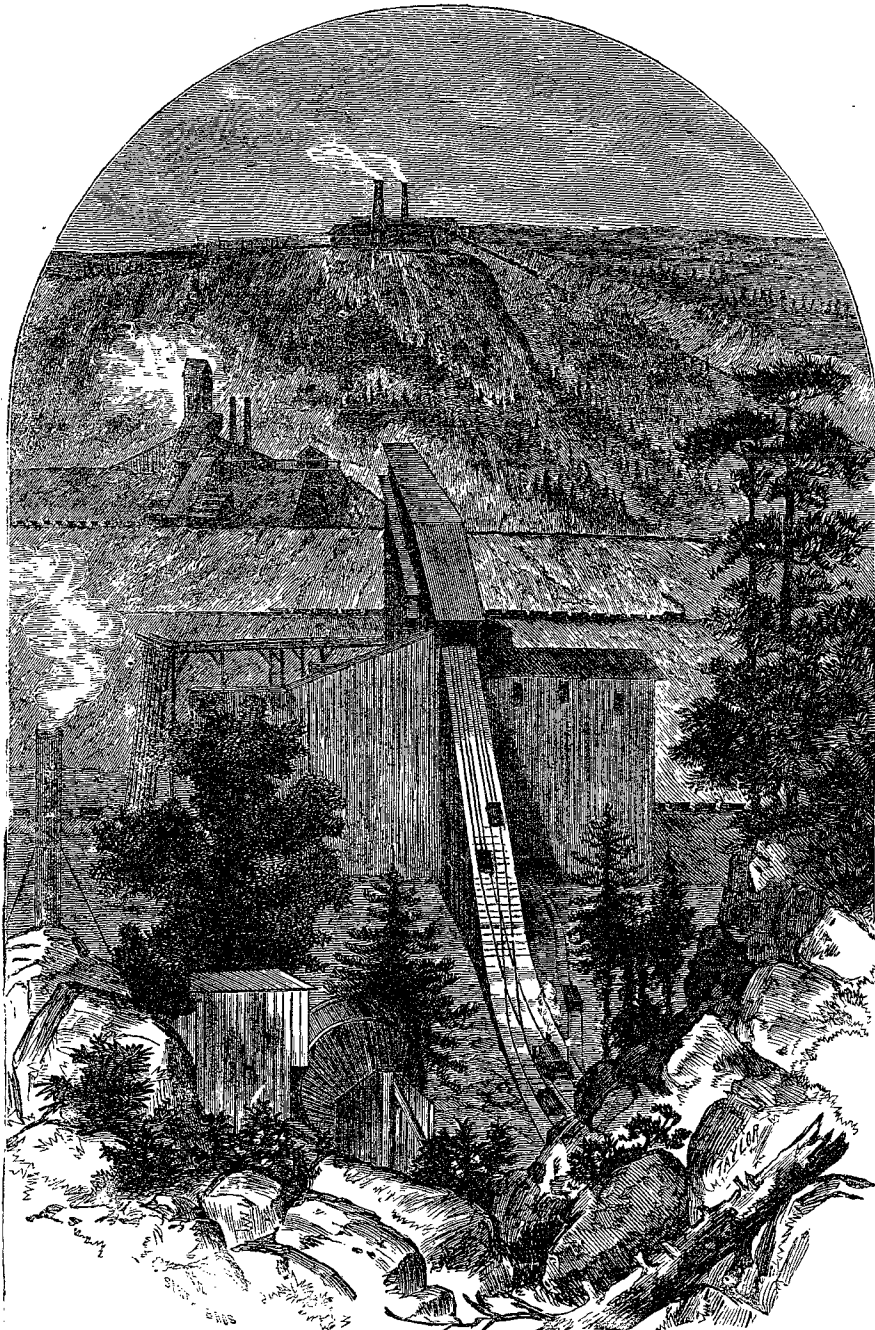


Street View in Pottsville.

uring lumber, and flag and worked stone. The valleys are fertile, and agriculture flourishes there. Much of the timber has fallen before the woodman's axe, and the cleared land is more or less under cultivation. There are many flourishing towns in the county, with thriving, industrious citizens, whose chief pursuits are lumber and stone. There are several beautiful lakes in this county, abounding with fish, which may be considered a staple article of food for the residents. Population in 1870, 8,436; 1880, 9,514.

#### POTTER COUNTY.

This county was formed March 26, 1804, from a part of Lycoming county. It contains 710,000 acres, the surface being high, rolling table land. The mineral products, so far as ascertained, are bituminous coal, rich iron ore, and traces of silver, copper and lead; very little limestone, and that poor in quality. The northern part of the county is in an excellent state of cultivation, oats, buckwheat and potatoes thriving abundantly. Corn grows very fast in the valleys. There is a great deal of attention paid to grazing and dairying. The manufacturing of lumber was the chief means of support of the people, but the "boom business" and business associations at Williamsport were a death-blow to the trade in Potter. There is very little manufacturing of wool and leather, and this is for home use and the neighbors. The southern part



Coal Mines—Bear Ridge Colliery, Opposite Mahanoy Plain.

of the county is broken with ridges and densely timbered. Very little coal is mined. Cheese-making is a recent industry, and factories for this purpose are multiplying. Population in 1870, 11,265; 1880, 20,000.

#### SCHUYLKILL COUNTY.

This county was formed March 1, 1811, of a part of Berks and Northampton counties. It has an area of 480,000 acres. Its principal mineral productions are immense quantities of anthracite coal and iron. Coal was developed in the year 1825, in small quantities, but in 1830 it took a fresh start, and its production has been increasing ever since, until the yield is enormous. A number of shafts have been constructed, ranging from 1000 to 2000 feet in depth. The iron foundries and places for manufacturing iron are the most extensive in the country. The mills for making heavy machinery, for the manufacturing of iron, are simply immense. In many places in the county there are forges, furnaces, boiler works, and industrial works for different mechanical industries. The agricultural resources are excellent, there being much attention given to this important industry. Some of the natural scenes along the Schuylkill valley are very beautiful. Population in 1870, 116,428; 1880, 137,000.

acres. The mineral resources have not been developed, excepting in one instance, and that is salt. There are several mineral springs possessing great medicinal virtues. The county is splendid for grazing purposes, and notable for its butter, which is made in large quantities. The industries may be summed up as follows: tanneries, machine shops, grist-mills, maple sugar, cattle-raising, lumber, leather, agricultural implements, woollen mills, cloth works, saw-mills, carding-machine works, flax, glass, and many minor industries. Valuable orchards and beautiful gardens greet the eye throughout the townships. Nearly every township has a beautiful lake, some of them very attractive. One of the large hills in the county trembles occasionally from interior explosions. The crops of corn are immense, and oats, buckwheat, rye and potatoes grow abundantly. The population is thrifty and industrious. Population in 1870, 36,523; 1880, 37,100.

#### TIOGA COUNTY.

This county was formed March 26, 1804, of a part of Lycoming county. It has an area of 719,360 acres. Its mineral resources consist of vast quantities of semi-bituminous coal, iron ore, fire-clay, salt, mineral springs, and something like a steel mine. The valleys are rich with

#### SNYDER COUNTY.

This county was formed March 2, 1855, and was originally a part of Union county. It has an area of 128,000 acres. It is located between two mountains, the valley being formed by rolling land. This is the finest wheat-growing county in the State. Corn is also abundant. The crops seldom or never fail. The principal mechanical industries are lumber and iron. The timber consists of chestnut, walnut, pine and hemlock, and there are many mills to convert it into lumber. The iron ore is fossilized and in immense quantities, of very superior quality, and easy of access. Indian atrocities in this county were exceedingly barbarous among the pioneer settlers. Population in 1870, 15,606; 1880, 17,362.

#### SOMERSET COUNTY.

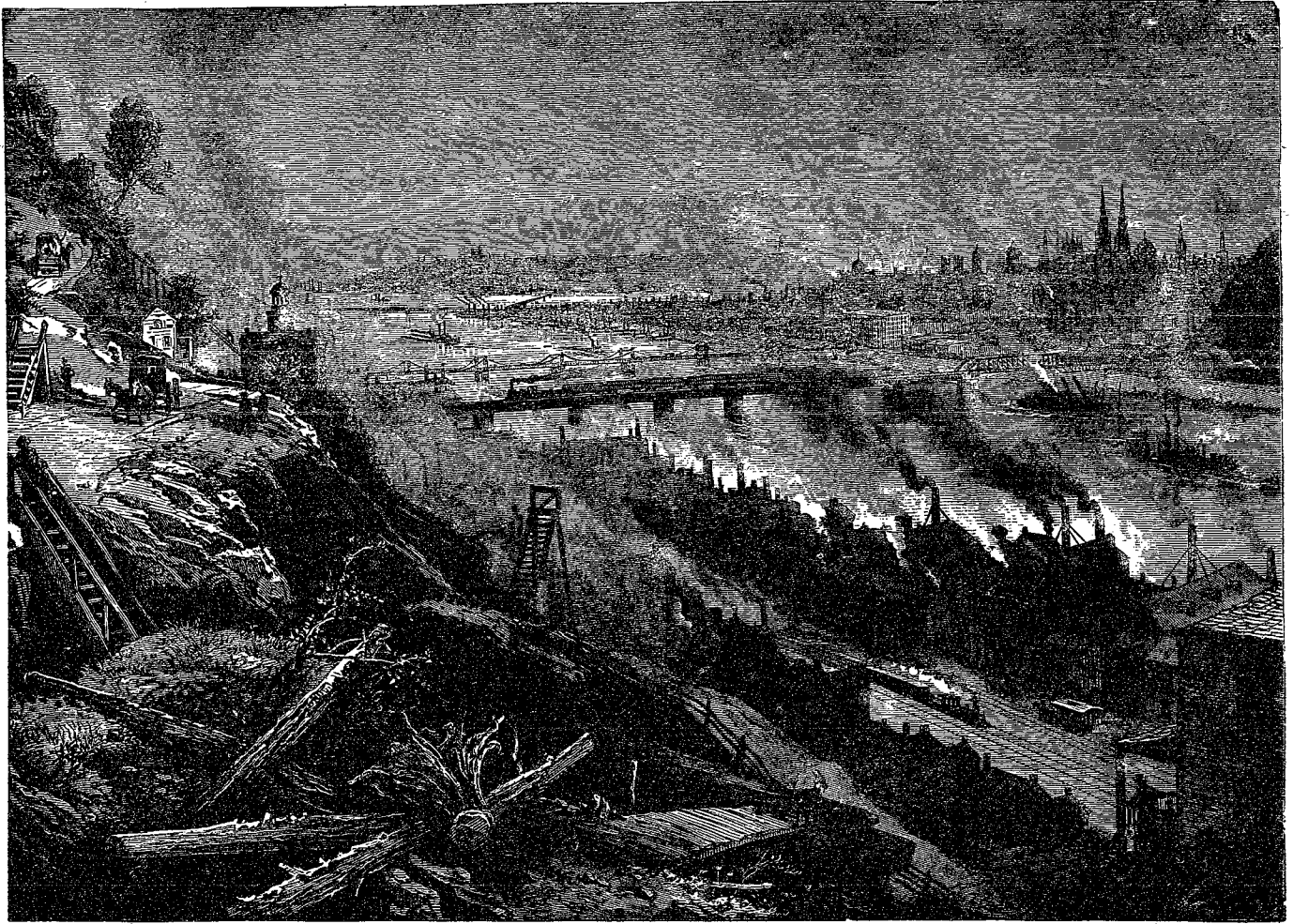
This county was formed April 17, 1795, of a part of Bedford county. It contains an area of 672,000 acres. It is a large and splendid territory rich in the scenes of luxuriant Nature. It is a mountain county entirely, two-thirds being based on bituminous coal, and the remaining third on iron ore and limestone. Every variety of timber grows upon its surface. Potatoes, buckwheat, rye, oats and wheat are the agricultural productions, and much attention is paid to grazing and dairy farms. The county is noted for its excellent butter, most of which is exported to Baltimore. Maple sugar is largely produced on some of the farms. The principal manufacturing industries are firebricks, woollen goods, whiskey, leather and lumber. Population in 1870, 22,226; 1880, 34,062.

#### SULLIVAN COUNTY.

This county was formed March 15, 1847, from a part of Lycoming county. It contains 277,760 acres. It is remarkable for a number of natural lakes, the sources of which have not been ascertained. Some of these lakes abound with mountain catfish, pickerel, salmon and black bass. The finest glass sand is found in this county. Also first-class coal of a semi-anthracite character, free from gas or sulphur. There are indications of copper and lead, and iron ore and gray limestone in great abundance. The manufacturing industries are mostly confined to tanning hides. There are nearly a dozen tanneries here, one of them having a capacity for tanning 40,000 to 50,000 hides per annum. Two or three more have nearly the same capacity. Population in 1870, 6,191; 1880, 8,000.

#### SUSQUEHANNA COUNTY.

This county was formed February 21, 1810, of a part of Luzerne county. The area is 527,360



*View of the Cities of Pittsburgh and Allegheny from the Heights of Birmingham.*

alluvial soil. The industries consist of extensive tanneries, a large number of saw-mills, pig iron, glass, planing mills and foundries. There are many highly-cultivated regions in different sections. The forests are extensive and valuable. The people are full of public spirit and notable for their generous hospitality. Population in 1870, 35,097; 1880, 43,000.

#### UNION COUNTY.

This county was formed March 22, 1813, of a part of Northumberland county. It was the scene of the most atrocious depredations by the Indians among the first settlers. The county contains a number of beautiful buildings, the most notable being the University at Lewisburg, erected on a high hill, on the banks of the Susquehanna river. There are numerous grist-mills and other minor industries. Population in 1870, 15,565; 1880, 16,654.

#### VENANGO COUNTY.

This county was formed March 12, 1800, of parts of Allegheny and Lycoming counties. It has an area of 407,600 acres. The Allegheny river winds its way through the middle part of it, and also French creek, a pretty large stream. The valley is narrow, and the hills on both sides are high and steep. Venango is the great petroleum-producing county in the State. Millions have been made and lost within its borders. In former times it was the scene of warlike strife between the French, English and Indians. Population in 1870, 47,925; 1880, 43,711.

#### WARREN COUNTY.

This county was formed March 12, 1800, of parts of Allegheny and Lycoming counties. It contains 512,000 acres. Within its bounds, "Cornplanter," the Seneca chief, lived and died, aged 100 years. It is one of the finest counties in the State for cattle-raising. A large part of the most valuable timber has been removed, and the residents are now largely engaged in agriculture. Beef, butter, cheese, hay, petroleum and tanned hides are the principal exports. This section was one

of the greatest timber-producing counties in the State, and, in spring time, miles of rafts and arks of pine and other lumber were floated down the impetuous streams. This business is almost stopped. The soil is very productive. The crops of all kinds of grain and grass are large, and they very seldom fail. Tanneries have recently multiplied, and thousands of cords of hemlock bark disappear in the process of tanning. Petroleum is also produced in large quantities in this county, but not so much as formerly. The county is entirely free from debt. Population in 1870; 25,897; 1880, 30,000.

#### WASHINGTON COUNTY.

This county was formed March 28, 1781, of a part of Westmoreland county. The mineral resources consist of two things only, bituminous coal and dove-colored limestone. The former is mined for domestic and mechanical uses, and the latter for public roadways. The county is a first-class agricultural district. Half a million of sheep are raised in it per annum, and also many thousands of beef cattle. The chief industry is the raising of cattle and producing wool. Population in 1870, 48,483; 1880, 56,844.

#### WAYNE COUNTY.

This county was formed March 21, 1798, of a part of Northampton county. It contains 832,000 acres. The mineral deposits are coal, lead and iron ore, but they remain pretty much in their primitive state. The principal resources of the people are manufactures and agriculture. A great part of the county is divided into extensive grazing and dairy farms, and there is much attention paid to the cultivation of all kinds of grain. Over a million pounds of excellent butter are exported every year to New York city. Cheese, in large quantities, is also sent there. Flint glassware is an active industry in this county. In former times a dreadful Indian massacre took place in this territory, when every human being, from the tender infant to the oldest person, was butchered. Population in 1870, 33,181; 1880, 33,206.

WESTMORELAND COUNTY.

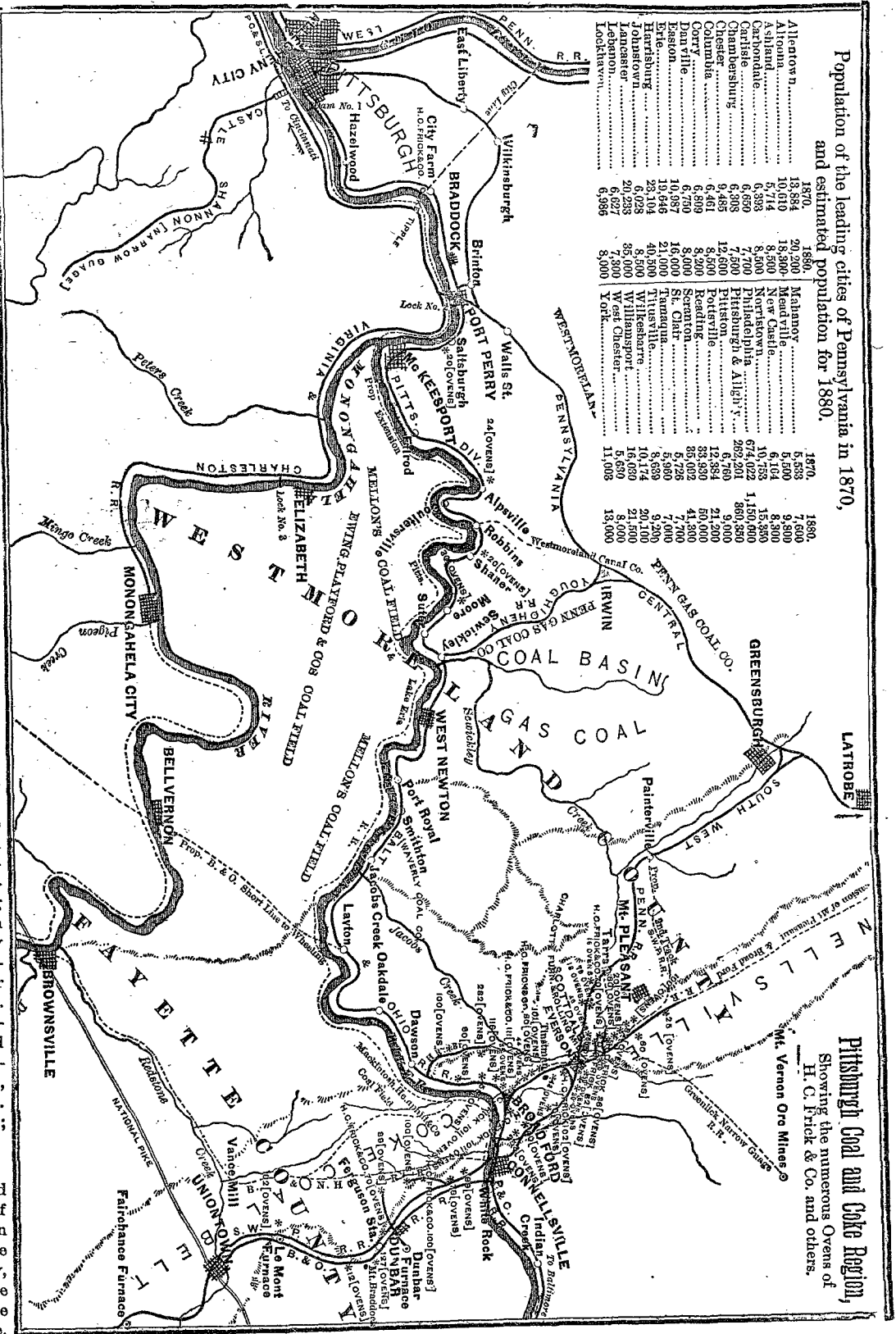
This county was formed February 26, 1773, of a part of Bedford county, and, in 1785, part of the purchase of 1784 was added thereto. For many years it has been regarded as a great agricultural county. With the general improvements in traveling facilities it has kept pace. Its rich limestone valleys and vast deposits of iron and coal are made to yield their treasures. The manufacturing of coke, lumber, lime and iron are among the principal mechanical industries. Agriculture, also, has a large share of attention. The county has within its geographical limits unlimited wealth. The making of coke presents a vast picture for miles in length, particularly after nightfall. The miles of ovens, with their continuous glare, present an appearance indicative of the "dominions of Satan." Population in 1870, 53,719; 1880, 79,800.

WYOMING COUNTY.

This county was formed April 4, 1842, of a part of Luzerne county. It has an area of 220,800 acres. Its industries are agricultural and manufacturing, the mineral productions not being considered very important. Leather and lumber are largely exported. The soil in the low lands is exceedingly prolific, and the hillsides are adapted to grazing purposes. Butter and grain are largely exported every year. There are in this county plenty of fresh-water lakes abounding with fish. These lake mirrors are surrounded with tall pines and hemlocks, and at times present most beautiful pictures, worthy of the painter's art. Population in 1870, 14,585; 1880, 16,220.

YORK COUNTY.

This county was formed August 19, 1749, of a part of Lancaster county. It has an area of 576,000 acres. The surface is broken and hilly, but not mountainous. The mineral productions are the notable peach-bottom slate, excellent for roofing purposes, limestone of good quality, and iron and steel ore. The whole county is filled with rich farm land, with plenty of water and admirable places along the streams for water power. Distilling and tanning were once important industries, but they have declined. Agriculture is the principal industry, the markets for the sale of the produce being easily accessible. It was in this county, during the late civil war, that General



Population of the leading cities of Pennsylvania in 1870, and estimated population for 1880.

Allegheny	18,884	1880	20,200	Mahanoy	1,470	1880	1,600
Altoona	10,010	1880	18,200	Meadville	5,232	1880	7,600
Ashtabula	8,500	1880	8,500	Northampton	6,104	1880	8,800
Carlisle	5,714	1880	5,714	Philadelphia	10,755	1880	15,300
Cerritos	6,650	1880	7,700	Pittsburgh & Allegheny	674,022	1880	1,150,000
Christiansburg	6,808	1880	7,600	Reading	262,201	1880	360,300
Chester	9,485	1880	12,600	Scranton	6,760	1880	9,000
Columbia	6,461	1880	8,500	St. Clair	12,384	1880	21,200
Corry	6,809	1880	8,200	Uniontown	58,950	1880	60,000
Danville	6,750	1880	8,000	West Chester	38,052	1880	40,000
Easton	10,957	1880	16,000	York	5,900	1880	9,200
Erie	23,046	1880	21,000	York	10,174	1880	20,100
Harrisburg	18,104	1880	40,200	York	5,900	1880	9,200
Johnstown	26,228	1880	30,000	York	10,174	1880	20,100
Lebanon	6,627	1880	7,200	York	5,900	1880	9,200
Lockport	6,986	1880	8,000	York	10,174	1880	20,100
Lockport	6,986	1880	8,000	York	5,900	1880	9,200

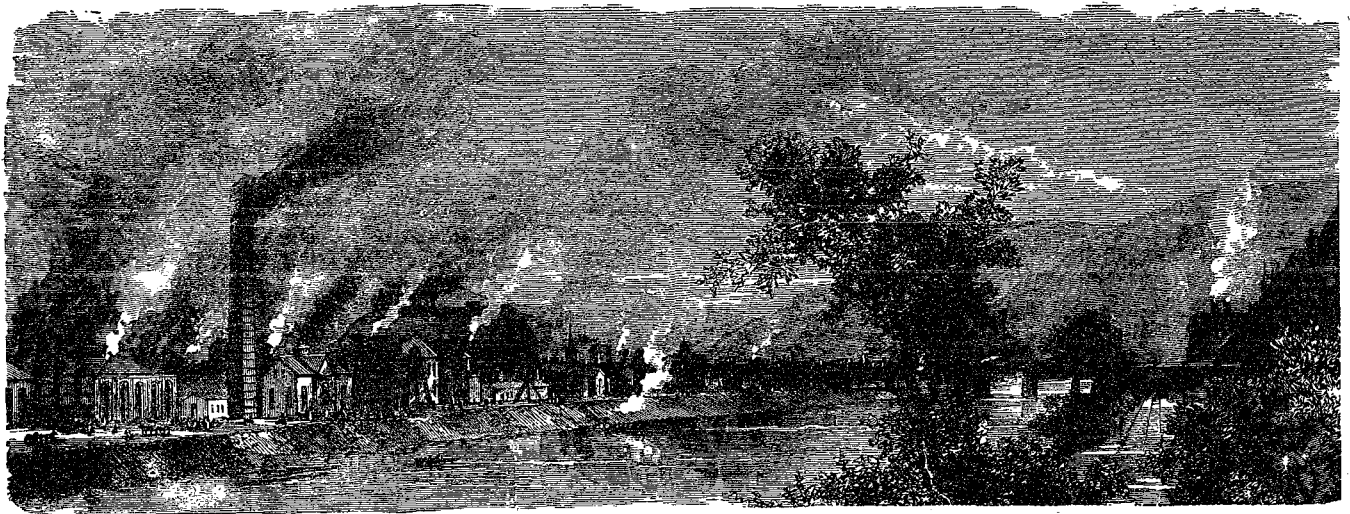
Pittsburgh Coal and Coke Region, Showing the numerous Ovens of H. C. Frick & Co. and others. Mt. Vernon Ore Mines.

Kilpatrick, Union, with his division of cavalry, engaged with General Stuart's Confederate raiders. These regiments met in the streets of Hanover township, and a skirmish ensued, which prevented General Stuart from joining General Lee until after the tremendous battle of Gettysburg. Population in 1870, 76,134; 1880, 91,000.



# STATE OF PENNSYLVANIA.

## CITIES, TOWNS, EXPRESS, TELEGRAPH, AND POST-OFFICES.



*Cambria Iron Works, City of Johnstown.*

### PENNSYLVANIA GAZETTEER, POST-OFFICE, EXPRESS, AND TELEGRAPH GUIDE.

The characters used denote, \* Money and international money order office. ⊙ Express and telegraph office. □ Not a post-office. 1st, Town name. 2d, County name. In the following list, figures denote population of last census.

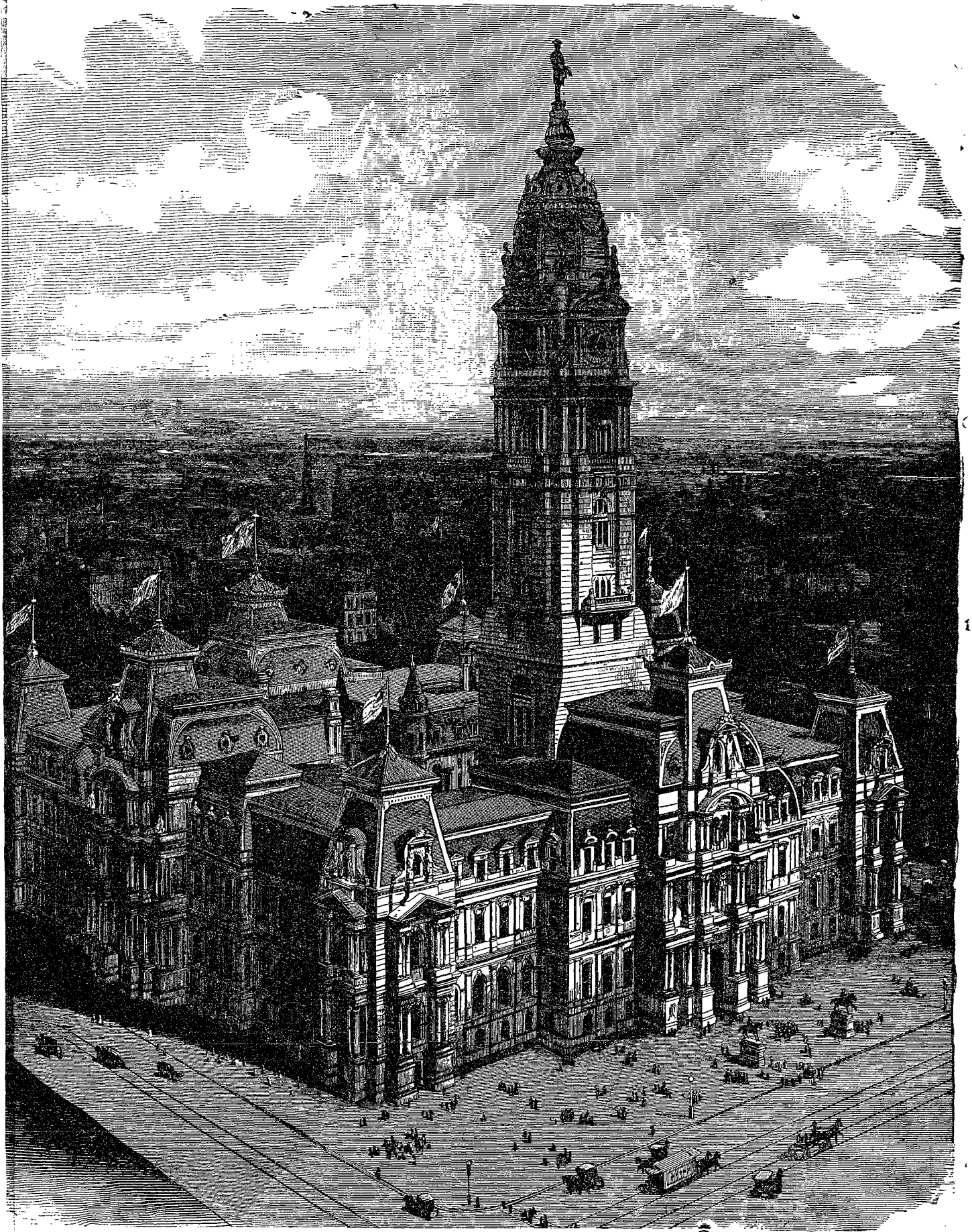
Aaronsburgh, Centre.....	371	Alsace, Berks.....	×	⊙ Arnot, Tioga.....	2,783	Ballibay, Bradford.....	×
⊙ Aberdeen, Dauphin.....	×	⊙ Altenwald, Franklin.....	25	⊙ Arroyo, Elk.....	112	Balliettsville, Lehigh.....	100
⊙ Abbotstown, Adams.....	420	□ ⊙ Alton, McKean.....	400	⊙ Arthurs, Clarion.....	×	Balliett, Venango.....	35
⊙ Abington, Montgomery.....	100	* ⊙ Altoona, Blair.....	23,716	Artz, Schuylkill.....	50	Balltown, Forest.....	×
⊙ Abrams, Montgomery.....	50	Altus, Bradford.....	×	Ashbaugh, Westmoreland.....	×	Bally, Berks.....	33
Academia, Juniata.....	160	Alum Bank, Bedford.....	358	⊙ Ashbourne, Montgomery.....	142	Balm, Mercer.....	50
Academy, Montgomery.....	256	Alum Rock, Clarion.....	60	* ⊙ Ashland, Schuylkill.....	6,052	⊙ Bangor, Northampton.....	1,329
⊙ Academy Corners, Tioga.....	75	Alvira, Union.....	110	* ⊙ Ashley, Luzerne.....	2,799	⊙ Banksville, Alleghany.....	100
Acker, Perry.....	25	Amassa, Lackawanna.....	×	⊙ Askam, Luzerne.....	97	Bannerville, Snyder.....	110
⊙ Ackermanville, Nort'n.....	172	Amberson's Valley, Fran'n.....	25	Aspers, Adams.....	×	Barbour's Mills, Lycoming.....	265
⊙ Ackley Station, Warren.....	100	Ambler, Montgomery.....	265	Aspinwall, Bradford.....	30	⊙ Barclay, Bradford.....	75
Acme, Westmoreland.....	×	Ambrose, Indiana.....	75	Aston Mills, Delaware.....	40	⊙ Bard, Bedford.....	60
Adams, Armstrong.....	40	□ ⊙ Amieville, West'd.....	50	Astral, Venango.....	×	Bardwell, Wyoming.....	25
Adamsburg, West'd.....	233	Amity, Washington.....	188	Asylum, Bradford.....	102	Bareville, Lancaster.....	275
□ ⊙ Adamsburgh, Snyder.....	×	□ ⊙ Analomink, Monroe.....	59	Atchison, Washington.....	×	Barfeldon, Tioga.....	30
Adamstown, Lancaster.....	701	⊙ Anandale, Butler.....	120	⊙ Atglen, Chester.....	458	Barkeyville, Venango.....	100
Adamsville, Crawford.....	537	⊙ Andalusia, Bucks.....	225	* ⊙ Athens, Bradford.....	1,592	□ ⊙ Barnard's, Armstrong.....	30
Addison, Somerset.....	500	Andersonburgh, Perry.....	50	Atkinson's Mills, Mifflin.....	115	⊙ Barnes, Warren.....	200
Adrian, Armstrong.....	75	Andersontown, York.....	40	⊙ Atlantic, Crawford.....	220	⊙ Barneston, Chester.....	116
Advance, Indiana.....	25	Andrew's Settlement, Potter.....	60	Atwood, Armstrong.....	149	⊙ Barnesville, Schuylkill.....	103
⊙ Agnew, Beaver.....	25	⊙ Angelica, Berks.....	75	Auburn Centre, Susq'a.....	50	* ⊙ Barnhart's Mills, Butler.....	3,000
⊙ Aiken, McKean.....	200	Angles, Wayne.....	×	⊙ Auburn, Schuylkill.....	540	⊙ Barnitz, Cumberland.....	35
Airville, York.....	203	Angora, Indiana.....	×	Auburn Four Corn's, Sus'a.....	75	Barr, Mifflin.....	25
Airydale, Mifflin.....	25	Anin Creek, McKean.....	40	* ⊙ Audenried, Carbon.....	3,000	⊙ Barre Forge, Huntingdon.....	145
Akersville, Fulton.....	19	* ⊙ Annville, Lebanon.....	1,431	⊙ Aughwick Mills, Hunt'n.....	60	Barresville, Beaver.....	×
⊙ Akron, Lancaster.....	400	⊙ Ansonia, Tioga.....	220	Augustaville, Nort'd.....	430	⊙ Barry, Schuylkill.....	182
Alamanda, Northampton.....	25	Ansonville, Clearfield.....	99	Austinburgh, Tioga.....	50	Bar, Lancaster.....	×
⊙ Alba, Bradford.....	189	Antes Fort, Lycoming.....	256	Austinvilla, Bradford.....	160	Bartholomew, McKean.....	×
Albany Station, Berks.....	156	* ⊙ Antrim, Tioga.....	1,701	Autumn Leaves, Wayne.....	×	Bartonsville, Monroe.....	147
* ⊙ Albion, Erie.....	650	Appenzell, Monroe.....	82	Avoca, Luzerne.....	50	⊙ Barto's, Berks.....	78
Albrightsville, Carbon.....	50	* ⊙ Apollo, Armstrong.....	1,156	⊙ Avon, Lebanon.....	136	Bartville, Lancaster.....	100
⊙ Alburtis, Lehigh.....	1,500	Applebacksville, Bucks.....	96	* ⊙ Avondale, Chester.....	423	Bastress, Lycoming.....	100
⊙ Alden Station, Luzerne.....	179	Aquashicola, Carbon.....	170	Avonia, Erie.....	159	* ⊙ Bath, Northampton.....	698
Aldenville, Wayne.....	125	Aquetong, Bucks.....	75	Avon More, Indiana.....	×	⊙ Baumstown, Berks.....	164
Aleppo, Greene.....	130	⊙ Ararat, Susquehanna.....	810	Ayer's Hill, Potter.....	×	Bavington, Washington.....	75
* ⊙ Alexandria, Huntingdon.....	484	⊙ Archbald, Lackawanna.....	3,048	□ ⊙ Babcock's Mills, McKean.....	100	⊙ Baxter, Jefferson.....	116
⊙ Alford, Susquehanna.....	61	Archie, Venango.....	40	Bachmanville, Dauphin.....	100	Bayne, Alleghany.....	×
Aline, Snyder.....	75	Arch Spring, Blair.....	100	⊙ Baden, Beaver.....	200	⊙ Beach Haven, Luzerne.....	265
* ⊙ Alleghany, Alleghany.....	78,681	⊙ Arden, Washington.....	×	⊙ Bainbridge, Lancaster.....	669	Beach Pond, Wayne.....	175
Alleman's, Clearfield.....	110	⊙ Ardmore, Montgomery.....	1,519	⊙ Bakers Landing, Beaver.....	25	Beallsville, Washington.....	376
Allen, Cumberland.....	600	Arendtsville, Adams.....	278	Bakers Summit, Bedford.....	110	Beanville, Alleghany.....	×
⊙ Allenport, Washington.....	163	Argentine, Butler.....	×	* ⊙ Bakerstown, Alleghany.....	225	Bean, Bucks.....	50
Allen's mill, Jefferson.....	75	Argus, Bucks.....	120	Bakersville, Somerset.....	115	Bean's Cove, Bedford.....	×
Alleville, Mifflin.....	382	Ariel, Wayne.....	360	Bala Station, Montgomery.....	×	⊙ Bear Creek, Luzerne.....	100
* ⊙ Allentown, Lehigh.....	18,068	Arlington, Wayne.....	55	Bald Eagle, York.....	100	Bear Gap, Columbia.....	115
⊙ Allenwood, Union.....	621	Aramagh, Indiana.....	223	Bald Hill, Greene.....	125	⊙ Bear Lake, Warren.....	154
Allis Hollow, Bradford.....	40	Armenia, Bradford.....	×	⊙ Bald Mount, Lackawanna.....	165	⊙ Beartown, Lancaster.....	117
Alpine, York.....	50	□ ⊙ Armstrong, West'd.....	260	Bald Ridge, Butler.....	75	* ⊙ Beatty, Westmoreland.....	100
□ ⊙ Alpsville, Alleghany.....	100	⊙ Armstrong, Alleghany.....	50	Baldwin, Butler.....	×	Beaumont, Wyoming.....	200

The characters used denote, \* Money and international money order office. ⊙ Express, and telegraph office. □ Not a post-office. 1st, Town name. 2d, County name. In the following list, figures denote population of last census.

* ⊙ Beaver, Beaver.....	1,178	Black Ash, Crawford.....	25	⊙ Bridgeton, York.....	75	□ ⊙ Byers, Chester.....	×
Beaver Centre, Crawford.....	175	Blackburn, Westmoreland.....	25	⊙ Bridgetown, Bucks.....	200	⊙ Byron, Forest.....	25
* ⊙ Beaver Falls, Beaver.....	5,104	Blackhawk, Beaver.....	100	⊙ Bridge Valley, Bucks.....	200	* ⊙ Cabell, Northumberland.....	30
⊙ Beaver Meadows, Carbon.....	502	Black Horse, Chester.....	121	⊙ Bridgeville, Alleghany.....	147	Cacoosing, Berks.....	25
⊙ Beaver Springs, Snyder.....	483	* ⊙ Black Lick Station, Ind'ia	237	⊙ Bridgewater, Alleghany.....	51	Cain's, Lancaster.....	185
⊙ Beavertown, Snyder.....	366	Blacklog, Juniata.....	×	□ ⊙ Bridgewater, Beaver.....	1,119	Caldwell, Clinton.....	25
⊙ Beaver Valley, Columbia.....	87	⊙ Black Ridge, Luzerne.....	100	Briggsville, Luzerne.....	41	⊙ Caledonia, Elk.....	70
⊙ Bechtelsville, Berks.....	1,016	⊙ Black Rock, York.....	79	⊙ Brillhart, York.....	50	* ⊙ California, Washington.....	1,009
Beckersville, Berks.....	174	Black's Gap, Franklin.....	104	Brinkerton, Clarion.....	25	⊙ California, Bucks.....	116
Beck's Mills, Washington.....	50	⊙ Black Walnut, Wyoming.....	50	* ⊙ Brinton, Alleghany.....	107	Callensburg, Clarion.....	279
* ⊙ Bedford, Bedford.....	2,011	Blain, Perry.....	265	Brisbin, Clearfield.....	1,450	⊙ Calm, Chester.....	25
Bedminster, Bucks.....	160	Blainsport, Lancaster.....	174	* Bristol, Bucks.....	5,273	Calvin, Huntingdon.....	100
⊙ Beech Cliff, Alleghany.....	×	⊙ Blair's Corners, Clarion.....	60	⊙ Bristoria, Greene.....	150	Calvin's Corners, Craw'd.....	25
⊙ Beech Creek, Clinton.....	400	* Blair's Mills, Huntingdon.....	25	Broad Axe, Montgomery.....	153	Callery, Butler.....	×
Beechmont, Alleghany.....	×	⊙ ⊙ Blairsville, Indiana.....	2,003	⊙ Broad Ford, Fayette.....	2,025	Camargo, Lancaster.....	85
⊙ Beachtree, Jefferson.....	65	Blakeslee, Monroe.....	×	⊙ Broad Mountain, Schu'l.....	×	Cambria, Luzerne.....	87
⊙ Beachwood, Cameron.....	150	⊙ Blanchard, Centre.....	×	⊙ Broad Top City, Hunt'n.....	298	⊙ Cambria, Cambria.....	1,238
Bears, Alleghany.....	×	Blanco, Armstrong.....	25	Brock, Greene.....	75	⊙ Cambria Station, Chester.....	150
⊙ Belbend, Luzerne.....	256	⊙ Brandon, Berks.....	176	⊙ Brockport, Elk.....	115	Cambridge, Lancaster.....	313
Belfast, Northampton.....	175	Blanket Hill, Armstrong.....	25	* ⊙ Brockwayville, Jeffers'n	500	* ⊙ Cambridge'gh, Craw'd.....	900
⊙ Belfry, Montgomery.....	40	⊙ Bloomfield, Crawford.....	80	Broadheadville, Monroe.....	260	⊙ Camden, Alleghany.....	100
Belknap, Armstrong.....	75	Bloomingdale, Luzerne.....	100	⊙ Brod Becks, York.....	75	⊙ Cameron, Cameron.....	265
Bellaire, Lancaster.....	×	Blooming Glen, Bucks.....	125	Brogueville, York.....	50	⊙ Cammal, Lycoming.....	50
Bellaslyva, Wyoming.....	×	Blooming Grove, Pike.....	100	Brookdale, Susquehanna.....	130	Campbellton, Lebanon.....	221
* ⊙ Bellefonte, Centre.....	3,026	Bloomington, Clearfield.....	67	Brookfield, Tioga.....	117	Campbellville, Sullivan.....	35
Bellemonte, Lancaster.....	27	Blooming Valley, Crawford.....	232	Brookland, Potter.....	75	⊙ Camp Ground, Dela'e.....	25
⊙ Belle Valley, Erie.....	30	* ⊙ Bloomsburgh, Colu'a.....	5,000	⊙ Brook Haven, Delaware.....	50	Camp Hill, Cumberland.....	167
* ⊙ Belle Vernon, Fayette.....	1,164	Bloserville, Cumberland.....	130	Brooklyn, Susquehanna.....	329	Camp Town, Bradford.....	217
Belleview, Mifflin.....	268	* ⊙ Blossburgh, Tioga.....	2,140	Brookside, Lycoming.....	30	Canadensis, Monroe.....	132
Bellevue, Lebanon.....	96	Blue Ball, Lancaster.....	176	⊙ Brookston, Forest.....	76	Canal, Venango.....	×
□ ⊙ Bellevue, Alleghany.....	125	Blue Bell, Montgomery.....	61	* ⊙ Brookville, Jefferson.....	2,136	Canby, Columbia.....	30
□ ⊙ Bellevue Landing, Alle'y.....	30	Blue Knob, Blair.....	36	Broomal, Delaware.....	75	Candor, Washington.....	160
Bellowville, Beaver.....	25	Blythedale, Alleghany.....	×	⊙ Broughton, Alleghany.....	×	⊙ Cannelton, Beaver.....	100
□ ⊙ Bell's Camp, McKean.....	100	⊙ Blue Ridge Summit, Fran'n	35	⊙ Brower, Berks.....	×	* ⊙ Cannonsburgh, Wash'n	1,200
Bell's Landing, Clearfield.....	50	⊙ Blue Rock, Chester.....	×	⊙ Brown Hill, Crawford.....	140	⊙ Canoe Camp, Tioga.....	100
⊙ Bell's Mills, Jefferson.....	69	□ B. Stone Quarry, Fayette.....	×	⊙ Brown Hollow, Lack'a.....	150	⊙ Canoe Creek, Blair.....	60
Bell's Run, McKean.....	63	Boalsburgh, Centre.....	329	Browns, Beaver.....	75	⊙ Canoe Ridge, Jefferson.....	25
⊙ Bellwood, Blair.....	366	⊙ Bodinesville, Lycoming.....	175	Brownsdale, Butler.....	50	* ⊙ Canton, Bradford.....	1,194
Belsano, Cambria.....	50	⊙ Boiling Springs, Cumb'd.....	450	Brown's Mill, Franklin.....	75	Carbon, Carbon.....	100
Beltzhoover, Alleghany.....	564	⊙ Bolivar, Westmoreland.....	378	⊙ Brownsburgh, Bucks.....	150	Carbon Black, Butler.....	200
Beltzville, Carbon.....	×	Bonneauville, Adams.....	140	* ⊙ Brownsville, Fayette.....	5,025	⊙ Carbon Centre, Butler.....	25
* ⊙ Bendersville, Adams.....	321	⊙ Bonney, Alleghany.....	×	□ ⊙ Brown's Landing, Fayette.....	50	* ⊙ Carbondale, Lack'a.....	7,714
⊙ Benzett, Elk.....	279	□ ⊙ Bonnie Brook, Butler.....	25	⊙ Bruin, Butler.....	175	□ ⊙ Carbon Run, Bradford.....	500
⊙ Bennett, Alleghany.....	1,322	Boone, Somerset.....	30	Brumfieldsville, Berks.....	200	* ⊙ Cardville, Washington.....	800
⊙ Bennington Furnace, Blair	950	Booneville, Clinton.....	131	Brunnerville, Lancaster.....	215	Carley Brook, Wayne.....	75
⊙ Benore, Centre.....	×	Booth Corner, Delaware.....	169	Brush Creek, Beaver.....	57	* ⊙ Carlisle, Cumberland.....	6,209
Bensalem, Bucks.....	×	Boquet, Westmoreland.....	82	Brush Valley, Indiana.....	×	⊙ Carlisle Springs, Cumb'd.....	75
Bentley Creek, Bradford.....	163	⊙ Borard, Butler.....	×	⊙ Brushville, Bradford.....	69	⊙ Carlton, Mercer.....	20
Bentleyville, Washington.....	198	□ ⊙ Border, Cambria.....	×	⊙ Bryan, Armstrong.....	30	⊙ Carman, Elk.....	80
Benton, Columbia.....	191	Borie, Potter.....	50	⊙ Bryansville, York.....	125	* ⊙ Carmichael's, Greene.....	625
Benvenue, Dauphin.....	116	□ ⊙ Bordell City, McKean.....	100	* ⊙ Bryn Mawr, Mont'y.....	670	Carney, Wyoming.....	30
Beringer, Indiana.....	20	Bossardville, Monroe.....	125	Buck, Lancaster.....	75	⊙ Carpenter, Lycoming.....	110
⊙ Berks, Berks.....	×	⊙ Boston, Alleghany.....	×	⊙ Buckhorn, Columbia.....	166	□ ⊙ Carpenter's, West'd.....	40
⊙ Berlin, Somerset.....	1,500	Bottsville, Westmoreland.....	75	Buckingham, Bucks.....	300	Carrick, Alleghany.....	200
Berlinville, Northampton.....	120	Bousson, Crawford.....	75	⊙ Buck Mountain, Carbon.....	644	Carrick Furnace, Franklin.....	150
Bermudian, Adams.....	107	□ ⊙ Bovard, Butler.....	60	⊙ Buckmanville, Bucks.....	90	Carroll, Clinton.....	25
⊙ Berne, Berks.....	58	Bower, Clearfield.....	113	Buckstown, Somerset.....	50	* ⊙ Carrolltown, Cambria.....	720
⊙ Bernice, Sullivan.....	100	Bower Hill, Washington.....	35	Buckville, Bucks.....	54	Carsonville, Dauphin.....	50
⊙ Bernville, Berks.....	1,005	⊙ Bowers Station, Berks.....	217	Buck Valley, Fulton.....	25	Carter Camp, Potter.....	25
Berrysburgh, Dauphin.....	476	⊙ Bowman, Somerset.....	18	⊙ Buena Vista, Butler.....	198	* ⊙ Carter Hill, Erie.....	30
* ⊙ Berwick, Columbia.....	2,095	Bowman's Creek, Wyoming.....	75	⊙ Buena Vista, Alleghany.....	239	Carversville, Bucks.....	240
Berwindsdale, Clearfield.....	25	⊙ Bowmansdale, Cumb'd.....	138	Buffalo, Washington.....	77	Carverton, Luzerne.....	35
⊙ Berwyn, Chester.....	358	Bowmansville, Lancaster.....	265	Buffalo X Roads, Union.....	157	Cashton, Adams.....	175
⊙ Best, Lehigh.....	269	Boyd's Mill, Wayne.....	105	⊙ Buffalo Mills, Bedford.....	138	⊙ Casselman, Somerset.....	85
Bethany, Wayne.....	219	□ ⊙ Boydstown, Butler.....	40	□ ⊙ Buffalo Mills, Armstrong.....	60	Cassville, Huntingdon.....	188
□ ⊙ Bethayres, Montgomery.....	×	Boyer, Butler.....	100	Buffalo Run, Centre.....	116	Castile, Greene.....	60
Bethel, Berks.....	×	* ⊙ Boyerstown, Berks.....	1,099	Buffington, Indiana.....	60	⊙ Castle Fin, York.....	125
□ ⊙ Bethel, Mercer.....	818	⊙ Boynton, Somerset.....	65	⊙ Bulger, Washington.....	100	⊙ Castle Shannon, Alle'y.....	100
Bethesda, Lancaster.....	55	□ ⊙ Braceville, Forest.....	50	⊙ Bullion, Venango.....	125	* ⊙ Catawauqua, Lehigh.....	3,065
* ⊙ Bethlehem, N'ampton.....	5,193	Brackney, Susquehanna.....	107	⊙ Bunker Hill, Lebanon.....	140	* ⊙ Catawissa, Columbia.....	1,427
Big Bend, Venango.....	25	Branchton, Butler.....	×	□ ⊙ Burdal, Chester.....	37	⊙ Catfish, Clarion.....	151
Big Cove Tannery, Fulton.....	166	* ⊙ Braddock, Alleghany.....	3,310	⊙ Burgetown, Wash'n.....	376	* ⊙ Cavettsville, West'd.....	30
⊙ Bigler, Adams.....	×	⊙ Bradenville, West'd.....	139	Burlington, Bradford.....	170	Cease's Mills, Luzerne.....	65
Big Pond, Bradford.....	84	* ⊙ Bradford, McKean.....	9,197	⊙ Burnett station, Butler.....	100	Cecil, Washington.....	35
⊙ Big Run, Jefferson.....	158	Brady, Indiana.....	520	Burning Bush, Bedford.....	×	⊙ Cedar Knoll, Chester.....	25
⊙ Big Shanty, McKean.....	250	⊙ Brady's Bend, Armstrong.....	500	Burning Well, McKean.....	100	⊙ Cedar Lane, Lancaster.....	90
Big Spring, Cumberland.....	57	Braman, Wayne.....	25	Burnside, Clearfield.....	279	⊙ Cedar Run, Lycoming.....	150
Big Tree, Greene.....	60	⊙ Branch Dale, Schu'l.....	200	Burnt Cabins, Fulton.....	118	Cedars, Montgomery.....	100
Billman, Lycoming.....	25	⊙ Branch Junction, West'd.....	×	□ ⊙ Burnsville, Washington.....	50	Cedar Springs, Clinton.....	112
⊙ Bingen, Northampton.....	172	□ ⊙ Branchville, Erie.....	125	Burnwood, Susquehanna.....	×	Cedarville, Chester.....	110
Bingham Centre, Potter.....	62	⊙ Brandonville, Schuylkill.....	142	⊙ Burrell, Westmoreland.....	75	Centennial, Adams.....	146
Binkley's Bridge, Lanc'r.....	110	⊙ Brandt, Susquehanna.....	300	⊙ Burrows, McKean.....	25	Central, Columbia.....	25
Birehardville, Susq'a.....	159	⊙ Brandtville, Cumb'd.....	60	Bursonville, Bucks.....	162	* ⊙ Centralia, Columbia.....	1,886
⊙ Bird-in-Hand, Lanc'r.....	200	Brandy Camp, Elk.....	40	⊙ Burtville, Potter.....	75	Centre, Perry.....	175
⊙ Birdsboro, Berks.....	1,705	⊙ Brandywine Sum., Dela'e.....	200	Bushkill, Pike.....	88	* ⊙ Centre Bridge, Bucks.....	200
Birchrunville, Chester.....	50	Brandywine Manor, Ches'e.....	167	Bush Kiln Centre, Nort'd.....	40	Centre Hall, Centre.....	400
⊙ Birmingham, Huntingdon.....	132	⊙ Brattonville, Armstrong.....	64	⊙ Bustleton, Philadelphia.....	×	Centre Hill, Centre.....	108
Birney, Bradford.....	×	Breadysville, Bucks.....	100	* ⊙ Butler, Butler.....	3,163	Centre Mills, Centre.....	100
Bismarck, Lebanon.....	240	⊙ Breiningsville, Lehigh.....	300	Buttonwood, Lycoming.....	100	Centre Moreland, Wyoming.....	108
Bissel's, Washington.....	20	Brickerville, Lancaster.....	127	⊙ Buttsville, McKean.....	73	Centreport, Berks.....	450
Bixler Perry.....	×	⊙ Bridgeport, Mont'y.....	1,790	Butztown, Northampton.....	170	⊙ Centre Road, Crawford.....	163
Black Bradford.....	×	□ ⊙ Bridgeton, Bucks.....	212	Buyerstown, Lancaster.....	100	Centre Square, Mont'y.....	147

The characters used denote, \* Money and international money order office. C Express and telegraph office. □ Not a post-office. 1st, Town name. 2d, County name. In the following list, figures denote population of last census.

Table listing Pennsylvania towns, counties, and populations. Includes entries such as Centre Valley, Lehigh (345), Clear Spring, York (70), Cool Spring, Jefferson (60), Dallas City, McKean (120), etc.



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The characters used denote, \* Money and international money order office. O Express and telegraph office. □ Not a post-office. 1st, Town name. 2d, County name. In the following list, figures denote population of last census.

Table listing Pennsylvania towns and counties with population figures. Columns include town names, county names, and population counts. Symbols like \* and O indicate specific services.

The characters used denote, \* Money and international money order office. ⊙ Express and telegraph office. □ Not a post-office. 1st, Town name. 2d, County name. In the following list, figures denote population of last census.

Table listing Pennsylvania towns, counties, and populations. Columns include town names, county abbreviations, and population figures. Entries range from Fredericksburgh, Lebanon (1,585) to Hartley, York (300).

The characters used denote, \* Money and international money order office. ⊙ Express and telegraph office. □ Not a post-office. 1st, Town name. 2d, County name. In the following list, figures denote population of last census.

Table listing Pennsylvania towns and their populations, organized in three columns. Includes entries like Hoagland, Mercer (25), Indiana, Indiana (3,907), Keech, Potter (17), Krick's Mill, Berks (85), etc.

The characters used denote, \* Money and international money order office. ⊙ Express and telegraph office. □ Not a post-office. 1st, Town name. 2d, County name. In the following list, figures denote population of last census.

⊙ Leesport, Berks.....	420	⊙ Lloydsville, Cambria....	170	* McConnellsburch, Ful'n..	610	⊙ Markle, Westmoreland....	65
⊙ Leetonia, Tioga.....	195	⊙ Loag, Chester.....	159	□ McConell's Mill, Wash'n..	65	□ Marklesburg, Hunt'n....	231
⊙ Leetsdale, Alleghany....	73	⊙ Lobachsville, Berks.....	158	⊙ McConnellstown, Hunt'n..	575	⊙ Marklesville, Perry.....	150
□ ⊙ Legionville, Beaver....	×	⊙ Lochiel, Union.....	74	McCoysville, Juniata....	137	⊙ Markleysburgh, Fayette..	77
⊙ Lehigh Gap, Carbon.....	359	⊙ * Lock Haven, Clinton..	5,845	McCullochs Mills, Juniata..	97	⊙ Marple, Delaware.....	107
⊙ Lehigh Tannery, Carbon..	117	⊙ Lock No. 4, Washing'n..	50	⊙ McDonald, Washington....	1,425	⊙ Marlboro, Chester.....	56
⊙ Lehighton, Carbon.....	2,000	⊙ Lockport, Westmore'd..	75	⊙ McElhattan, Clinton.....	247	⊙ Marr, Luzerne.....	75
Lehman, Luzerne.....	132	⊙ Lockport, Erie.....	278	McEwensville, North'd....	342	⊙ Marron, Clearfield.....	85
Leib, Schuylkill.....	70	⊙ Lockville, Wyoming....	30	McGee's Mills, Clearfield..	×	⊙ Mars, Butler.....	75
Leidy, Clinton.....	50	⊙ Locust Dale, Schuylkill..	200	□ McGhees Mills, Clearfield..	150	⊙ Marsh, Chester.....	140
Leimbachs, Berks.....	159	⊙ Locust Gap, North'd....	1,516	McGraw, Warren.....	50	⊙ Marshall's Creek, Monroe..	224
□ Leiperville, Delaware..	295	⊙ Locust Grove, Fulton....	25	⊙ McHaddon, Armstrong....	×	⊙ Marshallton, Chester.....	450
□ Leithville, Northampton..	136	⊙ Locust Hill, Washington..	30	⊙ Mahoningtown, Lawrence..	×	⊙ Marsh Creek, Tioga.....	75
⊙ Lemasters, Franklin....	76	⊙ Locust Lane, Indiana....	125	McIlhany, Monroe.....	40	⊙ Marshfield, Tioga.....	75
⊙ Leisenring, Fayette.....	100	⊙ Locust Valley, Lehigh... □ ⊙ Logan, Mifflin.....	100 60	⊙ McIntyre, Lycoming....	1,230	⊙ Marsh Run, Perry.....	25
⊙ Lemon, Wyoming.....	73	⊙ Logania, Perry.....	35	McKean, Erie.....	350	⊙ Marshview, Bradford....	25
⊙ Lemont Furnace, Fay'e..	100	⊙ Logan Mills, Clinton....	110	⊙ McKeansburgh, Schuylkill..	360	⊙ Martha Furnace, Centre..	164
⊙ Lemont, Centre.....	264	⊙ Logan's Ferry, Alle'y... ⊙ Logansport, Armstrong..	67 40	⊙ McKee's Gap, Blair.....	240	⊙ Martickville, Lancaster..	125
⊙ Lenape, Chester.....	130	⊙ Loganville, York.....	260	⊙ McKee's Half Fall, Sny'r..	150	⊙ Martindale, Lancaster....	133
⊙ Lenhartsville, Berks....	161	⊙ London, Mercer.....	80	* ⊙ McKeesport, Alleghany	8,212	⊙ Martinsburgh, Blair.....	1,267
⊙ Lenmi Mills, Delaware..	180	⊙ Londonderry, Chester....	60	⊙ McKee's Rocks, Alle'y... ⊙ McKnightstown, Adams....	80 127	⊙ Martins Corners, Chester..	35
⊙ Lenox, Susquehanna....	65	⊙ Londonderry, Dauphin..	162	⊙ McKune's Depot, Wyo'g..	25	⊙ Martins Creek, North'n..	237
⊙ Lenoxville, Susqueh'a... ⊙ Leona, Bradford.....	108 98	⊙ London Grove, Chester..	159	⊙ Mc Lallen's Cors, Erie....	100	⊙ Martinsville, Lancaster..	80
□ Leonardville, Greene....	75	⊙ Lone Pine, Washington... ⊙ Lone Star, Greene.....	×	McLane, Erie.....	87	* ⊙ Marysville, Perry.....	1,186
⊙ Leopard, Chester.....	60	⊙ Long Level, York.....	175	□ McLoughlinsville, West'd..	×	□ Marysville, Greene.....	75
* ⊙ Le Raysville, Bradford..	564	⊙ Long Pond, Monroe.....	×	□ McMichael's, Monroe.....	80	⊙ Mason, Venango.....	×
⊙ Le Roy, Bradford.....	314	⊙ Long Pond, Sullivan.... ⊙ Long Run, Armstrong....	×	⊙ McMinn, Alleghany.....	45	⊙ Mason and Dixon, F'klin..	34
⊙ Lewis, Alleghany.....	×	⊙ Long's Stand, Crawford... ⊙ Long Swamp, Berks.....	95 318	⊙ McMurray, Washington... ⊙ McNeal, Huntingdon....	×	⊙ Masontown, Fayette.....	518
⊙ Lewisberry, York.....	350	⊙ Lord's Valley, Pike..... * ⊙ Loretto, Cambria.....	×	⊙ McPherron, Clearfield... ⊙ McSherrystown, Adams....	25 439	⊙ Masseyburgh, Hunt'n....	34
* ⊙ Lewisburgh, Union....	3,080	⊙ Lost Creek, Schuylkill..	500	⊙ McVeyton, Mifflin.....	679	⊙ Mast, Lancaster.....	62
⊙ Lewis Run, McKean....	50	⊙ Lottsville, Warren.....	115	⊙ McVill, Armstrong.....	125	⊙ Mastersonville, Lanc'r... ⊙ Masthope, Pike.....	200 100
* ⊙ Lewistown, Mifflin....	3,222	□ ⊙ Loudon, Franklin.....	1,301	⊙ McWilliams, Armstrong... ⊙ Mabel, Schuylkill.....	×	⊙ Matamoros, Pike.....	175
⊙ Lewisville, Chester....	190	⊙ Lovell's Station, Erie.... ⊙ Lovelton, Wyoming....	321 90	⊙ Macedonia, Bradford.... ⊙ Mackeyville, Clinton....	35 134	⊙ Matamoras, Mifflin....	190
□ Lewisville, Indiana....	95	⊙ Loville, Centre.....	123	⊙ Macek's Mills, Susq'a... * ⊙ Macungie, Lehigh.....	50 800	⊙ Matthews, Chester.....	34
⊙ Lexington, Lancaster..	300	⊙ Love, Beaver.....	123	⊙ Madderensville, Huntingdon.. ⊙ Madera, Clearfield.....	30 148	⊙ Matthews Run, Warren... ⊙ Mattie, Bedford.....	25 30
⊙ Liberty, Tioga.....	900	⊙ Lower Bern, Berks.....	217	⊙ Madison, Westmoreland... ⊙ Madisonburg, Centre....	190 220	* ⊙ Mauch Chunk, Carbon..	3,752
⊙ Liberty Corners, Bradford..	32	⊙ Lower Heidelberg, Berks.. □ ⊙ Lower Hillville, Clarion	123 32	⊙ Madisonville, Lack'a... ⊙ Mahaffy, Clearfield....	25 50	⊙ Maud, Bucks.....	35
⊙ Liberty Square, Lancas'r..	100	⊙ Lower Merion, Mont'y... ⊙ Lower Providence, Mont'y..	165 175	⊙ Mahanoy, North'd..... * ⊙ Mahanoy City, Sch'k'l..	150 7,181	⊙ Maxatawn, Berks.....	196
⊙ Library, Alleghany.....	196	□ ⊙ Lower Two Licks, Ind'a ⊙ Lowhill, Lehigh.....	47 137	* ⊙ Mahanoy Plane, Schu'l... ⊙ Mahantango, Juniata....	1,100 75	⊙ Maxwell, Lycoming....	×
⊙ Lickdale, Lebanon....	321	⊙ Loyalsock, Lycoming.... □ ⊙ Loyalton, Dauphin....	600 46	⊙ Maharg, Butler.....	37	⊙ May, Lancaster.....	200
⊙ Lickingville, Clarion....	145	⊙ Loyalville, Luzerne.... ⊙ Loysburg, Bedford....	70 308	⊙ Mahoning, Armstrong.... ⊙ Mahoning Furnace, Arms'g..	190 199	⊙ Maytown, Lancaster....	800
⊙ Lick Run Mills, Clearfield..	75	⊙ Loysville, Perry.....	300	□ ⊙ Mahoningtown, Lawr'e.. ⊙ Maiden Creek, Berks....	200 120	⊙ Meadow Gap, Huntingdon..	50
⊙ Light Street, Columbia... * ⊙ Ligonier, Westmore'd..	300 634	⊙ Lucisco, Westmoreland.. ⊙ Lucinda Furnace, Clar'n..	37 ×	⊙ Malvern, Chester..... □ ⊙ Manada Hill, Dauphin... □ ⊙ Manadaville, Dauphin..	75 ×	⊙ Meadville, Craw'd....	8,860
⊙ Lillie, Beaver.....	×	⊙ Lucon, Montgomery..... ⊙ Ludlow, McKean.....	60 115	⊙ Malta, Northumberland... □ ⊙ Malvern, Chester.....	40 250	* ⊙ Mechanicsburg, Cum'd 3,019 □ ⊙ Mechanicsburg, Indiana..	284
⊙ Lima, Delaware.....	175	⊙ Lull, Somerset.....	50	□ ⊙ Manadaville, Dauphin... ⊙ Manatawny, Berks.....	63 167	□ ⊙ Mechanicsburg, Butler... ⊙ Mechanics' Grove, Lanc'r..	125 60
⊙ Lime Hill, Bradford.....	25	⊙ Lumber City, Clearfield... ⊙ Lumberville, Bucks....	298 314	⊙ Manavoon, Chester..... ⊙ Manayunk, Phil'a.....	×	⊙ Mechanicsville, Bucks... ⊙ Meckville, Berks.....	75 125
⊙ Limekill, Berks.....	30	* ⊙ Lundy's Lane, Erie.... ⊙ Luthersburg, Clearfield... ⊙ Luther's Mills, Bradford..	500 460 100	⊙ Manchester, York..... ⊙ Mannheim, Lancaster....	430 1,666	* ⊙ Media, Delaware..... ⊙ Medix Run, Elk.....	1,919 25
⊙ Limeport, Lehigh.....	125	⊙ Lutzon, Mercer.....	×	⊙ Mann's Choice, Bedford.. ⊙ Mansville, Perry.....	344 40	⊙ Mechopany, Wyoming... ⊙ Meiserville, Snyder.....	1,329 ×
⊙ Limerick, Montgomery... ⊙ Limerick Station, Mont'y..	400 307	⊙ Lutzville, Bedford.....	×	⊙ Manoa, Delaware.....	210	□ ⊙ Meredith, Venango....	×
⊙ Lime Ridge, Columbia... ⊙ Lime Rock, Lancaster....	314 80	⊙ Luzerne, Luzerne.....	1,150	⊙ Manor Dale, West'd....	210	□ ⊙ Merion, Montgomery... □ ⊙ Merion Station, Chester..	210 100
⊙ Lime Stone, Clarion....	205	⊙ Lycippus, Westmoreland.. ⊙ Lydiadale Furnace, Hunt'n..	237 25	⊙ Manor Hill, Huntingdon... ⊙ Manor Station, West'd... □ ⊙ Manortown, Lancaster...	48 450 100	⊙ Merrittstown, Fayette... ⊙ Merral, Bradford.....	65 75
⊙ Limestoneville, Montour... ⊙ Lime Valley, Lancaster... ⊙ Lincoln, Lancaster....	160 ×	* ⊙ Lykens, Dauphin..... ⊙ Lyles, Lancaster.....	2,154 159	⊙ Mansfield, Tioga..... * ⊙ Mansfield Val., Alle'y... ⊙ Mantz, Schuylkill.....	1,611 3,000 ×	⊙ Mertztown, Berks..... ⊙ Merwin, Westmoreland... ⊙ Merwinsburg, Monroe....	399 ×
□ ⊙ Lincoln, Alleghany.... ⊙ Lincoln Falls, Sullivan... * ⊙ Lincoln University, Ch'r.	43 50 294	⊙ Lynn, Susquehanna.... ⊙ Lynnport, Lehigh.....	123 300	□ ⊙ Mansfield, Tioga..... ⊙ Mansfield Val., Alle'y... ⊙ Mapletown, Greene.....	40 1,611 50	⊙ Meshoppen, Wyoming... ⊙ Metal, Franklin.....	1,350 150
⊙ Lincolnville, Crawford... ⊙ Linden, Lycoming.....	207 136	⊙ Lynnville, Lehigh..... ⊙ Lyons, Crawford.....	140 25	⊙ Maple Hill, Lycoming... □ ⊙ Mapleton Depot, Hunt'n.. ⊙ Mapletown, Greene.....	×	* ⊙ Mexico, Juniata.....	298
⊙ Linden Hall, Centre..... ⊙ Lindy's Mills, Wash'n... ⊙ Lindsey, Jefferson.....	40 59 ×	⊙ Lyons Station, Berks.... ⊙ Lyon Valley, Lehigh... ⊙ McAlevy's Fort, Hunt'n... ⊙ McAlisterville, Juniata..	458 238 220 394	⊙ Marchand, Indiana..... ⊙ Mardin, Tioga.....	344 ×	⊙ Middaghs, Northampton... * ⊙ Middleburgh, Snyder... ⊙ Middlebury Cen., Tioga..	83 598 127
⊙ Line Lexington, Mont'y... ⊙ Line Mountain, North'd... □ ⊙ Line's Hollow, Crawford	500 60 80	⊙ McCandless, Butler.... ⊙ McCleary's, Beaver..... ⊙ McClelland Town, Fay'e.. □ ⊙ McClintock, Venango..	183 27 190 50	⊙ Maria, Bedford..... ⊙ Mariasville, Venango... * ⊙ Marietta, Lancaster... ⊙ Marion, Franklin.....	100 25 2,503 128	⊙ Middle Creek, Snyder... ⊙ Middle Lancaster, Butler.. ⊙ Middleport, Schuylkill... ⊙ Middlesex, Cumberland... ⊙ Middle Spring, Cumb'd... * ⊙ Middletown, Dauphin... □ ⊙ Middletown, Adams....	98 138 200 126 159 3,351 148
* ⊙ Linesville, Crawford... ⊙ Lingletown, Dauphin.... ⊙ Linnwood Station, Del'e... ⊙ Lionville, Chester.....	1,110 400 358 225	⊙ McClure, Snyder.....	94	⊙ Marionville, Forest....	140		



The characters used denote, \* Money and international money order office. O Express and telegraph office. □ Not a post-office. 1st, Town name. 2d, County name. In the following list, figures denote population of last census.

Table listing Pennsylvania towns and their populations. Columns include town names with symbols (square, circle, asterisk, cross) and population figures. Rows include towns like Middletown, Butler; Montooth, Alleghany; Murray, Clearfield; and many others, ending with Norwath, Chester.

The characters used denote, \* Money and international money order office. ○ Express and telegraph office. □ Not a post-office. 1st, Town name. 2d, County name. In the following list, figures denote population of last census.

Norwich, McKean.....	×	○ Paintersville, Mifflin.....	100	○ Pickering, Chester.....	180	Portersville, Butler.....	95
Nossville, Huntingdon.....	50	○ Pallis, Snyder.....	40	○ Picture Rocks, Lycoming.....	324	○ Port Kennedy, Mont'y.....	316
○ Nottingham, Chester.....	162	○ Palm, Montgomery.....	150	□ <i>Pickwick</i> , Clarion.....	45	* ○ Portland, Northampton.....	611
Numedia, Columbia.....	100	○ Palmyra, Lebanon.....	531	Pierce, Armstrong.....	321	○ Port Matilda, Centre.....	297
Oakburne, Chester.....	×	○ Pancoast, Jefferson.....	131	Pierceville, Wyoming.....	40	○ Port Perry, Alleghany.....	1,110
□ <i>Oakdale</i> , Delaware.....	281	○ Panic, Jefferson.....	40	○ Pigeon, Forest.....	35	○ Port Providence, Mont'y.....	94
○ Oakdale Station, Alle'y.....	507	○ Pansy, Jefferson.....	×	○ Pike Mills, Potter.....	175	○ Port Richmond, Phil'a.....	33
○ Oakford, Bucks.....	152	○ Panther Rock, Forest.....	×	○ Pikes Creek, Luzerne.....	50	□ <i>Port Royal</i> , Westm'd.....	33
Oak Forest, Greene.....	75	○ Paoli, Chester.....	75	Pikesville, Berks.....	150	○ Port Royal, Juniata.....	811
□ <i>Oak Grove Furnace</i> , Westmoreland.....	50	○ Paradise, Lancaster.....	304	Pillow, Dauphin.....	450	○ Port Trevorton, Snyder.....	100
□ <i>Oak Hill</i> , Lancaster.....	212	○ Paradise Furnace, Hunt'n.....	25	Pindleton, Cambria.....	25	○ Potter Brook, Tioga.....	75
○ <i>Oak Hill</i> , Alleghany.....	45	○ Paradise Valley, Monroe.....	90	Pine Bank, Greene.....	60	○ Potter's Mills, Centre.....	325
Oakland, Armstrong.....	100	○ Pardo, Mercer.....	300	Pinedale, Schuylkill.....	50	Potterville, Bradford.....	120
Oakland Cross Roads, Westmoreland.....	40	○ Paris, Washington.....	125	Pine Plats, Indiana.....	115	○ Pott's Grove, Northumb'd.....	174
Oakland Mills, Juniata.....	154	○ Parkdale, Butler.....	×	○ Pine Glen, Centre.....	198	* ○ Pottstown, Montgomery.....	5,305
○ Oak Lane, Philadelphia.....	×	○ Parke, York.....	75	○ Pine Grove Furnace, Sch'l.....	957	* ○ Pottsville, Schuylkill.....	13,253
○ Oakley, Susquehanna.....	37	* Parker's Glen, Pike.....	×	○ Pine Grove, Cumberland.....	300	○ Powel, Bradford.....	100
○ Oaks, Montgomery.....	114	* Parker's Landing, Arms'g.....	3,524	□ <i>Pine Grove</i> , Mercer.....	985	○ <i>Powellton</i> , Centre.....	150
○ Oakville, Cumberland.....	200	□ <i>Parker Junction</i> , Clar'n.....	75	Pine Grove Mills, Centre.....	300	○ Powl's Valley, Dauphin.....	225
○ Obelisk, Montgomery.....	25	○ Parkersville, Chester.....	140	Pine Hill, Somerset.....	25	○ Prattville, Bradford.....	50
○ Oberlin, Dauphin.....	250	* ○ Parkesburg, Chester.....	1,522	○ Pine Iron Works, Berks.....	159	○ Prentiss Vale, McKean.....	136
Octoraro, Lancaster.....	95	○ Park's Creek, Bradford.....	45	○ Pine Station, Clinton.....	93	○ Prescott, Lebanon.....	87
Odell, Washington.....	40	○ Park Place, Schuylkill.....	×	○ Pine Summit, Columbia.....	40	○ President, Venango.....	150
○ Odin, Potter.....	×	○ Parkside, Monroe.....	90	Pineville, Bucks.....	142	Preston, Wayne.....	100
○ Ogdensburgh, Tioga.....	150	○ Parkwood, Indiana.....	40	○ Piney Creek, Bedford.....	75	Pricetown, Berks.....	210
○ Ogle, Butler.....	58	○ Parnassus, Westm'd.....	520	Piney, Clarion.....	27	□ <i>Primrose</i> , Washington.....	50
○ Ohogtz, Montgomery.....	×	○ Parryville, Carbon.....	208	○ Pioneer, Venango.....	40	○ Prince, Carbon.....	185
○ Oilville, Beaver.....	150	* ○ Parsons, Luzerne.....	400	○ Pipers Run, Bedford.....	50	Princeton, Lawrence.....	50
* ○ Oil City Venango.....	10,017	○ Patchinsville, Clearfield.....	52	Pipersville, Bucks.....	157	Progress, Dauphin.....	144
□ <i>Oil Creek</i> , Crawford.....	×	○ Patterson, Juniata.....	763	Pithole, Venango.....	21	○ Prompton, Wayne.....	100
Old Concord, Washing'n.....	35	○ Patterson's Mills, Wash'n.....	35	○ Pitman, Schuylkill.....	208	Prospect, Butler.....	362
Old Forge, Lackawanna.....	200	○ Patton Station, Jefferson.....	×	* ○ Pittsburgh, Alle'g'y.....	156,381	Prospectville, Montgomery.....	102
Old Frame, Fayette.....	25	○ Patten, Bedford.....	308	○ Pittsfield, Warren.....	300	Prosperity, Washington.....	150
Old Line, Lancaster.....	100	○ Paulton, Westmoreland.....	70	* ○ Pittston, Luzerne.....	8,789	Providence Square, Mont'y.....	94
○ Oleopolis, Venango.....	100	○ Paupac, Pike.....	75	○ Pittsville, Venango.....	35	Pugh, Somerset.....	15
Oley, Berks.....	600	○ Pavia, Bedford.....	45	○ Pittsville, Philadelphia.....	×	○ Pughtown, Chester.....	100
○ Oliphant Furnace, Fay'e.....	75	○ Pawling, Chester.....	35	○ Plainfield, Cumberland.....	300	○ Pulaski, Lawrence.....	281
○ Oliveburgh, Jefferson.....	140	○ Paxinos, Northumberland.....	125	* ○ Plains, Luzerne.....	325	* ○ Punxsutawney, Jeff'n.....	1,674
○ Oliver's Mills, Luzerne.....	50	○ Paxton, Dauphin.....	60	○ Plainsville, Luzerne.....	206	Purcell, Bedford.....	40
○ Olivet, Armstrong.....	73	○ Paxtonville, Snyder.....	75	○ Plain Grove, Lawrence.....	150	○ Purchase Line, Indiana.....	100
○ Olivia, Blair.....	29	○ Peach Bottom, York.....	100	○ Plainview, Adams.....	35	○ Putneyville, Armstrong.....	175
○ Olmville, Tioga.....	×	○ Peachville, Butler.....	×	○ Plank Road, York.....	49	* ○ Quakertown, Bucks.....	1,769
○ Olney, Philadelphia.....	×	○ Peale, Clearfield.....	×	○ Platea, Erie.....	×	○ Quarryville, Lancaster.....	625
○ Olyphant, Lackawanna.....	2,094	○ Pearl, Venango.....	40	○ Platt, Cambria.....	×	○ Queen, Bedford.....	×
○ Onberg, Indiana.....	90	○ Peckville, Lackawanna.....	200	○ Pleasant, Mercer.....	25	□ <i>Queenstown</i> , Armstrong.....	100
○ Ono, Lebanon.....	120	○ Peely, Luzerne.....	150	○ Pleasant Corners, Carbon.....	75	○ Quemahoning, Somerset.....	75
○ Opher, Franklin.....	45	○ Pen Argyll, Northampton.....	400	○ Pleasant Gap, Centre.....	285	○ Quincy, Franklin.....	331
○ Oppelsville, Juniata.....	25	○ Penco, Montgomery.....	150	○ Pleasant Grove, Lancaster.....	175	○ Racoon, Washington.....	30
Option, Alleghany.....	×	○ Penfield, Clearfield.....	325	○ Pleasant Hill, Franklin.....	100	○ Radnor, Delaware.....	200
Orange, Luzerne.....	100	○ Penlyn, Montgomery.....	130	○ Pleasant Hill, Lawrence.....	25	○ Rail Road, York.....	200
Orangeville, Columbia.....	403	○ Pen Mar, Franklin.....	30	○ Pleasant Mount, Wayne.....	354	Rainsburg, Bedford.....	280
○ Orbisonia, Huntingdon.....	766	○ Penn, Lancaster.....	250	○ Pleasant Ridge, Fulton.....	30	○ Raker, Northumberland.....	75
Ord, Indiana.....	×	○ Penn Hall, Centre.....	180	○ Pleasant Run, Mont'g'y.....	208	○ Ralston, Lycoming.....	129
○ Orebed, Potter.....	×	○ Penn Line, Crawford.....	75	○ Pleasant Unity, Westm'd.....	350	○ Ramey, Clearfield.....	220
○ Orefield, Lehigh.....	200	○ Penn Run, Indiana.....	250	○ Pleasant Valley, Bucks.....	161	○ Ramsey's, Alleghany.....	×
○ Oregon, Lancaster.....	250	○ Pennington, Mont'g'y.....	500	□ <i>Pleasant Valley</i> , Luz'e.....	1,914	○ Randolph, Crawford.....	30
○ Oregon Hill, Lycoming.....	20	○ Penn's Creek, Snyder.....	×	□ <i>Pleasant Valley</i> , Wash'n.....	125	○ Ransom, Lackawanna.....	50
○ Ore Hill, Blair.....	140	○ Penn's Park, Bucks.....	150	○ Pleasant View, Juniata.....	100	○ Rassell, Elk.....	50
□ <i>Ore Valley</i> , York.....	30	○ Penn's Station, West'd.....	150	* ○ Pleasantville, Venango.....	885	○ Rathburn, Elk.....	35
○ Oriental, Juniata.....	112	○ Pennsville, Fayette.....	266	○ Plum, Venango.....	46	○ Rathmol, Jefferson.....	×
○ Oriole, Lycoming.....	50	□ <i>Pennsville</i> , Lycoming.....	100	○ Plumer, Venango.....	110	○ Raughton, Clinton.....	75
○ Orstown, Franklin.....	203	○ Pennsylvania Furnace, Huntingdon.....	150	○ Plum Run, Fulton.....	100	○ Raughts, Elk.....	29
Orwell, Bradford.....	157	○ Penn Valley, Bucks.....	25	○ Plumsteadville, Bucks.....	300	○ Raven Creek, Columbia.....	20
○ Orwigsburg, Schuylkill.....	792	□ <i>Pennville</i> , Clearfield.....	154	○ Plumville, Indiana.....	292	○ Raven Run, Schuylkill.....	250
Orwin, Schuylkill.....	×	○ Pensyl, Columbia.....	67	○ Plunkett, Sullivan.....	150	○ Ravine, Schuylkill.....	×
○ Osborn, Mercer.....	×	○ Pentecost, Susquehanna.....	50	* ○ Plymouth, Luzerne.....	6,085	○ Rawlinsville, Lancaster.....	173
○ Oscar, Armstrong.....	20	○ Pequea, Lancaster.....	195	○ Plymouth Meeting, Mont'y.....	700	○ Raymilton, Venango.....	112
○ Osceola, Tioga.....	676	□ <i>Perdir</i> , Perry.....	35	○ Pocahontas, Somerset.....	100	○ Raymonds, Potter.....	30
○ Osceola Mills, Clearfield.....	1,253	○ Perkasio, Bucks.....	301	○ Pocono, Monroe.....	408	○ Ray's Hill, Bedford.....	80
□ <i>Osceola Station</i> , Alle'y.....	50	○ Perkiomenville, Mont'y.....	225	○ Pocopson, Chester.....	25	* ○ Reading, Berks.....	43,280
○ Ostend, Clearfield.....	90	○ Perrine, Mercer.....	30	○ Poe, Beaver.....	30	○ Reamstown, Lancaster.....	333
○ Osterburg, Bedford.....	100	○ Perry, Forest.....	100	○ Poe Mills, Centre.....	×	○ Rebersburg, Centre.....	297
○ Osterhout, Wyoming.....	73	○ Perryopolis, Fayette.....	231	○ Point, Bedford.....	30	○ Rebeck's, Northumberland.....	173
○ Oswayo, Potter.....	321	○ Perryopolis, Alleghany.....	140	○ Point Marion, Fayette.....	200	○ Redbank Furnace, Clarion.....	96
○ Otter Creek, Mercer.....	×	○ Peru Mills, Juniata.....	90	○ Point Pleasant, Bucks.....	300	○ Redcliff, Forest.....	×
Ottsville, Bucks.....	210	* ○ Petersburg, Huntingdon.....	381	○ Polk, Venango.....	×	○ Red Hill, Montgomery.....	179
○ Outlet, Luzerne.....	25	○ Peters Creek, Lancaster.....	205	○ Pollock, Clarion.....	×	○ Redington, Northampton.....	254
○ Overbrook, Montgom'y.....	50	○ Petersville, Northampton.....	250	○ Pomeroy, Chester.....	100	○ Red Land, Adams.....	100
○ Overton, Bradford.....	118	○ Petroleum Centre, Ven'o.....	125	□ <i>Pond Eddy Station</i> , Pike.....	×	○ Red Lion, York.....	240
○ Owensdale, Fayette.....	50	* ○ Petrolia, Butler.....	1,186	○ Ponehill, Venango.....	×	○ Redman Mills, Alleghany.....	50
* ○ Oxford, Chester.....	1,502	○ Pettis, Crawford.....	25	○ Poplar Run, Blair.....	75	○ Red Rock, Luzerne.....	40
○ Oxford Church, Phil'a.....	×	○ Pfouts Valley, Perry.....	100	○ Portage, Cambria.....	274	○ Red Run, Lancaster.....	148
○ Oxford Valley, Bucks.....	250	* ○ Philadelphia, Phil'a.....	846,984	○ Portage Creek, McKean.....	100	○ Redstone, Fayette.....	39
○ Oyster, Jefferson.....	×	○ Philipsburgh, Centre.....	1,779	○ Port Alleghany, McKean.....	913	○ Reed, Dauphin.....	25
□ <i>Packer</i> , Jefferson.....	37	* ○ <i>Philipsburg</i> , Beaver.....	500	○ Port Blanchard, Luzerne.....	127	○ Reeders, Monroe.....	×
○ Packerton, Carbon.....	100	○ Philipston, Clarion.....	100	○ Port Carbon, Schuylkill.....	2,251	○ Reed's Gap, Juniata.....	100
○ Page, Huntingdon.....	25	○ Phillipsville, Erie.....	25	○ Port Clinton, Schuylkill.....	150	○ Renfrew, Butler.....	75
○ Painter Run, Tioga.....	65	○ Philston, Somerset.....	47	Porter, Jefferson.....	45	○ Reedsville, Mifflin.....	307
□ <i>Painter</i> , Westmoreland.....	40	○ Phoenix, Armstrong.....	118	○ Porterfield, Venango.....	35	○ Reeves, Lawrence.....	23
		* ○ Phoenixville, Chester.....	6,681	○ Porter's Lake, Pike.....	15	○ Refton, Lancaster.....	150
				○ Porter's Siding, York.....	50	○ Register, Luzerne.....	100

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Table listing Pennsylvania towns and their populations. Columns include town names (e.g., Rehrersburgh, Berks; Rosston, Armstrong) and their corresponding population figures (e.g., 409; 109). Symbols like O, \*, and □ indicate specific office types.

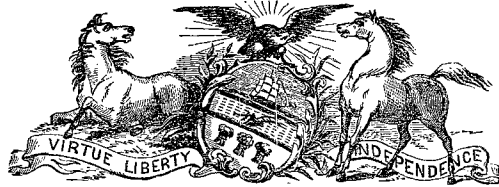


The characters used denote, \* Money and international money order office. O Express and telegraph office. □ Not a post-office. 1st, Town name. 2d, County name. In the following list, figures denote population of last census.

Table listing Pennsylvania towns and counties with population figures. Includes entries such as Upland, Delaware (1,000), Warrington, York (40), and Willistown, Chester (75). The table is organized in three columns.

# THE CITY OF HARRISBURG.

ITS COMMERCIAL IMPORTANCE AND MERCANTILE STANDING, 1717 TO THE PRESENT TIME.



THE city of Harrisburg, capital of the State of Pennsylvania and judicial seat of Dauphin County, is beautifully situated on the east bank of the Susquehanna River, 105 miles distant from Philadelphia, 248 from Pittsburgh, and 196 from New York City. It takes its name from the first actual settler upon the soil whereon the present city now stands. It was in 1717 that John Harris took up his abode here, though a hundred years prior to that date a member of the famous John Smith band seems to have penetrated into this region. Harris was the first real settler, however, who came to stay, built his log cabin, tilled the soil, traded with the Indians, and for forty years enjoyed his squatter sovereignty and improved its advantages to the utmost. On his death, his son John inherited his patrimony, took up and continued the thread of his father's labors and enterprise, and gave the name to the fair city that is now the political centre of the State, and the busy seat of so many prosperous industries. It was in 1748 that the senior Harris died. During the French and Indian War the place was known as Harris Ferry, and was by far the most important point in this section of country on the great highway between the North and the South, the East and the West. Scotch-Irish and Welsh were the earliest to settle hereabouts, and it is characteristic of the keen love of liberty by which they were inspired that they were the first to be aroused by the Revolution, and from among them the first company of soldiers west of the Hudson was formed and marched hence to the relief of the beleaguered town of Boston in 1775. As the war went on, its men were always found at the front, and during the whiskey insurrection of 1794, the War of 1812, the Mexican War, and the War of Secession, the people of this locality were earnestly active and conspicuous for their valor. Dauphin County was created from a portion of Lancaster, on March 4, 1785, and Harrisburg made the seat of justice. It was constituted a borough April 13, 1791, made the State capital in March, 1812, and incorporated a city in the month of October, 1860. In December of that year the first sessions of the Assembly were held in the court-house, and were continued there until the completion of the Capitol. Harrisburg did not, however, begin to assume the commercial importance that now attaches to it until the construction of the Pennsylvania Railroad through it to the West. Directly upon this, capital and capitalists began to seek this locality, its advantages as a profitable point for investment and mercantile and manufacturing ventures having become known and appreciated. Its real progress dates from that event. Topographically considered, the location of the city of Harrisburg is exceedingly interesting. Located in the centre of an extensive area of surpassing natural advantages in respect of manufactures, these have been supplemented by transportation facilities that are unexcelled. The Kittatinny limestone belt begins at the Hudson, just north of West Point, Newburgh being built upon its escarpment on the west bank of that river. The general trend of this wonderful belt is southwesterly, is from ten to thirty miles in width, and almost unbroken from the North River to the Mississippi. It belongs to the earlier species of rock called Matinal, Aurora, etc., by geologists, signifying the morning. It comprises all the essentially valuable qualities of limestone, notably that of conferring richness upon the adjacent soil, strength and durability as building material, the chemical quality of a flux in the iron-furnace, etc. The climate along this belt is proverbially delightful, and the entire stretch of country one of the most beautiful in many essential regards on the continent. Its agricul-

tural possibilities are rich and stupendous; and these may be easily apprehended from the fact that the Lehigh region of this State, and the Lebanon, Cumberland, and Virginia valleys belong to this wonderful Kittatinny Valley. Flanked on the south by the range of hills cut by the Hudson, at West Point, and gapped on the Delaware below Easton, on the Schuylkill below Reading, on the Susquehanna above Columbia, on the Potomac at Harper's Ferry, on the James at Balcony Falls, on the Roanoke at Hawk's Nest, on the Yadkin at the Narrows, this range of hills contains by far the largest proportion of iron ore to be found in this country, and there is scarcely a mile of it from Connecticut to Tennessee where iron is not indigenous. The northern boundary of this great valley is the first spur of the Allegheny range, wherein coal is as abundant as iron in the other—a wall of iron on the one hand and one of coal on the other, erected upon a prodigious substructure of limestone, the soil prolific, the climate combining all the elements of beauty and health. This hill of limestone, covered with this rich soil, is crossed by no mountains, only by such elevations as form the collateral water-sheds of the streams that traverse it in a transverse direction. Its eastern terminus is the seaboard near New York; it follows a central line drawn diagonally through the whole territory south of the lakes and east of the Mississippi; and along this line extends the greatest rail artery in the world.

The city of Harrisburg is in the heart of the Kittatinny Valley. It is traversed by the main line of the Pennsylvania, the Harrisburg and Potomac, and the Baltimore Division of the Northern Central railroads and the Pennsylvania Canal; it is the western terminus of the Lebanon Valley Division and the Schuylkill and Susquehanna Branch of the Philadelphia and Reading, the southern of the Susquehanna Division of the Northern Central, and the northern of the Cumberland Valley. These connect it with every point in the United States. With immense quantities of iron ore within a few miles, coal close at hand, and brownstone and granite for building purposes, sand and quartz for flint- and plate-glass making, limestone inexhaustible, agricultural resources all around it that are unsurpassed, charming scenery and a salubrious climate, there exists every possible reason why capital and capitalists, trade, commerce, and manufacturing, should set strongly in the direction of Harrisburg.

The educational standard of Harrisburg people is high and the system of public-school instruction in vogue is complete and thorough. Two high-schools and nearly a hundred intermediate, grammar, and primary schools are supplemented by the Woodward Seminary, Seiler's Academy, the Catholic Convent, and the Pennsylvania Business College. Almost half a hundred religious organizations with their many collateral associations for moral, intellectual, and material benefit are in active operation, many of the church edifices being substantial and modern examples of fine architecture. The daily press is excellently well represented by the *Patriot*, *Telegraph*, and *Independent*, the two former issuing also weekly editions; the *Telegram*, *Dauphin County Journal*, *Staats-Zeitung*, and *Saturday Night* are weeklies.

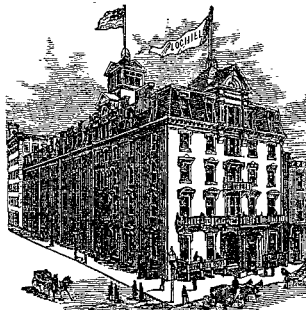
The charitable institutions of the city are various and well systemized, and there is no city in the Union whose afflicted and suffering classes are more tenderly or carefully treated. The Home for the Friendless is a large four-story brick structure in the northern part of the city, in addition to which are the Industrial Home and the City Hospital, equally efficient and beneficial under municipal management. The

Young Men's Christian Association is one of the necessary institutions of the city, was one of the first formed in the country, and its building, at the corner of Second and Locust Streets, is handsome and convenient, with a fine library, reading, lecture, and reception rooms. Located in the heart of the town, surrounded by a beautiful park of ten acres, is the Capitol of the State of Pennsylvania. A plain, substantial structure of brick, it is in keeping with that old spirit of simplicity characteristic of the Keystone State, and was erected some sixty-seven years ago at a cost of about \$200,000. The State Library comprises many exceedingly valuable works, and its law department is said to be the only one in the Union that contains full sets of all the law reports of the various States. Though not one of the largest or costliest capitals in the country, it is well worth visiting on account of the very many objects of historic interest it contains, and its library is very much frequented by our citizens. Adjacent to the Capitol are the various departmental buildings. The park is laid out in a beautiful and tasteful manner, the white marble monument erected to commemorate the gallant conduct of Pennsylvania heroes in the Mexican War being one of its chief attractions. Among other public buildings are the Executive Mansion on Front Street, north of Pine; the State Lunatic Asylum, the first erected by the Commonwealth; the Grand Opera House, one of the best arranged for lectures, dramatic and similar entertainments in the State; the Jail, and the new United States Court-house and Post-office.

The hotels are the United States, Lochiel, Jones House, and Bolton House; they are spacious, provided with every modern improvement, and are exceptionally hospitable and well kept. Four national and two private banks furnish ample financial accommodations, with an aggregate capital of \$850,000 and a surplus of nearly half that amount. They are all responsible and ably managed and rank high among the monetary institutions of the nation.

The principal business thoroughfares—Market Street, Market Square, Second and Third Streets—are lined with solid structures, every way

**Lochiel House, Geo. W. Hunter, Proprietor.**—Perhaps no feature of progress in this country furnishes a better criterion of the general business activity prevailing in any community than the hotel accommodations there existing. In this respect Harrisburg keeps pace with progress, as becomes a great transportation and industrial centre and the State Capital, the number and character of her leading hotels being equal to those of the leading cities. Among the best known and most popular hosteleries in the city is the Lochiel House, of which Mr. Geo. W. Hunter is the genial and enterprising proprietor. In everything that goes to make a first-class hotel the "Lochiel" stands par excellence in these quarters.



The cuisine is everything that could be desired, the attendance is excellent, and the general accommodations, management, etc., all as the large and discriminating patronage this deservedly prosperous house enjoys amply attest. The business was remodeled in 1865 by Harry Thomas, who purchased it. He was succeeded in the same year by J. F. McClellan, who, in 1868, was succeeded by Mr. Hunter, the present proprietor and owner, who changed the name at the suggestion of Gen. Cameron from the "Herr House" to the more euphonious name Lochiel House, it having been known under the former name ever since its inception, and twenty years prior to coming under control of Mr. Hunter. On assuming management Mr. Hunter effected many improvements in the house, adding a top story in 1880, and fitting

it up with all modern appliances and equipments, hydraulic elevator, sanitary arrangements, ventilating, etc., and renovated and refurnished the entire building from cellar to garret, making it in all respects one of the best equipped, most secure, and most desirable public resorts in this section of the country. It is the only hotel in the city having an elevator, also having fire escapes in every room, in addition to those on the outside as provided by law. The Lochiel possesses accommodations for 250 guests, and owing to the high reputation it has always maintained, its capacity is fully tested to meet the requirements of the extensive and substantial patronage it constantly receives. Mr. Hunter, who is the ideal Boniface—pleasing, attentive, and genial—is a native of England, and passed a great part of his life in Canada before settling in this city, in 1865. He is a gentleman of sterling integrity and of unquestionable energy and business ability, and is admirably adapted to successfully conduct an enterprise such as this deservedly prosperous hostelry, as the positive and permanent success he has achieved abundantly attests. Mr. Wilson S. Cornman has been chief clerk of this house since 1866. He is a genial, courteous gentleman, and is a worthy assistant to Mr. Hunter in the conduct of the house, and an able substitute during Mr. Hunter's absence.

**The Pennsylvania Folding Iron and Steel Gate and Guard Co., M. E. Hershey, Manager; J. D. Patterson, Agent; Office, No. 319 Market Street.**—A review of the manufacturing industries of Harrisburg reveals the existence of many noteworthy concerns engaged in the production of iron and steel work, some of which deserve more than ordinary notice in these pages. Among those meriting special mention should be named the Pennsylvania Folding Iron and Steel Gate and Guard Co., of which M. E. Hershey is the capable and successful manager, and Messrs. J. D. Patterson and D. Longnecker the enterprising and popular agents, with office at 319 Market Street. The officers of the company, which is duly incorporated, are: Wm. J. Calder, president; W. T. Hildrup, Jr., vice-president; G. M. McCauley, treasurer; D. Fleming, Jr., secretary. They manufacture iron and steel gates and guards, making a specialty of the well-known and

metropolitan in their appearance and contents; while along Front Street, overlooking the Susquehanna, dotted with its islands of emerald, are to be seen many of the most elegant private residences in the country; Second and Third Streets and several of the cross streets are also noticeable for some fine residences. At the intersection of Front and Third Streets, stands the Soldier's Monument, a lofty stone monolith upon whose four faces are chronicled the names of the battles participated by the gallant sons of the State during the War of Secession.

Harrisburg is a beautiful and healthy city. Its municipal affairs are wisely administered; its people are intelligent, hospitable, and public-spirited. The fire department of the city is purely a volunteer one, but for promptness and efficiency it has no superior and has always been found equal to every emergency that has arisen. The fire-alarm telegraph reaches to every section of the city, and is a valuable feature of the service. Gas and electricity furnish abundant light; a complete street-railway system is in successful operation, the water is pure and the supply ample; the city is well policed, and its drainage and sewerage system is perfect.

There are but very few places in the State so excellently well located for manufacturing purposes as the city of Harrisburg, or whose means for rapid and cheap transportation are so great. Principal among the manufacturing industries in active and successful operations here are those for agricultural implements, boilers, boiler-plate, bar, rail, and pig iron; machinery, engines and cars; ale, beer and whiskey; sewer-pipe, brick, nails and paint; cotton and knit goods; sash, doors and blinds; leather, millstones, files, organs, etc.

Taking it all in all, Harrisburg offers many and exceptional advantages to the capitalist and the manufacturer—advantages whose skin only has been punctured and which await a manifold greater development than yet appears.

Various important business and manufacturing enterprises are here conducted, of which the following are the leading exponents in their special branches:

popular Bostwick Patent Folding Gate—the business of manufacturing being carried on at the foundry and machine depot of the Harrisburg Car Mfg. Co.'s works. The "Bostwick Patent Folding Gate" makes an excellent day-door for bank vaults; guard for all doors and windows; entrance to driveway gates; theatre and opera entrance gates; bank or office gates; safety gate for baggage or sleeping cars; guard for express and business wagons, etc. These gates are made of specially rolled refined channel iron, with brass trucks and washers; but for particularly fine work they can be made of solid brass, bronze, or steel, and can be nickel-plated or electro-bronzed, making artistic and ornamental gates. A gate ten feet in width can be folded in the space of ten inches, and switched aside out of the way, and may be operated as easily as an ordinary swinging door. This is the only article which forms a perfect and secure guard when required, and that can be folded entirely out of sight when not in use. When buildings are erected with the design of using this device, the window or door frames should be provided with a small recess to receive the gate or guard. The "Bostwick" gates are much better for store-fronts and entrances to buildings than the ordinary wire gates, as the "Bostwick" folds compactly at the side of the doorway without obstructing the passage, and does not require to be removed and replaced as the wire gates do. The case with which the gate can be operated, and the extra length which it can be made, makes it specially desirable for the purpose of ferry gates, being perfectly rigid and secure. In applying this device to baggage cars, the same track which accommodates the present door will answer for the folding gate. Prices vary according to the character of the work required. All inquiries addressed to the Pennsylvania Folding Gate and Guard Co., 319 Market Street, will receive prompt attention, or the company will send a representative to any reasonable distance to consummate contracts. This company is the manufacturer of the outside permanent fire escapes, as required and provided for by the act of General Assembly, as approved by the Governor, June 3, 1885, and now a law. They manufacture and erect in place, complete, the same upon short notice, and at reasonable prices.

**C. A. Boas, Agent for Globe Spectacles, Dealers in Watches, Jewelry, and Silverware, No. 7 Market Square.**—When one recalls the condition of the jewelry trade in the United States twenty or thirty years ago, its comparatively insignificant proportions, when nearly all the finer grades used were imported, and compare it with the business to-day, we are led to marvel at the progress made in this interesting and useful line. In this connection special mention should be made of the well-known and deservedly popular establishment of the late Mr. C. A. Boas, now managed and conducted by Mr. C. Ross Boas, dealer in watches, jewelry and silverware, No. 7 Market Square. No concern in the business in Harrisburg has been more fortunate in establishing and maintaining a higher reputation for the excellence of the goods handled, and few enjoy a larger measure of popular favor well deserved. Mr. C. A. Boas founded the business in 1858, and from its inception to the time of his death in December, 1885, conducted it with uniform success, the trade now being at once large and prosperous, the annual sales reaching very substantial figures. The premises occupied comprise a three story 22x45 brick building, and a heavy and elegant stock of watches, diamonds, jewelry, clocks, silverware, and everything that is to be found, in a leading establishment of the kind is carried. This house is also agent for the well and favorably known "Globe Spectacles." All kinds of repairing is done in the most prompt and excellent manner. After the death of Mr. Boas, as noted, Mr. C. Ross Boas, son of the founder, succeeded to the management as representative of the Boas Estate, he having been for many years previous associated with his father in the business. The same high principle which all along characterized the establishment is still maintained, and the business remains a credit to the memory of its founder and the industries of our city.

**M. C. Detweiler, Wholesale Dealer in Foreign and Domestic Liquors, No. 427 Market Street.**—There are few branches of trade in which a larger amount of capital is invested than in the liquor business, which has grown to be one of the most important and influential commercial interests in the United States. An old established and thoroughly reliable house in this trade in Harrisburg is that of M. C. Detweiler. This business was established in 1868 by the late Henry Detweiler. Upon his death, in 1873, his widow, Mrs. M. C. Detweiler, assumed control of the business, which is now carried on under the management of her son Mr. William H. Detweiler. This establishment occupies a handsome and commodious three-story brick building with a frontage of 30 feet on Market Street, and running back 98 feet. Here is kept in stock a large and complete assortment of wines, brandies, cordials, and other liquors imported specially for this house, together with a full line of old Pennsylvania and Maryland pure rye whiskeys, of the finest brands, and of undoubted reliability. All the imported goods are purchased direct from the most celebrated producers, and none but the very best brands are kept in stock. The same remark holds good with regard to the domestic liquors, the mere fact of being purchased from this house being a sufficient guarantee of the quality of whiskey. This establishment has developed a very large wholesale trade, and its goods are shipped to every part of the United States. Mr. W. H. Detweiler, under whose careful management the business has assumed its present large proportions, is a skillful and enterprising business man, who is justly held in high esteem by the whole community owing to his sterling integrity and his uniformly honorable method of dealing.

**Hench & Stuart, Importers and Jobbers in Notions, Hosiery, and White Goods, Nos. 24 and 26 South Second Street.**—Very rarely is it recorded where energy and enterprise fail of producing successful results in any of the multifarious branches of trade. Indeed, it can be set down almost as an axiom that success springs from the combined application of these elements certainly as the stem proceeds from the root. As an instance of what these qualities, when intelligently directed, can accomplish for men engaged in business pursuits, it is worth while to

note the career of the well and favorably known firm of Hench & Stuart, importers and jobbers in notions, hosiery, and white goods, whose well-ordered and capacious establishment is located at Nos. 24 and 26 South Second Street. Starting in business in Carlisle in 1855, and devoting close attention to the wants of the trade, by untiring energy they steadily built up a very substantial patronage, which, by the sound judgment displayed in the management of the concern, rapidly extended so that the business practically outgrew the environment of Carlisle; and the firm, with characteristic enterprise, in order to find a wider sphere of activity, established themselves in this city, opening at No. 224 Market Street. The wisdom of their course was soon attested by the flourishing trade they built up here, the business increasing to such proportions that they subsequently found it necessary to obtain larger facilities, and moved into the commodious quarters now occupied, which comprise two three-story brick buildings 35x115 feet in dimensions. They carry an exceedingly fine stock, embracing a full and fine line of notions, white goods, small wares, etc., making a specialty of imported and domestic hosiery, of which they keep on hand an excellent stock. The trade, which extends all over Central Pennsylvania, is entirely commensurate with the capacity of this admirably conducted house and the high standing it has always maintained, the annual transactions amounting to the handsome sum of over \$100,000. The firm up to 1872 was composed of Nicholas I. Hench and Wm. P. Stuart, the death of the latter occurring at that period. The business was continued by Mr. N. I. Hench and estate of W. P. Stuart under the old firm name until 1885, when Mr. W. C. Stuart was admitted into the firm, having purchased an interest of the Stuart estate. Messrs. Hench & Stuart, who are natives of Perry and Cumberland counties respectively, are gentlemen of the highest integrity, of ability and foresight, and are in the best sense admirable representatives of the successful American business man. Messrs. Hench & Stuart are the sole agents in Harrisburg for Central Pennsylvania, of the celebrated Rising Sun Stove Polish.

**Luther R. Kelker, Wholesale and Retail Dealer in Builders', Saddlery, and Coach Hardware, etc., No. 6½ Market Street.**—Eighty years of continuous and uninterrupted success is the record that marks the career of the well-known and popular house of Luther R. Kelker, wholesale and retail dealer in builders', saddlery, and coach hardware, whose admirably conducted establishment is located at No. 6½ Market Street. Founded originally in 1805 by the firm of Frederick Kelker & Co., the business passed into the sole control of Mr. Kelker in 1811, he conducting it up to 1842, when he was succeeded by the firm of Rudolph F. Kelker & Co., they in turn being succeeded in 1846 by Kelker & Brothers. In 1851 the business passed into the hands of Kelker & Brothers, who, in 1878, gave way to the firm of Kelker Brothers, who carried it on up to 1883, when they were succeeded by the present proprietor, Luther R. Kelker, who has since continued it with unequivocal success. The trade of this well known and reliable concern is exceedingly heavy, and extends throughout all the cities and towns of Central Pennsylvania—the excellence of the goods handled and the upright and honorable dealing which from the first has characterized the transactions and business relations of this time-honored establishment being the chief elements contributing to success. The premises occupied are ample and commodious, comprising a store-room and cellar of 22x157 feet. A choice and well selected stock is carried, embracing a complete and finely selected line of builders', saddlery, and coach hardware, cutlery, farmers' and mechanics' tools, iron, steel, Chesapeake nails, paints, oils, glass, varnishes, etc. Mr. Kelker is the agent of the New York Enamel Paint Co.'s ready mixed paints. These paints are made from pure white lead and oxide of zinc, finely ground in pure linseed oil. The pigments used in making the colors are the very best that can be obtained. Among the advantages which we claim for the New York Enamel Paint, and which experience has demonstrated, are the following, viz.: It is ready mixed for use and needs no

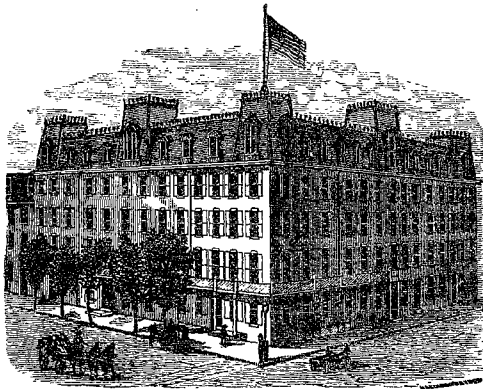
thinning. It does not shrink, evaporate, or lose its oil, the ingredients being held in chemical cohesion by our process for compounding. It is easily applied, is spread with little labor, has a good body, covers well, and dries with a hard, elastic and beautiful enameled surface, with the appearance of having been varnished, although no varnish enters into its composition. It is very durable, is less affected than any other paint by the atmosphere or rain, and it does not fade, chalk, or peel off, but remains firm, fresh, and brilliant for years. It is the very best paint for painting wood, plaster, tin, iron, or any other surface. Mr. Kelker, who is a native of Dauphin County, this State, is a gentleman of excellent business ability, of foresight, and enterprise, and fully sustains the old time reputation and high standing the house has from its inception maintained in the trade.

**C. O. Zimmerman & Son, Manufacturers of Press, Red, Paving, Arch, and Salmon Bricks: Office, No. 30½ South Second Street; Yards, directly opposite Pennsylvania R. R. Round Houses.**—The marvellous growth and development of the building interests in the United States within the past twenty-five or thirty years has, in the nature of things, created a corresponding demand for brick. As in all other products entering largely into use, brick runs through the various degrees of quality from bad to good. As in other things, too, it is a case of the "survival of the fittest," and only a superior article ultimately retains hold on public favor. The best known and leading firm engaged in brickmaking in or around Harrisburg is that of C. O. Zimmerman & Son, whose office is located at No. 30½ South Second Street. The products of this prosperous and ably conducted concern maintain a uniformly high standard of excellence and are in steady demand everywhere, owing to their superiority in strength, compactness, durability, and fine finish. This enterprise was originally started in 1850 by Philip Lynn, who conducted the business up to 1865, when he was succeeded by the firm of Cleckner & Zimmerman, they carrying it on until 1884, when Mr. Cleckner retired. At this period Mr. Zimmerman associated with him his son, George Zimmerman, thus constituting the enterprising and popular firm of C. O. Zimmerman & Son, who have since continued the business with eminent success. They manufacture press, red, paving, arch, and salmon bricks, their products being regarded as superior to any turned out in this section of the country. Their establishment is the largest, best equipped, and ablest managed in Central Pennsylvania, and in general importance ranks with any in the United States. The three immense kilns have a capacity of 375,000 bricks to a burning, every precaution being taken in this process, four watches being constantly maintained during the burning, the entire business being under the close personal supervision of the senior member of the firm, who is thoroughly conversant with every feature and detail of the brickmaking art, being a practical brickmaker and also a bricklayer. The yards, which are located directly opposite the Pennsylvania R. R. Round Houses, are very extensive, and contain an immense stock, upwards of sixty workmen being employed, seven teams being in constant service supplying the local demand. They ship heavily also by railroad and canal, the trade, which is exceedingly large, extending all over Pennsylvania and surrounding States. Owning the entire property themselves, with its practically inexhaustible supply of excellent clay, and with the superior transportation facilities they possess (the canal and railroad run close up to the yards), they can manufacture and furnish brick at any point at rates that cannot be successfully competed against. To builders and contractors Messrs. Zimmerman offer peculiarly favorable opportunities for purchasing the most superior bricks at the lowest possible figures consistent with upright and honorable dealing, and can tell precisely the exact number of bricks required for any class of work proposed. Messrs. Zimmerman, who are both natives of Dauphin County, are men of large business capacity, of push and foresight, and of strict integrity, and are widely known and highly esteemed both in business relations and in private life as well.



**Henry Fraley, Jobber in Refined and Lubricating Oils, Lamps, Lamp Fixtures, &c.,** corner Third and Cumberland Streets.—Nature has been singularly profuse and lavish with her most valuable products in the Keystone State, whose agricultural resources and mineral wealth are limitless, having given to this great commonwealth a supremacy that no other section of the Union can expect ever to achieve. Not content with bestowing these favors, nature has given, from the depths of the earth, the best illuminant yet discovered—the famous petroleum which is now in great demand all over the world. It is as valuable as a lubricating substance as it is as invaluable for illuminating purposes, and well deserves to be ranked amongst the very greatest discoveries of the present age. One of the leading wholesale and retail dealers in refined and lubricating oils in Harrisburg is Mr. Henry Fraley, who also deals in lamps, lamp fixtures, queensware, glass, crockery, majolica, and terra cotta ware of all kinds and descriptions. The wholesale department is very large, and the oils and useful as well as beautiful goods dealt in by Mr. Fraley are in great demand throughout Central Pennsylvania. The retail trade is also of a first class character, and it is universally conceded that the lamps, china, and other elegant goods kept on hand by this enterprising dealer rank second to none in Harrisburg. Many of these goods are imported at great expense from the leading manufacturing houses in Europe, and are necessarily expensive. Other varieties, almost equally as beautiful, may be obtained at very reasonable prices, and the stock is so varied and complete that all classes may here obtain the goods best adapted to their purposes and means. The establishment is located at the corner of Third and Cumberland streets, being 24x100 feet in dimensions, and liberally packed with useful and handsome goods in the above lines. Mr. Fraley is a native of Adams County, Pennsylvania. He has resided in Harrisburg for the past thirty years, and has always been held in the highest esteem by every one who knew him. He began business in 1877, on Broad Street, but the demands made upon his resources became so great that he was finally obliged to find larger and more commodious quarters. These he found at his present eligible and commodious establishment, where he has every facility for supplying the public with the best of goods in his lines at the lowest practicable prices.

**Bolton House, T. H. Heist, Proprietor,** near Penna. and Reading Depots.—As the capital of the State, a great railroad centre, and a city of progress and business activity, it is in the nature of things that Harrisburg should contain many excellent hotels. Of these none comes within measurable distance of the well and favorably known



Bolton House, of which Mr. T. H. Heist is the popular and prosperous proprietor. The "Bolton" is in all respects the best equipped, largest, and most admirably conducted hostelry in the city. The establishment has been conducted as a hotel for over fifty years, and was formerly known as the Buchler House. Subsequently George J. Bolton became proprietor and changed the name to the Bolton House, and under that title

has been continued ever since. It is a massive five-story brick structure, 105 x 130 feet, fitted up in the most excellent manner, equipped with improved appliances and conveniences, and possesses accommodations for two hundred and fifty guests. It is well lighted, aired, and ventilated, the sanitary arrangements being unsurpassed; finely furnished and appointed, and is conveniently located to all the lines of travel converging in the city, also to public buildings, business centres, etc. The dining-room is a spacious and well-ordered apartment, and the cuisine is the very best the markets afford, nothing being left undone to render the utmost satisfaction to guests and patrons. That the advantages possessed by this deservedly popular house are duly appreciated is amply attested by the large and substantial patronage "mine host" of the "Bolton" enjoys. Mr. Heist, the genial and enterprising proprietor, is a native of Bucks County, this State. He succeeded to the management of the Bolton House in 1883, and during his active and energetic administration the hotel has been a positive and permanent success. Mr. John W. Melargue, formerly of the "Lochiel," the popular and efficient day clerk, is a native of Dauphin County, is a man of wide practical experience and excellent business ability, and has rendered invaluable assistance to Mr. Heist in the management of this ably-conducted and prosperous hostelry. Mr. Heist is also proprietor of that delightful mountain retreat, Maple Park Springs, Ebensburg, Cambria County, Penna., open from June 1st to Oct. 1st. This summer home for seekers of pleasure, rest, comfort, and health, is rapidly becoming famous, and is at the terminus of a branch of the Pennsylvania Railroad, eleven miles from Cresson, on a prominence of 2250 feet above sea level. The hotel structure is entirely new, is built secure in every respect, and for the express accommodation of summer tourists and families seeking cool, quiet, comfortable and healthful quarters. It is supplied with the best and purest water from springs on the premises, and is equipped with an electric annunciator, baggage elevator, steam laundry, and gas; will comfortably accommodate one hundred and fifty guests. This is the fourth season of this new resort, which is an ample attest of the excellent management and the cuisine, while the terms are as reasonable as could be desired by those wishing the happy combination of beneficial waters, purity of air, variety and grandeur of scenery.

**Keystone Brewery, Henry Fink, Proprietor:** Porter, Ale, and Lager Beer.—The history of industrial progress in this or any other land furnishes no counterpart to the growth and development of the brewing interests in the United States within comparatively recent years. With nearly \$100,000,000 invested in the manufacture of malt liquors, the veritable army of workmen to whom the business affords employment, and the general interests involved—all impart to the trade an importance that place it at once among the chief industries in the nation. One of the leading, best equipped, and most commodious breweries in this State is the well-known and deservedly prosperous "Keystone Brewery," Henry Fink, proprietor, this city. The present imposing and commodious structure was erected by Mr. Fink in 1881, he having conducted the business in the old concern with eminent success since 1862—the brewery having been originally established in 1830. The premises now occupied comprise a massive five-story brick building 65x100 feet in dimensions, thoroughly equipped with the most improved brewing machinery and appliances known to the trade; also boiler-house, stables, yard, etc.; the entire concern extending through from Foster Street to James Ave., and being altogether a model establishment of the kind. The basement of the brewery building is used as the storage room, and here the beer is stored until taken out for shipment. The brewery has an annual capacity of 25,000 barrels, and the trade, which extends all over the country, is fully commensurate with the capacity of the concern, and the high reputation its products

have always maintained for general excellence, being not surpassed for purity, flavor, and body by any manufactured in Pennsylvania. The construction of the brewery, in 1881, cost over \$50,000. Mr. Fink was born in Germany, and has resided in this country upwards of thirty years. He is a man of admirable business ability, of foresight and enterprise, and is well and favorably known as an upright man in all his dealings and transactions, and as an honored citizen in private life.

**C. A. Aughinbaugh, Jeweller,** cor. Third and Market Streets.—Up to comparatively recent years, almost all the finer grades of jewelry used in this country were imported from Europe. Now, however, thanks to native genius and enterprise, American watches and jewelry are equal, if they do not, indeed, excel the best imported products. The foremost and best known jewelry establishment in this city is that of C. A. Aughinbaugh, located in the *Telegraph* Building, cor. third and Market streets, than which none in Central Pennsylvania maintains a higher reputation for the excellence of its goods, as none enjoy a larger measure of popular favor and prosperity. Mr. Aughinbaugh established this business in 1867, and by the superior character of the goods handled, and the foresight and intelligence displayed in the management of the concern, he rapidly built up a large and substantial patronage, which has steadily increased, until to-day the trade is at once extensive and prosperous. The premises occupied are favorably situated and comprise a four-story corner brick building, 22x40 feet in dimensions, and a magnificent stock is carried, embracing a full line of elegant watches, jewelry, diamonds, silver and plated ware, clocks, etc. The display is by long odds the finest and most superb to be seen in Harrisburg. Mr. Aughinbaugh is a native of Cumberland County, and has resided in this city since 1862. He is a man of energy and enterprise, and of large business capacity, and is known in the community as an honorable business man and an upright citizen.

**Beatty & Son, Keystone Marble and Granite Works,** Fourth Street, near Market, next to the Lutheran Church.—The mineral resources of the central portion of Pennsylvania are well known to geologists and dealers in marble, stone, slate and other valuable stone formations, and the city of Harrisburg is well supplied with these materials, which are in great demand amongst builders, sculptors, etc. One of the oldest marble and granite works in the city is that known as the Keystone Marble and Granite Works, owned and operated by Messrs. Beatty & Son. Mr. John Beatty was born in County Fermanagh, Ireland, and came to this country early in life. As long ago as 1855 he started in his present business in Harrisburg, where his son, Mr. William Beatty was born. He was admitted as a full partner in 1882, the firm name becoming accordingly Beatty & Son. The works are located on Fourth Street, near Market, and immediately adjoin the Lutheran Church. They are fully equipped with every facility for cutting, ornamenting and polishing stone of all kinds, and skilled and experienced hands are employed in manufacturing all kinds of marble, granite and stone works, including monuments in graceful and appropriate designs, tombstones, marble and slate mantels, etc. All kinds of stone and granite work are made to order in any design that may be selected, and the workmanship of this concern is properly regarded as having no superior in Central Pennsylvania. Messrs. Beatty & Son also do a very large business in selling and laying tiles manufactured by the United States Encaustic Tile Company, for which celebrated concern they act as agents in Harrisburg and vicinity. This concern makes a specialty of monumental and cemetery work, and has always a large and valuable stock of beautiful monuments, tombstones and marble statues in stock and ready to be delivered at the shortest notice. A very large business is constantly being done and the firm is justly regarded as one of the most skilled and experienced in Cumberland Valley. Both partners are highly honored and esteemed and well merit the great success that they have achieved in their present enterprise.

**Calder's Livery and Omnibus Office, No. 16 North Market Square.**—For more than half a century the name of Calder has been a household word, familiar to every one throughout this entire section of the State, and it has been intimately associated with the business and commercial interests of Harrisburg through three generations, being handed down from the grandfather of the present generation through their father to them. Long before the steam horse snorted through the hills of this section, the grandfather of Messrs. W. J. Calder and T. G. Calder established stage lines running from this point west and east to Philadelphia, Reading, and over the Alleghenies, and most successfully conducted the same for many years. When the coach was built, he, in company with some other gentlemen, started the line of coach packets, which was a decided business success, and was most advantageously continued until the Pennsylvania and other railroad companies forced their line through the country, rendering travel more expeditious, and finally superseded the packets on the canal, and the various stage lines, which had been the best and only means of transportation up to this time of their inception. Public-spirited and alive to the interests of their section, these gentlemen became largely interested in the railroads, while the stage and packet lines, no longer able to compete with the steam horse, were withdrawn; and these enterprising proprietors, by strict attention to business, correct methods, and honorable dealing, had reaped a rich harvest from their judicious and well-conducted business, having amassed a considerable fortune as the result of lives of activity and energy. After the withdrawal of the stage lines and the packet lines, the Messrs. Calder devoted themselves to the livery and transfer business. Their finely appointed offices are located at No. 16 North Market Square, and their splendid brick stables are located in the rear, running through from Strawberry Avenue to Walnut Street, are by far the largest and finest in this section of the Keystone State, and are provided with every appliance known to the business. Some forty elegant horses are employed in the business for livery and use in the transfer wagons. Stylish teams, single or double, riding or driving horses, can be procured at all times. Their 'busses can always be found at the depots, at all trains, and at moderate rates transfer either passengers or baggage to any portion of the city. A splendidly appointed blacksmith-shop adjoins the stables, which is kept busy repairing vehicles, shoeing horses, and other work of the concern. The high business character established by the founder of this concern so many years ago has been scrupulously maintained by each succeeding generation, and to-day no name stands higher in business or social circles in this part of the State than that of Calder. Messrs. W. J. and T. G. Calder, the present proprietors, are young men of energy, correct habits, and strict integrity. Proud of the heritage they enjoy, they guard its honor with sacred fidelity, while their business is managed with consummate skill.

**Geo. E. Reed, Dealer in Tobacco and Cigars, No. 302 Market Street.**—Probably the finest cigar and tobacco store in Harrisburg is that of Mr. Geo. E. Reed, whose elegantly appointed store-room is located at No. 302 Market Street. Here may be found the finest brands of imported and domestic cigars of the best flavors, and the choicest kinds of chewing tobaccos, plug and fine-cut, cigarettes, etc., to be found in any house in the State, and at the lowest prices obtainable for first-class goods. The stock carried is very large, and suited to every taste and condition of those who indulge in the weed that soothes the nerves and gives so much pleasure to its devotees. For well nigh a quarter of a century Mr. Reed has conducted this business, and his long experience and knowledge of the wants of the people here enables him to successfully cater to their needs, and the popularity of his place attests the good judgment of its esteemed proprietor in his effort to please the public; and as a result he commands the custom of a very large and profitable trade, while his high character as a business man and citizen has gained for him the entire confidence

of the people of Harrisburg. From 1861 to '65, when civil war reared its hideous head above the once peaceful horizon of our Southern borders, he was among the first to proffer his services to his country in the hour of her trial, and gallantly took part in the great battles that were fought for the Union, until taken prisoner, and confined in the notorious Andersonville prison. At the close of the war he returned to his native city, the clash of arms being no longer heard, and his services being no longer required by his country, he engaged in the peaceful pursuits of business, where by untiring energy he has demonstrated in his successful business career that "peace hath her victories no less renowned than war." Mr. Reed is also head of the firm of Reed & May, grocers, No. 305 Market Street, where a fine line of groceries is carried. This store is in charge of Mr. Thos. J. Reckord, a thoroughly practical man, who understands every detail of the business, and manages it with consummate skill. They carry a full stock of fancy and staple groceries, wooden-ware, and everything to be found in a first-class store of this kind.

**Knoche's Music Room, No. 28 South Second Street.**—The pioneer music and musical-instrument house of Harrisburg, and indeed of this section of the State, is that of Mr. Wm. Knoche, now located at No. 28 South Second Street. It was formerly and for many years located at No. 408 Market Street, but the premises were too contracted, and he removed during the present year to his present location, No. 28 South Second Street, which is beyond question the handsomest ware and sales room in the city. It is 26x95 feet in dimensions, has high ceilings, and is most elegant in all its appointments. Here is carried a splendid assortment of square, grand, and upright pianos of the best known manufacture, being agent for the Chickering, Hallet & Davis, Haines Bros., Guild, Church & Co. pianos, and the world-renowned Wilcox & White, Smith, American, and New England organs. In addition to these, he carries a large and varied stock of wind and string musical instruments of all kinds, and book and sheet music, vocal and instrumental music, and everything pertaining to music or musical instruments. The unequalled facilities possessed by Mr. Knoche, his thorough knowledge of the business and long experience therein, enable him to offer the public remarkable advantages in purchases in his line; while his long and honorable business career here among the people is a sufficient guarantee that they will be liberally and fairly dealt with in every transaction. In addition to being one of the best-known business men in this section of the State, Mr. Knoche has the entire confidence and high esteem of the business and social circles here and wherever known. Mr. Knoche established this business in 1857, more than a quarter of a century ago. He is a native of Halle, Prussia, now a part of the German Empire. Mr. Knoche is ably assisted in his business by his son, Mr. Frank Knoche, a very energetic young business man, who inherits much of his father's business skill and talent.

**E. B. Black, No. 117 Market Street, Central Pennsylvania Depot for Artists' Supplies, Paintings, Engravings, Decorative Work, etc.; Harrisburg School of Design, E. B. Black, President.**—One of the most interesting, as it is one of the most useful and important, enterprises in the State capital city is the art emporium and artist-supply depot of Prof. E. B. Black, at No. 117 Market Street. This attractive establishment was inaugurated some three years ago by Black & Co., the firm being then composed of Prof. D. B. Black and Mr. W. B. Stroh; but some two years ago Prof. Black became the sole proprietor, and has since most successfully conducted the business. Here he carries a fine line of artists' supplies, paintings, engravings, and decorative work, special attention being given to framing of pictures in the most elegant manner, and with that taste so requisite to properly display fine work and exhibit the best points of a picture. Mr. Black has in stock at all times Windsor, Newton & Schoenfeld's oil-colors in tubes; La Croix china colors in tubes, for china tiles, earthenware, porcelain, etc.; Windsor &

Newton's water-colors in half-cakes and half-pens; and, in fine, all colors required can be furnished, —key-stretchers, canvas, duck, Russell's canvas in boards, japanned tin panels, wood panels, sketching-blocks, wooden palettes for oil, steel palette-knives, tin palette-cups, rest-sticks, easels, sketching-tools, sketching-umbrellas, oils, varnishes, mixing preparations, china, palettes, porcelain plaques, glass, and papier-maché; glazed china and bevel glass tiles, metal plaques, etc.; brushes of every description; white holly wood goods and ivory white-ware, plain and with flowers in high-relief. He also carries a large and a very complete assortment of studies, for sale or rent, on paper or in oil sketches, to which additions are made monthly. These sketches are by Prof. E. B. Black, Principal of the Harrisburg School of Design, and some by distinguished European artists. Orders are received for all kinds of painted work, banners, screens, plaques, pedestals, oil-paintings, etc. These goods are all sold and orders filled at city prices, and cannot be duplicated either in quality or prices outside of Philadelphia or New York. The Harrisburg School of Design was also inaugurated by Mr. Black, who is the able principal, and since its incorporation has met with the best reception, and is already one of the features of the city. This school has capacity for some seventy-five pupils, and is in every respect equal to the best to be found anywhere in the country, Mr. Black being an artist of well-known ability, whose reputation is not confined to this city or State; and the facilities offered at the Harrisburg School of Design are first-class in every particular. Catalogues, terms, etc., sent on application to E. B. Black, Artist, No. 117 Market Street, Harrisburg, Pa.

**Greenawalt Brothers' Tannery, Warerooms, 118 and 120 Market Street; Factory, corner 17th and Derry Streets.**—Harrisburg has always been noted as a manufacturing and mercantile centre, and long before railroads were known, the town of Harrisburg, as it was then called, was famous for its enterprise and industry. The oldest and most respected leather house in the city is that of the Messrs. Greenawalt Brothers. It was founded in 1811 by Jacob Greenawalt, a gentleman of marked talents and respected memory. He was greatly instrumental, in his day and generation, in making Harrisburg the great business centre that it has since become, and by his thrift and industry set an example to others that was productive of most beneficial results. From 1811 to 1854 Mr. Jacob Greenawalt was engaged in manufacturing leather, and in the latter year his sons, Jacob and J. K. Greenawalt, succeeded. Their tannery and factory are located at the corner of Seventeenth and Derry streets, where the most scientific processes are resorted to in the manufacture of the leather for which this house has so long been famous. The latest approved machinery is used, the motive power being supplied by a thirty-horse power engine, and as many as forty skilled and experienced operatives are employed. The warehouse is located at Nos. 118 and 120 Market Street, where an enormous and valuable stock of leather and skins is always kept on hand. This house is celebrated for the manufacture of wax calf skins, wax upper and kip, fine harness leather and shoe findings; and of such excellent quality are the goods that, when the judges and examiners of the World's Fair, commemorating the centennial birthday of our nation, held in Philadelphia in 1876, were called upon to choose the best calf skins, kip, and sole leather in the entire exhibition, they unanimously selected the products of this house, and awarded the medal accordingly. The three members of this firm are all widely and favorably known as being amongst the most enterprising and public spirited citizens of Harrisburg. Mr. T. D. Greenawalt is a leading director of the First National Bank, and one of the projectors and directors of the Commonwealth Trust and Safe Deposit Co., and also director of the Harrisburg Car Company, and all are closely identified with the best interests of the city. Both socially and amongst business men and financiers they are held in the highest honor, respect, and esteem, and are properly regarded as belonging to Harrisburg's most influential citizens.

**J. E. Rhoads.**—Eligibly located at the corner of Foster and Second Streets is the coal, wood, lime, hair, cement, and plaster house of Mr. J. E. Rhoads. This old-established business was inaugurated in 1860 by Mr. D. Rhoads, father of the present proprietor, who successfully conducted it until 1871, when he was succeeded by the present enterprising proprietor, Mr. J. E. Rhoads, who in the time intervening has built up a large trade, and has annually increased its volume and extended the field of its operations until it reaches far beyond the limits of the county of Dauphin or the Keystone State, much of the products of his line reaching as far South as Virginia. Mr. Rhoads deals largely in York and Valley lime, cement, plaster, hair, silver sand, coal, and wood, and his superior facilities enable him to offer special inducements to purchasers at home or abroad; while the quality of his merchandise and the prices at which he is enabled to sell cannot be duplicated in this market, which fact is attested by the large patronage he has established amongst the best custom of this section of the State. Established just prior to the Civil War, this house has stood the terrible strains of those troublous times and the numerous financial and business crises that have since occurred, and stands to-day a monument of business skill and correct business methods. In his long experience here Mr. Rhoads has always maintained the highest business integrity, and enjoys the confidence of commercial circles to an unlimited degree. When civil war called so many of the brave sons of Pennsylvania to the defence of the union, Mr. Rhoads, although but a boy, enlisted in the 127th Pennsylvania Volunteers, and at the expiration of his term of enlistment he was elected lieutenant of Company I, 17th Regiment Veteran Volunteers, and served until the close of the war.

**Adam Reel, Grocer,** 1302 and 1304 North Third Street.—Among the stores in this section of the city none occupy a more prominent position or hold a better reputation than that of Adam Reel, not only on account of the superior excellence of all articles kept here, but also because of the polite manner in which the wants of every customer are attended to and the perfect satisfaction that is given to all patrons. This elegant, spacious and beautifully arranged store is located at Nos. 1302 and 1304 North Third Street, having a frontage of forty feet and running back nearly one hundred and forty-eight feet. It contains a stock of fine fancy and staple groceries, equal to that of any establishment of a similar character in Central Pennsylvania. His teas, coffees, fruits both foreign and domestic, have a wide and high reputation for their excellence, while his delicacies, including fancy groceries, are selected and purchased with a care characteristic of a prudent, wide-awake and thorough business man catering for a strictly first class trade. His stock is unsurpassed in excellence and variety and for its choice assortment of imported specialties; it can with entire truthfulness be said that it ranks amongst the foremost. Mr. Reel is at all times making improvements both in the stock and facilities as will enable him to maintain the lead to which his superior judgment and enterprise so eminently entitle him. Mr. Reel is a native and lifelong resident of Harrisburg, and occupies a high position in both mercantile and social circles. He has been established in business for the past seventeen years, and few merchants in the city have had a more honorable past or have in store a brighter future than Mr. Adam Reel.

**Geo. H. Froehlich, Carpet Tacks, Light Hardware, Sporting Goods, Guns, etc.,** 1000 North Third Street.—Many leading merchants nowadays make a leading specialty of one particular article, and build their reputations upon that alone. This has been the case with Mr. George H. Froehlich, the well known and popular dealer in light hardware and sporting goods, who first made himself prominent by his extensive trade in carpet tacks. Starting in business in 1883, upon an ample capital and with a reputation for ability and character that but few can lay claim to, Mr. Froehlich soon made his mark as an upright, painstaking, and honorable merchant, and succeeded in acquiring a large and first-class

patronage. For a time his great specialty was light hardware used in the household, including carpet tacks, hooks for clothing, hinges, door-knobs, etc. He finally introduced guns, rifles, pistols, fishing-rods, lines and tackle, and all kinds of sporting goods, and now does a very large and successful trade in both branches of his business. From the inception of his enterprise to the present time he has always made it a point and a *sine qua non* in all his business transactions to supply his patrons with first-class goods, and to charge the absolute minimum of price; and, by following up this honorable course, he has built up a patronage of which any one might well feel proud. This establishment has become the leading one of its kind in Harrisburg, and well merits the great popularity in which it is universally held. Mr. Froehlich was born in Harrisburg, and is well known throughout the Cumberland Valley, and, both as a business man and a citizen, he is honored, respected, and held in the highest esteem by all who know him.

**J. R. Stoej, Paper Hangings and Window Shades, Wall Papers** from lowest to best qualities, 1121 and 1123 N. Third Street.—In the way of furnishing and decorating there is scarcely an article that our ancestors used that has not been greatly improved upon, and, instead of beholding bare, uninviting rooms in our dwellings, we now see attractive apartments, the entire appearance of which is refining and artistic. No branch of interior decoration has been so greatly improved upon as that of the manufacture of wall papers and window shades, and, considering the comparatively reasonable prices at which these articles may be purchased, and the homelike effects that they produce, it is by no means astonishing that they have become immensely popular amongst all classes of the community. One of the leading wholesale and retail dealers in these goods in the city of Harrisburg is Mr. J. R. Stoej, whose large, elegant, and well stocked emporium is located at Nos. 1121 and 1123 North Third Street. The handsome paper hangings, dados, friezes, borders, and ornamental ceiling pieces here to be seen are beautiful to behold, as no description of them in cold type would convey an idea of their elegance. The same remark applies equally to the window shades of all widths and graceful designs that are here kept in ample and varied stock. The most fashionable goods in these lines, as well as the least expensive, may be obtained, and everything is done that can be done to justify the liberal patronage that is accorded this popular house. Out-of-town orders, either wholesale or retail, are promptly and efficiently attended to, and the counter-trade is conducted on the best business principles. Mr. Stoej has been engaged in this business in Harrisburg since 1872, and from comparatively small beginnings he has, by fair dealing, enterprise, and energy risen to the highest ranks in this important industry. Mr. Stoej was born in Cumberland County, but for nearly a quarter of a century has resided in Harrisburg, where every one who knows him honors and respects him for his many worthy qualities, his high character, and sterling integrity.

**Cleckner & Burke, Stoves, Furnaces, and House Furnishing Goods,** 1010 North Third Street.—One of the most successful of the retail houses in this city is that of Messrs. Cleckner & Burke, dealers in stoves, furnaces, ranges, house furnishing goods, etc. This establishment was founded in 1870 by Messrs. Bowers & Bro., who were succeeded by Bowers & Young, and afterwards by Michael Bowers, who was in turn succeeded by the present proprietors in 1884. This handsome and commodious store contains a large and complete assortment of stoves, heaters, ranges, and furnaces of the most improved descriptions at moderate prices. They also keep on hand a large and well-selected stock of tinware, hollowware and general house-furnishing goods. The firm makes a specialty of metal roofing and spouting, at which work they constantly keep a number of skilled men employed, and will cheerfully furnish estimates of cost to interested parties. The firm now does a large and thriving trade throughout Harrisburg and the neighboring district, and the number of their patrons is in-

creasing daily. The members of the firm are Mr. Frederick Cleckner and Mr. J. Harvey Burke, both of whom are enterprising merchants and public spirited citizens, who stand high in the estimation of all who have had any dealings with them.

**S. A. Hummel, Manufacturer and Dealer in Harness, Trunks, Satchels, etc.,** No. 330 Market Street.—Enterprise, coupled with practical knowledge of a business, are the principal requisites to a rapid growth and permanent success, and it is an agreeable duty to chronicle the advance and progress of the establishment of Mr. Samuel A. Hummel, manufacturer and dealer in harness, trunks, satchels, etc. The premises utilized for the business comprise the first floor and a part of the second of the three-story building, 24x60 feet in dimensions, located at No. 330 Market Street, are commodious and spacious, and are provided with the most improved machinery and appliances, and particularly adapted to the manufacture of his several lines of goods. This house was founded in 1862, and from its inception has commanded a liberal and influential patronage, owing to the unsurpassed character and quality of its goods, viz.: trunks, valises, satchels, and travelling bags, and the other merchandise it handles. Mr. Hummel is a thoroughly practical harness maker and is noted for the finest class of hand-made work. He has had a wide range of experience, and possesses every facility for the prompt filling of all orders. He carries a magnificent assortment of fine hand-made and gold and silver mounted coach and road harness, saddles and bridles (for both ladies and gentlemen), blankets, and robes of all kinds and descriptions, whips, and a general stock of horse clothing, etc. Throughout the establishment the greatest order and system prevail, while the judgment and taste displayed in the manufacture of the stock shows that the proprietor is thoroughly acquainted with the wants of a critical trade. Mr. Hummel employs a competent force of skilful workmen and gives close personal attention to all the details of his business, maintaining the highest standard of excellence. His trade is a large and permanent one, including not only our leading citizens and horsemen, but likewise appreciative patrons from throughout Central Pennsylvania. Mr. Hummel is a native of Dauphin County, Pa., has resided many years in Harrisburg, and is deserving of the esteem in which he is held as a most skilful tradesman and an upright private citizen.

**P. K. Sprengel, Dealer in Millinery at Wholesale and Retail, under the Opera House.**—There are in Harrisburg many dealers in millinery goods, and none ranks higher in this line than Mr. P. K. Sprengel, who has been engaged in the business in this enterprising city since 1884, and has met with a marked and unusual success. His elegant, spacious, and conveniently arranged establishment is located under the opera house, occupying the street floor and basement, and having every convenience for carrying on the very large business that the enterprise, industry, and fair dealing of Mr. Sprengel have been the means of building up. It would be impossible to do adequate justice to the large, valuable, and varied stock that will here always be found on hand. Imported and domestic ladies' misses', and children's trimmed and untrimmed hats, bonnets, and caps, ranging in price from twenty-five cents to many dollars, will here be found, as well as trimmings, velvet, silk, and satin ribbons of all colors and widths, ostrich and fancy feathers, Parisian, London, and New York artificial flowers, leaves and ornaments, laces, and other millinery goods. The styles may be implicitly relied upon as being the latest and most fashionable, and all pains are taken to make this establishment perfect and complete in every particular. Although a large wholesale business is transacted, yet the great specialty is the retail department, which may well be ranked amongst the very best in the city. This concern has many years of prosperity before it. It has been founded upon honest principles and fair dealing, and enjoys the entire confidence of the community.

**John F. Kerper**, Wholesale and Retail Dealers in Imported and Domestic Groceries, Queen's and Glass-ware, 308 Market Street.—One of the handsomest, largest, and most popular wholesale and retail grocery houses within the entire confines of Harrisburg, is that of Mr. John F. Kerper, who has been engaged in the grocery business in Harrisburg for the past twenty-two years. Beginning with a comparatively small capital, but with a thorough and complete knowledge of the business, he soon succeeded in establishing a first class patronage, which has been growing ever since, and there is no house in the city at present which enjoys a larger or more lucrative trade. His establishment is located at No. 308 Market Street, well situated for both the wholesale and retail business. Here will be found a full stock of both foreign and domestic groceries, including both the luxuries and necessities of life. French, German, English and American mustards, pickles, sauces, relishes and condiments of all kinds, canned meats, soups, vegetables and fruits, choice grades of green and black teas, roasted and unroasted coffees, prime family and pastry flour, cheese, and the staple provisions, and, in short, every thing properly and legitimately belonging to the grocery trade will here be found in ample abundance and variety. The egg-packing department of this concern is worthy of special mention, having, in conjunction with the refrigerator, a capacity of 20,000 dozen, while its receptacle has a capacity of 33 tons of ice. This department is the most complete in Central Pennsylvania, if not in the entire State. Mr. Kerper also deals extensively in all kinds of glass and crockery ware, decorated toilets sets, dinner and tea sets (a specialty), wood and willow ware, and in all departments does a first class business. He also has a large wholesale warehouse for these goods adjoining, to meet the wants of the near-by trade, and where is carried a complete line of groceries, glass and queensware. His prices are uniformly reasonable, and his entire method of doing business is honorable, straightforward and fair dealing. Mr. Kerper fully deserves the great success he has achieved, as well as the esteem and respect in which he is universally held by all classes of the community.

**Smith & Keffer**, Manufacturers of Cigars and Wholesale Dealers in Tobaccos, No. 439 Market Street.—Harrisburg is favorably located for the manufacture of cigars, since both the Cumberland and Shenandoah Valleys (which are really one, the former being in Pennsylvania and the latter in Virginia) are specially adapted to the cultivation of the tobacco plant. Many are engaged in the manufacture of cigars in the city, amongst whom special mention should be made of the firm of Smith & Keffer, since it is one of the largest and most reliable concerns in Central Pennsylvania. The business now so successfully carried on was founded in 1864 by Mr. Charles J. Smith, who succeeded in building up a large and profitable trade. In 1883 the above firm was formed by the admission of Mr. John J. Keffer as a full partner, and since that date the business has grown to enormous proportions. For many years the business was transacted at No. 506 Market Street, but, owing to the great expansion of the enterprise, a change became necessary, and the eligible quarters now occupied, No. 439 Market Street, were secured in 1885. Here will be found every manufacturing facility, as well as a very large and valuable stock of leaf tobaccos which this firm deals in at wholesale, and also requires for manufacturing purposes. As many as fifty hands are here employed in making the various brands of cigars for which this house has become famous, and the output of the establishment is very large. The goods find an immediate sale amongst retail dealers throughout this section of the State, and are held in high esteem by lovers of the weed. Both partners understand the business thoroughly, and devote their exclusive time and attention to it. They are enterprising, honorable, and upright dealers, and, as manufacturers, rank second to none in the trade. Mr. Smith is a native of Dauphin County, while his partner came originally from Lancaster County. They are highly respected and esteemed by all who know them, and merit the great success that has attended their efforts.

**J. S. Sible**, Dealer in Ice and Coal: Office, corner Third and Cumberland Streets.—One of the leading ice and coal dealers in Harrisburg is Mr. John S. Sible, whose office is located at the corner of Third and Cumberland streets. The clear, pure ice from the Susquehanna River is the crop in which he deals exclusively, and he has every facility for obtaining a regular supply at the very lowest prices. He delivers daily, semi-weekly, or weekly, as may be desired, and charges the minimum price. Mr. Sible also deals extensively in both hard and soft coal and wood, and in this branch of the business, as well as in the first-mentioned, he has secured a large and generous patronage. His yards are located at the corner of Cowden and Forster streets, where he always keeps on hand, ready for immediate delivery to any part of the city, all the leading varieties of anthracite and bituminous coal. In addition to the ice and coal business, which is one of the most extensive in this section of the State, Mr. Sible owns a line of superior furniture vans for moving and hauling furniture, etc., which is done without that abuse and breakage so common with the ordinary carriers. He owns 25 horses, and likewise does a general contract and grading business and cheerfully furnishes estimates for any kind of work in these different lines. Mr. Sible has been engaged in his present prosperous business since the year 1866, and has always ranked amongst the first in the trade. He is a native of Bradford County, but has lived the greater part of his active life in Harrisburg, where he is honorably known and highly respected by the entire community.

**W. J. Adams & Bro.**, Furniture, Carpets, etc., Nos. 106 and 108 South Second St.—By far the largest, finest, and most elegant furniture, carpet, and bedding warerooms in Harrisburg, as well as the establishment doing the largest trade in first-class furniture and carpets, is that of W. J. Adams & Brother, located at Nos. 106, 108, and 110 South Second Street. The premises occupied is the property of the senior member of the firm, Mr. W. J. Adams, and is one of the finest business properties in the State capital city; the junior member, Mr. Richard Adams, owning a very fine business stand on the same street. The building occupied by this firm is a large double four-story and basement brick structure, with communicating doors on each floor. The building is 45x80 feet in dimensions. The basement, which is a full story, is used as a storage-room. The first floor is devoted exclusively to one of the finest lines of carpets to be found in any establishment in the State, consisting of Brussels, velvet, ingrain, three-ply, and rag carpets; stair, wall, office, and church carpets; and, in fact, every style, name, and grade known to the trade; also rugs, druggets, centre pieces, etc.; oil-cloths, matting, etc.; curtains, shades, blinds, lambrequins, rods, bars, and, in fact, everything that long experience and elegant taste could select to adorn and beautify the home. The Messrs. Adams carry also the largest stock of the most elegant furniture, of every conceivable pattern, in the finest upholstery known to the business; and they make a specialty of carrying a first-class stock of furniture frames, and elegant upholstery goods, from which purchasers can select the style of furniture desired, and the color and quality of upholstery in which they desire it upholstered, and have it done according to their taste. This is a novel feature of the business, and, by virtue of the satisfactory results therefrom, has made this the most popular establishment of the kind in this section of the State. Parlor, chamber, dining-room, hall, and kitchen suits of all kinds and prices are here to be found in endless variety. Nine floors of this large building are filled with their stock and used in the manufacture of their goods, and it is safe to say that at no place in the State can purchasers find a larger or better assortment of elegant goods in their line than at the warerooms of W. J. Adams & Bro. Their beautiful swinging-glass French dressing suits are as beautiful as they are unique. These goods are sold at bottom prices, that cannot be duplicated in this market. These gentlemen, by industry, integrity, and honorable business methods, have built up a very large and highly profitable trade, and have won the unequal-

led confidence and esteem of business and social circles. Mr. W. J. Adams is a native of Belfast, Ireland, and, born of Scotch parents, he emigrated to this country when quite young, and, being robbed of all his baggage and money, had but two cents in his pocket when he found himself adrift in the great metropolis of the New World; but with that courage for which his race is noted, he launched out upon the world without the aid of a dollar or a friend, and now, when only in the prime of life, finds himself in the possession of a competency of this world's goods, a splendid business, and an honorable name. In 1881 Mr. W. J. Adams visited his native land, to see his aged parents, who were then living. His mother still lives, at the age of eighty-seven years, his father having died since his return to America. A very singular coincidence is that Mr. Richard Adams, in coming over to join his brother some twelve years after, met with the fate of his elder brother in being robbed of everything he owned.

**C. E. Roumfort**, Fancy Bread, Cake, and Cracker Bakery, etc., corner Fourth and Chestnut Streets.—The finest establishment of its kind in this section is that of C. E. Roumfort, whose elegantly appointed salesroom is located at the corner of Fourth and Chestnut Streets. It is safe to say that no similar establishment compares with Mr. Roumfort's in elegance of fixtures and general conveniences and appearance. Here he is largely engaged as baker of fancy bread, cakes, and crackers, and also as dealer in flour, biscuits, bread, etc. Mr. Roumfort has been engaged in business in Harrisburg for more than thirty years, and for twenty-eight years at the present eligible location, where the high character of his manufacture, and his honorable business methods have made for his product a reputation that is known far and wide, and extended his trade far beyond the ordinary limits of a business of this character. He ships his product to Lancaster, Carlisle, Chambersburg, Altoona, and other places in the adjoining counties, and also has a large trade in this city. He uses nothing but the best material in the manufacture of his goods, and his bakery is fitted with all of the best known appliances for the prosecution of his business, and so high do his goods stand in the market that they are known as standard everywhere throughout this section of the State. Mr. Roumfort is a native of Germantown, but came to Harrisburg as far back as 1854, and in his long business experience here has enjoyed the fullest confidence and esteem of business and social circles.

**Harrisburg Business College**, J. E. Garner, Principal, No. 330 Market Street.—This is a practical institution for the practical education of youth, conducted upon business principles. It was founded in 1873 as a night school by Mr. J. N. Curry, and so continued till 1880, when regular day sessions were added. Mr. J. E. Garner assumed entire control in September, 1885, and immediately reorganized and systematized the course of instruction. This is eminently practical, thorough and scientific, under the direct superintendence of the principal, aided by a corps of competent instructors. It embraces practical arithmetic and bookkeeping, grammar and spelling, business correspondence, forms and penmanship, commercial law, business ethics, and every essential study of practical business science. A preparatory course is open to those who are deficient in common-school branches, in order to fit them for the regular business course. The lecture course on commercial law, political economy, civil government, and business ethics is given by members of the Dauphin County Bar, and is one of the most important and valuable features of the college. A special department is open to girls and young ladies, and the most favorable terms are offered to parents who wish to enter their children for collegiate or commercial studies. The hours of instruction are very conveniently arranged, and the progress of each pupil is limited only by his capacity for study. Mr. Garner is a graduate of Millersville Normal School, and possesses every qualification for the position he fills with so much efficiency and ability, and is to be congratulated upon the popularity his college has already attained.

**W. K. Cowden**, Coal, Wood, and Lumber, corner Market Street and Canal.—Among the important industries of this busy city deserving of special notice is that of Mr. W. K. Cowden, dealer in coal, wood, and lumber, doors, sashes, frames, mouldings, etc., whose office and yards are located at the corner of Market Street and Canal. Mr. Cowden began business here in 1868 as the junior member of the firm of Elder & Bro., the two Elder brothers and himself forming the individual members of the firm. The business originally was simply in coal, and lumber was afterwards added, and subsequently they erected the mill for sawing lumber into the different forms and shapes in use in the construction of houses. This was about 1870. One of the Elder brothers removing to another State, the firm became Elder & Co. James Cowden, brother of W. K., was taken in as partner, and the firm became Elder, Cowden & Co. Subsequently the remaining Elder brother died, and James Cowden shortly thereafter dying, Mr. W. K. Cowden purchased the interests of all of his deceased partners, and has since conducted the business alone. In addition to the loss of his three partners, he had his mill property entirely destroyed by fire in 1877, but immediately rebuilt it, and has uninterruptedly conducted the business since. Indeed, no interruption of the business has ever occurred, saving only of the sawing department, during the rebuilding of the mill. By strict attention to business, correct business principles—of good weight and honest measure—the business was a success from the beginning, and soon gained an honorable name for its proprietors. Mr. Cowden has not only maintained the high character of the business, but has placed it upon a better footing and higher plane, and has largely increased the volume of trade and extended the limits of his enterprise. At his mill he makes and furnishes everything out of wood required in the construction of a house, and at the lowest prices obtainable; coal and wood are delivered in quantities desired, and good weight and fair prices always obtain. Mr. Cowden also deals in cord-wood and kindling-wood. Wood is sawed and split any desired length or size. In his long business career Mr. Cowden has firmly established himself in the public confidence, and built up a large and profitable trade.

**J. L. Dipner & Brother**, Dealers in Staple and Fancy Groceries, No. 2 N. W. Corner of Market Square.—The famous Cumberland valley, which is a continuation of the Shenandoah of Virginia, has long been known for the fertility of its soil and the wealth of its agricultural community, and the natural centre to which the products of this vast and productive region gravitate is the city of Harrisburg, which has also become the great base of supplies for those living in this great valley. Many merchants are engaged in handling the produce raised in the vicinity of this prosperous city and in supplying the community with staple groceries, and one of the most popular firms engaged in this business is that of Messrs. J. L. Dipner & Brother, whose capacious and well stocked store is located at No. 2, N. W. Corner of Market Square. This house was founded under favorable auspices in 1881, the partners being J. L. Dipner and C. D. Dipner, each of whom is thoroughly experienced and well qualified to occupy the important positions that they now hold in the grocery trade of Harrisburg. Their store is handsomely and appropriately fitted up and arranged, and is fully stocked with both staple and fancy groceries and provisions of all kinds. Imported goods, as well as the better qualities of American products, will here be found in great abundance and ample variety, and a very large and steady business is constantly being done. The class of trade to which this firm caters is the best in the city, and the goods kept in stock are specially adapted to those who are accustomed to purchase the better grades of groceries. The store is connected by telephone, so that customers are enabled to give their orders through this medium, and every facility is extended to patrons, goods being delivered promptly and without extra charge throughout the entire city. Messrs. Dipner & Bro. make a specialty of the **BOISEMEEN** PRICES, which are

celebrated for their purity and great strength. They are about the largest handlers of these goods in Central Pennsylvania, and certainly in this city, which enables them to supply demands from either dealers or consumers at factory prices. They carry a large stock and promptly fill orders, either from near or far. Both members of this enterprising firm are natives of Dauphin County, Pennsylvania, and since making their home and place of business in Harrisburg they have become respected and esteemed both in social and business circles. As wholesale and retail grocers they hold the highest rank and well deserve the success and prosperity that have attended their efforts.

**F. L. Hutter**, Bookbinder, Job Ruler, and Blank Book Manufacturer, Third and Market Streets.—This large and prosperous business was founded a quarter of a century ago by Mr. F. L. Hutter, senior, who was succeeded by his son, the present able proprietor, in 1878. The enterprise was founded on a very small capital, and for the first year or so was necessarily conducted upon a primitive scale, but by energy, good work, and fair dealing, a very large and valuable trade was established. The establishment at first was located on Market Street, between Third and Fourth Streets, in the third story of what is now known as No. 812 Market Street. After a stay of many years in that locality, the business was then transferred to the corner of Third and Market streets, where it has since been conducted. Here will be found every convenience and manufacturing facility for ruling and cutting paper and binding it into book form. All kinds of bookbinding, ruling, and blank book manufacturing are carried on, and the reputation of the concern has become so high that throughout the entire State they are known. Commercial sets of books, lawyers' registers, and other blank books are here manufactured both for the trade and to order, and no pains are spared to make this establishment perfect and complete in every particular. Mr. Hutter makes the manufacture of county record books a leading specialty, and they are particularly valuable on account of their durable bindings and the toughness of the paper used. It is in these books that deeds, mortgages, and valuable leases are recorded, and it is of the utmost importance that the books that contain these evidences of title should be as strong and durable as they can possibly be made. Mr. Hutter employs many skilled and experienced hands, and the output of his establishment is very large. He does an extensive and growing business throughout the valley of the Cumberland, and well merits the prominent position that he holds in his important industry. Mr. Hutter is a native of Dauphin County and a life-long citizen of Harrisburg, where he has always been profoundly respected and esteemed for his many worthy qualities.

**B. F. Messimer**, Horseshoer, Dewberry Avenue.—One of the most important of mechanical occupations in any community is that of the horseshoer. He must be a skilled mechanic, and of a higher order of skill than the man who makes shoes for men and women. He must know every detail of his business, and possess a conscientiousness of purpose in the discharge of his duties that is moved not alone by purposes of gain, but by considerations of humanity; as the poor horse's comfort, no less than the value of the animal to his owner, is at stake in the results of his work. Thousands of valuable horses are ruined annually by indifferent or ignorant horseshoers. A young mechanic of large experience, conscientious in the discharge of his duties, and thoroughly educated in his business, can be found in Mr. B. F. Messimer, whose shop is eligibly located at Dewberry Avenue, opposite the gas-works. Here he is prepared to do all kinds of horseshoeing upon scientific principles. The conformation of the foot, the natural defects of the hoof, the imperfections of gait or step, are all taken into consideration; and by a thorough knowledge of his business, and an eye quick to discover any of these imperfections, Mr. Messimer is able and prepared to remedy them, so far as the skill of man has discerned remedies in the shoeing of the animal. He makes a

specialty of shoeing lame horses, and horses interfering in any way. Mr. Messimer is a native of Perry County, but has spent all his life here. He has been engaged on his own account for three years past, having previously spent an apprenticeship at the business under skilful tuition. He is a young man of high character, and thoroughly honorable and reliable in all his dealings, and has gained the confidence and good opinion of the public as a gentleman and thoroughly skilled mechanic.

**E. A. Fisher**, Practical House Painter and Grainer, No. 923 Elder Street.—The man who decorates the homes and places of trade is much in demand, and in such a city only first-class mechanics can hope to gain a foothold, for wealth is able to purchase the best. One of the best-known and most skilful house and sign painters in the capital city is Mr. E. A. Fisher, who for fourteen years past has been successfully catering to the tastes of the best trade in this city and vicinity. Mr. Fisher understands every detail of his important trade, and is at all times prepared to do any class of work in his line, although his specialty is house and sign painting and graining, and some of the finest specimens of the painter's art in this city and surrounding country attest his skill as an artist. Mr. Fisher furnishes estimates of cost of work at short notice, upon application to him at his shop, 923 Elder Street, either in person or by letter; and all work is guaranteed to be done in the best manner and as cheaply as can be had elsewhere. Mr. Fisher is a native of New Cumberland, but has resided here for many years, where, by strict attention to business, honorable and fair dealing, he not only enjoys a leading position in his trade, but the confidence and esteem of the people. Country work is made a specialty with Mr. Fisher, and special arrangements are entered into with good customers by which payments are made easy.

**H. F. Quickel**, Engineer's and Machinist's Supplies, No. 7 North Fourth Street.—The comfort of the house should be the first concern of every man, and surely that of proper warmth and healthful heating for the bleak cold season of the year is altogether important. In this age of progress in all departments of business, the means and methods in vogue for properly heating dwellings and places of business are ample. Heating by steam is now in general use in all cities, and its economy, healthfulness, and convenience are at once apparent to all. One of the most important establishments engaged in this line of business is that of Mr. H. F. Quickel, No. 7 North Fourth Street. Mr. Quickel is a thoroughly skilled mechanic, and keeps thoroughly posted in every improvement of merit in his business, and is ready at any time to take advantage of such innovations upon the old methods as give his customers the benefit of anything new that cheapens the use of steam or adds to the comfort and healthfulness of the people. He is prepared at all times to put in steam-heating apparatus, or do any steam plumbing or fitting at short notice and on reasonable terms. Mr. Quickel makes a specialty of the perfect-working low-pressure steam-heating apparatus, which is conceded to be the safest and best apparatus ever offered the public. These apparatus combine first-class material, scientific construction, faithful workmanship, and he guarantees prompt execution and reasonable prices for his work. The superiority of steam over all other means for heating has long since been scientifically and practically demonstrated; while the safety and economy, practicality, and healthfulness of it as compared with stoves, heaters, furnaces, or hot air are no longer a question with intelligent people. Mr. Quickel also carries a large line of engineer's and machinist's supplies, inspirators, injectors, etc.; wrought-iron pipe, globe and angle valves, fittings of all kinds, etc. A thoroughly practical mechanic, versed in all its details, he is honorable and correct in all his dealings. In the five years of his business experience here Mr. Quickel has built up a prosperous trade and gained the esteem and confidence of a large and influential patronage.

**Winfield S. Morley, Jeweller and Engraver,** cor. Third and Cumberland Streets.—This business was originally established in 1873 in Warren County, but, in the year following, the superior inducements offered by the city of Harrisburg caused its transfer to this enterprising industrial centre. The store and engraving room are located at the corner of Third and Cumberland streets, a very central and eligible neighborhood and well adapted in every respect to the requirements of the business. The establishment is arranged and furnished with every convenience and facility for carrying on the large and growing business that is here carried on. The show-room presents a magnificent spectacle. From the show-windows back through the deep store are one series after another of elegant showcases completely stocked with the finest display of jewelry, watches, diamonds, and other precious stones, silver and plated ware, and all the latest novelties of both American and European workmanship. Mr. Morley has always made a specialty of time pieces, including ladies' and gentlemen's gold, silver, and plated watches and clocks of all sizes, and the latest and of the most approved manufacture. He also has achieved a well-earned reputation as an engraver, his work being justly regarded as the finest and most finished in the city. In this department he has every facility, and a leading specialty is engraving coffin plates, which he is enabled to handsomely execute at the shortest notice. Telegram and mail orders are promptly executed, and any design or lettering that may be preferred is accurately followed. Both as engraver and retail dealer in jewelry, watches and silver-ware, Mr. Morley is properly placed in the very front ranks, and the generous patronage accorded him is but a fitting tribute to his worth and merit.

**W. O. Bishop, Dry Goods, etc.,** 320 Broad Street.—This firm occupies one of the most desirable locations in the city, the store being the centre of interest amongst shoppers, and commands a patronage that places it among the leading houses in Harrisburg. This popular establishment was opened in the year 1869 by the present proprietor, and has been by him successfully continued ever since. The store is large, well lighted, airy, and especially well-adapted to the business, while the stock carried is first class in every particular and one of the largest in this section of the city, embracing every article in white goods, velvets, laces, ribbons and, indeed, everything that is looked for in a first-class dry goods store. Making a specialty of floor, stair, and table oil-cloths and carpets, it has always been the aim of Mr. Bishop to study the wants of his customers and to have on his counters the latest novelties and fashions as fast as they appear in New York and Philadelphia. That he has succeeded is best attested by the large and steady patronage that he enjoys, necessitating the employment of many assistants, all of whom are kept busy during the trade seasons. Mr. Bishop is a native of Adams County. He came to Harrisburg in 1868, and in the following year embarked in his present successful enterprise. He stands high in the esteem of the business men in Harrisburg, and is one of its leading citizens.

**William F. Neely, Undertaker and Dealer in Furniture,** No. 213 North Second Street.—One of the most gifted men in this line of business in Harrisburg is Mr. Wm. F. Neely, whose warehouses are located at No. 213 North Second Street. His long experience, pleasant manners, and skilful management render his duties easily and pleasantly performed, and cause everything connected with the sad occasion to pass off smoothly. Mr. Neely carries a large stock of coffins, caskets, and many other articles in this line, and does embalming by the most approved and scientific methods. He has recently received a new hearse for use on funeral occasions. His residence is at the southeast corner of Third and Forster Streets, where his services can be procured either night or day, when not found at his place of business. His charges are reasonable, and satisfaction in every respect is guaranteed. In addition to his undertaking business, Mr. Neely carries a large stock of elegant furniture; parlor,

chamber, and cottage suits; dining-room, library, hall, and kitchen furniture, mattresses, lounges, etc., in all styles, and at prices to suit all purses. These goods are sold at the lowest prices consistent with their quality. Mr. Neely is a native of Chester County, and at the breaking-out of the war, in 1861, although but sixteen years of age, he enlisted in the 49th Regiment Pennsylvania Volunteers, and was attached to the Fourth, and afterwards to the Sixth, Army Corps in General Franklin's division of General Winfield Scott Hancock's Brigade. He was at the entire siege of Yorktown, the second Bull Run, and all of the important battles in which this noted brigade was engaged. After his honorable discharge from the army, he, like thousands of other brave men who had risked their lives for the Union, set about the peaceful pursuits of business. Mr. Neely is known here as an honorable business man and a useful, public-spirited citizen.

**Frank M. Dow, Family Shoe Store,** No. 7 South Market Square.—One of the finest sales-rooms in this city, with decidedly the best selected and assorted stock of boots and shoes for ladies', gentlemen's, children's, and misses' wear, is that of the One-price Family Shoe Store of Mr. Frank M. Dow, located at No. 7 South Market Square. The storeroom is handsome, well lighted, and splendidly appointed in every respect; while the stock, which is thoroughly first-class, is so well selected that the establishment is fully entitled to the name its enterprising proprietor has adopted of "Family Shoe Store," as any member of the



family, no matter how large or how small, no difference if the foot be long and slim or short and broad, or whether the purse be long or short—each and all can be fitted and suited at this admirably arranged shoe emporium. It is, in fact, a rare thing to find so complete and varied an assortment outside of Philadelphia, New York, or Baltimore. The stock carried by Mr. Dow is large and strictly first-class. Even his goods at the cheaper prices are far above the ordinary run of that class of work in quality; while his finer grades of goods are equal to any to be found in the larger cities, being of the best material obtainable and finest workmanship, while these goods cannot be duplicated in this market at his prices. Mr. Dow has had a long experience at the business, and is fully posted in every detail of the trade, and his facilities enable him to offer great inducements to purchasers. Mr. Dow is a native of the Granite State, but resided a number of years in Boston, Mass., before locating in Harrisburg, where he had several years' experience, acquainting himself with the wants of the people and the demands of the trade, before he embarked in this present enterprise. During his residence of over five years in the State capital city he has enjoyed the unqualified confidence of commercial circles and the esteem of the public.

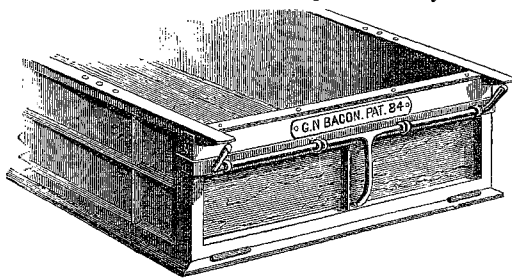
**F. J. Hursh, Baker, etc.,** No. 213 Chestnut Street.—A thoroughly conscientious, honorable, as well as skilful gentleman engaged in the general bakery business in the State capital city is

Mr. F. J. Hursh, whose nicely appointed sales-room is located at No. 213 Chestnut Street. Although Mr. Hursh has only been established here some three years, by energy, honorable business methods, fair dealing, and the purity and first-class quality of his product, he has built up a large and growing trade among the best custom of the city, and is annually increasing the volume of his business and extending the bounds of his trade. While all kinds of bread, rolls, biscuits, pies, cakes, etc., of the best quality, are obtainable here at the lowest prices consistent with quality, he makes a specialty of fine cakes for weddings, balls, parties, etc. These goods are served in fine quality, shapes, and styles, at short notice, and promptly as promised. Mr. Hursh is a young business man of great energy, good taste, and irreproachable character, and stands deservedly high both in business and social circles. He is a native of Cumberland County.

**Harrisburg Slate Works,** No. 825 Market Street.—A very important industry here is the Harrisburg Slate Works, located at No. 825 Market Street, just east of the railroad and canal, of which Mr. W. M. McClure is the proprietor. This business was originally started in Columbia, but was removed to this city some three years ago, where the enterprising proprietor has, by judicious business methods, energy, and a high code of business principles, largely extended the field of operation and increased the volume of trade, until his business has assumed considerable proportions. Within the past quarter of a century, the increased uses to which slate products have been utilized have so far extended, that slate has in many important respects superseded marble and wood; and by means of the processes adopted for its finishing and polishing it is handsomer than marble, while cheaper and far more durable than the hard woods. Besides, the great variety of styles and designs in shades and colors which can be successfully made of the material gives to the marbled slate a great advantage. At Mr. McClure's works, slate mantels are made a specialty; and the number and variety of designs, both in shapes and coloring, that he has for inspection present a splendid assortment from which selections can be made, and they are as beautiful as they are unique and varied. While mantels are a specialty, he deals largely in other kinds of slate work, such as school-boards, tiling, register-borders, etc., which are kept constantly on hand, or made to order as desired. Mr. McClure is a native of the Keystone State, and in a long and honorable business career within its borders has gained the confidence and regard of business and social circles wherever he is known.

**A. L. Tittle, Livery and Boarding Stables,** Nos. 233 and 235 Blackberry Avenue.—One of the largest and best livery and boarding stables is that of Mr. A. L. Tittle, located in the rear of the Lochiel House, at Nos. 233 and 235 Blackberry Avenue, and also a branch stable known as Linn's old stand in the rear of the Molter House. Mr. Tittle has a fine stock of twenty-five splendid horses used in his livery business. Fine riding and stylish driving horses here can be had, and as handsome a turnout as can be procured anywhere in the State, either single or double teams, spirited, or so gentle that a lady can drive them with impunity. Mr. Tittle makes a specialty of furnishing teams for funerals or weddings, and has carriages especially adapted for this purpose, and careful and experienced drivers to accompany them. Horses are here taken to board, and comfortable stables are furnished, also plenty of good food, and the best attention guaranteed by careful and experienced grooms. In all its appointments this stable is a model, while charges are as low as can obtain at any first-class establishment in the State. Mr. Tittle has been engaged in this line of business some five years, and is a polite and accommodating young gentleman, live and energetic, and fully posted in all the details of his business, in which, by strict attention and fair dealing, he has built up a large and prosperous trade, and commands the confidence and esteem of the travelling public and all who know him.

**Harrisburg Bottling Works, No. 26 Grace Avenue, George N. Bacon, Proprietor.**—An important enterprise of the State capital city, and one adding largely to the annual volume of trade, is that of Mr. G. N. Bacon, bottler of ale, porter, lager-beer, etc. For more than nine years past Mr. Bacon has been largely engaged in the bottling business, and in that time has built up a very large trade in his bottled goods, which have a reputation for purity and quality second to none in the State. The well-known and justly celebrated Lebanon Brewery Beer is put up in large quantities, and a very large trade in this and all the other goods is carried on throughout the city, and adjacent country, with the hotels, restaurants, and private families. By virtue of the high character of these goods, their uniform good quality, and the honorable and fair dealing of the proprietor, a very large and profitable trade keeps this establishment busy the year round. The bottling establishment of Mr. Bacon is supplied with all of the latest and most approved machinery for use in his business, and is complete in every



respect. Mr. Bacon has, in addition to his bottling business, devoted some attention to mechanics. He is the inventor of an improvement in end-gates for wagons, which is designed to produce an easily operated but strong and firm gate. This is much better than the use of cams or similar devices that exert a pressure on the catch instead of on the tail-gate. The use of the headed ends avoids the too high lifting of the spring catches, besides obviating danger of breakage of springs from a sudden and violent accidental operation of the device, as all the pressure would be exerted on the end-gate only. This invention has already claimed the public attention to a considerable extent, and promises well for the inventor.

**Geo. H. Sourbier, Undertaker, No. 338 Broad Street.**—One of the most important professions with which men have to engage, and one requiring great delicacy of feeling and refined taste, is that of the undertaker. It is he who has charge of the last sad rites of our dead loved ones, and much of the horror of their consignment to the grave can be averted by him if he possess the proper feelings and thoroughly understand his delicate and responsible duties. One of the most careful, painstaking, and thoroughly skilled men in this line of business in Harrisburg is Mr. Geo. H. Sourbier, whose undertaking establishment is located at No. 338 Broad Street. Here he carries a large stock of coffins, caskets, and burial-cases of all kinds, and also has a fine hearse, used in his business. Mr. Sourbier attends as funeral director in person. His charges are most reasonable, and his work thoroughly reliable. Mr. Sourbier is a native of Hanover, York County, where he was engaged in the flour-and-feed business for many years. He removed to this city some five years ago, and established himself in the furniture business and undertaking, but recently has devoted his whole time to the latter. In his long business career he has ever maintained a high character as a business man, straightforward and honorable in all his dealings, and has gained here what he fully possessed in his native county, the confidence and esteem of all with whom he comes in contact, either in business or the social circle.

**W. F. Entrekin, House and Sign Painter, No. 208 Strawberry Avenue.**—The man who aids in the decoration of our houses and places of business is second only in importance to him who builds them, and, in a large and wealthy city

such as Harrisburg, must be a skilled workman to meet the demands of the trade. Such a one is Mr. W. F. Entrekin, whose shops are located at No. 208 Strawberry Avenue, just in the rear of Bolton's Hotel. Mr. Entrekin is a thoroughly skilled workman, familiar with every detail of his important trade, and up in the latest designs in colors, lettering, etc. House and sign and all other descriptions of painting are done in the most thoroughly artistic manner, promptly and at most reasonable rates for first-class work. In sign-painting Mr. Entrekin stands among the best in this section of the Keystone State. He is a native of Harrisburg, and has worked continuously at his trade for twelve years, in which time he has built up a large and important patronage amongst the best custom of the city and surrounding country, and earned a reputation as a careful, painstaking mechanic, enjoying the confidence and esteem of the people.

**A. B. McFadden, Furniture, No. 1208 Elder Street.**—A very useful and important branch of industry in all cities is the second-hand furniture dealer. One of the most important places in this line in Harrisburg is that of Mr. A. B. McFadden, whose warehouses are located at No. 1208 Elder Street, near the Broad Street market. Mr. McFadden carries a large stock of furniture, stoves, and house-furnishing goods of all kinds, which he sells far below the original cost, and in all respects for use and wear are equal to new. These goods are sold upon easy terms to responsible parties, and Mr. McFadden's word is all the guarantee required as to his representations.

When the unfortunate civil war broke upon our heretofore peaceful country, and the call to arms was made, Mr. McFadden was among the first to offer his services to his country in the hour of peril, and served with credit, as sergeant, through most of the fiercest battles of the war. When Lee surrendered, and the sound of battle was no longer heard, he returned to the peaceful pursuits of business, and has shown in his successful life that the good soldier makes the successful business man. Mr. McFadden is a native of Lancaster County, but has resided here for a number of years. He has been engaged in his present line some ten years, and has built up a prosperous trade, and in his long career in his native State he has enjoyed the confidence and esteem of the public to a marked degree.

**L. Poulton, Manufacturer of Frames, State and Third Streets.**—Nothing so much points to the advance in aesthetic tastes and refinement of a community as the establishment within it of houses devoted to the sale of fine art goods. A prominent establishment engaged in this business is that of Mr. Levi Poulton, which was established in 1873, and which, since its foundation, has always enjoyed a substantial patronage. The premises occupied consist of a handsome room, furnished with every facility necessary in his business. The stock comprises a large assortment of picture-frames of every description, mirrors, and window-cornices; gold, bronze, and art frames are made to order on short notice and at reasonable prices, a vast variety of the newest designs being at the disposal of patrons to select from. Mr. Poulton undertakes the hanging of pictures in an artistic manner, and also the regilding of picture-frames and looking-glasses, which are made to look equal to new, at very reasonable prices. Indeed, all the work turned out by this house is of great merit and excellence, and equal to that produced anywhere. Personally, Mr. Poulton is greatly respected for his many excellent qualities and unswerving honor, and is able to furnish at all times anything a customer may require in his line at the lowest possible paying prices.

**George A. Gorgas, Druggist, No. 6 South Market Square.**—Among the members of the pharmaceutical profession who have acquired merited recognition in this city may be mentioned Mr. George A. Gorgas, the druggist, No. 6 South Market Square, who has steadily earned his way

to prominence and prosperity well deserved. Mr. Gorgas is a native of Cumberland County, Pa., and has resided in this city since 1876. He is a graduate of the Philadelphia College of Pharmacy, and is a practical chemist. Owing to his uniform vigilance and accuracy in compounding prescriptions, he receives the patronage of many leading physicians, the prescription counter and laboratory being under his personal supervision, the utmost precaution being used against any mistakes. This business was originally established by the firm of Orth & Reilly, in 1860, who were subsequently succeeded by J. D. Lutz; he in turn being succeeded in 1883 by Mr. Gorgas, the present proprietor, who has since continued the business with unequivocal success. The trade is large and substantial and extends all over the city and environs, and the premises occupied ample and commodious and neatly fitted up. A large and excellent stock is carried, including a full line of pure and fresh medicines and drugs, proprietary remedies, chemicals, perfumery, toilet articles, etc.; in short, everything that is to be found in a well-ordered and leading establishment of the kind. Mr. Gorgas is the proprietor and manufacturer of Pardon's Infalible Pile Ointment.

**George W. Meily, Boots, Shoes, and Rubbers, Nos. 214 and 216 Market Street.**—No establishment in this section of the Keystone State carries so large and varied a stock as does Mr. Meily. Here may be found at all times everything in the foot-wear line, to fit all size feet, and to suit all size purses. The very finest stock of men's, boys', children's, and ladies' shoes, is always carried; the goods are of the finest material and best manufacture; and as to style, wearing qualities, and prices, they cannot be duplicated in this market; indeed, in all respects Mr. Meily's establishment is equal to the Philadelphia and New York retail stores. Mr. Meily inaugurated this business twenty years ago, and through his energy and enterprise he has secured the largest trade of any house in this section in his line, and it is an important factor in the large aggregate of trade of this enterprising business centre. The trade of this popular house embraces a large proportion of the best custom of the city and surrounding country, and is annually extending the field of its operations, and the volume of business. Mr. Meily is a native of Cumberland County, but has resided here a number of years, where his affable manners, correct business methods, and honorable dealing have made him many friends, and where he enjoys the unqualified confidence of financial and commercial circles, and the respect and esteem of the public. In addition to the large retail trade of this house, a large jobbing trade is done throughout the counties of Central Pennsylvania, and this branch of Mr. Meily's trade is rapidly increasing.

**Jacob Shaffer, Manufacturer and Dealer in Marble, Ornamental Sandstone and Granite Work, No. 419 Market Street, between Fourth and Fifth.**—One of the leading and most popular manufacturers and dealers in marble and granite monuments, tombstones and ornamental sandstone in Harrisburg, is Mr. Jacob Shaffer, who has been engaged in this business since 1879 and has made a great success of it. His works are located at No. 419 Market Street (between Fourth and Fifth) and have every facility for carving, sawing, polishing and finishing all kinds of stone work. Cemetery work is made the leading specialty, though a great deal of stone is here prepared for building purposes. Mr. Shaffer is himself a very skilled and experienced carver, and all of his men are well adapted to their respective departments. He does a very large business both in the city and throughout Central Pennsylvania, and in cemetery work is acknowledged to have no superior and but few equals in this section of the State. Mr. Shaffer is a Marylander by birth. He settled in Harrisburg in 1870, and in 1879 embarked upon his present successful enterprise. He has had valuable experience in his important industry, and, having put it to good use, is now reaping the just reward of his enterprise and industry.

**State Capital Broom Factory, J. K. Reber, Agent, Manufacturer and Wholesale Dealer in Brooms, Whisks, Toy Brooms, Broom Corn, Wire Handles, etc., corner Broad and Fulton Streets.**—Among the many industries that have made the city of Harrisburg famous, that of the broom-maker is by no means the least important. One of the leading manufacturers and wholesale dealers in brooms, whisks, toy brooms, wire handles, broom corn, etc., is Mr. J. K. Reber, the proprietor of the well-known State Capital Broom Factory. This establishment is located at the corner of Broad and Fulton streets. It is 40x60 feet in dimensions and has every facility for manufacturing all kinds of useful and durable brooms, whisks, etc., as well as toy brooms. As many as two hundred dozen ordinary brooms are made weekly, and a corresponding number of whisks and other smaller goods is also manufactured, the goods finding a ready sale throughout the country and being universally conceded to be unsurpassed in quality and workmanship. Mr. Reber has been engaged in this important industry since January, 1878, and has always ranked amongst the leading broom manufacturers in central Pennsylvania. He is a native of Hamburg, Berks County, and came to Harrisburg in 1867, where he soon became one of the leading citizens. By his enterprise, energy, and devotion to his industry, he has built up a business that reflects the greatest credit both on his own abilities and on the thrift and industry of this great manufacturing centre. Socially, as well as in manufacturing and mercantile circles, Mr. Reber is held in the highest esteem and well merits the success that has attended his efforts.

**Franklin Knauss, China, Crockery and Glassware, No. 14 North Market Square.**—This is one of the most popular establishments in its line in the city, and the display of goods always to be seen here well merits the attention of all housekeepers. Those in affluent circumstances are enabled to obtain from this enterprising dealer the most beautiful imported chinaware, embellished and ornamented in exquisite taste. Full dinner and tea sets, fruit dishes, and odd and graceful mantel ornaments may here be found in abundance and great variety, while those whose means preclude the use of imported ware are enabled to obtain the best American made goods at the lowest possible prices. The glass department includes the finest cut and engraved Bohemian glassware, as well as the cheapest of domestic goods, and the entire stock is so varied as to fully meet the wants and circumstances of all classes. All kinds of stone pots, jugs, and cooking utensils are also kept in stock, and no pains are spared to make this establishment perfect and complete in every particular. Mr. Knauss deals both at wholesale and retail, and in each department enjoys a large and liberal custom. He makes a specialty of highly refined and brilliant lamp oils of a superior grade which are warranted to burn without smoke or smell. Mr. Knauss is a native of Lehigh County, and came to Harrisburg in 1872, and in 1880 he embarked in his present successful undertaking. His enterprise and fair dealing have been amply rewarded, and both as citizen and merchant he commands the honor, respect, and esteem of all the many who know him.

**William Wykoff, Plumber and Gas-fitter, corner Second and Locust Streets.**—An old and highly respected representative house in the plumbing and gas-fitting line of business is that of Mr. William Wykoff, located at the corner of Second and Locust Streets. Mr. Wykoff began business in this city just after the close of the Mexican War, in which he was engaged, having followed the fortunes of our army under General Winfield Scott, as a member of the Second Pennsylvania Volunteers, from Vera Cruz to the capital of the Montezumas, and witnessing the grand triumphs of our victorious army over Santa Anna in almost every battle. He returned to his home to engage in the peaceful pursuits of business, whose victories he has won in the building-up of a large trade. During the last war for the suppression of the Rebellion Mr. Wykoff was offered positions of prominence under his old comrade of the Mexican War; but he had become subject to

rheumatism from exposure in the Mexican service, and was therefore compelled to decline to go to his country's rescue at that time: though willing to risk his life, he was physically incapacitated. Mr. Wykoff employs a force of first-class workmen, and is prepared to do all kinds of work in his line at short notice and at reasonable prices. He carries a full line of material used in his business,—gas-fixtures, pipes, etc.,—and gives all orders his personal supervision. In his long and honorable career he has always retained the entire confidence and esteem of the public as a first-class mechanic and good citizen.

**John Waller, Successor to Wm. Elliott, represented by T. B. Maines, Red Front, No. 304 Market Street.**—Every city has its landmark, and one of the old landmarks of Harrisburg is the wholesale liquor-store of Mr. John Waller, at the old Red Front, No. 304 Market Street. Two years ago Mr. Waller succeeded Mr. Wm. Elliott in the proprietorship of this well-known house, it being the oldest liquor house in Harrisburg, and known not only in the Keystone State but beyond her borders; and for many years the character of this house and the high quality of goods for which it has always been noted have ensured it a large and profitable trade. While this high standing and character has been fully maintained by Mr. Waller, its trade has largely extended its former limits, and the volume thereof increased to very considerable proportions. The specialty of this house is its unusually fine grade of liquors; carrying, as he does at all times, a splendid line of whiskeys from four to six years old, fine old French and other brandies, Old Tom and other gins, and all kinds of liquors; fine imported ales, wines, champagnes, brown stout, porter, etc., etc., and, in fact, everything that can be found in a first-class liquor store. These goods are sold at the lowest prices consistent with their quality; and they cannot be duplicated either in price or quality in this market, if indeed they can elsewhere in the State. Mr. Waller is a native of Lancaster, and is a business man of well-known character and standing in commercial circles throughout the State. The business here is represented by Mr. T. B. Maines, one of the best-known men in this line of business in this section of the State, whose long experience and honorable business career have given him a reputation wherever known as a thorough master of his business; while his polite and affable manners render him a very valuable man to any house so fortunate as to possess his services.

**B. Kemmerer, Cigars, Tobacco, etc., No. 1222 North Third Street.**—This store and factory is the chief source of supply for a large and increasing patronage of domestic hand-made Havana cigars. Mr. Kemmerer is a skilled mechanic, thoroughly understanding his trade in all its branches; while his long experience at the business has made him a most excellent judge of fine tobaccos, and he uses only the finest stock in the manufacture of his goods. Lovers of a superior article can always find cigars to their taste at this establishment. Chewing tobaccos of all kinds are always in stock. He carries also a full line of pipes, cigar and cigarette holders, and smokers' material generally. Mr. Kemmerer is a native of Bucks County, but has been in business here some ten years; and in his long and honorable business career, by industry and close attention to business, has reared a fine trade in the city and surrounding country, and won for himself the unqualified confidence and esteem of the community.

**Park Hotel and Restaurant, C. Morgenthaler, Proprietor, No. 307 Walnut Street.**—The best-appointed and altogether the finest restaurant in the capital city is the Park Hotel and Restaurant, located at No. 307 Walnut Street, next door to the Opera-house, and opposite Capital Hill Park. The restaurant department is handsomely fitted up with all the requisites for the proper conduct of a first-class place of this kind. A large and elegantly appointed dining-room, separated from the one in general use, is provided on the second floor for ladies, where all

the delicacies of the season are served in the best manner, the *cuisine* being in charge of an experienced chef. Meals are served at all hours. The hotel department furnishes accommodations for some fifty guests. The sleeping apartments, as well as the service, and all the appointments, are complete, and all that could be desired, while the terms are reasonable. The house throughout is thoroughly first-class. The bar is stocked with the finest of all kinds of cigars of the best brands, and tobacco of the finest quality is kept for the accommodation of the public. Mr. C. Morgenthaler was born in Würtemberg, Germany, but with his parents left the fatherland when but three years of age. He is an intelligent and very agreeable host, who is thoroughly posted in his business in every detail, and has that happy faculty, so rare, yet so necessary to a hotel man, of making his guests feel at home as well as anticipating their every want, and, as a consequence, has made his house the most popular resort of any in the city.

**George Doehne, Ale, Porter, and Brown Stout Brewer, cor. Chestnut Street and Dewberry Avenue.**—One of the most popular brewers in Harrisburg is Mr. George Doehne, who came from his native Hesse Cassel, Germany, to Harrisburg in 1853. In 1865 he embarked in his present enterprise and has succeeded in building up a very large and first-class patronage, both amongst saloon and hotel proprietors, as well as with private families throughout the city. His brewery is located at the corner of Chestnut Street and Dewberry Avenue. It is a large brick structure, and is supplied with every facility for manufacturing a first-class quality of ale, porter, and brown stout. The best of ingredients only are used and the latest and most approved scientific processes have been adopted. Mr. Doehne's products rank second to none in Central Pennsylvania, and are in great demand by all lovers of mild, palatable and wholesome beverages. His ales, porters and brown stouts are not only enjoyed and relished by those who consume them as luxuries, but are also popular amongst the members of the medical profession, who recommend them to convalescing patients and to those who, from any cause, have become debilitated or run down. Mr. Doehne, in social circles, is one of the most popular gentlemen in Harrisburg, and is amongst the first to assist any enterprise tending to advance the material prosperity of his adopted city. He is an industrious and enterprising manufacturer, an able and honorable merchant, and a public-spirited citizen well meriting the great success that has attended him in his business career.

**John J. Shoemaker & Son, House Furnishing Store; Baskets, Toys, Tinware, Mantel Ornaments, Cutlery and Novelties, 5 N. Market Square.**—One of the most popular establishments devoted to the sale of house furnishing goods and notions, in the city of Harrisburg, is that of Messrs. John J. Shoemaker & Son, No. 5 North Market Square. The business was founded in the year 1882, and by enterprise, straightforward business methods and strict integrity, this house has risen to the highest attainable position. The store contains an immense and varied stock, comprising refrigerators, ice-cream freezers, tin, wooden and willow ware, cutlery, baskets and house furnishing goods, baby carriages, velocipedes, children's toy wagons, mantel ornaments, toys, and a thousand and one useful and beautiful novelties. In all departments this enterprising firm does a large and first-class business. Prices are as reasonable as they can possibly be made, and the goods are uniformly of excellent quality. The individual partners are John J. and Charles Shoemaker, both of whom are experienced and practical merchants. They are both natives of Dauphin county, and the senior Mr. Shoemaker has resided in Harrisburg for over seventy years. He is one of the oldest inhabitants and most honored and respected citizens, commanding the confidence and esteem of the many who know him, and both in social and business circles holding the highest position. His son and partner also enjoys a wide popularity, and by his enterprise and integrity has gained for the firm a most enviable reputation.



**"The City Grocery,"** J. C. Harlacker, Proprietor, No. 17 North Third Street.—The large grocery and coffee house, owned and managed by Mr. J. C. Harlacker, and known as "The City Grocery," is one of the most deservedly popular concerns of the kind in Harrisburg, and well merits the large and liberal patronage accorded it. It is favorably located at No. 17 North Third Street, having a frontage of twenty-four feet and running back about sixty feet, so that ample accommodations and storage room are at hand. The store is elegantly and appropriately fitted up and furnished, and contains a full and complete stock of plain and fancy groceries, imported and domestic delicacies and staple goods, including French, German, and English sauces, mustards, relishes, and condiments of all kinds, hermetically sealed vegetables and fruits, potted and spiced meats and game, prime English and American cheese, staple family and bakers' flour, choice green and black teas, the best qualities of coffees, etc., etc. Indeed, this house is one of the leading headquarters for fine coffees and teas, making a specialty of the coffee business at both wholesale and retail, and having one of the most complete coffee-roasting establishments in Central Pennsylvania. As a rule, from five to ten tons of green coffees, comprising all varieties and grades, are kept on hand, and his roasting establishment is fitted up with the latest improved machinery, and has a capacity of roasting three thousand pounds per day. Mail orders receive prompt and careful attention and samples of coffees are sent by mail if requested. His coffees are fresh roasted daily and are therefore possessed of the full strength and fragrance of this valuable and popular bean. Mr. Harlacker offers special inducements to hotels and restaurants, and price lists are furnished on application. The business, which is now being so successfully carried on by Mr. Harlacker, was founded in 1874 by Messrs. G. Dock & Co., who retired in favor of the present enterprising and fair dealing proprietor in 1882, since which time it has grown in volume and character wonderfully. Mr. Harlacker is a native of York County, Pennsylvania, and has resided in Harrisburg these past eighteen years. He is highly respected and esteemed by all who know him, and well merits the great success which his abilities and sterling integrity have achieved in such a marked and unprecedented degree. Mr. Harlacker makes a specialty of the coffee business, wholesale and retail, and has in connection one of the most complete coffee roasting establishments in Central Pennsylvania.

**Dr. Raysor's Practical Prescription Drug Store,** No. 432 Market Street.—The establishment of which Dr. M. F. Raysor is the enterprising proprietor is without exception the best equipped drug store in Harrisburg. It was originally established over a quarter of a century ago by A. C. Kunkle, who was succeeded by Wm. Hyers, from whom it was purchased in 1875 by Dr. Raysor. The premises are spacious and admirably arranged. Every convenience and facility for transacting business is at hand. The stock is large and well selected, embracing a full assortment of pure, fresh drugs and chemicals, proprietary medicines of standard reputation, fancy toilet articles, soaps, perfumery, paints, oils, glass, etc. These comprise the best and most desirable goods in the market, and they are offered at attractively low prices. Special attention is given to the careful and accurate compounding of physicians' prescriptions and family recipes—an extensive patronage in this important branch being the principal feature of the establishment. Dr. Raysor is not only an experienced pharmacist, but is also a physician of established reputation, having been for five years a surgeon in the Dauphin County Hospital. Personally he is a genial, courteous gentleman, honorable and fair in all transactions, and well deserving of the substantial success he is achieving.

**Edward Boyer, Manufacturer of Fine Carriages, Phaetons, Business and Freight Wagons,** corner Market and Tenth Sts.—In reviewing the various industries that have made Harrisburg a thriving manufacturing centre, it is a pleasure as

well as duty to make prominent mention of the old established and thoroughly representative house of Edward Boyer, manufacturer of carriages, phaetons, etc., corner Market and Tenth streets. This business was established in 1856 on South Third street, and in 1878 Mr. Boyer moved to his present eligible location. The premises occupied are commodious and well arranged. The shops are equipped with the necessary appliances and tools, employment being given to twenty skilled workmen. Mr. Boyer manufactures all kinds of fine carriages, phaetons, buggies, etc., which for beauty and originality of design, superiority of workmanship and finish, are unsurpassed. He also builds business and freight wagons, which for strength and durability are unrivalled. Using only the best materials available, and employing none but thoroughly competent workmen, Mr. Boyer is enabled to produce strictly first-class and reliable work at very reasonable prices. He gives special attention to repairs, executing all orders in the promptest and most satisfactory manner. His repository contains a large and valuable stock of vehicles and wagons, both light and heavy, and these are offered at prices which will compare favorably with those of any manufacturer in the country. Mr. Boyer is a native of this city, and is one of our self-made business men. During a long and busy career he has ever maintained an untarnished reputation for honorable dealing and strict integrity.

**John Froehlich, Fine Tailoring,** 901 North Third Street.—In the matter of cut, fit, and finish, the garments made by Mr. Froehlich take the lead of any produced in this city or county; of which no better evidence need be offered than the large and substantial patronage he receives from many of our wealthy and prominent citizens, and the uniform satisfaction rendered to some of the most stylishly dressed men to be seen in Harrisburg. Mr. Froehlich is a native of Hesse Cassel, now part of the German Empire, and came to the United States in 1857, settling here some years later. Being a skilful and expert workman himself, and possessing the foresight and enterprise that characterize his race, he, in 1865, opened in business in a comparatively modest way. Soon, however, he attracted popular attention by the general excellence of his work, and steadily won his way to prominence and prosperity, and now maintains a reputation and enjoys a measure of public favor second to none in this city or Central Pennsylvania. His premises are ample and commodious, comprising a three-story, 22x40 brick building, and an elegant stock is carried, embracing a fine line of the latest styles and patterns in imported and domestic goods, French, English, and German cloths, cassimeres, serges, checks, Meltons, etc.; also the best products of American woollen goods—in short, everything that is to be found in a leading tailoring establishment. Mr. Charles Myers, who for the past twelve years has been connected with this establishment as salesman, is now the cutter, having graduated in this art under one of the best instructors in the country. He has taken an active interest in the business of Mr. Froehlich, and guarantees to all who may favor him with their patronage the utmost satisfaction as to cut, style, and fit.

**A. W. Bergstresser, Wall Paper and Window Shades,** No. 109 Market Street.—The city of Harrisburg is fast outstripping its neighbors in the matter of architectural beauty, and the interior ornamentation of its residences and many of the mansions in this city compare favorably with those of New York and Philadelphia as regards elegance and beauty. Artistic wall papers are extensively used, and in many an humble home may be found rooms that vie in elegance with those in the fashionable portion of the city. Among the many dealers in handsome, plain, and decorative wall papers in Harrisburg none stands higher or does a larger business than Mr. A. W. Bergstresser, whose large and well appointed store is located at No. 109 Market Street. It has a frontage of thirty feet and runs back twice that distance, thus giving ample room for the proper

storage of the large and varied stock that is here always kept on hand. The latest and most beautiful designs in wall papers, friezes, embossed silk and gold, costing no more than plain gold papers, Boston engrain, linocrusta Walton, velvets, gilt picture rods and hooks, and all ordinary papers and borders may here be seen varying in quality and price, so that the wants and circumstances of all classes are fully met. Many of these goods are necessarily expensive and are real works of art, and may here be seen; and for variety and elegance the stock compares well with that of any similar house in the larger Eastern cities. Mr. Bergstresser also deals extensively in window shades of all widths and in the latest and most fashionable patterns and designs. Mr. Bergstresser is a native of Harrisburg, and has been engaged in the wall paper trade since 1857. By his enterprise, fair dealing and honorable methods of doing business, he has secured a very desirable class of patronage, and may well be ranked amongst the most prominent dealers in the city. He is a veteran of the 79th Pennsylvania Volunteers, and saw active service in the Army of the Cumberland, under the veterans, Thomas and Sherman, during the civil war.

**E. S. Shearer, Basket Establishment,** No. 404 Market Street.—One of the important as it is one of the most interesting branches of industry here is that of Mr. E. S. Shearer, manufacturer of baskets, rattan, and willowware of all kinds. Here may be found a splendid assortment of everything in this line of goods of all shapes, sizes, patterns, and designs, which for beauty of style and superiority of workmanship are not excelled by any establishment of a similar character in the country. Baskets of all conceivable shape, for every known purpose, and at all possible prices, ranging from the heavy clothes-basket to the finest ladies' work or fancy basket; children's carriage and sleigh bodies; hampers, picnic and travelling knife, fork, and spoon baskets; infant pocket-work, fishing and trout, and office baskets of all kinds and styles. Chairs of rattan and colored willow, and any description of baskets made to order at short notice. All orders by mail promptly and carefully attended to. Mr. Shearer is also the exclusive agent for the celebrated Steinbach Patent Sleeping-coach. Any and all of these goods furnished at prices as low if not lower than can be obtained elsewhere; and all goods guaranteed of the best material and finest workmanship. Children's carriages are renovated, and new bodies put on old coaches in the latest and most approved styles. Mr. Shearer is a native of Harrisburg, and a thoroughly practical mechanic, well versed in his business, and in the two years in which he has been engaged at his present location he has built up a first-class trade, and is extending the field of his operations. He numbers among his patrons some of the best trade in this section of the State, while he has won the esteem of commercial circles.

**L. C. Johnson, Practical Horseshoer and Coach-smith,** corner Broad and Margaretta Streets.—One of the most thoroughly reliable and strictly conscientious and skilled men in this line in the State capital city is Mr. L. C. Johnson, whose shops are located at the corner of Broad and Margaretta Streets, near the market. Mr. Johnson has had a long practical experience in his line of business, and thoroughly understands every detail of the trade, so that persons intrusting work to his care may be perfectly assured that it will be faithfully and well executed. His knowledge of the business enables him to cure the defects of nature or accident as far as they can be remedied in shoeing; lame horses, those interfering, and such other faults are carefully guarded against. Mr. Johnson is also an experienced coach and carriage smith; and while he employs only the best material in his work, and allows no job to go out of his shop until perfect, his prices are moderate. He deals also in new and second-hand wagons, and has these vehicles always on hand, for sale or exchange. Mr. Johnson has been located at his present place some six years, and in his career here has won the regard of the people. He is a native of Cecil County, Maryland.

**N. Studebaker, Grocer, corner State and Second Streets.**—This popular grocery house was founded as long ago as 1850, Mr. William Garrett having been the first proprietor. He was succeeded by Edwin Perkins, who retired in favor of the firm of Moyer & Chriswell, who, in turn, were succeeded by Messrs. Studebaker Brothers, and in 1884 N. Studebaker, the present proprietor, became sole and exclusive owner. The store, which is both large and handsome, is located at the corner of State and Second streets, having a frontage on the former thoroughfare of twenty-four feet, and running along the latter a distance of fifty feet. The stock comprises everything in the line of staple and fancy groceries, both imported and domestic, including choice teas and coffees, canned meats, soups, vegetables and fruits, French, German, and English mustards, pickles, sauces, relishes, and condiments of all kinds, dried fruits, prepared breakfast cereals, and farinaceous goods, imported and domestic cheese, laundry supplies, and, in short, everything in the grocery and provision line properly appertaining to a first-class establishment of this description. This is a model grocery store, and is headquarters in Central Pennsylvania for the celebrated brands of Snow Flake and Green Seal flour and the far famed Switzer and Limburger cheese, Holland herring, Russian sardines, and prepared mustards, a full stock of which is always on hand, and out-of-town orders are as promptly filled as those of the many city customers.

**Wm. J. Bergstresser, Painter and Grainer, Court Avenue, between Chestnut and Mulberry Streets.**—For more than a quarter of a century Mr. W. J. Bergstresser has held a leading position in the State capital city as a thoroughly skilled mechanic in his special line of trade; and by virtue of prompt attention and correct business habits, combined with equitable and honorable dealing with his customers, he has built up a large and prosperous patronage, and has from year to year extended the line of his operations and increased the volume of his trade, until he is recognized everywhere as in the front rank in his line. His specialty is house-painting, graining, and decorative work generally. He is prepared, at short no-

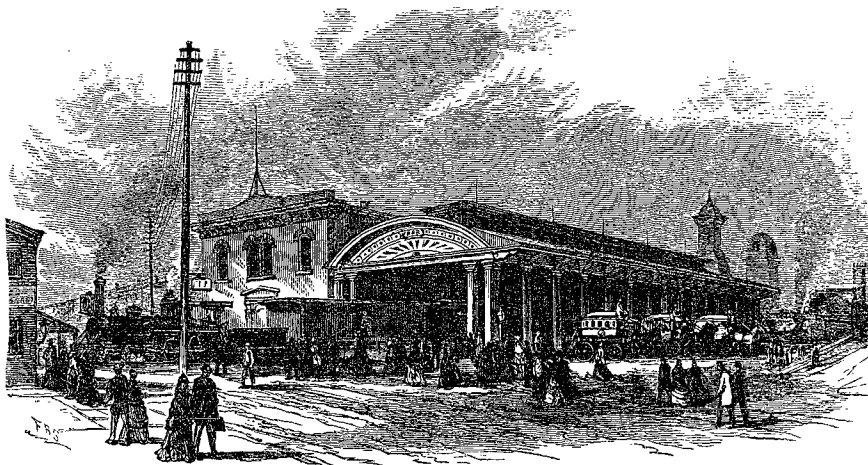
tice, to perform any work entrusted to his care at low prices and in the most satisfactory manner. Estimates of all kinds of painting furnished upon application either in person, at his shops, No. 118 Court Avenue, or by letter addressed to him there. Mr. Bergstresser is a native of Dauphin County, and in his long and honorable business life here has given perfect satisfaction to his patrons and gained a reputation for good workmanship and honest fulfillment of contracts that has won for him the confidence and good opinion of the public. His residence is No. 118 Washington Street.

**A. G. Keet, Picture Frames, etc., No. 202 North Second Street.**—Among the men who have been longest engaged in one line of business in Harrisburg is Mr. A. G. Keet, whose place of business is eligibly located at No. 202 North Second Street, manufacturer of picture-frames, etc. Mr. Keet commenced business here in *ante-bellum* days, and through the existence of a part of two generations has uninterruptedly maintained a high character both as a citizen and as an enterprising, live business man. He has built up a substantial business, numbering among his patrons some of the best custom in this section of the State, and is now, as he always has been, prepared to make picture-frames of every known description, re-gild old frames, or perform any work in his line equal to any one in the Keystone State. He also carries a stock of engravings and fancy frames. Mr. Keet is a native of the Old Bay State, but early in life cast his fortunes here. He is highly esteemed in business and social circles.

**J. Hess, Groceries, Provisions, etc., No. 1008 North Third Street.**—The retail grocery trade of Harrisburg contains no more active, enterprising, and popular exponent than Mr. J. Hess, whose handsome store is eligibly located at No. 1008 North Third Street. He has been established here since 1871, and by strict attention, coupled with a straightforward system of honorable dealing, he has built up a large and permanent patronage. The premises occupied are spacious and commodious, admirably arranged, and equipped

with every facility and convenience for the transaction of business. The stock carried is large and well selected, embracing a full and complete assortment of fancy and staple groceries, choice teas, coffees, spices, canned goods, provisions, fruits, etc. These are offered at attractively low prices, and customers have the satisfaction of knowing that they receive full value for their money, and that nothing inferior or adulterated will be sold them. Mr. Hess brings to bear a thorough knowledge of the business in its every detail; and with his superior facilities and connections he is enabled to offer special advantages to customers and to fill orders in the promptest and most satisfactory manner. Personally he is a genial, courteous gentleman, and well deserving of the substantial success he is achieving and the popularity he has attained.

**J. J. Maguire, Dealer in Watches, Clocks, Jewelry, etc., 406 Market Street.**—The establishment of which Mr. J. J. Maguire is the enterprising proprietor is one of the finest and best equipped jewelry stores in Harrisburg. The premises occupied at No. 406 Market Street are spacious and commodious, admirably arranged and fitted up in handsome style, the showcases and fixtures harmonizing with the general fine effect. The stock carried is large and well selected, embracing a full and complete assortment of fine gold and silver watches, clocks, jewelry, silverware, spectacles—and in fact everything usually found in a first-class establishment of this kind. Only the best and most reliable goods are sold, and customers have the satisfaction of knowing that they receive full value for their money, and that all purchases can be relied upon in every particular. Special attention is given to the repairing of fine watches, clocks and jewelry, all orders being executed in the promptest and most satisfactory manner. Mr. Maguire has been established since 1883, and by strict attention to business, coupled with a straightforward system of honorable dealing, he has built up a large and permanent patronage among the best class of people in this vicinity. Personally he is a genial, courteous gentleman, honorable and fair in all transactions, and well deserving of the substantial success he is achieving.



RAILWAY STATION, PENNA. CENTRAL R. R., LANCASTER, PA.

# CITY OF LANCASTER.

HISTORICAL AND DESCRIPTIVE REVIEW—INDUSTRIES, INSTITUTIONS, MANUFACTURING, &c., &c.



VIEW ON THE PENNSYLVANIA RAILROAD NEAR LANCASTER.

THE capital of Lancaster County is situated on the Conestoga River, 60 miles due west from Philadelphia, and 34 miles southeast from Harrisburg. Originally settled in 1718, it was known as Hickory Town for many years. Lancaster County was organized in 1729. In the following year the seat of justice was removed from Conestoga, and Hickory Town was laid out as a town and re-christened Lancaster. In 1742 it was chartered as a borough, and in 1818 was erected into a city. It was at the borough of Lancaster that the citizens of Lancaster and neighboring counties met in convention July 4, 1776. These citizens were "the officers and privates of fifty-three battalions of the associations of the colony of Pennsylvania," and their object to "choose two brigadier-generals to command the battalions and forces of Pennsylvania." Subsequently large barracks were built for the accommodation of the Hessian prisoners captured at Trenton and elsewhere. Congress convened here for several days in July, 1777. During the period from 1799 to 1812 it was the capital of the State, and from 1750 to 1825 it was the largest and most prosperous inland town in the State.

The exceedingly rich, well-cultivated, and thickly-populated agricultural region surrounding Lancaster renders it one of the most interesting and important places in the State, and an active mercantile as well as manufacturing centre. The city is regularly laid out, lighted by gas, and supplied with water pumped from the Conestoga; the streets cross each other at right angles, the two principal ones—King and Queen—intersecting in a large public square called Centre Square. This is now adorned by the Lancaster County Soldiers' Monument, a beautiful cenotaph of New Hampshire granite, to the memory of the men of the county who fell during the Civil War. Its total height is 60 feet. Its cost was \$23,000, and it was consecrated on the 4th of July, 1874, with appropriate ceremonies. The city is substantially constructed, in great part of brick, a large proportion of the buildings erected within the last few years being spacious and handsome. Prominent among the public buildings are the court-house, an impressive structure in the Grecian style, 160 by 70 feet in dimensions, and two stories high, surmounted by a dome; the boys' and girls' high school; Franklin and Marshall College, established in 1853 by the consolidation of Franklin High School with Marshall College, removed from Mercersburg; Fulton Hall, a commodious and elegant building—on the site of the old jail where the Conestoga Indians were murdered in 1763 by the Paxton boys—devoted to concerts, the drama, public assemblages, etc.; the County prison, built of red sandstone, is conducted on the solitary-labor plan; and Saint Joseph's Hospital, a handsome institution owned by the Catholics.

The educational system is excellent, the public schools, inclusive of the high school, being graded. Franklin and Marshall College, which provides a preparatory as well as collegiate course, is under the management of the German Reformed Church, and has a Theological Seminary with a separate endowment of \$80,000. The city has five libraries exclusive of those attached to the college and seminary above mentioned, and which are named the Mechanics', the Athenæum, the Law Library

Association, the Lancaster, and the Young Men's Christian Association—with an aggregate collection of about 20,000 volumes. It has also several scientific societies, conspicuous among which is the Linnæan Society of Natural History, founded through the instrumentality of Professor S. S. Rathvon. The city has twenty-six churches of the Lutheran, Methodist, Roman Catholic, German Reformed, Episcopalian, Baptist, Presbyterian, Moravian, Mennonite, and Jewish orders; three daily and seven weekly newspapers, together with seven monthly periodicals. A competent authority pronounces the bar "one of the ablest in the State." The city is divided into nine wards, the administration of municipal affairs being vested in a mayor, a select council composed of one member from each ward, and a common council of three from each ward. In connection with other improvements, the water-works are noticeable, and an effort is being made to meet the demand for a still greater supply. Water is raised by machinery from the Conestoga River into two large reservoirs, at the eastern extremity of Orange and King streets, with a capacity of 7,000,000 gallons, and is conveyed thence through underground mains and pipes to all parts of the city.

From its settlement to the present time, Lancaster has always been one of the most active and important commercial places in the State. The centre of an unusually fertile country, bristling with farmers of substance and wealth, whose wheat crops especially are always at a premium, the mercantile interests of the city are constantly at the flood. Its tobacco trade alone is enormous, new facilities for which have been quite recently provided in the shape of large warehouses. Its many extensive and well-stocked stores are a marked and attractive feature, while its ten banks and numerous hotels are excellently well managed. Prominent among its industries are six cotton-mills that give employment to upwards of 2000 operatives; a watch-factory with 50 employees; several breweries, tanneries, and potteries; a rolling-mill and stereotype foundry; manufactures of locomotives, engines and boilers, of iron castings, bolts, agricultural implements, carriages, copper-ware, furniture, cabinet organs, combs, paper, hats, leather, rifles, edge-tools, files, screws, soap, chains, axles, locks, etc. Immense quantities of coal and lumber annually find their way here, and form a heavy and prosperous item of business. Woodward Cemetery—one of six—is a beautiful and picturesque spot in the south part of the city in a bend of the Conestoga. Three railroads enter the city—the Pennsylvania Central, the Reading Branch of the Reading and Columbia, and a narrow-gauge road from Quarryville. The population is now upwards of 30,000, and the property valuation in 1873 was nearly \$5,000,000.

We herewith give our readers and the business community brief sketches of the prominent mercantile and manufacturing enterprises of the city of Lancaster. These will be found interesting as an indication of its commercial growth in the last quarter of a century, and may also serve to show the completeness of the market at this point for the supply of everything demanded by its citizens and the inhabitants of the surrounding country.

**W. D. Stauffer & Co.,** the Leading Hatters and Furriers, Wholesale and Retail Dealers in Hats, Caps, and Furs, Nos. 31 and 33 North Queen Street.—The visitor to Lancaster, if unacquainted with her varied resources and the magnitude of her business interests, will find much that may well surprise him in the extent and character of the houses conducting the trade of the place; and a careful inspection will reveal the fact that many of them in completeness of stocks, value, and style of goods handled rival similar establishments in the metropolis of the State, while in prices and trade inducements they can compete successfully with any locality. But these points alone do not fully explain why this city is such a desirable purchasing-centre, and we must look to the character of the firms doing the extensive business that is carried on. The oldest and largest and leading house in the hat and cap and fur trade, is that of W. D. Stauffer & Co. The house is one of long standing, having been established since 1845, and was for many years conducted by Shultz & Bro., but is now continued by Mr. W. D. Stauffer under the present firm name. From the time this gentleman succeeded to the business they have made many improvements and enlarged the facilities, and increased the usefulness of the house. The building occupied by the firm is a large, imposing brick structure, having a front of 25 with a depth of 125 feet, and as regards facilities is one of the best and most attractive establishments in the city. An extensive wholesale and retail business is carried on, and the stock of goods will be found perfect, complete, and large, and varied, embracing all the new style in gentlemen's silk hats and derby hats; the blocks being the latest London and New York designs. The hats are manufactured by the firm, who are the only hat-manufacturers in this section of the State. A force of skilled hatters is employed, and the firm is always the first to introduce the new fashions in hats in the city. A large line of caps for boys and children is also to be found in stock in everything that is new and stylish. A feature of the trade of this house, is furs for ladies and gentlemen, the assortment embracing the finest, most valuable, and best in ladies' seal-sacks and fur-lined garments, muffs, boas, gloves, etc. In the manufacture of ladies' seal-skin garments every attention is given to fit and style, and only the very best, rich, lustrous colors of seal-skins are used, and satisfaction is given to all who have dealings with the house. In furs are displayed Russian sable, South Sea otter, Astrachan, Persian lamb, and other valuable kinds from all parts of the world. Buffalo and other lap robes are also manufactured and dealt in, the business being carried on extensively, and the display the largest and finest ever before made in Lancaster. Mr. W. D. Stauffer is well-known to the community and as a business man, and is held in high estimation. The house has always stood high in commercial circles, and enjoyed an honorable career, and has a host of friends, not only in the immediate vicinity of the city, but in different sections from which the wholesale trade is derived. The firm are steady, reliable, sterling business men, and can always be relied upon to furnish the best goods at the very lowest prices.

**Wm. Wohlsein's Planing-mill and Sash Factory,** Nos. 407 to 417 North Mulberry Street.—One among the well-known permanent citizens of Lancaster is Mr. Wm. Wohlsein, who is engaged in the manufacture of sash, doors, and blinds, etc. Mr. Wohlsein is a native of Germany, but has been a resident of Lancaster since 1867. He is located at Nos. 407 to 417 North Mulberry Street, the premises having a dimension of 30x80 feet. The mill is a fine, substantial brick structure, and is fitted up in every department with the best class of wood-working machinery driven by a powerful steam-engine. The line of work turned out embraces besides sash, doors, and blinds, also mouldings, frames, shutters, turning, and scroll-sawing, and the manufacture of all kinds of ornamental wood-work for buildings. Mr. Wohlsein employs a large force of skilled workmen, and commands a large trade with the city and all the surrounding sections of the country. He is also the sole manufacturer in Pennsyl-

vania of the Housekeepers' Friend, the Centennial Patent Pastry Board. It combines a rolling-pin, pastry-board, and a full set of spice boxes, in one convenient article, which when not in use can be hung up and thus occupy but little space. The boards are carefully made from the best material, and must be seen to be admired, and used to be appreciated. No kitchen should be without one of these useful and convenient utensils; price, \$1.25. Mr. Wohlsein is a gentleman held in high regard by his fellow-citizens, and as a business man enjoys the confidence of the whole community. He is an influential, prominent member of the Board of Education, and otherwise popular and prominent in local and business affairs.

**Bischoff & Engelhard,** Manufacturing Jewelers, No. 20 East Chestnut Street.—Among the enterprising business men of Lancaster is the firm of Bischoff & Engelhard, who are doing a large trade as manufacturing jewelers. The place of business is at No. 20 East Chestnut Street, where every facility and convenience is enjoyed for meeting the demands of the trade. Mr. Charles Bischoff is from Philadelphia originally, and Mr. Frederick Engelhard from New York. They are both practical jewelers, and have a full, comprehensive knowledge of all branches of the business, and make a speciality of all kinds, styles, and designs of ornamental jewelry, pins, rings, brooches, watch-chains, and also diamond mountings, and Masonic marks and other society-badges in gold and silver, and particular attention is given to making repairs to jewelry for the trade. The firm is doing a large business with Lancaster and all the surrounding country, and as first-class, practical men enjoy a wide reputation for skill and the neatness and elegance with which all work is executed by them. Since they have been located in Lancaster they have met with a substantial success and have won the confidence of the trade and all who have business dealings with them.

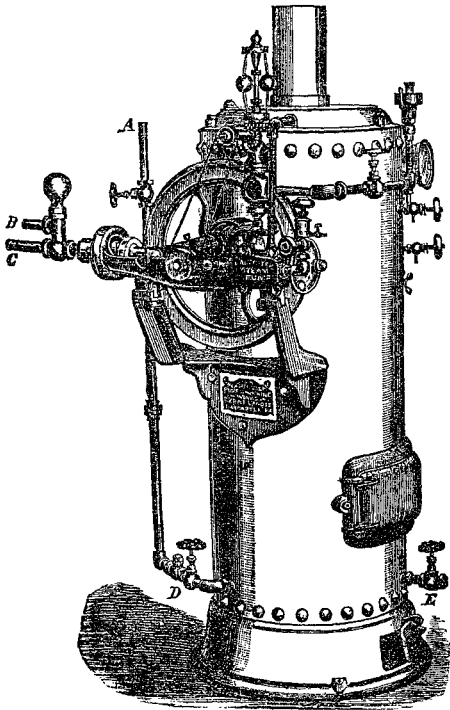
**Philip Schum, Son & Co.,** Manufacturers of Genuine Lancaster Quilts, Woollen Mills, Buyerstown, Lancaster County; Manufactory, Sales-room, and Coal-yard, Nos. 140 to 150 South Water Street.—A noteworthy fact in connection with the industries of Lancaster County is that nearly every kind of manufacturing is represented; and we have selected for the subject of this review the well-known establishment of Messrs. Philip Schum, Son & Co., who own and control a large woollen mill at Buyerstown, a few miles from the city. The business, that of manufacturing genuine Lancaster quilts, carpets, home-made woollen blankets, counterpanes, carpet-chains, stocking-yarns, etc., was established by Mr. Philip Schum some years ago, who afterwards associated with him his son, Mr. John E. Schum, and about a year ago Mr. Charles Holzwarth was admitted to an interest in the business. The woollen mill is a fine large structure, and is well fitted up and furnished with special machinery for the production of the best class of goods, which are always in demand and meet with a ready sale. In the city the firm also carry on an extensive business as dyers, and carry on a large trade, doing work for the storekeepers, and also dyeing and scouring ladies' and gentlemen's clothing without taking apart, which, after undergoing the new improved processes introduced by the firm, have the appearance of being new. The dye-house is a brick structure, and is well provided with every facility for meeting the demands of the trade and the citizens throughout this section. They ship to the West and South, and also to Canada, their coverlets, counterpanes, carpets, stocking-yarns, etc., and enjoy the reputation for making first-class goods. A trial order will convince any one that these goods are of the best quality and they will recommend themselves. The firm also do quite an extensive business as dealers in the best qualities of Lehigh and Schuylkill coal, and from their yard in South Water Street a large custom is supplied with clean coal free from slate. The firm furnish it at the lowest market rates, in any quantity desired for family or manufacturing purposes. Mr.

Philip Schum has always been intimately identified with the people of Lancaster, and holds a high prominent position in the community. His son is a native of the city, and is a valuable aid in the business, and is very popular in business and social circles. Mr. Charles Holzwarth is also well known and popular; and the firm, by vigorous prosecution of their manufacturing and other business, are daily adding to the well-being of the city and materially assisting and promoting the welfare of a large part of the population.

**Henry Burger,** Proprietor of the Lancaster Planing Mill, Nos. 423 and 428 South Prince Street.—One of the important industrial establishments in Lancaster is that of Henry Burger. The business conducted embraces in connection with a finely-equipped mill, planing, sawing, turning, scroll-work, grooving, matching, and the manufacture of mouldings. The business has been established since 1870, and from 1873 it was carried on by the firm of Urban & Burger, but since 1885 it has been continued by Mr. Burger, who has since then enlarged the facilities and increased the business. The premises cover about a square of ground on which there is a brick structure three stories in height, having dimensions of 50x100 feet; also several frame buildings and sheds for storing and seasoning lumber. In every department the mill is well furnished with the latest improved wood-working machinery, and all the appliances necessary for the production of the best class of work. The general business embraces the manufacture of doors, sash, blinds, shutters, and all kinds of interior and exterior wood-work for buildings, and planing and sawing, and mouldings. Drafts and estimates are made when desired, and all work is guaranteed to give satisfaction. A speciality is made of all kinds of hard-wood work, stairs, railings, newel-posts, etc. A large business is carried on with the city and the surrounding country, and Mr. Burger, the proprietor, who is a German by birth holds a high position among the solid substantial business-men throughout this section. He has resided in this country about three years, and in the city of Lancaster for thirty years, served with distinction in the Union Army as bridge-builder for four years.

**J. R. Royer's** Wholesale and Retail Confectionery, Nos. 50 and 52 West King Street.—One of the most prominent representative business men and citizens in Lancaster is Mr. J. R. Royer, who is a native of the county and well and familiarly known to the whole community. He was one among the first to respond to the call for troops during the late war, and served during the whole of that struggle as lieutenant of the One Hundred and Fifty-seventh Pennsylvania Regiment. He was captured on one of the battle-fields of Virginia and taken to the famous Libby Prison, and from thence to Charleston, S.C. After being released he rejoined his regiment, and at the close of the war returned to Lancaster and engaged in his present business, which has grown under his able and efficient management, and to day ranks as one of the largest bakeries and confectionery establishments in this part of the State. The building is a large, handsome, ornamental brick structure, four stories in height, and presents a handsome front of 35 feet with a depth of about 165 feet. In every department it is fully equipped, and contains every facility for the baking of plain and fancy cakes and manufacturing confectionery of every description. In the rear of the store are handsomely-fitted-up ice cream parlors for the convenience of the public and his patrons. Mr. Royer manufactures all kinds of rich cakes, and also plain and French and American confectionery from pure sugar, and also manufactures ice-cream and ices, and is an extensive dealer in foreign fruits, nuts, etc. A large wholesale and retail business is conducted, and a speciality is made of furnishing families and parties, weddings, festivals, etc., with choice cakes and confectionery, fruits, etc. Mr. Royer is a liberal, public-spirited gentleman, and is justly entitled to the very flattering patronage he enjoys and the esteem and regard in which he is held by the whole community.

**Lancaster Steam Pump and Machine Works, Ezra F. Landis, Proprietor, No. 537 North Cherry Street.**—Among those prominently identified with the manufacturing interests of Lancaster Mr. Ezra F. Landis is one of the most widely known and highly respected. He is the inventor of the Landis Radiator, an extremely simple and very efficient steam-heating apparatus which has shown itself equal to every practical test it has been put to. Mr. Landis has given many of the best years of his life to the study of steam-heating apparatus, and deserves the credit of having invented one of the very best in existence. It is extremely simple in construction, is devoid of noise, leakage, or dust, radiates the heat evenly and thoroughly, and for direct or indirect heating, high or low pressure, is equally serviceable, while the low price at which it can be put up is not the least recommendation in its favor. Mr. Landis has furnished many dwellings in this city with his apparatus, and in not one instance has it failed to give the utmost satisfaction. The Lancaster steam-pump manufactured by Mr. Landis is equally noticeable in its way, having very few parts, so constructed as to allow of the direct application of power, the minimum of friction, and great reliability and regularity of operation.



The Success farm-engine, boiler, and pump combined also deserves the reputation it enjoys, and the extent to which these engines are now used for every class of light farm work to which steam is applicable is very practical testimony to their actual value and real efficiency. The Landis Peerless traction road locomotive is one of the best and most practicable engines of the kind ever invented, and one of the very few that are capable of doing the work claimed for them. It will draw from ten to twelve tons with ease over ordinary roads, can ascend or descend hills and still keep the water above the crown-sheet of the boiler, while it can be used for threshing and similar purposes by simply throwing it out of gear. Mr. Landis also manufactures other kinds of portable, stationary, and traction steam-engines, boilers, water-tanks, tire-benders, shafting, hangers, etc., does a general line of machine and repair work in the most thorough and workmanlike manner, and also deals in second-hand engines and machinery. He is a native of this city, and has been successfully engaged in this business for more than ten years. His extensive works are located at No. 537 North Cherry Street, and cover an area of 90x177 feet in dimensions. They comprise a complete and

thorough equipment and give employment to a competent force of skilled and experienced workmen under the immediate supervision of the proprietor, whose vast practical knowledge and intimate understanding of every branch of the business give him peculiar advantages and facilities for its successful prosecution. He transacts a large and continually augmenting trade in this city and county, and throughout other sections of the State and country. This because the productions of his establishment are renowned for the superior quality of the materials and workmanship that enter into them, their simplicity, and the scientific principles upon which they are constructed, their durability and capacity for the work they are intended to perform. The character of Mr. Landis' inventions entitles him to high rank in the scientific world, and the more because they are public benefactions and of great practical use. A native of this city, he holds a strong and honored position in commercial circles, and by his scientific and business ability, combined with an enterprising spirit and wise energy, has done much to advance the manufacturing interests and general industrial activity of Lancaster and this section of the State. High-minded and public-spirited, he is prominent in every movement that looks to the welfare of our citizens, and richly deserves the cordial esteem in which he is held.

**Isaac Diller & Sons, Jobbers and Retailers of Hardware, Iron, and Steel, No. 7 East King Street.**—The number and character of the large business houses in Lancaster show plainly the importance of the city as a business point. The situation and advantages possessed by the city make it a natural source of supply to a large surrounding section, and within the limits of the city are to be found some of the oldest business houses in the State. Among these our attention is called to that now carried on by the firm of Isaac Diller & Sons, which dates its existence back about a century. Mr. Isaac Diller has been connected with it as a partner forty-five years. In 1877 Mr. Diller assumed sole control of the business and built the large, spacious three-story brick building, having dimensions of 30x200 feet, now occupied. An immense stock of goods is carried, embracing everything in the line of light and heavy hardware, iron, nails, steel, blacksmiths' and carriage- and wagon-makers' hardware and materials, shelf goods, builders' supplies, and mechanics' and farmers' tools, saddlery hardware, and house-furnishing goods, stoves, ranges, and heaters, etc. Besides the above, a heavy stock of paints, oils, glass, varnish, etc., is also kept in stock. In its line of business the house is the largest in this part of the State, and stands at the front among the solid, substantial houses of the city. The trade is in a highly flourishing condition, and its business affairs managed in a straightforward, honorable manner. Several years ago Mr. Diller associated with him his sons W. F. and C. F. Diller, enterprising, active, industrious young business men, both natives of the city, and who enjoy the regard of all who have dealings with the house. In order to facilitate the trade of the house, and for storage purposes, the firm occupy two large warehouses, one on North Christian Street and the other on East Grant Street. Mr. Isaac Diller, the head of the house, is a native of Lancaster County, and one of its old and most useful, prominent business men, and takes an active part in all charitable and religious movements, and all enterprises that aim to promote the general welfare of the community.

**Frey & Eckert, Boots and Shoes, No. 3 East King Street.**—As illustrating the general character of the boot and shoe trade of Lancaster, we may mention the old-established house now owned and conducted by the firm of Frey & Eckert, who purchased the business December 10, 1885. The members of the firm are experienced business men, and have placed in the store a large new stock of fine and medium-grade goods, the choicest productions of the best manufacturers in the country, and can offer the finest and most fashionable goods at the very lowest prices. The store forms one of the attractive

features on East King Street, and is fitted up with remarkably good taste, and is well provided with every convenience for the display of the stock and the accommodation of customers. The firm began business under the most favorable auspices, and are meeting with that success to which their energy and enterprise entitle them. Mr. Charles H. Frey is a native of this county, and was graduated from the High School in 1880. For several years he superintended his father's farm, and was afterwards employed in the tobacco business with the firm of Frey & Weidler, and in 1883 was admitted to an interest in the business. He withdrew from the firm in December of the present year, and formed a copartnership with Mr. Wm. K. Eckert, and bought out the business they are now engaged in. Mr. Wm. K. Eckert is also a Lancaster County "boy," and has had an experience in the shoe business extending over six years, five of which were passed in the store in which he is now one of the proprietors. They are both active young men, upright and honorable, and keep in their store one of the largest, finest, and best assorted stocks of new-style fashionable boots and shoes and rubbers that is to be found in the city.

**Killian's Cigar-box Factory, No. 344 North Prince Street.**—Lancaster is one of the most important centres for the manufacture of cigars in the State, and to supply the demand for boxes there are several large and important establishments engaged in their manufacture. One of the largest and oldest (having been established in 1861) and most prominent establishments is that of Mr. George P. Killian, which is located at No. 344 North Prince Street. Mr. Killian, who is a young man having considerable experience in this line of business, has carried on the trade successfully, and supplies a large demand. The factory is well supplied with machinery driven by steam-power, and all kinds and styles of cigar-boxes are made to order at the shortest notice. He also furnishes labels of new styles and designs, and can meet all demands made upon him in the most satisfactory manner. Mr. Killian is of this city, and stands high in the business community, and enjoys the confidence and regard of all who have business relations with him.

**Geo. M. Steinman & Co., Wholesale and Retail Hardware, Nos. 26 and 28 West King Street.**—In setting forth the growth and progress of Lancaster it is our intention to show by accurate description the character of the leading enterprises, and what proportion its trade has developed, and just what facilities the people enjoy for hardware merchandise and other supplies. One of the oldest among the largest and most important houses in the city is that of George M. Steinman & Co., wholesale and retail dealers in hardware. The store and stock have no superior in this vicinity, and its operations extend over a considerable scope of country, thus conferring its benefits and advantages upon a large constituency; hence the establishment is a strong and fitting representative of this line of trade in this section of the State. The premises occupied consist of a large, ornamental brick building, having dimensions of 30x225 feet, in the rear of which is a large, spacious warehouse used for the storage of heavy commodities, iron, steel, etc. An immense stock of goods is carried, comprising builders' hardware of every description, shelf goods, machines, and farmers' tools and implements, cabinet-makers' and carriage-builders' and blacksmiths' supplies, nails, iron, steel, and also a general line of stoves and ranges and house-furnishing goods, and all the various specialties belonging to this line of business. The individual members of the firm are George M. Franklin and George Steinman, who are both well-known natives of the city. Mr. George M. Franklin is a useful, influential citizen, and served through the late war with distinction as captain in the One Hundred and Twenty-second Pennsylvania Regiment. He has been a member of the City Council, and was president of the Select Council for several terms. Mr. George Steinman is a young, active, enterprising business man, and stands high in business and social circles.

**Henry Martin**, Inventor, Proprietor, and Manufacturer of the Latest and Best Improved Brick-machinery, Prince Street, between Orange and Chestnut.—For years inventors and ingenious mechanics have devoted much time and labor in perfecting a machine for the manufacture of bricks; and while many machines have been introduced claiming every advantage of a perfect machine, there has been none that has given so much satisfaction or performed the work with such ease and in the most perfect manner as the improved brick-machine invented and patented by Mr. Henry Martin, who is engaged extensively in manufacturing his renowned brick-machine at Lancaster. Mr. Martin has given his attention to perfecting this machine for more than twenty-five years, and that he has been successful is demonstrated by the large number now in use in all parts of the world, and the number of testimonials received, all of which speak in the highest terms of the machine and the correct manner it performs the work for which it is designed. In the construction of this machine every contingency has been provided against, and should stones or other hard substances get into the machine, it at once relieves itself from them without damage or interfering with its proper working. This machine makes the best class of merchantable bricks from any kind of clay that can be worked by hand, and is adapted to every variety of soil. It moulds the clay very stiff and thus secures a finer finish, every brick being turned out with sharp, clear-cut edges and smooth, even faces, all of which can be used in the fronts of buildings. This machine, when driven by steam-power, will turn out 85,000 bricks per day, or seventy-five a minute, and with two horses 20,000 bricks can be made in the same time. Practically the capacity of the machine is only limited by the facilities for feeding the clay to the machine and for the bricks when made. The machine can be so regulated as to make any size brick required, and in every instance they will always be found perfect. The machines are constructed in the most durable and substantial manner, simplicity of construction and absolute impossibility of displacement of parts. These, in connection with accuracy of movement and perfection of work performed, render the Henry Martin brick-machine the most satisfactory machine ever devised or constructed for making the best bricks perfectly and rapidly. Illustrated catalogues and particulars and plan of construction will be furnished by Mr. Martin on application. This machine will do all that is claimed for it, and when properly handled and with good yard facilities will make better and more perfect brick than can be made by hand or any other brick-machine in the world. They have been shipped to various points in Europe, to Australia, and in fact to all civilized countries, where they have given unbounded satisfaction and are highly endorsed and recommended by all who are using them. Mr. Martin has sold thousands of these machines, which to day stand without a rival. Mr. Henry Martin, inventor and patentee of the machine, is a practical brick-manufacturer and an ingenious and skilled mechanic, and by the introduction of his machines he has filled a want long felt among brick-makers, who are now enabled by the use of his machine to turn out better and more perfect bricks than could be done formerly by hand or the use of inferior or impracticable machines. He has resided in Lancaster many years, and as a business-man and thorough, skilled mechanic is held in high esteem by all who have dealings with him.

**R. Blickenderfer**, Variety Iron Foundry and Machine Works, No. 128 North Water Street.—The Variety Iron Foundry and Machine Works is one of the most prominent which contribute in the greatest measure to whatever manufacturing celebrity Lancaster has attained. The works have been in existence since 1867, and were removed to the present location in 1879. The works cover about three acres of ground. The buildings, of which there are several, are all substantial structures, one and two stories in height, and consist of, besides the foundry, the smith-shop, pattern-shop, machine-shop, store-houses, warerooms, and erecting-shops. Each of these

departments is well supplied with fine machinery and tools, and a large force of skilled, practical mechanics is constantly employed. Mr. R. Blickenderfer, the founder and owner and proprietor of the business, is a native of Lancaster County. He is a practical machinist and gives his personal attention to the manufacture of all kinds of machinery, steam-engines, saw-mills, water-wheels, and makes a specialty of Boardman's improved cork-machinery, and also ore-washers and brick-yard machinery, and to getting out large and small castings and pattern-work of every description. In the repairing department every facility is at hand for repairing steam-engines and machinery, and prompt attention is given to all work. By maintaining this establishment Mr. Blickenderfer contributes in no small measure to the manufacturing influence of this community, and is valued for the part he is doing towards sustaining the productive industries of this city.

**S. E. Baily**, Manufacturer and Dealer in Carriages of Every Description, Office and Ware-rooms Nos. 430 and 432 North Queen Street, Factory Nos. 431 and 433 Market Street.—Among the most notable prominent industries in Lancaster, due mention must be made of the carriage manufactory of S. E. Baily, which is located at Nos. 428, 430, and 432 North Queen Street, and Nos. 429, 431, and 433 Market Street. Mr. Baily is the largest manufacturer of fine carriages in this section of Pennsylvania, and during the ten years he has been engaged in it has established a trade extending to the West and South, and to the cities of Savannah and New Orleans, and to other sections. He has always maintained a high reputation for first-class work, and carefully guards that reputation and keeps all his work up to the highest standard of excellence. The best seasoned wood is used, and only the best quality of iron and steel, and every care and attention are given to style, fashion, and finish. The premises occupied extend from North Queen Street through to Market Street, and have dimensions of 66x245 feet. The repository fronts on Queen Street and is a large, substantial brick building in which are shown many beautiful specimens of Mr. Baily's production, embracing all kinds of handsome fashionable carriages, buggies, and sleighs. The manufacturing department, fronting on Market Street, consists of several brick buildings well fitted up and furnished with special machinery for turning out the best work. In the different departments upwards of one hundred skilled workmen are employed, and the work is not surpassed by that of any others in the business in the State. Mr. Baily manufactures carriages for the trade, and those from his establishment are always in demand and command the attention of the trade in all business centres. Mr. Baily came to Lancaster from Pottsville, and during the ten years he has been engaged manufacturing carriages has done much towards building up the city and giving it a name as one of the important industrial centres in the State. He has always been held in high estimation as a business man and useful, influential citizen, and stands high among the substantial business men of Lancaster.

**Lancaster Comb Works**, Dana Graham & Son, Manufacturers of all kinds of Combs, James Street, near North Queen Street.—Among the industries which materially assist to give Lancaster a reputation as a manufacturing centre is the Lancaster Comb Works, which have been established for more than sixty years, and came under the sole control of Mr. Dana Graham about sixteen years ago, he having previously been connected with the works as a partner since 1851, at which time he came to this city from Massachusetts, his native place. The buildings, two in number, are constructed of brick and are well fitted up and complete in all their appointments, and provided with special machinery for the manufacture of all kinds of dressing, red-ding, fine, and solid Siamese pocket and tuck combs. The machinery is driven by a fifteen-horse-power steam-engine, and upwards of forty-five hands are employed in the different depart-

ments. The material used is the finest horn brought from South America, and the best selected from this and other States. The goods made at this establishment meet with a ready sale and are always in demand in all the great commercial cities, where their standard quality is recognized and appreciated. About three years ago Mr. Graham associated with him in business his son, Mr. John S. Graham, a young, active business man who was born in this city and who is a valuable aid in the business and enjoys the confidence and regard of all who have dealings with the house. The Lancaster Comb Factory is one of the largest and most important establishments in the county, and the only one manufacturing horn combs in the State outside of Philadelphia. The trade extends throughout the country, and the goods command the attention of dealers and are always inquired for on the market. Of Mr. Dana Graham it should be said that during his long residence in this city he has always been popular and prominent and held in high esteem in business and financial circles. He has taken considerable interest in municipal affairs and served his fellow-citizens with distinction as a member of city councils and an alderman for several years. All orders should be addressed to W. H. Brown, 78 Reade Street, New York City, N. Y.

**Wills & Keefer**, Successors to Wm. Thomson, formerly E. F. Bowman, Dealers in Watches, Clocks, Jewelry, Spectacles, etc., No. 106 East King Street.—Prominently among the popular watch-makers and jewellers of the city, due mention must be given Mr. R. H. Wills and Mr. W. W. Keefer, who are doing business at No. 106 East King Street, under the firm-name of Wills & Keefer. Both these gentlemen are practical to the business, and are conceded to be among the best, most careful and accurate workmen in the city. They have a thorough, comprehensive knowledge of its every branch, and make a specialty of fine watch and clock and jewelry repairing, which they accomplish with neatness at popular prices. A full line of fine gold jewelry of every kind in all the latest fashions and styles is to be found in the plate-glass show-cases in the store; also ladies' and gentlemen's gold and silver watches, clocks, silver and plated ware, and a large and varied assortment of beautiful goods suitable for presents on all occasions. They make a leading specialty of good American watches in 3-oz. cases, which are sold at the low price of seven and eight dollars each, and which are warranted in every particular for one year, and all their work and goods are guaranteed as represented or the money refunded. Messrs. Wills & Keefer are young, active, enterprising business men, popular with their fellow-citizens, and enjoy a large custom. They are honorable and reliable, and goods bought from them will always be found strictly as represented.

**John F. Little**, Wholesale and Retail Dealer in Cigars and Tobacco, Nos. 10 and 12 East Chestnut Street.—Lancaster is noted for the standard quality of the fine and medium-grade cigars manufactured within its limits; and among those engaged in the business there are none having a wider celebrity than Mr. John F. Little, who occupies the old stand at Nos. 10 and 12 Chestnut Street. The business was established by Mr. R. K. Schnoder in 1868, and was afterwards continued by Schnoder & Sons, but since 1884 it has been under the sole control of Mr. Little. The premises are conveniently arranged, and a large business is carried on, a force of employees being constantly engaged in the manufacture of high-grade Havana and Connecticut and Pennsylvania seed-leaf cigars, which are always in demand and command the attention of the trade. Mr. Little is an enterprising young business man, well and favorably known in Lancaster, his native city, and enjoys a wide popularity as a cigar-manufacturer and dealer in tobacco. The business is carried on at wholesale and retail, and is widespread and extensive. Mr. Little maintains a high position in the trade, and his transactions have ever been characterized by sterling integrity and strict business principles.

**Norbeck & Miley, Practical Carriage Builders,** corner Duke and Vine Streets.—American genius and enterprise challenge comparison with the world. The character of the carriages built in this country has made for them a market among civilized nations. Strength, beauty of finish, style, and easy riding qualities are their chief characteristics, and Lancaster has already achieved a national reputation on fine carriages and wagons. Among the most noted firms engaged in the business is that of Norbeck & Miley, a sketch of whose establishment we append, to which the attention of our readers is invited. The business has been established since about forty years ago, but since 1878 it has been under the sole ownership of the present proprietors, Mr. H. Norbeck and Mr. J. Miley, who are both practical, scientific builders of fine carriages and cutters, and have established a high reputation for the standard character of their work, and the beauty and style of the various vehicles built by them, among which are phaetons, buggies, side-bar wagons, etc., which are always in demand. The firm employ about forty skilled workmen in the different departments of the factory, and have facilities of turning out ten carriages each week, and in the repository have the greatest assortment of vehicles ever before seen in Lancaster. The factory consists of several buildings adjoining each other which are divided into smith-shop, wood-working department, paint-shop, and finishing and upholstering department. Taken altogether the factory is one of the largest in this part of the State, and the members of the firm will be found the most honorable, liberal gentlemen to deal with. Mr. Norbeck and Mr. Miley are both natives of this section of Pennsylvania, and during the time they have resided in Lancaster have been popular, prominent, and influential as business men and citizens, and have made a host of friends, and established a prosperous, steadily increasing business; and by their extensive operations have in no small measure added to the general welfare of the community.

**Alfred Diller, Manufacturer of Hubs, Bows, Felloes, Rims, and Perches, Office and Works,** No. 110 West Lemon Street. Among the many divisions and subdivisions that have taken place in labor within the last twenty years, that relating to the manufacture of carriages and wagons has undergone perhaps greater development than any other, and there are to be found in all parts of the country establishments making a special business of manufacturing the various parts that are required in the construction of these vehicles. In Lancaster the business is well represented by Mr. Alfred Diller, who occupies extensive premises, having dimensions of 50x100 feet, which contain a plant of the most complete possible character, operated by a fifty-horsepower steam-engine. The machinery is of the best class, and the line of manufacture embraces hubs, bows, felloes, rims, and perches, and also carriage- and wagon-wheels. The facilities enjoyed by Mr. Diller for turning out this line of products, of the best quality and at low prices, are exceptional. The wood in the rough is brought to the factory by rail and is placed in the yard, where it is perfectly well seasoned before being worked up, and the result is first-class, substantial hubs, felloes, wheels, etc., which are always in demand by the trade and carriage and wagon manufacturers. Mr. Diller, who is a native of Lancaster County, has always been ambitious to supply the best class of goods, that cannot be surpassed, and that he is successful is shown by the large business carried on. He has been identified with this line of manufacture a number of years, and has been in his present location since about 1880. No establishment in the city furnishes a more striking illustration of the results of enterprise, vigorous and persistent work, and splendid management than is afforded by the condition of the business of Mr. Diller; and while giving to the city an industry which is a powerful factor in its manufacturing supremacy, he has made for himself a reputation widely extended and soundly established.

**Dr. J. C. Shaub, Veterinary Surgeon,** No. 13 West King Street.—One of the most distinguished

veterinary surgeons in Lancaster County is Dr. J. C. Shaub, who has given his attention to the diseases of horses, cattle, and other domestic animals, and has kept pace with all the advances that have been made by the colleges and the profession, and can always be relied upon. He has the reputation of being one of the most successful veterinary surgeons in this part of the State, and has received the endorsement of farmers and citizens, and all owners of domestic animals. The Doctor has a full knowledge of the anatomy of animals, and knows the remedies for all their complaints and ailments, and the proper time to apply them. He furnishes medicines, and also performs all operations with care and skill, and makes a specialty of dentistry in horses. Connected with the office the Doctor has ample stable accommodations and a veterinary hospital, where horses and other animals may be left in his care for treatment. Doctor Shaub's office hours are until 9 a. m.; from 12 to 2, and after 6 o'clock p. m. He is a gentleman standing high in the community, and as a veterinary surgeon is considered one of the most skillful in the county. He has resided in Lancaster many years, and is one of the best known gentlemen throughout this section of the State, where he has a wide celebrity as a professional man and influential popular citizen.

**J. F. Heinitsh, Wholesale and Retail Dealer** in Paints, Oils, Varnishes, Glass, and Painters' Supplies, No. 29 East Orange Street.—A well-known house in the paint line in Lancaster is that of Mr. John F. Heinitsh, being the first store in Lancaster that ever made a specialty of paints and lubricating-oils, which is located at No. 29 East Orange Street. The business was originally established as King & Heinitsh, but since January 1, 1886, it has been continued by Mr. Heinitsh alone. The premises are well adapted to business purposes, and every convenience is at hand to meet the demands of the wholesale and retail trade. During its existence this house has always enjoyed the reputation of being one of the most reliable to deal with in its line, and receives a liberal patronage from the city and country. Mr. Heinitsh keeps a general stock of all kinds of paints dry and in oil, and also ready-mixed paints, varnishes, coach- and house-painters' supplies, which he receives direct from the best manufacturers in the country, and can furnish at the very lowest prices. He is sole agent for Atlas R. M. Paint, which is acknowledged by all who have used it to be the best ready-mixed paint in the market; also for Binghamton lubricating-oils, and keeps one of the largest and best assortments of glass to be found in the city. Mr. Heinitsh is a native of the city, grandson of old John F. Heinitsh who was the founder of the oldest drug house in Lancaster, and is a representative of one of the oldest and most popular families in the county. He is a graduate of the Boys' High School, and was for almost seven years connected with one of the largest and best hardware houses in the city, employed as book-keeper and cashier, and is a thorough-going, active young business man, and conducts business upon sound, honorable business principles; and the success he has achieved is well deserved.

**Harry A. Schmidt, Manufacturer of Ornamental Gilded Frames, Mantel and Pier Glasses,** No. 358 North Queen Street.—Among the well-known young business men in Lancaster there are none more popular than Mr. Harry A. Schmidt, who is located at No. 151 North Queen Street, engaged in business as a manufacturer and dealer in pictures and frames. He is doing a large business, and has established a substantial custom by his energy, liberality, and enterprise. He has every facility for meeting the demands of his patrons, and manufactures all kinds of ornamental gilded frames to order, as well as all styles of mantel and pier glasses, and keeps a full assortment of all kinds of looking-glass and picture frames on hand, in various styles and patterns. He also makes a special business of regilding frames, which after passing through his hands have the appearance of being new. He will be found very reasonable in his charges, and a thorough, skilled, practical work-

man, turning out the finest work and guaranteeing entire satisfaction in every case. Mantel and pier glasses are removed and re-hung by him when desired, and Mr. Schmidt is such a careful workman that he agrees to do this kind of work at his own risk. He attends personally to all orders, and gives to them his special attention. Mr. Schmidt was born in France, but came to this country when quite a child. He has resided in Philadelphia upwards of nine years, where he learned his trade, and since 1880 has been located at Lancaster, doing business on his own account. He is energetic and enterprising, and has met with that success his ability and genius justly deserve.

**Reist & Co., Dealers in and Manufacturers of Fine Domestic Cigars,** Nos. 15 to 19 North Prince Street.—The manufacturing of fine cigars forms quite an important part of the commercial business of Lancaster. No luxury of life receives more indulgence than the enjoyment of a first-class cigar, and no manufacturers in the city seem so well qualified as Messrs. Reist & Co. to manufacture them. Messrs. S. R. and J. F. Reist have had many years' experience in the business, and have been associated as a firm since 1883, and during that period have developed an extensive trade. The firm occupy large premises at Nos. 15 to 19 North Prince Street, and employ a number of practical skilled workmen, and manufacture a general line of fine Havana and domestic cigars of high and medium grades, which are popular and always in demand by the wholesale and jobbing trade, the goods having a standard reputation, and will compare favorably with those made anywhere in the country. Both members of the firm are of this city, and are prominent financial and business circles, and hold high positions among the substantial business men of this section of the State, and enjoy the regard and esteem of all with whom they have business relations.

**Jere. Rohrer, Wholesale Dealer in Pure Rye Whiskies, Brandies, Wines, Gins, etc.,** No. 22 Centre Square.—Among the well-known popular substantial business men in Lancaster is Major Jere. Rohrer, who is engaged as a dealer in wines and liquors, which business he established in the fall of 1863. The premises occupied consist of a large ornamental four-story structure having dimensions of 20x40 feet, in the rear of which is a storehouse. Major Rohrer keeps a large, valuable stock of fine old wines, brandies, gins, etc., which have been imported direct, and also the leading brands of copper-distilled pure rye whiskies of the first quality made in the country, and controls a widespread business throughout the whole of this section of the State. He is an honorable, reliable gentleman to deal with, and is held in the highest estimation by the whole community. He is also sole manufacturer and proprietor of Rohrer's Wild-cherry Tonic, which has a standard reputation and is indorsed and recommended by physicians and druggists and all who have derived benefit from its use. Mr. Rohrer came to Lancaster, Pa. (the birthplace of his ancestors), from Middletown Pa. He was, however, born in Lebanon, Pa., and when four years of age his parents moved to Middletown, Pa. When he became a young man he learned the carpenter trade. He worked in Reading in 1846, in Baltimore, 1847, and Philadelphia 1849. Returning then to Middletown, he became a builder of houses until 1852, when he became interested in the Middletown Door and Sash Factory, which he was obliged to relinquish in 1857 on account of falling health. Enlisted as captain of Company H of 127th Regiment Pa. Volunteers in 1862; promoted to majorship of same regiment upon organizing at Camp Curtin; participated at Fredericksburg, Chancellorsville, and other hard-fought fields in Virginia. At this writing he has lived in Lancaster city twenty-two years. He has been prison inspector of Lancaster County for three years, and invented the iron-clad prison-cells. Has also been register of wills of same county for three years. Always prominent, useful, and influential as a business man and citizen, Major Rohrer is highly regarded by all who know him, and stands forth prominently as one of the most liberal, public-spirited gentlemen in Lancaster.

**Askew & Scheid, Merchant Tailors, Nos. 234 and 236 West King Street.**—One among the best known of the fashionable merchant-tailoring establishments in the city is that of Messrs. Askew & Scheid, which is located at Nos. 234 and 236 West King Street. Both these gentlemen are scientific cutters and have a thorough knowledge of the business in all its details, and during the time they have been in their present location have become well known as the prominent leaders of gentlemen's fashions, and are always among the first to introduce the new goods and the new styles. A choice stock of fine imported woollens, trouserings, suitings, cloths, cassimeres, tweeds, etc., is to be found upon the counters from which to make selections, and those who patronize the firm are always assured of receiving the best class of goods, cut, made, and trimmed in the most fashionable style, at the very lowest prices. The firm do a large business, and number among their patrons many of the best citizens in the city and county. Mr. G. M. Askew and Mr. J. P. Scheid, the copartners, are gentlemen well known throughout this section as useful, influential citizens, and are held in high esteem by the whole community. The store is one of the largest and best fitted up and arranged in the city. It is large and spacious, all the surroundings being made attractive to the most cultured and educated tastes, while the goods displayed are not surpassed by any other first-class establishment in the city.

**Morris Zook, Dealer in all kinds of Leather and Findings, No. 9 East Orange Street.**—One among the well-known business men in Lancaster is Mr. Morris Zook, who recently purchased the old-established stand at No. 9 East Orange Street which had for some years been carried on by Mr. C. Gasser, and latterly by Mr. B. Herr. Mr. Zook has had many years' practical experience in the leather trade, and was formerly a member of the firm of A. A. Myers & Co., tanners and dealers in leather and findings. Since Mr. Zook took charge of this establishment he has made many improvements and added a new, well-selected assortment of all kinds of goods belonging to the business, and can offer the very best inducements to the trade. Besides the usual line of findings, will be found in the store the best quality hemlock and oak sole-leather, fine calf-skins, also kip—upper and sheep-skins, morocco linings etc. He makes a specialty of cut leather, and during the time he has been sole proprietor of the establishment he has enlarged the trade and is fast building up a large, widespread business by his liberal, honorable business methods and the courtesy and attention all receive at his hands who call upon him. He carries a complete line of harness-leather, and makes a specialty of Barbour's flax thread. Mr. Zook is a native of Lancaster County, and one of its most useful, influential, popular citizens, enjoying the confidence of all who have business relations with him. He is held in high estimation in the city, and always takes an active part in its affairs, and gives aid and countenance to every enterprise introduced that is for the good of the whole community.

**Harnish & Co., Dry-goods, Clothing, Boots and Shoes, etc., 46 West King Street.**—Among the business houses in Lancaster which have become favorite resorts for those in quest of stylish goods, there are none more important or prominent than that of the firm of Harnish & Co., which is located at No. 46 West King Street. The building is a large, handsome brick structure, having a front of 20 with a depth of over 125 feet. It is neatly and admirably arranged, and divided into different departments, and is well stocked with a large, carefully selected assortment of all kinds of imported and domestic dry-goods, embracing all the new styles in silks and dress-goods; also linens, white goods, shawls, domestic trimmings, notions, etc., and a full line of domestics; and make a specialty of feathers and all articles and goods belonging to the line of trade. There is also an elegant line of carpets, ingrain, Brussels, Axminster, etc., and oil-cloths in all the new patterns, in plain and bright colors and figures; also rugs, mats, matting, etc., and window shades and fixtures. A full line of rag

carpets is also carried, and the firm make a special business of making rag carpets to order. In the clothing department is displayed a large assortment of new fashionable suits, coats, overcoats and trousers for men, boys, and also children—suits which are made in the best manner and sold at remarkably low prices. The merchant-tailoring department forms a feature of the business and is under the firm's immediate supervision. Careful, accurate, reliable cutters are employed, and the most fashionable goods are made to order at the shortest notice. Boots and shoes form another department, and in the stock will be found everything new, fashionable, and stylish for men, women, and children. The firm do a large business, and the liberal manner the business is conducted has made the house one of the most popular in the city. The copartners are Mr. Jacob Harnish and Mr. M. S. Harnish, who are both of this section of the State, and hold high positions in business, financial, and social circles. Messrs. Harnish & Co. carefully cater to the wants of their patrons, and can always be relied upon as upright and honorable in their dealings.

**P. C. Snyder & Bro., Dealers in Notions, Trimmings, and Millinery, No. 14 West King Street.**—There is always room for enterprise in this direction for a distinct branch of trade, and this fact is fully exemplified in the establishment of Messrs. P. C. Snyder & Bro., whose business house is located at 14 West King Street. The store is 20x140 feet deep and is superbly fitted up, and contains a choice assortment of the finest goods and novelties known to the trade. In the different departments will be found laces of every quality and pattern, hosiery, gloves, etc. They have been particularly successful in their kid-glove department, as they carry the finest line and best value in the city, and all the popular makes of corsets, and an elegant line of gauze and ladies' underwear, all kinds of knit goods and trimmings, and notions generally. The millinery department is the great feature of the business, and the assortment of goods here displayed is not surpassed by any other establishment in the city. In this department are shown all the new fashionable Parisian, London, and New York fashions, beautiful in their arrangement of feathers and flowers and lovely to look upon. These goods are gotten up in the highest taste, rich and elaborate, the designs and styles being in such variety that without much difficulty a becoming hat or bonnet can be selected, and the most fastidious cannot fail to find something that will please them. Messrs. P. C. Snyder & Bro. also have a full line of millinery goods, hat and bonnet frames, ribbons, laces, ruches, feathers, birds, and plumes, silks, velvets, plushes, etc. The firm also make millinery to order and give special attention to mourning goods, which are made up at the shortest notice. Mr. P. C. and Mr. Charles Snyder are both active, enterprising, energetic young business men, and are always on the alert to place before their patrons and the public all the latest novelties and sell them at the lowest prices. They are doing a large business, and their establishment has become the favorite fashionable millinery and fancy-goods house in the city under their judicious, liberal, honorable methods of conducting business affairs.

**Henry E. Leman, Manufacturer of Rifles, Rifle-barrels, Gun-locks, Brass and German-silver Castings, etc.; Office and Works, 32 E. James Street.**—Among the many industries in Lancaster there are few whose management has exhibited more energy and enterprise than are shown in the rifle-works of Henry E. Leman, who is practical to the business and whose success in the trade to which he has devoted a lifetime proves the progressive spirit and eminent capabilities of the man. Mr. Leman began the manufacture of rifles, rifle-barrels, gun-locks, etc., more than half a century ago, and has during his long career met with a most pronounced success. The building occupied is a substantial brick structure, and is well furnished throughout with every convenience for manufacturing purposes. The rifles manufactured by Mr. Leman have always maintained a wide

reputation and are well known on the markets, and always command a ready sale. Of Mr. Leman, who is one among the most highly esteemed and respected citizen of Lancaster, it should be said that he is too well known to require personal comments at our hands; we may mention, however, that he has held the position of member of city council. He is a native of Lancaster City, and enjoys the regard and respect of the whole community.

**Flinn & Breneman, Manufacturers and Wholesale Dealers in House-furnishing Goods, 152 North Queen Street.**—In Lancaster as well as in other communities are to be found business houses that attract more than ordinary attention from the extent of their operations and the character of the goods kept for sale. The establishment of Messrs. Flinn & Breneman is one to which this remark applies with unusual force. It was established about 1857, and includes house-furnishing goods, the manufacture of tin- and copper-ware, plumbing, gas-fitting, etc., as the prominent features of the business. We will not attempt to give a detailed enumeration of the stock, except to say that in the line of house-furnishing goods are to be found all those articles required in the household in tin, copper, wood, and willow ware, also lamps and lamp goods, cutlery, etc.; while in the stove department are to be found all the newest designs for heating and cooking purposes, also ranges and heaters and furnaces, containing all the latest and most valuable improvements. A special business is made by the firm of heating dwellings and buildings by hot air or steam, and also introducing water and gas into buildings. As expert sanitary plumbers the firm have no equals in this part of the State, and give particular attention to underground drainage, making sewer-connections, putting in closets, bath-tubs, sinks, etc., and furnish plans and specifications, and make contracts for doing the work in the city or country, and when desired furnish all the required pipe-fitting, etc. In these branches of their business the firm are the largest contractors in this part of the State, and fit out buildings, large or small, completely. The premises occupied consist of a large, handsome brick structure, presenting a front of 80 with a depth of 258 feet. The building is three stories in height and is one of the largest business houses in Lancaster. Connected with the store are the workshops, in which a number of skilled, practical workmen are engaged in the manufacture of tin- and copper-ware and doing all kinds of sheet-iron work, and also in making repairs, and doing all kinds of general jobbing belonging to the tinsmith, the plumber, and the gas- and steam-fitter. A special business is made of setting heaters and ranges and repairing them, and also of putting on tin roofs, spouts, and gutters. Every facility is enjoyed for conducting the business, and all orders receive the most prompt attention. Mr. Andrew C. Flinn and Mr. B. F. Breneman have for many years resided in Lancaster. They are among the most liberal of the public-spirited merchants and business men in the city, and hold high positions in both business, local, social, and financial circles.

**M. B. Weidler, Dealer in Plug Tobacco and Choice Cigars, No. 31 West King Street.**—Among the business establishments of Lancaster that have become popular resorts is that of Mr. M. B. Weidler, who since about 1883 has been engaged in the cigar and tobacco business. He has a fine store, well stocked with a choice assortment of Havana and domestic cigars of all the leading popular brands, and makes a specialty of the celebrated "2 Fors" cigars, which have a wide reputation and are always in demand. Besides cigars a large business is also carried on in fine-cut, plug, and chewing tobacco, and also all the most noted brands of smoking tobaccos, from the best manufacturers in the country. Mr. Weidler is a native of Lancaster, and one of its useful, popular, active citizens and reliable business men, enjoying the confidence and regard of the whole community. He conducts a large city and country trade, and well deserves the success which has attended his well-directed efforts.



**Kieffer & Herr, House-furnishing Goods, Stoves, Heaters, Ranges, etc., No. 40 East King Street.**—In point of size and the magnitude of their operations the business houses of Lancaster rank as high as those of any city in the commonwealth of the same population. In their special line of business the firm of Kieffer & Herr take a leading rank, and their business operations extend to all parts of Lancaster and adjoining counties. The business the firm is engaged in, is house-furnishing goods and the manufacture of tin, copper and sheet-iron work; also steam-heating, gas-fitting, and general plumbing—Mr. Kieffer being a practical plumber, etc. The house is an old-established one and has a wide celebrity for first-class goods and workmanship. The store is located in the "Goble" building, which has dimensions of 20x80 feet and contains a large and varied assortment of all the new-style parlor and chamber stoves, also heaters and ranges of the newest improved patterns, also a general line of tinware and all those goods required in the household which are denominated house-furnishing goods. In the manufacturing department a force of skilled practical workmen is engaged and a large business is carried on. The firm make a special business of setting heaters and ranges and doing general repairing and all kinds of jobbing belonging to their line of business. Roofing is a special feature of the business, and all orders for this kind of work receive prompt attention. Mr. William A. Kieffer and Aldus C. Herr are well known throughout this section of the State and hold high positions in the commercial community, and as useful, influential, public-spirited citizens and business men are esteemed by all who have business dealings with them. The foregoing synopsis will suffice to impress the reader with the importance of this establishment as a factor in the commercial prosperity of Lancaster, and at the same time give evidence of the enterprise and energy which characterize its management.

**M. Haberbush, Manufacturer and Dealer in Saddles, Harness, etc., No. 30 Centre Square.**—One among the most popular of the representative business men in Lancaster who are prominent in commercial, financial, and social circles is Mr. M. Haberbush, who for a quarter of a century has been engaged as a manufacturer and dealer in saddles, harness, etc. Mr. Haberbush, who is a German by birth, has resided in this country and in Lancaster many years, and has become well known, and won the confidence and regard of the whole community by his liberality and the honorable manner he has always conducted his business affairs. He occupies a fine large building on Centre Square, and in the manufacturing department employs about twenty skilled workmen who are engaged in the manufacture of single and double and light and heavy harness of all kinds, also saddles, bridles, collars, etc., and in the spacious store a full and general assortment of these goods is kept; also trunks, travelling-bags, Cobas, whips, Buffalo and fancy fur robes; horse covers and blankets in wool, linen, and rubber; driving-gloves, chamois, gum coats; and hats, brushes, combs, school-bags for children, shawl-straps, fly-nets, harness-oil, and a full line of chain traces, halter chains, and horse clothing and equipments generally. Mr. Haberbush's efforts have long been devoted to the elevation of the standard of workmanship and reliability of material, as may be readily seen by an inspection of the goods displayed in his store. In recommending Mr. Haberbush to the favorable notice of our readers we but repeat the unanimous opinion of the community in saying that both he and his work can always be depended upon.

**H. S. Shirk, Manufacturer of Rag and Chain Carpets, south-west corner of West King and Water Streets.**—Among the most prominent of the enterprising business men in Lancaster is Mr. Henry S. Shirk, who for some years has been engaged in the manufacture of rag and chain carpets, coverlets, etc. Mr. Shirk has a well equipped factory, and is doing a large business with the county and all sections of the surrounding country. The store at the south-west corner of West

King and Water streets is large and spacious, and is well stocked with a varied assortment of all kinds of coverlets and rag carpets, and also Brussels and ingrain carpets, oil-cloths, etc. As a dealer in this latter class of goods Mr. Shirk can offer the very best inducements to buyers. He is the only one making a specialty of the carpet business in the city, and carries in stock one of the largest, finest, and most complete assortments of this line of goods ever before shown in the city. A specialty is made of rugs and hassocks, and all who deal with Mr. Shirk speak in the highest terms of his liberality and business ability, and as an upright, honorable gentleman. Mr. Shirk also conducts a large business as a jobber in cigars at No. 10 North Queen Street. He is an enterprising gentleman, and the success which has attended his business efforts is the direct result of those business principles of integrity and fair dealing without which no permanent prosperity is attainable. He is also a member of the firm of Peters & Shirk, manufacturers of cotton and woolen warps, and proprietors of the Stevens Mills, a notice of which appears in another part of this volume.

**Samuel Clarke, Fine Teas and Fancy Groceries, 38 W. King Street.**—As illustrating the general character of the tea and grocery trade we may mention the establishment of Mr. Samuel Clarke, who occupies a well-arranged store, which is provided with every convenience, such as hydraulic coffee-grinders with automatic fan-power for summer use, by which his coffees are ground fresh daily. His store is supplied with a telephone which is always at the disposal of his patrons and friends, and his success may be attributed to his perfect knowledge of his business and to his at all times giving the best goods commensurate with the price at which they are sold. His store is fully stocked with a large and varied assortment of the choicest Japan and China teas of the finest quality. These goods have been carefully selected by Mr. Clarke, who is an expert judge of tea, and makes it his special aim to obtain the purest and best that is imported; and that he has been successful in his endeavors is shown by the large trade he carries on. He also makes a specialty of fine Mocha, Java, and South American coffees, and also hermetically sealed goods in tin and glass, and table delicacies and condiments, and choice family groceries generally. Mr. Clarke is a thoroughgoing, active, industrious business man. He is one of the well-known prominent citizens of Lancaster, popular with all who know him, and enjoying the esteem and regard of all who have business dealings with him. He takes an active interest in all affairs pertaining to the city, and the success he has won is highly creditable to his business ability, energy and liberality, and sound, honorable business methods.

**C. S. Herr, Furniture Manufacturer and Dealer, and Undertaker, No. 37 South Queen Street.**—A prominent representative manufacturer and dealer in furniture, and undertaker, in Lancaster is Mr. C. S. Herr, who has been engaged in the business since 1869, and has always enjoyed a large custom and the esteem and regard of his fellow-citizens in the highest degree. Mr. Herr has ample premises, and employs a number of skilled workmen in the different departments of his establishment, and as a cabinet-maker he is considered one among the best in the city. He manufactures parlor and chamber sets, and also dining-room, library, and hall furniture; also sofas, lounges, bureaus, chairs, rockers, centre and extension-tables, etc., and keeps a full stock in the ware-rooms, and also cottage and painted furniture of every description. Mr. Herr also gives his attention to manufacturing coffins and caskets, and to undertaking; and in this calling he has become very popular, as he is careful and considerate and is always prompt in attending to his duties. He furnishes all that is required for funerals, and takes full charge of affairs from the house to the cemetery; and to those who purchase coffins or caskets from him for the burial of friends or relatives he furnishes hearse with plumes or crosses free of charge, and also carriages at \$2.50 each. Mr. Herr fully understands all the details

of his calling, and as a funeral furnisher and director will be found one of the best in Lancaster. In connection with his regular business, Mr. Herr makes a specialty of selling furniture on the installment plan, and invites all parties desiring to so purchase to see him before going elsewhere. He is a native of this county, and well known throughout this section as a popular business man and influential citizen.

**Harry L. Trout, Bookbinder, No. 25 Centre Square.**—Among the enterprising native Lancastrians who are actively engaged in business is Mr. Harry L. Trout, who makes a special business of bookbinding, and carries on quite an extensive business at No. 25 Centre Square, occupying the upper floor of a large building. Mr. Trout has had many years' practical experience as a manufacturer of blank-books and as a bookbinder, and has established a large trade during the time he has carried on the business in this city. His establishment is well equipped, and complete in all its appointments for the work in hand, and several skilled practical workmen are employed. Mr. Trout manufactures blank-books of all kinds to order, and also keeps a stock of memorandum-books, and books for the counting-house, and makes a specialty of binding books and magazines in first-class style in any binding desired. He is well known to the whole community, and as a useful influential business man and citizen is popular with all who know him. He gets out the finest and best work, and those who have books or pamphlets to bind will find it to their advantage to send them to Mr. Trout.

**J. W. Hubley, Photographer, No. 45 West King Street.**—Many and valuable improvements have been made in the photographic art in the past decade, and of those engaged in the business in Lancaster Mr. J. W. Hubley has kept pace with them, and is well provided with every facility, including new and beautiful backgrounds and scenic effects, to add to the beauty of pictures. Mr. Hubley has had many years' experience in the art, and as a successful photographer has gained a widespread reputation for the beauty and high character of his likenesses, which combine ease and grace in position, and beauty in outline and elegance of finish. Mr. Hubley also copies pictures, and makes a special business of crayon, pastel, oil, and India-ink and water-color work, and by the instantaneous process never fails to catch a perfectly correct picture, which never fails to please those who favor him with their patronage. Mr. Hubley is a native of Lancaster County, and is considered one among the best photographic artists in this part of the State. He is a lover of his art, and in the reception parlors are displayed many beautiful specimens of his artistic handiwork. He is held in high esteem by all who know him, and as a professional gentleman and useful citizen well merits the consideration he enjoys and the large business he has established.

**Lancaster Paper-box Co., No. 344 North Prince Street.**—One of the largest and most important paper-box factories in this section of the State is that known as the Lancaster Paper-box Co., which is located at No. 344 North Prince Street. The business has been established some years, and under the able management of Mr. George P. Killian it has met with a most pronounced success. In every department of the factory, which is a large substantial brick building having a front of seventy-five feet, special machinery is provided, which is driven by steam-power, and a large force of operatives is constantly engaged in the manufacture of boxes of all kinds for all purposes, a specialty being made of fine work and fancy boxes. The demand comes from the city and all the adjacent sections of country. Any kind, size, or style of paper boxes are made to order at short notice, and satisfaction is fully guaranteed. The manager of the company, Mr. George P. Killian, is well and favorably known throughout this part of the State, and as a young, active, enterprising business man well deserves the success which has attended his well-directed efforts.

**Jonas F. Eby, Empire Grain-elevator, rear of 212 North Queen Street.**—Among the well-known business men of Lancaster, there are none more prominent than Mr. Jonas F. Eby in conducting a large trade as a dealer in flour, grain, feed, hay, etc., and as proprietor of the Empire grain-elevator. Mr. Eby is located in the rear of 212 North Queen Street, the premises having dimensions of 25x80 feet. The building and elevator are on the Pennsylvania Railroad, and every convenience is at hand for the reception and delivery of freights. The elevator contains all the modern improvements, and a widespread, extensive business is carried on with the Western States and with Pennsylvania and New York. Mr. Eby comes from one of the oldest and best-known families in Lancaster County. He has been engaged in business since 1879, and in his present location since 1883, and enjoys the confidence and regard of all who have business dealings with him. He is agent for Brownstown, Pa., celebrated roller flour, which has a large sale and is always in demand, and supplies the trade at manufacturers' prices.

**Chas. A. Locher, Wholesale and Retail Druggist, No. 9 East King Street.**—Among the well-known popular drug houses in Lancaster, special reference must be made to that of Mr. Chas. A. Locher, as one occupying a conspicuous position from the extent and variety of the line of goods carried in stock, and the professional attainments of the proprietor as a pharmacist, and the place it fills in the community. The store is a large one, having a frontage of twenty with a depth of about fifty feet, and is fitted up with every convenience, the establishment showing at once that Mr. Locher is familiar with every department of the business. A large stock of all kinds of drugs and medicines, perfumery, toilet articles, extracts,

chemicals, etc., is to be found here, together with all that class of goods belonging to the business, which is conducted at both wholesale and retail. The prescription department is under the immediate supervision of Mr. Locher, who is ably assisted by several practical pharmacists, and receives the most careful attention of Mr. Locher, who so ably conducts this business. It should be said that he is a reliable pharmacist, and one of the most accomplished druggists in the city, and received his early education and training in Germany, his native land. He has been a resident of Lancaster since 1855, and for eighteen years has been engaged in his present business, having succeeded to the business founded by Mr. James Smith upwards of sixty years ago. Mr. Locher enjoys the confidence of the medical fraternity and the community at large. He prepares a number of special compounds which have become well known and highly recommended for their efficacy. Among these is Locher's Renowned Cough-syrup. Give it one trial, and you will never be without it in your house.

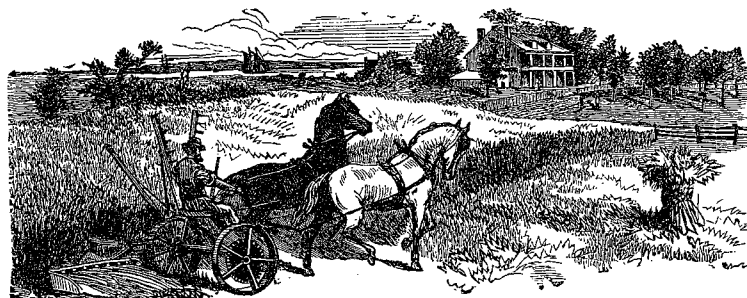
**J. E. Rote's Studio, 106 North Queen Street.**—Wonderful progress has been made of late years in the photographic art, and it might be fairly said that perfection has been reached. One of the most popular photographers in Lancaster is Mr. J. E. Rote, who is pronounced one of the best, which is demonstrated by the fact of his giving close attention to all details and particular care in finishing his work. Mr. Rote possesses a thorough mastery of the different methods and recent improvements that have been made in the art, and has one of the most complete "ateliers" in the city. He fully understands how to give an easy and graceful position to the sitter before the camera, and produces soul-speaking likenesses showing harmony in their composition

and truth in their outlines. In making a picture he omits nothing, not even the most trifling detail, and the result is a likeness correct and perfect in every respect. He executes all kinds of work, and also copies and enlarges pictures in oil, crayon, pastel, water-colors, or India-ink, and his skill and artistic workmanship are greatly admired and attract to his reception-rooms all classes of the community, who are loud in their praises of Mr. Rote's skill, ability, and excellent judgment as a photographic artist. He takes pictures by the instantaneous process, and having all the necessary backgrounds and scenery, can produce the most effective and striking pictures. He is a young man, a native of Lancaster and a thorough artist, and is held in high estimation by all who know him, and is in the full enjoyment of a large lucrative patronage.

**C. C. Dittenhofer, Cigars and Tobacco, No. 47 West King Street.**—A prominent, well-known young business man in the cigar and tobacco trade in Lancaster is Mr. Charles C. Dittenhofer, who is conducting a large business and is located at No. 47 West King Street. Mr. Dittenhofer manufactures a number of special brands of fine and medium-grade cigars, which have a wide reputation and are always in demand. The goods are made of the best selected Havana, Connecticut, and Pennsylvania seed leaf, and command the attention of the trade wherever known. Mr. Dittenhofer also keeps in stock a choice assortment of Havana and domestic cigars, and all the best brands of chewing and smoking tobacco, pipes and snuff, and all the various articles belonging to the business. He enjoys the confidence and regard of all who have dealings with him, and has built up a large trade by enterprise, energy, and industry. He is a native of Lancaster, and is held in high esteem.

## NORRISTOWN.

ITS SPECIAL FEATURES, AND COMMERCIAL AND MANUFACTURING REVIEW.



NORRISTOWN is one of the oldest, as it most certainly is one of the most beautiful towns in the State of Pennsylvania. Like almost every other place in this part of the country, it was originally settled by Friends. On the 2d of October, 1704, William Penn gave to his namesake 7482 acres of land on the Schuylkill River, known as the "Williamstadt Manor." In the same month William sold it to Isaac Norris and William Trent for £850, and eight months afterwards the latter disposed of his right to the former for £500. Norris was an Englishman by birth, about twenty-six years old at the time, had been a member of the Assembly since 1700, continued therein for many consecutive years, and at the time of his death was Chief Justice of the Province. Trent was an important figure, too, about this time—Speaker of the Assembly for several years—and gave his name to Trenton, N. J., where he settled in 1712. Norriton, as it was then called, was created a township in 1730. In 1734 most of the original tract had passed out of the hands of the members of the Norris family; but Charles, a son of Isaac, subsequently bought it back, built a mill on the river and made other improvements. In September, 1771, his widow sold 543 acres of land on the east side of the river, together with the mill, to John Bull for £4,600, who, after greatly enhancing its value,

sold the whole property, with the exception of fifty-five acres, for £6,900, to Rev. Dr. William Smith, provost of the University of Pennsylvania, for the use of the college. The first building of any account on what is the present site of Norristown was a tavern called the Norriton House, at the point where the road now crosses Stony Creek. Swede's Ford, at Norristown, was one of the most important fording places in this section during the Revolution, and a few days after the Battle of Brandywine a strong redoubt was thrown up for its protection. While General Washington was at Penn's Grove a detachment of the British marched upon Norristown and burned the principal portion of it, but property owners were fully indemnified by the State Government.

In the Fall of 1784 the Legislature was induced to divide Philadelphia County, and Montgomery County was created. At this time the University of Pennsylvania owned the greater part of the land upon which the town now stands, but Dr. Smith presently became the possessor, and straightway deeded the property to his son William M. Smith, who, in 1785, cut the land into regular plots, fifty feet wide and varying in depth. There were sixty-four of them in all, some valued as high as \$4 per foot. The town was incorporated as a borough in 1812—the first in the county. At first its growth was extremely slow,

and in 1820 it had only about 800 population, which ten years later had increased to 1039, in 1840 to 2937, and in 1850 to 6000 and more. At this time another ward was added, and the census of 1870 gave 10,753 inhabitants. Its present population is rising 20,000.

Many things in addition to its manifest natural advantages have contributed to its growth and its present prosperity—chief among them the enterprise of its people and the public improvements that have been made from time to time. The Bridge turnpike, from Philadelphia to Perkiomen Bridge, two miles of which passed through the main street of Norristown, was built between 1812 and 1816 at a cost of about \$7000 per mile. In the latter year the Schuylkill Navigation Company inaugurated its improvements of the river, which were the foundation of the great manufacturing industries that gave the town its present commercial standing and significance. These telling improvements were completed and the whole line was in successful operation in 1826. Their value and efficiency were materially enhanced, however, by the raising of the dam to its present level four years subsequently, and its enlargement in 1846. The old State road, forty feet wide, of which the present DeKalb Street is a portion, one of the finest thoroughfares in the country, running from New Hope on the Delaware to the Maryland line, was laid out in 1830, and in the same year the bridge was thrown across the river. The bridge connecting Norristown and Bridgeport, over which the Chester Valley Railroad crosses to make connection with the Germantown and Norristown Railroad, is at Swede's Ferry, and was built in 1857. The broad, neat and substantial stone bridge over Stony Creek, at Main Street, was constructed in 1854.

The Norristown of to-day covers an area about two miles square, embracing 2300 acres. It has a river frontage of two miles, extends back into the country about the same distance, and the elevation of its site gives commanding views of the Schuylkill and the adjacent country. Within its corporate limits are extensive deposits of marble, iron ore and limestone, and the surrounding region is agriculturally rich and productive. The largest iron interests of Montgomery County are operated here, and the marble and limestone quarries are a prolific source of industry and wealth. This town is also the terminus of the German-town and Norristown Railroad, which was completed in 1835, and under the management of the Philadelphia and Reading Company has very considerably contributed to the general business advancement of the place. This and the Stony Creek Railroad, which runs to Bethlehem, are connected by a junction road with the depot at the upper part of the town on Main Street. The frequent trains between the borough and Philadelphia render the former so near a suburb of the latter that many Philadelphia business men reside in Norristown the year round.

**Enterprise Iron Works, Manufacturers of** all kinds of Engines, Boilers, etc., corner of Main and Ford Streets.—One of the most important of the industrial enterprises of Norristown is the Enterprise Iron Works, which were established nine years ago by Mr. John F. Elliott. The premises occupied are very spacious and commodious, comprising a two-story stone building measuring 66x100 feet, which is in every way well adapted for the purposes of the business. It is fitted up with drills, lathes, planers, and all other necessary machinery of the latest and most improved description, which is driven by a 15-horse-power engine. Constant employment is given to from fifteen to twenty men, and the establishment is constantly busy executing orders. At these works are manufactured all kinds of blowing, hoisting, pumping and steam engines, including high speed engines for electric-lighting purposes; also steam boilers and tanks, steel castings, machinery and rolling-mill castings, railroad frogs, crossings, etc., wheels and pinions, spindles and coupling boxes. Special attention is given to jobbing and repairing, all orders for which are promptly executed in the most satisfactory manner. Mr. Elliott, the proprietor, is an experienced and practical man in this trade, and all the operations of his establishment are conducted under his personal supervision, thus ensuring to his customers such machinery as will withstand the most crucial tests, both in regard to the materials used in this construction and the workmanship employed. The productions of this concern are equal, if not superior, to those of any similar establishment. Customers may be assured that all machinery turned out will be as perfect in workmanship and material as human skill can accomplish. Mr.

Elliott is highly respected by the community for his honorable dealing and strict integrity.

**Globe Tack Works, Manufacturers of Tacks and Nails.**—This flourishing enterprise was started in 1884, and from its inception expanded and soon developed to very extensive proportions, owing to the unequivocal excellence of the goods produced and the foresight and ability displayed in the management of the establishment. Their phenomenal success from the outset attracted the attention of others engaged in the same line of business in this section, who desiring to secure the advantages (to them) to be gained by getting the Globe Tack Works to adopt their rules in the matter of conducting the enterprise—to, in short, enter into a sort of co-operative basis; but Messrs. Thomas and Kenworthy preferred to continue on independently, and the Globe Works still live, thrive and flourish, and stand as a monument to principle and ably-directed effort, its proprietors maintaining an eminent position in the mercantile and manufacturing community, and enjoying the confidence and esteem of their fellow-citizens in the city and State. The works are ample and capacious, including a two-story 32x140 brick structure and a one-story 28x80 building, besides also several lesser buildings, heavy steam motive-power being used; and the factory is completely equipped with the most improved machinery and appliances known to the business, upwards of fifty hands being employed. The output is over thirty-six tons per month, and the trade, which is exceedingly heavy and fully commensurate with the excellent reputation of the products and the capacity of the concern, extends all over the country. Messrs. Thomas and Kenworthy are

The average intelligence of Norristown people is high, and its many religious, educational, benevolent and financial institutions are unexcelled by any in the State. Its public-school system is thorough and comprehensive, its school-houses are handsome and convenient, and the general attendance is large. Its public buildings, business blocks and private residences are conspicuous for their beauty and substantial character, and the evidences of good taste, prosperity and wealth are observable upon every hand.

The Court-house is a splendid and stately building of white marble, erected in 1854 at a cost of \$150,000, and the Music Hall is an imposing structure of stone and brick, on Main Street. The State Hospital for the Insane for the Eastern District of Pennsylvania is beautifully situated in the upper part of the town. The almost half a score of public schools include a fine high school; and in addition to these are the Oakland Female Institute, the Fremont Seminary (boys), and several other large boarding schools of acknowledged superiority. The Norristown Library was founded as far back as 1796, while the Law Library, established some seventeen years since, also contains a valuable collection in its kind. Turning to religious institutions, we find that the first church was St. John's, erected by the Episcopalians in 1813, and there are now seventeen church organizations, many of whose edifices are attractive and highly ornamental. The town is filled with handsome private residences, and the growth is now in the vicinity of the new reservoir, at its highest elevation.

The manufacturing industries of Norristown claim particular attention. Pre-eminent among them are the Norristown Iron Works, established in 1745. Located immediately above them is the Stony Creek Rolling Mill, attached to which is a blast-furnace. The Schuylkill Rolling Mill, at the lower end of the borough, is owned and operated by the Germantown and Norristown Railroad Company. The rolling-mill and blast-furnace machinery manufactory of the Messrs. Newbold & Son and the Tack Works are also prominent. The extensive cotton and woollen mills, the sash and door factories, the flour mills, the shirt factories, the Grain Binder Works of Mr. Singery, of the Philadelphia Record, are also among the most notable manufacturing enterprises which, in conjunction with its general trade, give the borough its commercial standing and reputation. Taking it all in all, there is no city or town in the Keystone State that so harmoniously combines so many and so great natural, social and business advantages as the borough of Norristown.

Following will be found brief sketches of the leading business houses.

both young men of the highest integrity in all their dealings and business relations, and that they are largely endowed with the elements of progress is amply attested by the large measure of success they have achieved.

**Philip Quillman, Dealer in Groceries and Provisions, China, Glass and Queensware, Lamps and Lamp Fixtures, Paints, Oils, Varnishes, Glass, Putty, Cements, Plaster, Sand, Hair, Field and Garden Seeds, Odd Fellows' Hall, DeKalb below Main.**—One of the most notable of the commercial establishments of Norristown is that of Mr. Philip Quillman, who has been established in business here since 1873, and commands one of the largest and most lucrative trades in town. He occupies the well-known building called the Odd Fellows' Hall, owing to its having been originally built for that purpose. This handsome structure is built of brick, three stories high, with Mansard roof, and is one of the architectural ornaments of the town. Mr. Quillman's business is divided into six distinct departments, namely: 1, groceries and provisions; 2, china, glass and queensware; 3, lamps and lamp fixtures; 4, paints, oils, varnishes, glass and putty; 5, cements, plaster, sand and hair; 6, field and garden seeds. The stock in every department is very large and complete, all the articles being of the very best quality obtainable, and being sold at the lowest possible price. Mr. Quillman gives immediate personal supervision to all the workings of his establishment, which requires the services of nine clerks. He is a gentleman of marked ability, standing high both as a business man and a public-spirited citizen.

**George A. Singerly & Co.'s Grain Binder Works.**—These works are admirably situated, and have five acres of ground attached to them. The large and roomy buildings are of brick, and are admirably adapted for this particular business. The works were started in 1873, for the manufacture of the Hubbard Gleaner and Binder. It was then thought that the binder had been perfected, but use in the harvest-field showed that changes were desirable, and it was not until 1884 that the binder proved itself to be in every particular a perfect machine. Under the careful and energetic management of George A. Singerly, the business has become one of the best conducted in the Schuylkill Valley. His keen practical sense and excellent mechanical judgment have enabled him not only to add a number of improvements to the machine, but to keep every part of the business moving harmoniously. The Hubbard Gleaner and Binder is the only separate binder in the world. It is adapted to every farmer's use. It does not require four horses to draw it, as the combined machines do; one horse



is all that is necessary, although it can be used with two if desired. The binder will follow any self-rake reaper, and bind the grain as fast as cut. It will also allow grain to be cut and cured before binding, which no other machine can do. A small boy can work it with ease. It is one of the most profitable machines ever invented for farm use. With this binder every farmer is his own master at harvest-time. Some farmers wish to bind their crop with wire, others prefer to use twine. This binder will use either successfully. The twine attachment was tested thoroughly in the last harvest, and proved so satisfactory that a large number of twine-binders have been built to meet the demand. Judging from the present appearance of these grain-binder works, and in view of the fact that this is the only single binder in the world, George A. Singerly & Co. are in a fair way to soon have one of the largest manufacturing establishments in this country.

**David S. Mowday, Undertaker and Furniture,** Nos. 240, 242, 244, and 246 Main Street.—The writer of this sketch, during a short stay in Norristown, and in the performance of the duties of his avocation, which necessarily makes him somewhat familiar with the personal history of most of its citizens of any degree of prominence, has become acquainted with none whose life career has been more varied and more uniformly progressive and successful than that of Mr. David S. Mowday. He was born in Berks County, Pa., in 1834, and after obtaining the rudiments

of an education in his native town came to Norristown when but a lad of seventeen years, without friends or fame or fortune, but with what was better than all these combined—the trinity of ability, energy, and perseverance. With these indispensable and inestimable qualities of character and an excellent constitution, Mr. Mowday bravely commenced the battle of life in Norristown, apprenticing himself for four years to Mr. Reuben C. Titelow, to learn the furniture trade, and received the yearly compensation of \$12.50 and his board. Mowday worked faithfully these four years, and in 1855 finished his apprenticeship and became a journeyman cabinet-maker. He then entered into a new agreement with Mr. Titelow, by which he was to receive thirteen dollars per month and his board. For three years he continued in that position. At the expiration of that time, in 1858, he commenced business on his own account in a small room 15x30, located a block below his present magnificent warerooms. Here, by strict attention and indefatigable pluck and industry, he succeeded so well that in 1861 he was obliged to enlarge his premises, which he did by building an addition 15x50. At this time being unable to spare the money to purchase a horse, Mr. Mowday used to deliver his goods by means of a large wheelbarrow, he himself supplying the motive-power. His business now so rapidly increased, that in 1867 he built a factory two stories in height, 30x100 feet. He continued here six years, his business constantly increasing, till in 1873 he erected the block he now occupies, known as Nos. 240, 242, 244, and 246 Main Street, covering 12,800 square feet, the buildings being of brick, three stories in height. The lower floor of these buildings is devoted to a show-room and office. It has four double French plate-glass show-windows, and is filled with rich and elaborate parlor and library suits. The floors immediately above contain also very fine furniture of the latest design; the top floor has the more common furniture, kitchen chairs and tables, and cottage suits of bedroom furniture, the greater part of this immense stock being manufactured by himself. To facilitate the handling of his large stock, Mr. Mowday has provided a Richardson elevator of the latest and most approved pattern. His factory, located exactly opposite his warerooms, at No. 241 Main Street, is a three-story brick building with a spacious barn and store-room in the rear, 45x100 feet. Here, besides his regular work, Mr. Mowday manufactures to order all kinds of upholstered work in the best manner, and at the lowest prices consistent with the best quality of material and perfect workmanship. Combined with his large furniture business he joins that of undertaking. He is the leading undertaker in this county, having officiated in that capacity at 475 funerals in 1884, and a like number in 1885. Mr. Mowday's stable and carriage-house, located beneath and in rear of his factory, deserves more than a passing notice. It is reached from the street by a covered brick-laid way 20x50 feet. The coach-house contains four clearances (round-glass fronts), one barouche, one hearse, nine business wagons, double, single, covered and uncovered, all first-class vehicles in every respect, the coaches in particular being as fine in make and finish as ever Brewster of New York turned out. His stables are a marvel of neatness, and are admirably arranged, while his stock is of the best. Mr. Mowday gives employment to eleven men. He is ably assisted in his large and constantly increasing business by his four sons; the eldest, David T., acting as salesman; the second, Daniel W., as bookkeeper; the third, Howard J., as foreman in the upholstering department; and the fourth, George W., who is also in the same branch of the business as his brother Howard. As can easily be seen from the above, Mr. David S. Mowday is eminently a self-made man. In the community in which he dwells he holds a high standing as a gentleman, and by giving close attention to the details of his business, with which he is so familiar, he has gained a well-merited success. He is the President of the

Liverymen's Association of this town, the only position he holds (though often pressed by his fellow-townsmen to accept public office), and is well and favorably known to the whole community, both as a valuable member of the social circle and an important factor in mercantile life.

**J. C. Snyder, Dealer in Groceries, Provisions, Stone - china, Glass, and Queensware,** corner Main and Walnut Streets.—Occupying a leading position among the mercantile establishments of Norristown is the old-established and thoroughly reliable house of Mr. J. C. Snyder. This business was founded by the present proprietor twenty-seven years ago, and from the commencement he did a very flourishing trade, which constantly increased from year to year until it attained to very large proportions, he now commanding a very extensive wholesale and retail trade throughout Norristown and the surrounding country. He occupies a large three-story building, the store being very spacious and commodious, measuring 50x60 feet. It has two handsome plate-glass show-windows, and is fitted up in the most attractive manner. He carries a very heavy stock of groceries, provisions, stone china, glass, and queensware. Everything in stock is selected with great care as to quality, only first-class goods being dealt in, while the prices throughout are very reasonable. Mr. Snyder, who was born at Hillston, Bucks County, is an enterprising merchant of the strictest honor and integrity, who is highly respected and esteemed throughout the community. He has been a Justice of the Peace for seventeen years, and served in the army as captain in the One Hundred and Ninety-seventh Pennsylvania Regiment. Those establishing business relations with this house will find them both pleasant and profitable, and likely to become permanent.

**Sherman's Pharmacy,** corner of Swede and Airy Streets.—The above-named establishment is one of the leading drug-stores in the city, and during the twelve years which have elapsed since it was established it has built up a very flourishing trade among the best classes of the community. Mr. Sherman, the present proprietor, assumed control of the business one year ago. He is an experienced druggist, and under his management the establishment will not lose its well-earned reputation as a first-class concern. The premises occupied are commodious and spacious, measuring 25x25 feet, and are elegantly fitted up. The stock is large and valuable, embracing a full line of drugs and medicines of every description, perfumery, toilet articles, etc. Particular attention is paid to physicians' prescriptions, which are promptly and carefully compounded with the freshest and purest drugs. Mr. Sherman is a representative member of the pharmaceutical profession, and has built up the highest of reputations in the community as a talented and honorable business man.

**Patrick McGrath, Wholesale and Retail Liquor Dealer,** No. 206 De Kalb Street.—One of the best known houses in the liquor trade in Norristown is the old-established and reliable concern of Mr. Patrick McGrath, who has been in business here for the past twenty years, during which time he has built up a very extensive trade. He occupies a spacious and commodious store measuring 20x100 feet, in which he carries a magnificent stock of wines and liquors. He imports the choicest brands of old-country goods, and likewise keeps the productions of the best domestic stills and vineyards. Here are at all times to be found in stock a large and superior selection of imported brandies, gins, wines, etc., and pure old rye and bourbon whiskies. The house does a fine wholesale trade, both in Norristown and elsewhere, and also has a retail department for the convenience of many of its customers. This house is too widely known to need extended comment at our hands. It is one of those old and reliable concerns dealing only in the purest and best goods, and is acknowledged to be one of the best in town with which to have business transactions.

**Lowe Manufacturing Company, Builders of Gas Boilers, Heaters, Ranges, Cooking Apparatus, etc.**—There is not, perhaps, within the wide domain of industrial activity in the United States to-day any department of progress in which native genius and enterprise have produced such remarkable and useful results as in the construction of heating and cooking apparatus, and kindred articles and appliances. What with invention, improvement and discovery, the advance made in this field of endeavor is nothing less than marvellous, and furnishes interesting reflections as to possibilities in the future. In this connection prominent mention should here be made of a noteworthy enterprise in this city, namely, the Lowe Manufacturing Company, builders of gas-works, heaters, ranges, cooking apparatus, etc., which is in the best sense a representative establishment in this branch of business. This flourishing concern was established in 1871; the present proprietors, under articles of incorporation, succeeding to the control of the business in 1875, and under their enterprising and able management it has grown steadily and rapidly, until to-day the annual transactions of the company reach exceedingly large proportions, and afford evidence of substantial increase every year, the Lowe Manufacturing Company enjoying the distinction of having constructed probably more gas-works than any other concern in the business in the United States. The premises occupied are very extensive, covering a superficial area of an acre or so, on which stands a very capacious three-story brick structure, with a frontage of over fifty feet on Main Street, and extending back 250 feet to Lafayette Street, where it has a frontage of 75 feet, an immense stock being carried, including boilers, generators, heaters, radiators, ranges, cooking apparatus, etc., foundry work (the castings used in the manufacture of the machinery) being made elsewhere and shipped here. The works are supplied with heavy steam-power, and thoroughly equipped with the most improved machinery and appliances known to the business, and a large staff of skillful workmen are employed. They are just now constructing a water-gas works, that is to say, a mechanical contrivance by which gas is extracted from water by a process discovered and introduced by Professor T. S. C. Lowe. It is rapidly supplanting coal-gas in this section of the county, being now in successful and eminently satisfactory use in 150 different towns in the United States. This gas can be made to run from fifteen to forty candle-power, which is much beyond the capacity of coal-gas, and can be manufactured twenty per cent cheaper besides. Prof. Lowe is also the inventor of the system of incandescent gas-lighting, and is sole owner of the right of building the machinery for fuel-water-gas works. The Lowe Manufacturing Company—of which Prof. T. S. C. Lowe is President; Leon P. Lowe, his son, is secretary—occupy a spacious and handsomely appointed suite of offices on Main Street here, and also maintain a branch office at No. 333 Walnut Street, Philadelphia, with which they are connected by telephone. Prof. Lowe is a native of New Hampshire, is a gentleman of unswerving integrity, and is in all respects largely endowed with the genius and enterprise proverbial of the genuine Yankee the world over.

**Gardner & Harrison, Norris Mills, Towels, Arch Street.**—Norristown is fast assuming a very prominent and important position as a manufacturing centre, and one of the most recent additions to this department of industry is the establishment of Gardner & Harrison, known as the Norris Mills, located on Arch Street. These mills were founded in the latter part of 1884, and are equipped with the latest improved machinery for the manufacture of all kinds of towels and towelling. A fifteen-horse-power engine drives the machinery, and many hands, skilled and experienced in their respective departments, are employed, the output being between four and five hundred dozen of fine towels per week. These goods find a ready sale at good prices throughout the country, and are very highly regarded in the trade. The factory is a two-story brick structure 28x50 feet in dimensions, and the resources of the establishment are fully taxed to supply the large

and ever-growing demand which the excellence of these goods has created. The individual members of this enterprising firm are Benjamin Gardner and Freeman Harrison, both Englishmen by birth and both equally well skilled in the manufacture of the useful textures that they are now engaged in making in such large quantities. They have added greatly to the material prosperity and industrial welfare of Norristown, and the indications all seem to point to a not far distant time when the business will have to be increased and a larger force of hands employed. Both partners are highly honored and respected citizens, and in manufacturing and mercantile circles they command the esteem and confidence of the many who know them.

**A. Whitehead & Son, Dealers in Fine Groceries, Dry-goods, Notions, Provisions, etc., No. 248 East Main Street.**—One of the most extensive business establishments in Norristown is that of Messrs. A. Whitehead & Son, who occupy a large three-story brick building measuring 25x50 feet, with a two-story extension measuring 18x20 feet. The store has two handsome plate glass windows, and is fitted up in the most attractive manner. The stock carried is large and varied, and comprises full lines of groceries, dry-goods, notions, provisions, etc. In the grocery and provision department everything is of the freshest and purest description; no inferior or adulterated articles being kept in stock. In the dry-goods department will be found a large assortment of imported and domestic fabrics in all the new and fashionable shades and patterns, which is constantly being added to from time to time. The stock of notions, etc., will also be found very complete. The prices throughout are very reasonable, and the establishment will be found one with which it is profitable to deal. The members of the firm are Mr. Abram Whitehead and his son, Mr. Benjamin D. Whitehead, two gentlemen of great business experience and ability, who are highly respected for their honorable methods and strict integrity. They started in business twelve years ago, and owing to their push, energy, and perseverance, and to the first-class quality of their goods, they have built up a business of great magnitude, two teams being constantly employed in delivering goods for their city and country trade. The establishment is a first-class and reliable one in every particular, and the enterprising proprietors justly merit the success which has attended their well-directed efforts.

**J. K. Hendricks, Wholesale and Retail Dealer in Flour, Grain, Feed, Seed, Hay, and Straw, No. 164 West Main Street.**—Mr. J. K. Hendricks started in the above business five years ago, and from the very first to the present time he has ranked amongst the most prominent and successful dealers in flour, grain, feed, seed, etc., in this county. His large warehouses are located at No. 164 West Main Street, where will be seen a very valuable and varied stock of prime family and baker's flour; corn, oats, and other grain; prepared feed for horses and cattle; grass, clover, timothy, and other seeds; baled and loose hay and straw, etc. In both the wholesale and retail departments a very large business is constantly being done, and teams are at hand for the delivery of goods wherever they may be desired. There is no concern in Norristown that does as large a business in this line as the one which Mr. Hendricks has secured. His goods are all of a superior quality, and prices will be found to have been reduced to the very lowest possible figures. Consignments from the West and other sources are constantly being received to take the place of the goods already sold, and the utmost activity prevails at all seasons of the year. Mr. Hendricks is an experienced, practical, and thoroughly honorable dealer, and the great success that he has achieved is but the natural result of his perseverance and integrity. He is honored and respected by all who know him, and is justly accounted one of the most enterprising merchants and public-spirited citizens of Norristown.

**Samuel Kirts, Dealer in Groceries, Provisions, and Chicago Dressed Beef, corner Swede and Main Streets.**—One of the most popular

stores in this town is that of Mr. Samuel Kirts, located at the corner of Swede and Main streets. This gentleman has been engaged in this line of business but one year, or thereabouts, yet such has been his enterprise, energy, and fair dealing, that he has succeeded in building up a very large and lucrative business. The store, which is well adapted for business purposes, and neatly and handsomely arranged, is well stocked with a choice and well-selected assortment of groceries of every description, both staple and fancy; and also provisions, including dairy products, fresh fruits and vegetables, eggs, salt, smoked, and dried meats, etc. The famous Chicago dressed beef may also here be had, and it will be found as fresh, wholesome, and palatable as any beef that can be found anywhere else in the town. This latter department is made a leading one at present, and a very large business is being done in it. The other branches of the business are also in a healthy and prosperous condition, the sales averaging as high as eight hundred dollars per week. Mr. Kirts has long been engaged in this business, and for some years was located in Conshohocken. His establishment is as handsomely and appropriately fitted up as any of its kind in New York or Philadelphia, and it is to the very best class of trade that Mr. Kirts caters. He has built up an enormous and first-class business, and all the indications seem to show that he is destined to have many more years of marked prosperity and success in his useful enterprise.

**W. S. Baker, Hats and Caps, Hosiery, Underwear, White Shirts, No. 331 De Kalb Street below Penn.**—In that busy section of Norristown, De Kalb Street, below Penn, are centred some of the leading business houses of that thriving town, prominent amongst them being the establishment of Mr. W. S. Baker, the popular hatter and dealer in gentlemen's furnishing goods. Mr. Baker has been engaged in this business since 1882, and has a fine store in which is displayed a full and general assortment of fashionable hats and caps of the leading makes, in all the seasonable styles, and during the summer an unexceptionable line of imported and domestic straw goods for gentlemen's, youths', and children's wear. There is also an excellent assortment of hosiery, underwear, white shirts, collars, and cuffs; imported and domestic scarfs, ties, and cravats, handkerchiefs, gloves, and other gents' furnishings. Mr. Baker does a very large business amongst all classes, and his establishment is one of the best patronized in this section of the city. He endeavors to obtain the very best goods and to sell the same at but a small advance above manufacturers' prices. Mr. Baker is a native of Montgomery County. He is highly regarded in Norristown, and, since engaging in business, has achieved the distinction of being one of the leaders of fashion in gentlemen's hats and furnishings. His store is a popular resort of those in search of the latest novelties, and well merits the liberal patronage its proprietor has achieved.

**H. B. Ritter & Co., Cigars and Smokers' Supplies, De Kalb Street.**—One of the oldest established and most popular cigar and tobacco emporiums in Norristown is that of the above-named well-known and reliable firm, who now command a large and strictly first-class trade throughout this section of the country. They have been continuously in business here since 1851, and during the whole of that long period have never failed to maintain their reputation for keeping the best of stock, and for fair and honorable dealing. They occupy a very attractive store measuring 16x65 feet, where will always be found a large and well-selected stock of the finest imported and domestic cigars, the most popular brands of smoking and chewing tobaccos, and a full line of pipes, cigar-holders, tobacco cases and pouches, and a full line of smokers' supplies of every description. The stock is a thoroughly first-class one in every respect, and the prices will compare favorably with those of any other house in the trade. The equitable manner in which the business is conducted, as well as the excellent quality of the stock, are guarantees sufficiently obvious to cause persons requiring anything in its line to patronize this establishment.

**F. D. Sower**, Bookseller and Stationer, 64 East Main Street.—One of the most prominent among the neat and attractive stores on East Main Street, in Norristown, is the old-established stand of Mr. F. D. Sower. The name Sower is one which has been prominently connected with the book-trade of America for the past two hundred years. It was Christopher Sower, the great-great-grandfather of the subject of this present sketch, who published the first Bible printed in the German language in this country, and each male member of the family has since the year 1743 been prominently connected with printing and the book-trade. The founder of the house was obliged to make his own type and ink, and the "Sower Bibles" are now amongst the most valuable of American curiosities. Mr. F. D. Sower, whose store is at No. 64 East Main Street, Norristown, began business as a boy in his father's store as long ago as 1834, bought out the business in 1852, and has always been the leading bookbinder and dealer in the county. His establishment is a magnificent three-story brick structure, each floor of which is required for the purposes of the business. The binding, etc., for which there are ample facilities, are conducted on the upper stories, the first floor being utilized as the salesroom. Beautiful plate-glass windows flank the entrance, and the interior is very handsomely fitted up. Here will be found, in various styles of bindings, Bibles in the English and German languages, prayer and hymn books, school and blank books, miscellaneous works of fiction, history, science, biography, and current literature, etc. All kinds of stationery, blank deeds and parchment, bonds and mortgages, wedding and visiting cards, gold and steel pens, knives, razors, scissors, pocket-books, and fancy articles, and many other useful and ornamental goods, are here to be had at reasonable prices. It is known as the Old Cheap Book Store, and enjoys a patronage which in magnitude and character is incomparably the best in town. Mr. Sower is a well-read, cultivated, and enterprising business man, a worthy descendant of this old historical family. He is highly honored and respected. In literary circles it is admitted that there is no family in America which has done so much for letters and religion as the descendants of Christopher Sower, who founded the first Bible-house in the Western Continent.

**Moyer Marble Works**, George W. Smith, Proprietor; Manufacturer and Dealer in all kinds of Stone Work, either for Cemetery or Building Purposes, De Kalb Street, opposite Market House.—Occupying a prominent position among the industrial establishments of Norristown is that of Mr. George W. Smith, proprietor of the Moyer Marble Works, which were established as far back as 1857, and which now command a very extensive trade throughout this section of the county. Mr. Smith occupies a building 22x30 feet in dimensions, with a yard adjoining which measures 60x100 feet. He keeps on hand a large assortment of most artistically carved monuments, headstones, and other work for cemetery purposes, in the manufacture of which, as well as ornamental stone work for buildings, etc., he gives employment to a large number of skilled hands. He keeps on hand a large stock of marble, granite, sandstone, and flagging, for which he is ready at all times to give estimates and to furnish in any quantity. Mr. Smith, who is a native of Montgomery County, is a gentleman of great experience in this business, and is highly esteemed throughout the community owing to his uniformly honorable methods of business.

**Benjamin Quillman** (Successor to J. M. Hoffman), corner Main and De Kalb Streets.—One of the most important branches of industry is the hardware trade, which supplies so many of the articles which are necessary to our daily wants; and a prominent house in this business in Norristown is that of Mr. Benjamin Quillman. This business was established thirty-two years ago by Mr. J. M. Hoffman, to whom the present proprietor succeeded in the present year (1886). He occupies three spacious and commodious stores adjoining each other, covering an area of 3250 square feet, and fitted up in the most con-

venient manner. The stock carried is very heavy, and comprises a large and complete assortment of stoves, ranges, tin roofing, iron, steel, tinware, table and pocket cutlery, and hardware of every description. He has the sole agency for the Duncannon Iron Co.'s nails, Excelsior ranges, stoves, etc., and Novelty heaters. Courteous and intelligent assistants are constantly on hand to attend to the wants of customers, and, as the prices charged are very reasonable, customers will find it to their advantage to patronize this old-established and reliable concern. Mr. Quillman is a gentleman of superior executive ability, and is highly esteemed for his strict honor and integrity.

**R. R. DeHaven**, Dealer in Coal and Terra-cotta Ware, also Agricultural Implements; corner De Kalb and Washington Streets.—Among the many flourishing concerns engaged in mercantile pursuits in this city, more than passing notice is due the deservedly prosperous establishment of R. R. DeHaven, dealer in coal, terra-cotta ware, and agricultural implements, than whom few, if any, in the business in Norristown enjoy a larger measure of public favor well deserved. This popular concern was founded in 1877 by the firm of Jones & DeHaven, they conducting it up to 1883, when Mr. DeHaven assumed sole control, and has since continued the business with unbroken success. Handling a very superior class of goods, upright and honorable in all his dealings, and being withal a man of energy and enterprise, the result could hardly be other than the large and substantial trade he to-day enjoys. The premises occupied are very extensive, being 150x200 feet in superficial dimensions, part of the space being covered by great coal and wood bins, and the rest by terra-cotta ware and farm-implement storehouses; a heavy and excellent stock being constantly carried, including all kinds of coal, the Syracuse chilled plows, Champion mowers, reapers and binders, horse-rakes, cultivators, grain-drills, etc., and a full and fine assortment of terra-cotta ware, at manufacturers' prices. Mr. DeHaven, who is a native of Montgomery County, is a man of push and foresight, and of excellent business ability as well, as is amply attested by the positive and permanent success he has attained. He occupies a 15x20 brick office, neatly fitted up, is a courteous and pleasing man, and all persons entering into business relations with him are sure to find the same both pleasant and profitable.

**James B. Hendrick**, Wholesale and Retail Dealer in Groceries and Provisions, Nos. 214 and 216 West Main Street.—The wholesale and retail grocery house of Mr. James B. Hendrick well merits more than a passing notice, since it is one of the largest and best-managed establishments of the kind in the entire county. Mr. Hendrick originally came from Ohio, and his enterprise and push soon made him a formidable rival in the trade. He established himself in Norristown in 1879 and at once met with remarkable success. His business has become so extensive that the two large stores Nos. 214 and 216 West Main Street are by no means sufficient to contain the immense stock that the necessities of the business require. Although they are two stories in height and each measures 39x75 feet in superficial dimensions, another large warehouse is required for the storage of the large and varied stock. All kinds of important and domestic dry groceries, including staple and fancy goods, will here be found in great profusion and variety, and provisions, including salt, smoked, and dried meats, dairy and farm products—and, in short, everything in the line of necessary food products—are also very largely dealt in. The wholesale trade extends for many miles throughout the county, teams being at hand to convey goods to any point; and many retail grocery houses purchase all of their supplies from this honorable and reliable dealer. The retail department is also a highly important one, and the entire business is managed and conducted upon the broadest of mercantile principles. Mr. Hendrick may well be ranked amongst the most prominent and enterprising citizens and business men of Norristown. He commands the respect and es-

teem of all who know him, and spares no pains in securing for his patrons the very best goods to be had in the market. His prices are extremely moderate, and every effort is made to be fully deserving of the liberal and first-class patronage accorded him.

**Daniel H. Streeper**, Plumber, Gas and Steam Fitter, No. 150 West Main Street.—The reliable plumbing establishment of Daniel H. Streeper at No. 150 West Main Street was founded in 1880, and has always ranked high in this important trade. The store and shop are well adapted for the business, and every facility is at hand for attending to any branch of plumbing, gas and steam fitting. The stock comprises a full line of plumbers' and gas-fitters' materials, bell-hangers' supplies, novelties in the hardware line, and other similar goods; and such has become the prominence of Mr. Streeper in the trade that he has been constituted sole agent for the sale of many useful and valuable articles, including the well-known Southwick turbine windmill, the Victor steam heater, the Shipman steam engine, the Acme force and suction pump, the Garsedo pneumatic bell (claimed to be the best bell out), and many other similar goods. A specialty is made of steam-heating, the boring of artesian-wells, and draining, and a very large business is done throughout the entire county. All kinds of metal-turning, screw-cutting, and general model-making, as well as steam-gauge testing, are promptly attended to in the most scientific and workmanlike manner, and the entire establishment may well be regarded as one of the best in this section of the State. Mr. Streeper has been engaged in this business on his own account since 1880. He employs three skilled and experienced workmen, and his business wagon may be seen throughout the county. Mr. Streeper is a native of Providence, Rhode Island. He is a perfect master of his important trade, and the great success that he has achieved is but the result of his enterprise, fair dealing, and remarkable skill in his business.

**F. M. Long**, Reliable Harness and Horse Goods, 160 West Main Street.—In no branch of manufacturing is it more important to have good workmanship and practical, talented oversight than in the saddlery and harness trade, and a most reliable house in this business is that of Mr. F. M. Long, who has been established here for two years, and now enjoys a large share of public patronage. He occupies a commodious establishment measuring 15x45 feet, where the very best of materials are made into the latest and most improved harness for buggy, carriage, and road use. Employing none but the most skilled workmen, and using only the most carefully selected leather and accompanying trimmings, his harness is not only noted for its elaborate style and finish, but for its great durability, it being warranted to give the best of service. He keeps on hand a splendid line of saddles, bridles, whips, sheets, etc., of the best quality. Mr. Long is a gentleman possessed of an unusually wide range of experience in this business, and his reputation for enterprise and integrity, coupled with his magnificent class of goods, must continue to assure to him the most liberal patronage from the best classes of the community, which he has always enjoyed in the past.

**Dr. Theo. Jacobs**, Druggist, Main, above Mill Street.—One of the best-known and most popular pharmacies in the city is that of Dr. Theo. Jacobs, which was established five years ago, and is now very largely patronized by the community. He occupies a very attractive and commodious store, measuring 12x40 feet, which is fitted up in the most elegant manner, and contains a large stock of pure drugs, patent medicines, perfumery, toilet articles, druggists' sundries, etc. A specialty is made of promptly and accurately compounding physicians' prescriptions, Dr. Jacobs giving his close personal supervision to this branch of the business. He is a druggist of skill and experience, and by the careful and honorable manner in which he conducts his business he has won the confidence and esteem of the community.

**Norristown Hosiery Company**, Office southeast corner Main and DeKalb streets.—In compiling a history of the mercantile and manufacturing interests of Norristown—its leading industries—it is the aim of the publishers to select for the subject of each sketch such firms and concerns as have attained prominence or are deemed representative each in its respective line. And therefore it is that the prosperous and extensive concern of the Norristown Hosiery Company is here presented as a notable and leading establishment in this interesting and important department of progress. This ably conducted enterprise was started about five years ago, and may be said to have virtually bounded into public favor and prosperity, the business increasing steadily and materially year by year, until today the firm have influential and substantial connections in all the chief commercial centres all over the country. The factory, which is situated on Marshall Street near DeKalb, is a two-story 31x100 frame structure, completely equipped with the most improved machinery and also steam motive power, nearly two hundred hands being employed. Upwards of one hundred and twenty-five knitting-machines are run, including ribbers and other appliances, the annual production being above 100,000 dozen pairs of hose, the same finding ready sale in New York, Cleveland, Chicago, Columbus, O., Baltimore, Boston, Norwich, Conn., Providence, R. I., Rochester, N. Y., San Francisco, etc.; the trade being especially large in Boston and the Eastern States generally. The firm is composed of Messrs D. M. Yost, John D. Heange and F. Roop, all natives of this State, and well known and highly regarded throughout the same as pushing and reliable business men.

**Atwood Yeakle**, Druggist, Marshall and DeKalb Streets.—A leading drug-store in this section of the town is that of Mr. Atwood Yeakle, who has been established in business here for the past ten years, and now commands a very fine trade. He occupies a neat and attractive store, 14x30, and fitted up with handsome show-cases, fixtures, etc. The stock is large and complete, embracing a full line of drugs of every description, a complete assortment of all the standard proprietary remedies, and a large stock of toilet articles, perfumery, and everything usually found in a first-class establishment of this kind. Special attention is given to the accurate compounding of physicians' prescriptions, this important branch being a principal feature of the trade of the house. Mr. Yeakle is a gentleman widely known and esteemed throughout the community. He has had great practical experience, and a permanent success was assured to this house from the time he established it.

**Geo. F. Neiman**, Dealer in Hardware and Tinware, No. 503 West Marshall Street.—One of the leading hardware-dealers and tinsmiths in this enterprising town is Mr. George F. Neiman, whose popular store and shop are located at No. 503 West Marshall Street. Mr. Neiman has been engaged in business on his own account for upwards of nine years, and prior to that time he had devoted many years to mastering the trade of the tinsmith in all its many departments. His store is well stocked with the latest improved cooking and heating stoves in many patterns and designs, hardware of all descriptions, carpenters' and other mechanics' tools, cutlery and all kinds of hollow tin and iron ware. The shop is equipped with every facility and convenience for manufacturing tinware, and a number of workmen are employed in making utensils both for the trade and for private customers. This house also does a large amount of tin roofing and spouting throughout the town and county, and repairing of all kinds is promptly attended to. Mr. Neiman is a practical and experienced tinsmith, and all of his work is done to last; whilst his prices are reasonable and fair. The goods which form his valuable stock are purchased from original sources, and, as a rule, in large quantities at a time, and they are sold at figures but little above cost price. All goods are warranted to be strictly as represented, and the utmost pains are taken to please and satisfy all customers. Mr. Neiman is a native of Mont-

gomery County and is a well-known and highly respected citizen of Norristown. He is a prominent member of the Curtis Lodge of Odd-Fellows, and also of the Knights of Pythias, and in all circles he commands the confidence and esteem of all classes of the community.

**Isaac Wilkinson**, Confectionery, Ice-cream, etc., No. 609 De Kalb Street.—We have had occasion to refer to the enterprising, push, and business energy of Mr. Isaac Wilkinson, the celebrated confectioner whose main establishment is located at the corner of Marshall and De Kalb streets, and we then remarked that the branch establishment deserved a separate notice in our pages. This branch is located at No. 609 De Kalb Street, and is presided over and managed by Mrs. Jones, the daughter of the proprietor. With the exception of being somewhat smaller than the main house, it is in every respect similar to it, being equally well fitted up and furnished with handsome show-window, elegant show-cases, counters, shelvings, and other fixtures. The large and varied stock is precisely identical with that kept in the larger house, and the trade embraces the same class of aristocratic patronage enjoyed by the other concern. This branch is located in the very centre of a most fashionable section of the town, and the utmost pains is taken to please and satisfy the many critical and fastidious customers who favor this concern with their patronage. All kinds of delicious cakes, confectionery, ice-creams, and ices are made daily, and a specialty is made in supplying parties, weddings, etc., with choice delicacies; and, although the business was established only about a year ago, it already has taken the lead in this part of town and fully merits the very great success that has been achieved. Mrs. Jones is a painstaking, experienced lady and devotes her entire time and attention to the wants of her patrons. That she has fully succeeded in her efforts is amply attested by the large and liberal patronage accorded her.

**F. G. Stritzinger**, Baker, corner Main and Cherry Streets.—This business was started thirteen years ago, and may well be ranked among the very best in Norristown. The bakery and store are located at the corner of Main and Cherry streets, the former being supplied with every manufacturing facility known to the trade, and the latter having been fitted up regardless of expense and in a most elegant manner. The large show-window is always beautifully arranged with specimens of fancy cakes, confectionery, and other delicacies, and the interior, with its silver-mounted show-cases, its six marble-top tables, and elegant counters and shelving, presents a very attractive and inviting appearance. All of the many goods here dealt in are made upon the premises. All kinds of plain and fancy cakes, including rich fruit and pound cakes, lady-fingers, jumbles, etc., are baked fresh every day, and the regular family trade is always large and constant. A specialty is made of supplying weddings, parties, etc., and every convenience is at hand for frosting cakes, making pyramids and fanciful designs in sugar, chocolate, and other sweet material. Six skilful bakers and confectioners are employed, and a large quantity of delicious sweets is turned out fresh daily. Only the very purest ingredients are used, and the greatest pains is taken to fully merit the first-class patronage that this establishment has always enjoyed. It is the largest and handsomest store of its kind in the town, and fully merits the great popularity in which it is universally held. Mr. Stritzinger is a native of Germany. He has resided with us in America for many years, and is a most highly respected citizen of Norristown. We unhesitatingly recommend this establishment to our many readers, since it is unsurpassed even in the great cities of New York and Philadelphia.

**L. F. Emery**, Dealer in Groceries and Provisions, corner Chain and Main Streets.—The grocery and provision business is undoubtedly one of the most important of our mercantile industries, and a leading house engaged in this trade in Norristown is that of Mr. L. F. Emery, who started in business here in 1885, and already commands a very flourishing trade. He occupies a neat and

attractive store 22x40 feet, which is fitted up with fixtures and appliances of the most elegant description. The stock is a very large and particularly well selected one, comprising the very finest of teas, coffees, sugars, spices, canned goods, flour, pork, hams, bacon, dried fruits, preserves, pickles, sauces, and every description of staple and fancy groceries. Mr. Emery's reputation for keeping only a first-class stock is unsurpassed, and those who once patronize him almost invariably become permanent customers, owing to the fact that they discover that his goods are strictly pure and unadulterated. His prices are as low as is compatible with goods of first quality, and those who patronize this establishment will find their interests conserved in every way. It would be superfluous to speak in laudatory terms of Mr. Emery's high standing in the community. His equitable dealing, able business management, and liberal policy have placed him in a very high position, and secured for him the esteem of a large circle of social and business friends.

**Oliver Keisen**, Tin Roofing and Spouting, No. 528 DeKalb Street.—Notwithstanding the many patents which are continually being taken out in the business of roofing, nevertheless, practical experience has demonstrated the fact that there is no material better suited as a covering for roofs than well tinned sheet-iron (generally called tin). If this material is properly put upon the tops of houses and then painted, it will last an indefinite period, yet the science of laying, fitting, and properly joining tin, like everything else, requires much practice to thoroughly master, and property-owners cannot be too careful in making their selection of a skilled and experienced roofer when they have occasion to employ any. One of the leading tin-roofers in Norristown is Mr. Oliver Keisen, who has been fourteen years in the business, and is a master of its every detail. His shop is located in DeKalb Street, opposite the Old Market House, where he has a large stock of tinware, culinary utensils, and all kinds of sheet tin, solder, etc., for making up into roofs, spouting, gutting, etc. Mr. Keisen does a very large business, both in the town and throughout the surrounding country, employing from three to five assistants, and devoting his entire personal time and attention to this class of work. He guarantees the best of workmanship and first-class materials, and the roofs of his construction and repairing are well known to last far longer than the average tin roofs manufactured or repaired by others. Mr. Keisen is an enterprising, upright, and honorable manufacturer, and he well deserves the great success that he has made in his important industry.

**Walter D. Butz**, Manufacturer of Seamless Hosiery, Factory, Green Street.—A review of the industries of Norristown reveals the existence here of many noteworthy concerns engaged in manufacturing pursuits. Prominent among which stands the well and favorably known establishment of Walter D. Butz, manufacturer of seamless hosiery, whose admirably conducted and well-equipped factory is located on Green Street. This flourishing enterprise was started some four or so years ago, and from its inception down to the present day Mr. Butz has enjoyed a large and prosperous trade; the superiority of the goods manufactured, the ability and energy displayed in the management, and the sterling integrity that has always characterized all the transactions and business relations of Mr. Butz, being the chief elements contributing to his merited success. The factory is a 24x36 three-story brick structure, supplied with full steam-power, improved machinery and appliances, and upwards of sixty-five expert hands find employment here. The output is about thirty hundred dozen pairs per month, the products maintaining a uniformly high standard of excellence, and as a consequence are in steady and extensive demand all over the country, finding market in Philadelphia, New York, Boston, Chicago, and the other leading cities of the United States, the trade growing steadily apace. Mr. Butz is a man of push and enterprise, and thoroughly conversant with every phase and feature of his business, and stands high in the community alike in mercantile circles and in private life.

**Kelley and Townsend, Manufacturers of Brussels and Wilton Carpets.**—Handsome carpets are now properly regarded as but parts of a harmonious whole, in considering the subject of household furnishings and decoration. The products of the carpet looms of the present day are works of art, and these indispensable articles for covering our floors are no longer confined to the homes of the opulent, the economy of steam production placing them within the reach of all classes. A prominent firm in Norristown, engaged in the manufacture of Brussels and Wilton carpets, is that of Messrs. Kelly & Townsend, who have obtained an enviable reputation for the quality, elegance, and finish of their various productions. This firm was organized in 1885, the copartners being Messrs. John G. Kelly and Harrison Townsend, both of whom are thoroughly practical carpet manufacturers, and possess an intimate knowledge of every detail of the business and the requirements of the market. The premises occupied are spacious, and comprise five commodious stone buildings, which are fully equipped with all the necessary looms and appliances requisite for the systematic conduct of the business. About sixty skilled and experienced operators are employed, and the annual output amounts to 200,000 yards. The carpets of this firm are made from the best materials, and are fully equal to anything in the market, domestic or imported, and are offered to the trade at prices that must command the attention of careful buyers. Mr. Kelly was brought up on Market Street, Philadelphia, and has long been identified with the carpet trade; while his partner, Mr. Townsend, was born in Philadelphia. Both gentlemen are highly esteemed in commercial life for their business capacity and strict integrity. Those interested requiring really first-class carpets cannot do better than give their orders to this responsible house, where they will obtain advantages in goods and prices difficult to be duplicated elsewhere in the country.‡

**Streeper & Hutchinson, Plumbers, Gas and Steam Fitters, 143 West Main Street.**—Among the plumbing and gas-fitting establishments in this city pre-eminence must undoubtedly be accorded to that of Messrs. Streeper & Hutchinson, who have carried on the business here for the past fifteen years, and have one of the largest trades of any like establishment in the vicinity. They occupy a handsome store, 25x130 feet in dimensions, and the shop in the rear is equipped with every facility for the successful prosecution of their business. All kinds of plumbers' and gas-fitters' materials are kept in stock; the latest improved novelties in bath-tubs, closets, and bowls, patent faucets, traps, chandeliers, hall-lights, etc., being dealt in; and as many as seven experienced workmen are constantly employed. This firm also deal in windmills that have the best reputation, and which are now so generally used on gentlemen's estates and farms for pumping water. They also are the exclusive agents for the sale of the popular Red Jacket Force Pump—a most valuable invention—which is in great demand in this part of Pennsylvania. Their business extends throughout the entire county, and all of the work done, including draining, sewerage, laying and connecting gas and water pipes, may be depended upon as being the very best to be obtained anywhere. They are also the agents for Pierce's steam-heating apparatus, boilers and radiators for heating private dwellings. The individual members of this old and enterprising firm are D. P. Streeper and W. S. Hutchinson, the former being a native of Montgomery County and the latter of Scranton, Pa. They are both highly respected citizens, and as sanitary plumbers and scientific gas-fitters are conceded to be surpassed by none in this section of the State.

**Patrick Curran, Wholesale Wines and Liquors, Main Street.**—This is one of the few houses in Norristown making a specialty of liquors, and its proprietor, who is a thorough judge of the qualities of such goods, has met with remarkable success in his enterprise. Born in Pennsylvania, he began business in Norristown in 1871, and by selling only superior grades of

goods he was not long in securing a very valuable line of custom. His warerooms are located on Main Street, where will be found a very fine assortment of brandies, whiskeys, gins, cordials, and imported and domestic wines of very superior quality. These goods are purchased in original packages direct from the producer, and are warranted to be absolutely pure and free from adulteration. They are indorsed by the medical fraternity, and are universally recognized as being unsurpassed in health-giving properties. Mr. Curran deals entirely at wholesale, and includes amongst his customers many of the largest buyers in this section of the county, including hotel and restaurant proprietors, large grocery houses and saloons; and not a few householders purchase their year's supply of wines and liquors from this honorable and responsible dealer. He has a team to deliver goods throughout the town, and he spares no pains in procuring for his customers the best goods at the lowest prices. Mr. Curran is one of the most popular and highly respected citizens of Norristown, and although holding no office he is nevertheless very influential in political matters, and takes a keen interest in everything pertaining to the welfare and prosperity of this enterprising town. He is an experienced and strictly honorable dealer, and well merits the great success that he has achieved.

**Samuel L. Cowden, Plumber, Gas and Steam Fitter, Wind-mills, Water-wheels, Hydraulic Rams, and Pumps, No. 316 DeKalb Street, two doors above Main.**—There is no industry of as much importance in these modern days as that of the sanitary plumber, since it is upon him we rely in a great measure for our health. Sewers if well made and well drained are a great convenience and, indeed, an absolute necessity in all crowded communities; yet we must remember that the noxious gases contained in them are of the deadliest character, and that unless our plumbing work is well done, the most dangerous consequences will ensue. The oldest and most experienced sanitary plumber in Norristown is Mr. Samuel L. Cowden, who is also a first class gas and steam fitter, and who erects the Eclipse wind-mills, water-wheels, hydraulic rams, pumps, etc. Mr. Cowden has been engaged in this business for the past eighteen years, and by paying strict attention to the wants of his customers, doing good work, and using only the best materials has risen to the very highest position in his important industry. He employs ten men steadily, and in the busy season many more are temporarily engaged. All kinds of work in the above lines are promptly and efficiently attended to throughout the town and county, and a very large business is constantly being done. The store and shop are located at No. 316 DeKalb Street, two doors above Main, where will be seen a very large supply of plumbers' materials, including bath-tubs, shower-baths, patent closets, stationary wash-basins, faucets, traps, lead and iron pipe, sewer-pipe, and other supplies specially adapted to the business. Mr. Cowden is a native of Montgomery County, and during the many years that he has been engaged in business in Norristown he has become widely and favorably known amongst all classes. His work is done to last, and may be absolutely relied upon as being the best to be had. Prices are unusually reasonable, and every effort is made to please all patrons.

**R. S. Newbold & Son, Manufacturers of Machinery, Eagle Works.**—Among the old-established and reliable houses in Norristown engaged in the manufacture of machinery, etc., of every description, is that of Messrs. R. S. Newbold & Son, which was established by the senior partner in 1860, and has since obtained a national and world-wide reputation. Mr. R. S. Newbold died in 1881, after a long and brilliant career, and was succeeded by his son, Mr. John D. Newbold, who still conducts the business under the old firm-name of R. S. Newbold & Son. The manufacturing plant is divided into the boiler, pattern, and machine shops, foundry, etc., all of which are equipped with all the latest improved tools and appliances known to the trade, including much special machinery, which is operated by two engines of twenty and forty horse power.

Eighty skilled and experienced workmen are employed in the several departments, and the products of the Eagle Works are in great demand in all sections of Pennsylvania and the Middle States. The firm devotes its attention to the manufacture of rolling-mill and blast-furnace machinery, rotatory shears, saw- and grist-mill, machinery, and every description of iron and brass castings. The facilities of this responsible house for the production of first-class work are unsurpassed in the country, while the manufactures of the firm have attained the highest reputation for quality of materials, workmanship, and general excellence. All orders are filled with promptness and care, and it is the earnest desire of the proprietor to merit, by the strictest principles of mercantile integrity, a continuance of the support enjoyed for the last quarter of a century. Mr. John D. Newbold was born in Philadelphia, and is highly esteemed by the community for his mechanical ability and strict integrity. This house is commended to our readers as one in every way worthy of confidence, and business relations entered into with it are sure to prove as pleasant as they must be advantageous to all concerned.

**John J. Quay, Baker and Confectioner, 409 West Marshall Street.**—This popular and well-patronized bakery and confectionery establishment was founded nine years ago, the present proprietor succeeding in 1884. It is located at No. 409 West Marshall Street, having an ample frontage and depth, and being equipped with the latest improved appliances and facilities known to this important department of trade. Three skilled workmen are employed, two teams are kept for the delivery of goods, and a large business is done amongst the wealthiest families. The store is one of the most handsome and complete in Norristown, its beautiful show-window, stylish counters, windows, show-cases, and other fixtures imparting a most brilliant and attractive appearance. All kinds of bread, rolls, and biscuit, plain and fancy cakes, pies, pastry, candies, and sweets, are here turned out in immense quantities, and as many as eighteen barrels of flour (the best) are consumed weekly. Mr. Quay is the only baker in town who makes the celebrated Vienna bread, and in this item alone a very large business is being done. He makes a specialty of making wedding-cakes and fancy confectionery for parties, etc., and his family trade as well as his counter business rank second to none in Norristown. Mr. Quay is a native of Chester County, and since settling in Norristown he has become highly popular in the circles in which he moves. He is one of the best plain and fancy bakers and confectioners in the town, and fully deserves the great success that his enterprise and fair dealing have achieved.

**James P. Harley, Groceries and Provisions, Marshall and Astor Streets.**—Mr. James P. Harley has recently become proprietor of the popular grocery and provision store at the corner of Marshall and Astor Streets. It was founded some years ago by a Mr. A. H. March, who, by enterprise and fair dealing, built up an excellent goodwill, which Mr. Harley now enjoys and is adding to materially. The store is a neat and well-kept one, and is fully stocked with all the many articles properly appertaining to a first-class grocery establishment. Imported and domestic pickles, potted meats, sauces, relishes, and condiments of all kinds; choice green and black teas, roasted and unroasted coffees, pure ground and whole spices, prime flour, cheese, butter, fresh eggs, and all kinds of early vegetables, berries, and fruits in their respective seasons; laundry supplies and house-cleaning articles—indeed, the necessities as well as the luxuries of life may here be obtained in ample variety, and at prices which defy successful competition. All goods purchased here may be strictly relied upon, and are unsurpassed in flavor, nutritiousness and general excellence. A wagon delivers and calls for orders anywhere in the city; courteous assistants are employed, and every convenience is afforded to those who bestow their patronage upon the establishment. Mr. Harley is a persevering, energetic and strictly honorable dealer, and we predict for him a bright and successful future.



**The Derr Marble and Granite Works,** Henniss & Sullivan, Proprietors, Successors to Henry A. Derr, Main Street, opposite Montgomery National Bank.—No historical review of the manufacturing and commercial industries of Norristown would be complete without at least a brief sketch of so important an establishment as the Derr Marble and Granite Works. This well-known concern was established forty-five years ago by Franklin A. Derr, under whose management it was conducted until 1884, when Messrs. Henniss & Sullivan, the present proprietors, succeeded him. The premises occupied are very extensive, covering as they do an area measuring 75x300 feet. Upon this ground is erected a large steam mill in which all operations of sawing and rubbing the stone are conducted by means of powerful machinery of the most improved description, driven by a large engine of great power. Here employment is given to twenty-two hands comprising stone-cutters, polishers, and sculptors of skill and experience, who are engaged in manufacturing the various articles in which the firm deal. There is kept constantly on hand a large assortment of monuments, head-stones, mantels, and cemetery enclosures, the designs being artistic and beautiful, and an immense variety of styles being shown. The reputation of the firm for turning out fine work of this description is unrivalled, and is not merely local but extends all over the United States. They also manufacture and keep on hand tiling for floors and vestibules in a great variety of patterns, window and door sills, bases and steps for houses, cabinet-makers' and plumbers' slabs, and ornamental stone work of every description. They keep on hand an immense stock of building-stone, and are at all times prepared to furnish estimates for granite, sand-stone, and flagging. Another branch of their business is the furnishing of grit, pumice, hone, putty, and stone-cutters' materials of every description to the trade. The members of the firm are Mr. John H. Henniss and Mr. W. M. Sullivan, who have had a long and practical experience in the trade, and by exercising a close personal supervision over their force of stone-cutters ever maintain the work at the highest standard of excellence. They are spoken of in the highest terms both in social and commercial circles as honorable business men and upright private citizens.

**George H. Alker, Watches, Clocks, Jewelry,** and Silverware, No. 219 East Main Street, opposite Mill.—A well-known and popular jewelry house in Norristown is that of Mr. George H. Alker, who has been in business here for the past four years, and has built up a very flourishing trade, having established a good connection throughout the city and vicinity. He occupies a centrally located store measuring 15x35 feet, which is elegantly fitted up and contains a large and well-selected stock of gold and silver jewelry in all the newest and most fashionable designs, watches and clocks of the best American and foreign manufacture, silverware, plated goods, etc. He makes a specialty of repairing watches, clocks, and jewelry, and all orders in this line will receive prompt attention and be executed in the most satisfactory manner. His charges are moderate, and the public will receive great advantages and benefits by giving their custom to this well-known and popular establishment.

**Jacob Zimmerman, Dealer in Lehigh and Schuylkill Coal,** Lafayette Street, above Franklin.—One of the leading and most popular dealers in coal in Norristown is Mr. Jacob Zimmerman, who has been engaged in the business for the past ten years, and has made a great success of it. During the past three years he has occupied the spacious and well-equipped yards on Lafayette Street, above Franklin. They are 100x100 feet in superficial dimensions. Large sheds are provided for keeping the coal dry, and every convenience for receiving, handling, storing, and delivering coal is at hand. A large stock of Schuylkill and Lehigh coal is always kept on hand, and a very large business is done amongst manufacturers, smaller dealers, and private families. Prices are moderate, full weight is given, and the best qualities of coal only are dealt in. Mr. Zimmerman

is an enterprising, honorable, and fair-dealing merchant, and is fully entitled to the large and liberal patronage accorded him. He is a native of Montgomery County, and a prominent and influential citizen of Norristown. During the bloody struggle with the South Mr. Zimmerman shouldered the musket and served in Colonel Albright's regiment, the famous 34th Pennsylvania Volunteers. He has been Town Councillor of Norristown, and both as a business man and citizen is held in the highest respect and esteem by all the many who know him.

**M. S. Rodenbough, Dealer in Music, Stationery, Fancy Cards, etc.,** Job Printing neatly and cheaply executed, No. 87 East Main Street.—A well-known and popular house which does a flourishing business in the music and stationery trade is that of Mr. M. S. Rodenbough, who has been established in this line for the past four years. He occupies a spacious and commodious store measuring 18x70 feet, in which will be found a large assortment of sheet music and a full line of fancy and commercial stationery of every description. He also conducts a general job-printing business, and all orders for work in this line will be promptly executed in the neatest and most tasteful manner. The house does a very flourishing business, its trade extending throughout the city and vicinity. Mr. Rodenbough is an honorable, upright merchant with whom it is both pleasant and profitable to have business relations.

**James McGinnis, Hauling, Carting, and Draying;** Office, corner Lafayette and Green Streets.—There is no busier business man here than Mr. Jas. McGinnis, and none better equipped in every way for the most successful prosecution of the duties of his avocation. A teamster bred and trained, he devotes himself assiduously to all kinds of hauling, carting, and draying; packs, moves, and ships furniture and pianos; he also personally superintends packing anywhere in the city or State, and is fully prepared to execute the moving of all kinds of merchandise in large or small quantities, at short notice and upon the most reasonable terms. Having been engaged in this business for the past twelve years, he is known as a thoroughly reliable and responsible man who gives personal attention to every job, employs trustworthy assistants, handles all goods with great care, and owns teams, wagons, and vans especially adapted to the work he undertakes. His office is centrally located at the corner of Lafayette and Green streets, and all orders are given the most prompt and satisfactory attention. Mr. McGinnis is a native of this borough, is widely known, and the care and fidelity with which he conducts his business have won for him the respect and esteem of a large list of patrons.

**T. S. Adle, Dealer in Watches and Jewelry,** 109 East Main Street.—A representative house in the jewelry trade in Norristown is that of Mr. T. S. Adle, which was established in 1871, and which now occupies a leading position in the trade and enjoys a large and influential patronage. Mr. Adle occupies a commodious and attractive store 12x35 feet, with large plate-glass show-windows. In the elegant silver-mounted show-cases with which the counters are covered is a large and well-selected assortment of fine gold and silver jewelry in all the latest and most fashionable designs, and a full line of American and imported watches of all styles and prices. Extending across the rear of the store, and reaching nearly to the ceiling, is a highly finished black-walnut show-case filled with a great variety of silver and silver-plated ware. Mr. Adle also deals in the Crown filled watch-cases, which for serviceable strength, beauty, and economy to the wearer will always prove to be the most satisfactory case made. Mr. Adle is an enterprising merchant who is honorable and upright in all his dealings, and is highly esteemed throughout the community.

**E. D. Rose, Real-estate Broker,** Main and Green Streets.—The real-estate business in all flourishing localities is regarded as one of the most important elements of industry, especially

by capitalists and property owners seeking after judicious and good investments. A leading house engaged in this business is that of Mr. E. D. Rose, who has been established here for nine years. He conducts a very extensive real-estate business, buying, selling, and leasing properties as well as collecting rents, transacting loans, and general conveyancing, making a specialty of farms and country residences. By the careful and prompt manner in which his affairs are conducted his establishment has kept pace with the growth of the town, until now its operations are widely extended and its reputation firmly established. Mr. Rose is a gentleman of the highest standing, who has made the study of real estate a specialty, and can be engaged with implicit confidence in all transactions pertaining thereto. The policy upon which his business is conducted is characterized by great liberality and the careful fostering of the interests of all patrons, so that transactions once commenced with him may not only be pleasant for the time being, but of such a nature that they shall become permanent and profitable.

**Jacob Strahley, Undertaker, Coffin-Maker,** and Furnisher, No. 28 West Main Street.—This business was founded as long ago as 1840 by the father of the present proprietor, and during nearly half a century it has held a high and important position in the community. Mr. Jacob Strahley succeeded to the business in 1852, and has, by his enterprise and attention to the many details which devolve upon one holding this responsible position, achieved a reputation that but very few can lay claim to. His establishment is located at No. 28 West Main Street, 24x35 feet in dimensions where may be seen a large stock of coffins, caskets, and undertakers' supplies, as well as a fine assortment of chairs, cabinets, and other house furniture. These goods are for the most part manufactured in the factory in the rear, where every facility is at hand for making these goods in the most workmanlike manner. Mr. Strahley is a practical cabinet maker and coffin manufacturer, and all of his goods may be depended upon as being of a very superior order of excellence. Mr. Strahley makes a specialty of conducting funerals, and his extensive experience in this necessary line of duty renders him peculiarly well adapted to occupy the responsible position that he now holds amongst the public. He takes entire charge of funerals, and is known throughout the entire county as being a considerate, careful, and painstaking practical undertaker. He enjoys a large patronage, and his reputation is unsurpassed in this section of the State. Mr. Strahley was born in Bucks County. He is a highly respected citizen, and fully merits the great consideration in which he is held by all classes of the community.

**Magee & O'Brien, Tea Dealers and Coffee Roasters,** No. 240 West Main Street.—This firm has quite recently started in business, having succeeded Mr. A. J. Magee in December, 1885. The business was founded by the latter gentleman seven years ago, and such were his enterprise and honorable methods of doing business that he soon succeeded in securing a large and liberal patronage. The present firm is composed of Daniel J. Magee and Heron J. O'Brien, each partner being a native of Philadelphia and skilled and experienced in the tea trade. Their store is located at No. 240 West Main Street, where will be found a fine stock of teas, coffees, and spices. A general line of fine groceries is also kept, but teas and coffees are the leading specialties of the house. This firm has a peculiar method of roasting coffees which produces very beneficial results, and the business during the short time that they have been in possession has increased in a most flattering ratio. They receive their stock direct from original sources, and, purchasing as they do in large quantities at a time, they are enabled to sell at remarkably moderate figures. Their stock varies in quality and price, so that all classes may here obtain those goods that are best suited to their wants and circumstances, and the reputation of the house for fair dealing, integrity, and enterprise ranks very high both in the trade and amongst the community at large.]

**William Hamill, Groceries, Teas, Coffees, Glass and Queensware, No. 76 East Main Street.**—The new and handsome grocery and chinaware house of Mr. William Hamill merits more than a mere casual notice in our pages, because it is one of the largest and best establishments of the kind in town, although it has been but recently opened. It was founded in September, 1885, and already the business has become so large that three assistants are required to fill the many orders that are coming in hourly. The store, which is located at No. 76 East Main Street, was fitted up specially for this new enterprise, and contains every facility for carrying on a first-class grocery business. The stock comprises a full line of foreign and imported dry groceries, including the choicest brands of China and Japan green and black teas, Java and South American coffees, and European delicacies, such as preserved olives, bottled pickles, sauces and condiments of all kinds. These and many other table delicacies are kept in ample and varied stock. The substantial are by no means neglected, but on the contrary are largely dealt in, and the prices of all goods are remarkably reasonable and fair. The glass and queensware department also merits special mention, containing as it does the latest novelties in these lines of useful and ornamental goods. The business, though young, is destined to meet with the success which enterprise and integrity are sure to be rewarded by, and we therefore predict a successful future for this pushing and honorable dealer.

**Jacob T. Moore, Fine Groceries and Crockery, Nos. 58 and 60 East Main Street.**—This first-class grocery and crockery store was established forty years ago, and is one of the old landmarks of Norristown. The stock comprises all the better grades of imported and domestic groceries, including choice green and black teas, ground and unground coffees, bottled pickles, relishes, sauces, and condiments, cereal foods, and other luxuries of the table; and the best grades of staple goods, including prime bakers' and family flour, sugars, dried fruits, etc., may also be obtained here at the lowest market prices. Mr. Moore has a separate department devoted exclusively to the sale of glass and crockery, and has always a very large and varied stock of this class of goods on hand. He does a very large business, two assistants being employed and his son devoting his entire time and attention to the interests of patrons. Mr. Moore comes from an old and highly respected Quaker family, and is himself a member of that religious body. He is seventy-four years of age, and notwithstanding the many years that he has been in business, and his advanced age, he is one of the most active and wide-awake business men in Norristown. He is one of the most prominent and influential citizens, enjoying the profound respect and esteem of all who know him, and commanding the confidence of the entire community. He has done much in advancing the material prosperity of Norristown, and has always taken a keen interest in all matters tending toward the welfare and happiness of the community.

**R. W. Perry, Painter and Decorator, No. 520 DeKalb Street.**—The leading establishment in Norristown devoted to the sale of paper-hangings is that of Mr. R. W. Wilson Perry, who is also one of the most experienced artistic painters and decorators in the town. His store is located at No. 420 DeKalb Street, where may be seen a magnificent display of the latest varieties of wall-papers, friezes, dados, centre pieces, borders, etc. These come direct from the leading European and American manufacturers, and are unsurpassed in beauty and originality of design and excellence of finish. A very large and ever growing business is done in this department, and new patterns in all qualities are constantly being received. The specialty of the house is house-painting and interior decorating and frescoing, in all their branches. Competent painters are sent to all parts of the country, and those purchasing wall-papers here may have the same scientifically and artistically hung, at greatly reduced prices. The establishment is the largest and best in Norristown and well merits the great popularity in which it is universally held. Mr. Perry is a native of this enterprising town, and during the great rebellion his patriotic nature prompted him to enlist in defence of his country's flag. He served throughout the entire war with gallantry and distinction, and both in war and peace he has shown himself to be a useful and patriotic citizen. He has been engaged in his present business for the past eight years, and has met with a success that is eminently his due.

## YORK.

YORK, the county seat of York County, Pa., is situated on the banks of Codorus Creek, eleven miles from Susquehanna, on the Northern Central Railroad; it is also the terminus of the York branch of the P. R. R., and is twenty-eight miles south of Harrisburg and twenty-four miles west of Lancaster. It has a population of sixteen thousand five hundred, and is regularly laid out in handsome streets, substantially built, and contains many fine public buildings and private residences. The court-house, a brick edifice with massive granite front, in the form of a Grecian temple, stands near the centre of the town. It was erected in 1841-2 at a cost of \$150,000. The county prison, of sandstone, resembling a Norman castle, and the county hospital and almshouse, both magnificent buildings, stand on the county farm adjoining the town. The town was founded in 1741, and was incorporated as a borough in

1787. Turnpikes radiate to Baltimore, to Gettysburg, to Wrightsville, to Harrisburg, and to Wallaceton. York is surrounded by a rich agricultural region, and many of its people are engaged in agricultural pursuits. The farmers are generally prosperous, having convenient markets for the sale of their grain and produce. Tanning and distilling were once important industries, but they have declined during the past twenty years. Several large manufactories, such as foundries, car-factories, and planing-mills, are here located, where an immense amount of business is done. The town supports eight newspapers, one of which is a daily, and is well supplied with educational institutions and churches of the various denominations. Its inhabitants are noted for thrift and industry, as likewise for their uniform intelligence and culture.

**Pennsylvania Agricultural Works, A. B. Farquhar, Proprietor.**—York is one of the most thriving cities of its size in the commonwealth of Pennsylvania, and manifests a greater degree of enterprise in the direction of manufacturing industry than more favorably conditioned communities. Here is to be found the largest and most important establishment engaged in the manufacture of agricultural implements and farm machinery in the world, which has turned out more useful machines to lighten the labors of the agriculturists than any others in the country. This extensive establishment, the Pennsylvania Agricultural Works, is the result of the labor, enterprise, genius, and ability of Mr. A. B. Farquhar, who, about twenty-eight years ago, came to York from Maryland, his native State, and laid the foundations of these now mammoth works, which are known throughout the civilized world by the excellence and superiority of the farm implements and machines made by him. Mr. Farquhar is ever active in the farmers' interests, and has devoted a lifetime to the invention and improvement of farm machinery, and has designed and patented, and owns and controls, more valuable patents of implements and machinery which have proved successful and given better satisfaction than any other individual. It would indeed be a very difficult task to enumerate all the different machines and articles manufactured at Mr. Farquhar's establishment, or to go into detail with reference to their workings and mode of opera-

tion; hence we will not attempt anything more than an epitomized summary, but will call the attention of the reader to the large illustrated catalogue which is issued each year, and which will give a far better idea of the various machines and implements than could be given in a brief sketch. Among the various machines invented, designed, and improved by Mr. Farquhar are the Farquhar improved saw-mill, the Farquhar separator, the Farquhar vibrator for threshing grain, the Farquhar steam gang-plow, and the Farquhar Ajax traction and portable engines. Among other specialties manufactured and bearing his name are wheel or sulky plows, improved cotton-planters, grain-drills, chilled plows, horse-powers, threshers, corn-shellers, fodder-cutters, farm-mills, horse-rakes, etc. All these various machines have a world-wide reputation, and are conceded by all intelligent agriculturists to be the best made and least liable to get out of order, and to perform the work for which they are designed in the most practical, efficient manner. At this establishment is also manufactured a general line of machinery, steam-engines, and also mill machinery, boilers and tanks, steam-whistles, water-gauges, pulleys, hangers, inspirators, and also light and heavy castings, etc. The premises devoted to this extensive business are ample for all purposes and consist of foundry, machine-shops, wood-working-shop, pattern-shops, and boiler-shops, and various departments, all of which are under the management of competent

foremen, the whole establishment being under the sole supervision of Mr. Farquhar himself. The ground occupied is fully six acres in extent, two thirds of which is covered by solid, substantial brick buildings, sixteen in number, forming the different departments, warehouses, store-houses, offices, etc. Every safeguard has been provided against danger from fire, and throughout the entire works at night are made brilliant as day by electric lights. From five hundred to seven hundred skilled artisans and workmen are employed in the works, and over one thousand saw-mills, separators, and engines are turned out annually, and from eight to ten tons of castings are consumed in a single day. Thorough order and system pervade the works, and nothing is left undone to keep the products up to the highest standard and to improve and perfect everything emanating from the establishment. While Mr. Farquhar has been a successful business man, he has also been a liberal, public-spirited citizen. He is the owner of an extensive tract of land in the northwestern section of the city, known as the Farquhar Addition, on which are erected many handsome dwelling-houses, and by his enterprise and liberality has largely added to the welfare and prosperity of the community. He is prominent in financial circles and is a member of the Board of Trade, and has always taken an active interest in local affairs, and enjoys distinction as being one of the most popular, enterprising business men in the great State of Pennsylvania.

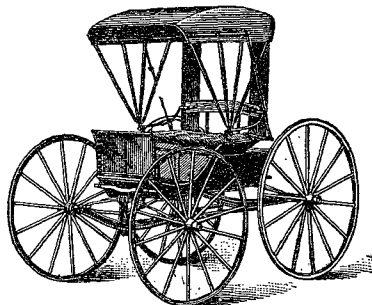
**John F. Patton & Co., Dispensing Chemists,** No. 237 West Market Street.—One of the largest and most prominent drug establishments in York is that of John F. Patton & Co., which is located at No. 237 West Market Street. The business has been established the past seventeen years, and the house has become one of the best known in the city and the surrounding sections of country, from which a large trade is derived. The business house is new, large, and spacious, the store being admirably arranged and fitted up with every convenience for the transaction of their large and increasing business. A valuable stock of drugs, medicines, chemicals, dyestuffs, toilet requisites, surgical appliances, and those innumerable articles required by physicians in their practice, is carried. Mr. Patton, being a trained and practical druggist, manufactures a full line of those elegant preparations so esteemed in modern pharmacy, besides a number of special remedies. The business is under the sole management of Mr. John F. Patton, who as a dispensing chemist and pharmacist has won the reputation of being one of the best in the county, and prepares physicians' prescriptions and family recipes with care, giving to them that attention their importance demands. Among the special preparations put up are Patton's fragrant myrrh for the teeth, hair-tonic, blood-purifier, infant-syrup, vermifuge, liver-pills, dyspepsia-tonic, horse and cattle powder, poultry-powder, etc. Mr. Patton has resided in York many years and enjoys the confidence and esteem of all who have dealings with him. The business house is one of the largest and finest in the city, and has under his able management become one of the most popular and reliable. Mr. Patton is a member of the Board of Trade, an officer of the Pennsylvania Pharmaceutical Association, and is prominent in financial and general business affairs and in social circles.

**E. S. Buck, Fine Groceries and Confectionery,** No. 14 North George Street.—A popular, well-known business house in York is that of E. S. Buck, which is located at No. 14 North George Street. The business has been established some years, and the house has come to be well known as one of the most popular and prominent in the fine grocery and confectionery trade in the city. The store is large and well adapted to business purposes, and contains a large, valuable, well-selected stock of choice fancy and staple groceries and fine confectionery, including canned and bottled goods, table delicacies and condiments, etc., and also French and American confectionery and foreign and domestic fruits. Mr. Buck is also agent for Githens & Rexsamer's famous canned fruits and vegetables, and a large business is being carried on, and under the able management of Mr. Edward S. Buck a widespread trade has been established. Mr. Buck is well and favorably known to the whole community, and as a business man and citizen is popular with all who have dealings with the house.

**Dale & Hart, Wholesale Druggists,** No. 19 South George Street.—The drug establishment of Messrs. Dale & Hart possesses every convenience and requisite necessary in the business. The co-partners, Mr. James A. Dale and Dr. Jacob Hart, are experienced business men, and bring to bear upon their business a practical experience, combined with a thorough knowledge of drugs and medicines and their values and properties. Mr. James A. Dale is from Cumberland County originally, and for a number of years has been identified with the drug trade. Dr. Jacob Hart is of York County, and upon the completion of his education at Dickinson College at Carlisle, entered the Pennsylvania College at Philadelphia, from which he graduated with high honors. He and Mr. Dale have been associated in business eighteen years, and during that time have established a large trade and become prominent as the largest wholesale and retail druggists in this section of the State. In 1885 the firm erected a large, new, handsome building on South George Street, into which they moved in January, 1886. The building, which is one of the largest and finest business houses in York, is constructed of brick, with ornamental stone trimmings. It has a frontage of 28 feet with a depth of 142 feet, and is complete in all its appointments. The general

stock includes all kinds of drugs, chemicals and dye-stuffs, pharmaceutical preparations, proprietary medicines, toilet and fancy goods, etc. The prescription department is under the immediate supervision of the firm, and capable and efficient clerks only are employed. The firm are members of the Board of Trade, and are popular and prominent in financial and commercial circles and in local affairs. Mr. James A. Dale is a member of the directorate of the York County National Bank, one of the solid financial institutions of the State.

**Phineas Palmer, Carriage-builder,** Nos. 15 and 17 North Beaver Street.—One of the largest and oldest of the most prominent carriage-manufacturing establishments in York is that of Mr. Phineas Palmer, who was brought up to the business and has been engaged in it for more than thirty-five years. Mr. Palmer, who is a native of Bucks County, came to York in 1845, and has always been actively engaged in business, and won the confidence and esteem of the community by his liberality as a business man and usefulness as an influential citizen. He is doing a large business, and his establishment is fitted up and



supplied with special machinery and all the facilities necessary for carrying on the business. The workshops are large, and a number of skilled, practical workmen are always kept constantly engaged in the different departments. Mr. Palmer's work is not surpassed by that of any other in the city, and is not only strong, durable, and substantial, but is also put together with skill in the most perfect manner. All kinds of buggies, phaetons, and light wagons are made to order, and also kept in stock, which Mr. Palmer is offering at the lowest prices. Mr. Palmer makes a specialty of all kinds of fashionable carriages, which for neatness and elegance of finish are unsurpassed. A special business is made of repairing carriages, wagons, and sleighs, and in this department satisfaction is guaranteed. Mr. Palmer enjoys a wide popularity and the reputation of being one of the most skilled, practical carriage-builders in York County. He has a large custom and the esteem of all who have business relations with him.

**Chas. S. White, Parlor Suits, Lounges, etc.,** Nos. 3, 5, 7 and 9 South Beaver Street.—That the artistic taste of our people is rapidly improving there can be no doubt, when we notice the great changes which have taken place in the public appreciation of the endeavors of American manufacturers to provide more artistic and elegant articles for household adornment. In furniture this is very noticeable and greatly to the credit of our designers and manufacturers. In York, Mr. Charles S. White has done much to improve the tastes of the people, and for their benefit he has manufactured an assortment of fine, elegant furniture which cannot be surpassed in beauty of design or artistic ornamentation in the large cities, and displays in his spacious warehouses rich, elegant, and fashionable parlor furniture, upholstered in the highest style of the art, in silk, velvet, plush, etc.; also lounges, easy chairs, and patent rockers. The New York Couch is a specialty which is manufactured by him, and which has become very popular as one of the most convenient, luxurious couches ever offered the public, and meets with a large sale. Mr. White also manufactures furniture to order in any of the fashionable designs desired, and has every facility for turning out the best

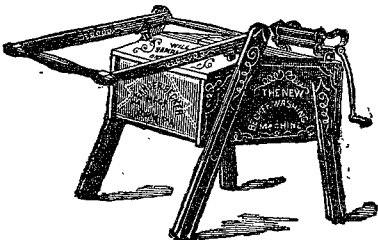
and most substantial workmanship. He is the leader in fine fashionable furniture in this section of the State, and is doing a large business, and enjoys the confidence of all who deal with him. This business was established by Mr. C. S. White in the spring of 1885. He was born and brought up in York, and for several years resided in Chicago, where he was engaged in the furniture business. He is a live, wide-awake young business man, and by his enterprise greatly adds to the welfare of York.

**Matthew Tyler, Hardware, etc.,** corner of South George Street and Centre Square.—One of the best known among the old business stands in York County is that of Matthew Tyler, which occupies the corner of Centre Square and South George Street. The business was established many years ago, and has been continued by Mr. Tyler for upwards of half a century. The business house is a substantial brick structure, and was one of the first brick business houses erected in the place. It is large and admirably adapted to business purposes, and is provided with every facility and convenience for supplying the large, widespread trade in the line of hardware, iron and steel, and groceries; also paints, oils, etc. In the hardware department will be found self goods and builder's hardware, and also mechanics' and farmers' tools, cutlery, and carriage- and wagon-makers' and blacksmiths' supplies, iron and steel nails, etc.; and in the grocery department is kept everything that belongs to the trade, both staple and fancy, foreign and domestic. In the paint and oil department will be found all the best quality white lead and colors, in oil and ready-mixed for use, and painters' supplies generally. Mr. Tyler is one of the old, esteemed, honorable business men and citizens of York, and one of the most popular, public-spirited merchants and citizens. He has always taken an active interest in its affairs, and in business and financial matters generally has always held a foremost position, and by his liberality and extensive business operations has done much towards adding to the general welfare of the community.

**Wm. Smith & Co., Wholesale and Retail Druggists,** No. 3 East Market Street.—The oldest drug house in York and conspicuous for the general extent of its business and resources is that of Messrs. Wm. Smith & Co., which occupies the large building at No. 3 East Market Street. The house was established over half a century ago, and was known as "Morris's Drug Store," from the name of the founder, Mr. C. A. Morris. Mr. Wm. Smith, the late senior member of the firm, was brought up in the house, and was a member of the firm of C. A. Morris & Co., the business being continued under this name and style upwards of forty years. In 1872 a new partnership was formed, composed of the late Wm. Smith and Geoffrey P. Yost. Mr. Yost was also brought up in the house, and has been connected with it nearly thirty years. In 1879 Mr. Horace Smith, son of the late senior member of the firm, was admitted to an interest in the business, which has since been continued under the name and style of Wm. Smith & Co. With the natural growth of York, the trade of the house grew in proportion, until it became a marked feature, and from the time it has been in the hands of the present firm the business has been considerably augmented and a new impetus given to its operations. The premises are eligibly located in the business centre of the city, and consist of a large four-story brick building, 20x100 feet in dimensions, all of which is used for business purposes. An immense stock of goods is carried, embracing everything belonging to the drug trade, patent medicines, toilet articles, druggists' sundries and supplies; also foreign and domestic drugs, chemicals, and specialties. The ground-floor front is fitted up for the retail sales. It is neatly arranged and contains a general assortment of everything pertaining to the business. In this department prescriptions and family recipes are prepared with that care their importance demands, from pure, fresh drugs. Messrs. Wm. Smith & Co.'s establishment is highly commended as being reliable, and the firm has every facility to meet the demands of the trade, and to afford buyers every advantage in price and quality.

**Laucks & Son, Jobbers and Retail Dealers in Dry-goods, Notions, and Fancy Goods, Northeast Corner Centre Square.**—This business was originated by J. M. Dana & Co. about fourteen years ago. They were succeeded by the firm of Laucks & Meyers in 1878, and in 1883 it came under the sole control of the present proprietors, Messrs. Laucks & Son, who have since continued it and greatly added to its importance. The business embraces all the features of the dry-goods trade, both as jobbers and retail dealers, and the stock carried is one of the largest and best selected to be found in York. In the stock is shown all the various textile fabrics in dress goods, silks, etc., also velvets and satins, together with laces, ribbons, white goods, cloths, cassimeres, hosiery, gloves, fancy goods, notions, trimmings, woollens, shawls, and ladies' and misses' cloaks, and all those articles that belong to the trade, in both foreign and domestic staple and fancy goods. The trade is widespread and largely diffused throughout this section of the State. The premises occupied at the northeast corner of Centre Square have a front of 25 with a depth of 100 feet. Mr. Israel Laucks and his son, Mr. George W. Laucks, are well and favorably known throughout York County, and hold high positions among its most substantial business men. Mr. I. Laucks is prominent in financial and local affairs, and is a director of the Western National Bank, is president of the Board of Directors of the York Safe and Commercial Company, and also of the York Coal Company, and is interested in various other enterprises. His son George is a member of the Board of Trade. Both are natives of York County.

**N. C. Baughman, Manufacturer of Washing-machines, Manchester Street near Railroad.**—Of the many inventions that have been introduced to the public for making the washing of clothes an easy operation there are none that so fully accomplish the work in the most effective manner as the machines manufactured by Mr. N. C. Baughman, who is the sole owner of the famous machine invented by Mr. L. Becker, and which has a reputation placing it far in advance of all others. It is known throughout the country and is fast coming into universal use, as its merits are fast



becoming known, and those who use it speak in the highest terms of the manner it performs its work. The machine is very simple in construction and least liable to get out of order, and is so arranged that the work of washing clothes is done by machinery almost in the same manner as they are washed by hand, at the same time in a superior manner and without the least injury to the most delicate fabrics. One of the great features of these machines is the low price at which they are sold, so that they are within the reach of all. They can be operated by hand or steam-power, and are in use in hotels and laundries and institutions and private families throughout the country, and are highly indorsed and recommended. The factory is well provided with special machinery, and a number of skilled workmen are constantly engaged, the production reaching over two hundred of these indispensable machines per month. Mr. Baughman, who conducts this enterprise, is quite an ingenious mechanic himself, and a popular, well-known citizen. He is held in high estimation for his enterprise and business ability.

**Bender & Son, Dry-goods, etc., No. 343 West Market Street.**—This house has been established some years and ranks as one of the most prominent and important commercial establishments on the west side of the Codorus. The building is a large

brick structure, having dimensions of 18x50 feet, and the store is well stocked with a large and choice assortment of imported and domestic dry-goods, embracing all the new styles in dress-goods, etc., also woollens, linens, shawls, trimmings, notions, and fancy goods, domestics, etc.; and also a valuable assortment of choice staple and fancy foreign and domestic groceries. In the assortment will be found the finest teas and coffees, and also bottled and hermetically-sealed goods, table delicacies and condiments, smoked and salt meats and fish, and provisions generally, and all the leading brands Pennsylvania and Western family flour. At Bender's grocery a special business is made of glass and queensware, and also lamps and lamp-goods, together with laundry and toilet soaps. Roasted coffee is a specialty, in which a large business is done and a widespread trade supplied. The general management of the business devolves upon Mr. E. C. Bender, son of the original founder of the house. Young Mr. Bender is a native of York, and a thorough business man, who stands high in commercial and social circles.

**O. J. Bollinger, New Turbine Water-wheel and Mill Machinery, East Market Street.**—Since the first introduction of the turbine water-wheel there has been no improvement made from which greater power, speed, and other advantages have been obtained than by the new "Bollinger" wheel, patented June 1, 1875, which is the result of twenty-five years of practical labor and endeavor of Mr. O. J. Bollinger, who is a thorough practical machinist and millwright. This wheel is in use in all parts of the United States and in foreign countries, and is pronounced the very best ever brought before the public, and in no instance has it failed to give satisfaction. It is the best constructed and finished turbine wheel, and gives a better percentage with part or full gate, and is sold for less money, than any other water-wheel in the market. It is very simple in its construction, and while it is impossible to enumerate in detail all its advantages, we may call attention to one or two of the principal improvements in this patent, probably the most important of which is the safety guide, which prevents drift-wood and other substances from passing through the chutes into the wheel and so avoiding any obstructions to the working of the gates and preventing breakage or damage to the turbine in any way. Another advantage is that they lessen the cost to the mill by requiring less gearing, being less obstructed by back-water, and are not liable to freeze up. In short, the wheels are a combination of simplicity and strength, that with their familiar and effective improvement make them all that they are claimed—"the best in the world." To better understand all their advantages, those dependent on or using water-power, not already supplied, will do well to apply to Mr. Bollinger for one of his illustrated descriptive catalogues and price-lists, in which will also be found illustrations and description of his millstone support and driving device, patented Nov. 25, 1879. Mr. Bollinger furnishes all kinds of mill supplies and machinery, and also gives attention to building and fitting up mills. He is from Adams County, but has resided nearly all his life in York, where he has been prominently connected with some of the largest manufacturing concerns in the city. He has always stood high in business and social circles, and has just cause to feel proud of his success as an inventor and millwright, and of the high praise which has been accorded the famous Bollinger turbine water-wheel.

**Union Tea and Coffee Company, Teas, Coffees, and Spices, No. 17 South George Street.** There is great competition in the tea trade on account of the number of enterprising business men engaged in it. It is one of the most important lines of business carried on in the country, and one of the largest and most prominent companies engaged in it is that known as the Union Tea and Coffee Company, who have their headquarters at Nos. 31 to 35 Burling Slip, New York, with branch houses in the cities and towns throughout the United States. The manager of the company at York is Mr. T. S. Klinefelter, who has conducted the affairs of the company in

this city since its establishment, and by his energy and enterprise has built up a large custom. Mr. Klinefelter always has the finest and choicest teas, and can furnish China green and black and Japan tea at a much less price than can be obtained at those establishments where they also deal in other goods. Coffee is also a specialty, and also pure cane-sugar, which are also sold at low prices. Mr. Klinefelter is a native of this county, and as a business man stands high in the community among his fellow-citizens, and in social circles is esteemed and popular, and as an enterprising, useful, and influential citizen holds a prominent position in business circles.

**"Buttorff," Photographer, No. 8½ West Market Street.**—To produce a perfect photographic likeness depends entirely upon the artistic skill of the operator, and on the selection of a proper position, and on the finish of the picture after it comes from the camera. Such an artist is Mr. R. H. Buttorff, who combines all these requisites, and who as an artist stands high in his profession and ranks equal to the best in York. Mr. Buttorff's atelier is located at No. 8½ West Market Street. He is a thorough artist and understands all the details necessary to complete a satisfactory photograph, which has been learned by years of study and patient endeavor. In his pictures there is always a pleasing variety, the pose being characterized by an ease and grace which is only obtained by those who are perfectly familiar with every detail of the business. Mr. Buttorff takes pride in his work, and never fails to make a correct likeness and give entire satisfaction to his patrons. He makes a special business of copying and enlarging pictures, finishing them as may be desired in crayon, india-ink, water or oil colors. The atelier is provided with all the newest and improved appliances for taking pictures instantaneously, also scenic backgrounds, and all the paraphernalia requisite for making correct and perfect photo-likenesses. Mr. Buttorff has attained an eminence in his profession, and numbers among his patrons all the leading families throughout this part of York County. The reception-parlors are neatly and tastefully fitted up and contain many beautiful specimens of his artistic workmanship.

**The Spangler Manufacturing Co., Agricultural Implements, Office and Sample Room, No. 13 East Market Street.**—Of those engaged in this business the Spangler Manufacturing Co. is one among the best known, and although it has been established but a few years, has gained a name and achieved a well-deserved success. The various lines of machines manufactured are used extensively throughout this State, in the West, and other parts of the country, and have become standard, and pronounced by those best capable of judging the most perfect machines for the purposes for which they are designed and adapted ever before brought to the notice of farmers. Among these machines are the Spangler improved corn-planter, lime-spreader, fertilizer, distributors, vegetable-seeder, grain-drill, hoe-regulator, etc. The company enjoy every facility for conducting business, being located in a capacious building, 60x150 feet in dimensions, which is admirably fitted and adapted to the purpose designed, and supplied with the best class of machinery driven by a sixty-horse-power steam engine. The gentlemen owning and conducting these works bearing their name are E. W. Spangler, J. W. Spangler, and J. C. Spangler, all of whom are of York County and known as enterprising business men and skilled workmen, and by their enterprise and energy and the production of special agricultural machinery have greatly added to the fame of York as a manufacturing centre, and confer no little honor on the business reputation of the city. They are all skilled, ingenious gentlemen, and Mr. J. W. Spangler has invented many special machines and parts of machines, and made many valuable improvements to agricultural implements during the past ten years, and designed the various machines manufactured by the company, and which have become celebrated throughout the country.

**Alex. Klinedinst, Flour, Feed, etc., No. 13 South Queen Street.**—The popularity of Mr. Alexander Klinedinst, the young business man who is engaged in business as a dealer in flour, feed, hay, straw, and wagons, has been gained by his giving close attention to his customers and dealing liberally and fairly with them, and making it his aim to furnish all commodities handled by him at the lowest prices. Mr. Klinedinst is located at No. 13 South Queen Street, where he has spacious premises and is doing a large trade. The business he now conducts was originally established by E. K. Emig & Co. two years ago, and came under the control of Mr. Klinedinst in 1885. He has a large acquaintance throughout York, his native county, and supplies a large demand with flour, feed, etc., and is also agent for the Acme wagons manufactured by the E. K. Emig Manufacturing Co. of Emigsville, and is also an agent for the McCormick Harvesting Machine Co. of Chicago. Mr. Klinedinst is well known to the community of York, by whom he is highly regarded as a useful business man and popular citizen.

**Geo. Graybill, General Insurance Agent, Room 1, No. 19 East Market Street, Mercantile Building.**—Among the honorable, efficient insurance agents in York there are none more highly regarded or who have a higher standing than Mr. George Graybill, who has been identified with the business a number of years and is fully posted in all the details connected therewith. Mr. Graybill represents a number of the best and most reliable insurance companies in the world, among which are the Commercial Union Assurance Co., London; The Merchants', Newark; National, Hartford; Norwich Union, Norwich; Westchester, New York; Queen, Liverpool; Providence & Washington, Providence; Washington Fire and Marine, Boston; Glen's Falls Insurance Co., Boston; Boatmen's Fire and Marine, Pittsburgh; New England Mutual Life, Boston; Travellers' Life and Accident, Hartford; Lloyd's Plate-glass Insurance Co., New York,—whose combined assets reach the enormous sum of over \$40,000,000. These old-established, time-tried companies are among the most reliable in the world, and the public is assured of the best indemnity on the most favorable terms. Mr. Graybill conducts his business affairs upon the sound principles of equity and probity, and all

who have dealings with him speak in unequalled terms of the able, efficient manner he manages and conducts the affairs of his office. He is a native of York County, and has resided in York many years. He was formerly a member of the borough council, and is president of the Rescue Fire Company, and also president of the State Fire Association, and is one of the most popular men in York, and is universally respected and esteemed for his public spirit, and holds a high position in business and social circles.

**The York Match Company, Manufacturers of Parlor and Sulphur Matches, Office and Factory, East Philadelphia and Broad Streets.**—It is principally to industries whose production is distributed through a wide stretch of country that the business reputation of a town becomes established in trade circles. Of such is the York Match Company, whose factory occupies the corner of East Philadelphia and Broad Streets in the thriving city of York. The business has been in existence the past ten years, and carried on by the present company since 1883. The products, consisting of parlor and sulphur matches, is large, aggregating 250 gross per day, which reaches different sections of the country; and the character of the matches is such that it cannot fail to increase the demand. The manufacturing facilities enjoyed are all that could be desired. The building, which is of brick, is three stories in height and 75x80 feet in dimensions, and fifty employees are kept constantly engaged in meeting the demands of the trade. The reputation of the York matches is wide-spread, the calls from the trade being constant, and the factory is kept running on full time to fill orders. The manager of the factory is Mr. D. F. Eisenhart, who has had considerable experience in this line of manufacture, and has been connected with the concern many years, during which he has displayed marked enterprise and able management.

**John C. Schmidt & Co., Manufacturers of Chains.**—One of the largest and most important industrial establishments in its special line of production in Southern Pennsylvania is the York Chain Works, which were established in 1880 by Mr. John C. Schmidt, and which were successfully conducted by him until 1885, when, in order to increase the business and meet the demands of

the trade, he associated with him Mr. Charles I. Nes, a young, active business man and a native of this city. The works, located on Walnut Street and the crossing of the Y. & P. R. R. Co., consist of several buildings, one story in height, and contain about thirty forges and are furnished with special machinery driven by steam-power. The capacity of the works is 800 tons of manufactured chains of all kinds per annum. A number of skilled workmen are employed, and the products find their way to all parts of the country. The firm manufacture a standard quality of chains, both bright and black, and make a specialty of car-brake, safety-truck, and other chains, embracing a great variety of all sizes, such as coil-chains, machine-chain, twist-link connecting-chain, rein-chain, wagon-chain, log-chain, breeching-chains, breast-chain, traces, well-chain, stake-chain, cattle-ties, and in fact all kinds of chains. The firm, with characteristic energy and the enterprise which marks all their operations, have from time to time increased their facilities and improved the works, which to-day rank as the most important in their special line of manufacture in the city or this part of the State, and are always fully prepared to meet all the requirements of the trade, railroad companies, contractors, etc.

**J. T. McFall, Hats and Men's Furnishing Goods, No. 12 West Market Street.**—This store is large and spacious, and is the leading purchasing centre, and a favorite mart for all the new and nobby styles in silk and round hats, also felt hats and caps, and fur-caps and gentlemen's furnishing goods. The stock is always full and complete in all departments and includes everything desirable in all seasonable goods. Mr. McFall is a young man of energy and enterprise, and holds a leading prominent position among the business men of York, and stands high in the community. He has closely studied the wants of the trade, and being familiar with it knows how to suit his patrons both as regards the style of hat and its suitability to the wearer. He is a gentleman possessing fine taste, and has one of the best and most complete assortments of goods ever before shown in York. He is polite and attentive, and always uses his best endeavors to please his customers, and that he has been successful is shown by the large business he is now carrying on.

## COLUMBIA.

ONE of the handsomest and most enterprising cities of Pennsylvania is Columbia, the metropolis of Lancaster County.

It is eligibly located on the beautiful Susquehanna River, which is here of respectable size, being one mile and a quarter in width. Columbia is distant 80 miles by rail west of Philadelphia, 60 miles north of Frederick, 12 west of Lancaster, and 46 southwest of Reading. It is favored both with regard to transportation facilities and manufacturing advantages, and is now a flourishing centre of industry and commerce, with a population of upward of 10,000. It is the terminus of the Eastern Division of the State Canal, and is the principal depot of the lumber rafted down the Susquehanna.

It is an important railroad centre, four different lines either terminating or crossing here, including two branches of the Pennsylvania, and the Reading and Columbia branch of the Philadelphia and Reading. It has direct trains to Philadelphia, Reading, Harrisburg, York, Frederick, Port Deposit, and Baltimore, the principal articles of shipment being iron, lumber, and tobacco. It is also surrounded by a very rich

agricultural country. It has long been the centre of important manufacturing enterprises, and its rolling-mills, rail-mill, engine and boiler works, furnaces, etc., contribute materially to its prosperity. Here are also brewing and milling interests, aside from a series of extensive mercantile establishments of which detailed information is given elsewhere.

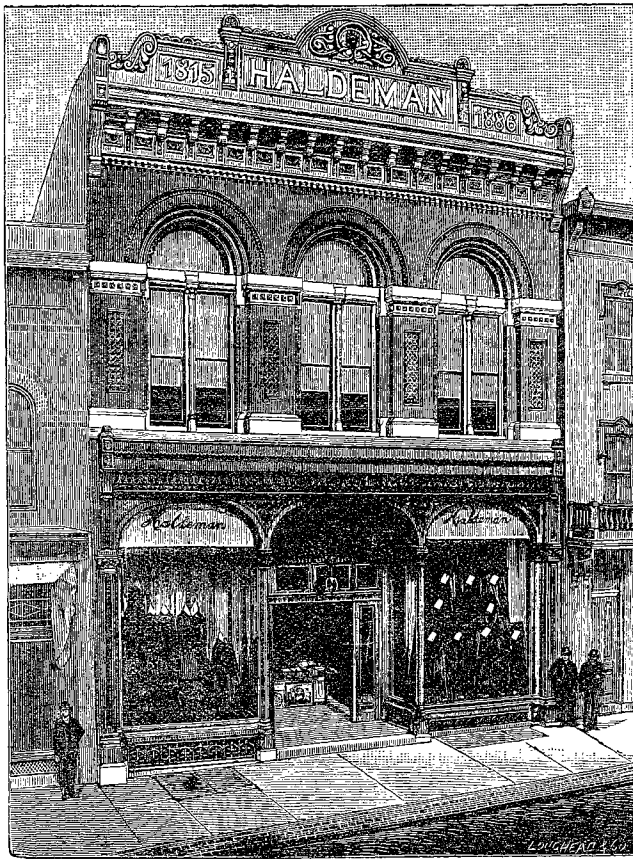
Columbia is substantially built; it is architecturally handsome, having sixteen churches, several fine school-houses, an opera-house seating 1000, a public market, upwards of ten hotels, etc. The streets are broad, and are kept clean and neat. It has gas and water works, a well-disciplined fire department, three newspapers, two national and three private banks.

The growth of Columbia has been steady, her vitality being evidenced at each recurring census; the population in 1870 being 6461, while in 1880 it was 8311, and is now estimated to be over 10,000 of as well-to-do, progressive, and industrious citizens as the commonwealth possesses. The city's assessed valuation is considerably over \$3,000,000. Taxes are low, real estate cheap, fuel, ores, and living obtainable at lowest rates, while the city's transportation facilities cannot be excelled.

**The Columbia Iron Co., Manufacturers of Bar and Horseshoe Iron.**—That Columbia is fast assuming noteworthy importance as an industrial centre is manifest by the fact of the many manufacturing industries that have of recent years been established in its environs. Prominent among these is the Columbia Iron Co., manufacturers of bar, skelp, and horseshoe iron. This very important enterprise is of but recent origin, but its facilities, combined with the executive ability of its management, make it rank second to none in this section of the State. The company is a corporation with a paid-in capital of \$50,000, with the following officers: president, A. J. Kauffman; secretary, J. W. Yocum; treasurer,

Geo. Crane; general manager, C. S. Kauffman; gentlemen well and favorably known in this locality as well as in such trade centres as New York and Philadelphia. The works in themselves are very extensive, covering an area of more than an acre and a half, the main building being a substantial structure 80x160 feet superficial dimensions. Three trains of rollers are operated, and every variety of machinery necessary for the manufacture of the productions of these works. A 200-horse-power engine furnishes the main power, which is supplemented by a number of auxiliary engines, and the capacity of the mill is 6000 tons per annum. Situated between the Susquehanna River and the tracks of the Reading

and Pennsylvania Railway (which runs sidings into the yards), the advantage of its location could not be surpassed for both the receiving of coal and the necessary adjuncts for manufacture, or the shipment of its productions. The standing of the gentlemen associated in this enterprise warrants the confidence of the trade at large, and Columbia may be justly proud and grateful for the energy and enterprise that has raised such an industry in her midst. Mr. C. S. Kauffman, the general manager, is also president of the Supplee Engine Co., an important feature of the industrial and manufacturing activity of this section, and of which a sketch will be found in another column in these pages.



Geo. W. & B. F. Haldeman, Foreign and Domestic Dry-goods, Carpetings, etc., Nos. 243 and 245 Locust Street.—In no line of trade is the importance of Columbia more noticeable than in that which moulds the taste and fashion in dry-goods; and to say that the mammoth establishment of George W. & B. F. Haldeman is the best representative of it is to state but the simple truth. While the generic head of dry-goods embraces everything in that line, it hardly conveys the fine character of the goods carried by this firm, and the many sundries and specialties incidental to so large an establishment, and hence we shall devote some space to the enumeration of the stock. While all the staples are to be found here, the fine display and full assortments of dress-goods have given this house its best reputation. These consist of silks, velvets, brocades, damassés, and foreign and domestic wool suitings and dress fabrics generally, in such variety and profusion as to leave nothing to be desired. The mourning-goods department is one of the most important in their stock, and is filled with full assortments of the celebrated Lupin's French fabrics, which are known everywhere as the most reliable black goods manufactured and imported. For many years this house has almost exclusively dealt in this make of goods, and is ready at all times to supply everything in this line. In white goods—linens, muslins, hosiery, laces, edgings, gloves, furnishing-goods, etc.—the assortment is particularly attractive, as is also the trimming and notion and carpet departments, the latter of which embraces all the various grades of new and elegant floor-coverings in the latest designs and most artistic blendings of color. A special department is that devoted to ladies' shawls and cloaks, where the newest garments in all the latest and most fashionable styles are shown in profusion. It would be difficult to do complete justice to the large assortment of goods displayed here, or to enumerate them all in the circumscribed limits of a sketch. This house confers vast benefits upon the community in educating popular tastes, besides furnishing a means of gratifying them at city prices. They have a mail order and sample bureau through which parties living at a distance may avail themselves of the

same benefits as those living near by. This well-known house dates its existence from 1815, when it was founded by John Haldeman, the grandfather of the present proprietors. He was succeeded in 1821 by Peter Haldeman, their father, one of the foremost merchants of his time, and whose name during a long and active business life was associated with all enterprises and improvements in Columbia. Since it has been under the control of the present firm it has been enlarged and the trade increased, and many valuable improvements have been made, which greatly add to the convenience of the public. The copartners are Mr. Geo. W. and Mr. B. F. Haldeman, who are natives of Columbia, and have always been prominently identified with its general business and the iron interests of this section of the State, the family name of Haldeman being one of the oldest and most notable in Lancaster Co. In the conduct of this establishment Messrs. Geo. W. & B. F. Haldeman have not only evinced a business talent of the highest order, but secured to Columbia and its community an establishment embodying all the salient features of the best mercantile institutions of the age. Mr. Geo. W. Haldeman is, and has been for many years, vice-president of the First National Bank of Columbia. He was one of the original organizers and promoters of the Keeley Stove Company, was its first president for a term of two years, during which period he gave much of his time and personal assistance to the establishing of a firm footing this important manufacturing industry, and is at the present time its treasurer. After a continuous business life of seventy-one years in the same family name and on the same site, this energetic firm has erected a new store building of very handsome and modern design, which is undoubtedly one of the most complete dry-goods houses in the State, not excepting those in our principal cities. The building is provided with all the latest improvements for the comfort and convenience of their friends and customers, and is an important addition to the many beautiful and substantial buildings recently erected in this attractive town. It has a frontage on Locust Street of 35 feet, and a depth of 162½ feet, while the front elevation is 48

feet. The exterior is massive, attractive, and beautiful, while the interior is an exhibition in itself. On entering, the visitor will be at once struck with the convenience, beauty, and vastness of the store. The store has two rows of counters almost the entire length, with a row of shelving and counters through the centre. A large open stairway about one-fourth way back leads to the well-lighted carpet-room in the basement, where carpets, rugs, upholstering goods, etc., are kept. On the main floor are the several departments of the store. Underwear and hosiery, haberdashery and notions, men's furnishing goods, muslins and sheetings, prints and ginghams, linens, domestic flannels, French flannels, cloths and cassimeres, imported and domestic dress goods, mourning goods, silks, satins and velvets, each in their respective departments, under charge of competent clerks. There is also a fine waiting-room, with chairs, writing-desk, mirrors, and every convenience, very handsomely carpeted and enclosed with a fine oak railing. A mail-box is placed just outside the waiting-room, where letters or postals can be mailed for the convenience of the public. The bureau of samples is also a feature, where goods from any city house can be ordered and delivered, free of expense. In the rear is one of the finest cloak-rooms in the State, elegantly furnished and adorned with mirrors, wardrobe, etc. We cannot, in our limited space, do justice to this great store. It is Columbia's pride, and she can now boast of an establishment not equalled outside the larger cities of Philadelphia or Pittsburgh, and even by them unsurpassed. The firm celebrated their 71st anniversary by throwing open to the public this magnificent palace of trade.

**First National Bank of Columbia, Locust Street.**—One of the most solid among the fiduciary institutions of Lancaster Co. is the First National Bank of Columbia, which holds a prominent place and exerts an active influence upon the financial condition of the community. The bank was organized and began business in May, 1864, with a capital of \$200,000, and from that time, under able and efficient management, has always been in a prosperous condition. A general banking business is transacted in loans, deposits, and discounts; collections being made on all parts of the United States through its correspondents. The officers and directors are gentlemen prominently identified with the mercantile and manufacturing interests of Columbia and vicinity, the president, Mr. H. M. North, having held that position for many years. The vice-president is Mr. Geo. W. Haldeman, and cashier Mr. S. S. Detwiler. The directorate is composed of prominent gentlemen who are among the most substantial, public-spirited citizens, viz.: H. M. North, H. N. Kehler, John Forry, John Fendrich, Geo. W. Haldeman, Dr. Washington Righter, D. H. Detwiler, I. H. Kauffman, Jacob Seitz, Jr. With a management of such marked capacity the First National Bank may be regarded as eminently successful, both in the policy with which it is conducted and the confidence and consideration which it has inspired.

**Scott Patton, Agent, Groceries and Provisions, No. 312 Opera-house.**—Conspicuous among the grocers in Columbia is Mr. Scott Patton, who has had an extended experience in the business, and stands prominently in the front rank among the well-known merchants of the borough. Mr. Patton has resided in this place for many years, and came from Chester County, his native place, about 1846, and from that time has been intimately identified with its business interests. He occupies a very desirable location at No. 312 Locust Street, on the Opera-house block, and keeps in the well-arranged store a full and general assortment of choice family groceries, embracing every feature of the business comprehended in this line of trade, which he is offering to the public and his patrons at the lowest market prices. He buys closely on the markets, and is always prepared to offer special inducements to those favoring him with their patronage. He enjoys a large custom, and is held in high esteem by the whole community. Mr. Patton has always been prominent during his residence in Columbia, and is also a notary public.

**The Keeley Stove Co., Office and Foundry,** Columbia, Pa.; Salesroom, northeast corner of Second and Race Streets, Philadelphia, Pa.—The natural and acquired advantages which have contributed to make Columbia a commercial point of such an important character, have also induced here the establishment of an enterprise which for magnitude and the extent of its operations has become celebrated throughout the entire country. The establishment alluded to is the Keeley Stove Co., which has been located in Columbia since 1883. This company is the successor to the business originally founded by O. B. Keeley & Co. many years ago, and of Shantz & Keeley, who carried on the business at Spring City, Chester County. When the company was organized and moved to Columbia, immense brick buildings were erected which occupy a block of ground and are some 400x400 feet in extent. The style of architecture is ornamental, and the structures form one of the conspicuous features and are the most important improvement ever before made in the borough. The works are surrounded by ample grounds, and every facility and convenience is afforded for business and manufacturing purposes. The foundry is a long building, 178x150 feet in extent, and the pattern-shops, the polishing and grinding departments, and setting-up and finishing departments are all spacious and commodious, and supplied with special machinery and tools designed for the business. Upwards of two hundred skilled workmen are employed, and a steam-engine of 100-horse power is used to drive the machinery. The Keeley Stove Co. manufacture a great variety of stoves and ranges for heating and cooking purposes, which have a wide reputation for excellence and superiority. In the manufacture of these stoves the company have embodied many valuable improvements to be found in no others, and great care is taken in the selection of the iron used in their construction. Everything connected with the works and the stoves manufactured reflects great credit upon the management for ingenuity, skill, and attention to details, and the executive ability displayed in successfully carrying on so extensive an establishment is a feature through which the manufacturing industries of Columbia are greatly enhanced, and which has been largely instrumental in building up the fame of the place as an industrial centre. The stoves bearing the name of the Keeley Stove Co. are not only of new, beautiful design and ornamental appearance, but are efficient and economical in the use of fuel, which is an important item that commends them to the trade and to the heads of households. These stoves find their way to all parts of the country, and as regards strength, style, and modern improvements are not surpassed by those of any other manufacturers in the United States. The officers of the company are S. S. Detwiler, president; Geo. W. Haldeman, treasurer; J. R. Beetem, secretary; Samuel T. Dickinson, manager,—all of whom reside in Columbia and are among the most prominent of representative citizens.

**Kline & Eppihimer,** Dry-goods and Notions, No. 163 Locust Street.—One of the most popular among the large dry-goods houses in Columbia is that of the firm of Kline & Eppihimer, which is located at No. 163 Locust Street. The store is large and complete in its appointments, and is fitted up in the best manner and provided with every comfort and convenience for the patrons. In the store will be found a full and general assortment of all kinds of foreign and domestic dry-goods, both staple and fancy, which have been carefully chosen from the leading importing houses in New York and Philadelphia, and includes all the various dress goods in silks and other fabrics in all the newest styles, also linens, embroideries, laces, flannels, black goods, domestics, trimmings, notions, shawls, blankets, underwear, cloths, cassimeres, etc. Possessing every facility for obtaining advantages in the market, this house can at all times offer superior goods at the lowest prices. One of the special features of this house is their "special order" business, which has grown into very large proportions. Being a branch of one of the largest dry-goods houses in the State, they are able in a day's time

to fill orders for any class or quantity of whatever goods are called for in their line, having telephone connection with their main house and receiving goods by express every day. They cater especially to all special orders. Mr. A. K. Kline and Mr. H. Eppihimer, the proprietors, reside in Reading, where they carry on an extensive wholesale and retail dry-goods trade. The house in Columbia was opened on December 6, 1884, and from the date of its inception has been successful and a large, substantial trade established. The management of the house devolves upon Mr. W. A. Hellig, a young gentleman of thorough business ability and experience, who gives prompt attention to the wants of the patrons and the public.

**H. H. Heise,** Hardware, Iron, Steel, Paints, Oils, etc., No. 234 Locust Street.—Among the business houses of Columbia that of Mr. H. H. Heise is particularly prominent as aiding and fostering the general thrift of this community. It was established in 1870 by Heise & Kauffman, who was succeeded by Mr. Heise in 1883; and he has successfully conducted it from that time and made it, by his enterprise, push, vim, and business ability, one of the best known among the solid, reliable establishments in Lancaster County. The business includes hardware, iron, steel, paints, oils, and grass and farm seeds, agricultural implements, stoves, heaters, and housekeeping goods. Mr. Heise is also patentee and manufacturer of H. H. Heise's latest improved hydraulic ram, which was patented August 26,



1879, and for which he received first premium and bronze medal awarded September 17, 1879, at the State Fair of the Pennsylvania Agricultural Society, held in the Main Centennial Building, Philadelphia, and of Heise & Kauffman's patent combined feed, tobacco, and heating steamer, which was patented September 6, 1881. He makes a special business of plumbing, gas and steam fitting. Mr. Heise conducts a large trade in all parts of the United States and Canada, and his successful career as a merchant is an unerring index to the careful management which has characterized his business operations. He was born and brought up in Lancaster County, and is well and favorably known to the community throughout this section of the State. He occupies a large warehouse which is used and fitted up for storage purposes. Mr. Heise is one of the most prominent business men and citizens of Columbia, and popular with all who have dealings with him. He is a director of the Pennsylvania Mutual Fire Insurance Co. and of the Lancaster County Mutual Live Stock and Chattel Theft Insurance Co.

**F. P. D. Miller,** Groceries, etc., North Third Street.—There is nothing of greater importance to a community than establishments devoted to supplying it with choice first-class groceries; and in this respect Columbia is well provided with a number of well-conducted stores, one of the most notable of which is that of Mr. F. P. D. Miller, which is located on North Third near Locust Street. Mr. Miller, although a young man, has had considerable experience in meeting the de-

mands of the citizens in this special line of trade, and, as he knows what the public want and has every advantage for securing the best quality of goods direct from the importers and manufacturers, can offer the best inducements to the borough and country trade. The store is well fitted up and the goods tastefully arranged, and a large stock is always carried. In the assortment will be found the choicest teas and coffees, bottled and canned goods, family flour, provisions, and all those articles that belong to the business. Mr. Miller is a native of Lancaster County and is popular with all who know him, and by his energy and enterprise has been successful as a merchant; and contributes in no small degree to the prosperity of this thriving borough.

**Frank Janson & Bro.,** Marbleized Slate Mantels, corner Front and Locust Streets.—An important prominent industrial enterprise in Columbia is the manufacture of marbleized slate mantels, which is extensively carried on by Messrs. Frank Janson & Bro., who have every facility of special machinery and appliances in the building occupied at the corner of Front and Locust Streets. Mr. Frank Janson and his brother, Valentine Janson, have been engaged in the business in the borough since 1883, and from that time, owing to the beautiful artistic work turned out, have been successful and established a large business with all parts of the State. These gentlemen are thorough, practical workmen and produce beautiful imitations of all the rich, rare marbles in such perfection that it is with difficulty they can be told from the original, and then only by experts. In the warerooms are displayed many specimens of their handiwork in mantels in all styles, the designs being original, and workmanship executed in the highest style of the art. Besides mantels a specialty is made of bracket shelves, register-stones, furniture-tops, and slate blackboards, etc. Both members of the firm are of Lancaster County, and as business men are highly popular in Columbia, where they are well and favorably known. The work executed by them is equal to the best made in the country, and the success they have achieved is well merited.

**Columbia Foundry and Machine Works,** James Perrottet, Bridge and Commerce Streets.—The industrial interests of Columbia have not only made that section of Lancaster County one of the most important manufacturing centres, but have contributed largely to the general prosperity. Prominent among these industries is the Columbia Foundry and Machine Works of James Perrottet, which were originally founded over half a century ago. In 1871 the works came under the control of Mr. James Perrottet and Mr. Wm. J. Hoyt, who are practical machinists and engineers, and were for many years connected with the firm of Merrick & Son of Philadelphia. In 1881 the works came into the sole ownership of Mr. Perrottet, who has since carried them on with renewed energy, and greatly added to their importance and extended their reputation. The buildings are substantially constructed of brick, and embrace an iron and brass foundry and machine shop. One of these buildings is 50x75 feet in size, and the other 40x80 feet. The business carried on includes the building of steam-engines of all kinds, mill-work and machinery, heating and puddling furnaces, blast-furnaces, hot oven and ore-bank machinery, gas-works, water-works, pumps, purifiers, bench castings, lime trays, etc., and light and heavy iron and brass castings of every description, and the making of general repairs. Sugar machinery is a specialty, a number of machines having been shipped to the South and to Cuba during the past ten years. It was at these works the pumps for the Columbia Water Works were constructed, which have given the highest satisfaction, and are pronounced equal to the best made in the world. Mr. James Perrottet is entitled to great credit for the conspicuous part he contributes towards materially assisting in building up the industries of Columbia by his extensive operations. He has always been prominent in local affairs, and is a member of the Borough Councils.

**P. A. Krodel, Dry-goods, Notions, Boots and Shoes, etc., No. 336 Locust Street.**—Mr. Krodel has been engaged in business in this borough since about 1876, and from that time he has made many friends and established a large, wide-spread trade, and his well-conducted business establishment has become prominent as one of the largest and most important in this section of Lancaster County. The extensive premises occupied are in surface dimensions 20x140 feet, and as regards arrangement are complete and perfect in every respect. A large and valuable stock of goods is carried, embraced under the following heads: dry-goods, notions, boots and shoes, glass and queens-ware, groceries, cloaks and dolmans, ladies' and gentlemen's furnishing goods, oil-cloths, etc. In its line of business this house is one of the largest in Columbia, and as no pains have been spared in selecting the stock, the goods may be accepted as being of the highest standard quality, and the prices will be found as low if not lower than those of any other first-class house. Mr. Krodel is a native of Columbia, and as a merchant brings to the business he conducts that thorough know-

ledge which is indispensable to success. He has always been popular and prominent during a long residence in Columbia, and is a director of the Commonwealth Mutual Fire Insurance Co., and otherwise conspicuous in general business and local affairs.

**John Shenberger & Son, Furniture and Carpets, No. 254 Locust Street.**—This firm occupy elegant and commodious premises, the dimensions of which are 20x90 feet, three stories in height, and controls a large, wide-spread trade. In the warehouses a fine display is made of rich, elegant, beautiful parlor and chamber furniture, upholstered in the highest style of the art; also cottage furniture, dining-room and hall furniture, and bureaux, sofas, lounges, chairs, patent rockers, sideboards, and plain and ornamental tables. Besides, there is also kitchen furniture, and all those articles required in the household. In the carpet department a large and most complete assortment of body-brussels, ingrain, tapestry, etc., together with rugs, mats, and matting, is shown in almost endless variety. In the rear of the

store is the furniture manufactory, which is well fitted up and supplied with all the requisite appliances for turning out the best class of work. The general stock carried is of all grades and prices, and an excellent opportunity is afforded for making selections; every taste, even the most fastidious, being suited without delay or difficulty. Messrs. Shenberger & Son employ a number of skilled workmen, and their establishment is known far and wide as being one of the largest and most important in the furniture and carpet trade in this section of the State. Mr. Shenberger, who founded the business, came to Columbia from York, his native county, more than forty years ago, and from that time has always held a foremost position in commercial and social circles and in the local affairs of this borough. He has filled the position of Chief Burgess, and otherwise been popular and prominent in financial public, and local affairs. His son and copartner, Mr. Wm. H. Shenberger, has been associated with him for some years. He was born in Columbia, and holds a prominent position as an enterprising business man.

## HANOVER.

**Wm. J. Young & Co., Grain, Seeds, Salt, Hay, Straw, etc., Railroad Street.**—In order the more forcibly to present the progress, development, and advantages of Hanover as a business community, we desire to describe briefly some of the principal industries located there, and have accordingly selected the firm of Wm. J. Young & Co. as the subject for this article. This house is one of the best known in this part of York County, and is also one of the most important and prominent, its operations extending throughout Southern Pennsylvania into Maryland and to Baltimore, to which place shipments of grain, etc., are constantly being made. The premises, consisting of an extensive brick warehouse on Railroad Street, at the corner of the Frederick Division of the Pennsylvania Railroad, have dimensions of upwards of seventy-five feet, and are well adapted to business purposes. Messrs. Wm. J. Young & Co. command a large trade diffused throughout this section, and handle as commission merchants, and deal in, grain, seeds, hay, salt, straw, etc. The transactions are heavy, and the well-known reputation of the copartners, Mr. Wm. Young and his nephew J. H. Young, have gained for them the confidence of all who have transactions with them. They are both of this county, and are justly entitled to a great degree of credit for maintaining an enterprise whose operations have proven so salutary to the material growth and prosperity of this community.

and, as may readily be understood, his practical training as a physician renders him the better prepared to conduct the pharmacy with professional skill and knowledge—a fact of no little importance to the public of Hanover and vicinity.

**Henry W. Miller, Grocery, Confectionery, and Variety Store, No. 22 Carlisle Street.**—One of the most conspicuous stores in Hanover is the "Jumbo," "Big 16," which is located at No. 22 Carlisle Street and 63 Baltimore Street. It is a great favorite with all classes of the community, and Mr. Henry W. Miller, the courteous proprietor, is popular with all who deal with him. Mr. Miller is a practical young business man, and keeps on sale in the well-fitted-up establishment a large, full, and complete assortment of choice groceries of every kind, including the finest flour, hermetically-sealed goods in tin and glass, choice teas and coffees, and fine French and American confectionery and candies; also tobacco and cigars, and a miscellaneous stock of goods of almost every description belonging to this line of business. The trade is large, derived from the town and all the adjacent sections of country, and Mr. Miller, who is a native of Hanover and well known to the community, enjoys the confidence and regard of all who patronize him. The "Jumbo" has always been popular, and those who desire good goods for the least money should not forget the "Big 16."

**D. S. Tanger & Son, Saddlery, Carriage and General Hardware, No. 1 Broadway.**—This house dates its existence from 1837, and is the oldest business house in this thriving, enterprising borough. It was founded by Mr. D. S. Tanger, who enjoyed a prosperous career for many years, and as the business increased he associated with him his son, W. J. C. Tanger, who was brought up in it and who became a valuable assistant in conducting its affairs. The stock is varied, extensive, and complete in every department, viz.: Building Material—Locks, hinges, screws, bolts, nails, glass, of the latest styles and best quality. Carpenter's Tools—Cross-cut, circular, mill, hand, rip, and tenon saws; planes, in every variety; axes, broad-axes, hatchets, hammers, braces, augers, bits, squares; also, meat saws and boring-machines. Saddlery Hardware—Hames, saddle pad and girth trees, buckles, bits, rosettes, ornaments, browbands, webbing, thread; a full and complete assortment. Coach-makers' Goods—Spokes, felloes, hubs, shafts, bows, axles, springs, bands, bolts, cloths, damasks, oil-cloths; top, dash, and winker leather and fringes; also, wheels at factory prices. Shoe Findings—Morocco, lining, and binding leather, boot-trees,

lasts, crimping-boards, screws, clamps, pegs, awls, and hafts, needles and thread. Blacksmiths' Tools—Bellows, anvils, vises, screw-plates, files, rasps, hammers, farrier knives, etc.; also, oils, paints, putty, raw and boiled linseed oil, pure; also, fish, lubricating, and machine oils, spirits of turpentine, and Rubber Paint Co.'s paints; coach, furniture, and japan varnish, and a large assortment of fancy colored paints; also, curry-combs, cards, brushes, etc. House-furnishing Goods—Iron and brass kettles, tubs, churns, buckets, wash-boards, wooden dishes, flat-irons, pans, coffee-mills, table and tea spoons, knives and forks of every description, and cheap. Iron and Steel—Bar, band, round, oval, half-round, and half-oval, Swede, Norway, and hoop iron; best nail rods, horseshoes, and horseshoe nails, all numbers and best makes; wagon boxes; cast, blister, shear, and spring steel. The firm is also sole agents in Hanover for the celebrated Harrisburg nails, which have the reputation of being the best made. Mr. D. S. Tanger has always been foremost in every enterprise for the public good. He is prominent in financial and commercial affairs, and is held in high esteem in social circles. His son and copartner, Mr. J. C. Tanger, is also popular and prominent, and enjoys the confidence of all who have business dealings with this old-established house.

**A. J. Snively, M.D., Druggist, Fountain Square.**—One of the most successful medical practitioners in this section of the State is Dr. A. J. Snively, who was born and brought up at Chambersburg, Franklin County, and, upon the completion of his academical education, entered the Bellevue College, New York, from which he graduated with distinguished honors, and immediately after began the practice of his chosen profession in Hanover, where he has by his attainments as a physician become popular, and met with a most gratifying success. He has also always been esteemed in commercial and social and financial circles and is prominent in public affairs. He is enterprising, and takes great interest in fostering and promoting every enterprise that is brought forward for the benefit of the thriving borough of Hanover. He is a director of the First National Bank, and otherwise influential as a professional gentleman and citizen. The Doctor is also proprietor of the Alhambra Drug Store, in which is kept a full assortment of choice fresh drugs, chemicals, patent medicines and pharmaceutical preparations, perfumery, toilet, and fancy articles, etc. A special business is made of compounding prescriptions,

**Ehrhart, Conrad & Co., Groceries, Queens-ware, etc.**—Among the most noteworthy houses in this place is that of Ehrhart, Conrad & Co., whose transactions in groceries extend far and near throughout the county and into the adjoining counties in Maryland. No firm in this vicinity handles a higher grade of goods or in greater quantities, and Messrs. Ehrhart, Conrad & Co. can always offer the best inducements to those who patronize their house. The building in which the store is located has an area of 18x75 feet, warehouse 120x20, and is arranged for convenience of business transactions and for the display of the large stock of choice teas, coffees, hermetically sealed goods, flour, provisions, etc., and also queens-ware, cigars and tobacco, cheese, fish, etc., with which it is well stocked. A special business is made of coal-oil, which is supplied by the barrel or in any quantity as may be desired. Mr. D. D. Ehrhart, J. J. Conrad, and George N. Forney, the copartners, are all of this section of the State, and stand high in commercial and financial circles; and, as they are large buyers in the market, give all benefits from the advantages enjoyed by the trade. A special business is made of roasting coffees, which is done by an improved process, so as to retain all the strength and delicious aroma of the berry.



# CONSHOHOCKEN.

THE settlement of Conshohocken dates back to the days of William Penn, the land in this section having been purchased from the Indians by him in 1683. It is situated on the left bank of the Schuylkill River, about thirteen miles from Philadelphia.

Up to the time of the Revolution little occurred to give to what is now Conshohocken a place in history; but when General Washington went into camp at Valley Forge, some miles further up the Schuylkill, the immediate vicinity became the scene of many interesting events.

At the close of the war the settlement grew larger; but it was not until 1816 that the foundation of its prosperity was laid, when the Schuylkill Navigation Company began improvements in the town by the construction of a dam; and it was the water-power of this dam that caused this desirable location for manufacturing purposes to become known. Gradually, mills were established, and when the Reading Railroad was completed the success of the place was assured.

**Montgomery Boiler and Machine Works,** Wm. T. Bate & Son, Iron Founders, Boiler Makers, and Machinists, East Conshohocken.—There is not, perhaps, within the entire domain of industrial activity in this country to-day any department or branch of mechanical arts in which such marvellous progress has been made within comparatively recent years as in the construction of boilers and machinery of all descriptions. What with invention, improvement, and the remarkable developments of skill, something closely akin to perfection itself has been attained in this interesting field of enterprise.

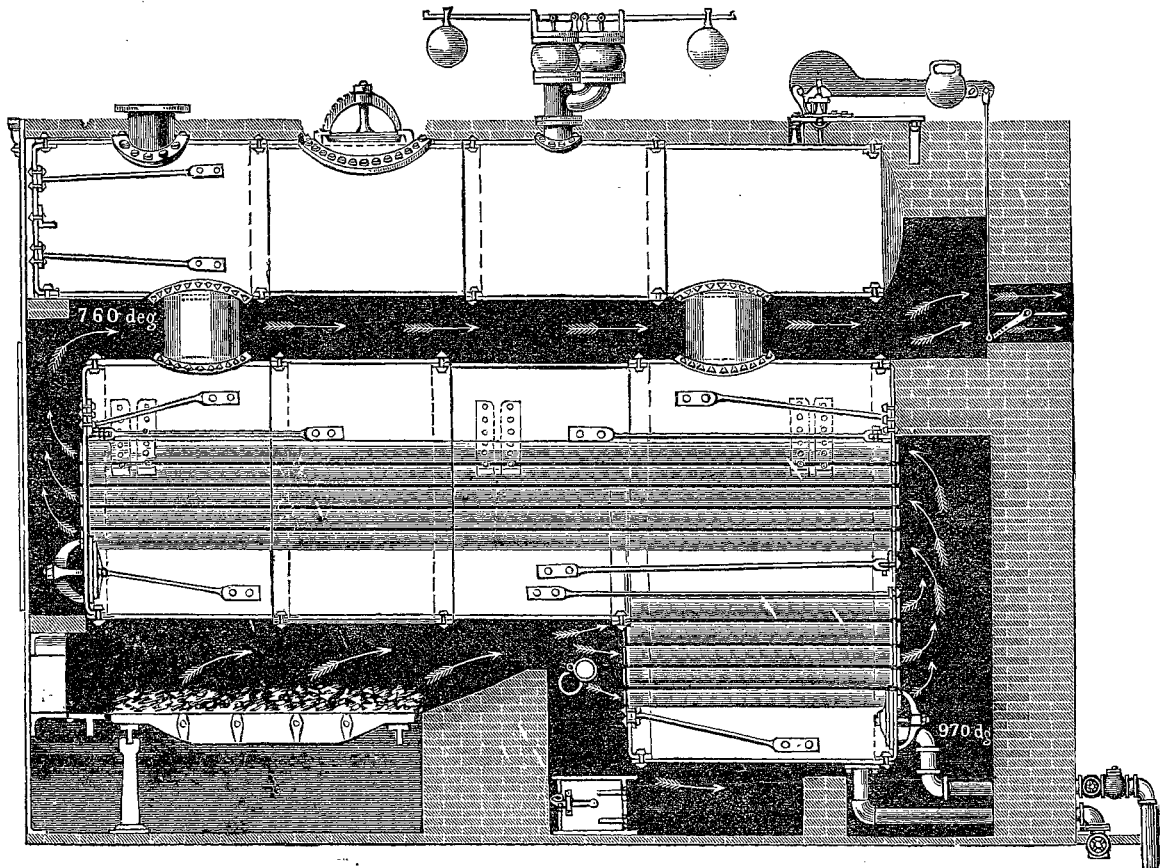
chief features contributing to the large measure of prosperity they have always enjoyed. The premises occupied are ample and commodious, covering almost the entire block bounded by Harry, Arch, Elm, and Washington Streets, and comprise several substantial two- and three-story brick structures, completely fitted up with the most improved appliances, and supplied with full steam-power, and upwards of fifty skilled and expert workmen are employed. Besides boilers and general machinery this enterprising firm manufacture brass and iron castings of all kinds, and gas and steam pipes and fittings, nuts, bolts,

pending. The patent combined feed-water heater and filter removes scale-producing and other impurities from feed-water for steam boilers by pressing the feed-water, in its course toward the boiler, through an apparatus in which are combined a heater and cold- and hot-water filters. The new invention and improvement consists in the combination of a feed-water heater, filters, and pipes or passages arranged to conduct the water through a filter both before and after it has passed through the heater. By this arrangement the water is not only cleared of impurities, but is heated almost to the boiling point.

In 1880 the place was given its present name, it having been previously known as Masterson's Ford, and two years later (1832) a bridge was constructed across the Schuylkill at this point. By an act of the Assembly in 1850 six hundred and forty acres on the east bank of the river was incorporated as the borough of Conshohocken, at which time there were 125 houses, 8 farms, and a population of 727 souls.

It was about this time that rich iron-mines were discovered in the vicinity, and the attention of capitalists and manufacturers was soon attracted, and Conshohocken is now an important manufacturing centre, having blast furnaces and rolling-mills, woollen and cotton mills, and many important foundries and machine-shops.

The present population is in the neighborhood of 7000. It is well supplied with churches, while its educational affairs are also well provided for. It is lighted by gas and abundantly supplied with good water. It supports a local newspaper and a national bank.



In this connection special mention should be made of the ably-conducted and widely-known establishment of Wm. T. Bate & Son, the "Montgomery Boiler and Machine Works" of East Conshohocken, and which is the foremost and most progressive enterprise of the kind hereabouts. These admirably-equipped and flourishing works were established in 1868, and from the start the firm has enjoyed a positive and permanent success; the unequivocal excellence of the work turned out, the uniform satisfaction rendered by the products, and the energy and ability displayed in the management of the business being among the

and kindred work, a specialty being made of the manufacture of the Duplex Boiler (a recent patent), the Feed-water Heater and Filter (patented April 15, 1873, by the senior member), and Bate's Patent Steam Generator, these devices being in all respects the most effective, complete, and ingenious articles of the kind yet introduced to the public—a fact amply attested by the steady and extensive demand they command throughout the country. In addition to these, they are the inventors and patentees of circulating grate-bars; a low-water reporter; a relief valve for gas works, etc.; and other desirable patents are now

before entering the boiler, by which means a great saving of fuel is effected. The trade is exceedingly heavy, being in fact fully commensurate with the capacity of the concern and the excellent reputation of the work, the transactions extending to every portion of the United States. Mr. Wm. T. Bate was born in England, has resided here some forty years, and is now a gentleman in the full prime of life; and Mr. Richard H. Bate, his son, is a young man and a native of Montgomery County. They are both men of push and excellent business ability, and are known in the community as upright and honorable citizens.

**C. H. Thwaites, Plumbing, Gas and Steam Fitting.**—One of the leading members of the gas-fitting and plumbing trade in this section of Conshohocken is Mr. C. H. Thwaites, whose store and shop are favorably located at the corner of Oak and Washington Streets. He began business in 1874, and from that time to this has enjoyed a large and permanent trade among the best classes of the community, always keeping his establishment in the same old place, his sign being well known by all who need the services of a capable, experienced, and efficient plumber, gas and steam fitter. He does much work in fitting up new buildings, both mercantile and residential, as well as making alterations and doing repairs. He also makes a specialty of country-residence work, and keeps on hand in his store a large and varied supply of bath-tubs, water-closets, faucets, patent works, lead and iron piping, steam-radiators, pumps, gas-fittings, etc., chandeliers, side brackets, and hall lights, which manifest his close attention to the wants of his numerous customers. His son, Mr. Harry C. Thwaites, makes a specialty of electric bells, batteries, annunciators, burglar-alarms, electric gas-lighting apparatus, etc., and cheerfully furnishes estimates for putting in burglar-alarms and call-bells, and any work in his line. Mr. Thwaites attends to every branch of the business in person, and has in his employment many skilled and experienced assistants. His shop is fully and completely equipped with the latest improved machines, tools, and apparatus pertaining to the business, and by his attention to the wants of customers, and his determination to do only the best work to the true interest and benefit of the principal, he has built up a business for himself which is a credit to the community in which he lives. Mr. Thwaites was born in the city of Philadelphia. Since settling in Conshohocken both he and his son have become highly popular among all classes.

**Edward F. Quigley, Fine Cakes, Bread, etc., No. 72 Fayette Street.**—Born in Plymouth, Montgomery County, Mr. Quigley early devoted his attention to the important trade of which he is now such a consummate master, and nine years ago opened his present large and elegant establishment. The premises occupied are spacious and commodious, and are equipped with all the most improved modern machinery and appliances. Employment is given to ten bakers, and other hands are employed to drive the wagons, make deliveries, etc., etc. As many as thirty barrels of flour are converted into light, wholesome bread, delicious cakes, crisp pastry, and other delicacies, and a very large business is done throughout the town and vicinity, a specialty being made of supplying balls, weddings, and parties with ice-cream, plain and fancy cakes, and other dainties. The bake-house is located in the basement, and the first floor is devoted to the sale of goods. It is very handsomely fitted up in the latest style of interior decoration, and will always be found to contain a fresh stock of all the above-named toothsome articles, many of which are the creations of this skilled manufacturer and cannot be obtained elsewhere in the county. Only the purest flour, sugar, extracts, and other ingredients are used, and the manufactured products rank second to none, those of Philadelphia make not excepted. Both the counter and general trade is all that could possibly be desired by the most sanguine imagination, and the business is a first-class one in every respect. Mr. Quigley is very popular in all classes, and both as manufacturer and citizen commands the respect and esteem of every one who knows him.

**H. P. Reed & Son, Groceries and Provisions, corner Hector and Fayette Streets.**—This business was founded thirty-five years ago by the senior member of the present firm, who by industry, perseverance, and fair dealing succeeded in rising to the foremost rank in the trade. The store is located at the corner of Hector and Fayette Streets, being 36x60 feet in dimensions, handsomely furnished and appointed and completely stocked. All kinds of table luxuries as well as the necessaries of life will here be found. Im-

ported and domestic pickles, sauces, relishes, and condiments of all kinds, choice China and Japan teas, Java and Rio coffees, canned meats, soups, fruits and vegetables, bottled goods, breakfast cereals, prime baker's and family flour, fresh fruits and vegetables in their respective seasons, farm and dairy produce, laundry supplies, house-cleaning articles, and, in fact, everything that should be found in a first-class grocery establishment may be procured at reasonable prices from this old and reliable firm. A competent force of assistants is employed, goods are delivered to any part of the town free of extra charge, and every effort is made to please and satisfy the most fastidious of the many customers who patronize this establishment. The senior Mr. Reed is a Philadelphian by birth, and a veteran volunteer who saw hard service at the front during the great rebellion, he having been in the 4th, 12th, and 34th New Jersey Infantry at different times, and always having acquitted himself with gallantry and distinction in hours of danger. He is a prominent and influential member of the Legion of Honor, the Knights of Honor, and the Grand Army of the Republic. His son was born in Bordentown, and is a young man of rare business qualities and ability. Both partners command the respect and confidence of the entire community. They are enterprising and honorable merchants, and fully merit the very liberal patronage accorded them.

**James H. Steen, Druggist, Hester Street.**—Mr. Steen has been engaged in this business since 1857, and, prior to that time, he had devoted many years to the study of every branch of this highly important science. His store is fitted up in the best manner, the interior being equipped with shelving, counters, and other fixtures, made from black-walnut, and ornamented with gold. Silver-mounted show-cases contain many varieties of scented soaps, perfumery, and toilet articles, and a handsome French plate-glass show-window reveals to pedestrians many beautiful specimens of fancy goods and sundries only to be found in first-class pharmacies. A very large and complete stock of fresh, pure drugs and chemicals, family and proprietary remedies, druggists' sundries, dentifrices, embrocations, cosmetics, and toilet articles is kept on hand, and the prescription department enjoys the patronage of many of the leading physicians in town, as well as commanding an excellent business from the general community. Mr. Steen is a native of Philadelphia, and a graduate of the celebrated Philadelphia College of Pharmacy. He is a gentleman of much culture, and is a thorough master of his profession, understanding the responsibilities pertaining to its practice, and sparing no pains to supply the public with reliable goods and remedies, put up with the most scrupulous care and accuracy. He is highly esteemed and respected in Conshohocken, and has taken a keen interest in the growth and prosperity of this thriving town. He has held the important and responsible position of school director, and is influential in all public matters pertaining to education.

**George Meyers, Manufacturing Confectioner.**—One of the leading manufacturers of confectionery in Conshohocken is Mr. George Meyers, who was born in this thriving town, and has been engaged in this business on his own account for the last four years, prior to which time he spent many years in learning all the details of this important industry. His establishment is the handsomest and most perfect and complete in the county. The basement and first floor, together with a capacious factory in the rear, comprise the premises of the concern, the store being fitted up regardless of expense with carved hardwood furniture, silver-mounted oval show-cases and other artistic fixtures, and the factory having every manufacturing facility known to the trade. Two large and elegant plate-glass windows flank the main entrance and cast a flood of light upon the tastily-fashioned candies, bon-bons, sugar-plums and other sweets to be seen on every side, and there is nothing lacking to make this establishment perfect and complete in every particu-

lar. Delicious creams, composed of the purest and most nutritious ingredients, and all the latest varieties of fancy candies and confections are here made daily, and a very large business is done all the year round. At the rear of the store a cosy refreshment-parlor affords visitors an opportunity of partaking of the delicacies for which this establishment is famous, courteous servants being in attendance, and everything being served in the most fashionable style. Mr. Meyers makes a specialty of serving parties, weddings, etc., as well as private families, goods being delivered free of extra charge to any part of the town and vicinity; and the counter and saloon trade is also something very far above the average. A large force of skilled and experienced assistant confectioners is employed, and all the many dainties made here are acknowledged to be unsurpassed in delicacy and excellence. Mr. Meyers is an experienced, enterprising, and pains-taking manufacturer and well merits the very great success that he has achieved.

**P. F. Dugan, Tin and Sheet-iron Worker, Tin Roofing and Spouting, Celebrated Howe Submerged Pump, etc., Front Street, above Matson Ford Road.**—This house, which has been established about five years, carries a large and complete stock of the most improved and reliable heaters, ranges, and stoves, for cooking and heating purposes, makes a specialty of the famous Howe submerged pumps, manufactures every description of tin and sheet-iron ware, keeping a comprehensive assortment on hand, and makes and puts up tin roofing and spouting. Mr. Dugan's well-known establishment is favorably located on Front Street, above Matson Ford Road, where he occupies two floors and an annex, and is in possession of every facility and advantage for the most efficient and successful prosecution of his business. A thoroughly practical workman, he is conversant with every branch and detail of his trade, personally supervises every job of work he undertakes, and guarantees the utmost satisfaction both as to quality of material and workmanship, while his prices are as low as the lowest, for which reliable goods and staying work can anywhere be had. Mr. Dugan is a native of Schuylkill County, and though a very busy man, still finds time to devote to public interests, having been a member of Town Council. He is known as a straightforward and thoroughly honorable business gentleman, prompt and upright in all his transactions, and is cordially respected and esteemed by the entire community.

**James C. Hallowell, Merchant Tailor and Clothier, No. 11 Elm Street, above Fayette.**—Forty years ago, when Mr. Hallowell, who is a native of Norristown, settled here, there were not over one hundred and fifty people within the environs of Conshohocken, and no business enterprise to speak of; to-day its 7000 inhabitants and its great mercantile and manufacturing interests mark the rapid march of progress in no uncertain manner. Starting in a rather modest way, in a small frame structure, he, from the first, steadily thrived, his business developing as the town expanded, until he found it necessary to obtain larger facilities to meet the requirements of the business, and built a house to suit his purpose. Here he continued until he was compelled to move in order to make room for the P. R. R. Co. He afterwards erected the Market House Hotel and several other buildings on Fayette Street, and owns and occupies a handsome residence on that street just above Eighth Avenue. He occupies neat and commodious premises as store and shop, attractively fitted up, and a very fine assortment of ready-made clothing is carried; a specialty being made of custom work to order, for which purpose four expert hands are employed. The garments leaving this establishment maintain a high reputation for general excellence, cut, fit, finish, and material. The trade, as a consequence, is very extensive, and gives evidence of steady increase. Mr. Hallowell, who is known as one of the old settlers here, is personally a gentleman of sterling integrity, of push and foresight, and is held in deservedly high esteem throughout the entire community.

**James W. Harry, Druggist, Apothecary, and Dealer in Paints, Oils, Window-glass, etc., No. 38 Fayette Street.**—One of the best known and most respected citizens of Conshohocken is Mr. James W. Harry, who was born in this enterprising town, and whose venerable father, Mr. Benjamin Harry, who has arrived at the advanced age of seventy-seven years, was in his day and generation one of the most influential and public-spirited members of the community, and now is held in the highest reverence by all classes of citizens. Mr. James W. Harry, the subject of the present brief sketch, is one of the leading pharmacists of Conshohocken. His establishment is located at No. 38 Fayette Street, having a frontage of twenty-five feet and running back three times that distance. A large stock of potent, fresh and pure drugs, chemicals, family medicines, proprietary remedies, druggists' sundries, toilet articles, fancy goods, paints, oils, window-glass, and painters' and glaziers' supplies is carried. This pharmacy has had a prosperous existence of over a quarter of a century, and during that entire time its prescription department has been noted for the care, accuracy, and precision with which medicines were compounded in accordance with physicians' directions. A very large business is done in all the many departments into which the establishment has been divided, and the reputation of this pharmacy stands second to none in this section of the county. Mr. Harry has held the position of Burgess, and for the period of eleven years was the respected and popular postmaster of the town. He is a prominent member of the Fritz Lodge, No. 420, of the Masonic fraternity, and in all circles commands the confidence, good-will, and profound respect of his fellow-citizens.

**A. S. Leedom & Co., Dry-goods, Groceries, and Hardware, Front Street, West Conshohocken.**—Prominent among the leading representatives of the trade in general merchandise, the firm of Messrs. A. S. Leedom & Co. is noticeable for its activity and enterprise. The business it is now carrying on with so great a degree of prosperity was originally established more than twenty-one years

ago, and since 1880 has been prosecuted by Mr. Leedom, his partner Mr. R. H. Sailer having died in that year. The location now occupied on Front Street is eligible and favorable, two spacious floors being used for trade purposes. A complete and comprehensive stock of the newest and most fashionable things in dry-goods, notions, and trimmings, full lines of the choicest staple and fancy groceries, together with a great variety of all kinds of hardware and various other articles, constitute the bulk of the goods to be inspected here. No fuller or more desirable stock is to be found, either as to superior quality or lowness of price, and its character shows that Mr. Leedom makes a constant study of the requirements of his customers and understands full well how to supply them in the most satisfactory manner. He is thoroughly conversant with every department of his business, gives it close personal attention, and his trade is so active that two wagons are kept constantly busy in delivering orders. Mr. A. S. Leedom is a native of Delaware County and a thorough-going, straightforward, and highly honorable business man, whose long mercantile and social career here has made him as highly respected as he is popular and widely known.

**F. J. Bloomhall, Watchmaker and Jeweller, second door above the Post-office.**—This establishment was founded twelve years ago by the present proprietor, and has always held a very high position both in the trade and amongst the community at large. It is centrally located two doors above the post-office, and is thus convenient to all classes of the community. Furnished throughout with handsome fittings, its show-cases, shelves, and windows display a dazzling array of elegant jewelry, silver-ware, watches, clocks, and fancy goods that must be seen to be fully appreciated and understood. They are purchased from the most reliable sources, and are of the latest and most fashionable design and pattern, many of them being necessarily expensive, but everything in the entire establishment being well worth the price charged. Mr. Bloomhall is an experienced and skilled practical watchmaker and jeweller, and much of his personal time and attention is given to this important

part of his business. All kinds of repairing, setting and resetting of precious stones, regulating and adjusting chronometers, watches, clocks, and other timepieces, are here attended to in the most scientific and workmanlike manner. Mr. Bloomhall is a native of Boston, and it was in that city that he learned the particular details of his trade so thoroughly. He has held responsible positions in both the Elgin and Waltham watch factories, and is considered by the trade an expert on fine lathe-work. He carries a first-class stock, and his enterprise and integrity have won him the respect of the community.

**John Ellis, Dealer in Hardware, Cutlery, Tools, Paints and Oils; "General Agent Pennsylvania Lawn Mowers," No. 77 Fayette Street.**—Mr. Ellis started in business three years ago in Conshohocken, and for nine years prior thereto had been engaged in the same line (hardware) in the city of Philadelphia. His handsome and well-stocked store is located at No. 77 Fayette Street, having a frontage of twenty-eight feet and running back some forty or more feet, and a large store-room being located in the rear. Mr. Ellis deals in all kinds of shelf and house-building hardware, carpenters' and other mechanics' tools, English and American cutlery, paints, oils, varnishes, etc. He has met with great good fortune since embarking in business in Conshohocken, and enjoys a large and liberal patronage. His goods may be implicitly relied upon as being strictly as represented, and his prices are uniformly reasonable and fair. He deals directly with the manufacturer, thus getting his goods at bottom figures, and he sells at but a small advance upon first cost. Mechanics find this establishment a first-class one from which to buy their tools, builders and carpenters find a large and varied stock of hardware suitable to their purposes, painters and glaziers are here accommodated, and the entire establishment is first-class in every respect. Mr. Ellis is ably assisted in the business by his respected father, whose experience and knowledge of the business are fully equal to those of his son. Both father and son are highly esteemed, and both as business men and citizens command the confidence of the community.

## DOYLESTOWN.

DOYLESTOWN is the county-seat of Bucks County, and is situated thirty miles north of Philadelphia, on the line of the North Penn. Division of the P. & R. R., and one hundred miles east of Harrisburg. The rich and varied agricultural products of this vicinity prove the fertility of the soil and the skill and care of the farmers. Doylestown is one of the oldest towns in the State; its streets are broad, well graded, and lined on either side with overhanging shade-trees. It is lighted with gas, and has an abundant supply of clear running water from the town water-works. The Court-house is a palatial structure, equal in size and magnificence to any in the State. Private residences, of architectural beauty, and the embodiment of the owner's taste and skill in planning a home and its surroundings, have

by their beauty and uniqueness given to the residential part of the town the effect of a suburban park, affording a delightful resort during the summer months, and at all times healthful and invigorating. The town is well supplied with churches, there being eight, of various denominations, one graded public schools and the Doylestown Seminary. Besides these, it is well furnished with five excellent hotels, one opera-house, one gas-house, and two banking establishments. The P. F. R. Express Co. and the W. U. Telegraph Co. have branch offices in Doylestown, and all the business in their respective lines is carried on by these two companies. It is also the centre of many stage routes to the surrounding towns and villages, and its residents are noteworthy for thrift, skill, and enterprise.

**Doylestown Machine Works, D. Hulshizer.**—In reviewing the various industrial and commercial enterprises which have contributed to the material growth and development of Doylestown, no one interest is entitled to equal prominence with the "Doylestown Machine Works." The inception of this important borough industry dates back to the year 1843, at which time Messrs. Mellic & Hulshizer began business in a small way as manufacturers of agricultural machines and implements. In 1855 Mr. Daniel Hulshizer, the former junior partner, became sole proprietor of the enterprise which under his energetic and capable management soon attained the proportions of a leading and representative industry. In the present status the premises comprised a series of large stone and wood structures covering a ground-area of one acre. The main building is 40x80 feet in superficial dimensions, and is fully equipped with the latest improved machinery and appliances driven by a thirty-horse-power steam-engine. A force of thirty-five skilled workmen is employed in the various branches of the work, which embraces the manufacture of horse-powers, threshers, cleaners, plows and

plow-extras, field rollers, corn-shellers, cutting-boxes, etc. Repairing of all kinds is promptly done, and a complete stock of agricultural implements finished and ready for sale is always kept on hand. These famous implements have attained a wide celebrity through their general superior excellence, and are already in extensive use throughout the country. Mr. Daniel Hulshizer, the present proprietor and founder of this great industry, was born in Warren County, N. J., but has long been a prominent and influential figure in Doylestown commercial circles; he is thoroughly conversant with all details of his business, and by his active enterprise and sterling principles has reared a leading and representative county industry.

**Fountain House, Jno. M. Purdy, Proprietor, Main and Court Streets.**—One of the best-known and most popular hotels in Bucks County, is the Fountain House of this borough, Mr. John M. Purdy, proprietor. This fine hostelry is desirably located in the centre of the borough, and offers every advantage as a desirable stopping-

place for commercial and other travellers. The building is an attractive four-story brick structure, with a broad piazza or balcony surrounding it at the second floor, and the interior is a model of comfortable and convenient arrangement. The house is fitted up with the latest modern adjuncts to safety and comfort, and furnished throughout in the best manner. There are accommodations for one hundred guests. The rooms are well appointed, light, and airy, and the *cuisine* is widely noted for its excellence. The house has long been a popular summer resort, and during the season it is well filled with city guests. The commercial trade is also well taken care of, sample rooms being provided for their use, and every attention paid to their wants. Mr. John M. Purdy, the genial and courteous proprietor, is a native of Bucks County, and a thoroughly capable hotel man. He became the proprietor of the Fountain House in 1883, and by his able and popular management has materially increased the old-time popularity of the hotel. Mr. Purdy is ex-sheriff of the county, ex-burgess of the borough, and at present a borough director and chief of the Fire Department.

**James Barrett, Dealer in Iron, Steel, Building, and Carriage Hardware, Paints, Oils, Glass, etc.**—One of the oldest among the leading business houses in the hardware trade in the city of Doylestown is that now conducted by Mr. James Barrett. A large and wide-spread business is carried on, and the store has gained great popularity under the able and judicious management of the proprietor, who has had a long experience in the business. The store is situated on the leading street, and is a handsome structure, two stories in height, of commodious proportions, being 30x70 feet in dimensions, and fitted up and supplied with an attractive and immense stock, comprising hardware, iron, steel, nails, general house-furnishing hardware, builders' tools and hardware, farmers' and mechanics' materials, calcined plaster, cement, pumps, terra-cotta pipe, horse-clothing, blankets, whips, barbed wire, etc.; paints, oils, glass, and varnish. So vast, varied, and well assorted is this stock that it would be almost impossible to mention the line of goods that cannot be found there. Mr. Barrett deals both wholesale and retail, and buys his goods direct from first hands, and can therefore offer inducements that it would be difficult to obtain elsewhere. Mr. Barrett was born in Bucks County, and was at last election exalted to the position of Councilman for the borough by his fellow-citizens. He is a thoroughgoing, progressive business man, fully familiar and conversant with every detail connected with the business, and enjoys an extended popularity as a courteous, affable, and honorable citizen.

**William Hoffman, Apollo Range, Parlor, Cooking, and Heating Stoves, Portable and Brick-set Heaters and Ranges; Plumbing, Roofing, etc.**—This leading house in the above lines was originally founded by the present proprietor in 1874, twelve years ago, though his business career began here as far back as 1862. Mr. Hoffman occupies the first floor of the building, besides using a large extension in the rear for manufacturing purposes, carrying one of the largest and best selected stocks in the city. It embraces all the best makes of stoves, ranges, heaters, and grates, and a full line of house-furnishing goods. In the line of hot-air furnaces and ranges the firm makes a specialty, dealing in the "Apollo Range," of which he has the special agency. It is widely known for its superiority over prominent rivals, having greater radiating and heating properties, with less expense in fuel. He does work all over the county and in surrounding counties; his prices are the lowest, and all work is guaranteed. Estimates of any character are cheerfully furnished, and all can be assured of good workmanship from the fact that Mr. Hoffman gives his personal attention to all contracts. He is a practical plumber, and does a large and permanent trade. His shop for the manufacture of tinware, piping, etc., continually gives employment to several skilful workmen. Mr. Hoffman is also a practical roofer, and where his services have been called into requisition general satisfaction has been produced. He was born in Pennsylvania, and in early manhood made his home here, where he learned his present business. He is a practical mechanic, and bears a high reputation as a skilful tradesman and a talented merchant. For three years he was a valuable and influential member of the Board of Education, and it was through his efforts that needed reforms were inaugurated. There is nothing in the lines of trade represented by his establishment that cannot be found in his store.

**C. L. Siegler, Surgeon Dentist, State Street, four doors east of Main.**—One of the reliable and deservedly popular professional men of Doylestown is Dr. C. L. Siegler, who established himself in this city as a surgeon dentist in 1867. His office is on the first floor of a handsome three-story brick structure on State Street, four doors east of Main. It is elegantly fitted with all of the modern appliances for the extraction of teeth with the least possible pain; and this, together with long years of residence, successful experience, and recognized skill, has gained for him his present enviable reputation. Dr. Siegler is a native of Bucks County, and is widely

known throughout the borough and county as a careful and reliable dentist, and numbers among his patrons many of the best families. He is equally proficient in the mechanical or surgical branch of the profession, and makes teeth to order in the most workmanlike and effective manner upon either gold, silver, or other mountings. Dr. Siegler has always been closely identified with the business and educational interests of the city, and is justly esteemed for his fair and honorable dealings. Dr. Siegler devotes Monday of each week to his patrons in Dublin, a suburb of Doylestown.

**F. H. Leidy, "Sterling Oak Tannery," Manufacturer and Dealer in Calf-skins, Sheep-skins, Wax Upper, Harness, and Sole Leather.**—Of the many industries of Doylestown, there is none which ranks higher in the public estimation than the tanning establishment of Mr. F. H. Leidy. It was originally founded by Messrs. Reeve & Scheetz in 1870, and was purchased and thoroughly overhauled and remodelled in 1880 by its present proprietor. The plant covers two acres of ground, the main building being 85x45 feet; the tan and bark sheds are 120x32 feet. A large twenty-horse-power steam-engine is used in running the machinery found necessary in the buildings. Mr. Leidy is a thoroughly practical tanner and employs a competent force of hands. He manufactures a fine grade of calf and sheep skins, and wax upper and harness leather coming from this tannery are held in high repute and find ready sales in Pennsylvania, New York, and New Jersey. He pays the highest market prices for all kinds of hides and sheep-skins. Mr. Leidy was born in Montgomery County, and came to Doylestown in 1880, where he immediately took charge of his present business. The business of the establishment is almost exclusively wholesale. In the conduct of his business he has always shown a high degree of ability and enterprise, which, combined with fair dealing, has gained for him an enviable reputation and a large and extensive patronage. He is among the most popular and reliable merchants of the borough, and is highly regarded as a useful and esteemed citizen.

**Keystone Marble Works, J. H. Moore.**—This establishment is situated on West State Street, below the Baptist Church. Mr. Moore is a well-known dealer in all kinds of choice marble, the establishment being one of the largest in the county, and employs a number of practical and experienced workmen, occupying a building 25x200 feet, well stocked and fitted with granite and marble slabs, mantels, monuments, tiles, tombstones, and all kinds of work in marble, in every variety and kind. Mr. Moore makes a specialty of cemetery work, both monumental and decorative. His well-known artistic skill enables him to furnish estimates at once reliable and fair to the purchaser. At short notice, his facilities enable him to enclose cemetery lots to the satisfaction of all parties concerned. All the latest styles of adornment and artistic skill are developed by him with wonderful exactness and satisfaction. Mr. Moore is a native of Doylestown, and possesses the confidence of his host of patrons and friends. As a citizen he is upright, honest, intelligent, and industrious, and his establishment is among the best-patronized in the borough.

**White & Selser, Dry-goods, Notions, and Trimmings, No. 9 South Main Street.**—This house was founded in 1871 by Mr. White, and in 1883 the present firm was organized, Mr. Selser being admitted to partnership. The building occupied is large, commodious, and exceedingly well adapted to their elegant line of dry-goods, notions, and trimmings. An inspection of the goods in stock will reveal the fact that the very finest and best productions of foreign and domestic goods are here to be obtained at reasonable prices. Messrs. White & Selser have from their long experience learned to appreciate the utmost want of continually increasing trade, and have by their affability and attention, coupled with their determination to please, won for themselves the admiration and kindly regard of a pleased public. The policy upon which their business is done is

marked by liberality and the careful fostering of the interests of their patrons, so that when once a transaction has been conducted in this house it may not only be pleasant for the time being, but shall be of that nature which shall be fruitful of future benefits to all concerned. Messrs. White & Selser well deserve the success which has already crowned their efforts as business men.

**Burgoyne Rayton, Merchant Tailor, Main Street, below State.**—Mr. Rayton has been established in Doylestown for eleven years, and during that period has conducted a thoroughly first-class merchant-tailoring trade. He occupies the second floor of the P. and R. Express building, which is 30x70 feet in size. He has always on hand a large and complete stock of foreign and domestic goods, consisting of cloths, cassimeres, fine French, English, and American suitings, fitted for the seasons of the year, and embracing everything of the most approved fashion. Mr. Rayton is a skilful and thoroughly practical cutter and fitter, and goods are made under his special supervision. His business is of extensive dimensions, as may be judged from the fact that he employs an assistant cutter and furnishes continued employment to a large number of skilful workmen. He is the leading tailor in the county, and has extensive connections in the borough and surrounding country. Mr. Rayton was born in Lancashire, England, and came to America sixteen years ago, settling in Doylestown. The record of his past career shows him to be eminently deserving of a prominent record in the business history of this town, while his careful attention to all matters pertaining to business has placed him high in the estimation of all who know him.

**F. L. Worthington, General Merchant, Dry-goods, Groceries, etc., corner of Clinton Street, near Railroad Depot.**—One of the leading merchants in the town is Mr. F. L. Worthington. He established the business of groceries, dry-goods, etc., in 1880, and occupies a fine building, 20x60 feet, where his fine and well-assorted stock of dry-goods, clothing, boots and shoes, is displayed to the best advantage. His line of ready-made clothing is selected from the best and most fashionable lines of goods. In his notions department may be found a large quantity of exceedingly useful and excellent articles, and none need go away dissatisfied. His boots and shoes are of the best material and make, while the stock of cloths, prints, muslins, laces, and ribbons is from reliable houses and prominent manufacturers. His line of groceries cannot be excelled, and is procured especially for his trade. Mr. Worthington was born in Doylestown, and his talents and long experience enable him to meet the wants of all his customers, and he has consequently built up an unusually fine trade through all the section, and his store is well and widely known. He is energetic and upright, and merits the large measure of success which has attended him in his business undertakings, and the high regard in which he is held by his fellow-citizens.

**William Vaux & Co., Dealers in Garden, Field, and Flower Seeds, etc., corner State and Mary Streets.**—The business of seed-growing and plant-culture has become one of the very largest industries of our country, and that such may be obtained pure and fresh it is necessary that careful and thoroughly competent men should have the charge of maintaining stores and greenhouses where these plants are grown and seeds kept. In this respect Mr. William Vaux, who established himself in 1885 in an elegant store, 20x25 feet, corner of State and Mary Streets, stands very prominent as a rising and successful business man. Here may be found garden, field, and flower seeds of every class and description. His greenhouse and bedding plants are grown with the greatest care and attention to color, shade, and quality. He has a full line of the choicest variety of fruit and ornamental trees, and large orders are quickly and carefully filled. Any and all who deal with Mr. Vaux receive eminent satisfaction. Grounds are laid out by him with greatest taste. He is a native of Philadelphia, and came to Doylestown in 1885, and has since that time established himself as a prosperous, earnest, and reliable business man.

**Thomas Hargrave's Marble Works.**—Mr. Thomas Hargrave established this business in 1853. A specialty is made in these works of manufacturing monuments, headstones, tablets, and all kinds of ornamental and mantel work, which for beauty and elegance of design cannot be surpassed by any artist in this or any other locality. Mr. Hargrave is sole agent in Bucks County for the celebrated Black Diamond granite, which is considered by experts to be among the best and most durable of stones for monumental and artistic designing. Estimates on all work are cheerfully given, and none but the best artisans are employed to perform the work, which is all first-class. Mr. Hargrave was born in England, and when but a youth came to America and settled in this city, where he began his apprenticeship, and immediately on becoming of age established his present lucrative business, where he has, by his close personal attention to all matters of detail, secured an extensive trade and won for himself the highest reputation as an honorable business man.

**A. F. Scheetz & Co., Wholesale and Retail Dealers in Dry-goods, Notions, Groceries, etc.,** corner Pine and Court Streets.—This enterprising firm has been located in its present desirable quarters for the past four years. The building, which is a beautiful structure four stories in height and has a frontage of forty feet on Court Street and one hundred feet on Pine Street, is in its exterior finish highly artistic, while the interior is elegant in all its appointments. The firm employ ten assistants and carry a choice selection of dry-goods, notions, gents' furnishing goods, ladies' cloaks, dress-trimmings, and fancy goods; also ready-made clothing of the most fashionable style and cut; while the grocery and provision department is always stocked with fresh and desirable goods. This firm also deals largely in boots and shoes, all designs of glass and chinaware, every pattern of carpet and wall-paper, and the most approved style and grade of parlor and kitchen stoves and utensils; while in fine pottery, silver-plated ware, and lamps and lamps-goods a specialty is made. Nowhere, perhaps, outside of such cities as Philadelphia and New York can so extensive and varied a stock of excellent, well-selected goods from the best manufacturers and dealers be found. The Messrs. Scheetz deal both wholesale and retail, and their trade extends throughout the county and Eastern Pennsylvania. Mr. A. F. Scheetz is a native of Bucks County, and has always been identified with its interests. The Messrs. Scheetz are widely known for their strict integrity and fair dealings, and are in every way worthy of the high regard in which they are held by their host of patrons and friends.

**Wm. H. Vaux, Fancy Grocer, No. 15 West State Street.**—A well-conducted and deservedly-popular mercantile establishment of this borough is that of Wm. H. Vaux, the "fancy grocer," whose store is located at No. 15 West State Street. The spacious and attractive salesroom contains one of the finest stocks of staple and fancy groceries to be found in the county, and the reliable goods and the fair and equitable dealing of the house have given it a popularity from which accrues a large and most desirable patronage, representing the best custom of the borough and vicinity. Mr. Vaux is a native of Bucks County. He began business in 1870, and by his able and popular management has reared a large and lucrative trade and become one of the leading and most highly-respected borough merchants.

**Charles Selser, Sewing Machines, Union Street.**—One of the most important features in the equipment of the modern household is the sewing-machine, and a business which supplies these great utilities is deserving of more than passing mention. An able and popular representative of this branch of trade is Mr. Charles Selser, who for upwards of twenty-two years has conducted a prosperous business in the sale of sewing-machines at this point. The store is a commodious and attractive apartment, and the large and complete stock of machines embraces all the leading makes, a specialty being made of

the widely-famed "Royal St. John," together with a full assortment of attachments for the same. Mr. Selser established business in 1864, and by his activity and enterprise has reared an extensive and prosperous trade. His liberal methods and upright, honorable dealing have won the general regard of the trade, and he is popularly numbered among Doylestown's representative business men.

**Geo. W. Metlar, Grocer, etc., Main Street.**—Prominent among the leading and representative merchants of this prosperous borough will be found Mr. George W. Metlar, wholesale and retail dealer in fine groceries, teas, coffees, spices, oil-stoves, wood and willow ware, stone and crockery ware, oil-cloths, etc., on Main Street. Mr. Metlar is a native of Flemington, N. J., whence he came to Doylestown in 1875. In 1883 he succeeded to an old-established business at the present site, which, under his enterprising and popular management, has since materially developed. The store is a large, well-lighted apartment, 30x90 feet in dimensions, admirably appointed and arranged, and the stock embraces everything pertaining to the line of trade. A large and liberal patronage is enjoyed, the trade extending throughout the country, inclusive of a most desirable borough custom. Mr. Metlar is highly esteemed in business circles for his sterling principles of integrity and enterprise, and is popularly regarded as one of Doylestown's representative merchants.

**John Donnelly, Dealer in Stoves, Heaters, etc., Main Street.**—Among the old-established business enterprises of Doylestown, a position of prominence should be accorded that of Mr. John Donnelly, dealer in stoves, heaters, ranges, grates, mantels, hollow, agate, and other iron and tin ware, on Main Street. The commodious and well-arranged store is fully stocked with the most desirable goods pertaining to the trade, and a specialty is made of roofing and spouting, which receives prompt and skilful attention. The house enjoys an old-established and permanent trade, representing an extensive and liberal patronage from the best borough custom. Mr. Donnelly is a native of Philadelphia and a thoroughly practical and skilful exponent of his trade. He served as burgess of the borough in 1881-83, and is now assistant engineer of the fire department, besides being a leading merchant of the borough in his line.

**Dr. G. T. Harvey, Drugs, Main Street.**—There is no branch of commercial activity more important to the needs of a community than that represented by the well-ordered and well-conducted drug store, and in this connection attention is called to the old, time-honored pharmacy which forms the immediate subject of the present sketch. The business of this house was founded as far back as 1839 by the present proprietor (being the oldest store in town), and under whose able and popular management it has since most prosperously continued. It is spacious and elegantly fitted up, and fully stocked with everything to be found in a first-class metropolitan pharmacy, and the laboratory is supplied with every facility for compounding the most difficult prescriptions. Dr. G. T. Harvey was born in Doylestown in 1813. He early began the study of his profession in Philadelphia, where he graduated with the degree of M.D. in 1835. In connection with his pharmacy he enjoys an extensive medical practice, and has long occupied an honored position in professional circles.

**Louis Weinrebe, Bakery, Confectionery, and Ice-cream Parlor, corner Main and State Streets.**—It would be difficult to mention a more popular business place in this borough than the ice-cream parlor of Mr. Louis Weinrebe, whose premises are located at the corner of Main and State streets, where a large, finely appointed apartment is occupied as a retail bakery and confectionery store. In the rear is the ice-cream parlor, where are served all the popular flavors of this great luxury. Ice-cream is made in large or small quantities to order for parties, picnics, church

festivals, etc., and in the store is always to be found a full line of pies, cakes, etc., together with a fine assortment of confectionery. The business was established in 1880 by James Mann, who was succeeded in 1886 by the present proprietor. Mr. Weinrebe is a native of Prussia, but has resided in this section for the past fourteen years. He is a gentleman of rare business tact and ability, and enjoys the esteem of a large and liberal patronage.

**Jerome C. Lambrite, Book Store, Main Street.**—One of the most popular places of business on Main Street, and in fact throughout the borough, is the book and stationery store of Mr. Jerome C. Lambrite. The attractive store is fitted up and arranged in an appropriate manner, and upon the counters and shelves is displayed a large assortment of goods embracing fine and staple stationery, books, fancy goods, notions, and a great variety of miscellaneous articles pertaining to the trade. Mr. Lambrite came to Doylestown from New York in 1876, and in the following year established the enterprise with which he has since been both prosperously and popularly identified. His store has become the favorite resort for the best city custom, and his numerous patronage represents a prosperous annual business.

**M. K. Dungan, Painter, Grainer, etc., No. 45 West State Street.**—Among the active and enterprising business men of Doylestown will be found Mr. M. K. Dungan, house-painter, grainer, glazier, and paper-hanger, at No. 45 West State Street. Mr. Dungan is a Bucks County man, having been born in Davisville, and has long been a prominent figure in borough business circles. He is a thoroughly skilful and practical exponent of his trade in all its branches, and in his fourteen years of establishment he has reared an extensive and prosperous business. He occupies a commodious and well-arranged office and salesroom at the above address, where is carried a full stock of paints, glass, putty, etc., together with a full line of other materials pertaining to the trade. All work is done in the best manner, and some of the handsomest interiors and exteriors in this section are in evidence of the skill and taste of the house. Mr. Dungan is a member of the borough school board, and is held in the highest esteem in both social and business circles through his sterling qualities.

**W. H. Randall, Hardware, Cutlery, etc., Main and State Streets.**—This business was established by the present proprietor in 1872, under whose energetic and capable management a large and lucrative general trade has been developed. The commodious and well-appointed store is desirably located, and the large and complete stock embraces everything pertaining to the line of trade. An extensive and liberal patronage, reaching throughout the borough and its environs, is enjoyed, the reliable goods and equitable dealing of the house having secured for it an enviable popularity in the trade. Mr. Randall was born in Bucks County, and has long been numbered among Doylestown's leading merchants. He is widely esteemed for his sterling business principles, and his success is but a tribute to his integrity, enterprise, and ability.

**C. Kochersperger, Grocer, State Street.**—A well-conducted and deservedly popular house in the grocery trade in this wide-awake borough is that of Mr. Kochersperger, located on State Street, a few doors east of Lenox Hall. The spacious and attractive store is conveniently arranged, and the stock of groceries, provisions, country produce, dried and canned goods, etc., is one of the best to be found in this section. Mr. Kochersperger is a native of Philadelphia, but has resided in Doylestown since 1873. He began business in 1881, and by his fine and honorable dealing and energetic and able management he has won the esteem of a large and liberal trade, and secured an enterprise of prosperous magnitude.

**The Keystone Carriage Works, John D. Brunner, Proprietor.**—These works were established in 1874 by Mr. J. D. Brunner, under whose energetic and capable management the business has developed into the proportions of an extensive and prosperous industry. The spacious and well-ordered premises comprise a repository, 30x64 feet, a wheelwright shop, 40x30, and a blacksmith shop, 50x20 feet, besides ample yard space. The establishment is fully equipped with the latest and best improved methods and appliances for the advantageous prosecution of the business, and a large force of skilled workmen is employed in the production of the superior work for which the house is noted. A specialty is made of the celebrated "Keystone Wagon," of which Mr. Brunner is patentee and sole manufacturer. This famous wagon is pronounced by the best judges as superior to any other invention of its kind on the market. The spring is warranted for three years. The wagon received first award at the State Fair, 1879, for its superiority as a light, strong, handsome, and durable vehicle. Mr. Brunner, the proprietor, was born in Bucks County, and has long been prominently identified with Doylestown business circles. His son, Mr. C. S. Brunner, who occupies a shop over the "Keystone Works," is an expert taxidermist, and is noted for his splendid work. Like his father, he is a man of excellent reputation and is highly esteemed.

**F. A. Coney, D.D.S., Dentist, State Street corner Pine.**—The dental profession is one of recognized importance in every community, and its members find ample opportunity to exercise their skill in attending to the wants of their numerous patronage. A leading and popular Doylestown dentist is Mr. F. A. Coney, D.D.S., whose elegantly-appointed apartments occupy a desirable location on State Street, corner Pine. Mr. Coney is a native of Williamsport and a thoroughly practical and skilful exponent of his profession, being a regular graduate of the Old Dental College of Baltimore, Md. He came to Doylestown five years ago, and in 1882 he began

the practice of his profession at the present site. The dental rooms are tastefully and elegantly furnished, and the operating apparatus embraces all the latest and best improved methods and appliances known to modern dental science. Mr. Coney, through his superior work and courteous manner, has secured a large and most desirable patronage.

**Adam Dick, Boot and Shoe Store, Corner State and Pine Streets.**—A leading merchant in this line is Mr. Adam Dick, manufacturer and dealer in ladies', gents', and children's fine footwear, at the corner of State and Pine Streets. The store is spacious and well appointed, fully supplied with every requisite facility for the advantageous conduct of the business, and the large, well-selected stock embraces the most desirable goods. A specialty is made of fine custom work for both sexes, and the patronage in this connection includes the brisk borough trade. Mr. Dick was born in Baden, Germany. He came to this country thirty-four years ago, locating in this borough, of which he has since been a highly respected citizen. In 1868 Mr. Dick established business in this town, and in the period elapsed, through his fair and equitable dealing, he has reared a prosperous enterprise.

**Taylor & Hulshizer, Apothecaries, Lenape Building.**—The "Lenape Pharmacy" was established by the present proprietors in 1875, and its subsequent prosperous career is indicative of the sterling energy and ability devoted to its management. The premises occupy an exceedingly desirable location under the Opera House in the fine "Lenape Building" from which the name is derived, and the store 35x40 feet in dimensions, is fitted up in a tasteful and elegant manner. The stock includes everything to be found in a first-class metropolitan establishment of this kind, and the laboratory and prescription department is supplied with every requisite facility for compounding all kinds of medicines and family remedies. Messrs. Taylor and Hulshizer are both practical and skilful druggists and have

long held an honored position in borough trade circles. Both are widely esteemed for their eminent social and business qualities, and their signally successful career is but a meet tribute to integrity, energy, and ability.

**L. R. Cravens, Photograph Gallery, Corner of Clinton, Court, and State Streets.**—A well-conducted and deservedly popular establishment of Doylestown is the photographic gallery of Mr. L. R. Craven. The premises consist of a commodious frame building erected expressly for the purpose used, and the general complete equipment embraces all the latest improved methods and appliances known to modern photography. Portraits in every variety of style are taken in the best manner, and a specialty is made of ivory-types. Landscape and other out-door work is also done, and the general business is both extensive and prosperous. Mr. Craven is a native of Bucks County and a skilful exponent of his profession. He established in Doylestown in 1883, and in the period elapsed has secured a large and liberal patronage representing the best borough custom.

**Joseph S. Fonash, Carriages, etc., West Court Street.**—Although but recently established, the business conducted under the above heading has already attained the proportions of an extensive and prosperous borough enterprise. The business of Mr. Fonash was founded in 1884, and its subsequent development is indicative of the energy and ability devoted to its management. The spacious and well-ordered premises on West Court Street are supplied with all requisite facilities for turning out the finest work in the carriage and wagon painting line, and in the repository will be found a large assortment of carriages, embracing all the latest and most popular styles, which are for sale at low prices. Mr. Joseph S. Fonash is a native of Bucks County and a thoroughly practical and skilful exponent of his trade. His superior work and stock have given the house a wide popularity in the trade, and the fair and equitable methods followed in its conduct have attracted a large and fast-increasing patronage.

## NEWTOWN.

NEWTOWN was founded in the year 1682. It is located in Newtown township, twenty-three miles northeast of Philadelphia and fourteen miles southeast of Doylestown. It is the terminus of the Philadelphia, Newtown, and New York Railroad. There are located in the place offices of the Philadelphia and Reading Express and Western Union Telegraph Co. The census shows a population of 1200. There are Ave churches, four well-appointed hotels, and one national bank.

The Postmaster at this point is Cyrus Hillborn. Two daily stage

**First National Bank, Edward Atkinson, President; Niles Martin, Vice-President; State Street.**—In attempting to review the manufacturing and commercial interests and resources of any section of our country, prominence must necessarily be given to banks and other corporate bodies. In the founding of any business the great question at issue in its inception is to bring to its aid material from which the proposed structure shall be established and continued. Intelligence to grasp, acuteness to conceive, and determination to succeed are the all-important and necessary elements with which to carve out a proper course and lead on to excellence and success. The ability displayed in management forms an important link by which to estimate and value the commercial centres of communities where their influence is felt, and careful inspection of whatever resources are available gives valuable knowledge of the condition of business interests. Of this class of corporate bodies the First National Bank of Newtown stands out pre-eminently as a sure index for safety, and also undeniably gives evidence of what persistent and earnest effort, guided in the right direction, will accomplish. It was originally incorporated in 1864, and had its charter renewed in 1883. It is ably officered,

and its board of directors is composed of gentlemen more than usually prominent in their various associations. The president, Mr. Edward Atkinson, is a gentleman of scholarly ability and undoubted integrity. Mr. Niles Martin, the vice-president, is well fitted by education and large personal experience in kindred institutions for the high position he so ably fills. The board of directors, which is composed of men well known in business circles, comprises the following: Dr. John P. Agnew, Mr. Lewis Buckman, Mr. Jonathan W. Gillam, Mr. Charles G. Knight, Mr. George W. Craven, Mr. William H. Walker, Mr. John L. Atkinson, and the president and vice-president. These names are synonymous with commercial probity and integrity, and their connection with the First National Bank of Newtown gives it a high position among the banks of the county and State. The bank conducts a general business in loans, discounts, and deposits, and makes collections in all available points. The business of the institution is under the immediate supervision of Mr. S. C. Case, the cashier, to whom, and through whose management, its past success and present condition is largely due. Mr. Case, the son of a thrifty farmer, was reared in the county, and came to Newtown in 1873 to

lines carry the mail between Newtown and Doylestown and Newtown and Bristol. The fire department is efficient with the possession of two good engines. The officials of Newtown are: J. V. Merrick, Burgess; Malcolm Buckman, Assistant Burgess; and T. S. Merrick, Assessor.

The members of the Council are: Paul Baker, President; Frank Cornell, James L. Torbett, J. T. Briggs, W. F. Ellis, John Wadford, James Wyncoop, Wm. Church, Wm. Casey. John S. Sutton, High Constable.

accept a clerkship in the bank, and as early as the ensuing year was appointed to the responsible position of cashier. As an evidence of the improved condition and the growth of business, it is only necessary to mention the fact that the surplus was only \$12,000 in 1878, against \$65,000 in 1886. It was through his efforts that the present handsome brown-stone building was erected. The cashier is highly esteemed by his host of friends in social as well as commercial circles for his careful management of all interests committed to his care, and is an earnest advocate and supporter of any and all measures which will enhance the welfare and be a benefit to the community. The bank occupies an elegant and imposing stone structure, two stories in height, and is fitted up with all the paraphernalia which is necessary for the conducting of a first-class bank. The capital stock is \$100,000, and its surplus \$65,000, which fact of itself bespeaks the care and attention devoted to its management. Every facility of which the modern system of banking has taken advantage is offered to its many customers, and that its efforts in this direction have been appreciated is manifest by the large measure of success and prosperity it has ever enjoyed, and the high regard in which its officers are held.

**Watson & Buckman, Planing and Saw Mills and Lumber-yard.**—Live, wide-awake, pushing business men are essential factors in the active life of all progressive communities, and the one indispensable requisite in the march of material prosperity. Newtown may be congratulated on possessing such men in the persons of Messrs. A. W. Watson and S. T. Buckman. These gentlemen entered into copartnership and established their present planing-mill and lumber-yard business in 1879. In 1882 the original planing-mill was destroyed by fire, but was immediately rebuilt on a larger scale and supplied with the latest improved wood-working machinery. The main building is 60x100 feet, with an engine-room 20x30 feet. The engine is eighty-horse-power and drives a maze of wheels, shafts, and machines. It is a saw and planing mill combined, with a pay-roll of twenty-five men. The product of the mill is sash, doors, blinds, brackets, mouldings, all of which are turned out of the best lumber and equal, if not superior, to the manufacture of the best city mills. From the incipency of business they have rigidly adhered to the manufacture of first-class goods, and their warmest friends and patrons to-day are those they gained as customers ten to twelve years ago. In their saw-mill department they pay particular attention to the manufacture of hard-wood lumber, and have almost a monopoly of the material in this section, as they have bought up and control most of it in the adjacent forests. They make a specialty of shipping this lumber to the Pacific coast and to European ports. They keep constantly on hand a quantity of large sizes and odd lengths, so they can, at a moment's notice, fill any order. Adjoining the planing-mill is their large and well-stocked lumber-yard, where all varieties of material can be found. They have five immense sheds used for protecting the lumber from the weather. The entire plant covers about three acres and is the largest in the county. Messrs. Watson and Buckman are both natives of this county. Mr. Watson is in full charge of the business, and it is principally through his well-known vim and careful management that the business has reached its present magnitude. He has been identified with the lumber business since sixteen years of age, and is thoroughly conversant with it in every detail. He is eminently a self-made man, and deserves great credit for the success he has achieved. They conduct several farms in the township, and in this line stand abreast of the foremost. Both are gentlemen of intelligence, integrity, and influence in the community.

**White Hall Hotel, E. A. Tomlinson, Proprietor.**—This popular hotel was opened to the travelling public six years ago by the present proprietor, Mr. E. A. Tomlinson. The building is a neat frame structure, three stories and 60x30 feet in dimensions. The house has a capacity for forty guests, and is headquarters for commercial men and the farmers of Bucks and surrounding counties, who find in Mr. Tomlinson a genial host and always a cordial welcome. The location of the White Hall is convenient to its patrons, as the site is near the stand for grain-sampling, hay and straw dealing. The rooms are neatly and nicely furnished and are scrupulously kept. The table is always supplied with the delicacies of the season, which are served in the best style known to the culinary art. In connection with the hotel, Mr. Tomlinson has stabling capacity for fifty horses and an abundance of covered room for buggies, carriages, etc. He is a native of this county, and is widely and favorably known to the people throughout the county as an affable, high-toned, honorable man. As a landlord, he is the right man in the right place; for when he fails to render a guest comfortable, it is useless for any one else to attempt it. Honorable and thorough-going, Mr. Tomlinson enjoys the respect and confidence of all who know him.

**J. P. Hutchinson, Civil Engineer, Conveyancer, and Real Estate Broker.**—Mr. Hutchinson has been identified with the business interests of Newtown since 1878. He has a well-appointed suite of offices on State Street, next to the First National Bank, and in the building formerly occupied by that institution, but recently purchased by him, he gives his personal attention to the

buying and selling of real estate, the negotiation of loans, collection of incomes, conveyancing in its various branches, and to the settling of estates. In all these several lines, and especially the latter, he has had large experience, and is thoroughly competent and qualified for the business. He is a regular graduate as civil engineer, and is not unfrequently employed in this line of his profession. Mr. Hutchinson has most excellent facilities for the transaction of business, and by reason of his prompt and reliable methods, and the confidence of the community in his integrity and ability, he is often called upon to act in the capacity of trustee, guardian, executor, and administrator, in the management and settlement of estates. He is doing a large business, and continually gaining new friends and customers. Personally he is a gentleman of energy and ability, educated and cultured, and is highly esteemed by the people throughout the county.

**A. Blaker & Co., Agricultural Implements, State Street.**—Conspicuous among the manufacturing enterprises of Newtown is that of Messrs. A. Blaker & Co. for the production of agricultural implements. It is also one of the oldest established, having been founded in 1845, from which time to the present it has enjoyed a career of continuous prosperity. The shops and warehouses cover an acre, or more than an acre; the machinery and appliances are of the most modern character, and twenty-five skilled workmen here find constant employment. The productions of this establishment comprise the Newtown Junior thresher and cleaner, the Newtown double-gear horse-power, Comly's new foot-trip self-dump rake, the Newtown corn-marker, Star corn-shell-ers, with separators, together with plows, harrows, cultivators, land-rollers, etc. These are all standard articles and have long since won their way into popularity among the farmers of this and other sections of the country where they have been introduced. In actual use they are able to hold their own with the best implements of their kind, and the great number that has been sold, combined with the constantly growing demand for them, is very practical evidence of their pronounced efficiency and durability. The individual members of this firm are Messrs. Alfred and Paul Blaker. They are natives of this county, are thorough-going, energetic, enterprising men of business, and the record of their lengthy commercial career is without a stain. They are representative of the most influential and public-spirited of our citizens, and are cordially respected by all classes of the community.

**Smith & Harvey, Stoves, Portable and Brick-set Heaters, Turbine Engines, etc.**—This leading house in the above line was originally founded about ten years ago by Smith & Willard, and subsequently Mr. Franklin Smith associated with himself Mr. A. D. Harvey, the firm now being Smith & Harvey. Since this copartnership and at this juncture the firm established a branch store at Fox Chase, Twenty-third Ward, Philadelphia. The building there is frame, three stories, and 60x20 feet in size. They occupy two stories, and from the first have enjoyed a large and growing trade. Mr. Harvey gives this store his personal attention. The Newtown building is a commodious structure, well fitted up for the transaction of their extensive business. This embraces all the best makes of stoves, portable and stationary heaters, ranges, parlor and cooking stoves. They also deal largely in the famous iron Turbine engines, the best make of iron and wood pumps, and hose-pumps with gum-hose attachments. Their stock of paints, oils, varnish, turpentine, and painters' materials generally, is from manufacturers well known to the community. The firm also carry a complete assortment of wooden and willow ware, and hollow-ware, all of the latter being specially selected for the trade or are manufactured on the premises. Messrs. Smith & Harvey give their attention very largely to plumbing and roofing at both stores, employing for this purpose trustworthy and reliable men for the performance of the work. Repairing in all its branches is carefully attended to, while estimates for new work are cheerfully given. They are practical mechanics, and do a large and permanent

trade in the borough and surrounding country. Both members of the firm are gentlemen of the highest social reputation.

**Brick Hotel, A. F. Cleaver, Proprietor.**—One of the most conspicuous landmarks in Newtown is the Brick Hotel. The site is historical, a portion of the building on the identical spot having been used as headquarters by General Greene when Washington crossed West Hominy Creek. A hotel was first established on the ground in 1831—fifty-five years ago. It was destroyed, and rebuilt by Wm. Wilkinson in 1871. The present structure is a handsome three-story brick edifice, 60x100 feet, and has capacity for one hundred guests. The proprietor, Mr. A. F. Cleaver, is a genial, hospitable landlord and thoroughly understands the art of pleasing the most fastidious taste. The table is kept up to a high standard of excellence, and every attention is shown guests to render them comfortable and make the house homelike. The success of Mr. Cleaver and the reputation he has established is an indication of how well he has succeeded in his efforts. The proprietor has in addition to the hotel a livery-stable with a capacity for fifty head of horses. In this branch of business he has a number of carriages and buggies which are made ready for patrons on short notice. A coach is run from the hotel to the depot to meet all trains, which proves quite a convenience to the travelling public. Mr. Cleaver was born and reared in Bucks County, and came to Newtown thirty years ago. He is now among the oldest settlers, and is highly esteemed throughout Northeastern Pennsylvania, as well as in his home community, as a man of honor and integrity.

**Worstell Bros., Dealers in Fertilizers, Feed, Hay, Grain, Phosphate, Coal, and Manufacturers of Brick, etc., P. & N. and New York R. R.**—The importance and value of artificial fertilizers to the agriculturist were long since fully demonstrated, and the question now is as to the best and most economical one to be used. Worstell Bros.' fertilizers and phosphates have attained a high celebrity throughout this section for their commercial value, and are commended by the many patrons who have used them as ranking with the best and most efficient in the market. Eighteen years ago Messrs. G. C. and J. S. Worstell established a brick and coal yard on the eastern border of the village, and in 1878 added a hay-press. For a number of years the business was confined to hay-pressing and brick-making, and it was not until 1880, when the location was changed to South Newtown, the firm-name was known as Worstell Bros., and that fertilizers and grain were made additional features of their trade. During the last six years they have sold immense quantities of their guanos and ammoniated phosphates, having created a demand for them that is constantly increasing. They also deal largely in coal of all kinds, feed, bricks, hay, and grain, and their commodious premises possess every facility and convenience for the prompt transaction of their large and flourishing trade. These gentlemen are natives of Bucks County, and during their business career here have secured the respect and regard of social and mercantile circles by their enterprise and energy.

**Geo. W. Robinson, Meat Market.**—An indispensable requisite in every well-regulated community is a well-appointed meat market where fresh and wholesome meats can be obtained. Of such a one Newtown can boast, established in 1885 by Mr. George W. Robinson. The market is on the first floor of a two-story frame building, and is well ventilated and otherwise adapted to the advantages needed by a market. The proprietor keeps constantly on hand a fresh supply of beef, pork, lamb, lard, sausage, and scrapple. In addition to this, he buys and sells produce of all kinds. The trade is not limited to Newtown, but extends throughout the country immediately surrounding, and is steadily increasing. Mr. Robinson was born and reared in Wrightstown, Carversville, Bucks Co., and is highly esteemed by the people among whom he has cast his fortunes.

**Michael Moore, Carriage-builder.**—Every community contains among its citizens some who are entitled to more than ordinary mention, and among this class are the self-made men of the day, and to which belongs Mr. Moore. Fourteen years ago he inaugurated the business of which he is now sole proprietor, which, through good management, first-class work, and straightforward dealing has steadily grown in popular favor. The carriage works embrace three departments, viz., blacksmithing, wood-working, and painting. The first, where blacksmithing in all its branches is conducted, is a frame building 25x35 feet; the paint-shop, 45x20 and two stories; and the wood-working shop, 40x20, two stories. The first story of the paint department is used for finishing up work and as a repository. Mr. Moore makes a specialty of fine work, and guarantees everything that leaves the shops, whether of new manufacture or a simple job of repairing. Mr. Moore has built up a trade which extends over this and adjacent counties. He employs a number of skilled workmen, and is himself a master-workman, having been identified with the business for twenty-six years. He was engaged during the War of the Union at the government shops in Washington City, and in February, 1866, Gen. Grant gave him a recommendation as being a first-class workman. How well he has sustained his reputation is evidenced by his subsequent success. He is a native of Dublin, Ireland, and has been thirty years in America. His business career proves him to be a man of integrity and honor, and has been the means of elevating him in both social and mercantile circles.

**Paragon Seed and Plant Co., Thos. Cadwallader & Bro.**—One of the most interesting features of this pleasant little village are the hot-houses of the Messrs. Cadwallader, the oldest of the kind in the county, and located on South State Street, under the personal management of Mr. Thos. Cadwallader. The business has been in existence twelve years, having been inaugurated by the Cadwallader brothers in 1874. On the premises are three well-arranged and commodious green-houses, each 22x123 feet in dimensions. The arrangements for watering the flowers and plants, and heating the houses in winter, are complete. Here is to be found every variety of flowers, with a fine variety of budding plants. The company make a specialty of garden seeds, of which they grow an endless variety, this department being presided over by Mr. Timothy Cadwallader. The stock is selected with great care, and no seeds are sent out until first tested, known to vegetate, and prove correct to name and description. In this way they have established a reputation for reliability second to none in the State. An illustrated catalogue is issued by the company which contains much that is interesting to lovers of flowers, farmers and gardeners. They have by industry and perseverance established a trade in seeds, of which timothy and clover receive special attention, which extends into almost every State in the Union. The Cadwallader brothers are natives of Bucks County, and are lineal descendants of the family of Cadwalladers who came to America soon after the settlement of the State by Wm. Penn. They are of Quaker parentage and members of the Society of Friends. Both served their country with honor and credit during the Civil War. Timothy is a member of the well-known Post 2, G. A. R., Philadelphia.

**Robert Pidcock, Carriage and Wagon Builder,** corner Lincoln and Washington Avenues.—Prominent among the reliable business men of Newtown may be classed Mr. Robert Pidcock, the wagon and carriage builder, a gentleman who has not only successfully carried on the business here, building up a high reputation as an honorable and practical workman, but is esteemed by his fellow-citizens for the soundness of his judgment and his fair dealings. He first started in 1875, and has built up a large and permanent patronage, doing a trade which is scarcely exceeded by any in his line in this section. His wagons and carriages are built of the best material and give universal satisfaction to his many pat-

rons. He makes a specialty of repairing, and all orders are attended to with neatness and dispatch. He has a fine trade with the farming districts of this township, and has no superior in practical knowledge of all the departments in his line. Mr. Pidcock is a native of the town, and has long been identified with its progress.

**J. Wilson Croasdale, Dealer in General Merchandise.**—Prominent among the oldest established and most highly respected business men of this borough is Mr. J. Wilson Croasdale. He has been identified with the retail trade in general merchandise since 1854, and during the last thirty-two years has made himself widely known and has built up a liberal and substantial custom. His spacious store contains a complete and comprehensive assortment of fashionable dry-goods and notions, the best and freshest staple and fancy groceries, hardware of every description, and an immense variety of other articles. Mr. Croasdale's long experience in this business gives him many facilities and advantages for its most successful transaction, and he is able to offer inducements to his many customers not easily obtainable elsewhere. A native of Bucks County, he is conspicuous for energy, enterprise, and public spirit, and has always been allied during his lengthy and honorable career here with every movement calculated to advance the welfare of our people.

**John M. Stapler, Triumph Grocery.**—Prominent among the large and prosperous dealers in the general grocery line stands Mr. John M. Stapler. His store, which is spacious and commodious and prominently located on the Main Street, is 24x90 feet, and is beautifully fitted up with all the modern appliances of a well-regulated store. Here he keeps constantly on hand a large assortment of teas, coffees, foreign and domestic fruits, flour, groceries of every description, all the staple fruits and vegetables in their season, always fresh and procured from the most reliable growers and producers. Condiments and table luxuries are specialties, and are selected with the greatest care from the best manufacturers. He also carries a large stock of crockery-ware, earthenware, and glassware. All goods are warranted and satisfaction is guaranteed. Mr. Stapler was born in Bucks Co., and was formerly in partnership with Mr. Carver, of the firm of Carver & Greer. He established his present business twelve years ago, and since its inception he has always enjoyed a constantly increasing patronage and reputation, and this is to-day one of the most prominent establishments of the kind in the State.

**Cyrus Hillborn, Dealer in Fine Groceries, Provisions, etc.**—Conspicuous among the most largely patronized business establishments here is that of which Mr. Cyrus Hillborn is the well-known and popular proprietor. He controls a liberal and substantial custom because he keeps reliable goods, sells them at the lowest prices compatible with first qualities, and believes in fair, honorable dealing. His spacious store contains a complete and comprehensive assortment of fine staple and fancy groceries and provisions, the freshest vegetables in season, all kinds of foreign and domestic fruits, and every description of earthen, crockery, glass, and china ware. Mr. Hillborn makes up his stock with exceeding care, especially his teas, coffees, and spices, and his many customers know that nothing of an inferior or adulterated character will be sold to them over these counters. Mr. Hillborn is an enterprising, energetic, honorable business man, conspicuous for his public spirit and his interest in everything that advances the welfare of our citizens. He is postmaster of the borough, is highly popular and respected, and is recognized as one of our most prominent and influential citizens.

**E. F. Church, Publisher of the Newtown Enterprise.**—One of the oldest-established printing-houses in Bucks Co. is that of Mr. E. F. Church. The business was founded in 1868, nearly twenty years ago. He carries on a large business in advertising and job-printing for the county and bor-

ough, and all work emanating from this office is first-class in every particular. Mr. Church is fully prepared at the shortest possible notice to execute orders for hand-bills, notices of sale and vendue bills, bill-heads, visiting and business cards, etc., which are printed with neatness and dispatch. Show-cards and every variety of circular and notice are skillfully executed. The fact that Mr. Church has two large presses constantly working, and employs five assistants in order to meet successfully the requisition upon his services, furnishes ample proof of the success of his undertaking, as well as determining conclusively the regard in which his ability as a printer is held by his many patrons. Mr. Church is a thoroughly practical printer, and gives his personal attention to all orders, and cheerfully furnishes estimates for any class of work. He is editor and proprietor of the popular *Newtown Enterprise*, which is among the best advertising mediums in the county. He was born in Bucks Co., and made his home in this town in 1868, where he has made an excellent record for careful and judicious management; and he deserves the large measure of success which has crowned his efforts.

**J. S. Groff, Cigars, Tobacco, and Stationery.**—Jacob S. Groff commenced his present business in 1877. The salesroom is 18x20 feet, and is the first story of a stone building on State Street, opposite Brick Hotel. He has a neatly-arranged and well-chosen stock of cigars, tobacco, snuff, and pipes. Customers can always find these goods in variety at Mr. Groff's, and at the lowest prices. He manufactures a line of cigars which it is conceded cannot be excelled for flavor and purity. He keeps the latest brands of chewing and smoking tobacco, and the goods are fresh and reliable. In connection with his regular stock of tobaccos and smokers' articles there is a nice line of stationery in store, embracing a varied assortment of paper and writing materials. Mr. Groff has been a life-long resident of Bucks Co., and is a gentleman who enjoys the confidence and esteem of all who know him.

**W. E. Randall, Photographer.**—This painstaking artist has been devoting himself to photography since 1883, and is known as one of its most successful exponents. The premises he now occupies were built expressly for the purpose, and are very complete and convenient in their equipment. He possesses every possible facility and specialty for the production of perfect, life-like likenesses, the operating-room being provided with every accessory in the way of background, scenery, etc., so that pictures can be produced in any style or size desired. Mr. Randall is practically familiar with photography in all its branches, and is competent to the best class of work; while his prices are extremely moderate. He also carries a large assortment of picture-frames that he sells at very low prices. The work turned out here is renowned for its accuracy and high finish, and this gallery is an interesting study in forms and faces. Mr. Randall is a thorough and faithful artist, and merits the popularity and prosperity he has achieved.

**Mrs. J. C. Burrill, Dry-goods, Notions, and Trimmings.**—Mrs. J. C. Burrill established this enterprise in 1884. It is handsome and attractive, and the stock displayed is of the finest to be met with. It comprises full lines of the most fashionable and seasonable dry-goods, embracing ladies' suitings and dress-goods of every description, the freshest and latest novelties in notions and trimmings, the most tempting things in hosiery, gloves, etc. The assortment is complete, comprehensive and desirable, and the manner of its selection and display is highly creditable to the excellent taste and judgment for which Mrs. Burrill is celebrated. These goods have been selected with a view to the demands of a first-class patronage, and are quoted at prices that cannot be discounted for the same qualities by any similar establishment. Mrs. Burrill is a business woman of exceptional tact and ability, and by her uniform courtesy and close attention to business has secured a liberal and flourishing patronage.



**William Wynkoop**, Justice of the Peace and Real-estate Broker, Washington Avenue.—One of the most prominent and influential citizens of this borough is Mr. William Wynkoop. He has been actively identified with the real-estate business since 1872, and, what with his transactions in that and his duties as justice of the peace and treasurer of the borough, he is one of the busiest members of the community. As a real-estate broker, he has made a study of the laws of real estate, and may be engaged with implicit confidence in all matters pertaining thereto. He gives the most careful attention to the buying, selling, and exchanging of real estate, the negotiation of loans, drawing of all kinds of law papers, collection of rents and incomes, the settling of estates, etc. He is also agent of the Kansas Land, Loan and Trust Co. Of Mr. Wynkoop as a justice of the peace and borough treasurer it would be superfluous to say anything. As a real-estate broker he is of the highest standing and responsibility, and enjoys a liberal and influential patronage that is derived from the most substantial property-holders in this borough and county and throughout the northeastern portion of the State. Profoundly esteemed in social and commercial circles, he is a gentleman of great enterprise and public

spirit, and has always been foremost in every movement tending to advance the welfare of the community.

**W. T. Hillborn**, Florist, State Street.—One of the most delightful as well as one of the most successful business places here is the State Street Gardens, the nursery owned and operated by Mr. W. T. Hillborn. He established it in 1879, and from the very first it has enjoyed an extensive patronage. Here are ten green-houses with 9000 feet of glass, and ample grounds beautifully laid out. The growing of plants and flowers of every kind, of ornamental shrubs and trees and vines, is here carried on under the direct supervision of Mr. Hillborn, whose practical skill and experience in everything pertaining to horticulture and arboriculture are well known. Special attention is given to bedding-plants for the Philadelphia market, and also to cut flowers, which are furnished in any required quantity for parties, funerals, etc. This nursery is rich in its large and varied collection of plants and flowers, and its proprietor possesses every possible facility and advantage for its intelligent and prosperous conduct. Mr. Hillborn is a son of Mr. Cyrus Hill-

born, the postmaster; is a practical landscape gardener, and an acknowledged authority in all things relating to his trade.

**Mrs. S. E. Dolton**, Dealer in Dry-goods, Fancy Goods, Notions, etc.—One of the most largely patronized dry-goods establishments here is that of which Mrs. S. E. Dolton is the efficient and popular proprietress. Her store is spacious and attractive, and her stock one of the most complete and desirable to be met with in this locality. Staple and fancy dry-goods of every description are to be found here, embracing the most fashionable fabrics in ladies' dress goods and suitings, elegant fancy goods of all kinds, the freshest novelties in notions, hosiery, gloves, underwear, etc. She keeps also a large assortment of wall-paper, oil-cloths, and straw matings in all colors. Mrs. Dolton gives personal attention to her business, and makes up her stock with great care, excellent judgment, and good taste. She is a native of Paterson, N. J., came to this borough in 1874, and in the following year opened the establishment she has made so great a success. She is a thorough-going business woman, and conducts her business with exceptional energy, enterprise, and ability.

## BRISTOL.

THE City of Bristol, Bucks County, Pa., is beautifully situated upon the fertile shores of the Delaware River, nineteen miles above Philadelphia; it is ten miles southwest of Trenton, N. J., and immediately opposite to Burlington, N. J. It is twenty-six miles southeast of Doylestown, and one hundred and fifteen miles east by south of Harrisburg. It now claims a population of 7000 inhabitants; the census of 1883 showed 5273. Its suburbs are inhabited principally by farmers, who supply Philadelphia and adjacent cities with hay, grain, and dairy products. The soil is rich to a degree, and contains the most valuable deposits of limestone, sandstone, plumbago, etc. The city is one of the oldest in the State, and figures in the history of Bucks County as the scene of many interesting and notable events in the early days. Its streets are broad avenues, handsomely lined with verdant shade-trees, and well lighted at night. It is possessed of a well-constructed aque-

duct, and its water-works are fully equal to all demands. Its fire department is carefully organized, trained, and efficient. It has two public libraries well stored with the works of the best-known authors in historical, scientific, and legal compilation; nine churches, of various denominations and ornate architecture; three graded schools, and five hotels. Journalistic enterprise is not wanting here, the *Observer* and *Bucks County Gazette* both having their headquarters centrally located, and keeping fully abreast of the times in all matters of local importance. Bristol is the terminus of the Delaware Division of the Pennsylvania Canal, through which magnificent artery the various products of manufacture, agriculture, and general commerce find their easy way to their various destinations in the hundreds of boats employed. The Adams Express and the Western Union Telegraph Company have offices here and transact a considerable volume of business.

**Thos. L. Leedom & Co.**, Bristol Carpet Mills.—The progress of the age has become proverbial, and in no branch of industry has it become more deservedly so than in the manufacture of carpets, rugs, etc., which within the recollection of middle-aged men was confined in this country to the plainest ingrain, and now vies with the most celebrated establishments of Europe in producing the highest grades, most beautiful patterns, and exquisitely finished designs in the finest fabrics. Such accomplishments are of course due to the enterprise, capital, and energy of our most representative houses; and among such, one which has been identified with all the advances made by the industry, and in many cases has shown the way, is that of the Messrs. Thomas L. Leedom & Co., which was originally founded in Philadelphia in 1865 and removed to this city, taking their present title of the Bristol Carpet Mills, in the early part of 1886. These mills are fitted with every facility in machinery, weavers, and looms, which covers an area 500x52 feet in extent, while the dye-house is 150x50. The engine-house is provided with an improved steam-engine of 150-horse power, and the general plant covers an area of fully five acres. These tremendous works give constant employment to five hundred men, women, and children, and produce work equal to any in the world. Their specialties are in ingrain, damask, and stair-carpet of infinite variety and qualities, and the famous Smyrna rugs, now so deservedly popular; also art squares three and four yards wide and in length. Besides having large offices in both the cities of New York and Chicago, the firm have travelling salesmen and representatives in every State in the Union, and are favorably known

throughout the entire length and breadth of the country. Mr. Thomas L. Leedom, the present managing head of this vast concern, is a gentleman of indomitable energy and perseverance, a native of Philadelphia, and most thoroughly imbued with the spirit of enterprise which has built that city up to occupy its present position among the foremost commercial centres of this hemisphere. One of the first to perceive, many years ago, the growing demand for the higher grades of floor-covering, he was also in the front rank of those who started a really strong competition against the importers of foreign productions. During the many years which he has devoted to the service he has become acquainted with the entire minutiae of the manufacture, and under his immediate personal supervision not only has the quality of goods been constantly advanced, but by rigid economy and real thrift the cost of production has been so materially lowered as to enable the house to supply the trade at prices which almost defy competition, and have produced a demand for their particular makes which has necessitated an almost incessant re-enforcement of their army of laborers and increase of their already enormous facilities.

**Wilson & Fenimore**, Manufacturers and Importers of Paper-hangings.—One of the most important features of our modern buildings consists in the beautiful and tasteful decoration of walls and ceilings through the medium of wall-papers and paper-hangings, which has been brought to such perfection by the large capital and intelligence engaged in the industry that, from the millionaire's palace to the artisan's cot-

tage, each and all find an appropriate and elegant covering, suitable alike to their purses and their pride. Such giant strides of progress, which have principally been made within the recollection of our youth, are due to the enterprising spirit of a few such houses as that of Messrs. Wilson & Fenimore, whose well-equipped factory and immense plant is located in Bristol, with stores at No. 505 Commerce Street, Philadelphia, and No. 1285 Broadway, New York. The main building of their factory is 80x300 feet in dimensions, their steam-engines have 150-horse power, and the total plant covers two and one half acres, giving employment to a force of over sixty hands. The firm was originally established by the present proprietors in Philadelphia in 1870, and was one of the first in the field in the grand march of improvement. They removed to Bristol in 1882, and have been steadily increasing their facilities and equipment. The firm is comprised of Mr. William Wilson and Mr. Francis Fenimore, both natives of Philadelphia. Both gentlemen are earnest and energetic, as their course in employing the most skillful designers, helpers, and finishers, in securing representatives and commercial travellers throughout the country, and offering all goods at the lowest reasonable rates, amply proves. The house also imports many of the finest productions of the great European concerns, and is always in the van when novelties are in question. This broad policy has established them in popularity and esteem, and insured them a large share of trade throughout the length and breadth of the land, wherever excellence of manufacture and uniform quality could find appreciation.

**T. W. Patton**, Wholesale and Retail Dealer in Imported and Domestic Cigars, Tobacco, Snuff, etc., No. 6 Mill Street.—Among the comparatively new enterprises of a business nature that have come to the front within the last year is that of Mr. T. W. Patton in the cigar and tobacco trade. Established in 1886, this gentleman already finds himself in control of a flattering custom, by reason of the excellent quality of the goods he is putting on the market and the low prices at which he sells them. He has an attractive store at No. 6 Mill Street, finely fitted up expressly for his business, where he keeps a full assortment of fine and medium-grade imported and domestic cigars, cigarettes, smoking and chewing tobaccos, all kinds of snuff, together with a great variety of meerschaum and other pipes, and smokers' supplies of every description. The very choicest brands of cigars and tobacco are represented in this stock, and everything has been selected by the proprietor, whose practical knowledge of the raw material and the manufactured article is well recognized by his numerous patrons. Thoroughly familiar with their tastes and requirements, he knows exactly how to gratify them, and the extent of his trade shows that his efforts have been remarkably successful. The trade is both wholesale and retail, and a very considerable jobbing business is also transacted. Mr. Patton was born and reared in this county, and has a very wide circle of acquaintances and friends, by whom he is cordially esteemed, and who rejoice in the measure of success he has gained.

**Jno. K. Young**, Druggist, No. 55 Bath Street.—One of the most popular and efficient exponents of the drug trade here is Mr. Jno. K. Young. The establishment of which he is the sole owner and proprietor was inaugurated in 1880 by Mr. John Casner, and was purchased by Mr. Young in 1882. Under his able management the business has materially increased. The store is favorably located at No. 55 Bath Street, is elegantly appointed, and contains a complete and comprehensive assortment of drugs, chemicals, medicines, and proprietary remedies, fancy goods and toilet requisites in great variety, physicians' supplies and druggists' sundries, paints, oils, varnishes, dye-stuffs, etc. Mr. Young is a practical druggist of thorough training and ample experience, and selects his drugs and chemicals with the utmost care, with special regard to their freshness and purity. A graduate in pharmacy, he gives very particular attention to the preparation of physicians' prescriptions and family recipes, and the accuracy, skill, and care with which these are compounded, and the strength and purity of the ingredients used, have gained him the confidence of the public and the respect of the medical profession. Mr. Young was born in Bucks County and educated in Philadelphia. He is thoroughly equipped in every respect for the faithful and skilful discharge of the duties of his vocation, occupies a prominent and influential position in the trade, and by his gentlemanly manners, uniform courtesy, close attention to business, and acknowledged ability has won the cordial esteem of the entire community.

**Providence Hosiery Mill**, C. Appleton, Manufacturer of Plain and Fancy Hosiery.—One of the largest and busiest establishments in this city is the justly celebrated Providence Hosiery Mill, of which Mrs. C. Appleton is the present proprietress. The mill-house proper covers an area of 150x400 feet; the outlying engine-house is 25x40 feet, and is equipped with steam-engine, boilers, etc., of forty-five-horse power, while the entire mill plant covers fully two acres of land in the most central and desirable manufacturing portion of the city. Over one hundred and fifty hands are always employed, together with the latest modern improvements and appliances in all departments. That the products rank second to none in their line in the country, is a fact too well known to require more than mere passing recollection. The business was originally founded here in 1873 by Mr. Samuel Appleton, a gentleman who had gained the ripest experience in the trade both here and abroad, and who combined with his experience a prompt executive ability which enabled him to meet all

emergencies with readiness and tact, and push his enterprise to the front rank. In 1882 Mrs. C. Appleton assumed control of the business; and besides possessing many of the most admirable traits which conduced to their present prosperity, she has ever since maintained the same uniform excellence in all productions, and even materially extended in many directions the already wide scope of the establishment. Both she and her husband are natives of Market Harboro', Leicestershire, England, and early learned lessons of economy and thrift which have since proved invaluable. The policy of the mill has been, since its inception, to manufacture only the most desirable and marketable wares, and to offer them at the lowest reasonable rates of fair profit. A specialty is made of the manufacture of the celebrated fast-colored Y. S. F. hosiery. Socially as well as commercially Mrs. Appleton is widely known and esteemed, and her charities and benevolence have made her name revered in many a humble home.

**Charles W. Peirce**, Coal, Wood, and Soap, Belvidere Section, Pennsylvania Railroad.—The State of Pennsylvania is justly celebrated throughout the entire world for its marvellous productions of coal. Of the many merchants engaged in the industry here, one of the most popular and extensive establishments is that of Mr. Charles W. Peirce, conveniently located on the Belvidere Section of the Pennsylvania Railroad. Here customers find their orders invariably filled with promptness and satisfaction for all kinds of either hard or soft coals in any desired quantity, the facilities of the yards affording illimitable resources. Mr. Peirce deals extensively in all kinds of kindling woods, for furnaces, factories, or household use, and, owing to the variety of stock constantly carried, is properly considered one of our most reliable merchants. In soaps too he has built up a flourishing trade, and his energetic enterprise is unflagging alike in all departments. Mr. Peirce is a gentleman of decision and promptitude, a native of Bybery, of middle age and wide experience. He is thoroughly conversant with the state of trade, the demands of the public and reigning values, and is always found at the front in every general movement. The extensive business receives his personal attention at all times, a fact which is universally considered as a guarantee of both quality and quantity in all consignments, and which, since his establishment in 1883, has won for him the admiration and esteem of his numerous customers. He is a member also of the well-known firm of Joshua Peirce & Co., of which popular house the same acceptable business methods have always been characteristic. The trade of both firms, founded on and governed by equitable principles, has won for its conductors an enviable reputation and constantly increasing business throughout the entire eastern section of Pennsylvania.

**Robert P. Brudon**, Dealer in China and Queen's Ware, Lamps, etc., No. 38 Mill Street.—Mr. Robert P. Brudon is the successful proprietor of a business that was originally established in 1882 by Mr. Frank N. Booz. The present proprietor took possession in the year 1886, and the business has very materially improved and increased under the new management. The store is favorably located at No. 38 Mill Street. The stock includes all kinds of china, glass, and queen's ware, from the commonest to the most costly and elegant, embracing decorated toilet, dining, and tea sets of the latest patterns; metal and glass lamps of every description; the most popular oil and gasoline stoves in all sizes; the highest test oils; fruit-jars, jelly-glasses, stone, earthenware, etc. All these goods are of the most reliable and desirable character, are sold for exactly what they are, and guaranteed to be precisely as represented. The prices are as low as any legitimate dealer can afford to sell first-class goods. Mr. Brudon buys principally from manufacturers and importers direct, and is able to offer inducements of the most favorable character to his numerous customers. He has ample experience of this business, is constantly replenishing his stock with the newest novelties directly they appear in the market, and as a tradesman is

always fair, courteous, and obliging. He is known to conduct his business upon liberal, upright principles, and is highly popular with his numerous patrons.

**William P. Wright**, Dealer in General Hardware, Wood, Willow Ware, etc., No. 11 Mill Street.—As a leading representative of the general hardware trade in this city Mr. William P. Wright is worthy of special mention. He commenced this business in 1880, and from that time to the present has enjoyed a career of continuous and steadily increasing success. His store at No. 11 Mill Street is always stocked with a complete and comprehensive assortment of all kinds of hardware, embracing builders' and shelf hardware, mechanics' tools, fine imported table and pocket cutlery, etc. Wooden and willow ware of every description is also to be found in this stock, and everything is sold at the lowest prices compatible with first-class goods. Mr. Wright buys direct from first hands, is an excellent judge of the articles in which he deals, and guarantees everything to be exactly as represented. His business connections are such as to give him many advantages, whose benefits he is always quick to share with his customers. He is known to conduct his business upon a liberal and honorable basis, and occupies a respected position in the front rank of the trade. Born and reared in Bucks County, he is held in high esteem for the probity of his business career and his many excellent personal qualities.

**F. H. Weik & Co.**, Plumbing, Steam and Gas Fitting, west side of Otter Street.—This branch of trade has very efficient and well-patronized representatives here in Messrs. F. H. Weik & Co. These gentlemen have been carrying on this business only since 1885, but, with four or five assistants, have all the work they can conveniently attend to. The premises they occupy are located on the west side of Otter Street, opposite Mohican Hall, their shop being provided with a complete and modern equipment of tools and appliances, and the most competent workmen being employed. A general plumbing, steam and gas fitting business is prosecuted in all its branches, the very best materials and workmanship are employed, and the highest class of work done in the most prompt and faithful manner. Bath-tubs, hydrants, windmills, and pumps are set, pipes and drains are laid, and estimates furnished and contracts entered into for the fitting up of structures of all kinds in the most thorough fashion. Messrs. Weik & Co. are practical, experienced workmen, and their reputation in this line is second to none. They are the authorized agents here for the celebrated Blatchley Wood Pumps, and have done much to extend their use and sale. Messrs. F. H. and C. F. Weik are Bucks County men, and are widely known and respected as intelligent, skilful mechanics and valuable citizens.

**Samuel T. Valentine**, House and Sign Painter, Market Street, corner Cedar Street.—For eight years before settling in this borough this gentleman successfully prosecuted his trade in Philadelphia; and though he has been located here only about a year, this period has been long enough to demonstrate his skill as a house and sign painter, and his services have been in constant demand. As an accomplished and expert house and sign painter, grainer and decorator, he is manifestly without a superior in this locality, and he is fully prepared at all times to execute every branch of his trade promptly and in a manner that cannot fail to give satisfaction both as to the quality of his work and the moderation of his charges. At his store on Market Street, corner of Cedar Street, adjoining his residence, he keeps a large assortment of ready-mixed paints in all colors and of the best quality, notably the Ajax paints, and mixes paints to order from superior materials. He also keeps on hand painters' supplies of every description, oils, varnishes, brushes, glass, putty, etc., at the lowest possible prices. Mr. Valentine employs several skilled painters. He is a native of Wilmington, is known as a practical, straightforward member of the trade, and is destined to achieve still greater prosperity.

**Sherman & Peirce, Manufacturers of Hot-bed-sash, Boxes, Crates, etc.**—These gentlemen associated themselves in partnership and founded their enterprise in 1876 on a very moderate scale. They now occupy steam saw and planing mills of two-story brick and frame, 300x100 feet in dimensions, with facilities which include the employment of a twenty-five-horse-power steam-engine, fourteen skilled hands, and a full equipment of circular, jig, and band saws, besides many other equally useful and perfected machines. Their manufactures, besides sashes, doors, blinds, shutters, and mouldings, consist of specialties in berry boxes and crates, engraving-boards and hot-bed-sash, all of which they make of the most approved patterns and offer at extraordinarily low rates for large quantities. The tremendous trade which the superiority of their wares and the business methods which they pursue has built up for them extends over the entire country, with Philadelphia, New York, and Boston as centres of distribution. Mr. Aug. Klages, of 136th Street and St. Nicholas Avenue, and Mr. Henry Dirkes, of 135th Street and St. Nicholas Avenue, are the New York agents for Messrs. Sherman & Peirce's hot-bed-sashes, and their orders greatly augment the constant demands upon the home house. The partners in this great interest are respectively Mr. Joseph Sherman and Mr. William C. Peirce. Mr. Sherman is a native of New Jersey, who settled in Bristol about fifteen years ago. Mr. Peirce was born in Bucks County and has almost continuously resided here. Both gentlemen are thoroughly posted each in his respective line, one being a mechanic and the other the financier, who fully comprehend the costs of material and production and have an intimate acquaintance with every detail

of the business. They give their undivided personal attention to it at all times, and guarantee the quality of every individual piece.

**Jacob McBrien, Bottler and Harness Manufacturer, No. 77 Mill Street.**—The successful business enterprises of Mr. Jacob McBrien are an example of what may be accomplished by industry, energy, and ambition when directed into the proper channel by a talent for business. This gentleman was born in County Fermanagh, Ireland, and came to this country in 1829. Engaging in business, he had reached that degree of prosperity in 1853 that enabled him to build the fine property he now occupies at No. 77 Mill Street, a substantial two-story brick structure, where Mr. McBrien has located his bottling house, which is provided with the most modern appliances in their kind, and where he carries on a very extensive business. The best brands of porter, ale and beer, pear and other ciders, the finest quality of sarsaparilla and soda-water, and various other palatable beverages of this character, are dealt in at wholesale only. This enterprising gentleman has built up a very active and extensive run of custom, and his facilities and advantages are such as enable him to offer the most favorable inducements to the trade and consumers generally. He likewise conducts at the same location a harness-making business, and is noted for the excellent workmanship which is turned out. During his lengthy business career here Mr. McBrien has become closely allied with the welfare of our people, and by his integrity and liberal principles of business conduct, as well as by his many excellent personal qualities, has won the regard and respect of a wide circle of customers, and

indeed of the entire community. He is one of our most public-spirited citizens, has always been identified with every project tending to improve and advance the welfare of our people, and has very materially aided in the commercial progress of the town.

**Closson House, Mrs. J. W. Closson, Proprietress.**—Originally erected in 1868, this building is a substantial brick structure, 50 by 70 feet in dimensions and four stories in height. It has ample accommodations for 100 guests, is provided with every possible convenience and all modern improvements, including a first-class barroom, well-stocked and well-kept livery-stables, and every necessary adjunct to a strictly first-class hotel. The chambers are spacious, handsomely furnished, well ventilated and comfortable, the parlors and reception-rooms are attractive and elegant, and the house is well lighted and most conveniently appointed throughout. Special provisions are made for commercial travellers, who are afforded every advantage for the reception of customers and the display of their samples. The *cuisine* of the Closson House leaves nothing to be desired. Everything of the best the market affords is to be found upon its tables, and the assortment of foreign and domestic wines, liquors, and cigars is superior. Mrs. J. W. Closson has been carrying on the hotel since the decease of her late husband in 1882, and possesses every possible qualification for the position she fills with so much womanly grace, dignity, and ability. During her management of the Closson House she has fully maintained and enhanced the high reputation it had enjoyed, and makes her house a home for all who seek rest or refreshment beneath its generous roof.

## WEST CHESTER.

**Joseph B. Smith, Furniture Warerooms; Undertaking a Specialty.**—There is perhaps no line of skilled industry in which within a comparatively short period such remarkable progress has been made, both in quality, design, and extent of production, as in that so ably represented by the widely known house of Mr. Joseph B. Smith. Mr. Smith is a native of West Chester, where he early acquired the mastery of his trade. In the year 1875 he began business as an undertaker and dealer in fine furniture, and in a period of ten years has built up a business of such proportions as to place his establishment in the van of all competitors here in his line. In its present aspect this extensive business occupies a dual building three stories high and 50x100 feet in dimensions; one building being occupied for the manufactory and upholstery department, and the other for the display of the mammoth stock of elegant furniture, embracing all the latest and most popular designs. An extensive business in undertaking is also done, the proprietor being an experienced and skilful exponent of this profession, which is one of the most difficult, requiring good judgment, refined feelings, and great discretion. Mr. Smith, through his upright, honorable dealing and the high standard of his goods and productions, has reared a large and increasing trade, and is a recognized leader in his line. His establishment has long been a favorite resort for those desiring elegant and fashionable furniture, and a number of the finest houses in the town bear evidence in their exquisite furnishings to his taste and judgment. In 1873 Mr. Smith was elected to the office of coroner, serving for three years in that capacity with ability and credit, and he is everywhere regarded as fully deserving the signal success he has realized through his integrity, industry, and ability.

**H. W. Robinson, Dealer in Paper-hangings, No. 36 West Gay Street.**—The subject of house decoration is one which receives much talented attention in this town of wealth and refinement, and a business in this line, must necessarily be

both popular and prosperous. In this connection attention is called to the well-known establishment of Mr. H. W. Robinson, dealer in paper-hangings, etc., at No. 33 West Gay Street. The spacious and finely-appointed wareroom contains a large and complete stock, embracing all the most desirable styles and patterns in wall-papers, shades, curtains, etc., and a large and liberal patronage, representing the best town and suburban custom, is enjoyed. Mr. Robinson is a native of Providence, Rhode Island, where he early acquired a thorough knowledge of his trade. He removed to this city in 1868, and in 1873 established the enterprise with which he has since been most prosperously identified. In the same building is located the popular millinery establishment of Mrs. Robinson, a lady of rare taste and skill in her line of trade. Mrs. Robinson carries a large and well-selected stock of millinery of the latest and most exquisite design, and enjoys a patronage of goodly proportions, representing the best town and suburban custom.

**Thomas John, Tobacco House and Billiard and Pool Parlors, corner Walnut and Gay Streets, opposite Eagle Hotel.**—One of the most popular resorts in West Chester is the cigar and tobacco house of Mr. Thomas John, corner of Walnut and Gay Streets. This is an old-established house, but since Mr. John commenced business here he has, by strict attention to business and by keeping only first-class goods, very largely increased the trade and built up a prosperous and growing business. He carries at all times a large line of cigars of foreign and domestic manufacture, chewing-tobaccos of all kinds, cigarettes of all the popular brands, cigar and cigarette holders, pipes, stems, and in fact everything to be found in a first-class store of this kind. In the rear he has fine billiard and pool parlors, where those fond of this interesting and innocent amusement can enjoy the game without molestation. Mr. John is a native of Chester County, but for some time previously to his opening here had been in business in Philadelphia. He is a young man of great energy

and business push, and has a large circle of friends and patrons, with whom, as well as the public, he stands deservedly high. Mr. John is also a member of the firm of H. John & Co., of No. 224 Arch Street, Philadelphia, a large manufacturing firm.

**Aaron Davis, Flour, Feed, and Grain, Barnard Street, below Matlack.**—One of the best appointed, conveniently arranged, and thoroughly-equipped business houses in West Chester is the flour, feed, and grain warehouse of Mr. Aaron Davis, located on Barnard Street, below Matlack, and fronting on the railroad. The building is 30x100 feet, two stories in height, and possesses every conceivable convenience for the prosecution of the large business done. Trap-doors, doors opening into wagon-ways, hoisting apparatus, bins for grain, scales, and every possible convenience is here found, and all in smooth and complete running order. A large trade is carried on in flour, feed, and grain of all kinds, and its proximity to the railroad offers first-class facilities for receiving, handling, and shipping the large trade centering here. This business, during the current year, was for some time conducted by Mr. T. C. Eldridge, but since its purchase by Mr. Davis the volume of trade has been largely increased, and additional facilities supplied, and the business largely extended in its operations. Mr. Aaron Davis, the proprietor, is a well-known business man, and his long and honorable business career has gained for him the confidence and esteem of the public, while his well-known enterprise and honorable business methods insure a largely increasing trade and fair measure of prosperity. Mr. Henry Walters, whose headquarters are at Mr. Davis', is the general wholesale agent for West Chester for the Steelton Flouring Mills Company, of Steelton, Pennsylvania. These are among the largest mills in the State, and the high standard their product has attained as a first-class article has given it such a reputation that the capacity of the mills has been doubled in one year, and the erection of other facilities is in contemplation.

**George F. Brinton, Boots, Shoes, Trunks, and Valises, No. 112 West Gay Street.**—Although of comparatively recent establishment, the business which forms the subject of this sketch has already attained prosperous proportions and secured a patronage which in extent and magnitude rivals that of many older and more pretentious houses. Mr. George F. Brinton began business in the early part of 1885 at the present location, having previously been in business elsewhere. The spacious and finely-appointed wareroom is stocked with everything in the line of fine footwear for both ladies and gentlemen, with trunks, valises, and satchels in great variety, and has become the favorite purchasing depot for a large and first-class patronage from the town and vicinity. Mr. Brinton is a well-known and popular West Chester merchant, whose reliable goods and upright, honorable dealing have won for him the esteem of commercial and social circles, and whose rapidly increasing trade gives promise of a very large business. His goods are thoroughly reliable, and his representations are trustworthy under all circumstances.

**David Jones, Marble and Granite Works.**—One of the oldest and best conducted works of this kind in the county is the West Chester Marble and Granite Works, located at No. 130 East Market Street. Major David Jones, the proprietor of these works, is one of the best known men in Chester County. Specimens of his workmanship can be seen in almost every graveyard and public cemetery in Chester County, and in many places outside the county. Many of the handsome monuments, slabs, and stones in Oakland and Green Mount cemeteries were turned out at his works, some of which cost thousands of dollars. It is safe to say that in his special line Major Jones is the peer of any one in the county, and his well-known high character and ability have gained for him the universal esteem of all who come in contact with him in business or social relations. For thirty years Major Jones has resided in West Chester, having removed hither in 1856 from Philadelphia, where he served an apprenticeship of five years and worked five years as a journeyman with Mr. Grebble on Chestnut Street. Major Jones was one of the first to offer his services to his country in the hour of her peril, and enlisting in 1861 in the 9th Pennsylvania Regiment of three months' men, he was made first lieutenant, and at the expiration of his term of service he enlisted in the 97th Pennsylvania; was promoted to regimental quartermaster, in which position he served until detached to headquarters of the 10th Army Corps. At the close of the war Major Jones returned to West Chester and resumed his business. The Soldiers' Monument at Longwood Cemetery, where Bayard Taylor is buried, was designed by Major Jones, and made in his yard here. The *Delaware County American* of June 5, 1872, speaking of this monument, pays Major Jones' work a handsome compliment, and concludes by saying: "The Soldiers' Monument at Longwood Cemetery was designed and built by Major David Jones, Marble Worker at West Chester, and is distinguished by the fact that it is correctly punctuated and perfect in typography—very unusual in monumental structures."

**M. M. Canizares, Manufacturer of and Dealer in Cigars, No. 224 East Market Street.**—Mr. M. M. Canizares was born in Cuba considerably over half a century ago. He is a highly educated gentleman. Having been graduated from the University of Havana with high honors, he came to this country some thirty years ago, and, locating in West Chester, taught for a number of years in the West Chester Academy, and four years ago he returned to Cuba and disposed of some property, then returned again to the land of his adoption and purchased a farm in Chester County, where he resided until some eleven years ago, when he began the manufacture of cigars and dealing in tobacco and smokers' supplies. His store and factory are located at No. 224 East Market Street, near the depot, where can always be found the very best brands of domestic and Havana cigars, tobacco, and smoker's supplies of all kinds, such as pipes, stems, cigar-cases, etc.,

etc. The cigars manufactured by Mr. Canizares are of the best quality, and those desiring a first-class smoke should not fail to give him a call. He does quite a business also in manufacturing special brands for the leading houses here. In his long residence here he has gained the respect and esteem of the people, and built up a prosperous business.

**Mansion House, E. P. Newlin, Proprietor, Market Street.**—An hotel which merits prominent mention is that so ably conducted by Mr. E. P. Newlin under the appropriate title of "The Mansion House." This fine hostelry occupies an eligible location in the centre of the business quarter and within convenient distance of the railway depot. The building is a handsome four-story structure, some 60x100 feet in dimensions, with spacious balconies and attractive entrance on Market Street. The house is furnished throughout in the latest modern style, with electric lights and every convenience tending to the promotion of the comfort and safety of guests. There are forty elegantly appointed and commodious sleeping-apartments, and the parlors, dining room, reading-room, office, and café are fitted up in a style befitting the characteristic elegance of the establishment. The *cuisine* is under efficient and popular management, the sleeping accommodations are all that could be desired, and the general aspect of the Mansion House is that of a strictly first-class hotel. Mr. E. P. Newlin, the courteous and obliging proprietor, is a gentleman long prominently identified with hotel life, having for a number of years conducted the "Green Tree Hotel" of this city prior to assuming the management of the Mansion House in the early part of 1885. Under his highly popular management the patronage of the hotel has been largely increased, and he is justly entitled to the distinction, popularly bestowed, of a leading hotel man.

**Enos Seeds, Livery and Feed Stables, in the rear of Mansion House Hotel.**—For eight years past Mr. Enos Seeds has been actively and successfully engaged in the livery business in West Chester, and his establishment is one of the most complete in the city in every respect. His stables are in the rear of the Mansion House, on Church Street, where he has first-class accommodations for over one hundred horses, and the utmost care is given to teams entrusted to his care, and most reasonable rates for boarding are always obtained. A number of elegant and serviceable turnouts are provided for hire, and buggies, hacks, phaetons, wagons, as well as riding-horses are to be had at all times at most reasonable rates, and satisfaction at all times is always assured. Mr. Seeds' extensive stables give him large facilities for the care of horses, and the most careful and experienced grooms are always employed. Horses are bought, sold, and exchanged, and the fullest confidence can always be reposed in his judgment, skill, and integrity. Mr. Seeds also runs a line of coaches to the Wilmington & Northern Railroad, and passengers are conveyed to and fro at reasonable rates in comfortable vehicles. By an honorable business career Mr. Seeds has gained the confidence of the travelling public and a large share of its patronage.

**Mullin & Loomis, Leading Clothiers, No. 28 West Gay Street.**—One of the most important branches of mercantile pursuits is the clothing trade, its province being to supply one of the two great necessities of life—food and raiment. The leading house in this place in this line of trade is that of Messrs. Mullin & Loomis, dealers in men's, boys', youths' and children's clothing, at No. 28 West Gay Street. The firm began business in 1878 at the present site, and in the period elapsed have reared a trade of most prosperous proportions. The premises comprise two floors of a fine structure, 20x28 feet in dimensions, and the elegantly appointed and attractive salesroom contains one of the finest assortments of clothing of every style and grade to be found outside of Philadelphia. Messrs. J. S. Mullin and E. Loomis, composing the firm, are gentlemen thoroughly versed in all that pertains to the successful conduct of their important enterprise. By

maintaining a high standard in their goods, and the exercise of strict integrity in all their dealings, they have won general esteem and established a fine business. Their long experience has familiarized them with the needs of the trade centering here, and their purchases are made with an especial view to meeting this demand.

**David J. Scott, Dealer in Lumber, Chestnut near Walnut Street.**—The lumber trade is one of the most important branches of commercial activity, and from which this city of extensive building interests receives much attention, large capital and many leading merchants, being prosperously engaged in this line. An old-established and deservedly popular house carrying on this business is that of Mr. David J. Scott, whose spacious and well-ordered premises are eligibly located at the junction of Chestnut and Walnut Streets. Mr. Scott embarked in this line of business in 1874, and by his energy and capable management soon reared a substantial enterprise. Three years later he removed to the commodious premises now occupied, where may be found in great variety every description of building-material ordinarily handled, and in large quantities, in the interest of an extensive, prosperous, and growing trade. Mr. Scott is one of the leading business men of West Chester, and his eminent qualifications and honorable business career have won for him the general esteem and confidence of the community. In the successful prosecution of his large business he has evidenced a rare degree of enterprise and executive ability, and his success is but a natural sequence of honorable and consistent endeavor.

**Eagle Hotel, M. J. Speakman, Proprietor, corner Gay and Walnut Streets.**—This house is one of the old city landmarks, having been established over a hundred years ago, although in later years it has been greatly enlarged and improved. The building is a substantial structure three and a half stories in height, with a frontage of 52 feet on Gay and 65 feet on Walnut Street. The interior is a model of comfortable and convenient arrangement, and the house is appointed and furnished throughout with all the modern improvements, including the electric light. There are thirty-three light and airy sleeping-apartments, spacious parlors, dining- and ante-rooms; and a well-appointed café, fully stocked with the finest wines, liquors, cigars, etc., which forms an attractive feature of the establishment. The *cuisine* is in the hands of a highly capable management, and the table is supplied with the best the market affords. Connected with the house is a large livery stable, with accommodations for seventy-five horses, and large yards and shedding for teams; and a farm of thirty-five acres supplies everything in the fruit and vegetable line. The proprietor, Mr. Speakman, is a gentleman eminently qualified for the position of landlord. He was for many years in the railway service, and latterly for some time has been prominent in the hotel business. In the early part of 1885 he took charge of the present house, and by his able and popular management has won the esteem of a large and increasing patronage.

**H. M. Morris, Horseshoeing and Blacksmithing, East Market Street.**—Among the prominent and prosperous young business men of West Chester, none stand more deservedly high than Mr. H. M. Morris, whose shop is in the rear of Major Jones' marble and granite yard, East Market Street. Although Mr. Morris began business here only about a year ago, he has, by strict attention to business and fair dealing with his patrons, established a prosperous trade and gained the respect and confidence of the public. Mr. Morris gives particular attention to shoeing lame horses and those that interfere in travelling, and perfect satisfaction is guaranteed in every case. Mr. Morris uses only hand-made shoes and the best material in all his work. Horseshoeing in all its branches, general blacksmithing, carriage and wagon work of all kinds is promptly and satisfactorily done. Mr. Morris is a native of West Chester, and is a rising man in his trade.

**T. P. Apple**, Plumber, Gas and Steam Fitter, Nos. 112 and 114 East Gay Street.—Prominent among the old-established and time-honored West Chester business enterprises will be found that of Mr. T. P. Apple, plumber, steam and gas fitter, and manufacturer of and dealer in heaters, ranges, stoves, etc., at Nos. 112 and 114 East Gay Street. The business of this house was established as far back as 1827 by Mr. William Apple, father of the present proprietor, who conducted it most successfully for a period of over forty years. In the early part of 1872 Mr. T. P. Apple succeeded to the business, which under his energetic and capable management has since been largely increased. In its present status the business occupies a large double building three stories in height and 40x100 feet in dimensions, the upper floor being used and thoroughly equipped for manufacturing purposes, and the first floor occupied as a general salesroom. Heaters, ranges, low-down grates, railroad milk-cans, and general house-furnishing goods are manufactured here; and a mammoth stock of goods of the above description, together with terra-cotta pipe, chimney-tops, and flues in great variety is carried. All kinds of plumbing and steam and gas fitting work is done in the best manner, particular attention being given to tin-roofing, which is made a special feature of the business, and a large and competent force of experienced workmen is employed in the several departments. Mr. Apple is a gentleman whose large experience and practical knowledge of his business eminently fit him for the successful conduct of his business. He early learned the business with his father, and in his subsequent conduct of the enterprise has maintained the strict integrity and equitable principles inaugurated with its inception.

**Henry C. Baldwin**, Planing-mill and Sash Factory, No. 207 South Walnut Street.—A representative and deservedly prosperous manufacturing enterprise in this town is the planing-mill and sash and door manufactory of Mr. Henry C. Baldwin. The premises comprise a two-story brick structure, 40x100 feet, fully equipped with the latest improved machinery and appliances for his extensive business. The line of manufacture embraces doors, sashes, blinds, mouldings, window and other frames, newell-posts, balusters and brackets, and wood-turning, planing, and straight and scroll sawing of all kinds, which is done in the best manner. A large and competent force of experienced workmen is employed, and the superior excellence of the general production has given the establishment a general popularity with the trade. Mr. Baldwin is a West Chesterian, and being a thoroughly trained and experienced carpenter, and a master-builder of more than twenty years' experience, he was specially fitted to inaugurate this flourishing enterprise, which he began in 1872, and through his able and well-directed efforts he has built up a business which justly entitles him to be regarded as the leading manufacturer in his line in West Chester.

**Max Meyer**, Fruits and Fresh Vegetables, No. 33 West Market Street.—Mr. Max Meyer is one of the largest dealers in fruits and fresh vegetables in West Chester, and by honorable dealing and keeping only first-class goods he has established a high character as a business man and a reliable dealer. A splendid stock of fresh foreign and domestic fruits and every variety of fresh vegetables and choice candies is always open to inspection, and is sold at moderate prices. The room occupied by Mr. Meyer is 14x43 feet in dimensions, and is at all times a perfect model of neatness, freshness, and pureness, much of which is due to the efforts of his estimable wife, whose help shows in every department the work of woman's hand. Mr. Meyer is a native of Alsace, the unfortunate province of France wrested from her at the downfall of Napoleon at the close of the Franco-German war. Mr. Meyer was a brave soldier in that unfortunate struggle, and served in the French army with great credit. At the close of the war, rather than be a subject of Emperor William of Germany, he came to America, and having located here, has built up a large and

prosperous trade. Mr. Meyer has a very productive plot in the borough limits, where he raises quantities of early vegetables, lettuce, etc., and is always the first in the market.

**Wm. H. Hughes**, Clothier, No. 24 West Gay Street.—Among those engaged in this special line in West Chester, and notably among the very best, is the clothing house and tailoring establishment of Mr. William H. Hughes, who deals largely in men's, boys', and youths' clothing at No. 24 West Gay Street. The commodious storeroom, 25x75 feet in dimensions, is fitted up in an elegant manner with handsome show-windows and tasteful devices for the advantageous display of the large and complete stock of clothing gents' furnishings, etc., etc. Everything in the clothing line, embracing the latest and most fashionable styles, is here displayed in great variety, and the reliable goods and upright dealing of the house have given it a popularity from which accrues a large and liberal patronage. The proprietor is a gentleman fully qualified for the conduct of his extensive business, and in the ten years elapsed since the establishment of the business Mr. Hughes has developed a prosperous trade, while the enterprising proprietor is everywhere regarded as one of the leading merchants of the borough. In the second story of the building, approached by a wide stairway from the centre of the floor below, is carried a large line of foreign and domestic goods for custom work, and which is made to order by and in charge of that well-known tailor, Mr. Jackson Hughes, who is regarded everywhere as one of the very best tailors in the State.

**Wm. Donovan**, Cigars and Tobacco, No. 15 East Gay Street.—This place has been kept in this line of trade for a great many years, and although a successful business has always been done here, from one cause or another it has had a number of proprietors. The present popular proprietor, Mr. William Donovan, purchased this establishment some three years ago, and by strict attention to business and keeping only first-class goods has built up a splendid trade and made it the most popular resort of the kind in the city. Here can be had at all times cigars of foreign and domestic manufacture, of all the best brands and at popular prices, smoking tobaccos of all the different varieties, cigarettes of the most popular makes, and smokers' supplies, consisting of pipes, stems, cigar and cigarette holders, tobacco-pouches, and indeed every article kept in a first-class cigar and tobacco store. Mr. Donovan by his honorable dealing and correct business methods not only largely increased the trade of his store, but has gained the confidence and esteem of a very large circle of friends and patrons and the public generally.

**Ralston R. Hoopes**, Coal and Wood, Office and Yard, South Matlack Street.—Among the leading and representative business enterprises of West Chester none are more justly entitled to prominence than the coal and wood-yards of Mr. Ralston R. Hoopes. The business of this well-known house was established in 1858 by Messrs. Shoemaker & Robinson. These gentlemen were succeeded by Way & Mendenhall, and in 1872 by Way Bros. & Phillips. It was two years later, in 1874, that Mr. Hoopes purchased the property, and at once set to work to improve the same and increase his facilities, which he has from time to time done until his yards have now reached their present state of business perfection. A track is laid from the main line of the railroad into Mr. Hoopes' yard, and the loaded cars are dumped into his bins, where a very large and select stock of coal of all kinds in use in this section is always carried, purchasing as he does by the one hundred carloads and more at a time. This coal is sold at bottom figures, a fair profit only being asked, and no sensational prices at any time obtaining. A fact of history worth relating here is that the first train of coal ever brought over the West Chester & Philadelphia road was brought to and delivered to this yard. Large sheds and twenty-six covered bins have been constructed to protect the coal from the

weather, and conveniently near the private branch track. The coal being dumped directly into the bins saves the expense of dual handling. Right here also Mr. Hoopes has his wood-yard, all under cover, the sawing, splitting, handling, and storing all being done under cover and out of the weather. By an ingenious contrivance of cables the power to run the saw-mill is carried nearly a square from the planing-mill of Mr. Henry C. Baldwin, across the lot, and over Matlack Street to the top of the building to Mr. Hoopes'. There the shaft and wheel are constructed with the necessary transverse pulleys, and a rubber belt running through the covered floor conveys the power to the saw in the yard. Hundreds of loads of wood are here annually sawed into kindling wood, and delivered to his customers through the city, several fine teams being kept busy making deliveries of coal and wood. But a short distance off is another yard owned and operated by Mr. Hoopes in conjunction with the one described. He has a steady and increasing trade, due to strict attention to business, honorable methods, and first-class qualifications.

**W. J. Hopewell**, Manufacturer of Wagons and Carts, etc., corner Chestnut and Walnut Streets.—An important branch of skilled industry and one which receives much talented attention in this busy trade centre is that so ably represented by Mr. W. J. Hopewell, manufacturer of all kinds of wagons and carts, and general wheelwright, whose shops are desirably located at the corner of Chestnut and Walnut Streets. The commodious premises consist of a two-story brick structure, 25x60 feet in dimensions, fully provided with all the latest and best machinery and appliances for the advantageous prosecution of the extensive business. Business wagons and carts of all descriptions are built, and wheelwrighting and repairing in general is done in the best and most satisfactory manner. In 1876 he located at the present site, having previously and since 1863 been prosecuting the same line of trade in Philadelphia and elsewhere. His present business has attained proportions which place it among the leading representative industries.

**E. C. Hickman**, Grocer, etc., No. 12 West Gay Street.—The fine grocery and provision store of Mr. E. C. Hickman, at No. 12 West Gay Street, is conducted by a gentleman who has had twenty-six years' experience in business in this city. His long and honorable business career here has fully established him in the confidence and esteem of the people, and as a result he has built up a large and first-class trade. Mr. Hickman always carries a full line of fresh fruits, vegetables, and groceries in this line, and is the first to procure the delicacies of the seasons as they in turn come around. Creamery and dairy butters, fresh and salt meats, and indeed everything to be found in a first-class provision store, are here to had, and at the lowest market prices. Mr. Hickman is a native of this county, having spent his life here, and few men are better or more favorably known.

**G. H. Ganges**, Ice-cream and Confectionery, Nos. 30 and 32 East Market Street.—This is one of the best appointed and most successful ice-cream and confectionery establishments in West Chester. Mr. Ganges is a native of Chester County, and began business here some twenty-four years ago, and by strict attention to business, industry and honorable dealing he has not only built up a first-class trade in his line, but has gained the confidence and respect of the general public. His ware-room and bakery are models of neatness and business tact, and everything works with precision. The goods kept by Mr. Ganges are of the very best quality, and compare in all respects very favorably with those of the larger cities, while his prices are as low as the lowest for first-class goods. His ice-cream is made from pure fresh county milk and cream, while his flavoring extracts are from the pure juice of the fruit. In all his dealings he is uniformly courteous and honorable, and his goods are everywhere regarded as perfectly reliable.

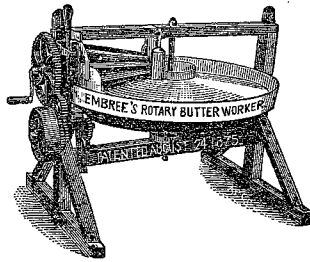
**The Edison Electric Illuminating Co.,** Office, Chestnut and High Streets.—The introduction of the electric light marks an era of noticeable improvement in the old-time illuminating methods formerly in vogue in West Chester, and evidences the progressive tendency of this enterprising and deservedly prosperous city. The Edison Electric Illuminating Co. was incorporated in May, 1885, with Messrs. S. T. Cornwell president, and D. M. McFarland treasurer. The buildings are of brick, two stories in height, and cover an area of 34x124 feet. The facilities comprise four No. 12 dynamos, with a capacity of 1920 "10-candle lamps," power being furnished by two engines of 100-horse power each. The "Edison incandescent" light is used, and, although but recently in operation, the company have already introduced their light into the majority of the business houses, public buildings, and many private dwellings, and have secured an advantageous contract for lighting the city streets. Mr. Cornwell, the president, is a prominent lawyer of this city, and his colleague, Mr. McFarland, is a member of a leading banking house. Both gentlemen are endowed with all the financial ability and enterprise requisite for the successful prosecution of the business in hand, and the influence of their well-directed efforts is already apparent in the generally flourishing aspect of the enterprise. Mr. T. W. Embree, the efficient and popular superintendent, is a young gentleman of unquestionable ability and well fitted to give impetus to so important an enterprise.

**T. C. Eldridge, Coal, Iron, and Hardware,** No. 200 East Market Street.—Mr. Eldridge is a native of Chester County, and has been in business here prior to his present enterprise, to which he succeeded in April, 1886, having purchased the old establishment of Williams & Darlington at that time. Eligibly located, he has a fine stock of goods in his line; all kinds of coal are furnished by the ton or larger quantities as may be desired, and full weight and a good article furnished at short notice. He deals also in iron, all kinds of hardware, farming implements, such as shovels, spades, forks, etc., table hardware, spoons, etc., his specialty, however, being carriage hardware and trimmings. These goods are purchased direct from the manufacturers, and he is enabled to sell them at bottom prices. Mr. Eldridge's well-known integrity and business qualifications assure his new business a large and rapidly increasing popularity, having long since firmly established himself in the confidence and esteem of the people of the county. Mr. Eldridge also deals in paints, oil, varnishes, paint-brushes, blacksmiths' tools and materials, and mechanics' tools generally, also garden implements.

**John Shepherd, Fresh and Salt Meats and Provisions,** No. 8 West Gay Street.—The neatest and one of the best appointed fresh and salt meat and provision stores in West Chester is that of Mr. John Shepherd, at No. 8 West Gay Street; and to keep a store of this character clean and neat-looking is not only the best advertisement possible, but it entails considerable labor and shows business tact to an unusual extent. Mr. Shepherd carries a large, well-selected stock of goods in his line at all times—the finest beef, lamb, mutton, veal, hams, shoulders, breakfast bacon, dried beef, and meats of all kinds; he also carries a full

line of fine groceries, canned goods, and grocers' specialties; in fact, everything kept in a first-class grocery and provision store. Fruits of all kinds, and all the luxuries in their season, are on his counter as soon as they reach the large cities. Mr. Shepherd removed to his present eligible site only last spring, but was in business prior to that time on Church Street, and in a business experience of some six years he has established himself in the general confidence, and by fair and honorable dealing and the handling of only first-class goods has built up a large and growing trade both in the city and surrounding country.

**Embree's Rotary Butter Worker and Improved Upright Power Churn.**—West Chester is not without an inventive genius among her many valued business men. Mr. P. Embree of this place is the inventor and manufacturer of two of the most ingenious as they are of the most important and useful machines that have been put on the market in many years. These machines are known as Embree's Improved Upright Power Churn and Embree's Power Butter Worker. The Improved Upright Churn is made in different sizes suitable for private use or creameries. This churn overcomes the difficulties that have so long bothered butter-makers. It gets all the butter that can be had out of the cream, without churning the butter too much, and is a great improvement on the old method.



The butter-worker was patented August 24, 1875, and at the Centennial International Exhibition at Philadelphia in 1876 was awarded the prize medal. It also received the first premium at the Pennsylvania State Fair held at Lancaster, Pa., in 1875; the first premium at Ohio State Fair at Columbus, 1876; and first premium at the Northern State Fair at Cleveland, 1876,—thus evidencing its merits in competitive tests at four of the most important fairs ever held in this country. It has been demonstrated that it works butter quicker, easier, and better than any other on the market. The machine is taken apart for cleaning by removing two wooden wedges. It requires but five to ten minutes to work the butter, and is easily operated. By the use of this machine the butter is not only rid of all liquid substances in a most efficient manner and without injuring the grain of the butter, but the salt is thoroughly and uniformly mixed through the whole mass.

**John M. Ingram, Cigars and Tobacco,** No. 12 Church Street.—One of the most inviting cigar and tobacco stores in West Chester is that of Mr. John M. Ingram, No. 12 North Church Street. Mr. Ingram carries a full line of cigars

and tobaccos of all grades and brands to suit a first-class trade, including imported and domestic cigars, smoking and chewing tobaccos of all kinds, and a full supply of smokers' articles, such as pipes, stems, cigar-holders, etc. etc., and indeed everything to be found in a first-class store of this kind. Mr. Ingram also carries a fine line of fishermen's and sporting goods, fishing tackle, lines, hooks, reels, rods, and a general assortment of goods in this line. Mr. Ingram has been engaged in business at this location for some six years, and by close attention to business and keeping only a first-class stock of goods has built up a good trade, with a first-class run of profitable customers. He is a native of West Chester, and has a large circle of friends and patrons, amongst whom as well as the general public he stands deservedly high.

**John A. Groff, Attorney at Law,** No. 16 North High Street.—Among the leading lawyers of this city, and one well posted in his profession and well and favorably known through the county, is Mr. John A. Groff, whose offices are on High Street near Gay. Mr. Groff is a native of Chester County, and in 1869 was elected Recorder for the county, which position he filled acceptably to the people during a term of three years. While in this important position he commenced the study of the law especially applicable to his office,—that involving real estate,—and finding it congenial study, he went through the regular legal course, and after his term of office expired was admitted to the bar, and has practised his profession with success since. In all matters pertaining to the law of real estate and the settlement of the estates of decedents Mr. Groff is a recognized authority, and he is also engaged in the trial of causes, principally in the civil courts. Special attention is also given to the collection of claims and general law practice. In his professional as well as official career Mr. Groff has gained the confidence and esteem of a large circle of friends and acquaintances as well as the general public.

**George Kerr, Dealer in Lumber, etc.,** Nos. 209 and 211 South Matlack Street.—Mr. Kerr's yards are in the rear of the office and fronting both on South Matlack Street, Barnard Street, and the railroad, at which latter point the lumber is unloaded into his yard, saving the expense and labor of double handling. Here is carried at all times a large invoice of everything ordinarily found in a large, first-class lumber-yard—boards, joists, etc.; pine, ash, and hard wood of every kind; shingles, laths, rafters, etc.,—which is sold at fair prices and full measure, and fair dealing may always be assured to purchasers at this lumber depot. Mr. Kerr is a carpenter and builder by trade, and there is no better judge of good lumber to be found in the country; besides Mr. Kerr was for many years the superintendent of these yards from the time of their establishment, and he has facilities for the purchase of lumber, and a knowledge of the business which enables him to buy to advantage and give his patrons the benefit of his facilities in this line. Mr. Kerr commenced business at this place some four years ago, being at the time, as we have seen, well fitted for the business, and since then he has increased the volume of trade and made his yard one of the chief sources of supply for a large and growing trade.

## LANSDALE.

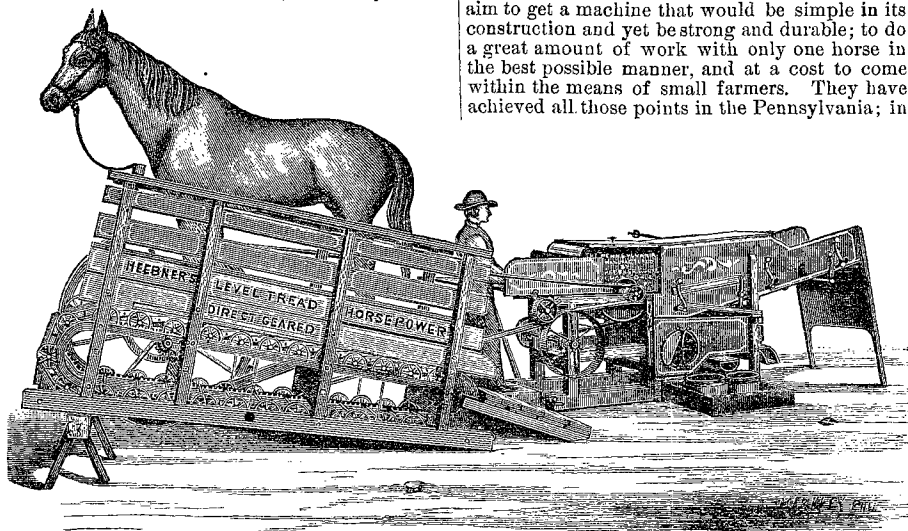
LANSDALE, Montgomery County, Pa., is located on the line of the North Pennsylvania Division of the Philadelphia and Reading Railroad, twenty-two miles from Philadelphia and ten miles from Norristown. The town is picturesquely situated and contains broad and handsome thoroughfares, lined on either side with commodious stores, warehouses, etc. The town is well supplied with five denominational churches, two public schools, four first-class hotels, and a national bank. It supports two weekly newspapers, and considering its size and the number of its

inhabitants, which is above fifteen hundred, it is an enterprising town with many advantages. It is particularly noteworthy as an important manufacturing and trade centre, and contains the factories of Messrs. Heebner & Sons, manufacturers of agricultural implements, which are the largest and most extensive works of the kind in the country. A large number of the residents of the town are here employed. Lansdale is a thoroughly wide-awake place, and increasing in importance as a business centre.

**Heebner & Sons**, Manufacturers of the famous Level-tread Horse-powers, Little Giant Threshers, etc., Broad Street.—The development of manufacturing enterprise has been upon a scale of enormous magnitude during the last few years. There are numerous reasons for this, but the principal ones are the distinguished enterprise and inventive skill of the leading houses, and the fact that foreign nations are beginning to realize that in every labor-saving improved machine or appliance Americans offer them the cheapest and the best. A great representative concern, one that is an honor and a credit to the State of Pennsylvania and a source of the greatest material prosperity to Lansdale and surrounding territory, is that of Messrs. Heebner & Sons, the widely known

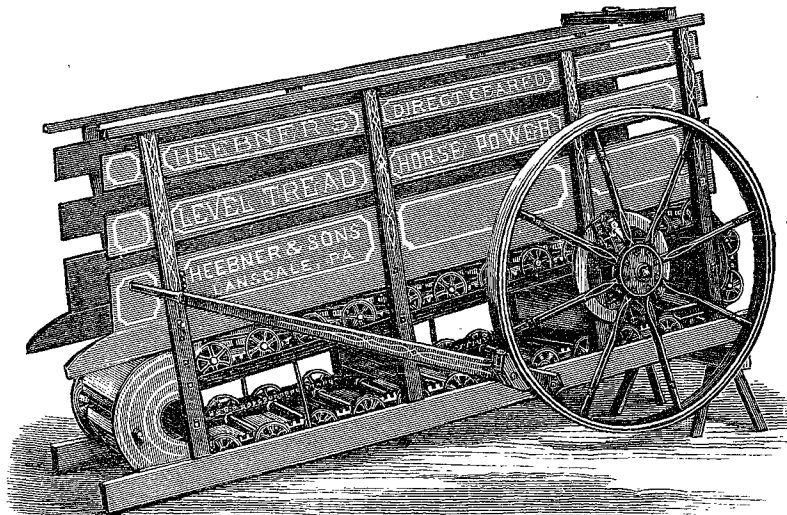
their own use. Adjoining is a large foundry, with fine pattern shop, where they make all their own castings and also do work to order. The motive force is supplied by a fine sixty-horse boiler and engine, while every facility and convenience is at hand, including a railroad-track laid into the main building. They manufacture the best and only reliable horse-powers and threshers containing patented improvements exclusive to this firm, which run easier and do better work than any other. Theirs is the true principle of level tread, and to be seen in operation is its own best recommendation. The Pennsylvania one-horse threshing-machine is a recent invention, and is the result of many years of untiring experiments and the expenditure of thousands of dollars. It has been their aim to get a machine that would be simple in its construction and yet be strong and durable; to do a great amount of work with only one horse in the best possible manner, and at a cost to come within the means of small farmers. They have achieved all those points in the Pennsylvania; in

twenty-one inches long and seventeen inches in diameter, with tough steel teeth. The concave is on top, and can be adjusted without stopping the machine. It has patent dust-sucker to take in the dust away from the feeder. The machine is balanced and adjusted in such a manner that but little power is required to run it. The rear end of the shaker is elevated to such an angle that no grain flying from the cylinder can go over the end of the machine, but falls into the straw as it passes over the shaker. The straw is thoroughly beaten from the under side by a series of beater forks, so no loose grain can work out in the straw. The fan is adjusted to different rates of speed. The clean grain is delivered into a half-bushel measure, on either side of the machine desired. The machine is very simple in its construction, having only one belt beside the main driving belt. It runs very easily, and will thresh and clean one to two hundred bushels of grain per day, and no other machine of whatever kind or size can do the work any better. When not in use it can be taken apart into three parts and packed snugly away. Their "Little Giant" thresher and cleaner is made in three sizes, Nos. 1, 2, and 3. This is another of the splendid productions of this firm; it is simple in construction, the most durable, the best and fastest working, and the cheapest in the end, of any machine for threshing and cleaning all kinds of grain, also flax, millet, and timothy seeds, now in use. The cylinder and concave are of iron, and the teeth of steel. It has a perfect duster that sucks in the dust and dirt away from the feeder (this alone is worth \$50, every thresherman will say). It has a self-regulating wind-blast, and the concave can be adjusted in a moment without stopping the machine. They also make a thresher and shaker without the cleaner. Heebner's level-tread horse-powers, for one, two, and three horses, are made in two styles, double and direct geared. These powers run with less elevation, give more power, and are cheaper (in the end sure) than any other make of horse-powers now in use. They have level lags that prevent the horses from slipping and enable them to work with smooth shoes or with no shoes at all. The lags are dressed perfectly true on both sides, and are put in without bolts, screws, or rivets, and it requires only two minutes to take out an old lag and put in a new one, when required; but this is seldom



manufacturers of the celebrated patent horse-powers, threshers, engines, boilers, machinery, etc. The firm has attained the leading position in its line, and is steadily progressing to further improvements and an ever-enlarging trade. This business was established in 1840 by the father, D. S. Heebner, about seven miles southwest from Lansdale, on a small scale, with no railroad facilities nearer than five miles. In 1868 Isaac D. Heebner, the eldest son of Mr. David S. Heebner, left the old factory and all native associates in order to branch out on a line of railroad, and fixing on Lansdale as the most suitable place, he established himself as a repairer and maker of agricultural implements upon a limited scale, in a small shop 12x26 feet in size. His natural mechanical skill, persistent industry, and low charges gratified his patrons; they found that all his work was well and honestly done, and his enviable reputation kept extending farther and farther from local bounds, with a corresponding increase in orders. In 1869 his brother, William D. Heebner, came over, and they formed a copartnership; and business increasing, the new enterprise was organized by uniting with their father, D. S. Heebner, in 1872, when the large shop was built and the present firm organized under the now world-famous name and style of "Heebner & Sons." The partners are all actively and energetically at the head of their vast establishment, one of the largest and by far the best equipped concern of the kind in existence. There is an area of one quarter of an acre covered by their main building alone. This substantial structure is built of brick, has a frontage on the main thoroughfare of Broad Street of 350 feet, with a depth of 60 feet, exclusive of several lateral extensions. It is three stories in height, and completely fitted up throughout with the latest improved machinery and appliances, much of it specially designed by them for

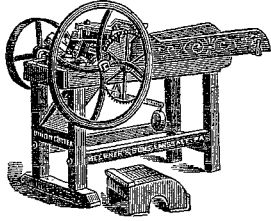
proof of which they have the testimony of many persons who have used them the past two seasons. In 1884 they sold thirty of these machines, wholly on their merits, and not one of them was returned. In 1885 they sold over one hundred, with equally as good success. Every one is giving excellent satisfaction, and they now offer this



machine to the farmers and to the trade as a first-class threshing and cleaning machine in every respect. It is made to be run by patent level-tread one-horse power, but can be run by any other power. It has a wrought-iron box cylinder,

necessary, because the horses, being smooth-shod, do not wear the lags much. The cross-rods are of fine steel. Heebner's patent speed-regulator is put on each power. This checks the speed when it gets to a certain rate, and prevents acci-

dent to the team when the band flies off from the band-wheel. Heebner's Union feed-cutter for cutting corn-stalks, hay, straw, etc.; is the best ensilage-cutter made. This cutter has been in use for a number of years, and thoroughly tested under all circumstances, and proved to be strong, durable, and efficient in its work. Of the large number of these cutters that they have made and sold, there has hardly been an instance where they have not given entire satisfaction in every respect.



This cutter has many advantages. It is strongly and firmly built of the best material, and is of sufficient weight to make it stand steady while at work. It has four knives, which are adjustable, and are placed in such a manner as to give a shear cut. The knife-cap is easily and quickly removed when it is necessary to get at the knives to adjust them. The mouth-piece forms a superior cutting edge, enabling the knives to cut cleaner and with less power than other cutters. It feeds itself by means of rollers, which readily adjust themselves to the nature and quantity of fodder passing between them. They are held together by means of a weighted lever (instead of wooden springs, as is generally the case in other cutters), thus giving a more even pressure. It has but two cog-wheels in all its gearing. The band-wheel can be used on either side of the machine. These are made in three sizes: Nos. 1, 2, and 3. The No. 1 is a large cutter, intended more especially for cutting ensilage for large silos, and is run by steam or a four- or six-horse lever power. No. 2 is easily run by a one-horse tread power when the crusher is not connected; but when the crusher is connected it requires a two-horse power. The No. 3 is made especially so that it can be run by a one-horse tread power when the crusher is attached. The crusher attachment for the Union feed-cutter is to crush dry corn fodder. In addition to the manufacture of the above and other agricultural implements upon the most extensive scale, they are prepared, with every facility and skilled machinists, to fit up mills, factories, and creameries with engines, boilers, steam connections, and iron work of all kinds. Their make of engines are possessed of many marked advantages and are the most economical and durable of any in the market. They are in operation all through this section, affording absolute satisfaction. Their wood sawing machines are also deservedly popular, being celebrated for their speed, ease of operation, and economical running. Their saws, head-blocks, carriages, etc., are all designed by experts, carefully made from the best material, and do credit to the firm's honorable enterprise. They employ an average of eighty hands, the majority skilled labor, and their laudable ambition to excel is generally recognized. Their trade has attained enormous proportions, covering every section of the United States and Canada, with a heavy and growing export demand from Europe, Central and South America, South Africa, and even as far away as the vast British Empire of India, such a formidable wheat-growing competitor of the United States. The firm possesses facilities and qualifications nowhere else so perfectly combined, and the outcome is perfect machines at the lowest prices for honest workmanship. Those interested should write for particulars and prices of their machines. The introduction of one into any neighborhood is speedily followed by other orders, so great are their merits. Their warehouses are full of threshers, level-tread powers, grain-cleaners, fodder-cutters, saw-mills, etc., to be shipped off to fill wholesale and export orders; while the local trade is in keeping with the celebrity of the firm, who are to be congratulated upon the well-deserved success attending their operations, and which places them in the front rank of American skilled industrial enterprise.

**J. S. Geller, Dealer in General Merchandise. The Great Installment House of Lansdale.**—This is one of the largest and most thoroughly equipped general stores in the United States. The furniture warehouse is a fine three-story brick building, 30x80 feet in dimensions, and very complete in its fitting and facilities for the display and handling of stock. It is filled to its utmost capacity with elegant furniture, of all grades and descriptions to suit the wants, tastes, and means of all classes of buyers. Special attention is called to his new and original styles of rich and artistic parlor and drawing-room sets, quoted at prices that, quality and beauty considered, cannot be duplicated elsewhere. The finest French walnut and other woods, reliable upholstering in new patterns, form most attractive combinations. On the upper floors is a vast display of dining-room, bedroom, and kitchen furniture, bewildering in its variety, and from which any man can furnish according to his means. Mr. Geller also carries all descriptions of stoves for parlor and cooking purposes. Adjoining the above building is his immense dry-goods and general merchandise store. This is a most prominent and handsome brick building, three stories in height, 30x180 feet in size. Every available inch of all three floors is filled with goods, all fresh and most carefully selected either personally by the proprietor or by his competent buyers. The dry-goods department is the equal of any house in that line either in New York or Philadelphia. Here are always to be purchased the choicest silks, satins, and velvets; dress fabrics in vast variety, both imported and domestic; ribbons, embroideries, laces, gloves, hosiery, underwear, notions, and fancy goods of all kinds; white goods, linens, domestic cottons, etc.; also a millinery department, and one for suits and cloaks, shawls, etc.; gents' furnishings, etc. We desire to direct the attention of our male readers to his splendid stock of men's, youths', and children's ready-made clothing and hats and caps. In the great field of staple and fancy groceries, flour, provisions, etc., his stock is equal to any in any city in the Union. Quality is his first consideration; his teas, coffees, sugars, syrups, canned goods, spices, fruits, are all guaranteed pure, fresh, and wholesome, the best in their line, and quoted at prices so low as only to be obtainable by the merchant who buys in the largest quantities. In the variety of goods carried, as well as prices and terms, Mr. Geller defies competition. His establishment is fitted up in the most substantial and elegant manner, much resembling Macy's emporium in New York. In connection with his furniture business, Mr. Geller carries on undertaking, and has always on hand a complete stock of coffins, caskets, and supplies generally. His magnificent hearse, costing eight hundred dollars, is the finest in the county. He gives close personal attention to all the details of his vast business, and is supported by an able corps of experienced employees. Mr. Geller is one of the most influential citizens of Lansdale. He owns his mercantile premises, and in every way keeps down expenses, so as to give his numerous customers all the benefit. He guarantees satisfaction, and we need only add that he has achieved a record accorded only to those whose transactions are based upon the strictest principles of commercial honor.

**L. M. Landis, Carriage Builder and Repairer.**—Prominent among the leading and representative industrial enterprises of Lansdale should be mentioned that of Mr. L. M. Landis, carriage builder and repairer. The business of this concern was founded in 1882 by Messrs. Landis & Swartley, who erected the fine premises now occupied. The building is a handsome three-story brick structure surmounted by a mansard roof 35x40 feet in dimensions, and in addition is occupied a roomy structure 22x30 feet, utilized for a smith-shop. The general complete equipment of the establishment embraces all the latest improved machinery and appliances, and every facility is provided for the manufacture of all kinds of light work, which constitutes the chief product. Buggies, phaetons, surreys, hearses, and platform wagons are built to order in the

best manner, and repairing is done by experienced and competent workmen. The work turned out has a standard reputation for general excellence, second to no house in the county, and a large and rapidly growing trade is enjoyed. Two years ago the present proprietor, Mr. L. M. Landis, purchased the interest of his partner, and has since continued the business under the name and style as above. Mr. Landis is a native of Lehigh County and a thoroughly practical and skilful exponent of his trade. He has won the highest regard of trade circles through his upright, honorable principles, and by his active enterprise has reared a prosperous industry.

**A. D. Ruth, Agent, Manufacturer of the Champion Horse-powers, Threshers and Cleaners.**—Among the manufacturing industries the well-known establishment managed with so much efficiency and ability by Mr. A. D. Ruth occupies a prominent and important position. The operation of these works was commenced in 1878, and has been continued from year to year with constantly augmenting success. The buildings are substantial and convenient and cover an area of nearly 5000 square feet, the foundry and machine-shops being equipped with the newest and most modern machinery and appliances, run by a powerful steam-engine, and giving constant employment to more than thirty competent workmen. The Champion horse-powers, threshers, and cleaners, and other agricultural implements manufactured here, need no word of commendation in this connection. They are made of the best selected materials, in the most thorough and workmanlike manner, and have been in practical use for many years by farmers in every portion of the State. Their capacity to do what they are intended to do, and to do this in the best and most satisfactory manner, at the minimum of expense of wear and tear, has been proved again and again, and their reputation is long since established beyond question. All kinds of iron castings are also made here to order, and a specialty is made of repairing in all its branches. Mr. A. D. Ruth is a native of this county, is recognized as a straightforward, upright, and honorable business gentleman, who gives close personal attention to every branch of his business. Highly regarded in manufacturing and mercantile circles, he is cordially esteemed socially for his many excellent qualities and personal worth.

**Samuel Effrig & Co., General Provision Dealers and Packers of Pork and Beef.**—The handling of provisions and the packing of pork and beef is an industry of surpassing importance in this country at the present day, constituting, as it does a branch of commercial activity of very substantial proportions in every centre of trade and commerce. A prominent and enterprising firm engaged in this line in Lansdale is that of Samuel Effrig & Co., general provision dealers and packers of pork and beef, which since the inception of this flourishing business some thirteen years ago has maintained a record of steady progress and prosperity, the trade growing and developing year by year, until now it is very extensive and gives evidence of continual and material increase. Handling and putting up a very excellent line of goods, upright and honorable in their dealings, and being withal men of energy and business ability, it is only in the nature of things that they should have attained the large measure of success they now deservedly enjoy. The premises occupied, comprising smoke-house, packing-house, store, etc., are ample and commodious, the entire concern being about 150x150 feet in dimensions, supplied with steam-power, and equipped with the most improved appliances and appurtenances, and upwards of fifteen hands are employed, and an exceedingly large trade is done, few establishments of the kind in the State outside of Philadelphia, packing and shipping more extensively than this well and favorably known firm. The copartnership consists of Messrs. Samuel Effrig and H. F. Effrig, natives of Bucks County. They are both men of sterling integrity in all their dealings, as well as of push and perseverance, and stand high in commercial circles and in private life.



**Dr. F. G. Bigony**, Main Street, opposite depot.—One of the most popular and best patronized of our drug stores is that of which Dr. F. G. Bigony is the well-known and efficient proprietor. It was originally established some fifteen years ago, was purchased by him in 1884, and is one of the most reliable and prosperous establishments here. Centrally and favorably located on Main Street opposite the depot, the store is handsomely furnished and commodious, and contains a complete and comprehensive assortment of drugs, chemicals, medicines and proprietary remedies, elegant toilet goods and fancy articles, together with full lines of druggists' sundries and physicians supplies. Dr. Bigony is exceedingly careful in the selection of his drugs and chemicals in order that no impure or inferior goods become a part of his stock, which he always keeps up to the highest possible standard. He makes his prescription counter a special and pronounced feature, and the doctor has attained a reputation for skill and accuracy in the compounding of physicians' prescriptions and family recipes that is not surpassed by that of any other druggist in this locality. Dr. Bigony is a graduate of the Jefferson Medical College and of the Philadelphia College of Pharmacy, is a Pennsylvanian by birth, and since taking up his residence in this town has identified himself closely with the interests and welfare of its people. He commands the respect of the medical profession for his culture and ability, and is cordially esteemed by the mercantile and social community.

**J. L. Oberholtzer**, Bread and Fancy Cake Baker, Choice Confectionery.—This business was originally established some three years ago, and was taken in hand by Mr. J. L. Oberholtzer in 1885. The premises occupied are favorably located, the bakery, of the most modern construction, being in the rear, and the present proprietor has given this establishment a wide reputation for the excellence and superiority of its productions, second to that of none other in this locality. All kinds of bread are baked here from the best possible flour obtainable in the market, and every description of fancy cake, a large and regular demand for which has been created, necessitating the constant activity of three delivery-wagons in addition to the daily store sales. The finest confections are also kept on sale here, and it is well known that Mr. Oberholtzer handles none but strictly pure and unadulterated goods, compounded of the best quality of ingredients. Thoroughly conversant with every branch of the trade, he gives personal attention to it, and by honest and superior goods at moderate prices he has built up an active and permanent lucrative patronage. Mr. Oberholtzer is a native of Montgomery County, is a member of the orders of Red Men and Patriotic Sons of America, and during his residence here has won the regard and esteem of the community by his uniform courtesy, uprightness, and probity.

**Freed House**, Main Street, above North Pennsylvania Railroad Depot, A. G. Freed, Proprietor.—There is no one feature of a place which commends it so strongly to the travelling public as the presence of first-class hotel accommodations, and in this respect Lansdale is especially favored, the "Freed House" at this point being one of the best conducted and most popular hostleries in this section of the State. This house has had a successful and prosperous existence of

thirty years. Mr. A. G. Freed, the present genial proprietor, succeeded nine years ago, and has greatly added to the popularity and patronage of the establishment. It is centrally located on Main Street, above the North Pennsylvania Railroad Depot, covering an area of 25x50 feet and being three stories in height. It is substantially constructed of brick and stucco, and its interior is very conveniently arranged. Sixteen bedrooms are reserved for guests; the parlor, dining-room, and reading-room are well furnished, and every convenience is at the service of patrons and guests. Stable accommodations are at hand, and a first-class bar is on the premises. The hotel is the oldest in town and enjoys a very desirable class of patronage, consisting of citizens, farmers, and the great travelling public. Mr. Freed is a genial, hospitable landlord, and he spares no pains to make his guests comfortable and at home while stopping under his roof. His *cuisine* is noted for its excellence, and the attendance is highly satisfactory in every respect. Mr. Freed is a native of this county and is widely and favorably known in the community. He is a prominent and influential member of the Knights Templar and the order of Odd Fellows, and in all circles is greatly respected and esteemed for his many worthy qualities.

**A. H. Tyson & Bro.**, Manufacturers of Fine Harness, Horse Boots and Collars.—The manufacture of fine harness is most efficiently represented by the firm of A. H. Tyson & Bro., whose thoroughly equipped establishment has an extended and well-earned reputation for superior and handsome work that many a city firm would be glad to command. This business was originally established about three years ago by the senior Mr. Tyson, and the present eligible and convenient premises were taken possession of the first of the current year. The whole of the three-story building is utilized for business purposes, the factory being furnished with all the most modern appliances and appointments known to the trade, and constant employment is given to eight or ten competent and experienced workmen. The Messrs. Tyson are engaged in the manufacture of fine harness of every description, made from the best selected materials, put together in the most workmanlike manner, and finished in the highest style of the art. Tyson's patent horse-boots and horse-collars are made also, exclusively for the jobbing trade, and special attention is given to repairing. The Messrs. Tyson are thoroughly practical and experienced workmen, and their recognized skill in turning out handsome and staying work has given them control of a liberal and high-class patronage, which taxes their resources to the utmost. They have always made it a point to allow nothing to go out of their workshop that will not give the most perfect satisfaction, and are able to guarantee every piece of work they deliver. Messrs. Allen H. and Andrew Tyson are natives of Harleysville, and are both young men. They enjoy the respect of their many patrons and the community for their integrity, probity, and upright and honorable dealing.

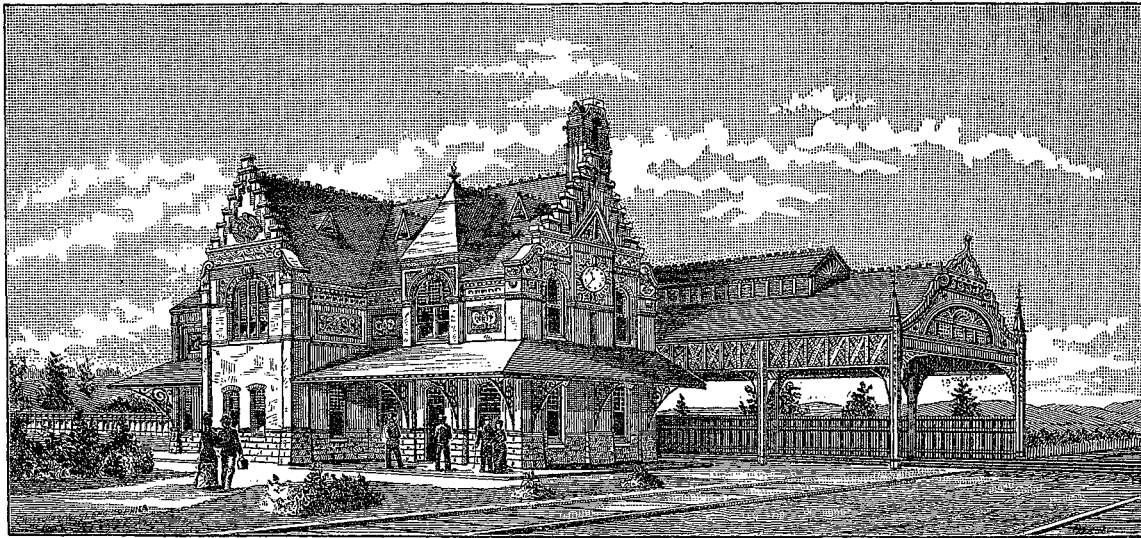
**L. M. Davis**, Tin and Stove Store.—Prominent among our leading business men, Mr. L. M. Davis is worthy of more than passing mention for his energy and enterprise. Commencing business in 1881, he has built up a liberal and lucrative trade throughout this and the adjacent country. His store is favorably and cen-

trally located and contains a full and complete stock of the most improved patterns of stoves and ranges for heating and cooking purposes, a great variety of tin, copper, and sheet-iron ware, and house-furnishing utensils, together with a large quantity of other articles usually found in a first-class store of this description. In the spacious shop in the rear, which is fully equipped with all the most modern machinery and appliances, the manufacture of tin, copper, and sheet-iron ware of all kinds is extensively carried on. Mr. Davis is thoroughly and practically conversant with every branch and detail of the trade, handles none but superior goods, guarantees everything he sells to be exactly as represented, and sells at the lowest possible prices. By this means, in conjunction with upright and straightforward dealing, he has come to control a liberal and lucrative patronage of a permanent and increasing character. Mr. Davis is a native of Montgomery County, and is cordially respected and esteemed for his many excellent qualities.

**J. F. Lane's Bread and Cake Bakery**, Main Street, opposite the Depot.—Conspicuous among the bread and cake bakeries, that of which Mr. J. F. Lane is the well-known and popular proprietor, is worthy of mention by reason of the extent of its business and the superiority of its productions. Six years ago he inaugurated the business which has now reached such large proportions, and is in possession of a continually augmenting trade. Centrally located on Main Street, opposite the Depot, he has a handsome store and a modern equipped bakery, and in the manufacture of bread and cake uses only the finest flour and the best possible ingredients. The productions of this establishment have a reputation for excellence that is unsurpassed by that of any similar one here, and they are in such regular demand that, in addition to the daily store sales two delivery-wagons are necessary to supply regular patrons. A specialty is made of strictly pure candies and confections; choice brands of cigars are also kept on sale. Mr. J. F. Lane is a native of Bucks County. He has won the regard and respect of the community by his integrity, probity, and upright and honorable dealing.

**Jacob Beaver**, Dealer in Dry-goods, Notions, Groceries, etc., Bazaar Building, corner Main and Green Streets.—Conspicuous among our most enterprising and highly respected merchants, Mr. Jacob Beaver is worthy of mention. Commencing business as far back as 1858, he has enjoyed a career of continually augmenting prosperity from that time to the present. He now occupies the whole of the three-story brick building so centrally located at the corner of Main and Green Streets, where he carries a complete and comprehensive assortment of the freshest and most fashionable dry-goods, the newest novelties in notions and ladies and gentlemen's furnishing goods, and full lines of the finest staple and fancy groceries. All these goods are reliable and superior, have been selected with great care direct from first hands, with special reference to the requirements of a first-class patronage, and are sold at prices that cannot be discounted by any legitimate dealer. Mr. Beaver is a native of Montgomery County, and during his long residence here has won the regard and esteem of the community by his uprightness, integrity, and fair and honorable dealing, and has served a term in the Town Council with credit to himself and satisfaction to his constituency.

## LEBANON.



*Passenger Station of the Cornwall and Lebanon Railroad.*

LEBANON, the capital of Lebanon county, is situated near the centre of the county, and is 25½ miles from Harrisburg and 28½ from Reading, on the main line of the Philadelphia and Reading Railroad.

The first settlers of this section of Pennsylvania were chiefly Germans, who came here about the year 1724.

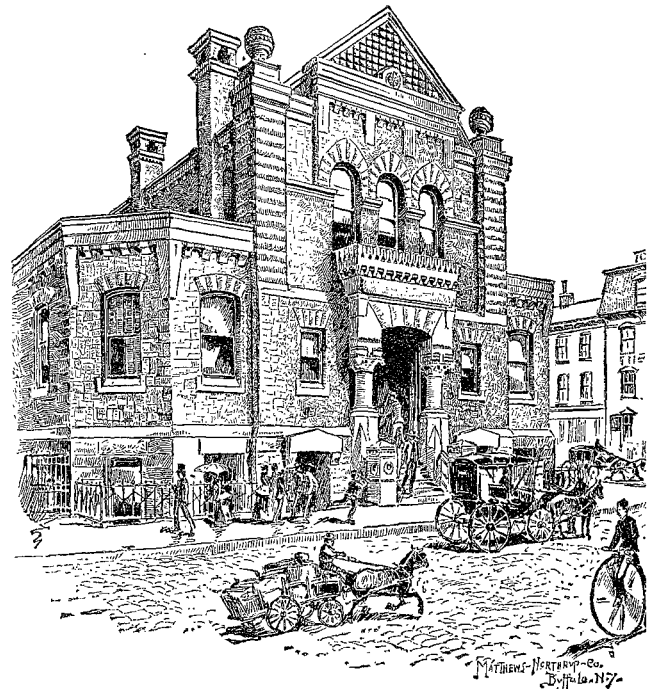
The Moravians built a church here in 1740, and another was built the same year by the Mennonites. In the year 1750 the town was laid out by Geo. Steitz, and called Steitztown. Twenty-two years later it contained 200 houses. In 1813 its name was changed to Lebanon, at the time Lebanon county was formed, Feb. 16th of that year, and Lebanon became the county-seat, and had made such advances that in 1821 it was incorporated as a borough. Its growth in population, wealth, and commercial importance has been rapid and steady, and ranks, in proportion to its population, among the first manufacturing towns not only of the State of Pennsylvania, but of the whole country. The early settlement of the town was originally made south of the Quittapahilla Creek, which at one time was larger and continually full of water, a marked difference from its present appearance. Mills were erected along the creek, and the town gradually grew towards its banks. About 1827 the Union Canal was constructed, which passed within about half a mile from the original town, and a town began to be built on its line, called North Lebanon. They both prospered; the old one became the centre of trade, while the new one turned its attention to manufactures. In 1856-7 the Lebanon Valley Railroad was completed, its line dividing the two towns and adding materially to their growth and prosperity. In 1869 the two towns were consolidated and many improvements made. Trade and manufactures took a fresh impetus, new streets were opened, and building-lots laid out and buildings erected, and the population rapidly increased. The town is regularly laid out, with excellent streets and sidewalks. Its school facilities are unsurpassed, and the church edifices numerous and of the finest style of architecture. It is supplied with pure spring-water, brought from a distance of several miles, and is lighted with gas and electricity. There are four banks and eight newspapers, two daily and six weekly.

There are a number of handsome residences throughout the town, and many large buildings on the principal business streets. The Court-house is a substantial brick edifice, erected in 1816 and enlarged in 1853; the whole of the interior was remodelled three years ago at a cost of \$15,000. The cupola contains a clock, and is surmounted by a statue of Justice eight feet in height. The Opera-house is a well-arranged building built of brick.

Among the public and private buildings in this city, the Safe Deposit Building is probably the handsomest. It is owned by Robert H. Coleman, by whom it was erected in 1885. It is built of brown sandstone, and in architectural design is as novel as it is beautiful. The

interior is handsomely ornamented and presents an unusual combination of beauty and convenience, neither pains nor expense having been spared in the construction and arrangement.

In this building are the offices of five of the corporations and companies of which Mr. Coleman is president and in which he is largely interested.



*Lebanon Trust and Safe Deposit Bank.*

First, the Lebanon Trust and Safe Deposit Bank; capital stock, \$25,000, with an annual deposit account of \$500,000. The officers are: Robert H. Coleman, President; George D. Rise, Cashier; Directors—Robert H. Coleman, J. Taylor Boyd, William S. Huter, J. H. Redsecker, William M. Guilford, C. Shenk, Allen D. Hoffer, George D. Rise.

Second, the offices of the Cornwall and Lebanon R. R. Co. Robert H. Coleman, President; H. M. Maxwell, Secretary and Treasurer; Ned Irish, Superintendent; Directors—Grant Widman, John Meily, J. H. Redsecker, C. Shenk, George D. Rise, A. Hess.

Third, the offices of the Lebanon Iron Co. Robert H. Coleman, President; A. Hess, Secretary and Treasurer; Thomas Evans, Supt.

Fourth, the offices of the Colebrook Furnaces, which are owned and operated by Robert H. Coleman, President; A. Hess being the Business Manager, and Charles Forney the Furnace Manager.

These furnaces were built in 1881-2, and comprise ten stacks. They are equipped with Whitewell fire-brick and hot-blast stones. The fuel is anthracite coal, and Cornwall ore is used exclusively, producing a superior quality of pig-iron for making Bessemer and other grades of steel. The annual capacity is 60,000 gross tons.

Fifth, the offices of the Safe Deposit Vaults, Allen D. Hopper, Manager

These vaults are fire and burglar proof, and adjoining them are offices and coupon rooms of the most modern construction.

The passenger station of the Cornwall and Lebanon R. R., of which a view is given on page 117, is one of the handsomest pieces of railroad architecture in central Pennsylvania. It was designed by Messrs. G. W. & W. D. Hewitt of Philadelphia, and is a model of beauty. The base of the building is sandstone, the first story brick, and the second story and ornamentation terra cotta. The interior is finished in hard and polished wood and is furnished with every convenience.

The first floor is occupied by the express and ticket offices and the ladies' and gentlemen's waiting-rooms. In the second story the freight offices of the company are located. The appointments of the entire building are unusually fine, and it is admirably adapted to its purposes.

The Soldiers' Monument, in the northern part of the borough, was

proximity to the great coal-fields, and but five miles from the immense "iron hills" of Cornwall. In its immediate vicinity limestone is found in abundance, and brown stone, valuable for building purposes, is also obtained in large quantities. A superior quality of clay for making bricks is also found, and a large trade is soon destined to be carried on in this line of manufacture. Its railroad facilities are all that could be desired, the Philadelphia and Reading Railroad giving it communication with the sea-coast, and the Pennsylvania and the Northern Central roads affording it outlets to the North, the great West, and the South.

The chief production is iron; the furnaces and rolling-mills are of the largest size, and the output of pig-metal annually is immense. Large quantities of machinery, agricultural implements, sash, doors, and blinds, and furniture, are also manufactured for other markets, and her industries are steadily growing and becoming more important.

Within the last few years Lebanon has been incorporated as a city, and has made rapid growth in wealth and population, almost doubling since the last census. The estimated population now is between twelve and thirteen thousand, with at least four to five thousand additional in the suburbs. It is fast becoming a manufacturing centre, and is among the most progressive of the younger cities of the State.

The Lebanon and Cornwall Railroad connects the city with the great iron hills of Cornwall, said to be one of the largest and best deposits of iron in the world. The ore is peculiarly adapted to the manufacture of Bessemer steel. The mines are more extensively worked now than at any time in the past, and with the most satisfactory results.



Lake Conewago, Mt. Gretna Park.

erected by the ladies to the memory of the brave sons of Lebanon County who fell in defence of the Union. It is of white marble, about 30 feet in height, and consists of a platform and base on which rests a fluted Corinthian column surmounted with a large ball.

Lebanon is situated in the fertile valley of the same name, in the centre of one of the richest agricultural regions of the State, in close

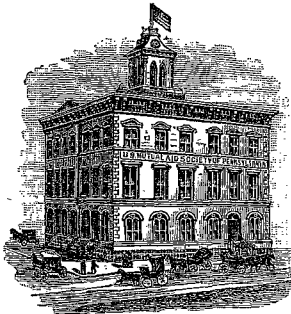
Four miles beyond Cornwall and nine miles from Lebanon, on C. & L. R. R., is Mt. Gretna Park, one of the most charming spots in all the beautiful Lebanon valley. The park was fitted up and opened for the benefit of the general public. It lies in the heart of the mountain range, surrounded by a thickly-settled country. It is easy of access, has great natural beauty, and is a veritable paradise for visitors.

**Lebanon Valley House, E. M. Boltz, Proprietor.**—There are several first-class hotels in this city, and prominent among them is the popular and well-known Lebanon Valley House. The history of this house dates back to 1856. The present proprietor has been in charge since 1866, and it has been through his superior management that the house enjoys its present fine reputation. The hotel is among the largest in the city. The building is four stories, brick, and has sixty-five

sleeping-rooms, or accommodation for a hundred and twenty-five guests. The rooms are neatly and comfortably furnished, the house lighted with electricity and supplied with hot and cold water, and the table is equal to any in the Lebanon Valley. The house has one of the largest and finest bars in Lebanon; and attached to the hotel is a large livery and sale stable, where conveyances of all kinds may be procured. Mr. E. M. Boltz is a native of Jonestown, Lebanon County. He

served with credit in the Army of the Potomac, and was a member of the gallant Ninety-third Pennsylvania Regiment. He is a thorough-going landlord, and always consults the comfort and convenience of his guests. He is the lessee of Mount Gretna Park, a beautiful and popular summer resort a few miles from the city, on the Cornwall and Lebanon R. R. There he conducts a large summer hotel, which is annually crowded with visitors from this and adjacent States.

**U. B. Mutual Aid Society of Pa.**—The sixteen years' successful business experience of the "United Brethren Mutual Aid Society of Pennsylvania" is its best guarantee of excellence and its own best recommendation to public patronage. Its history is an interesting one and cannot fail to impress itself on all who believe in the great question of life insurance. This society was chartered by the Legislature of Pennsylvania March 11, 1869. The incorporators were ministers and members of the Church of United Brethren in Christ, the primary object being to afford its members the benefits at lower rates than could be offered by the old-line companies by giving them insurance at actual cost. This object, carried into practical effect, has proved to be the underlying principle of a remarkable success. The first death-loss occurred September 15, 1870, was promptly paid, and since then over two thousand death-claims have been paid, aggregating nearly four and a half million dollars. This amount is nearly double what would have been paid for the same investment in the old-line companies. The question naturally arises, how is this result accomplished? The question is an easy one to answer. In the first place, the old companies are money-making enterprises, where the policy-holder's premiums are paid out to high-salaried officers, and in the shape of dividends to the stockholders, whereas on the "assessment plan" these profits are placed to the credit of the policy-holder. The



principal reason, however, is in the superior system of mutual aid offered by this company, which for cheapness, equity, and security is unrivalled. Males or females may become members of the society. No person under fifteen or over sixty-five is received. The rate of assessment is never increased during the continuance of membership. All members, by keeping their memberships in force for five successive years from January 1, 1884, may secure a paid-up certificate, payable at death, equal to seventy-five per cent of all monies paid to the society on mortality assessments from January 1, 1884: provided, however, that assessments paid prior to January 1, 1884, will not be included in a paid-up certificate. Parties joining at any time after January 1, 1884, may also avail themselves of this provision by keeping their memberships in force five years from the date of joining. If, however, a membership is allowed to be forfeited by reason of non-payment of assessments or annual dues, then the paid-up certificate can only be secured five years from date of reinstatement. The simplicity, equity, and advantage of this plan challenge the attention of the insuring public, and cannot fail to receive its favor if once understood; for no other plan offers such perfect safeguards for the protection of the members, and such complete provisions for making the managers the mere agents. Every detail of the management is clearly specified and definitely fixed, so that every member knows exactly for what he pays his money and where every dollar of it goes. The home office of the society is in this city, corner of Nasick Street and the Philadelphia and Reading Railroad. The building was erected in 1874, and is a handsome three-story brick structure, 60x60 feet in dimension. It is supplied with all modern conveniences, heated by steam and lighted with electricity. The interior is admirably arranged and handsomely furnished. The general business offices are on the first floor, as well as the offices of the president, vice-president, secretary, and treasurer. On this floor is a large fire-

burglar-proof vault, 11x13 feet. The offices of the general agent and actuary are on the second floor. The officers are: John B. Stehman, Esq., president; Gideon Light, Esq., vice-president; Geo. A. Mark, secretary; Henry H. Kreider, treasurer; Hon. Isaac Hoffer, actuary; S. P. Light, Esq., solicitor; J. B. Stehman, Geo. A. Mark, H. H. Kreider, D. S. Early, Gideon Light, executive committee; John H. Kinports, J. B. Hursh, Dr. Geo. Wagoner, finance committee. Directors: John B. Stehman, Mountville, Pa.; Gideon Light, Lebanon, Pa.; Geo. A. Mark, Lebanon, Pa.; D. S. Early, Harrisburg, Pa.; J. B. Hursh, Newville, Pa.; George Wagoner, Johnstown, Pa.; John H. Kinports, Annville, Pa.; H. H. Kreider, Annville, Pa. They are men widely and favorably known throughout Pennsylvania, and are among the most prosperous, thrifty, and influential men in the commonwealth. They possess the confidence of the public, and through their intelligence, energy, and business tact the future will show even a greater degree of prosperity for the U. B. Society than hitherto attained. The present scope of their business, however, now reaches nearly every State in the Union, and even into some of the countries of the Old World. They have over one hundred and fifty district agents and probably five hundred sub-agents. The annual business is great, the report for 1885 showing the greatest degree of prosperity. The society, as an institution of the people and for the people, has attained great prominence and fully merits the esteem and confidence exhibited by an appreciative public.

**Lebanon National Bank.**—The Lebanon National Bank building, corner of Ninth and Cumberland Streets, is among the handsomest in the city. The structure, a massive one in appearance, is comparatively new, and is admirably arranged in all its appointments. The interior is beautifully and artistically finished, and compares favorably with the finest banking houses in the State. The building is heated by steam and lighted with electricity, and is furnished with a burglar and fire-proof safe-deposit vault, which for absolute safety is not surpassed anywhere. The doors of the vault are provided with heavy bolt-work and improved time-locks, and the foundations rest on a solid rock foundation. This bank is the oldest in Lebanon, having been chartered by the legislature in 1831. For a quarter of a century it was the only bank between Reading and Harrisburg. In December, 1864, it was chartered as a national bank, and in December, 1884, the charter was renewed for twenty years. The capital stock is \$200,000, and the surplus \$78,000. The bank has a fine record. For the more than half century of its existence it has never failed to pay its stockholders a semi-annual dividend, and has paid in dividends nearly one half million of dollars. The officers are: C. Henry, president; Grant Weidman, vice-president; James M. Gossler, cashier. Directors: C. Henry, Grant Weidman, Dr. H. H. Roedel, Rudolph Miller, Joseph G. Heilman, Geo. G. Heilman, Thos. L. Rucker, and Abraham Kreider. The president is a native of the county, and is a leading merchant. The vice-president is a native of the county, and a prominent member of the bar. The cashier was born and reared in Northumberland County, and has been identified with the institution many years. He is a man of fine business qualifications, and has, as have all the officers, the esteem and confidence of the public. The bank is under able management, and is regarded one of the strongest and safest in the commonwealth.

**Eagle Steam Planing-mill, Cilley & Miller,** Proprietors and Contractors, Builders, and Manufacturers of Sash, Doors, Blinds, etc., corner Sixth and Willow Streets.—Lebanon has advanced so rapidly for the last ten years, and especially the last five, that those of its business men who have been identified with the contracting and building interests have not suffered for the lack of work. A large part of the building and furnishing material have been controlled by Messrs. Cilley & Miller, proprietors of the Eagle Steam Planing-mill. This plant was established in 1878 and covers more than three acres of

ground. The main factory building is two stories, and 60 feet wide by 112 feet in length. It is furnished with thirty-horse-power engine and all the latest improved wood-working machinery. They manufacture doors, blinds, sash, stairs, and give especial attention to fancy wood and scroll work of every description, and the making of interior wood-work for buildings. In addition they furnish estimates, and contract and erect buildings of every description. The Eagle Mill is widely known for the excellent quality of its work and commands a large custom through this region of the State. From its origin the mill has taken a prominent position among the industrial enterprises of the county, and has been largely instrumental in giving to the city its reputation. In addition to the planing-mill the firm have a large lumber-yard, where may be found all varieties of lumber and building material of every description. They have doubled their facilities in the last three years, and are now abreast of the largest enterprises of this kind in the city. Both members of the firm have been life-long citizens of Lebanon, and have always been foremost as public-spirited citizens. They are gentlemen of enlarged experience, and have been identified with the lumber and planing-mill business for many years, and are thoroughly conversant with it in every particular. They occupy prominent positions in business circles, and enjoy the esteem and confidence of the community.

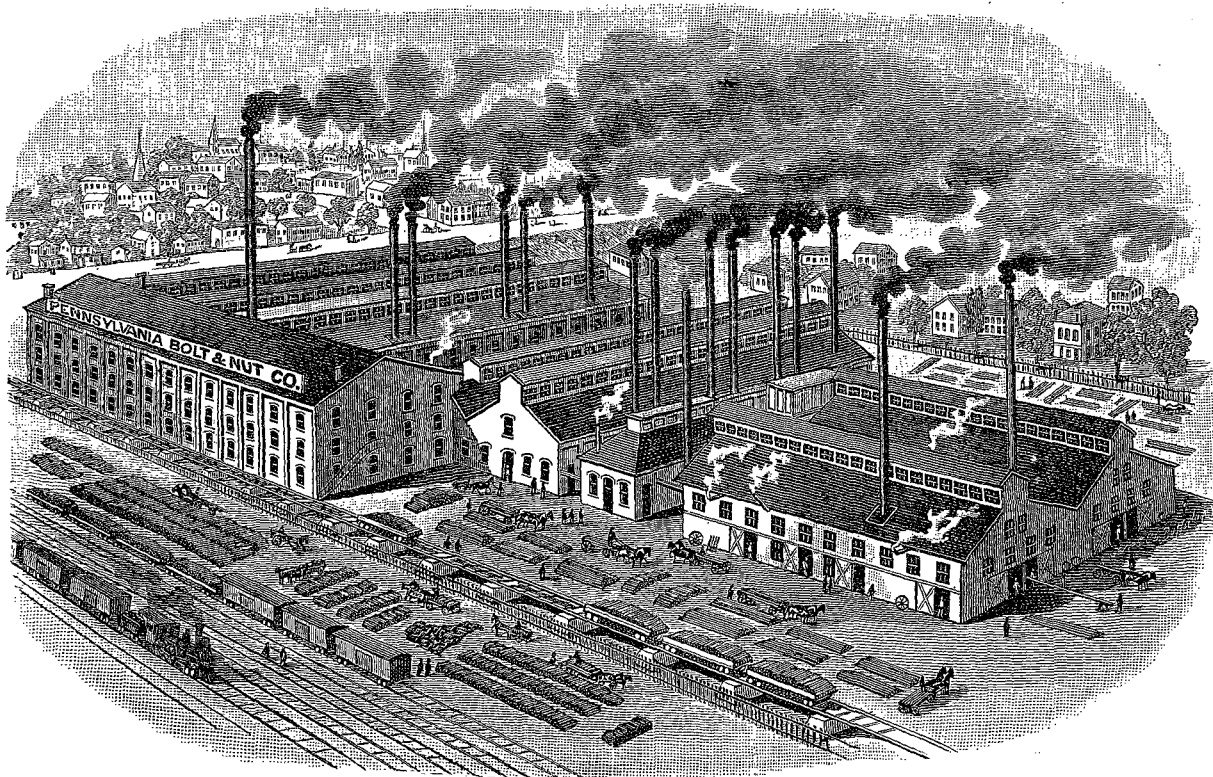
**J. H. Miller's General Insurance Agency,** southwest corner of Eighth and Willow Streets.—Insurance is a subject that vitally concerns every property-holder. To select the strongest and oldest companies is the desire of all who seek insurance for the first time, or who seek a renewal of expiring policies. At the general insurance agency of J. H. Miller one cannot fail to find a company reliable in all respects. All the companies are first-class, and the aggregate capital represented amounts to over \$23,000,000. Among the companies represented may be mentioned the following: Fire Insurance Co. of North America, Franklin Fire Insurance Co., Pennsylvania Fire Insurance Co., American Fire Insurance Co., and the Girard Fire Insurance Co., all of Philadelphia; Commercial Union Insurance Co., of London; and the Hanover Fire Insurance Co., of New York. He also represents the Fidelity and Casualty Accident Insurance Co. of New York, and represents and is secretary of the Washington Mutual Fire Insurance Co. of Lebanon, the Lebanon County Mutual Live-stock Insurance Co., and the Home Mutual Life Association of Pennsylvania. Miller's agency is one of the oldest in the State, having been established in 1860. Mr. J. H. Miller began his career in life as teacher, and after a few years gave up his profession to engage in mercantile pursuits. He first entered the dry-goods business, and previous to the war was for three years engaged in the book and stationery trade. For the past twenty-six years he has been identified with insurance. He was born and reared in this county, and is held in high esteem by the people among whom he has always lived. He has served as councilman four years, and was elected to two sessions in the legislature. As a business man and as a private citizen he stands deservedly high, for he has always practised the highest principles of commercial probity, and conducted himself in all his business relations in such manner as to win the confidence of the people.

**The Washington Mutual Fire Insurance Company.**—This company has been in successful operation for twenty-six years, and has furnished its members with insurance on the strictly mutual plan at less cost than any other company in existence. It has only had thirteen small assessments since its organization. It is a strictly home company, confining its business entirely to Lebanon County. All its policies are issued perpetually, and therefore require no renewals. The company has policies in force amounting to over \$4,500,000. Its officers are Jacob Readel, president; J. H. Miller, secretary; and George Hoffman, treasurer; and its office is located on southwest corner of North Eighth and Willow Streets.

**The Pennsylvania Bolt and Nut Company,** Henry S. Eckert, President; James Lord, Secretary and Treasurer.—The special branch of manufacturing industry pursued by the Pennsylvania Bolt and Nut Company is of such importance that we deem it worthy of more than ordinary mention. The company was organized in 1883, and was in successful operation until June 6, 1886, when the greater part of the works was

tool- and store-room, 20x27 feet; burring-room, 38x60 feet; threading department, 61x131 feet; packing-room, 61x23 feet; boiling-room, 16x31 feet; bolt and nut factory, 80x167 feet; warehouse, 75x223 feet; rolling-mill, 64x119 feet. Employment is given to 350 men. The various departments are under a perfect system of management, and are supplied with the latest improved machinery, making the works the best appointed in

dent; James Lord, secretary and treasurer; H. V. L. Meigs, superintendent. Mr. Eckert is a native of Reading, and resides in that city, where he is president of the Farmers' Bank. He is also president of the Eastern Pig-iron Association, and of the Reading School Board. Mr. Lord is a native of Delaware. Previous to his connection with this company he was for many years a citizen of Reading, where he is well



destroyed by fire. They were immediately rebuilt, however, on a much larger scale, and resumed business early in November, 1886. The plant is among the largest of the kind in the State, and known to the trade throughout the Union. The various buildings which constitute the works are ten in number, and are as follows: Machine-shop, 47x60 feet; blacksmith-shop, 39x39 feet;

the country. The product consists of machine, carriage, plow, and track bolts; hot-pressed and reamed nuts, washers, lag-screws, turn-buckles, bar-iron, and bridge-rods. The capacity previous to the fire was 7000 tons annually—now largely increased. The company have a large export trade, and sell their product in every State. The officers are: Henry S. Eckert, presi-

known. Mr. Meigs is an accomplished mechanical engineer of many years' experience. Previous to his association with this company he was connected with the Reading Iron Works. The works are under the immediate supervision of men who are thorough-going, wide-awake manufacturers, and who occupy prominent positions in the industrial world.

**Bressler & Spang, Hardware, Stoves, House-furnishing Goods, etc.,** No. 748 Cumberland Street.—There are some mercantile enterprises here which would be a credit to cities of metropolitan size, and one of these is the house of Bressler & Spang, No. 748 Cumberland Street. The business is that of general hardware, house-furnishing goods, heaters, and stoves. Mr. Spang devotes the greater part of his time to steam-heating, plumbing, and gas-fitting, and incidentally to the furnishing and erecting of slate mantels and other interior house decorations. Besides, they manufacture a large line of tinware, and do roofing, spouting, and all work pertaining to that line. The main department of the business occupies a three-story brick building, the property of Mr. Bressler, 25x200 feet in length. In the second story of the rear extension the shops are located, where gas and steam fitting and all kinds of tin work are done. The house gives employment to a force of fifteen men. In the third story is a storeroom, 25x50 feet, for storage purposes, and the large basement is used for paints, oils, varnishes, etc. In the rear of the Opera-house they have a storage warehouse, principally for terra-cotta material and lubricating oils. The firm occupy 15,000 square feet of floorage, and are thoroughly equipped for conducting the business in all its branches. The firm have the largest and finest stock of goods in this region of the State, and do an annual business of \$60,000. This house was established by Mr. Bressler in

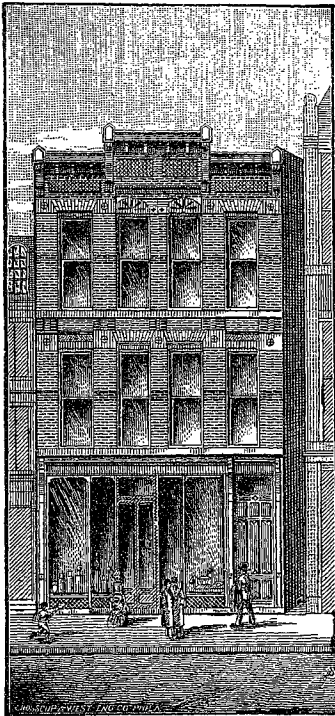
1859, who eight years later associated with himself Mr. Spang. Mr. Bressler is a native of Schuylkill County, commencing business in this line there in 1851. He was chief burgess of this place in 1868, and is at present a director of the Washington Fire Insurance Co. Mr. Spang was born and reared in Lebanon County. He is a director of the Lebanon Manufacturing Co., president of the Union Fire Co., an organization a century old, and is one of the county commissioners. The firm is a strong one, and individually they are regarded as superior business men and occupy a deservedly high position in mercantile circles.

**Edmund H. Graeff, Wholesale and Retail Confectioner,** No. 725 Cumberland Street.—One among the time-honored mercantile establishments of this county-seat is the well-known confectionery of E. H. Graeff at No. 725 Cumberland Street. The business was commenced in 1846 by John Graeff, father of the present owner, the latter succeeding him in 1878. Mr. Graeff has grown up with the confectionery trade, and is therefore conversant with it in all its branches. He employs a number of hands in the manufacture of candy, cakes, and ice-cream, and produces a superior quality of goods. He has in store an attractive line of toys, fancy goods, dolls, fruits, nuts, etc., all of which are offered at prices within the reach of the humblest customers. The sales-

room is 15x75 feet in size, and in the rear of this is a two-story brick factory. Mr. Graeff is a native of Lebanon County, and has by energy, industry, and honorable methods established a large and growing retail and wholesale trade, and won for himself the esteem and confidence of the public at large.

**Harry A. Leinbach, Merchant Tailor,** No. 813 Cumberland Street.—The leading merchant-tailoring establishment in this city was established by Harry A. Leinbach, September 1, 1885. The place of business, located at No. 813 Cumberland Street, is a store 20 feet in width and 60 in depth. The building is three stories, brick, the third floor of which is occupied by the manufactory, where ten hands are constantly kept employed. A score or more of hands is employed on extra work outside. A motto of the proprietor is, "A cheap suit, well fitting, is better than a high-priced suit and no fit." He makes to order the finest suits, and has an established rule that no misfit leaves the house. His ready-made clothing is all his own manufacture, and is put together in the best manner. In addition he carries a full line of gents' furnishings, which he sells as cheap as the cheapest. Mr. Leinbach is a native of Berks County, and though but a short time a resident of Lebanon, has already established a good trade. He was identified with Leinbach & Bro. of Reading many years, where he learned the trade.

**Dr. Geo. Ross & Co., Wholesale and Retail Druggists, No. 806 Cumberland Street.**—The leading representative drug house in this section is the well-known establishment of Dr. Geo. Ross & Co. The business was established in 1852 by Dr. Ross. It continued in his name until 1873, when J. H. Redsecker, who had been a clerk from 1857, was admitted to copartnership and the firm became Dr. Geo. Ross & Co. In 1880 Dr. Ross died, and his sons, George R. and William R., became members of the firm, the old name being still retained. The rapid growth of their trade necessitated larger accommodations; so accordingly they erected a new store, and occupied it February 4, 1886. The new store is the handsomest drug store in Western Pennsylvania. The building is of brick, three stories, and the interior is a model of beauty, elegance, and convenience. The storeroom is 23 feet in width and 100 feet in length. The floor is laid with variegated color English tiling, and the shelving and counters are of cherry, which is artistically carved and ornamented. The building is heated by steam, lighted with electricity, furnished with speaking-tubes, hot and cold water, telephone, electric bells, and an electric burglar-alarm. A hose, 150 feet in length, and hand-grenades are in readiness in the event of fire. The laboratory in the rear is 23x26 feet in size. In the main store the goods are tastily arranged, and embrace a large and complete stock of the freshest and purest drugs and chemicals. They make all their own pharmaceutical preparations. Great care is used as to poisons, the precaution being used of putting them in blue-glass bottles and keeping the poisonous chemicals in a separate apartment. In the prescription department no poisons are kept, and the prescriptions are compounded with the greatest care by experienced pharmacists. The upper floor is the wholesale jobbing depart-



ment. Elevators run from this to the first floor and basement. In the latter, bulk drugs, oils, acids, and stock to be used in manufacturing their various preparations are kept. The house has over sixty different preparations of their own make, the most widely known being "Dr. Ross's Sarsaparilla, or Blood Pills," "Dr. Ross's Infant's Drops," "Dr. Ross's Eye-salve," "Dr. Ross's Hair-restorer," "Dr. Beral's Ext. Sarsaparilla," and "Dr. Call's Cough Balsam," all of which have a large and extended sale. Dr. George Ross, the founder of this business, who died in 1880, was a graduate of Jefferson Medical College, Philadelphia, and was a prominent and lead-

ing man in the county, and at the time of his death was president of the Dime Savings Bank, president of Lebanon Gas Works, and director in a number of other enterprises. Mr. J. H. Redsecker is a druggist of over thirty years' experience. He is a prominent man in mercantile circles, and is a director of the C. & L. R. R. Co.; also a director of the Lebanon Trust and Safe Deposit Co., a director of the Edison Electric Light Co. of Lebanon, and president of the Fidelity Building Association. George R. Ross is a graduate of Lafayette College, Easton, Pa., and of the College of Pharmacy, Philadelphia, and is director of the West Lebanon Rolling-mill Co. Mr. William R. Ross is also a graduate of the College of Pharmacy, Philadelphia. All are men of acknowledged influence and ability, and their house is regarded as one of the largest, most reliable, and strongest in Central Pennsylvania.

**First National Bank.**—In reviewing the various industrial and commercial enterprises which constitute the chief source of the material growth and progress of a community, a position of prominence should be accorded its banks, as the great medium of exchange and arbiter in all trade transactions. A leading and representative institution of this character is the First National Bank. This bank was incorporated as a State institution in 1856, and became a national bank in 1864, with a capital of \$50,000. The charter was renewed in 1884. The building, a three-story brick, is located on Cumberland Street and in the heart of the city. The interior is well and conveniently arranged and contains a fire-and burglar-proof vault. From its inception the bank has been favored by a large and liberal patronage, representing the leading business men and capitalists of this section. The First National is one of the strongest and most reliable institutions in Lebanon. The surplus is \$22,000. The officers are Horace Brock, president, and J. H. Hoffer, cashier. The directors are Horace Brock, Simon Cameron, Debbie B. Coleman, J. P. S. Cobin, Arthur Brock, James Young. The president is largely interested in the iron industries here. The cashier, Mr. J. H. Hoffer, is a man of decided financial ability and is highly esteemed in commercial circles. Both officers and directors are prominent men in the community, and are committed to a reliable and conservative policy in the management of the institution.

**Lebanon Stove-foundry and Hollow-ware Works, corner of Guilford and Eighth Streets.**—The Lebanon Valley possesses great and peculiar advantages for iron industries, and as a consequence we find here the largest and most successful concerns in this section of the State, making the one exception of Pittsburg and vicinity. The Lebanon Stove-foundry and Hollow-ware Works, is a time-honored enterprise, having been established by Foster and Murch in 1847. In 1872 the original works were entirely consumed by fire, but through the enterprising spirit of the proprietors were rebuilt on a larger and finer scale. The plant covers considerable area and comprises six buildings, in which thirty-five to forty hands are employed. A six-horse-power engine and one eighteen-horse-power boiler supply the motive power necessary to propel the machinery. All the details for the manufacture of stoves and hollow-ware are perfect, and the manufactured product is not excelled by that of any similar establishment in the State. The quality of these goods is becoming better known each year, and the scope of the trade is extending into a number of the States. The annual business is \$150,000. The officers of the company are: D. W. Zeller, president; S. S. Light, secretary; J. H. Seltzer, treasurer. The company was chartered and organized in 1882. The officers are men of fine commercial standing and enjoy the confidence of the people. The management of the business is under the personal supervision of D. W. Zeller, a man of rare business ability and one who as a citizen is universally respected and esteemed. Under his guidance the works have attained their present prominence.

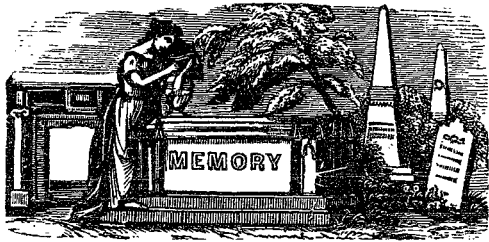
**Geo. P. McFarlan, Fancy Grocery, Tea and Coffee Store, No. 737 Cumberland Street.**—The fancy grocery, tea and coffee store of Geo. P. Mc-

Farlan is well known to the housekeepers of Lebanon. Though among the latest accessions to the business houses of the place, it has become widely known for the reliable quality of its goods and the fair dealing of the proprietor. Mr. McFarlan came hither from Philadelphia in 1878, where he was engaged in the same line of business eleven years. The building occupied is frame, three-story, and is 20x60 feet in size. Housekeepers and others can always find here a full supply of fancy groceries, teas and coffees, such as are kept in the best-conducted city stores. With such a store as Mr. McFarlan's at hand, there is no need for the people of this community to send elsewhere for choice or fancy groceries, or any article in the line of eatables. His stock consists, in part, of canned vegetables, canned fruits, sauces, dried fruits, pickles, canned fish, oysters, fresh fruit and vegetables, etc., etc. His coffees are fresh and roasted daily. These goods are sold to customers at the lowest prices. Mr. McFarlan has associated with him the efficient and popular salesman Jas. M. Snyder, who is widely and favorably known to all lovers of good things. The proprietor is a native of Chester County and is regarded as a business man of superior qualities. He has recently introduced in the tea and coffee department the feature of issuing checks with every pound of coffee and tea sold, and on presentation of so many of these checks, the holder will receive a handsome present. This will prove a popular card for the house, as it has met with general favor everywhere.

**Fox & Embich, Sash, Door and Blind Factory and Lumber-yard, corner Guilford and Seventh Streets.**—In a city where the growth is as rapid as it is in Lebanon the dressed and undressed lumber business must be numbered among the most important, and is deserving of more than ordinary mention. Prior to the erection of the factory, and before the existence of the present firm, Mr. John Fox established a lumber-yard. This was in 1868. Four years later he erected a sash, door, and blind factory. The building is of brick, very substantial, and is 40x126 feet in size and two stories. It is furnished with an excellent outfit of machinery and supplied with a twenty-horse-power engine. A large force of hands are employed. Of the product of the mill it may be stated that it is of the best quality and the work executed in a skillful manner. They manufacture flooring, wainscoting, doors, blinds, sash, mouldings, and make a specialty of stair-building and hand-railing. The lumber-yard is supplied with a number of sheds, to protect the lumber from the weather. They deal in kiln-dried material, and furnish estimates and take contracts for building. Mr. Fox has lived in this city eighteen years, and in that time has won for himself an enviable name for honesty and business ability. In 1881 Mr. Fox formed a copartnership with John B. Embich, and enlarged their capacity and increased their facilities. Mr. Embich is a practical mill man, having been identified with the business for twenty-five years. He is a native of Lebanon.

**Lebanon Manufacturing Company, Manufacturers of Cars; Office, No. 205 North Tenth Street.**—One of the great industrial enterprises here, so conducive to the material prosperity and growth of the city, is the works of the Lebanon Manufacturing Co. This company was chartered and the works built in 1867. Since that time the works have received additions from time to time, until the plant now covers seven acres and comprises twelve buildings. The company are engaged largely in manufacturing box, gondola, cattle, refrigerator, coal, ore, and mine cars. They manufacture also stationary and portable steam-engines, furnace, rolling-mill, and mill work of every description; also wrought-iron and cast-iron work of all kinds. The works have a force of five hundred men and do over a million dollars' worth of business annually. The scope of the company's trade is co-extensive with the United States. Much of their work is exported to Europe. The officers are all efficient business men who have eschewed politics and devoted themselves to the development of the State's industrial interests.

**Eagle Marble and Granite Works, No. 110 North Ninth Street.**—One among the largest marble works establishments in this section of the State is the Eagle Works at No. 110 North Ninth Street. These works were established thirty-three years ago, and during the long business career of these years have gained a wide and high reputation for excellence in workmanship.



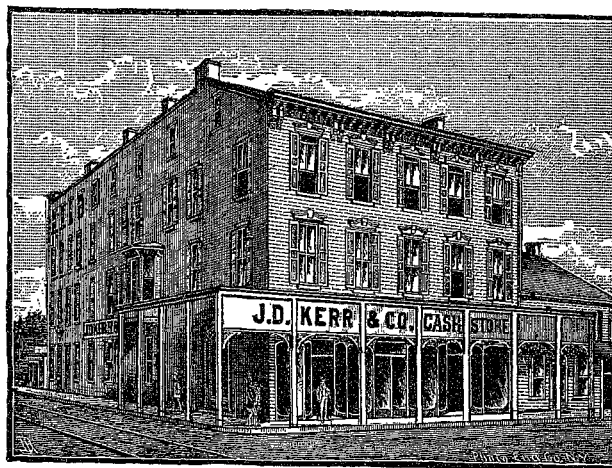
The works occupy a space of nearly 70,000 square feet. A force of six experienced workmen are employed, testimonials of whose skill may be seen in the cemeteries throughout this and adjoining counties. Mr. J. E. Daugherty, the originator and founder, began the business at first with limited capital, but after a time, the business improving so rapidly, the place was enlarged and additional capital procured, until now it ranks with the oldest in the county. Mr. J. E. Daugherty not only builds monuments and tombstones, but contracts for all kinds of cemetery and house work. He brings to bear in this business an experience of more than thirty-five years. The proprietor is a representative business man. He has at different times held many positions of trust, and in each instance has reflected credit upon himself and subserved the best interests of the people. He is a native of this county, and has always been identified with every movement that tended to the advancement of the city.

**John K. Funck, Millinery and Fancy Goods, No. 846 Cumberland Street.**—It may not be generally known that in the millinery business great caution and care have to be exercised, and it is one of the few branches of the mercantile industries that requires continuous watching, and to make it a success one must be specially adapted to the work. The styles are continuously and rapidly changing, and what would be a valuable stock to-day may, through the caprice of fashion, become valueless to-morrow. Probably there is no merchant in Central Pennsylvania that better understands buying and selling, and how to successfully conduct the millinery business, than Mr. John K. Funck. He is considered without a superior in this line of business. His store, three-story brick, is 19x50, and is well and tastefully stocked with the latest novelties in millinery and fancy goods. All his hats are finished at the store, the work being tastefully done by trimmers brought here from New York City, and will compare with the handsomest work in the large cities both as regards finish and style. Mr. Funck employs four assistants, who in skill are not surpassed. The head sales-lady possesses all the requisites for success, and is thoroughly conversant with the millinery business, having been identified with it since her girlhood. The proprietor has a large trade in this and adjoining counties, and numbers among his patrons many of the best people in the city. Mr. John K. Funck is a native of Lebanon. He entered the dry-goods business in 1856, and conducted it so successfully that he was for many years the leader here in the dry-goods trade. In 1879 he retired, and in 1882 established himself in the millinery and fancy goods business. Mr. Funck is a director of the Lutheran Theological Seminary at Gettysburg. He is a gentleman of superior business tact, and stands high in mercantile circles.

**C. Shenk, Foreign and Domestic Dry-goods, Notions, etc., No. 814 Cumberland Street.**—Twenty-one years ago (in 1865) Henry Shenk established the present business, being succeeded two years later by his brother, C. Shenk, the present popular proprietor. The establishment of Mr.

Shenk is a handsome three-story building, and is one of the largest and finest dry-goods stores in the State, being exceeded by only a few in the larger cities. The storeroom is 165 feet in depth by 23 in width, and is well appointed in every respect, being furnished with electric light and heated with steam. It is also furnished with the improved "cash elevated railway," which proves a great convenience to both salesmen and customers. The large stock of foreign and domestic dry-goods, notions, etc., is complete in every particular, and embraces everything usually found in the first-class metropolitan dry-goods stores. In addition to this stock Mr. Shenk carries a full line of ladies' and misses' cloaks, horse-blankets and robes. The proprietor employs ten assistants, who are kept busy waiting on the throngs of customers who daily patronize the house. The store is a model of its kind, and is a credit to the city. Mr. Shenk was born and reared in this county. He is a director of the C. & L. R. R., and of the Safe and Trust Deposit Bank. He is interested in a rolling-mill here and one at Columbia. He is a man of superior business ability, and has enjoyed an unusually successful business career, and ranks with the foremost citizens of the county.

**J. D. Kerr & Co., Cash Dealers in Dry-goods, Groceries, Provisions, etc., corner Ninth Street and P. & R. Railroad.**—The house of J. D. Kerr & Co. was established in 1882, though the business, under the firm-name of S. L. Light & Co. had existed for two years preceding. The building is four-story brick, and has a frontage of 45 feet on Ninth Street and 152 feet on Philadelphia & Reading R. R. The firm occupies three stories and conducts a large business. The stock embraces dry-goods, notions, shoes, groceries, provisions, queensware, hardware, stoves, house-furnishing goods,—in short, all articles usually found in a general store. They run



several delivery-wagons and employ five clerks. When the business was first started in 1880 it was on the credit system, and the annual sales were not more than \$10,000. Since 1884 the house has been conducted on the cash system, and the annual sales for this year will reach \$40,000. The business is growing, and the past year has witnessed its greatest degree of success. Monthly price-currents are issued, and all goods are sold at the lowest market prices. Mr. J. D. Kerr is a native of Berks County, and has been here since 1882. Mr. S. L. Light, the other member of the firm, is a native of Lebanon, and is a prominent man in the community. He is a large owner of real estate, and interested with others in the brick, coal, and ice business. Mr. Kerr is the active partner, who gives personal supervision to the store. Both are men of business ability, and are prompt and reliable in all business transactions.

**J. Dewald, Stoves, Ranges, etc., No. 720 Cumberland Street.**—The well-known and popular establishment of J. Dewald was opened here in 1871, and in the fifteen years of its successful conduct has enjoyed a fine patronage. Previous to locating here Mr. Dewald was engaged in the same line of business at Rickersburg, Berks County, this State, where he was located for six years. The building he occupies at No. 720 Cumberland Street is three story, and his storeroom is 16x50 feet in size. In the rear is the shop, 18x40, where is made all kinds of tin and sheet-iron work. In the ware-room is a select stock of cooking and heating stoves, ranges, parlor heaters, etc. These stoves are of the best manufacture and are warranted to give satisfaction. He also carries an attractive line of house-furnishing goods, which are sold at the lowest prices. By close attention to business, uniform courtesy to patrons, and honorable business methods, the proprietor has established a large and flourishing trade, which continues to grow with the progress of the city. Mr. Dewald is a native of Berks County. He is a director in the Live Stock Insurance Co. of this place, and a prominent man in commercial circles, enjoying the good-will of the business public.

**Frantz's Furniture Bazaar, Nos. 724 and 726 Cumberland Street.**—When Mr. Frantz first started business for himself in 1878 he had only \$18 capital, and his work-shop was a kitchen 12x14 feet in size. Through industry and energy the business grew, more room was required, until after a few years Mr. Frantz purchased the property which he has since enlarged and greatly improved. The ware-rooms and factory at Nos. 724 and 726 Cumberland Street are of brick, four stories, and 100x23 feet in size. The first floor contains the handsome suits in solid black walnut, ash, cherry, etc., ranging in price from \$45 to \$250. The second floor contains the cheaper cottage suits, and here also is the upholstered par-

lor-work department. The third floor is filled with miscellaneous goods—tables, chairs, desks, towel-racks, wall-pockets, etc., etc., all in great variety. The fourth floor and basement are devoted to the storage of material. In the rear is the factory proper, 22x60 feet, and cabinet shops, where every style and all varieties of furniture are made. Twenty experienced and skilful men are employed, and the quality, finish, and general style of their work will compare favorably with that produced by larger factories in the East. Mr. Frantz sells only at retail, and chiefly furniture of his own manufacture, and has the largest, handsomest, and cheapest assortment of furniture in the city. He makes many goods to order, and has supplied public institutions and private residences here and elsewhere with his work. The proprietor is a native of this county, and is among its most successful representative business men.

**Miller Organ Company, Manufacturers of Cabinet Organs, corner Eighth and Maple Streets.**—In our review of the merchants and manufacturers of Lebanon we desire to call special attention to the Miller Organ Co., corner of Eighth and Maple Streets. This business had a humble beginning, being at first confined to a room

The power is furnished by a large engine, which drives the latest improved machinery used in the manufacture of organs. The business is systematically managed, and is divided into five departments. In the first the material to be used is cut, planed, and dressed; in the second it is put together,—making the cases; in the third the ac-

in 1871 by Mr. A. B. Miller, who subsequently associated A. H. Miller (no relation of his) with himself. The senior member of the firm is a native of North Lebanon township, and the latter, Mr. A. H. Miller, is a native of North Annville township. The former superintends the factory, and the latter has charge of buying and



12x14 feet. The enterprise has grown to its present proportions, not through the influence of capital, but through the influence of excellent and thorough workmanship—a demonstration of the fact that the people appreciate merit. A large factory now has taken the place of the little room, and a number of the most skilled artisans employed.

tions are built; in the fourth varnishing and finishing is completed; and in the fifth the tuning is done. The material used is the best that can be procured, and for durability, sweetness, and richness of tone the Miller organs are justly celebrated. The business extends throughout the entire country. This enterprise was inaugurated

selling, and books, etc. Both are skilled in the business and are without superiors, for they are peculiarly adapted to the work. They deserve great credit for the push, pluck, and indomitable perseverance which has characterized their career as business men, and are fully entitled to the credit accorded them by the general public.

**Eagle Hotel, S. B. Cox, Proprietor.**—The Eagle Hotel is a large brick structure four stories in height. It has a frontage of 111 feet on Cumberland Street, with the new four-story extension of 165 feet on Ninth Street. These improvements now under way and nearing completion will make the hotel among the handsomest in the State, and give it a capacity of 125 sleeping-rooms, or accommodation for 250 to 300 guests. The building is beautifully and tastefully furnished, and the entire hotel heated by steam, furnished with electric bells, supplied with hot and cold water, and lighted by electricity. The dining-room, 55x44, with a seating capacity of 125 guests, will, when completed, be a model of beauty. The table is in keeping with the appointments of the house, and is the best the market affords, and served in the best style of the culinary art. The office is in charge of Mr. J. T. Hood, the genial and popular cashier, who leaves no stone unturned in rendering patrons comfortable. A bus meets all trains. Neatness, cleanliness, and polite attention are assured to all, and the aim of the genial host will always be to make his guests feel at home. A bar is attached, where the choicest wines and liquors can be obtained, and adjoining is the livery stable, where conveyances may be procured at any hour of the day or night. Mr. S. B. Cox, the proprietor, has been in charge three years, coming here in the spring of 1883 from Lancaster, his native city. He has been identified with the hotel business for twenty-one years, and understands it in every detail. He established himself in the business in 1865, soon after being mustered out of the service at Richmond. He enlisted in defence of the Union in 1862, joining the Second Pennsylvania Artillery,

Battery I, 112th Regiment of Pennsylvania Volunteers. With the Army of the James he followed the fortunes of war for three years, being engaged during that period in the great battles of the Wilderness, Cold Harbor, Petersburg, Hatch's Run, Strawberry Plain, Fort Harrison, and was at the surrender of Lee at Appomattox in April, 1865. He was under command of General Ord, and issued the first rations secured by Lee's army. During the war Mr. Cox was chief of transportation of the Army of the James.

**Lebanon Boiler Works, Henry Pott & Co., Proprietors.**—The plant of the Lebanon Boiler Works was formed thirteen years ago, and covers nearly one acre of ground. The location is a most convenient one, being directly on the line of the Philadelphia and Reading Railroad, corner of Thirteenth Street. The main building, the boiler works proper, is 65x85 feet in size. All the conveniences and appliances for a successful prosecution of the work is here, and the pay-roll shows a list of forty men. The firm manufacture the best class of boilers, steam-pumps, pipes for blast-furnaces, steam-fittings, tanks, smoke-stacks, oil-stills, coal-chutes, and steam-engines. They make a specialty of the latter, as they do also of the Centennial steam-generator. This generator is very popular and has had a large sale, as it possesses many advantages over others. They deal in anthracite coal also, keeping only the best qualities mined in Schuylkill district. The entire business is under the personal supervision of Messrs. Pott & Co., who are not only reliable and efficient business men, but are practical workmen who understand thoroughly every detail of their special line of business. They were born

and reared in Reading, and have been living in this city since 1873. Both are men of good commercial standing, and regarded among the leading manufacturers. Messrs. J. K. Petty & Co. of No. 206 North Fourth Street, Philadelphia, are their agents in that city.

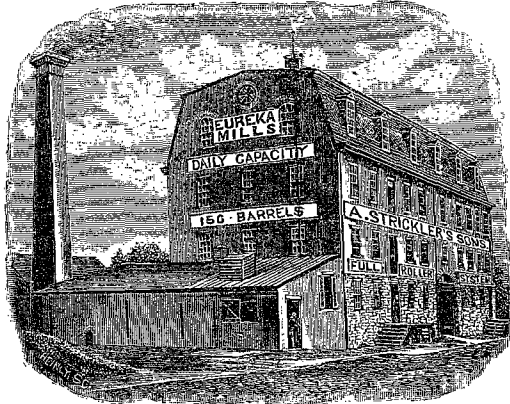
**A. S. Light & Co., Hardware, Paints, Glass, etc., No. 33 North Ninth Street.**—This building is comparatively new, is three-story brick, and 24x75 feet in size, and contains a well-assorted stock of general hardware, pure prepared paints, glass, oils, and house-furnishing goods of every description. The line of stoves is large and embraces all sizes and styles in cooking, office, and parlor stoves. In the rear is the plumbing department, where all kinds of steam and gas fitting are done on short notice by skilled workmen. Adjacent to this shop is the tin and repair shop, where all kinds of tin and sheet-iron work are made. Messrs. A. S. Light & Co. are also prepared to do roofing, and furnace and steam heating. The firm employ from seven to ten men, and execute all work in the most substantial manner. Mr. Light was a member of the 127th Regiment Pennsylvania Volunteers, and proved a gallant defender of the Union. He was for over eighteen years clerk of county commissioners, member of the school board, and justice of the peace. He is at present president of the Home Mutual Life Association of Pennsylvania, and of the City Mutual Fire Insurance Co. of Lebanon, Pa., and director in the Lebanon Stove Works. Mr. J. H. Seltzer, the other member of the firm, is a native of Lebanon County, Pa., is the senior of a large dry-goods and grocery store, director in several corporations, and altogether a prominent business man.



**Atkins & Brother, Agents for the Celebrated Hand-made Midget Pretzels and Dealers in Fine Groceries.**—This house was established in 1869, and has won a reputation for honorable dealing and reliability of goods second to none. The building occupied is three-story brick, and 18x45 feet in size. The first floor is the main storeroom, where a choice line of groceries fancy and staple, provisions, teas, coffees, etc., etc., are kept. The goods are always fresh and reliable, and are sold to customers at the lowest prices. On the second floor is the oil-cloth department, where a superior stock of different patterns are kept. Messrs. William and John T. Atkins have been in business together for thirty years, but at their present place only three years. They are the sole agents in this city for the celebrated hand-made Midget pretzels. The firm is a substantial and reliable one. The Atkins Bros. are natives of Lebanon. William was formerly a member of the School Board, and John T. a member of Council. Both are fine business men and in excellent standing.

**A. Strickler's Sons, Eureka Flouring Mills.**

—In the last ten years a great revolution has taken place in the manufacture of flour. Formerly buhr-stones were altogether used; now they use steel rollers, and the old buhr-stone is a thing of the past. The rollers are better adapted to the crushing of wheat, giving a more perfect granulation, a greater per cent of "middlings," producing finer qualities of flour, and at a rate much more rapid than by the old process.



The "Eureka Flouring Mills" of this city was among the first to be remodelled and adapted to this new system of milling. It was established in 1866 by A. Strickler, now deceased, the business being now conducted by A. Strickler's Sons. The mills are four stories, of stone and brick, and 40x92 feet in dimensions. There are in use sixteen pairs of rollers and two run of stone. The machinery is all of the latest improved, and is driven by an engine of seventy-five-horse power and a boiler capacity of one hundred-horse power. There are seventeen men in the employment of the firm, and they run day and night, producing one hundred and fifty barrels of flour every twenty-four hours. They mill winter wheat, and manufacture a grade of flour that classes with the best. Two thirds of their product is exported to Europe and the West Indies, the remainder finding a ready market in this and adjacent counties. The leading brands are "Hercules," "Criterion," "Snowflake," and "White Rose," all of which are recognized to be high-grade family flours. Messrs. C. F. and W. H. Strickler are young men of sterling worth; they are thoroughly conversant with milling in every detail.

**City Hotel, Joseph Shantz, Proprietor.**—The present site of the City Hotel was formerly the location of the old "Blackberry Hotel," an establishment that dates back a hundred years. In 1877, when Joseph Shantz became proprietor, the name was changed to its present one. A few years later—1884—the old building was torn down and a new structure erected. The house is three stories, brick, 60x96 feet, with wing 64 feet long, and contains forty-six sleeping-apartments,

affording comfortable room to nearly one hundred people. The building is heated by steam, lighted by the Edison light, and supplied with hot and cold water. The rooms are beautifully and comfortably furnished, and well ventilated, and the table is kept up to a high standard of excellence and surpassed by none. There is an air of quiet, neatness, cleanliness, and home-like comfort about the house that impresses itself on the traveller. The hotel runs a free bus to and from all trains. A bar is attached, where the choicest wines and liquors are dispensed, and parlors, reading and writing rooms are provided for the entertainment and convenience of guests. In short, the City Hotel is first-class in all respects, and numbered among the best in Lebanon. The rates are \$2 per diem. Mr. Joseph Shantz, the gentlemanly proprietor, is a native of Lebanon, and has been identified with the hotel business for ten years. Previous to this he was sheriff of the county, and subsequently was engaged in the real-estate business. He fully understands how to conduct the hotel business, and has proved a successful and popular landlord.

**A. B. Hauck, Manufacturer of Patented Articles and Specialties, corner Sixth and Willow Streets.**—The manufactory of A. B. Hauck is without any rival establishment in Lebanon, and with but few in the State. The business was established in the year 1878, and since that time has enjoyed a career of unusual prosperity. The manufactory is 40x50 feet in size, with an extension extending back 30 feet, by 20 in width. The machinery is driven by a twenty-horse-power engine, and the business gives employment to a large force of workmen. The production, for character and variety, is not surpassed. He manufactures principally household specialties, among which are saw-cutters, hat-racks, wash-boards, towel-rollers, knife-trays, and large quantities of cigar-boxes. The "Andrew's Dried Beef and Bologna Cutters" and "S. Hauck's Centennial and Lightning Vegetable Cutters" are most useful articles, and have had a wide sale among both private families, restaurants, stores, and hotels. They are superior to all others, and have been indorsed by the public far and near. Much of the manufactured product finds a ready sale in the cities of New York, Boston, Baltimore, and Philadelphia, where annually large quantities are shipped. Mr. Hauck has been a life-long resident of Lebanon, and is numbered among its most thorough-going and progressive business men. He is a large owner of real estate, and has constructed in the last few years over fifty houses of his own. He attends to the renting and looks after the welfare of his tenants in person.

**J. H. Seltzer & Bro., Foreign and Domestic Dry-goods, No. 37 North Ninth Street.**—This prosperous business was established in 1878. The handsome store was built in 1881, and the firm occupied it for the first time in 1882. It is of brick, three-story, and 50x75 feet in size. In the rear is the warehouse, 30x35 feet. The stock of goods is large, well selected, admirably arranged, and complete in every particular, and embraces foreign and domestic dry-goods, carpets, oil-cloths, notions, groceries, etc., in vast variety. The firm employ five men and one team. They transact a large business, which is growing rapidly. Messrs. J. H. & B. F. Seltzer were reared in Lebanon County, Pa., and began their business career in 1873. Mr. J. H. Seltzer, the senior member of the house, was formerly member of council and the school board, and is at present director of the City Mutual Fire Insurance Co., and treasurer of the Lebanon Stove Works, and a member of the firm of A. S. Light & Co. Both are young men of unquestioned integrity and of unusual business ability.

**Hemperley & Tice, Retail Dealers in Books, Stationery, and Wall-papers, No. 738 Cumberland Street.**—The leading merchants in the book and stationery business here are Messrs. Hemper-

ley & Tice, at No. 738 Cumberland Street. They succeeded the old house of L. A. Smith, January 17, 1885. The building is comparatively new, three stories, and one of the most attractive in the city. The main storeroom is 100 x 22 feet in size, and is a model of neatness with its varied assortment of school, standard, and miscellaneous books, and stationery, and writing materials of every description. In addition the firm carry a large stock of plain, fancy, and ornamental wall-papers, oil blinds, and pictures, which is sold to customers at the lowest prices. Mr. Hemperley is a Pennsylvanian by birth, reared in Ohio, and has resided in this county twenty years, filling the chair of mathematics for many years at Palatinate College previous to embarking in business here. Mr. Tice is a native of this county, and previous to 1885 was professor of mathematics at Ursinus College, Montgomery County, for nine years. Both are gentlemen of fine education and culture, and by their brief business career here have proved to the public their efficiency as business men.

**Manbeck & Sando, Dealers in Dry-goods and Notions, No. 727 Cumberland Street.**—Lebanon is justly noted for its large and well-arranged dry-goods houses, and prominent among them is the establishment of Manbeck & Sando, at No. 727 Cumberland street. For variety and completeness of stock it vies with any similar establishment. The business occupies the first floor of a large brick building. A force of eight to ten clerks is kept busy attending to the wants of customers. They keep a well-selected and attractive stock of dry-goods, notions, and all articles usually found in a first-class dry-goods emporium, and observe as a business motto, "Cash and strictly one price," every purchaser receiving an itemized bill of his or her purchase. Both members of the firm were formerly engaged in the same line of business at Reading with the house of Dives, Pomeroy & Stewart. Mr. Sando was with them seven years, and Mr. Manbeck four. They are both thorough masters of the business, and are efficient and energetic business men.

**J. M. Shenk, Dealer in Carpets, Oil-cloths, Glassware, and Queensware, No. 847 Cumberland Street.**—One of the largest and best appointed mercantile establishments in this growing city is that of J. M. Shenk, dealer in carpets, oil-cloths, glassware, and queensware. His store is at No. 847 Cumberland street, and is a four-story brick building, 20x68 feet in length. The first floor is the salesroom for glassware and queensware, which may here be found in great variety. The second floor is the carpet department, where a full stock of carpets and oil-cloths is kept, while the third floor is devoted entirely to the cutting, fitting, and making of carpets. He is also a manufacturer of rag carpets of very durable quality. They are shipped as far west as Ohio and Illinois, and have a large sale among the country folk of this vicinity. In 1885 his sales of this carpet alone amounted to 10,000 yards. Mr. Shenk is a native of the county, and is a man esteemed in both business and social circles for his personal worth. He is director in the Jonestown Fire Insurance Company and the West Lebanon Iron Company, and is president of the Edison Electric Light Company.

**Cohen & Bros., Philadelphia Shoe Store, No. 719 Cumberland Street.**—This establishment is appropriately styled the "Philadelphia Shoe Store," as its size, arrangement, and general appearance will compare favorably with the largest establishments in Philadelphia. The origin of this house dates from 1883, and is connected with a branch store at Columbia. The building occupied is three stories, brick, and the main salesroom on the ground-floor is 19x100 feet in size. The stock is large and complete, and consists of a varied assortment of gents', ladies', misses', and children's boots and shoes of the best makes and in all the prevailing styles. Their goods are first class and are sold at the lowest prices. Messrs. Cohen & Bros., previous to opening business here, were engaged in merchandising in Philadelphia for ten years. They are industrious and reliable business men, and have established a fine trade in this city and county.

**T. S. Walmer, Wholesale Grocer and Seed Dealer, No. 123 North Eighth Street.**—The wholesale grocery house of T. S. Walmer is among the largest in Lebanon County, and is the leading house of the kind in Lebanon. The business was established in 1868, under the firm-name of Meily, Walmer & Seltzer, who after three years were succeeded by the present proprietor. The store is stocked with a large supply of heavy groceries, and in both price and quality he is not surpassed by any other merchant in the city. In addition to groceries a large and reliable stock of grass seeds is kept in store, and among the varieties to be found are timothy, Hungarian, white clover, and long grasses. Flax and buckwheat are also kept in stock. Mr. Walmer is a native of Lebanon, and has been identified with the mercantile industries of this city since 1869, and actively engaged in business since his youth. He is a man widely and favorably known, and stands deservedly high in commercial and social circles. He was a member of council for one term; and though pressed to become a candidate often, he has never sought political preferment.

**Central Drug-store, Frank A. Matthes, Proprietor, No. 24 North Eighth Street.**—The Central Drug-store was established in 1882 by Frank A. Matthes. The building occupied at No. 24 North Eighth Street is brick, three stories, and 28x50 feet in size. It is supplied with a fine stock of pure drugs and chemicals, toilet articles, and all miscellaneous articles usually found in a well-conducted drug-store. The store is appropriately called the "Central," for it is located in the very heart of the city. Mr. Matthes was for five years connected with Dr. Lemberger of this city, where he established a reputation as an efficient and capable business man. Subsequently he gave up his position

there and entered the Philadelphia College of Pharmacy, where he graduated after a two years' course. His prescription department is under his immediate care, which is a guarantee of reliability in the compounding of physicians' prescriptions. Mr. Matthes, a native of Lebanon, is a young man of tact, enterprise, and ability, and has won for himself the confidence of the public, a large share of whose patronage he enjoys.

**Ira C. Shirk, Agent, Dealer in Fine Groceries, Provisions, Queensware, etc., No. 32 South Ninth Street.**—There are quite a number of neat and attractive fancy and family grocery stores in Lebanon, and among them is the well-appointed place of business at No. 32 South Ninth Street conducted by Ira C. Shirk, Agent. The business was formerly owned by J. K. Reinderbush, for whom the present proprietor was a clerk for four years. In 1884 Mr. Shirk succeeded his employer, and since that time has transacted a good business. The building is three-story, brick, and 20x60 feet in size. The store is well stocked with a choice line of fine groceries, including fine teas, fresh-roasted coffees, pure spices, pickles, provisions, queensware, glassware, notions, etc., all in great variety and at the lowest prices. By a system of uniformly fair dealing and close attention to business Mr. Shirk has established himself in the good graces of the community. He enjoys a large country patronage. He is one of Lebanon's representative business men, and fully entitled to the good name given him in business circles.

**E. D. Krall, Hardware, Cutlery, etc., No. 213 North Eighth Street.**—Of the number of large mercantile establishments in this city that of E. D. Krall, on North Eighth Street, is deserving of special mention. The business was established in 1873, and the main storeroom is 20x70 feet

long, with an extension 60x20, and three stories in height. In addition to this, two commodious warehouses are used for the storage of the large stock of wagons and agricultural implements. The stock carried consists of hardware, cutlery, paints, oils, farming implements, reapers, mowers, plows, hay-cutters, machinery fixtures, corn-planters, pumps, wagons, buggies, and harness. These goods are all of the best material and of the most improved patterns. Mr. Krall is aided by six to eight assistants, and has built up a large and constantly increasing trade. He has been identified with the business twenty-one years, and is therefore thoroughly acquainted with the wants of customers. He was born and reared in this county, and this city has been his place of residence for twenty-five years. He is treasurer of the county almshouse, and is in every way a man held high in popular favor by his fellow-citizens.

**E. M. Woomer, Groceries and Provisions, No. 705 Cumberland Street.**—A leading house in this line of business is that conducted by E. M. Woomer at No. 705 Cumberland Street. House-keepers may here find everything needful in the way of groceries, fancy, family, and heavy, and may rely on them for quality and freshness. The goods are neatly arranged, and are sold at the lowest rates. The storeroom is 50x18 feet, and is the first floor of a three-story frame building. Mr. Woomer has been engaged in the business in this city for sixteen years, and in that time has established a reputation for ability, honesty, and industry which has resulted in gaining for him a liberal share of public patronage. He is a native of the county and a man who is fully deserving of the success he enjoys. He has two efficient clerks in the persons of Messrs. Geo. D. Heilman and John G. Zimmerman. The former has been with him eight, and the latter five years.

## STEELTON.

**Steelton Flouring Mill Co.**—Few enterprises have so quickly come to the front in importance as has the Steelton Flouring Mill Company. For many years the West was regarded as the only section of the country where first-class flouring wheat grew, whereas this State has always been noted for its fine wheat; but the secret of the matter was that the Eastern millers did not readily take to the new roller-mill system of making flour, but persisted in the old stone-grist way, and for a number of years the West held the lead in markets that should have been supplied by our mills; but they would not until recently realize the real cause of the decline in popularity of Pennsylvania-made flour, until a few enterprising spirits, perceiving the causes that led to this decline, set themselves to work to regain for Pennsylvania flour its former prestige in the Eastern markets as well as abroad. Having become interested in this section of the country by reason of his connection with the Pennsylvania Steel Company, Major L. S. Bent, upon investigating the subject, came to the conclusion that there was no good reason why the winter wheat grown here could not be converted into flour equal to the spring wheat grown in the West. His theory was that the fault was not with the wheat, but in the manufacture, and he discovered that few if any of the flouring mills throughout the entire wheat-growing section of the State were provided with the proper appliances for cleaning wheat, or for its manufacture into flour. And notwithstanding his arduous duties in the management of the great Steel Company, he resolved to test his convictions on this subject and put his theory into practice. In this important enterprise he was seconded and joined by Mr. D. L. Jauss, one of the most enterprising business men of Harrisburg, who has for many years been largely engaged in the wholesale and retail coal trade in that city, and who was fully convinced of the feasibility of the enterprise, and in

1884 a company was accordingly formed, known as the Steelton Flouring Mill Co., with Major Bent as president and Mr. Jauss secretary and treasurer, and the erection of the large mill at Steelton was the result. The building is a substantial five-story brick structure, complete in every department, and supplied with the most improved machinery and every appliance known to the art of flour-making, for the thorough cleansing of the wheat, and converting it into the finest brands of flour. The result has demonstrated that by means of this improved machinery and the latest appliances used, the Steelton Flouring Mill Company is producing flour in large quantities, equal to any produced in the country. The company's mill is now making five hundred and fifty barrels per day, while their capacity will, we are informed, be one thousand barrels per day, when some improvements now being made are completed. And the demand is far greater than the supply, while the quality is uniformly superior. Large quantities of this flour are consumed throughout the State, but the greater portion of it is shipped to South America and Cuba, where it has largely superseded the mixed grades formerly shipped there from New York and Boston. The Steelton Flouring Mill Company is a great acquisition to the industries of Central Pennsylvania, and adds largely to the volume of trade of this section, while it insures a ready sale for thousands of bushels of wheat. The management and operation of the Steelton Flouring Mill Company has largely devolved upon Mr. Jauss, who gives much of his time to the business, and the result has demonstrated that a most fortunate selection was made in this regard.

**A. Y. Knisely & Son, Hats and Caps, Gents' Furnishing Goods, No. 37 South Front Street.**—Steelton is fast becoming one of the most enter-

prising and prosperous towns in this section of Pennsylvania, and well merits the good name that it has established amongst its sister-communities. Its citizens have all the luxuries of which the large cities are possessed, and too much praise cannot be given to the merchants who have settled and are doing business here. One of the most successful dealers in hats, caps, and gents' furnishings is the firm of A. Y. Knisely & Son, whose large and well-stocked establishment is located directly opposite the Penn Steel Works. In dimensions the store is 22x40 feet. It is handsomely fitted up and conveniently arranged; but it is the size and variety of the stock that strike the eye of the visitor, as he enters this well-managed emporium, and as he examines the stock he concedes the fact that it is not surpassed anywhere else in Steelton. The Messrs. Knisely carry a large stock of hats and caps, gents' furnishing goods, pants and overalls, socks, handkerchiefs, neckties, collars and cuffs; and hundreds of useful and ornamental articles generally found in a first-class store of this character will here be found in such profusion and variety as to bewilder the average visitor. Prices are remarkably fair and reasonable, and every effort is made to supply the public with the best goods at bottom cash figures. This is strictly a one-price house, and all goods may be depended upon as being invariably as represented. The hundreds of workmen at the great Penn Steel Works find this clothing house a very desirable one with which to deal, and much of the patronage is derived from the employees of this establishment. The individual members of this enterprising and reliable firm are A. Y. and John P. Knisely, father and son, who are both natives of Pennsylvania, and came to Steelton in 1864. In 1884 the present business was founded, and it has met with a success as great as it is well deserved and fully merited.

**The Couffer House, John W. Stober, Proprietor.**—Situated in the most central location in Steelton, and convenient to the station, the Couffer House has every facility for catering to the best class of patrons, and the reputation that it has achieved has been fully earned and is well merited in every respect. It is a fine four-story brick building, with a frontage of forty feet, and running back an ample distance, so that every room in the house is large, commodious, and well arranged. Mr. John W. Stober, the proprietor, took charge of this house in 1881, and under his efficient management the establishment soon became one of the leading hotels in Steelton. It has accommodations for fifty guests, each room is well furnished in neat and comfortable style, and the ventilation throughout is excellent. The table is always supplied with the best the market affords, and the bar is kept stocked with only the choicest brands of wines, liquors, and cigars. Connected with the house is a livery stable, containing a number of fine turnouts to hire at reasonable rates. Mr. Stober is a native of Dauphin County, and has for many years resided in this vicinity. He has made a great success of his present enterprise, and knows exactly the wants of guests, and tries to gratify every reasonable desire on their part. Persons living in crowded cities, desirous of profitably spending a few weeks in a quiet and interesting country town, will find Steelton just the place to promote health and comfort, and Mr. Stober's hotel, the Couffer House, a most desirable one to stop at.

**Mosser & Kaufman, Lumber Merchants.**—One of the most extensive and best managed lumber houses in Central Pennsylvania is that of Messrs. Mosser & Kaufman, located at Steelton. This house is a branch of Mosser & Sadler of New Cumberland, Cumberland County, Pa., and is also successor to Mosser & Sadler of Steelton. Mr. Julius B. Kaufman, for more than twenty years the bookkeeper and cashier of Messrs. Mosser & Sadler, in March last purchased the interest of Judge Sadler in the Steelton branch, and has since, in conjunction with Mr. Mosser, successfully conducted the business at this point. The establishment at New Cumberland is a very large and prosperous one, and the well-known high character of Messrs. Mosser & Sadler makes any extended notice of them unnecessary. Mr. Kaufman is a native of York County, but, as stated, has for twenty years resided at New Cumberland in the employ of his present partners. The compliment paid him by his admission to a partnership with his old employers speaks more plainly of his ability and integrity than any line we could pen. These concerns at both places carry a large stock of all kinds of lumber to be found in first-class establishments of this character, and the splendid facilities possessed by this enterprising house, their long and varied experience, enable them to supply their customers at the lowest prices, and offer them superior inducements. They also own and operate a saw-mill and bark-mill at Roaring Branch, which furnishes the hemlock lumber handled at the Steelton Branch. The bark-mill has a large output yearly, which finds ready market for the whole product at Newark, New Jersey, and New York City. The entire business done at Roaring Branch is wholesale. These three yards are the source of supply for a very large range of country, and the total business is a large item in the general volume of trade of their sections.

**Jacob M. Hess, Druggist, No. 29 North Front Street.**—This pharmaceutical establishment is centrally located, and is convenient to all classes of the community. It is elegantly fitted up and furnished, its counters, shelving, show-cases, furniture, and appointments being new and of beautiful and artistic design, while the stock comprises everything that is known to *materia medica*. All the drugs and chemicals are pure, fresh, and of the best quality, and the proprietary remedies and family preparations are of recognized value. All kinds of druggists' sundries, perfumery, medicated soaps, cosmetics, dentifrices, embrocations, toilet articles, and fancy goods are here also kept

on hand, and nothing is wanting to make this establishment complete in every particular. The prescription department is famous for the accuracy, precision, and skill, that are displayed in the compounding and putting up physicians' prescriptions and family medicines, and many of the leading doctors in Steelton and vicinity have all of their prescriptions compounded by this experienced and careful pharmacist. Mr. Hess is a native of Lancaster County. He came to Steelton in 1877, and immediately embarked in his present successful enterprise. He is a scientific, faithful, and scrupulously careful druggist, and well merits the exalted place that he now holds in the professional and lay community.

**A. S. Felker, Jeweller, Nos. 22 and 24 North Front Street.**—Six years ago Mr. A. S. Felker established his watch-making and jewelry store in Steelton at his present location, Nos. 22 and 24 North Front Street. He carries a large and desirable stock, and does a good annual business. The store is a fine one, 20x30 feet in size, well arranged and adapted to the business, and fitted up in modern style. The stock consists of a full line of Lancaster, Waltham, and Elgin watches, mantel and hall clocks, ladies' and children's necklaces, gentlemen's chains, silver thimbles, spoons, forks, butter-knives, sugar-shells, bracelets, silk guards, rings, pins, earrings, etc., the entire stock being well selected and containing the latest novelties in the above useful and ornamental goods. Repairing is promptly done, and watch-work is guaranteed in every particular. Mr. Felker is an expert workman, practical in every department of the business, and enjoys an excellent reputation far and near. Courteous and pleasant to all, he is a courteous business man and merits the large trade he now enjoys. He is a native of Lancaster County. He came to Steelton in 1880, and soon gained the respect and esteem of the better classes by reason of his many estimable qualities. Our readers should not fail to examine his stock, as it is both first-class in quality and remarkably cheap.

**A. B. Dunkle, Nos. 126 to 132 North Front Street.**—The Dunkles of Steelton have done much to make this town the enterprising, thrifty, and wide-awake place that it is. They have confined themselves to no particular calling, but have severally selected that which was adapted best to each particular member of the family. The leading furniture and carpet store in the place was founded in 1877 by Messrs. Dunkle & Co., and since 1883 has been owned and managed by Mr. Abraham B. Dunkle. The establishment, which was specially built for the storage and display of furniture for the parlor, dining-room, library, and bedroom, as well as upholstery, carpets, oil-cloths, window-shades, etc., etc., varying in quality, style, and price, so as to meet the wants and circumstances of all classes of the community. Mr. Dunkle deals at both wholesale and retail, though the latter department is the principal one. He does a very large business, making his prices to suit the times, and supplying his patrons with durable, well-made goods of the latest and most popular styles. Mr. Dunkle was born in Perry County, coming to Steelton in 1867. He is an enterprising, upright, and strictly honorable business man with whom it is both a pleasure and benefit to have business relations, and as a citizen he has shown himself to be one of the first to interest himself in all enterprises having for their object the furtherance of Steelton's best interests. He is highly esteemed and respected by all who personally know him, and commands the unalloyed confidence of the entire community.

**J. B. Flickinger, Dry goods and Notions, No. 8 South Front Street, Post-office Block.**—Mr. Flickinger was born in Perry County, and came to Steelton in 1881. In the year following he started in his present enterprise, and from the first met with remarkable success. His well-furnished, well-arranged, and well-stocked emporium is located at No. 8 South Front Street, on the Post-office Block, where may be seen as large,

varied, and elegant a selection of dress silks, woollens, cashmeres, white goods, ladies' and gentlemen's furnishing goods, trimmings, edgings, embroideries, laces, gloves, white goods, notions, and fancy goods as can be found anywhere in Steelton. Such is the reputation of this house that its able, courteous, and experienced proprietor has been appointed the sole and exclusive agent for the sale of the celebrated Merrick's spool-cotton, which is now so popular amongst all who know what good cotton thread is. Gentlemen's furnishing goods are kept in ample and varied stock, and a great specialty is made of good, durable, and well-made shirts for every-day wear. The establishment may well be called a credit to the enterprising town of Steelton, and the management reflects the greatest credit upon the ability and sterling integrity of its painstaking and straightforward proprietor.

**Austin Best, M.D., Druggist, Front Street.**—One of the most deservedly popular physicians in Steelton is also one of the leading pharmacists. Dr. Austin Best came to Steelton in 1883, after having received his diploma as M.D. His neat and well-arranged drug store is located on Front Street, and is one of the handsomest establishments on that much-frequented thoroughfare. It is called the "People's Drug Store," and well merits the appellation, since all classes may here obtain anything that a first-class pharmacy ordinarily keeps. Here will be found a full and complete stock of fresh, pure drugs and chemicals, family and proprietary medicines and remedies, all kinds of druggists' sundries, perfumery, lotions, dentifrices, unguents, cosmetics, toilet articles, and fancy goods. In addition to the above stock, Dr. Best manufactures a very valuable article which has met with great favor amongst physicians and the community in general. Dr. Best's "Family Favorite Cough Syrup" is all that it is represented to be. It is all that is needful to the infant, youth, or adult who has any pulmonary attack, and should be in every household. Dr. Best has, also, made a great reputation at his prescription counter, which is properly regarded as one of the leading ones in Steelton. His practice as a physician includes many of the first families in this enterprising town, and both as pharmacist and doctor he stands in the very front. The doctor is a scientific and practical medical man and well merits the esteem, respect, and confidence that are universally accorded him.

**The Fletcher House, Joe Fletcher, Proprietor, Front Street.**—The popular sporting house of Mr. Joseph A. Fletcher, or Joe Fletcher, as he is better known, enjoys an enviable reputation throughout all parts of Central Pennsylvania. Not only is it a cosy, comfortable hotel, wherein first-class meals are served and every kindness and attention are extended to guests, but it also contains the finest gallery of sporting pictures—engravings of all the fast trotters and runners in England and America, and colored prints of all the most exciting events on the turf, in the ring, and on the water. The hotel is a handsome four-story brick structure, with capacious stables in the rear, and has every requisite to make it a first-class stopping-place for strangers. Mr. Fletcher has long been known amongst sporting men as one taking the keenest interest in all matters pertaining to manly and exciting contests of strength and skill, and his house has become the rendezvous for all members of the sporting fraternity in this section of the State. The hotel is located on Front Street, being very convenient for the travelling public, as well as for the many citizens of Steelton who patronize this excellent house. Mr. Fletcher is a native of Manchester, England, and came to America in 1854. He settled in Central Baldwin, Pennsylvania, and for many years was the proprietor of the Baldwin House. Perceiving the superior advantages which Steelton held forth, he determined to carry on the same business in this enterprising town, and accordingly, in 1876, he purchased the lease and good-will of Mr. William Douglass, who established the business in 1873. Mr. Fletcher is a genial, generous, and courteous host, and well deserves the popularity in which he is universally held.

**J. A. Dunkle & Son, Hardware, Paints, Oils, Glass, etc.**—The old-established and deservedly popular hardware, paint, and glass house of Messrs. J. A. Dunkle & Son was established in the year 1877 by J. A. Dunkle & Co., and was subsequently changed to J. A. Dunkle & Son. A large stock is carried, and a good, steady, general business is done. The premises have a frontage of sixty feet on Front Street, and a depth of fifty, the building being a handsome three-story brick structure, well adapted to the business. The stock contained in this establishment consists of a general assortment of hardware, pocket and table cutlery, carpenters' and other mechanics'

tools, agricultural implements, lamps and fixtures, housekeepers' goods in endless variety, paints of all colors, both mixed and dry, oils, window-glass, etc., etc. Competent assistants are employed, and every effort is made to deserve the large and generous patronage accorded the establishment. The individual members of this enterprising firm are J. A. and S. F. Dunkle, father and son, both of whom are natives of Dauphin County and highly respected citizens of Steelton. There are but few establishments in this part of the country where as much good judgment is shown in the selection of stock, and prices are kept down to the lowest possible minimum.

Both as merchants and citizens these gentlemen hold a high position in the enterprising town of Steelton, and are doing much in maintaining the fair reputation of the industrial community in this section of the State. They also do an immense trade and carry a very large stock of stoves of every description, for parlor, kitchen, office, and other uses, together with the best makes of ranges and heaters. House-furnishing goods of every description, wood and willow ware, tin and sheet-iron ware of all kinds, and culinary articles of the latest and most approved construction are also kept in stock and sold at bottom prices.

## DOWNTOWN.

**Downingtown Manufacturing Co., Foundry and Machine Works.**—One of the most prominent and successful enterprises in this section is the Downingtown Manufacturing Co., whose extensive works in this town furnish a wide field of industrial activity. The company was organized in 1880, and since its inception at that date has enjoyed a very prosperous career. The works cover a large space of ground and are substantially constructed of brick. They are divided as follows: machine-shop, 40x100 feet in dimensions; foundry, 40x90 feet; smith-shop, 20x40 feet, and pattern-shop, 20x40 feet. These are admirably arranged and equipped throughout with the most improved modern machinery and appliances, employment being given to a force of skilled mechanics. A fifty-horse-power engine drives the machinery, and every facility is at hand for executing all orders in the promptest and most satisfactory manner. Among the products of the works are milling and paper machinery, patent iron roll rag engines, hoisting-machines, steam-engines, shafting, pulleys and hangers, millers' turbine water-wheels, iron and brass castings, etc. These are the best products of American inventive genius and mechanical skill. In their construction, only the best materials are used, and they are unexcelled for durability, finish, and workmanship. The machinery, etc., made by the Downingtown Manufacturing Co. has already won a standard reputation, and has done much to enhance the reputation of this town as a source of supply. The affairs of the company are conducted upon a sound, well-balanced basis. Its cash capital of \$35,000 is all paid in, and there are no debts. Mr. A. P. Tutton, the president, and Mr. Guyon Miller, the secretary and treasurer, are natives of Chester County, and are foremost among our self-made business men. They rank among our leading and most substantial citizens; are active, enterprising, and pleasant in all business relations. By industry, sound judgment, and the strictest financial integrity they are building up a business which already occupies an important place among the industries of the State. Both gentlemen are also interested in the Downingtown Stove Co., and Mr. Tutton is a large property-owner. Personally they are held in the highest esteem for their strict integrity and sterling personal worth, and are achieving a well-merited success.

**Judson Armor, Manufacturer of and Dealer in Carriages and Wagons, Warerooms at Shelmire's Station, East Downingtown.**—The carriage and wagon factory of Mr. Judson Armor is one of the largest and best in this section of the State, and the vehicles made here enjoy a most enviable reputation amongst the trade and in the general community. Mr. Armor also deals in the carriages, buggies, phaetons, spring and farm wagons of the makes of other manufacturing houses, and always has on hand for sale or exchange a great variety of these vehicles, as well as those of his own make. His establishment is located at Shelmire's Station, East Downingtown, where he has every manufacturing facility for turning out the best of work. Modern and improved machinery, and all the neces-

sary appliances for finishing and painting vehicles are here at hand, and the warerooms are filled to repletion with magnificent specimens of carriage manufacture. Mr. Armor also makes a specialty of repainting and repairing all kinds of carriages and wagons, employing a number of skilled and experienced hands, and sparing no pains or expense to please and satisfy his customers and patrons. Mr. Armor has been in this business for the past thirteen years in East Downingtown, and has risen to the highest position in his important industry, doing a very large business throughout this entire section of the county. A native of Westmoreland County, Mr. Armor was of a proper age to assist in defending his country when Rebellion reared her hideous form amongst us. He enlisted in the 105th Pennsylvania Regiment, and served during the years 1861 and 1862 with distinction and valor. Both as soldier, manufacturer, merchant, and citizen Mr. Armor commands the confidence, respect, and esteem of the entire community.

**John L. Weldin, Furnishing Undertaker and Embalmer.**—The peculiar calling of an undertaker requires a temperament and disposition possessed by few. To them are intrusted the superintendence of the funeral ceremonies and all pertaining to the last sad rites for the dead; and success is only awarded to those who are possessed of a sympathetic nature and due regard and respect for their solemn duties. One of the most successful undertakers in this section is Mr. John L. Weldin, who is endowed with all the functions and traits of character essential in the vocation, and never fails to give satisfaction to his numerous and appreciative patrons. The business of which he is now the head was established as far back as 1847, and passed into his hands four years since. He occupies a commodious three-story building, 45x90 feet. He has constantly on hand at his warerooms a full and complete assortment of everything required for the undertaking business, embracing coffins and caskets of various grades and styles, and all necessary articles pertaining to funerals, including hearses, carriages, etc., and can always be relied upon for promptitude and faithfulness. He also does an extensive trade in household furniture, of which he keeps in stock a large and elegant assortment of all styles, which he disposes of at very moderate prices. Mr. Weldin is a native of Wilmington, Delaware; he is an honorable, straightforward gentleman who occupies a high place in the esteem of the community.

**George J. Hughes, Florist and Fruit-dealer, Lancaster Avenue.**—The florist trade has during the last decade become one of the most active branches of business, and has been developed to proportions of great magnitude through the spirit of enterprise and energy manifested by those who are engaged in it. Prominent among them in this section of the country is Mr. George J. Hughes, whose fine establishment is located on Lancaster Avenue. He has been established in business here for the past ten years, and for ten years previous was in the same trade in the lower part of the county. It takes between 7000

and 8000 feet of glass to cover his extensive hot-houses, which are situated in the rear of his store, and which are well stocked with all kinds of rare and beautiful flowers and plants both indigenous and foreign. Mr. Hughes does a large and flourishing trade, principally with the city of Philadelphia, to which point he ships daily large quantities of cut flowers. He also commands a large local trade, and is prepared at short notice to furnish flowers and floral decorations for balls, weddings, etc. Mr. Hughes also does an extensive trade in fruits, nuts, and vegetables of all kinds in season, his being the only establishment in town that makes a specialty of this business. Mr. Hughes is a native of Chester County. He is a genial, pleasant gentleman who is extremely popular among all classes of the community, and who is held in the highest esteem as a public-spirited and enterprising citizen of the strictest honor and integrity.

**F. W. Wetherill, Furniture Dealer, No 72 West Lancaster Avenue.**—One of the best and most popular furniture stores in this section of the State is that of Mr. F. W. Wetherill, where may be found at all times a fine selection of the most elegant furniture, for bedroom, parlor, library, dining-room, hall, and kitchen, in all the most modern styles, and upholstered in the best manner; also plain cottage suits, and plain goods of all kinds; indeed, everything in the furniture line, and a large stock of house-furnishing goods, mattresses, pillows, comforters, blankets, spreads, window-shades, lambrequins, cornices, curtains, etc., etc., in great variety and at bottom prices—and bottom prices is meant, every word of it, for these goods are bought for cash and sold only for cash. Mr. Wetherill began business here in February, 1886, having been previously engaged in the milling and grain business at Arcola, Montgomery County, of which county he is a native, and where he was widely and favorably known as a first-class business man. Since the inauguration of his enterprise here he has built up a good and growing business, and is held in high esteem as a reliable and honorable business man.

**Thomas Pedrick, Blacksmith and Wagon-maker.**—A prominent industrial establishment in this town is that of Mr. Thomas Pedrick, which is devoted to blacksmithing and wagon-making. Mr. Pedrick, who has been in business here for seventeen years past, occupies spacious and commodious premises, comprising a wagon-shop, 25x60 feet, and a blacksmith-shop, 30x30 feet. Mr. Pedrick turns out handsome and substantial wagons of all descriptions, and does a general blacksmithing business, having a large number of customers throughout the town and surrounding country. He gives employment to a number of skilled workmen, and being himself a thorough practical mechanic he gives his personal supervision to all work, and permits no job to leave his establishment until he is satisfied that it is first-class in every particular. Mr. Pedrick, who is a native of Chester County, is one of our most popular citizens, being held in high esteem for his honorable methods of dealing and his many other good qualities.

## CHESTER.

THE City of Chester is noteworthy as being the oldest city in Pennsylvania, it having first been known by the name of Upland, which title it retained until the arrival of William Penn in 1668, when he gave it its present name. History fails to inform us of the date of its first settlement, so we must content ourselves with recording its history from 1668, in which year William Penn took formal possession of his colony of Pennsylvania, and established his seat of government at Chester. It is situated directly on the Delaware River, fourteen miles south of Philadelphia, and in its early days it was expected to become the great metropolis of these parts, but was outstripped by Philadelphia.

In 1776 the population of Chester was about 400, at which number it virtually remained until about 1834, when it received an impetus by the building of the Philadelphia, Wilmington and Baltimore Railroad, which, passing through the town, opened up to commerce the advantages of the place and afforded needed transportation.

Chester now began rapidly to develop, and in 1840 we find the population had increased to 700. But it was not until 1850 that the town became a manufacturing centre, at which time the population was stated at 1660, and which had increased in 1860 to 4630, thus nearly tripling itself in ten years; in 1870 it had increased to 9480, again doubling itself in a decade, while in 1880 its population had become 15,000.

**Aarasapha Manufacturing Co., Cotton Goods,** foot of Ninth Street, North Chester.—The city of Chester is widely noted for her mammoth manufacturing interests, and particularly for her immense cotton and woollen mills, which with their vast capital and enormous business give employment to thousands of operatives and constitute the principal source of the commercial wealth and prosperity of the city. Prominent among these great enterprises will be found the Aarasapha Manufacturing Co. (so named from the Indian title of the Delaware River), whose immense works are located in the northern suburbs of the city near the extremity of Ninth Street. The premises comprise a series of brick structures ranging from one to three stories, and covering an area equal to a full city square. The works are equipped with the latest improved machinery and appliances propelled by heavy steam power, and a force of three hundred operatives is employed in the production of cotton-goods and yarns, and a fine grade of gingham, all of which are widely esteemed in the trade and command an extensive and profitable market. The business was established many years since under the firm-name of A. Blakeley & Son, and in this style was continued until July 1st, 1885, when the present company was organized. In May, 1886, Mr. A. Blakeley, the president, died; and the position is at present vacant, and temporarily filled by Mr. Richard Wetherill, vice-president. Both Mr. Wetherill and Mr. W. S. Blakeley, treasurer, are natives of this city, and the latter has long been prominently identified with the line of business in which they are at present most successfully engaged. Under their enterprising and able management the business of the company has been raised to the highest standard of commercial importance, and their goods have attained an enviable reputation throughout the country. Mr. A. Blakeley, the deceased president, was an excise councilman, and was numbered among the foremost business men of the community. Mr. W. S. Blakeley, like his father, is highly esteemed in commercial circles for his sterling business principles, and particularly for his active interest in any undertaking tending to the promotion of the general good of the city. The superintendent and manager is Mr. John N. Wilson, who was connected with the mills prior to incorporation. He possesses a thorough knowledge of this branch of industry, and is fully acquainted with the manufacture of the goods. He has entire charge of the machinery. He is esteemed for his skill and energy, and is regarded as a man of sterling worth.

**Keokuk Mills, J. and A. Gartside, Proprietors,** Woollen Yarns, South Chester.—“The Keokuk Mills” is the title given to an old-established and time-honored manufacturing enterprise conducted by Messrs. J. and A. Gartside at the foot of Fulton

Street, South Chester. The business was established in 1852 by Benjamin Gartside, Esq., who at this date purchased the site and erected the original structure, 90x38 feet in dimensions and four stories in height. In 1858-9 land adjoining to the north was bought and additional buildings erected. January 1st, 1857, James and Amos Gartside, sons of the founder, were admitted to partnership under the firm-name of B. Gartside & Sons, which title is still retained. The works occupy over two acres of ground, comprising the square between the Delaware River and Fulton, Front and Packer Streets, and the productive facilities comprise four sets of cards, eighty looms, with all the requisite machinery and appliances; power being furnished by a seventy-horse-power engine. The line of production is woollen jeans of a superior grade. A force of 70 hands is employed, 3000 pounds of raw material is consumed each week, and 50,000 yards of goods are manufactured per month. Mr. Benjamin Gartside, the founder, was born in Rockdale, Lancashire, England, May 26, 1794. He early learned the trade of hand-loom weaving, and was thus engaged until his emigration to this country in 1831. For two years thereafter he was employed in the Blockley Mills in Philadelphia, and subsequently was connected for a period with the establishment of Joseph Ripka in Manayunk. In 1838 he began business on his own account, starting with one hand-loom, but later, as business increased, adding four power-looms. In 1840 he rented a mill on Wissahickon Creek, fitted it with appropriate machinery and power-looms, and conducted the business until 1843, when he removed to Cardington, Delaware County, and there leased a mill for ten years. Here he introduced an entirely new set of machinery of the latest improved pattern and conducted a prosperous business until his removal to Chester, where in 1852 he erected what at that time was the largest mill in the city, and established the enterprise with which he was, up to the time of his death, so prominently identified. Mr. Gartside, by a thorough knowledge of his business together with great industry and strict integrity, has enjoyed a remarkably successful career. Since his residence in Chester he was actively identified with the growth and prosperity of the city. He was for many years a councilman of the borough, and filled many positions of trust; was originator of the First National Bank of Chester, and was a director of the Chester Mutual Insurance Company. He was also prominent in the projection of the Chester Rural Cemetery, and by his public spirit and liberality was a promoter of all measures tending to the development of the city of his adoption. Mr. Amos Gartside was born in England, also coming to this country with his parents in 1831. He early entered his father's employ, and having become thoroughly educated in the business was admitted to copartnership in 1857.

In its present status Chester is a well and substantially built city with a population of about 18,000 souls, being an important centre of industrial activity and containing many important manufactories of iron, also cotton and woollen mills, besides the important industry of ship-building, where many of the finest vessels in the world (mostly of iron and steel, notably our iron-clads) are constructed. It is a live business city and supports many and varied business establishments of enterprise. It has two daily and eight weekly newspapers, and twelve churches, divided among the various denominations; while two national banks and several private banking institutions make ample provision for the conduct of financial matters. It has three large public halls and many substantial school-houses, besides a military academy and a theological seminary; while the fire department and the water-supply are alike abundant, efficient, and well managed.

To the south of Chester lies South Chester, a thriving borough and enterprising suburb of about 5000 population. While to the north is North Chester, likewise an enterprising and beautiful adjunct to the prosperity of the city. The population of North Chester is between two and three thousand; while the borough of Upland on the north also contributes its share to the general population and prosperity of the thriving and wide-awake city of Chester.

Mr. Gartside is an active Republican, and represented the Sixth Pennsylvania District in the National Convention at Chicago in 1880. He was for sixteen years a member of the city council and president of that body, and for eight years a member of the Board of Port Wardens. He has also been largely identified with local business and other enterprises, as director of the Steel Casting Co., Eureka Steel Casting Co., Chester Mutual Insurance Co., Chester Improvement Co., and McCaffrey Direct Street Carting Co., and has been president of the Chester Water-works since its organization. Mr. Gartside is also a director in the Delaware River Railway, and was largely instrumental in securing the terminus of the Chester Railroad at Chester. His business qualities are characterized by a remarkable degree of judgment and ability, and he justly holds an influential position in commercial circles. Mr. James Gartside was also born in England, and came to this country with the family in 1831. At the age of eight years he entered the employ of his uncle, where he acquired the trade of a spinner on “throstles.” On his father establishing the Blockley Mill he entered his service and thus continued until admitted to partnership in 1857. Mr. Gartside joined the emergency recruits during the late war, and was engaged in the defence of Gettysburg. At the expiration of his term of service he returned to this city and resumed the business with which he has been connected for so many years.

**Lincoln Manufacturing Co., Cotton Yarns,** Ninth Street and Blakeley Avenue, North Chester.—The Lincoln Manufacturing Co. is one of the great enterprises of this city, and though of a recent date has attained a position rivalling that of many of the older concerns in its line. This company was incorporated in the early part of 1881, with S. E. Meigs president, and W. S. Blakeley secretary and treasurer. The works comprise a two-story brick mill, 70x240 feet in dimensions, with various buildings adjoining, and the general equipment embraces all the latest improved machinery and appliances. Nine thousand spindles and a large force of operatives are employed in the production of a superior grade of cotton yarns, and the desirable goods and extensive trade connections of the company have resulted in the attainment of an eminently prosperous business. S. E. Meigs, the president, has been long prominently identified with the dry-goods commission business, and is a thoroughgoing business man. Mr. Blakeley, the secretary and treasurer, is one of the leading and most respected Chester business men, holding similar offices in the well-known “Arosopha” Manufacturing Co. of this city. The business is in the hands of an able and energetic management, and has deservedly attained a high rank.

**Jas. Bowers' Sons, Manufacturers of Mungoes and Shoddies, and Carders of Shoddy, Worsted Yarn Waste, etc., Sixth and Madison Streets.**—Among the representative manufacturing industries of this prolific city will be found the well-known establishment of Messrs. Jas. Bowers' Sons, manufacturers of mungoes and shoddy, and carders of shoddy, worsted yarn waste, etc., at Sixth and Madison Streets. The business was founded in the year 1870 under the title of James Bowers and Son. In the early part of 1884 the head of the firm retired and another son was taken into the business under the present title. From its inception the enterprise has been characterized by a prosperous growth indicative of its energetic and able management, and it is now numbered among the leading industries of the city. The premises comprise a two-story brick mill 65x120 feet in dimensions, thoroughly equipped with the latest and best improved methods and appliances, and a large force of operatives is employed in the various departments. The goods produced are unsurpassed by those of any other establishment, and an extensive and prosperous business is done. Messrs. T. B. and C. H. Bowers, composing the firm, are natives of this city and gentlemen of sterling business energy and ability. They are thoroughly versed in all pertaining to their line of industry, and are generally esteemed in the community for their eminent principles and the zeal and ability displayed in the conduct of their justly prosperous enterprise.

**Chester Carriage Works, Geo. E. Stark, Proprietor, Sixth above Madison Street.**—Among the well-conducted business enterprises whose prosperous progress has contributed largely to the general development of metropolitan trade, few are more justly entitled to distinctive mention in a work of this nature than that so ably conducted by Mr. George E. Stark, proprietor of the Chester Carriage Works at Sixth and Madison Streets. The business was established in the year 1878 at the corner of Fifth and Welsh Streets, whence it was recently removed to the present eligible site. The spacious premises comprise a two-story brick structure 40x80 feet in dimensions, fully provided with all the requisite facilities for the advantageous conduct of the extensive business. All kinds of carriages, embracing the latest and most popular designs, are manufactured, and particular attention is given to repairing and painting. A competent force of experienced workmen is employed in the production of the fine work for which the establishment has become celebrated, and the general business is of most prosperous proportions. Mr. Stark is a native of Scotland and a practical and skillful exponent of his trade. In the eminently successful conduct of his enterprise he has demonstrated an exceptional degree of business ability, and he is generally esteemed in the community as an upright, honorable business man fully meriting the success which follows his well-directed and persevering industry.

**Chester Worsted Mills (Limited), North Chester.**—The mammoth manufacturing interests of this enterprising city may be ascribed as the main source of its important commercial status, and the frequent organization of new companies is an indication of the continuous progress and trade development. Of the recently established industries, probably the most important is that which constitutes the immediate subject of the present sketch. The company known as the Chester Worsted Mills was organized under the partnership laws of the State in the early part of 1885, with Geo. Bullock president, I. P. Black secretary and treasurer. The works comprise a two-story brick mill, 52x231 feet in dimensions, with spacious boiler-house and other auxiliary buildings attached; and the machinery, power, and, in short, the general equipment is of the latest improved type, embracing all the requisite facilities for the advantageous prosecution of the extensive business. The line of manufacture comprises a superior grade of worsteds of wide celebrity, in the production of which a force of three hundred operatives is employed. The extensive trade connections of the establishment and the desirability of its productions have been

productive of an eminently prosperous business, which with the continuous increase bids fair to place the concern in the near future among the representative industries of the State. Mr. Bullock, the president of the company, is a Conshohocken man, and one of the most influential citizens of that city, being president of the Conshohocken Mills, and also of the Conshohocken National Bank. Mr. Black, the secretary and treasurer, resides at Ridley Park, of which place he is an esteemed and influential citizen, and, like his co-manager, is thoroughly familiar with all the details of the milling business. Both gentlemen are highly respected in city commercial circles for their financial ability and enterprise, as also for the strict integrity maintained in all their business relations. Messrs. Coleman & Bro., No. 212 Chestnut Street, Philadelphia, are the selling agents for the mills, and a full line of their yarns can always be found there. The mill has been busy since its operation, and has been running night and day. The capacity has been doubled, and will probably be increased again next fall.

**Magnolia Mills, Joseph Byram, Sr., Manufacturer of Cotton and Woollen Goods, South Chester.**—The manufacture of cotton and woollen goods constitutes one of the most important commercial factors in this flourishing trade centre, and in its prosecution much talented enterprise and an enormous amount of capital and labor are employed. Among the well-conducted and deservedly prosperous establishments engaged in this branch of industry will be found the well-known and popular Magnolia Mills, of which Mr. Joseph Byram, Sr., is the proprietor. This extensive enterprise was founded under the present auspices, October 1, 1882, and its subsequent prosperous development is indicative of the enterprise and financial ability devoted to its management. The premises comprise a two-story mill, 50x100 feet in dimensions, with several auxiliary buildings adjoining, the establishment covering an area of 100x160 feet. The equipment embraces 2 self-acting mules, 86 looms, and 1260 spindles, and a force of 66 operatives is employed in the production of the superior grade of cottons and woollens for which the house is noted. The proprietor, Mr. Byram, is a native of England, but came here at an early age. He brings to bear a practical knowledge and experience in the conduct of his extensive and justly prosperous business, and his sterling principles of integrity and enterprise have won for him the esteem of commercial circles, in which he is regarded as a representative exponent of his branch of industry in this section.

**Linwood Cotton Mills and Dye Works, D. Trainer & Sons, Manufacturers of Cotton Yarns.**—About three miles south of Chester Centre, on the line of the P., W. & B. Railway, will be found the attractive little village of Trainer—a cluster of pretty cottages nestling cozily about the premises of the mammoth milling industry, from the proprietors of which the name of the hamlet is taken, and which gives employment to the major portion of the inhabitants. The Linwood Cotton Mills and Dye Works constitute one of the largest and most important of the many thriving manufacturing enterprises of this section. The business was founded as far back as 1836, by Mr. David Trainer, senior member of the present firm, who at this date began the manufacture of cotton goods in a comparatively small way, in a building formerly occupied as a grist-mill, and which he remodelled and enlarged to suit the new pursuit. Under the influence of an energetic and skillful management the business rapidly developed, a high standard of excellence was maintained in the productions, and in 1846 the goods manufactured at "Trainer's Mill," as it was then called, received special notice at the National Fair at Washington, D. C. On the 13th of October, 1851, the mills were destroyed by fire, and being but partially insured, a heavy loss was sustained by the proprietor. Undismayed by this reverse, the work of rebuilding was immediately begun; and August 1, 1853, found the old structure replaced by a new mill, three and one half stories high, 110x50 feet in dimensions, fully stocked with new machinery, and

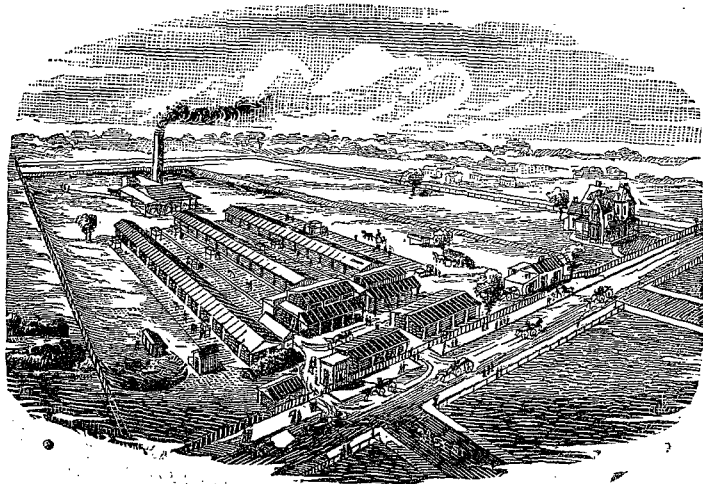
operations were again begun. In 1865 an addition of 90 feet was added to the mill, thus making a main building 200x50 feet, to which were attached spacious buildings used as cloth and picker rooms, a dye and finishing house, and an engine-room. In 1865 the firm became David Trainer & Son, J. Newlin Trainer having been taken into partnership; and in 1868 the title was again changed to D. Trainer & Sons, Messrs. William E. and Edward Trainer having been admitted into the firm. In 1869 Mill No. 2 was erected. It is a two-story building, 60x502 feet in dimensions, with auxiliary buildings for engines, boilers, etc., and having been thoroughly equipped with the best improved machinery, the firm began manufacturing in this building in the spring of the ensuing year. In 1873 the Chester Improvement Co. erected a large factory of two stories, 50x260 feet in dimensions, in South Chester, which was purchased by the firm, and is now known as No. 3 Mill. In its present status this large establishment operates 175 looms and 30,000 spindles, and gives employment to a force of three hundred and twenty-five hands. The productions comprise all kinds of cotton goods and yarns, including "Oneega" tickings, stripes and denims, for which the firm received a bronze medal at the Paris Exposition in 1878, awarded for general superiority. The goods manufactured by this firm have long since attained a standard value in the market, and the enormous business extends to all parts of the world. Mr. David Trainer may be justly called one of the most prominent and influential men of Delaware County. Besides his extensive personal interests, he has found time to discharge the duties of several posts of public honor and trust in the community. He became connected with the Bank of Delaware County in 1833, and on its reorganization as the Delaware County National Bank he was chosen a director, and subsequently served a term of two years as its president. The sons, after receiving a thorough education in the business, were admitted to partnership as they became of age. All are prominent in both social and business circles, and, like their father, are esteemed for their eminent principles of commercial integrity and honor. Mr. J. N. Trainer is president of the Delaware County Agricultural Society, and Mr. W. E. Trainer holds the same office in the Standard Steel Casting Co. of this city. The above-named firm was incorporated as a company under the laws of Pennsylvania in February, 1886. And is known as the D. Trainer & Sons Manufacturing Co.

**Vulcan Works, W. H. Green, Proprietor, South Chester.**—These works comprise a series of mammoth brick structures of from two to three stories, covering an area of 140x140 feet. The machinery and appliances are of the best improved type, and the general complete equipment embraces all requisite facilities for the advantageous conduct of the extensive business. The line of production includes the manufacture of superior brass and iron cocks and valves, steam whistles, steam and water gauges, lubricators, etc.; brass, steel, and iron castings. Special machinery is built to specifications. Wrought and cast-iron pipe, fittings and tools, brass and copper pipe, of iron pipe sizes, and brass fittings, are made, and plans of pipe (iron or brass) are cut to order. Employment is given to a force of one hundred skilled mechanics, and the standard reputation of the productions and extensive trade connections of the establishment contribute to the successful transaction of an annual business of vast proportions. The proprietor of this great industry was born in England, whence he came to this country at an early age. He subsequently acquired a thorough knowledge of all pertaining to his branch of skilled industry, and in the year 1864 founded the enterprise which he has since conducted with signal and well-merited success. During his location in the borough Mr. Green has ever taken an active interest in its affairs. At different periods he has held the offices of burgess and councilman, and has presided over the school board. In the conduct of his vast establishment he is ably assisted by his son, Mr. W. H. Green, Jr., who, having been literally raised in the business, is thoroughly conversant with all its numerous details.

**North Chester Brick Yard, S. J. Rose & Son,** North Chester.—An industrial enterprise of recognized importance in any locality where extensive building is going on is that so ably represented by the well-known and popular establishment which forms the subject of the present sketch. The North Chester brick-yard was established by the present firm in the early part of 1869, and the subsequent prosperous career of the enterprise evidences the degree of industrious zeal and abili-

J. Rose is a native of this State, and a practical and skilful exponent of his line of business. About the year 1867 he began the manufacture of brick at Tenth and Upland Streets, in this city, where he soon reared a prosperous enterprise. Two years later, to meet the demand for larger facilities, he secured and fitted up the fine premises since occupied, where he has developed a business of proportions which designate him a leading exponent of the trade in this section. The

born in Scotland, but has been a citizen of the States since he was nine years of age. He has been identified with the cotton and woollen mill interest the greater portion of his life, and is therefore thoroughly conversant with the business in every particular. He is the active business manager of the mills, giving it daily his personal attention. In 1867 he completed the present large Patterson Mills, and was in charge of same from 1866 to 1871. Mr. Roberts is a public-spirited man, and is always foremost in any movement or enterprise which tends to advance the welfare of the community, a fact evidenced by his record as councilman and member of the school board.



ty devoted to its management. The spacious premises comprise twenty-one acres of land on Providence Road and Twenty-first Street, and every facility for the advantageous prosecution of the extensive business is embraced in the general complete equipment. Brick of all descriptions used in ordinary building are here manufactured. Three kilns and a force of forty to fifty experienced workmen are employed, and 22,000 brick are produced per diem. Mr. Samuel

junior member of the firm is a gentleman thoroughly versed in the business, with which he has been familiar since early boyhood, and his well-directed efforts contribute largely to the successful conduct of the yard. Mr. Rose is eminently a self-made man. He began business with a capital of \$450, the hard-earned savings of three years, and is to-day one of the wealthiest and most prosperous business men in Chester, and is respected alike in social and business circles.

**D. Newsome, Groceries and Provisions, etc.,** Second and Engle Streets, South Chester.—A deservedly popular South Chester establishment in this line is that of Mr. D. Newsome, dealer in choice family groceries and provisions, wooden and willow ware, teas, coffees, and the finest brands of flour, at the corner of Second and Engle Streets. Mr. Newsome is a native of England, but came to this country in the year 1855. For a number of years thereafter he followed the trade of an engineer, of which he is a practical and skilful exponent. Two years ago he abandoned his trade to engage in the present enterprise, in which he has met with a signal and well-merited success. His spacious and finely appointed store occupies the lower floor and basement of a handsome brick structure, three stories in front, with a two-story extension, forming an aggregate area of 20x100 feet. The building was erected by Mr. Newsome, who is also the owner, and it is one of the finest in South Chester. The store contains a well-selected stock of desirable family goods, and is well patronized, the extensive and liberal trade including a large portion of the best class of borough custom. Mr. Newsome, the proprietor, is generally esteemed for his sterling business principles, and is popularly regarded as one of the leading and influential citizens of the borough.

**T. H. Thompson, Dealer in Flour, Feed, Hay and Straw,** Third and Pennell Streets, South Chester.—An important branch of mercantile industry in any community is that so ably represented by Mr. T. H. Thompson, dealer in flour, feed, hay, and straw, at the corner of Third and Pennell Streets. The premises are commodious, and finely appointed and arranged, and a large, well-selected stock of the staple goods above enumerated is carried. The reliable goods and fair and honorable dealing of this house have given it a most desirable popularity in the community, and it is the favorite supply depot for a large and liberal trade. Mr. Thompson is a native of Chester, and a gentleman of sterling business ability and extensive and varied experience. In 1866 he embarked in the grocery business in this city, and conducted a prosperous enterprise in this line for a period of thirteen years. For three years subsequently he was located at Rose Glenn, Montgomery County, in the manufacture of cotton yarns, and in 1882 he returned hither and established the enterprise with which he has since been most popularly identified.

**H. B. Taylor, Hardware, Seeds, etc.,** No. 15 West Third Street.—Prominent among the well-conducted and deservedly prosperous business enterprises which line this popular thoroughfare will be found that of Mr. H. B. Taylor, dealer in hardware, field and garden seeds, breech-loading guns and equipments, fishing-tackle, etc., at No. 15 West Third Street. The spacious and well-appointed store, 20x65 feet in dimensions, is fully stocked with everything pertaining to the line of trade, and a large and liberal city and suburban patronage is enjoyed. Mr. Taylor is a native of Chester, and one of her most energetic and able merchants. He began business in 1861 in a small way, and in the period elapsed, through his skilful and popular management, has reared a large and prosperous enterprise. He is the owner of the handsome three-story brick structure in which his store is located, and is generally esteemed as an upright, honorable merchant, whose signal and well-earned success is a fitting award to his well-directed efforts in its promotion.

**Irrington Mills, James Irving & Sons,** Woollen Manufacturers, North Chester.—In 1845 Messrs. James and David Irving, who three years before had established the Irrington Mills, leased the Crosbyville Mills, and removed their business hither. In 1854 they purchased the property, and three years later erected Mill No. 2, a substantial structure of two stories, and 100x40 feet in dimensions. In 1862 David Irving died, and his interest in the business was purchased by the surviving partner, by whom the establishment was conducted until 1866, when Washington Irving was admitted to copartnership under the title of Jonas Irving & Son. The son, however, died in the year following, and the business was continued in the same style until 1879, when James Irving's son, William A., was given an interest in the mills. In 1873 the old grist-mill building was removed, and a four-story stone structure, 170x50 feet in dimensions, erected upon its site. In 1880 Mill No. 3 was built, a two-story stone factory, 40x50 feet, and the present status of the works was thus completed. The machinery in use consists of 106 looms, 2100 spindles, and 5 sets of cards. A large force of operators is employed, and the goods manufactured, comprising a high grade of woollen doeskins and tweeds, have a standard value in the trade, and command a wide market. James Irving, the founder of this great enterprise, was born in 1817 in New York, whither his parents emigrated from Glasgow, Scotland, and settled in 1811. Throughout his long and successful career Mr. Irving has ever preserved the highest principles of commercial honor and integrity in all his dealings, and he has long been a prominent and popular figure in business circles. He is a director of the First National Bank of Chester, and has for many years been one of the active trustees of the University of Lewisburg. Mr. William A. Irving was admitted to the firm a few years since. He is a gentleman of sterling energy and ability, and possesses a thorough

knowledge of the business. He is popular in the community for his sterling qualities, and is regarded as among the leading and influential business men of Chester.

**The South Chester Manufacturing Co.,** Robert Wilson, President; Charles Roberts, Secretary and Treasurer; Woollen Goods, South Chester.—Among the mammoth interests of this prolific manufacturing centre none are more ably conducted or present a more deservedly prosperous aspect than the South Chester Manufacturing Co., of which Mr. Robert Wilson is president, and Mr. Charles Roberts secretary and treasurer. The large two-story stone mill, with its several auxiliary buildings, occupies an area of 55x150 feet, and the site at the foot of Jeffrey Street is in every way desirable. The equipment embraces the latest improved machinery and appliances for the manufacture of woollen goods, and a force of seventy-five operatives are employed in the production of the superior grade of goods for which the establishment is noted. The business was established in 1871 by Mr. Charles Roberts, who conducted it successfully until May, 1886; a company was then organized, and the name changed from "Riverside Mills" to "The South Chester Manufacturing Co.," with Mr. Wilson as president and Mr. Roberts as secretary and treasurer. Under this new management the business has received a new impetus. The product of these mills has always been of the best quality, and there has never been any lack of demand for the goods. The object of the present proprietors, as was their original intention, is to keep the goods up to their present high standard of excellence. How well they have succeeded is evidenced by the degree of present popularity. Messrs. Robinson & Shackleton of New York are the agents. Mr. Robert Wilson, the president, is a native of Delaware, and is a zealous and efficient officer. Mr. Charles Roberts, secretary and treasurer, was

**Auvergne Mills, N. L. Yarnall & Sons, Manufacturers of Cotton Jeans,** foot of Jeffrey Street, South Chester.—The important commercial status of this prosperous city is largely due to the enterprising activity displayed in the conduct of her vast milling interests, of which the manufacture of cotton goods constitutes a prominent feature. Among the leading establishments engaged in this line none are better entitled to consideration in a work of this nature than the celebrated Auvergne Mills, located in South Chester borough, of which Messrs. N. L. Yarnall & Sons are the proprietors. The Auvergne Mills were established by the head of the present firm in the year 1868, and the subsequent career of the enterprise has been characterized by a prosperous development in keeping with the active zeal and ability of its management. The present firm was formed in the early part of 1882, and is composed of the following members: Messrs. N. L., Wm. L., A. G., and L. O. Yarnall, the last three being the sons of the founder, who from their long connection with the business are thoroughly conversant with all its details. The works comprise a two-story mill with several smaller buildings, the whole covering an area of 55x125 feet. Four sets of cards, 88 looms, and 1356 spindles are utilized in the extensive business; and a force of eighty hands is employed in the production of cotton jeans, improved cassimeres, Fairfield doekskins, and other famous goods which have attained a wide celebrity in the trade. The Messrs. Yarnall are natives of the county, and

have ever been active in the promotion of the best interests of the community. Mr. N. L. Yarnall is an ex-burgess and member of the present city council, and Mr. G. O. Yarnall holds the office of clerk of that body. All are active, enterprising business men, highly esteemed for their eminent principles, and generally regarded as among the ablest and most successful manufacturers in their line of industry.

**Geo. W. Compton, Dealer in Wall Papers, etc., etc., Seventh and Welsh Streets.**—In this city of wealth and cultured tastes the subject of home decoration is one which receives much critical attention, and a business in this line must necessarily have a talented and skilful management to insure success. A representative house, and one which amply fills all the above requirements, is that of Mr. Geo. W. Compton, whose spacious and attractive establishment occupies an eligible location at the junction of Seventh and Welsh Streets. Mr. Compton is a native of this city, and one of the oldest-established and most popular merchants in his line. He began business in the year 1873, and by his tasteful and satisfactory work soon attained a leading position in his line of industry. In 1884 he removed to the present fine location, where is displayed one of the best-selected stocks of wall-papers, window-shades, etc., etc., to be found outside of Philadelphia. Mr. Compton is fully prepared to fill the most difficult orders in his line. He likewise conducts

a general painting business, and is prepared to satisfactorily execute all orders for either exterior or interior painting and decorating. Many of the finest residences of the city bear evidence to his superior taste and skill, and his extensive patronage represents the best class of city and suburban custom.

**J. C. Davison, Bottler of Mineral Waters, etc., Fifth and Crosby Streets.**—The business of this well-known house was originally established in 1872, and up to five years ago was conducted as a branch of a leading Philadelphia house in the line of trade. The spacious premises comprise a two-story building, 25x132½ feet in dimensions, and the general complete equipment embraces all the latest improved methods and appliances for the purpose. Beer, porter, and brown stout are bottled in large quantities, and a specialty is made of filling soda fountains for the trade. The house enjoys an extensive and prosperous trade, its superior productions having given it a popularity from which accrues a large and most desirable patronage. Mr. J. C. Davison, the proprietor, is a native of New Jersey, and a gentleman thoroughly versed in all pertaining to his business. For a number of years he was extensively engaged in the mince-meat and cider business in Philadelphia. In 1872 he came to this city to represent a large Philadelphia bottling house, and in 1880 he embarked for himself in the enterprise in which he has achieved a signal and well-merited success.

## MIDDLETOWN.

**Susquehanna Iron Works, Raymond & Campbell, Proprietors.**—Most of the great enterprises of this country had their origin in small beginnings, and their development was but the natural sequence of intelligent and well-directed effort. In this respect "The Susquehanna Iron Works," located in this thriving borough, is no exception. These works were inaugurated by Messrs. Seymour Raymond and Joseph Campbell in 1865. Mr. Raymond being a founder, and Mr. Campbell a machinist, they combined their enterprises into one, under the firm-name of Raymond & Campbell. This combination was a success from the beginning, these gentlemen conducting the business with consummate skill until November, 1885, when Mr. Raymond turned over his interest to his two sons, Charles and Joseph, who took his place in the firm, and in conjunction with Mr. Joseph Campbell, now senior, and the original partner and one of the founders, have since largely increased the volume of trade, added to their line of manufacture, and extended the field of their operations, until their works and manufactured product are known all over the country. The extensive buildings have from time to time been enlarged and increased to meet the growth of their rapidly increasing trade, until they now have nearly an entire acre of ground under roof, and give employment to one hundred and fifty skilled workmen in the different departments of their business. At this large establishment are made first-class cooking and parlor stoves, ranges and heaters of various styles and patterns, many of which have a wide reputation and extensive sale all over the country. They also manufacture furnaces, their "Conqueror" being, for various reasons, generally regarded as without a peer. This celebrated furnace, it is claimed, is the most powerful one made: the tubes are all of wrought iron, the service is first-class, it is easily managed, uses but little fuel, is entirely free from gas and dirt, and possesses every advantage and convenience that mechanical skill can devise. These furnaces are made in three sizes; and after some five years of use, in which they have been thoroughly tested, there has not been a single failure to give entire satisfaction. A large line of castings for repair work for numerous patterns of stoves are also made

and kept in stock. In addition to the manufacture of stoves The Susquehanna Foundry and Machine Works is also a part of this live concern. Here are turned out steam-engines, boilers, shaftings, hangers and pulleys, saw-mill and grist-mill machinery, double and single acting pumps, and various styles of hot-blast stoves for blast furnaces, among which may be mentioned Raymond & Campbell's celebrated Figure 8 patent, the Kent pattern, the siphon patent, etc.; also machinery for furnaces, and they are prepared to do all kinds of heavy and light forgings of iron or steel. Special attention is given to repairing farmers' machinery. The Susquehanna Foundry and Machine Works is provided with the latest and most improved machinery, and likewise with every possible facility for doing all classes of work well and upon short notice. It is safe to say that no establishment in the Keystone State is better, and few equally well equipped. Another great advantage these works possess is the fact that the proprietors are not only practical draughtsmen, but practical mechanics, and give their personal supervision to all work. In addition to the large line of articles already cited, they turn out from their machinery department all kinds of iron and brass fittings, stop-cocks, stop-valves, and valves of all kinds, and everything in this line of manufacture; plain and bronzed bells of all sizes, cellar-window, grates, ash-lays, road-scrappers, fixtures for walling, iron kettles, etc. The firm has also within the last few years gone extensively into the manufacture of improved boilers for heating dwellings, school-houses, churches, public halls, etc., and steam-heating apparatus generally. They also are now making a superior line of tools for boiler-makers, such as bending rolls and punching machinery; also machinery for gas-works and water-works. This enterprising firm has long been known for its integrity and honorable business methods, the members being identified with other leading business enterprises, and always ready to aid in any enterprise that has for its object the best interest of the community. Through business depressions and financial crises it has maintained its high standing with credit unimpaired, and is in a more flourishing condition at this time than ever before in its history.

**Middletown Furniture Manufacturing Company, John Croll and Edward L. Croll, Managers, Manufacturers of Chamber Furniture.**—This live and growing company was incorporated, under the laws of the State, in 1873. The stock was held by a number of gentlemen and thus operated for some ten years, when Messrs. John and Edward L. Croll obtained control, and devoted their energies to the development of the trade, the extending of its limits, and the increasing its volume, which by judicious management and skilful endeavors have resulted in the establishment of a very large and prosperous business, extending throughout Pennsylvania, Maryland, New Jersey, Rhode Island, Massachusetts, Connecticut, and other States. This company manufacture chamber suits in different styles and patterns, desks and book-cases, sideboards, bedsteads, tables, etc., etc., in large quantities and of different kinds of wood, and in the many and popular styles now in use. These goods are mostly sold by wholesale, some retail trade being done in the home market. Their elegant class of work and superior facilities enable them to offer unusual advantages to purchasers, while the character of the manufactured product stands so high in the markets, that ready sale is had for all the goods they can turn out. The buildings used are well located near the Pennsylvania Railroad, and are commodious, being fully supplied with the latest and most improved machinery and appliances in use for the successful prosecution of their important work. The company gives employment to some thirty skilled workmen, thus largely adding to the prosperity of the town as wage-payers, besides the large amount of money brought into the place by means of the wholesale trade, which is drawn from other sections. In the hands of these enterprising and thoroughly equipped young business men, The Middletown Furniture Company has developed into a complete success, and in their keeping it is safe to predict a yet more prosperous future. The Messrs. Croll are well known as men of high character, great energy, and first-class business methods, and enjoy in the fullest degree the confidence and esteem of commercial circles, and the general public which is but the natural result of their straightforward system of dealing.



**J. W. Starr, Opera House Drug Store.**—One of the most important and promising enterprises inaugurated in Middletown during the current year is the Opera House Drug Store, Mr. J. W. Starr, proprietor. The premises occupied by Mr. Starr are by far the largest and handsomest of any in this section, and that it will speedily become the most popular source of supply for the best custom is conceded on all hands. The fixtures are handsome, the stock pure and fresh, and an air of comfort and business pervades the entire establishment, while the courteous and gentlemanly proprietor thoroughly understands his business in every detail, and giving, as he does, his undivided attention to his business, has already attracted public attention. He carries a full line of pure fresh drugs, which he carefully compounds into physicians' prescriptions. Being thoroughly skilled as a pharmacist, the public may rest assured that no mistakes can occur, and that nothing but pure fresh drugs will be found in the Opera House Drug Store. Proprietary medicines of all the most approved kinds, soaps, perfumery, fancy articles, druggists' sundries, sponges, brushes, etc., and in fact everything to be found in a first-class pharmacy, are here to be found, and all fresh, pure, and new. The location in the new and elegant Opera-House Building is most eligible, as this section of Ann Street promises in the near future to be the business centre of the town. Mr. Starr is a native here, and is well and favorably known as a young business man of high character, energy, and correct business methods, enjoying in a marked measure the confidence and esteem of the public.

**H. B. Engle, Dealer in Hardware, N. W. corner Centre Square.**—The business was inaugurated some sixteen years ago by Engle & Bro., who successfully conducted it until some three years ago, when the brother withdrew from the firm and Mr. H. B. Engle has since conducted the business alone. Mr. Engle carries a large and well-selected stock of cheap and heavy hardware, cutlery of all kind, and such house-furnishing goods as come under the general term of hardware; he also carries a full line of paints of all kinds, oils, varnishes, window-glass, putty, white-lead, etc., also mechanics' tools of all kind, and in fact everything ordinarily kept in a first-class hardware store. Mr. Engle's long experience at the business enables him to purchase his stock so as to exactly meet the demands of his trade, while his superior facilities enable him to offer special inducements to the trade, while his goods for price and quality cannot be duplicated in this market, and his representations concerning his goods, is all the guarantee required. In a long business experience here, Mr. Engle has maintained a high character as a business man, and enjoys the confidence of commercial circles, while he has the esteem of the public. Mr. Engle makes a specialty of fine muzzle and breech loading guns; also pistols, gun-covers, shells, cartridges, and all the implements used with guns and pistols; he also carries a stock of ammunition, etc.

**Railroad Hotel, opposite Pennsylvania Railroad Station, B. B. French, Proprietor.**—The most popular hostelry in this beautiful borough is the well-known Railroad Hotel, admirably located just opposite the Pennsylvania Railroad Station, where it is most convenient to the travelling public, in whose esteem it stands deservedly high. This house has first-class accommodations for some fifty guests, the chambers are large and airy, and handsomely furnished, throughout, as is also the entire building. The office and reading-room are on the ground floor and open into each other, the latter offering splendid facilities for

travelling men to show their goods. The table is supplied with the best the market affords, while the *cuisine* is in charge of an experienced chef, who thoroughly understands how to cook and serve food in the most appetizing manner. The service at table and throughout the house is all that could be desired by the most fastidious, and the bar is stocked with the finest liquors, brandies, wines, whiskeys, etc., and the best brands of domestic and foreign cigars. Mr. B. B. French, the genial and obliging host, is a born hotel man. He is a native of the great lumber State of Wisconsin, but has been living in Middletown for a number of years; he was clerk at the Kline House, and also at the Washington, for a number of years, and knows his business even to the smallest detail, and always anticipates the wants of his guests, and never fails to make them feel at home, and enjoy a stay at his house. Mr. French has been in charge of the Railroad Hotel about a year, and has made an entire change in every department, and every change has been a decided improvement. The rates of board are moderate, and we have no hesitation in commending this house to the travelling public, as offering superior accommodations in every respect. Mr. French is very popular, and stands deservedly high with the people of Middletown and the travelling public.

**D. M. Snavely, Attorney, Wholesale and Retail Dealer in Choice Family Flour, Feed, etc.**—The most important concern in Middletown engaged in the flour and feed business is that of D. M. Snavely, attorney. This business was inaugurated some nine years ago by Ellen Snavely, who successfully conducted the same until December, 1885, when she died. The business has since been conducted by D. M. Snavely, attorney, for and on behalf of the heirs of the estate of Ellen Snavely. This house deals largely both at wholesale and retail in the best brands of family flour, feed, etc. A large and growing trade has been built up in the borough and surrounding country, and from the start the business has annually increased in volume, and the field of operation annually extended, until a large and prosperous trade has been the result. The finest brands of family flour is carried in stock, and the high character of the house is a sufficient guarantee as to all representations made as to quality or prices. Mr. D. M. Snavely has long been the manager of the house, and is a well-known business man of high character, and held in general estimation by the public. He has been engaged in the milling business since 1845.

**A. G. Banks, Great Bargain Store.**—It would be difficult to call for an article of utility or adornment for the house, the library, the dining-room, or kitchen that is not to be found in this attractive store, and the remarkably good and useful articles that are sold at five and ten cents each is really wonderful. Almost anywhere else you would pay three or four times the price for the same goods. Among the large and varied stock is to be found notions of all kinds; and this generic term embraces hundreds of articles—hardware of almost every variety, tinware in hundreds of shapes, glassware, crockery, etc.; hosiery for men, children, and ladies, and school supplies of every kind. Mr. Banks engaged in this enterprise some two years ago, and by judicious management, energy, and good business methods he has already firmly established here a large and increasing trade, and is extending the limits of his business until he numbers amongst his customers some of the best patronage of Middletown and the surrounding county for a number of miles in every direction. He is a native of the city of churches, and in his residence

here he has gained the unqualified confidence and regard of the people, both as a business man and a useful citizen.

**Rambler's New Store, Boots and Shoes, Gents' Furnishing Goods.**—The most popular general merchandise establishment in Middletown is Rambler's new store, and the cause of its great popularity is that he carries the best-selected stock of goods and sells them cheaper than any other house. At Rambler's you can find everything you could possibly want—boots, shoes, hats, caps, gents' furnishing goods in great variety, trunks, canes, tobaccos, cigars, fancy notions, gum boots, improved gum shoes for men, women, and children, etc., all of which are sold at bottom prices, and entire satisfaction guaranteed. Mr. Rambler is a native of Dauphin County, and has resided for thirty years in Middletown, where he has always maintained a high character as a business man and an upright citizen, always ready to aid in any enterprise that involves the best interests of the town. He stands deservedly high in commercial and social circles, and is a leading business man of this enterprising borough.

**E. Nagle, Blacksmithing and Horseshoeing.**—One of the essential trades of every community is that of the general blacksmith and horseshoer. His services are always in demand, and his business is an important one, especially in the horseshoeing department, where so much depends upon him. Many valuable horses are ruined by careless or ignorant shoers. One of the most skillful men in this line is Mr. E. Nagle, whose long experience and thorough knowledge of the business fits him in a high degree for his business. In the shoeing of horses he knows just how to adjust the shoe to prevent interfering, etc., and to remedy defects of nature, or disease of the hoof. He is, moreover, careful, and the public can rest assured that horses entrusted to his care will be shod properly. In the blacksmithing line he is also an expert, and does all work faithfully and well. Mr. Nagle is a native of Lancaster County, but has resided here for twenty-one years; he worked for a number of years for the railroad company, and some nine years ago established his present business, and built up a large trade in the borough and surrounding country. By close attention to business and honorable dealing he has maintained a high character as a mechanic, and won the esteem of the public. He is ably assisted in his work by his son, Luther M. Nagle, a young man of energy, and a good mechanic.

**W. B. Withauer, Railroad Restaurant.**—This well-known and first-class restaurant, located near the depot of the Pennsylvania Railroad, has been long and favorably known to the travelling public, and is a favorite place for obtaining refreshments for travelling men stopping over a few hours to transact business in Middletown. Here can be had at all hours anything in season that the most fastidious could desire, served in the best manner, and cooked to please the taste of an epicure. While the bar is stocked with the finest beer, ale and porter, and cigars. Oysters, fish, and other delicacies are served in first-class style at all hours and upon short notice. The proprietor, Mr. W. B. Withauer, has but recently purchased this popular resort; but he is an experienced caterer, having been in the same business in Elizabethtown, and is a most obliging and polite host, leaving nothing undone for the comfort of his guests and anticipating their wants. He is a very popular restaurateur, and will largely increase the popularity and trade of this well-known old restaurant. He is a gentleman of great energy, and deserves the liberal support of the travelling public.

## CHAMBERSBURG.

**Montgomery House, W. H. McKinley, Proprietor.**—There is no one thing that does so much to impress the stranger with the importance and business enterprise of a town or city as its hotels, and nothing adds more to the public comfort and welfare. Chambersburg contains the best-kept hotel in the Cumberland Valley, and in all its appointments one of the best in the State. The building is a large and imposing brick structure, four stories in height, located on North Main Street, near the Court-house and Post-office, and adjoining the Diamond, or Public Square. The house contains first-class accommodations for one hundred and fifty guests. The chambers are large and well ventilated, the furniture and beds are modern and very comfortable, the parlors are large and nicely furnished, the dining-room is capacious, while the tables are well furnished with elegant china, silverware, and other paraphernalia, and are laden with all the luxuries of the season and the very best the market affords, at all times, while the service is all that can be desired. The *cuisine* is in charge of an accomplished chef, who knows how to serve the delicious viands so liberally provided, so as not only to please the eye but to satisfy and gratify the appetite. The bar is handsomely fitted up, and the finest brands of wines, liquors, and cigars are provided, and a large, elegantly-appointed billiard and pool room is in the basement. The most perfect system and good order prevail throughout the entire house, and everything is strictly first-class and inviting. Mr. W. H. McKinley, the proprietor, has conducted this popular house for many years. He is a native of the Keystone State, and a natural-born hotel man, possessing in a marked degree that suavity of manner and gentlemanly deportment so rare and yet so essential to his business. Under his management the patronage has been not only maintained but largely increased, until this is now the most popular house in the Valley, many persons making it a point to reach here to stop over Sunday on their trips. The enterprising proprietor of the Montgomery has recently fitted up a splendid restaurant and dining-rooms in the southern end of the hotel building, and an elegantly-appointed oyster-bar in the front room, while adjoining is the dining-room, fitted up in the most modern style and not equalled by any house in the State outside of Philadelphia. Mr. McKinley is also proprietor of the celebrated Mt. Alto Park, a most delightful summer resort in the mountains, some dozen miles from the town, on the Mt. Alto branch of the C. V. R. R. This is one of the most delightful spots for excursions and picnic parties anywhere to be found in the State, and the popular and judicious management of this elegant resort by Mr. McKinley has largely increased its popularity and won for it a large measure of public esteem. Mr. McKinley is not only a popular host, but he is an enterprising, public-spirited citizen and enjoys the confidence of the public to a marked degree. His assistants in the office and house are intelligent and polite gentlemen who thoroughly understand their important business.

**Jacob Rinick, Plumber and Gas-fitter, No. 159 South Main Street.**—Among the well-known popular business men in Chambersburg there are none better or more favorably known than Mr. Jacob Rinick, who as a plumber, gas and steam fitter, during a successful business career, has won an enviable reputation as a careful, skilful, reliable, practical workman. He gives special attention to sanitary plumbing and to making sewer connections, laying drains, and putting in bath-tubs and sinks, and also gas-fitting in all its branches, and to introducing water and gas into buildings and dwellings, and to steam-heating, and

to steam-fitting generally. He gives his personal supervision to all work intrusted to him, and employs only the best class of workmen who are proficient in their respective departments. Mr. Rinick was born and brought up in Philadelphia, and has resided in Chambersburg since about 1876, and from that time has always been held in high regard by all with whom he has come in contact, and as a business man and useful, influential citizen is popular, and enjoys the consideration of the whole community.

**George Denton, Undertaker, corner South Main and Washington Streets.**—The undertaking establishment of Mr. George Denton is the most prominent in Chambersburg, and for years was carried on by Mr. J. Coover, who established the business in 1865, and was succeeded by Mr. Denton in 1885. Mr. Denton has had quite an extended experience in this calling, and possesses those characteristics so essential in conducting the business, and exercises a care and consideration that have won for him a wide reputation and the regard and esteem of the whole community throughout this section of the Cumberland Valley. He furnishes everything that is required for funerals, and attends to the details personally, and is a gentleman eminently fitted in every respect for attending to the responsible duties of the funeral director and undertaker. He has all the latest improvements pertaining to the business, and keeps the largest assortment of coffins, caskets, and undertakers' goods to be found in this section of the State. He is prompt in his attention to all calls, either day or night, and can always be depended upon to perform his duties promptly and in the most satisfactory manner to bereaved relations or friends. He also furnishes the Coover improved grave-vault, which combines many advantages and has the reputation of being the most substantial and durable vault ever invented.

**D. J. Shull, Marble and Granite, West Market Street.**—Among the leading representative men in the Cumberland Valley there are none more popular than Mr. D. J. Shull, who is engaged in business as a marble and granite worker. The marble yard and wareroom are located on West Market Street. Mr. Shull makes a specialty of cemetery work, and originates many beautiful designs in monuments, headstones, tablets, and memorials of every description, many beautiful specimens of which are to be seen at his works. He is a thorough artist in his line of business, and produces some of the finest workmanship to be found in the country, and has established a reputation second to no other for the beauty of his designs and their artistic conception and workmanship. Mr. Shull employs a number of skilled workmen, and has designed and executed some of the beautiful memorials that adorn the cemeteries through the Cumberland Valley. He has been engaged in this business more than twenty years, and always enjoyed a lucrative patronage. He is a native of this county and one of the best known among the influential gentlemen in this section of the State, prominent in general business and financial and public affairs. The Shippensburg works is the principal place of business, and are located at Shippensburg, Cumberland County, and have been conducted by Mr. Shull for more than twenty years. The larger part of the work is turned out there. These works have a reputation all through the Cumberland Valley.

**B. L. Maurer, General Insurance Agent.**—Prominent among the old, reliable business men in Chambersburg will be found Mr. B. L. Maurer, who for about three years has been identified with the insurance business and represents

a number of the most staunch, reliable fire and life insurance companies in the world. He is familiar with the business, and will always cheerfully furnish any information desired to those who call upon him. All losses are promptly adjusted by Mr. Maurer, and paid without delay, and his manner of conducting his business has won for him the confidence and esteem of the whole community. Mr. Maurer, we believe, is a native of Franklin County, and has been identified with and taken an active interest in public and private affairs that are for the public good. Mr. Maurer was for six years a member of the board of school directors, representing the Third Ward of the borough in that body.

**Miller's Pharmacy, John S. Barnitz, Manager, Northwest Corner of the Diamond, "Sign of the Giant Mortar."**—The largest and most important pharmacy in Chambersburg is located on the northwest corner of the Diamond. It is known as Miller's Pharmacy, and made conspicuous by the sign of the "Giant Mortar." The business has been established many years, and is under the immediate management of Mr. John S. Barnitz, an accomplished gentleman and skilled pharmacist, who is a regular graduate of the Philadelphia College of Pharmacy and has had upwards of fifteen years' experience among drugs and medicines. The store is complete in all its appointments, and is fitted up with elaborate show-cases and counters, and contains every requisite for the conduct of the business. All those articles required by physicians in their practice is to be obtained here; also pure drugs and medicines of every description, including the special pharmaceutical preparations and the standard proprietary remedies of standard reputation and merit, together with toilet articles, perfumery, extracts, etc. The prescription department, which is a feature of the business, is under the immediate management of Mr. Barnitz, who gives it that attention its importance demands, and compounds physicians' prescriptions and difficult formulas with the greatest degree of exactitude. Mr. Barnitz is a native of Chambersburg. For a number of years he resided at Cleveland, but returned several years ago to take charge of this establishment. He is highly indorsed by the community, who fully appreciate his ability and skill as a pharmacist and as an upright, honorable gentleman and useful citizen.

**Smith Brothers, Manufacturers of Double Rattan Seat and Back Chairs, King Street, between Main and Water Streets.**—Prominent among the business men and citizens of Chambersburg are Messrs. O. C. and L. G. Smith, who carry on business under the name and style of Smith Brothers, and are engaged in the manufacture of double rattan seat and back chairs, and rocking, sewing, and sitting chairs. The firm do quite a large business throughout this section of the State, and also ship large quantities of their chairs to Baltimore and Philadelphia. The factory is located on King Street near Main, and is well arranged and fitted up with all the appliances requisite in this line of manufacture. Skilled workmen only are employed, and the reputation of the goods is such as to be always in demand by the trade. The Messrs. Smith Brothers are from Adams County. They have resided in Chambersburg for some years, are identified with its interests, and have gained the esteem and confidence of their fellow-townsmen in the highest degree, and well merit the success which has attended their well-directed efforts. Mr. O. C. Smith has during the current year become the sole proprietor of this business, and is pushing his trade and extending the field of his operations.

## CARLISLE.

**J. Donovan, Marble and Granite Works, Market Avenue.**—One of the most important as well as prominent and, we might add, largest marble and granite works in the Cumberland Valley is that of J. Donovan, which is located on Market Avenue in the enterprising town of Carlisle. Mr. Donovan has had an experience extending over sixteen years in this business, and has been located in this place since about 1876. He occupies a leading position, and has during his long business career erected many of the beautiful monuments, tombs, tablets, and enclosures in marble and granite that are seen in the cemeteries in this part of the State. He makes a special



business of cemetery work, and as an original designer and artistic workman is not surpassed by any others in the Valley. He executes all orders left with him with care and promptness, and also employs a number of first-class workmen, and, having every facility at hand, can meet all demands made upon him for cemetery work in foreign and American marbles and granites at short notice. Mr. Donovan always has many beautiful specimens of his artistic handiwork on hand in new and original designs, and also furnishes estimates and designs for all kinds of work, and guarantees to give full and complete satisfaction. Mr. Donovan has always been popular since he has resided in Carlisle, and is held in high esteem by his fellow-townsmen, and well deserves the success which has attended his well-directed efforts as an artistic designer and worker in marble and granite. As an upright, honorable business man and useful citizen he is popular, useful, and influential.

**Stephens & Beetem, Carpets, Oil-cloths, Wall-papers, Window-shades, etc., No. 27 South Hanover Street.**—The well-known, popular house of Messrs. Stephens & Beetem represents in an eminent degree those superior facilities which are furnished by the most prominent houses con-

nected with the trade of Carlisle. This house has from the time of its inception always enjoyed a prosperous career, and under the able management of Mr. John C. Stephens and Mr. Edward C. Beetem, the copartners, has become the most popular in its line of trade, as it is also the largest and most important. In dimensions the store is 20x100 feet, and presents one of the most attractive features of Hanover Street, on which it is located. Of the general stock carried it is only necessary to state that it is full and complete in every department, the various lines of goods having been carefully selected for all classes of trade. Among these goods will be found everything that is new, stylish, and desirable in ingrain, Brussels, Wilton, Moquette, and other carpets, in beautiful designs; also rugs, mats, etc.; also floor, hall, stair, and table oil-cloths; and wall-papers from the plainest to the most elaborate in design in gold, and in beautiful combinations of colors, shades, and tints, together with an almost endless assortment of window-shades of all kinds, and fittings and fixtures. The firm are also extensive manufacturers of superior qualities in rag and yarn-filling carpets, and also rag and jute-filled carpets, and own and operate an extensive factory on Bedford Street. The business of this establishment is large and wide-spread, and, without exception, the house is the largest in the carpet trade in the Valley. In the conduct of the affairs of this house Messrs. Stephens & Beetem have not only evinced a business talent of a high order, but have secured to Carlisle and its enlightened community an establishment embodying all the salient features of the best mercantile institutions of the age. Both these gentlemen are prominent in financial and general mercantile affairs, and stand high in the community among the solid, substantial merchants in the Cumberland Valley.

**Saxton & Bixler, East Main Street.**—In the front rank of those commercial houses which give character to, as well as assure the permanent prosperity of the trade of Carlisle is the Carlisle Hardware House, which is conducted under the firm name and style of Saxton & Bixler. The business was founded in 1846 by Mr. Henry Saxton, who was one of the most liberal of the enterprising, popular citizens of the place. He was always prominently connected with its affairs, and fostered and promoted every enterprise that was for the benefit of the whole community. He conducted the business for many years, and afterwards associated with him Mr. J. P. Bixler, and a few years ago he admitted his son to an interest in the business, which was conducted under the firm-name of H. Saxton & Co. The trade of the house is large and wide-spread, and the business has always been prosperous under able and judicious management. After the decease of Mr. Saxton the title of "Carlisle Hardware House" was adopted, and since then the business has been under the immediate management of Mr. J. P. Bixler, a member of the firm and who has been connected with the house for many years. The premises occupied are commodious, the store and warehouse being well provided with every facility for business purposes, and are the largest in the town. The stock of goods carried is large, varied, and complete in

every department, and includes all kinds of building hardware and shelf goods, pocket and table-cutlery, carriage-makers' and blacksmiths' supplies, harness goods, tools for mechanics and farmers, iron and steel nails, etc., and glass, paints, oils, varnishes, putty, etc., also lap-ropes and blankets. The above is a synopsis of the main features of the stock, and will suffice to indicate its character and magnitude, and, without exception, it is the largest to be found in the Cumberland Valley. Throughout every department thorough order and system are observed, and the vigorous manner in which the business is prosecuted is at once an evidence of the ability and energy of the gentleman who conducts it. As a business man Mr. Bixler has always occupied a foremost position in this community, and is conspicuous in financial, commercial, and local affairs, and takes an active interest in every enterprise that is introduced for the benefit and welfare of the community. In calling attention to this old-established, staunch, reliable house, we are fully justified in saying that its operation is a great addition to the aggregate industries of Carlisle, while its success is highly creditable to the gentleman who established it, and to Mr. Bixler, who now so ably conducts it. Mr. D. P. Bixler is also agent for the Baltimore and Ohio R. R. Co.

**Jacob Livingston & Co., Wholesale Tobacco and Cigars, No. 15 North Hanover Street.**—Carlisle is one of the most thriving, enterprising towns of its size in the commonwealth of Pennsylvania, and here may be found several wholesale establishments which in their respective lines add greatly to its importance as a commercial centre. Among these houses is that of Jacob Livingston & Co., wholesale tobacco merchants, which is located at No. 15 North Hanover Street. The firm conduct a large trade extending throughout Southern, Central, and Western Pennsylvania, and into Maryland, supplying a large demand with all the standard brands of fine and medium-grade cigars both imported and domestic, and also all the popular brands of smoking and chewing tobacco, and are also sole agents for the sale of Little Neck, Old Oaken Bucket, Brown's Mule, Blue Points, Round Top, Blue Tag Vinco, Trump, Peach Pie, Paragon, Sweet Morsel, Red Diamond, and other standard tobaccos from the establishments of the most distinguished manufacturers in the country. The firm also manufacture a number of special brands of cigars which have a wide popularity and are always in demand by the trade and consumers. This house has been established some sixteen years, and has always maintained a high reputation, and has won the confidence and regard of all who have business relation with it. The copartners, Mr. Jacob Livingston and Mr. George F. Whistler, are both esteemed in commercial and social circles, and the active business they are prosecuting and the large patronage received are evidence that their efforts to please their patrons and supply them with the best class of goods at the lowest prices are appreciated, and their honorable business methods are such as to inspire confidence and gain the respect and esteem of the trade, which has been maintained during a long, successful business career.

## MEDIA.

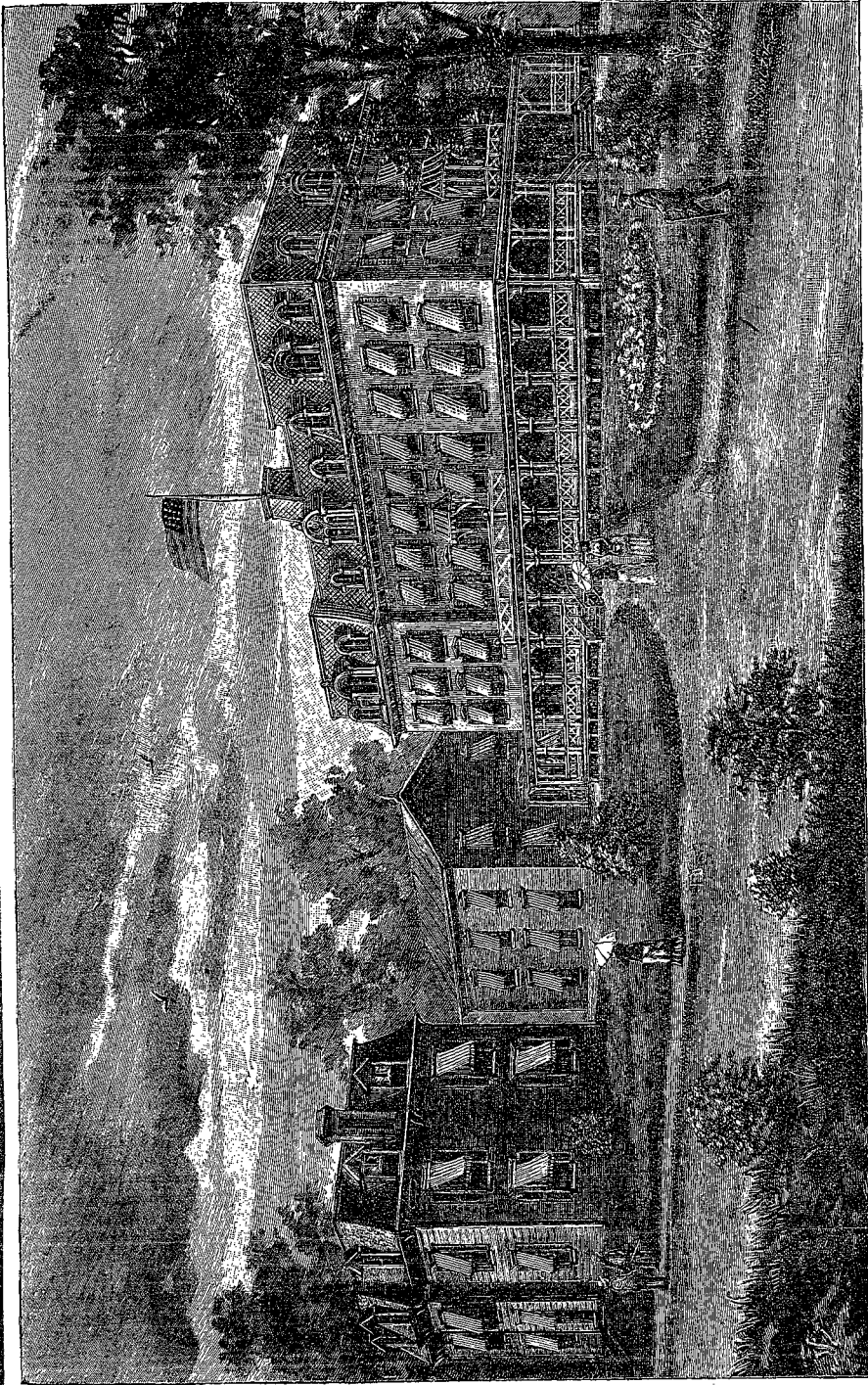
**MEDIA**, the county-seat of Delaware County, is situated on the Philadelphia and West Chester Railroad, thirteen miles from Philadelphia. Its location is in the richest agricultural section of the State, and it is noted for the wealth and enterprise of its residents. It is a strictly temperance borough, having received its charter in 1850, one of the provisions of which prohibits the sale of alcoholic liquors as a beverage, and this clause of the charter has always been, and still is, rigidly lived up to. Media is celebrated for the high reputation enjoyed by its scholastic institutions, boasting as it does of many well-ordered and ably conducted seats of learning. The town was first settled in 1849. The population at the last census (1880) was 1920, and is largely composed of

members of the Society of Friends, who have two large meeting-houses. Of other denominational places of worship, there are Episcopal, Methodist, Baptist, Catholic, Presbyterian, and African Methodist churches. Media contains a remarkably handsome court-house, a substantial and commodious post-office, several banks, one amusement-hall, and four fine hotels. Here also is situated the Delaware County Institute of Science, which possesses a valuable library and an extensive museum. The Pennsylvania Training School—an institution for the education and care of feeble-minded children—is located in the suburbs of the borough. For picturesque beauty and elegant homes Media is nowhere surpassed, while the society here is cultivated and refined.

**Shortlidge's Media Academy for Young Men and Boys.**—The Media Academy, presided over by Prof. Swithin C. Shortlidge, is one of the best and most widely known educational institutions in the United States. This institution has, in Media, a favored location, on account of its temperance charter, churches, mail, telegraph, railroad, and other facilities. But aside from these, its brilliant success is due largely

explain many subjects, such as geography, history, physiology, literature, etc., and there is blackboard surface by the hundred square feet. Adjoining the school-room are class-rooms, all supplied with appropriate furniture, maps, etc., for class work. In the story below the school-room are two other class-rooms, and a laboratory fitted up with cases, gas, and the other appointments for chemical analysis. In the three upper stories

ornamented with pictures, and have a strip of carpet spread on the clean-looking oiled floor. There are fifty-five of these rooms for the students. On the first floor is the large dining-room, capable of seating one hundred pupils. This is used also for some of the school lectures, of which Mr. Shortlidge has a large number each year, on the different branches pursued. The dining and culinary departments of the school are complete, and receive no less attention from Mr. and Mrs. Shortlidge than the scholastic department. Prof. Shortlidge is a thorough instructor, a gentleman of culture, and is abreast of the most eminent educators of the country. This year—1886—a complimentary letter from President Eliot of Harvard University was received by Prof. Shortlidge, which states that the pupils of Shortlidge's Media Academy invariably take a leading stand in the university and always come admirably prepared. Looking over the catalogue and circular, we notice the academy is recommended and patronized by some of the best-known men in the country. By Judge Van Hoesen, of New York; Governor Routt, of Colorado; Chief Justice Hawley, of Nevada; John F. Robinson, Esq., of Arkansas; J. Lee Hopkins, of Tennessee; Gen. Martin, M.C., of Illinois; Commander Breese, of U. S. Navy; Prof. Blauvelt, U. S. Naval Academy; Gen. Chas. H. T. Collis, of Philadelphia; Samuel Bancroft, of Pennsylvania; Col. Joshua Clayton, of Delaware; Col. John Tilghman, of Maryland; Mr. C. A. Trowbridge, of New York; Manuel Garcia, etc. The late Hon. Fernando Wood, of New York City, had four sons with Mr. Shortlidge. This academy has been made eminently home-like in every way that is consistent with the conditions under which a good school must be kept. At meals students receive all the attention that is necessary to keep their table manners correct. At a stated hour in the evening the Principal visits the rooms to see personally that no students are out of the building, and one of the most imperative duties of the watchman is to report any irregularity at night. The watchman is aided in his night duties by a complete system of electric fire and alarm signals. There are two sewing-women in the school, who have charge of the mending, etc. To them the students may go at any time, to take their clothing to be repaired or cleaned. The physical, intellectual, and moral culture of the pupils engage alike earnest attention. They are taught to be punctual, orderly in their rooms, cleanly, neat, and prompt. They are governed by firm, kind treatment. In all places their manners and habits, health and morals are attended to as carefully as their lessons. They are invariably treated as gentlemen by the teachers. The most gentlemanly treatment of one another is enforced in the school. "Hazing" and all kindred ruffianism are unknown in this academy. The "course of study" is subject to any changes demanded by the advancement of the pupils in the different studies, and to secure the objects aimed at without loss of time to the student in uselessly pursuing branches in which he is already sufficiently versed, and, at the same time, to insure satisfactory progress in studies to which he wishes to devote special attention. The course is varied, according to circumstances, to fit young men for any business, the study of a profession, etc., and to provide fully for the wants of those students who wish to complete the essentials of a good practical education here without attending any college or technical school. Students are carefully classified, but not so graded that they are held back in all or any studies on account of deficiency in one or two branches. Ambitious and high-grade students can here advance rapidly in studies of their own choice—suiting their tastes, and fitting them early for whatever they have in view, whether college, a profession, or business. Pupils are required to attend the religious meetings parents or guardians designate. These include Friends, Episcopal, Presbyterian, Methodist, Baptist, and Catholic, all of which are convenient to the academy. Academy pews are provided in all these places of worship. To those who are desirous of placing their sons at school the whole year,—fifty-two weeks,—including the summer vacation, this academy offers fine opportunities. The summer school is open during July and August at Seashore, Cape May. The corps



Shortlidge's Media Academy.

to other causes, which we shall briefly note. The building, which presents such a fine exterior, is a model for school purposes in its appointments. As you enter the large hall you notice on each hand fine cabinets of minerals, fully illustrating Dana's "Manual," and in the large school-room cases of philosophical apparatus, to afford full practical experiments in the ordinary text-book course. On the walls hang charts and maps to

are the students' rooms, which look like first-class hotel accommodations. You see here nothing of the old boarding-school dormitory. These rooms are for two, and are fitted out with neat cottage suits, including bureau, wardrobe, single or double bedstead, as the pupils prefer, good mattress and pillows, blankets, neat white spreads, etc., wash-stand, wash-bowl, pitcher, etc., and towel-rack and table. Most of them are tastefully

of instructors are:

Swithin C. Shortlidge, A.M. (Graduate of Harvard University), Principal Instructor, having constant and entire charge of the school-room, classification, etc., and sole governor at all times of the young men and boys.

W. P. Hammond (Author of the Potter & Hammond System of Penmanship and Bookkeeping), Professor of Bookkeeping and Penmanship.

B. N. Lehman, Teacher of English Branches, Mathematics, etc.

Otto Mueller (Berlin), Professor of Drawing, Gymnastics, Military Drill, and German. Military drill is optional, not required, and only for exercise and physical development. No uniform is worn. No arms are used.

P. De Pury, A.M., Professor of French, Spanish and Italian.

Thomas J. Wynn (London), Professor of Music.

Henry L. Broomall, Teacher of Shorthand.

Prof. Samuel B. Howell, M.D. (of the University of Pennsylvania), Lecturer on Mineralogy and Geology.

Nelson H. Strong, B.A. (Graduate of Yale College—Classical Department), Teacher of Latin, Greek and Mathematics.

D. Webster Sanborn, A.M., Prof. of Elocution.

E. A. Osborne, Ph.D., Teacher of Chemistry. Leon M. Schneidre (from Paris), Professor of Latin, Greek, and French.

Edwin J. Houston, A.M. (Prof. of Physics in Philadelphia High School), Lecturer on Acoustics, Heat, Light, Electricity, Magnetism, etc.

Dr. Chas. Stockton Gaunt, A.M., Lecturer on Constitution of the Material Universe, Phenomena or Motions of the Universe, the Centre of Gravity, the Simple Machines, Pneumatics, etc.

**Charter House, I. Ivison, Proprietor, State Street.**—There is probably no feature so well calculated to give a favorable impression of a community as the presence of first-class hotel accommodations, and the thriving borough of Media is fully up to the highest standard in this particular. One of the finest hotels in this county is that conducted by Mr. I. Ivison under the well-known title of the Charter House. The building is a fine brick structure four stories in height, surmounted by a mansard roof and ornamented by wide balconies extending around three sides of the building. The interior is a model of systematic and comfortable arrangement, and the house is furnished in the best manner with all the modern improvements. On the first floor are the handsomely furnished parlors, a billiard-room containing three fine tables and equipage, the office, and a spacious and well-appointed dining-room, where may be obtained all the delicacies of the season, served in a manner to tempt the appetite of an epicure. The upper floors are devoted to the sleeping-apartments, forty in all, in the appointment of which nothing is lacking which could add to the comfort of guests; while the charges are exceedingly moderate, being for transients from \$2 to \$2.50 per day, and permanent boarders are accommodated for from \$7 per week upwards. Connected with the hotel is a livery stable fully prepared to meet all requirements in its line. Mr. Ivison is a gentleman thoroughly versed in his line of business, and is considered by his many appreciative patrons as one of the few men who "know how to run a hotel." He took charge of the house about four years ago, and by his courteous and obliging manners and upright, honorable dealing he has attained a wide popularity and secured an extensive and liberal patronage.

**George C. Webster, Pharmacist, State Street.**—In no branch of professional industry is there required so great a degree of practical knowledge and experience as is essential to the successful conduct of a pharmacy or retail drug store. An establishment possessing all requirements in this direction is that of Mr. George C. Webster, Ph.G., whose spacious and handsomely appointed premises occupy an exceedingly eligible business site on State Street near South Avenue. The pharmacy was established in the spring of 1884 by Mr. Samuel Webster, who conducted the busi-

ness with success until January 1, 1886, when failing health compelled him to retire in favor of his brother, the present proprietor. Both gentlemen are natives of Delaware County, where they obtained a thorough knowledge of their profession, graduating from the popular Philadelphia College of Pharmacy in the class of 1880. In the early part of 1885 Mr. Samuel Webster came to this city and established the business now conducted under the able and popular management of his brother. The attractive store is fully stocked with everything pertaining to the retail drug trade, and the prescription department receives the personal attention of the proprietor. A large and rapidly increasing patronage is enjoyed, and the establishment bids fair to become the leading pharmacy of the borough.

**Chestnut Grove House, Mrs. M. A. Hoeckley, Orange Street.**—One of the best known and most fashionable summer resorts in Pennsylvania is that so ably conducted by Mrs. M. A. Hoeckley, under the peculiarly appropriate title of the Chestnut Grove House. The building is a four-story structure of plastered stone and brick, 45x160 feet in dimensions, with wide balconies from which a fine view is obtained of the surrounding hills and vales. The house, with its several auxiliary buildings,—laundry, servants' quarters, etc.,—is located in the midst of a chestnut grove, and the spacious grounds, eight acres in area, are laid out with beautiful walks, while a great profusion of flowers adds to the beauty of the surroundings. The site is upon an eminence rising eighty feet above the railroad, the station of which is only two minutes' walk away, and the general perspective is one of rare scenic beauty. The interior of the house is arranged and furnished in the best manner with all the modern improvements, including gas, heat, etc., etc., and nothing has been neglected in the general appointment which could contribute to the comfort of its guests. There are seventy-five sleeping-apartments, twelve bath-rooms, public and private parlors and reception-rooms, and a large, elegantly appointed dining-hall, in which, by the way, some of the most *recherché* social events of the season, notably the annual ball of the "Rose Tree Hunt," are held. A feature of this delightful resort which merits special mention is the delicious water furnished by never-failing mountain springs located on the premises. This water has been submitted to professional analysis, and is pronounced of unrivalled purity. The Chestnut Grove House was erected by the late Senator Brook upwards of thirty years ago, and has always been used for the present purpose. The proprietress, Mrs. M. A. Hoeckley, is a lady eminently fitted, both by experience and natural ability, for her position. She took charge of the house in 1865, and about twelve years ago enlarged it fully one third, and thoroughly renovated and refurnished the establishment throughout. Under her eminently popular management the house has attained an enviable reputation, and has become one of the most popular resorts in Pennsylvania.

**Ralph Buckley, Plumbing, Steam and Gas Fitting; Stoves, Heaters, and House-furnishing Goods, State Street.**—A record of thirty-five years of continuous success in any branch of commercial activity is sufficient to denote the sterling financial integrity and ability employed in the conduct of the enterprise, and to establish its right to the distinction of a representative industry. Such is the character of the well-known and popular establishment which constitutes the immediate subject of the present sketch. As far back as 1850 Mr. Ralph Buckley began business as a plumber and steam and gas fitter, a short distance from the present location. From its inception the business rapidly improved, and four years later Mr. Buckley built the handsome three-story brick structure, 50x100 feet in dimensions, into which on completion he moved his business. The subsequent career of the enterprise has been characterized by a prosperous growth in keeping with the enterprise and ability of its management, and the present aspect is that of a flourishing industry. The commodious and well-appointed premises occupy the first floor and basement of

the building, and the stock of stoves, heaters, ranges, tinware, and house-furnishing goods is one of the largest and most complete to be found in the county. Furnace and steam fitting and all kinds of plumbing are done in the best manner by skillful workmen, and all work is under the immediate supervision of the talented and thoroughly experienced proprietor. The general business is both large and prosperous, and the establishment may be properly termed one of the leading business houses of the county. In 1862 he raised a company of volunteers and attached it to the 124th Pennsylvania Volunteers, and subsequently participated in the great battles of Antietam and Chancellorsville. When his time had expired he was mustered out, when he raised a second company and served in what was known as the "second emergency." He was again mustered out of service, and a third time entered it. He was during his term of service captain, quartermaster, and inspector of the Third Brigade, Third Army Corps. He was a gallant officer, and came forth unscathed. Personally Mr. Buckley is a straightforward business man of sterling principles, whose commercial integrity and energy have won the esteem of all with whom he comes in contact.

**A. P. Ottey, Manufacturer and Dealer in Boots and Shoes, Leather, Findings, Trunks, etc., No. 14 State Street.**—The boot and shoe trade is ever found among the leading business interests of any community, its province being to supply a staple necessity of the people. A leading and representative Media house engaged in this line of commerce is that of Mr. A. P. Ottey, manufacturer and dealer in fine boots and shoes, sole-leather, shoe-findings, trunks, satchels, umbrellas, etc., at No. 14 State Street. The spacious salesroom is attractively fitted up, and the large and complete stock of goods is advantageously and very tastefully displayed in the handsome wall-cases and show-windows. Mr. Ottey is a native of Delaware County, and has been for many years a prominent citizen of Media. In 1866 he became connected with the office of the Delaware County Mutual Insurance Company, in which office he continued until four years ago, when he purchased and fitted up the premises since occupied most prosperously as above stated. Mr. Ottey is notary public for the First National and Hooper and Newbold banks, and is generally esteemed as one of the influential and popular Media business men. Mr. Ottey was elected Burgess of the borough in 1882, but owing to the fact of holding a State office was ineligible and unable to serve. He was town clerk for ten years.

**Samuel P. Rush, Feather and Hair Renovator and Manufacturer of Harness, etc., State Street.**—The premises occupied by Mr. Samuel P. Rush comprise a commodious store with a large basement beneath, in which is located the newly improved apparatus for the renovation of hair, feathers, and other materials used in the construction of beds and mattresses. The work is done by an entirely new process, which for general effectiveness is unequalled in the trade. By this method beds and mattresses are cleansed by the joint action of steam and cold air, and dried by draught, which carries all dampness out without baking dry, thus preventing all injury to the material. By this means the bed is made pure and wholesome, moths and parasites, absorbed perspiration, and other foreign matter being effectually removed and disease prevented. Mr. Rush also manufactures hair and husk mattresses and church pew-cushions to order, and does all kinds of upholstery work in the best manner, for all of which he has ample facilities. Harness of all kinds is also made to order, and a fine assortment is kept on hand in the spacious and attractive salesroom. The business was established in 1851, and has developed into a large and prosperous industry. Mr. Rush is a native of Montgomery County, and for upwards of thirty-five years has been prominently located in Media. He has served four terms as councilman and twenty-five years in the school board, and has ever been active in the promotion of the best interests of the borough.

**"Brooke Hall" Female Seminary, Miss M. L. Eastman, Principal.**—It is a matter of peculiar gratification to the people of Media that located in their midst is one of the most widely and favorably known institutions for the education of young ladies in the country. "Brooke Hall" Female Seminary was established in the year 1856, under the auspices of the late lamented Right Rev. Alonzo Potter, Bishop of the Diocese of Pennsylvania, who manifested his interest in its welfare by constant care and patronage up to the time of his decease. The school since its inception has been under the management of Miss M. L. Eastman, principal, of whose capacity, efficiency, and devotedness as a teacher the late Bishop Potter was wont to speak in the highest terms. The seminary building is a commodious structure containing all modern conveniences, and is furnished and arranged throughout in strict accordance with the most correct laws of health, comfort, and refinement. The sleeping-apartments are well ventilated and arranged, with a strict regard for the comfort of the occupants, and cheerful rooms are provided for hours of relaxation or when inclement weather prevents the enjoyment of out-door exercise. Brooke Hall is situated in an extensive domain, embracing all the variety of wildwood and cultivated lawn—of "shady grove and flowered terrace," and every circumstance that contributes to a state of perfect health is most carefully considered in all pertaining to the institution and its conduct. The location is peculiarly advantageous. It is on the line of the W. P. & W. Railway, distant twelve miles from Philadelphia, and combines all the advantages of the city with the comforts of a country home. The present Board of Instruction is as follows: Maria L. Eastman, principal, mental and physical sciences; Maria W. Hackleton, associate principal, literature, belles-lettres, elocution, harp and guitar; Harriette F. Gault and Lorraine M. Ketchum, vice-principals, Latin and mathematics; Matilda Buxton, Latin and English; Mlle. Marie Bannvart, French and German; Prof. W. P. Sullivan, organ, piano, and vocal culture; Maude V. Hackleton, piano and vocal culture; Bertha M. Fox, piano; Mrs. Mary Holmes, drawing and painting; Prof. J. F. Shields, penmanship; Mlle. Louise Martin, dancing; Alice Byllesby, English; Harriette L. Eastman, English; Lorraine M. Ketchum, secretary to principal; Miss Mary Lewis, matron. The course of study is comprehensive and thorough, embracing a full course in mathematics, science, history, literature and belles-lettres studies, with Latin, French, German, and Italian. The department of music is ably conducted, and pupils may attain the highest degree of proficiency both in instrumental and vocal culture. The department of fine arts is made specially attractive. The course in drawing and painting is thorough and systematic, and a careful study of the principles of art is a prominent feature of this department. The methods of instruction are those which years of experience have shown to be the most practical and generally desirable, and every care and attention is given to pupils in all departments. The number of pupils taken is limited to fifty, thus avoiding the disadvantages of overcrowded institutions, and enabling the teachers to give each pupil the care and attention essential to successful results. Miss M. L. Eastman, the principal of "Brooke Hall," is a lady eminently fitted for the responsible position which she has so long and honorably filled. Miss Eastman was born in Concord, N. H., and received her education in the far-famed institutions of that city. In 1850 she came to Pennsylvania, and for a period of six years was principal teacher of "Aston Ridge Seminary," at that time one of the leading institutions

of its kind in the State. Upon the establishment of "Brooke Hall" in 1856 she became its principal, and for a period of thirty years has ably discharged the duties of this trying position. In the years gone by, this estimable preceptress by her patient care has endeared herself to many pupils who, grown up to womanhood and busied with matronly cares, still keep her in loving remembrance, and it is no uncommon thing for Brooke Hall to receive as pupils the daughters of the graduates of earlier years. Miss Eastman is a prominent member of the Delaware County Institute of Science, and is generally esteemed in the high social circle in which she moves as a lady of eminent talents and rare intellectual attainment.

**Wm. Campbell, Dealer in Groceries, Flour, Feed, Hay, Straw, etc., Orange Street.**—Among the leading and deservedly prosperous business enterprises of Media should be mentioned that of Mr. William Campbell, dealer in groceries, glass and queensware, flour, feed, hay, and straw, on Orange above State Street. The business was purchased from A. P. Fairland in the latter part of 1884, and in the comparatively short period elapsed a large and prosperous enterprise has been reared. The spacious and well-appointed store, some 80x70 feet in dimensions, is fully stocked with everything pertaining to the trade, and the establishment has become a favorite purchasing-point for the people of this section, who thoroughly appreciate its sterling principles of reliable goods and upright, honorable dealing. Mr. Wm. Campbell is a native of the county, and has long been popularly identified with city business circles. Prior to engaging in the present line he conducted for some years a successful meat business, where he gained a popularity which continues to follow him in the present enterprise. Mr. Campbell is a director of the "Pennsylvania Training School for Feeble-minded Children," and is generally esteemed for his many eminent qualities and sterling principles.

**Samuel W. Hawley, Sporting Goods, Hardware, etc., State Street.**—No industrial review of this thriving community would be complete which neglected to give due prominence to the old-established and popular industry conducted under the above heading. The business was originally established twenty years ago under the title of Hawley & Bro., which firm was for a long time engaged in the grocery and hardware trade, occupying the entire building which is now partly occupied for the accommodation of their present extensive business. In 1877 the firm was dissolved, Mr. Samuel W. Hawley engaging in the present line of business, for which is occupied a finely appointed double store, some 40x100 feet in dimensions. The line of trade embraces guns, rifles, fishing tackle, and general sporting goods, also hardware, paints, varnishes, oils, and coach-makers' and blacksmiths' supplies, and the stock carried is one of the largest and most complete to be found in the county. An extensive and liberal patronage is enjoyed, and the general business is of prosperous magnitude. Mr. Hawley, the proprietor, has long been esteemed as one of the leading business men of the community. He was a member of the borough council in 1880, and has ever been active in the support of any project tending to promote the general welfare.

**W. C. Curtis, Groceries, Provisions, and Fruit, Orange and Front Streets.**—Among the leading merchants of Media in their particular branch of mercantile industry will be found Mr.

W. C. Curtis, dealer in fresh meats, groceries, provisions, and fruit, at the corner of Orange and Front Streets. The business was established in 1880 at the present site, and its subsequent prosperous development is indicative of the sterling zeal and enterprise devoted to its management. The premises consist of a one-and-a-half-story structure, 40x50 in size, with a large light-shaft extending the full length of the roof at the apex. The salesroom is neatly and attractively arranged, and a full and complete stock of the staple goods above enumerated is carried. The house has long been a favorite supply-station for the surrounding residents, among whom its superior goods and upright, honorable dealing are duly appreciated by a large and liberal patronage. Mr. Walter C. Curtis is well known and generally esteemed in this his native city. He is thoroughly versed in all the details of the business, and his successful conduct of the enterprise in hand is but a natural reflex of sterling principles of business industry and integrity.

**Carey & Bro., Plumbers, Steam and Gas Fitters, Stoves, Ranges, etc., corner State and Monroe Streets.**—In this age of advanced sanitary laws and improvements the business of the plumber has become an important adjunct in the preservation of the general health of the community. A representative house and the leading establishment of Media in this line of skilled industry is that of Messrs. Carey & Bro., plumbers, steam and gas fitters, and dealers in stoves, heaters, ranges, and house-furnishing goods, at the corner of State and Monroe Streets. The spacious premises comprise a first floor and basement of commodious dimensions, fully provided with all requisite facilities, and containing one of the largest and most desirable stocks of goods pertaining to their line of trade to be found in the county. Messrs. William H. and George W. Carey, composing the firm, are natives of Media, and able and thoroughly practical exponents of their trade. They began business in 1878, and by their superior work and fair and equitable methods soon reared a large and prosperous trade. Four years ago they erected the fine three-story brick structure, 20x75 feet in dimensions, in which their business has since been most prosperously located. The establishment has become a favorite purchasing and outfitting point for the people of the surrounding district, and the general business aggregates an annual sum of goodly magnitude.

**T. E. Rorer, Groceries and Provisions, Washington and Orange Streets.**—Mr. Rorer is a native of Philadelphia, and an able and experienced exponent of the grocery trade. He began business in this city at No. 25 Orange Street in the early part of 1877, and from a comparatively small commencement soon developed an enterprise of prosperous magnitude. In the fall of 1884 he erected the large three-story-and-basement brick structure since occupied, and which constitutes one of the finest business houses of the city. The store or salesroom is a well-appointed and attractive apartment, 40x45 feet in dimensions, in which is displayed a large and complete stock of staple and fancy groceries and provisions, a specially being made of the choicest brands of family flour. The house enjoys an extensive and liberal trade, its reliable goods and upright, honorable dealing having gained it a wide popularity in the community, from which accrues a most desirable patronage. Mr. Rorer has long enjoyed the utmost esteem of commercial circles, in which he is regarded as a representative merchant whose success has been reared upon the sterling principles of business integrity and enterprise.

## COATESVILLE.

COATESVILLE is on the main line of the great Pennsylvania Railroad, thirty-eight miles from Philadelphia and sixty-five from Harrisburg. It is a handsome town of about three thousand souls. It was originally two villages known as East Brandywine and Midway, being separated by the historic Brandywine Creek; East Brandywine being on the east side of the creek, and Midway being then a railroad station, so called from the fact that it is equidistant from Philadelphia and Lancaster. West Brandywine, however, was long ago changed to Coatesville, in honor of a family of that name who were prominent in first inaugurating manufactories there, and in 1862 the villages were consolidated into a borough and called Coatesville, which is now governed by a burgess and aldermen. Coatesville for a place of its population is quite an important point, due to the fact that two rolling-mills, two woollen-mills, a foundry and tannery, etc., are located here. In addition to the Pennsylvania Railroad, the Wilmington and Northern Railroad

**The Coatesville Carriage Works, B. F. Bard, Proprietor, No. 220 Chestnut Street, adjoining Market Hall.**—The manufacturing industries of a country, feed more mouths, procure all the creature comforts for more people, and add more to the commercial greatness and material wealth of a nation than all the other avocations of man combined. Conspicuous among the wagon and carriage manufacturers of Chester County is Mr. B. F. Bard, of No. 220 Chestnut Street, within a few minutes' walk of either depot and the business centre of the town. This business, though established by this enterprising young man only last year (1885), already gives promise of attaining large proportions. His capacious warerooms and shops comprise the whole of an attractive and substantial two-story structure, 50x100 feet, and a two-story addition, 26x40 feet, provided with the most improved machinery and mechanical appliances necessary in the business, and he gives employment to an average of twenty skilled workmen. None but the best materials are used in the construction of his vehicles, which for superiority, durability, and style cannot be excelled; while he has for his patrons many of the leading men not only of Chester County but also of Philadelphia and Lancaster and New York City, to which last-named places much of the product of his factory is shipped. Mr. Bard has been engaged for about twenty years in the present line of business. He is a native of Lancaster County, is a courteous and agreeable gentleman, and a thorough-going, progressive, and live business man. Mr. Bard gives his undivided attention to his business and a personal supervision to all work turned out, which never fails to give entire satisfaction. His prices are made to suit the times, and old work is also taken in exchange for new. The high character of the work and the honorable business methods obtaining at this establishment have gained for Mr. Bard a reputation decidedly enviable and the confidence and esteem of the public.

**Midway House.**—This hotel is located on West Main Street, in the western outskirts of the borough. It is a large, substantial three story stone building. The interior is most judiciously divided up, conveniently arranged, and admirably adapted for a hotel. It has a general reception and reading-room, which is appropriately furnished and amply provided with every convenience for the several purposes to which this room is dedicated. It has a neat, cosy, comfortably furnished parlor and thoroughly well-equipped kitchen. The dining-room is large and airy, with a capacity for seating fifty guests, and its tables are spread with an abundance of the choicest meats, fish, poultry, and vegetables that the market affords, served by prompt and obliging waiters. It has twenty well-arranged bedrooms, comfortably fitted up and neatly kept. Mr. Aaron Smith, its proprietor, is a native of Chester County, and is one of the most sociable and pleasant of men. Under his supervision guests will always find here prompt attention, a most delightful, healthful locality, and everything to

passes through the town along the line of the west branch of the Brandywine. The town is located in the midst of a very fertile valley, and the surroundings are very agreeable to the eye. Three well-kept hotels furnish ample accommodation for the travelling public. The streets are lighted by gas, and water-works supply pure water to the citizens from springs in the adjacent hills. The town-hall building is a very creditable structure; while the people are supplied with abundant church facilities, there being six churches—one Protestant Episcopal, one Catholic, one Methodist, one Presbyterian, one Baptist, and an African M. E. church. The educational advantages are good, there being, in addition to the public schools, a graded school where advanced scholars receive the advantage of a higher course of study. A very fine volunteer fire department, a national bank, and a private banking-house are maintained; while the Western Union Telegraph and Adams Express companies have offices here.

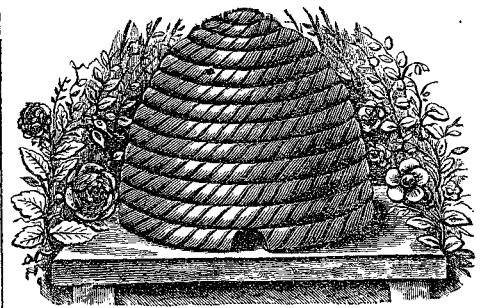
make them feel at home and comfortable at all seasons of the year. Mr. Smith for thirty years was proprietor of the Birch Hotel in West Brandywine township. He succeeded his father there, who had kept and owned the same house for forty years preceding, so that Mr. Smith not only comes of old first-class hotel stock, but has had a long experience in the business himself, and is one of the best hotel men in the State.

**R. D. Ford, Undertaker and Furniture Dealer, No. 227 Chestnut Street.**—One of the oldest-established concerns in Coatesville in the line of furniture is that of Mr. R. D. Ford, located at No. 227 Chestnut Street. This business was established in 1846 by the father of the present proprietor, the son above named having succeeded to the same, four years ago. The premises utilized for the business consist of a large two-and-a-half-story building on a lot 47x160 feet in dimensions. The skill and excellent taste of Mr. Ford, and his adherence to rich and elegant designs, render his furniture at all times in demand. He also takes charge of funerals and all pertaining to the last sad rites of the dead, in which branch success is only awarded to those who are possessed of sympathetic natures and have due regard and respect for their sacred duties. It is needless to remark that the gentleman whom we have mentioned above is endowed with all the functions and traits needed in this vocation for the successful prosecution of the profession. Mr. Ford is a native of Chester County, is a pleasant, affable man, and a devoted lover of his country, and promptly imperilled his life to maintain its integrity. He first enlisted in the 124th Pennsylvania Regiment, a nine-months regiment, and afterward enlisted again, serving with distinction in Battery F, 2d Regiment, which he entered as a private, and after three years was discharged as Quartermaster-Sergeant.

**W. B. Sharpe, Merchant Tailor, Main Street.**—Among the several lines of business followed in this borough, that of merchant-tailoring may be regarded as of the greatest importance to the community in furnishing those evidences of refinement and taste in dress that are represented in fashionable and well-fitting garments. The leading house in this line is that of Mr. William B. Sharpe, who is regarded as the most capable and efficient tailor in the town, whose work is equal to any to be had in Philadelphia. He is a skilful, practical cutter of long experience, and since he has been catering to the wants of the citizens of Coatesville has gained an enviable reputation in his line. This house was established in 1884, the present proprietor succeeding to it in 1885, and since its inception has always enjoyed an influential and liberal patronage, derived from the best class of the community. The premises occupied are very commodious and well equipped and furnished for the display of the varied stock and the comfort of customers. In this store is always to be found a choice selection of fine suitings and broadcloths, cassimeres and vestings, in all the

fashionable styles of seasonable and desirable goods, so that no one, not even the most fastidious, can fail to find something to please and satisfy. Mr. Sharpe is a native of Scotland; has resided in this country twelve years, and two years in Coatesville, where he is esteemed and respected by all.

**The Bee Hive, Gustave Cohn, Proprietor, Dry-goods, Manufacturer of Ladies' Suits, Wrappers, Muslin Undergarments, Dress-making and Millinery, No. 102 Main Street.**—There are none of the various mercantile avocations in which a greater amount of capital is invested and a greater number of our most active and progressive business men are engaged than in the dry-goods trade. One of the most flourishing and prosperous establishments of this kind is that of which Mr. Gustave Cohn is proprietor. Known as the Bee Hive, this business was established by this gentleman in 1882, and in the brief interval from its inauguration has secured a large patronage from the best class of customers in the borough. The store is 20x160 feet in dimensions, divided into several departments, each of which is filled with a fine and well-assorted stock of goods. This gentleman has such thorough knowledge of his business, acquired by a long practical experience, and has such other unsurpassed facilities for the



purchase of his supplies, as to enable him to sell his goods at prices as low as they can be purchased at any similar establishment even in the larger cities. The stock is always complete in every department, is direct from first hands, and inducements are here presented that cannot be obtained elsewhere. Mr. Cohn is a native of Germany, came to this country six years ago, and is esteemed both as a merchant and a citizen in this the home of his adoption. It is a fact well known that Mr. Cohn's is the only store outside of the large cities where ladies can procure any article ready-made or made to order at shortest notice and in the best style, either in dress-goods or in millinery. It is also the only house in Chester County where a complete stock of dry-goods and millinery is kept, and is very popular with the ladies throughout the entire section.

**J. E. Doan, Manufacturer of Doors, Blinds, Shutters, etc., Office, Lumbard Street.**—The product of this house comprises dressed lumber of all kinds, doors, blinds, shutters, window and door frames, mouldings, brackets, and all kinds of fine work. It supplies mantels and all materials for building and ornamental purposes, and has gained a reputation for substantial and fine work not surpassed by any similar establishment in this section of the State. The greatest care is taken that all lumber shall be thoroughly well seasoned before used. This business was established by J. E. and J. A. Doan, three years since, and was conducted under the firm-name and style of J. E. Doan & Bro. until 1885, when the first-named gentleman succeeded to the interest of his brother and became the sole proprietor. The mill is a capacious two-story structure, 60x90 feet in dimensions, and is thoroughly equipped with all the necessary machinery and appliances for the production of prompt and perfect work, for which it has always been noted. The motive power is supplied by a twenty-five-horse-power engine and a forty-horse-power boiler. Fifteen skilled hands are constantly employed in the various departments, and the work here produced will compare favorably with that of any similar house in Pennsylvania. This house is a representative one in its line of business, and enjoys the confidence of a large and substantial patronage, which it has gained by the reliable and satisfactory manner in which all contracts are filled. No house in Chester County is better able to execute contracts in its line of business than this, as it possesses every facility known to the trade. Mr. Doan is a native of Chester County, is a pleasant, affable gentleman, and is highly esteemed both as an enterprising manufacturer and a useful citizen.

**Stephenson House, Benjamin Vandever, Proprietor.**—This is the largest and most popular hotel in Coatesville, located on Main Street but a short walk from the depot and in the very heart of the business section. The house is a substantial three-story brick structure, with a veranda extending the entire front on Main Street, giving to the building an imposing appearance, and an air of comfort very inviting to the traveller. The parlors are handsomely furnished, there being two, one on the first and one on the second floor; the office, dining-room, kitchen, etc., being on the first floor, all nicely furnished and fully supplied with all of the latest appliances required in each. The *cuisine* is in charge of an experienced *chef*, and is equal to the best hotels in the State in all that goes to tempt the appetite or please the most fastidious taste. There are fifty sleeping-apartments, all airy and handsomely furnished and in every way comfortable and attractive. The halls are wide and well lighted, and the general appearance throughout the house is that of a handsome private residence. Nothing is left undone to make the guests of the Stephenson comfortable and their stay pleasant. That such a house should be the favorite resort of those travelling in this section of the Keystone State, and that it should be known everywhere as one of the most popular hostelries in the State, is not surprising. The Stephenson was first opened by Robert Stephenson many years ago, and from whom it derived its name. In 1866 Messrs. Vandever & Phipps succeeded to the proprietorship; in 1880 Mr. Phipps withdrew, and the business has since been conducted by Mr. Benjamin Vandever, who is one of the best known and highly respected hotel men in Pennsylvania, having previously to his purchase here been engaged in the business at Bloomfield, Doubling and Gap Spring Hotel, and for some time as proprietor of the City Hotel at Harrisburg. He is a native of Chester County, and is personally one of the most popular men in Coatesville. He was at one time a member of the borough council.

**James Eachus, Agent, Dealer in General Merchandise, No. 113 Main Street.**—This is an old-established stand, and although there have been several changes of proprietors, a good thriving trade has always been done. Mr. Eachus took charge some two years ago, and since the business has been under his management the volume of trade has largely increased and the field of opera-

tions extended, until a large trade is done in all the goods of every kind carried under the general head of general merchandise, consisting in part of dry-goods, groceries, chinaware, earthenware, woodenware, farming implements, tools, etc., shelf hardware, nails, etc., etc. Mr. Eachus is a well-known business man of large experience and wide acquaintance, and by strict attention to the details of his business and correct business methods he has built up a fine trade, and made his store the source of supply for a large town and country patronage. Here the wants of the average purchaser can be supplied, and at prices that defy competition in this market. Mr. Eachus sells entirely for cash, and can therefore afford to sell at much cheaper rates than those who sell on credit. The credit house is compelled to make up the bad-debt accounts somewhere, and the result is their good-paying customers have to foot the bill. Not so here: no credit, so no bad debts to make up.

**C. N. Speakman, Books, Stationery, Wall-paper, Fancy Goods, etc., No. 133 Main Street.**—While reviewing the commercial interests and enterprises of Coatesville it is necessary to do justice to those establishments that have done so much to elevate society by the dissemination of the products of the printing-press and to provide for the public use such aids to refinement and education as may be required. A prominent house engaged in dealing in books, stationery, wall-paper, and fancy goods, all the leading periodicals, school-books, wrapping-paper, paper bags, flour-sacks, picture-frames, pocket-books, cutlery, violin-strings, reward-cards, sewing-machine needles and oil, is that of Mr. C. N. Speakman, No. 133 Main Street, which was founded in 1858, and with which the above-named gentleman has been connected for eighteen years, and of which for the last eleven he has been sole proprietor. The premises occupied are very convenient, are 16x46 feet in dimensions, handsomely fitted up, and admirably adapted for the business. The stock reflects in a creditable manner the good taste and character of the community, and includes in the way of books a full line of standard works, volumes of poetry, travel, etc. Mr. Speakman is a thorough-going business man, possesses a complete knowledge of the business, and is fully alive to the demands and requirements of the public. He is a native of Chester County, is a courteous, affable gentleman, and a progressive business man. He is manager of Adams Express and Western Union Telegraph companies, and the Telephone Exchange, which have their offices in his store. In all his varied relations with the business community Mr. Speakman is universally polite and accessible, and he is respected as one of the most thorough business men of Coatesville.

**Dr. H. C. McClure, Dentist, Main Street.**—Dr. H. C. McClure, whose handsomely-furnished and well-appointed office is located on the first floor of his residence on Main Street, graduated from the University of Pennsylvania in 1881. Dr. McClure does a large and increasing practice, principally among the best families of Coatesville. He has every modern and improved mechanical instrument used in his profession, both in mechanical and operative dentistry. His experience is extended, and he is ripe in the knowledge of his chosen profession. Those requiring the service of a skilful dentist will find him thoroughly conversant with the business and abundantly able to give satisfaction in every case. He has met with singular success during the years of his practice. Dr. McClure is a native of Chester County, a courteous gentleman, possessed of fine natural gifts; is active, enterprising, and progressive; is widely known and popular, and stands well in both the professional and social circles of the community.

**N. H. Baker, Florist.**—The most perfect and complete floral establishment in all its appointments in Coatesville or its vicinity is that which was constructed by Mr. N. H. Baker about two years since. He is a florist of excellent judgment and exquisite taste, and fills all orders for balls, parties, and wedding decorations in the promptest

manner and in an unsurpassed style of artistic perfection. He has four green-houses, three of them 10x50 feet each, and one 20x80 feet in dimensions, requiring 4200 feet of glass to cover them. Mr. Baker not only leads in the quantity and excellence of his roses and other cut flowers, but likewise makes a specialty of pot-flowers and rare and ornamental plants. In the line of cut flowers he does a wholesale trade, shipping them by rail to florists in Philadelphia. For pot-flowers he has a large home trade. Mr. Baker is a native of Chester County; has resided for some considerable period in Coatesville, where he is very popular and universally respected, and as a business man of enterprise and sterling integrity is worthy of the great measure of success that has attended his efforts.

**Dr. J. G. Thompson, Dentist, Main Street.**—The dentist occupies a position of no little importance, and in his professional capacity he ranks next to the physician in ministering to the necessities of a community. One of the most popular dentists here is Dr. J. G. Thompson, who has been established in the practice of his profession in this city since 1850. Both the reception- and operating-rooms are on the first or ground floor of his residence fronting on Main Street, and are comfortably, handsomely, and tastefully fitted up in the very best of style. He has every improved modern mechanical invention in dental tools and implements that are in use in his profession. His operating-room is provided with all the appliances for making the extraction of teeth an easy operation. He mounts teeth on cycloide and rubber, and does mechanical and surgical dentistry. Dr. Thompson is a native of Berks County, Pennsylvania, is careful and painstaking in the performance of his professional duties, is a genial, affable, and sociable gentleman and an esteemed and respected citizen.

**J. G. Dance, Manufacturer of First-class Carriages.**—All establishments devoted to the manufacturing interests have a great bearing upon the commercial prosperity of a community, and deserve a prominent place in a work like the present, devoted to a review of the various industrial resources of the State. Mr. Dance established this business at its present location four years ago. His factory is a two-story stone building, 50x50 feet in dimensions, and is thoroughly equipped with all the tools and appliances for the successful prosecution of his business, and during the time he has been engaged in it he has turned out a line of first-class carriages, buggies, phaetons, driving and light and heavy business wagons that commend themselves for style, beauty, and finish, and are equal, if not superior, to those of any other make in Chester County. Mr. Dance is a native of Pennsylvania, is an active, energetic business man, and is highly esteemed in this community.

**H. G. Thomas, Real Estate and Insurance Agent and Justice of the Peace.**—Mr. Thomas occupies a neat and well-appointed office on Main Street, and is probably as well posted on all matters pertaining to the subjects of real estate and insurance as any man engaged in this avocation in this place. He represents some of the staunchest and most solid companies in the State, and takes risks upon all kinds of property, including household furniture, buildings, dwellings, merchandise, etc., at the lowest rates; and where losses occur he procures speedy and equitable adjustment and payment to his patrons. Among the companies he represents are the Reading Mutual of Berks County, the Phoenixville Mutual and the Reading Stock Insurance Company, and the North American of Philadelphia, all fire companies. Mr. Thomas also does a large business as real-estate agent or broker; he collects rents and takes charge of houses for individuals and estates, and he also fills with credit to himself and to the great benefit of Coatesville the responsible position of Justice of the Peace. Mr. Thomas is a native of Columbia County, Pennsylvania, is well and widely known throughout the State, and enjoys in the highest degree the confidence and respect of all.



**Levi Harman, Ladies' and Gents' Furnishing Goods, No. 238 Main Street.**—Among the rising business men of Coatesville we take pleasure in mentioning the name of Mr. Levi Harman. In October last this gentleman opened a store at No. 238 Main Street for the sale of ladies' and gents' furnishing goods, and judging from the large business Mr. Harman has already succeeded in establishing he will be a marked acquisition to the business circles of this community. His store is of fair dimensions, handsomely fitted up. He is assisted by polite and attentive salesmen, who are happy at all times to show the goods to all who may desire to see them. His counters and shelves are loaded down with a great variety of cloaks, wraps, circulars, Newmarkets, shawls, blankets, etc. Mr. Harman's relatives have the largest establishment in the same line in Baltimore. Mr. Harman is a Russian by birth, but came to this country so young that he is virtually an American. He is a prompt, reliable, thorough-going business man, and a good and useful citizen.

**Jos. M. Hanway, Groceries, Provisions, etc., No. 242 Main Street.**—This store is 20x50 feet in dimensions, and, though not showy or pretentious in appearance, has every convenience for the ex-

peditions dispatch and successful prosecution of the large business here transacted. The stock of goods carried is large and well selected, and embraces everything in the way of fancy and staple groceries, teas, coffees, spices, dried fruits, canned goods, hams, shoulders, bacon, butter, lard, eggs, flour, etc. The goods of this house are highly esteemed for their freshness, absolute purity, and low prices. The connections of this house with producers are of the most advantageous character, and the exigencies of his trade are such as to call into requisition the services of two competent assistants and a wagon for delivery. Mr. Hanway is a native of Chester County, and though only a year since he established this enterprise, he has built up a trade and a reputation creditable to his business methods, and to his persistent energy and enterprise.

**Samuel Greenwood & Son, Manufacturers of Woollen Shawls and Flannels.**—One of the most prosperous of the manufacturing industries of Coatesville is that of Samuel Greenwood & Son, manufacturers of woollen shawls and flannels. These mills were established thirty-six years since, and their history has not been an uneventful one. Their capacity was enlarged in 1869, and

the bulk or volume of its product was greatly increased, and the magnitude of their annual sales was vastly augmented, and continued prosperity smiled upon this enterprise till 1881, when the mills were burned to the ground. They were rebuilt the same year. They are thoroughly equipped with cards, looms, and all the requisite machinery, and every modern improvement. The building is a large substantial structure 70x50 feet in dimensions and four stories high. The mills are run by water power, having a wheel of twenty-one feet overshot, six-breast. These mills give employment to from thirty-five to forty hands, and they turn out annually immense quantities of woollen shawls and thousands of yards of flannels, and with New York City as the central distributing point for the large annual product of their manufacture, their goods are well known and highly prized throughout the States. The proprietors of this enterprise are Samuel Greenwood and his son James. They have a thorough, practical knowledge of all the various processes of their manufacture, and understand every detail of this as of all other branches of their business. Samuel Greenwood is a native of Halifax, England; and James, of Coatesville, where he is living in the same building in which he was born. They are well known and esteemed citizens.

## YARDLEY.

The village of Yardley is situated in the eastern part of Bucks County, on the Delaware River, twenty miles east of Doylestown and twenty miles north of Philadelphia, on the Philadelphia and Reading Railroad. The place was settled as early as 1682 by a number of the Yardley family of England, who emigrated to America about the time of William Penn's arrival. The village was founded about the year 1700, and named for William Yardley, a minister of the Society of Friends. He was a nephew of Sir George Yardley one of the first colonial governors of Virginia. In 1703 William Yardley and his three sons died of an epidemic disease, and Thomas Yardley became the sole survivor of the

name in America. He died in 1756, leaving 1500 acres of land, including the present site of Yardley, to his three sons, and this property is still, in fact, possessed by descendants of the family. It was here that Washington's army encamped the night before the battle of Trenton, and it was at this point he crossed the Delaware. The present population is 1000. There are 6 churches, 12 to 15 stores, 1 roller-mill, 2 saw-mills, 2 hotels, 1 sash and blind factory, and an excellent system of public schools. There is an express and telegraph office, and a public telephone. It is a progressive place, and is increasing in growth and commercial importance every year.

**Yardley Roller-Mill, Joseph R. Comly, Proprietor.**—The site of these mills has been known as such since 1690. A portion of the present rock structure has been standing since the days of William Penn, and is one of the oldest landmarks of Yardley. The present building has been added to and otherwise improved from time to time. Mr. J. R. Comly came into possession in 1869, seventeen years ago. The mills, as they now stand, consist of a main building with an L extension, each 30x50 feet in dimensions, and three stories in height. There are in use eight pairs of steel rollers and two burr-stones. The motive power is both steam and water. The engine is twenty-five-horse power, and the water-wheel, when under full head, is equal to thirty-five-horse power. The capacity of the mills is seventy-five barrels of flour per day. Of the most popular brands may be mentioned "Comly's A. A. High Grade" and "Patent Granulated," for which there is a large demand here, in Trenton, and the surrounding country. In addition to this leading staple, Mr. Comly manufactures meal, feed, etc., and deals in grain. Four hands are regularly employed, and Mr. Edward V. Comly, brother of the proprietor, acts as superintendent, and is thoroughly conversant with the milling business in every particular. Mr. Joseph R. Comly is a native of New Jersey, and has been living in Bucks County since 1859. He is a gentleman of intelligence, energy, and unquestioned credit, and has established a name and a business which are enviable.

**Green Plain Creamery, A. S. Cadwallader, Proprietor.**—Two miles west of Yardley is the Green Plain Creamery, established in 1880 by Mr. A. S. Cadwallader. It is a model creamery and one of the most interesting places to the visitor to be found in the county. Butter and cream are the products, and of the

former 300 pounds is made and shipped daily to dealers. The quality is the finest and is said to equal the celebrated Darlington butter. The product is in demand and always finds a ready sale at the highest market prices. The main building is 45x50 feet, two stories, and the interior is finished with hard wood oiled and varnished, with floors of English cement. The machinery is all the latest improved, and is driven by an eight-horse-power engine. The cooling process is by means of spring-water, no ice being used as is usually the case. On the farm are five hundred milch cows of Jersey, Durham, and Holstein stock. He also buys large quantities of milk from farmers. In the summer large quantities of cream are sold. The entire creamery is under the superintendence of the proprietor's son, to whose ability and perseverance its success is mainly due. Mr. A. S. Cadwallader was born and reared in Lower Makefield township, and is a lineal descendant of the Yardley family, one of the original emigrants and settlers who came over to America about the time William Penn arrived. He has been a resident of Yardley thirty-five years, and his residence—a handsome sandstone building—was erected in 1727, and was the headquarters of Washington just previous to the battle of Trenton, his army being encamped near this residence the day preceding the ever-memorable night when he crossed the Delaware. Mr. Cadwallader is a refined, cultured gentleman. In 1865 President Johnson appointed him Collector of Internal Revenue.

**J. H. Martin, Coal and Lumber Yard.**—The old-established firm of J. H. Martin is one of the largest of its kind in the county. The yard covers several acres, and is stocked with a great variety of choice timber. There are three sheds. The first is 120x18, the second is 84x18, and the

third is 36x16 feet. The coal-sheds, located on the banks of the canal, are 88x44 feet. The principal coal sold is Upper Lehigh, and of this Mr. Martin sells large quantities. He also furnishes estimates and takes contracts to build. He always has on hand a full supply of all kinds of building material. He has in his employ six hands and runs two double teams. Mr. Martin succeeded Jacob Taylor sixteen years ago, when he first came to the town to live. Previous to that time he was for eight years a stock-dealer, being in the business with his father. He has been across the Allegheny eighteen times for the purpose of purchasing cattle and driving to the Eastern markets. Mr. Martin is a gentleman of acknowledged business ability and established credit. He is genial and popular, and while he has never sought any distinction at the hands of his friends, his honesty and energy of character will yet point the way to positions of preferment.

**La Farge House, Josiah De Coursey, Proprietor.**—This house was established in 1866. The building is two stories in height, with high, dry basement. The main building is 22x36, with two wings extending to the rear, one 16x20 and the other 18x20. There are twenty-two rooms for the accommodation of guests. The location is on Bridge Street, directly on the canal, which gives it one of the best sites in Yardley. Adjoining is a livery stable with capacity for twenty horses. The La Farge House is the only temperance hotel in the town. The rooms are comfortable, and the table well kept. The proprietor, Josiah DeCoursey, was born and reared in this county, but has not lived continuously in this State. He resided one year in South America and five years in New York City, where he was engaged in the provision business. He is a carpenter by trade, and a gentleman esteemed by all who know him.

**Continental Hotel, A. Slack, Proprietor.**—This is one of the neatest and largest structures in Yardley. It is a three-story frame building fifty feet on Main and forty-four feet on Bridge Street. The house has accommodations for forty guests. The rooms are all comfortable, nicely furnished, and the entire house supplied with every modern convenience, hot and cold water baths, electric bells, etc. The table is kept up to a high standard of excellence and is supplied with the best the market affords. The Continental is headquarters for commercial travelers, who are always made most comfortable by the attentive proprietor and his corps of assistants. On an adjoining lot to the hotel is the livery stable with a capacity for twenty horses. Here are to be found buggies and carriages. The present site of this hotel was once a store owned and managed by the father of the present proprietor. In 1876 the store was burned and the present hotel was erected by Mr. Slack. Mr. Slack is a native of Bucks County, and, with the exception of three years during the war, has spent his life in this borough. He enlisted in the war for the Union, joining the 186th Pennsylvania Regiment, which, under Colonel Frink, was assigned for provost duty at Philadelphia during the entire period of the war. Mr. Slack is a genial, pleasant gentleman and thoroughly understands the art of pleasing the travelling public. He is widely and favorably known in southeastern Pennsylvania as a gentleman of unquestioned character and capacity.

**William H. Hough, Groceries, Provisions, and Hardware.**—The live, progressive business houses of any community are the vital factors of its thrift and commercial power. To this class belongs the house of William H. Hough, which, although only seven years established—1879—is the largest and most prosperous in Yardley. The building occupied by Mr. Hough is frame, three stories, and 36x45 feet in dimensions. His business is such as to require two, or double, stores, and three floors, all of which are packed with goods. The main features of the stock are groceries and provisions; the proprietor, however, carries a full line of hardware, crockery, etc., in the adjoining store, all of which is under the one management. The scope of his trade is not confined to the town, but extends into the country and across the Delaware into New Jersey. From the first establishment of business in 1879 the annual volume of trade has steadily increased, the books showing an increase of twenty-five per cent this year over last. Two clerks are regularly em-

ployed, and a delivery-wagon is used for the convenience of customers. Mr. Hough is a young man of energy and business ability, and is fast establishing for himself both at home and abroad an enviable reputation. He is a native of Bucks County, and is among its most progress in and public spirited citizens.

**David C. Lee, Sash, Door, and Blind Factory.**—One of the recent additions to the enterprises of Yardley is the sash, door, and blind factory of Mr. David C. Lee. For fifteen years, and until quite recently, Mr. Lee has confined his business to contracting and building. He succeeded his father, who began the business thirty years ago. The new factory, completed the present year, is a frame building 28x60 feet in dimensions, with an engine-room extension 18 feet wide and 26 feet long. The engine is forty-five-horse, and the boiler sixty-horse power. The machinery consists of two planers, tenoning-machine, moulding-machine, scroll-saw, etc. He employs a number of experienced hands, and manufactures blinds, sash, doors, mouldings, brackets, in fact everything pertaining to the woodwork of house-building. In addition he contracts to erect buildings in any style of architecture, and prepares plans and specifications for the same. He has also all the appliances for moving and raising old buildings, and is prepared to do slate-roofing. Mr. Lee has built up a fine business in Bucks and surrounding counties, and is rapidly extending it to Langhorne and along the Bound Brook route. Mr. Lee is a native of this county and has spent his life among its people. He is an industrious, honest, and capable gentleman, and enjoys the confidence and esteem of all who know him.

**R. E. Clayton, Harness, Whips, Lap-ropes, etc.**—The harness business in Yardley is represented by the above-mentioned gentleman, who established himself here in 1869. He occupies both floors of a neat two-story building, 18x32. The first floor is used as a salesroom, and is supplied with a well-selected line of harness, whips, horse-blankets, lap-ropes, and all articles usually found in a first-class harness store. The second floor is given up entirely to manufacturing and repairing of harness, etc. He employs three hands, and produces work first-class in every respect. He sells sewing-machines also, making a specialty of the "Domestic." His trade extends through the county and into New Jersey. Mr. Clayton is a native of Montgomery County, Pa., and has lived in his present home since 1865. He enlisted in the war for the Union, and served

three years in the Army of the Potomac. He was in the battle of Fair Oaks and numerous other encounters, but came forth unscathed. Mr. Clayton is a gentleman of sterling worth, and in every way merits the esteem he enjoys.

**Joseph Swartzlander, Saw, Plaster, and Slate Mill.**—Probably the oldest-established business man in Yardley is Mr. Joseph Swartzlander, his career in his present avocation dating back to 1815. The frame building occupied by him is two stories, and is 80x80 feet in dimensions. He uses both water and steam as motive power. The engine is thirty-five and the water-wheel twenty horse power. He employs a force of ten hands and four two-horse teams. The material used is all of the best quality, and always gives satisfaction to customers. His trade is long established, and is principally with Trenton, N. J., dealers. Mr. Swartzlander was born and reared in Bucks County, and while now far advanced in life, having passed his three score and ten, he is still hale and more active than men far his junior. He is one of the oldest, most influential and reliable citizens in the county, and is a thorough business man.

**A. T. Weasner, Tobacco and Cigars.**—The gentleman whose name heads this article established business in 1881. He was born in this county, and moved to Yardley twenty-six years ago. The storeroom is a neat one, and is the lower floor of a two-and-a-half-story frame building 30x60 feet in size. He keeps a select stock of tobacco and cigars, embracing the best and most popular brands. Mr. Weasner is a cigar-maker by trade, and is therefore a fine judge of goods and thoroughly understands the wants of his customers. He is a genial, pleasant gentleman, is popular, and has built up a good local trade.

**E. A. Berens, Watchmaker and Jeweller.**—Mr. E. A. Berens was born and reared in Philadelphia, where for a number of years he worked at the jeweller's trade. He came to Yardley in 1881, when he established his present business. He occupies the first floor of a two-story frame house, 15x35 feet in size, in which he displays an attractive collection of watches, clocks, jewelry, etc. Being a skilled workman, he executes repairing in the best and most satisfactory manner. In addition to this, he keeps a stock of ammunition, fishing-tackle, and sporting goods, and makes a specialty of repairing guns. Mr. Berens is a master of his trade, and is a gentleman in every way worthy of public confidence.

## POTTSTOWN.

**John R. Wynn, Dealer in Leather and Findings, No. 251 High Street.**—From the earliest times in the history of this country the State of Pennsylvania has been celebrated for the manufacture of leather, and the industry is confined to no one locality, but extends throughout the entire confines of this great commonwealth. A leading Pottstown house devoted to this business is that of Mr. John R. Wynn. It was founded upwards of thirty years ago, and the Pottstown tannery has become very widely and favorably known in the trade. Mr. Wynn succeeded to the business in 1885, and has both retained the old and valuable patronage and also materially increased the same. He deals heavily in all kinds of leather and findings, and makes a specialty of oak and hemlock sole-leather, French and American kip and calf-skins. He also keeps in stock a large and varied assortment of harness, bridle, and other findings, tanners' and neat's-foot oils, etc., and in all departments of the business the greatest activity prevails. Mr. Wynn is a thorough master of his business and fully merits the large and liberal custom

that he has secured. He is a native of Chester County. During the great Civil War he served as corporal in the 175th Pennsylvania Volunteers, and has always shown himself to be a public-spirited and patriotic citizen. He is very highly esteemed in all circles, and is justly ranked among the most enterprising and honorable business men in Pottstown.

**George Hartman, Restaurant and Saloon Keeper, No. 135 High Street.**—This business was founded in 1879, and from the day of the opening to the present time has met with uniform success and prosperity. The establishment is located at No. 135 High Street, and two floors, exclusive of the basement (which is used for culinary purposes), are required for the accommodation of the respective departments. Handsome plate-glass windows flank the entrance, and the interior of both the first and second stories are fitted up regardless of expense and in a most elegant manner. The first floor is utilized for the accommodation of the bar, lunch-counter, and pool-room. Here excellent liquors and cigars

are dispensed; the lunch-counter is loaded with toothsome viands, and the pool-room is supplied with two tables of the latest improved construction. This is a favorite resort, and is patronized by a very desirable class of citizens. The second story is used as a ladies' and gentlemen's restaurant. Here may be obtained, at reasonable prices, all the delicacies of the season, cooked and prepared in New York style. Any lady can safely visit this popular dining and refreshment saloon alone, and every effort is made to cater to the most cultivated and refined classes. Mr. Hartman has built up a very large and desirable patronage. He is a painstaking, genial host and understands every detail of the business. He is a native of Pottstown and one of its most prominent citizens. He served in the United States Regular Army, in the Sixth Cavalry, for a period of five years and three months, and was under command of General Carr. He is now a prominent member of the Knights of the Golden Eagle, and in all circles and classes of citizens is highly respected, honored, and esteemed for his many worthy qualities.

**D. H. Keim**, Dealer in Dry-goods, Notions, Carpets, etc.—This business in one of the oldest in Pottstown. It was founded in 1850, and has been carried on at the present premises since 1861. The establishment is large, two floors, each 20x84 feet in superficial dimensions, being required for the accommodation of the many departments and the storage of the large and varied stock that is always kept on hand. The basement is also used for storage purposes. The first two floors are elegantly fitted up and arranged, and

display the stock to the best advantage; and courteous clerks are employed to wait upon customers. The stock comprises the latest novelties in black and colored silks, imported and domestic woollens, cashmeres, and other dress fabrics of the most fashionable patterns and designs; ladies', gentlemen's, youths', misses' and children's hosiery, underwear, and furnishings; trimmings, ribbons, millinery goods, laces, notions, fancy goods, etc., etc. Mr. Keim's many years of practical experience enable him to secure for his pa-

trons the most desirable goods at the lowest prices. He spares no pains to please and satisfy his many patrons, delivering goods to any part of the town free of extra charge, and always devoting his undivided attention to the business. He is a native of Chester County. He is highly popular in both social and business circles, and his establishment is justly regarded as one of the most perfect and complete dry-goods emporiums in this enterprising town.

## ELIZABETHTOWN.

**The Greenawalt House**, J. H. Brubaker, Proprietor.—Prominent among the old landmarks of Elizabethtown stands the well-known and deservedly popular hostelry, the Greenawalt House, which has been conducted for upwards of half a century continuously as a hotel, and to-day is in all respects the leading establishment of the kind in the town. The "Greenawalt" was originally founded some fifty-six years ago by A. Greenawalt, who carried on the business up to 1870, when it passed into the control of Mr. J. H. Brubaker, the present enterprising and popular proprietor, who has since continued the business with marked success. The hotel is a well-built two-story frame structure, 30x65 feet in dimensions, with livery stables, etc., attached, and possesses accommodations for over twenty guests. It is well aired, lighted, and ventilated, with well-

kept and comfortable rooms, and the fare, including solids and liquids, is *par excellence* nothing being left undone by mine host Brubaker to render the stay of guests and patrons everything that could be desired. In a word, the Greenawalt House is in every respect a first-class hotel. Mr. Brubaker, the genial proprietor, is a Lancaster County man by birth, and is well and favorably known throughout the community; and has served as Burgess of the town during the past five years, which position he has filled with the utmost satisfaction to the people and with credit to himself.

**A. Dissinger**, Dry-goods and General Merchandise.—One of the oldest-established and most successful dry-goods establishments in this town is that of Mr. A. Dissinger. This popular

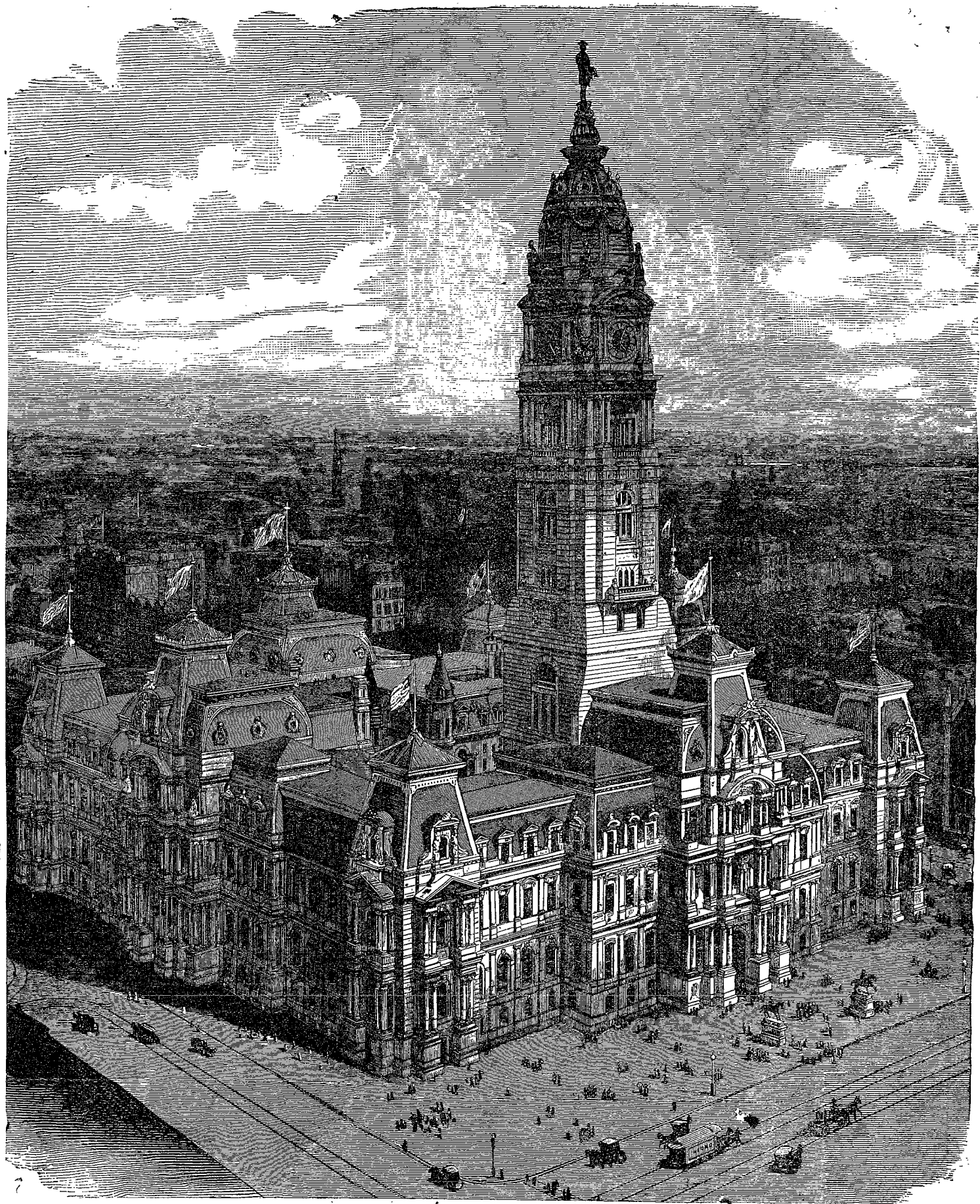
house was established in 1856 by Messrs. H. Dissinger & Son, to whom the present proprietor succeeded in 1862. He occupies a large and handsomely fitted up store, the dimensions of which are 27½x116 feet. It contains a very large and complete assortment of goods, selected with great care and judgment, which comprises new and fashionable dry-goods of every description, including all the latest novelties in dress-goods, hosiery, underwear, notions, fancy goods, etc. Polite and attentive assistants are always in attendance, and the prices are extremely reasonable. Mr. Dissinger is a courteous and honorable merchant and one of the most respected citizens of Elizabethtown. Those in need of anything in his line will do well to patronize his establishment, where they will find advantages difficult to be obtained elsewhere.

## BRIDGEPORT.

**John B. Horn**, General Provision Dealer, Front Street.—The handling and packing of provisions is a branch of business that has grown to enormous proportions in this country within comparatively recent years. It constitutes to-day in every leading centre of activity one of the most important departments of commercial pursuits contributing to the general sum of trade. The annual transactions in a city like Bridgeport alone reach very substantial magnitude, and afford evidence of material and steady increase year by year. A noteworthy concern engaged in this line in the city is the "Montgomery County Packing House and Smoking Establishment," John B. Horn, dealer in provisions, etc., located on

Front Street, which stands in all respects pre-eminent in its line in Bridgeport. This flourishing enterprise was established in 1882, and from its inception Mr. Horn has enjoyed a large and prosperous trade, due entirely to the uniform excellence of the goods leaving this deservedly popular establishment and the energy, enterprise, and strict integrity that from the first have characterized the management and the dealings of the firm. The premises occupied are very extensive, being 92x165 feet in superficial dimensions, comprising smoke-house, packing-house, store, etc., supplied with full steam-power and thoroughly equipped with the most improved appliances known to the business, including pump, meat-

chopping machine, etc., manufacturing sausages and every pork product besides the general packing trade. Large consignments of green hams and shoulders are received from Chicago, Mr. Horn finding that he can buy them there and pay the cost of transportation home to be smoked here to more advantage than he could pack the same himself. The trade is exceedingly heavy, and an immense and carefully selected stock is carried, some ten hands being employed, and two teams are in constant service delivering orders. Mr. Horn, who is a native of Montgomery County, is a man of unmistakable business ability and stands high in mercantile circles throughout the city and county.



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| 238 Champion March..... <i>Engelke</i>              | Mind (New Topical Song)... <i>Semple</i>          |
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| 337 Fairmount Polka..... <i>Wehrhelm</i>            | 229 Queen's Lace Handk. March, <i>Boccoline</i>   |
| 135 Fantastic Waltzes (Lit. Slippers) <i>Zikoff</i> | 168 Radiant With Charms Waltz.... <i>Fish</i>     |
| 331 Fedora March..... <i>Geibel</i>                 | 266 Romany Lass (Song). <i>Stephen Adams</i>      |
| 264 Fedora Waltzes..... <i>Bucalossi</i>            | 294 Sand Man, (Patter Song).... <i>Eastburn</i>   |
| 310 Fifth Nocturne..... <i>Leybach</i>              | 302 See Saw Waltz (with song).... <i>Crowe</i>    |
| 215 Forget Me Not Gavotte..... <i>Popp</i>          | 93 Silvery Waves..... <i>Wyman</i>                |
| 293 Gen. Grant's Funeral March <i>Alexander</i>     | 315 { Spanish Serenade..... {                     |
| 304 Gladys' Gavotte..... <i>Ibach</i>               | La Paloma (The Dove)... <i>Fahrbach</i>           |
| 208 Gounod's Meditation..... <i>King</i>            | 333 Sparkling Eyes, Valse Brilliant, <i>Casey</i> |
| 256 Grand Valse de Concert..... <i>Mattel</i>       | 282 Stephanie Gavotte..... <i>Czibulka</i>        |
| 244 Home, Sweet Home, (brilliant) <i>Drayton</i>    | 292 Stephanie March..... <i>Geibel</i>            |
| 209 I'm Left Alone to Weep..... <i>Valjean</i>      | 303 Sunny Clime, Tarantelle..... <i>Joseffy</i>   |
| 289 La Barcarolle Waltzes.... <i>Waldteufel</i>     | 298 Sweet Geranium (Lotta's Song) <i>Belasco</i>  |
| 313 L'Argentine Mazourka..... <i>Ketterer</i>       | 307 Sweet Geraniums Schottische, <i>Belasco</i>   |
| 291 Les Patineurs (Skaters) Waltz,                  | 240 Sweethearts and Wives (Song). <i>Symons</i>   |
| ..... <i>Waldteufel</i>                             | 323 Sweetheart, or Gipsy Baron                    |
| 34 Les Sirenes Waltzes..... <i>Waldteufel</i>       | Waltzes..... <i>Strauss</i>                       |
| 116 Lily of Valley Mazourka..... <i>Smith</i>       | 94 Thine Own (Dein Eigen)..... <i>Lange</i>       |
| 198 London Lancers Quadrille..... <i>Hart</i>       | 252 Trovatore, Il..... <i>Dorn</i>                |
| 308 Love I Will Love You Ever, <i>Bucalossi</i>     | 162 Two Merry Girls are We (Duett) <i>Glover</i>  |
| 251 Love Tide. The (Song)..... <i>Pontet</i>        | 323 We Were Children Then (Song) <i>Bigler</i>    |
| 332 Maritana (Don Cesar) Waltz <i>Dellinger</i>     | 287 When Swallows Northward Fly, <i>Geibel</i>    |
| 198 Merry War Waltz..... <i>Strauss</i>             | 161 Where You Going, My Pretty Maid,              |
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 105 Awfully Clever (Comic).....*Hunt*  
 98 A Dream of Home.....*Vickers*  
 176 All For Her.....*Gatty*  
 177 Angels Ever Bright and Fair..*Handel*  
 126 As of Old.....*Molloy*  
 2 A Warrior Bold.....*Adams*  
 219 Barney's Parting, or, You'll Not Come  
   Back Again.....*Miller*  
 227 Belidla, So Shy (Comic).....*Glenn*  
 228 Belinda, Belinda (Comic).....*Glenn*  
 194 Bells of Shandon.....*Mahony*  
 160 Bloom is on the Rye.....*Bishop*  
 4 Blue Alsatian Mountains.....*Adams*  
 250 Bridge, The.....*Lindsay*  
 5 Frother's Lullaby.....*Emmett*  
 81 Charlie Dear, Mother's Taken Aw-  
   fully Queer.....*Hunt*  
 99 Charming Fellow, The.....*Vickers*  
 192 Come Back to Erin.....*Claribel*  
 145 Coming Through the Rye (As sung by  
   Jenny Land).  
 279 Divide What You Have With  
   The Poor.....*Rose*  
 239 Doctor Murphy's Twins.....*Atkins*  
 811 Don't Leave Your Mother, Tom (The  
   Popular Favorite).....*Symons*  
 127 Do They Think of Me at Home.....  
 6 Douglas, Tender and True.....*Scott*  
 282 Dreaming.....*Wellings*  
 249 Dreaming of Love.....*Ridgeway*  
 275 Dream Faces.....*Hutchison*  
 254 Far Away.....*Lindsay*  
 181 Faith (Sacred).....*Glover*  
 54 Father Bring Home Your Money  
   To-night.....*Sherwin*  
 55 Flee as a Bird.....*Mrs. M. S. Dana*  
 53 Flowers That Bloom in the Spring,  
   Tra La.....*Mikado*  
 152 Good Bye, Sweetheart.....*Hatton*  
 201 Guardian Angel, The.....*Gounod*  
 66 Heart Bowed Down (Bohemian Girl).  
 153 Her Bright Smile.....*Wrighton*  
 182 Home of my Childhood.....*Roseing*  
 202 I Cannot Sing the Old Songs.....*Claribel*  
 82 I Dream I Dwell in Marble Halls  
 217 If I Only Were a Pretty Little Fly  
   .....*Gus Williams*  
 154 I Heard the Wee Birds Singing.....  
 117 I'm Getting too Big to Kiss.....*Beckel*  
 278 I'm Little, But Oh My.....*Miss Quigley*  
 183 It's Sailing I am at the Dawn.....*Magoun*  
 155 It Was a Dream.....*Cowan*  
 7 In the Gloaming.....*Harrison*  
 128 In the Starlight.....*Glover*  
 8 It Fadeth as the Roses.....*Vickers*  
 318 I've Got Him on the List.....*Mikado*  
 184 Jamie.....*Molloy*  
 185 Janet's Choice.....*Claribel*  
 267 Just for Fun.....*Kent*  
 143 Katy's Letter.....*Lady Dufferin*  
 131 Kerry Dance.....*Molloy*  
 78 Lboard Watch (Duet).....*Williams*  
 220 Little Blue Eyes, Go to Sleep (Lul-  
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 56 Lover and the Bird.....*Guglielmo*  
 203 Mary of Argyle.....*Nelson*  
 148 Mill, The.....*Abt*  
 204 Mine, only Mine.....*Dora*  
 245 Minster Towers.....*Tovey*  
 10 My Cosy Little Wife.....*Vickers*  
 57 My Dear Old Mother's Smile.. *Vickers*  
 253 My Heart is Sad and Weary, *Drayton*  
 223 My Mother's Fond Advice... *Rudledge*  
 241 My Pretty Little Flora, (song  
   and dance).....*Miller*  
 11 Nancy Lee.....*Adams*  
 58 No, Sir.....*Wakefield*  
 281 Ohé Mammá, (Beggar Student).. *Costi*  
 324 Oh, you Girls (Comic) *W. H. Phillips*  
 212 Old Cottage Clock.....*Molloy*  
 18 Old Fashioned Cot in the Lane.....  
 157 Old Village Church.....*Brown*  
 296 On Banks of Lough Neagh, *Macdougall*  
 12 On the Rocks by Aberdeen.....*Gatty*  
 13 Only a Tress of Gold.....*Vickers*  
 14 Over the Garden Wall.....*Fox*  
 15 Over the Rolling Sea.....*Reyloff*  
 186 O! Stay With Me, Love.....*Voss*  
 48 Only To See Thee, Darling.. *Campana*  
 100 Papa is Coming To-Day.....*Vickers*  
 129 Peep of Day.....*Dare*  
 149 Power of Love (Satanella).....*Balfe*  
 246 Pretty Lips, or Neum, Neum... *Lloyd*  
 19 Queen of all my Heart.....*Carlisle*  
 224 Rambling thro' the Garden.... *Glenn*  
 16 Rocked in the Cradle of Deep... *Knight*  
 230 Sailing, or, Ere Jack Comes Home  
   Again.....*Marks*  
 141 Scenes that are Brightest (Maritana)...  
 142 Sing Birdie, Sing.....*W. Gane*  
 285 Slumber, O, Sentinel, (From Falka)...  
 297 Somebody's Laughing, Laughing,  
   .....(negro melody) *Lyons*  
 271 Some Day.....*Wellings*  
 258 Sparkling Eyes of Violet Blue.. *Stahl*  
 242 Stella Sweetheart.....*Dr. Wade*  
 59 Strangers Yet.....*Claribel*  
 205 Summer Shower.....*Marzials*  
 147 Take Back the Heart.....*Claribel*  
 187 Tapping at the Garden Gate.....*New*  
 60 The Cuckoo.....*Dietz*  
 67 Then You'll Remember Me (Bohe-  
   mian Girl).....  
 200 There Never Was a Coward Where  
   the Shamrock Grows.....*Molloy*  
 20 There's Only Room for One... *Lonsdale*  
 222 There You Are.....*Miller*  
 248 They Smile and Speak as They Pass  
   by.....*Frank Drayton*  
 195 Three Simple Words.....*Molloy*  
 319 Tit-Willow.....*Mikado*  
 44 Torpedo and the Whale (Olivette)....  
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 225 When my Ship's A Way.....*Doutrick*  
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84	Consolation (Song ".....")	Mendelssohn
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106	Dew Drop.....	Favorger
29	Everybody's Darling.....	Eilenberg
85	Floweret—Forget-Me-Not.....	Giese
68	Flower Song.....	Lange
118	Fond Hearts Must Part.....	Lange
188	Foaming Waters.....	Dora
86	Happy Birding.....	Crotsez
87	Heather Rose.....	Lange
158	I'll Remember You, Love.....	Pabst
62	Joyous Farmer.....	Schumann
270	La Belle Canadienne.....	Bayle
164	La Perichole.....	Dora
175	La Traviata.....	Krug
88	Longing (Heimweh).....	Jungman
35	Maiden's Prayer.....	Badarzewska
133	Manitana.....	Dora
63	Martha.....	Hotow
72	May Bells Ringing.....	Stewart
174	Mexican Serenade (Mandolina), Langey	
81	Mignon.....	Spindler
97	Monastery Bells.....	Wely
170	Peerless Rockaway.....	Marier
165	Princess of Trebizonde.....	Henri Dora
74	Pure as Snow.....	Lange
75	Remember Me.....	Brinkmann
167	Secret Love (Gavotte).....	Resch
42	Shepherd Boy.....	Wilson
132	Sonatine, } For Small Hands,	
	Romance, } .....	Beethoven
103	Sweet Violet.....	Spindler
45	Traumerel } .....	Schuman
	Little Romance, } .....	
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52	Ye Merry Birds.....	Burgmuller

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119	Affection Mazourka.....	Hartman
211	Alpha Waltz.....	Allen
207	Cadenaces and Seales.....	Czerny
290	Chop (Sticks) Waltz (Duett), DeLull	
213	Clayton Waltz.....	Drayton
218	Don't Leave Your Mother Tom Waltz	
335	Erminie Waltz (Simplified).....	Bach
138	First Love Redowa.....	Gerulle
259	Hazel Blossoms, No. 1.....	Kovenna May
263	Hazel Blossoms, No. 2, Kovenna May	
69	Home, Sweet Home (easy) Kimball	
234	Iolanthe Waltz.....	Drayton
265	Ivy Leaves Waltz.....	Rose
96	Kiss Waltz (Il Bacio).....	Fr. Lanmer
255	Laurel Waltz.....	Miss Thayer
115	Little Dot Waltz.....	Bach
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73	Little Fairy March.....	Streabbog
104	Little Fairy Mazourka.....	Streabbog
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71	Little Fairy Waltz.....	Streabbog
124	Manies Polka.....	Richards
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189	Egyptian Patrol March.....	Dora
89	Geise's March.....	Giese
235	Iolanthe March.....	Drayton
236	Mascot March.....	Drayton
90	Marche des Troubadours.....	Robier
92	Patria March.....	Gobbears
269	Ruby March.....	Buckman
136	Say One Little Prayer March.....	Dorn
214	Shamrock March.....	Drayton
111	Singers' Joy March.....	Hermann
169	Smith's March (Gen. Percifer), Martin	
47	Turkish Patrol March.....	Michaelis
51	Wedding March.....	Mendelssohn

#### GALOPS, POLKAS, &c.

22	Adelina Patti Quadrille.....	Rubenstein
288	Always Gallant Polka.....	Fuhrbach
171	Black Key Polka-Mazourka, Herzog	
196	Blue Bird Echo Polka.....	Morrison
283	Blue Violets Mazurka.....	Eilenberg
172	Cachucha Dance.....	Hann
306	Citizens' Galop.....	Volti
191	De Blanc Polka.....	Dora
120	Dew Drop Schottische.....	Drayton
230	Echo Polka.....	Engelke
121	Emma Mazourka.....	Badarzewska
112	Good Evening Schottische.....	Bassler
31	Helter Skelter Galop.....	Faust
32	Indus Jig.....	Scabo
173	Irish and Blarney Jigs.....	Pabst
33	Jolly Brother's Galop.....	Budik
216	Langtry Racquette Galop.....	Dora
123	Magnolia Schottische.....	Beckel
197	Mother Hubbard Polka.....	Louthian
226	Off We Go Galop.....	Seem
40	Parisian Galop.....	Marier
309	Pizzicato Polka.....	Strauss
274	Pocono Galop.....	Mathe Schull
178	Pride of Plantation Schottische Dora	
268	Railroad Kings Galop.....	Hardinge
179	Ric-Rac Polka.....	Cragg
113	Rochester Schottische.....	Kulison
43	Siberia Polka.....	Bokoff
77	Tulip Polka.....	Lichter
46	Turkish Galop.....	J. L. O.
49	Waves of the Ocean Galop.....	Blake

#### WALTZES.

276	Beggar Student Waltzes.....	Millocker
139	Black Hawk Waltz.....	Walsh
27	Boccaccio Waltz.....	Suppe
101	Chimes of Normandy Waltz.....	Bach
134	Frolic of the Frogs Waltz.....	Watson
30	Gertrude's Dream Waltz.....	Beethoven
23	Jumbo Waltz.....	E. V. S.
167	Mollie's Dream Waltz.....	Reassinger
231	Patience Waltz.....	Drayton
80	Pearls and Laces Waltz.....	Ludovic
41	Radiant Star Waltz.....	Vickers
273	Shady Nook Waltz.....	Irene M. Ash
76	Sunflower Waltz.....	Dietz
261	Trailing Arbutus Waltz.....	Dr. Seem
50	Weber's Last Waltz.....	Reisstiger



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